



Practitioner

Training for accreditation programme

About the programme

Practitioner training will help public sector contract managers to secure better value for money and service efficiency from external contracts. It is a technical programme for:

- anyone managing contracts with medium to high value and levels of risk - silver contracts as per the tiering tool
- at least 6 to 12 months experience in a role managing contracts
- contract managers who can provide workplace evidence to meet the Contract Management Professional Standards from within the last 5 years

The wider benefits

The headlines from 2025...

92%

completing the course have made contract savings

£182m

typical cost savings per annum have been reported

75%

learners now feel more skilled in managing risk

79%

learners have brought about contract efficiencies

■ The modules

Module 1 - Commercial awareness

Covers pre-procurement, contract terms, financial language, risk awareness

Module 2 - Contract mobilisation

Covers planning, the Intelligent Client Function, governance

Module 3 - Contract risk and change

Covers risk mindset and management, performance-related risk, change control

Module 4 - Managing contract delivery

Covers decision-making, reporting, managing performance, disputes

Module 5 - Supplier and stakeholder relationships

Covers supplier relationship management, engagement and treatment strategies

Module 6 - Contract exit and transition

Covers planning, exit, transition, managing suppliers and stakeholders during the phase



Cost

£6,100 (practitioner training and assessment)

£2,200 (practitioner assessment only)



Enrolment

Via contract lead and the Contract Management Pathfinder tool

Foundation accreditation is a prerequisite



Timelines

Eight weeks of training and/or live cohort manager support with a further 8 weeks of live cohort manager support leading up to ePortfolio submission

Four weeks for assessment and moderation



Practicalities

Online blended learning and live workshops, assessment via ePortfolio of evidence

