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Rt Hon Peter Kyle MP Secretary of State for Business and Trade

Department for Business and Trade Old Admiralty Building London SW1A 2BL

25 September 2025

Dear Secretary of State,

UK EXPORT FINANCE (UKEF) SUPPORT FOR JAGUAR LAND ROVER (JLR)

This letter sets out my position as UKEF's Accounting Officer on the issue of potential UKEF support for Jaguar Land Rover (JLR) in the national interest.

UKEF operates under an Exposure Management Framework (EMF) agreed with HM Treasury that is designed to allow UKEF to provide support where it is needed for UK exporters while managing potential risks to the Exchequer arising from both individual transactions, overall exposure in a particular market, and across the UKEF portfolio. This forms the basis of UKEF's normal underwriting criteria and going outside of the EMF is not permitted under the terms of HM Treasury's standing consent for UKEF (the "Consent").

JLR has requested that UKEF provides working capital support through its EDG product for up to £1.5bn and for up to 5 years, to help them manage the impact of the recent cyberattack on its export business and wider operations. UKEF has existing exposure to JLR and providing this additional support at this time would fall outside of UKEF's normal underwriting criteria.

I am satisfied that the overall risk in relation to JLR is acceptable, and that UKEF would receive adequate premium to compensate it for its estimation of that risk. However, the quantum of exposure that UKEF could be required to take on a single entity relative to the overall size of its portfolio is high and occurs at a time of great uncertainty for the firm; this would therefore fall outside UKEF's normal underwriting criteria agreed with HM Treasury under the terms of the Consent.

Managing Public Money requires me to ensure that any transactions that UKEF supports represent value for money to taxpayers, meet tests of regularity and propriety, and are feasible. The key test in this case is regularity in complying with the terms of the Consent and legislation that UKEF operates under.

However, I recognise that you may wish to take a broader view. If that is your decision, I will proceed accordingly but require your written instruction to do so due to the issue noted above concerning regularity.

I am grateful for the attention you have paid to this issue. I am satisfied that your decision will be taken on the basis of the available information. In line with normal practice for directions, I am required to alert the Comptroller and Auditor General and the Treasury Officer of Accounts. It is normal practice for you to inform Parliament where you issue an instruction to UKEF. However, as Parliament is not sitting *Managing Public Money* stipulates that the Department should inform the Chairs of the Public Accounts Committee and the Business and Trade Select Committee.

Yours sincerely,

Tim Reid

Chief Executive, UK Export Finance