

Green Deal

Creating a Green Deal Plan – a Walkthrough Guide for Providers

This walkthrough guide is designed to provide a simplified overview of the process a Green Deal Provider must go through to create a Green Deal Plan.

The overview shows the various interactions and steps a Provider is likely to undertake when developing a Green Deal Plan, including information about the systems Providers are likely to use and the software needed to interact with these.

The overview also contains hyperlinks to more detailed explanations, guidance documentation and third party websites (e.g. Software or Finance companies).

More detailed information on the dataflows used can be found on the <u>MRA</u> <u>Data Transfer Catalogue</u> website, which will be of particular use to those developing IT systems.



Acronyms

DECC = Department of Energy and Climate Change

EPC = Energy Performance Certificate (held on register run by Landmark)

GDAR = Green Deal Advice Report (held on register run by Landmark)

GD Assessor = Green Deal Assessor

GDCC = Green Deal Central Charge Database (managed by Electralink)

GDIP = Green Deal Improvement Package (linked to GDAR)

GD Provider = Green Deal Provider

TGDFC = The Green Deal Finance Company



The Green Deal Assessment

Key purposes:

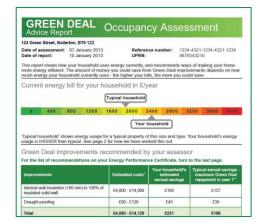
- Identify suitable energy efficiency measures for the home
- Estimate the energy bill savings used for 'golden rule'
- Create a Green Deal Advice Report

The assessment process:

- Create an Energy Performance Certificate
- Undertake an Occupancy Assessment
- Select package of Green Deal improvement measures
- Lodge Green Deal Advice Report on the Register

Must be undertaken by qualified and certified Green Deal Advisor.

Once created, the customer can take the GDAR to any Green Deal Provider.





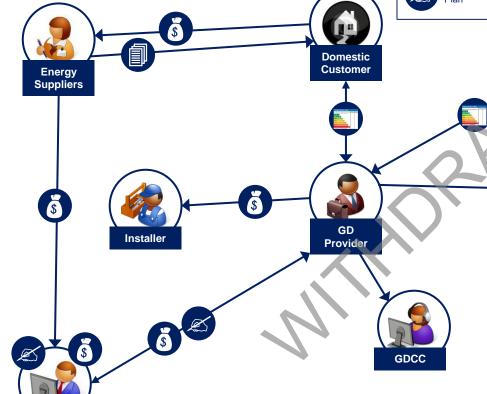


GDAR National Register (Scotland separate)

GD

Assessor





Finance

- 1. Customer and Provider agree measures
- Provider arranges finance, gets consents, arranges installation(s), checks installation & provides warranties

EPC

Register

- 3. Provider adds disclosure information to EPC
- 4. Provider arranges for Assessor to create new EPC, reflecting Green Deal improvements
- 5. Provider updates GDCC with Plan details, which instructs Supplier to start billing customer
- 6. Optional: Provider 'sells' Plan to Finance Co*



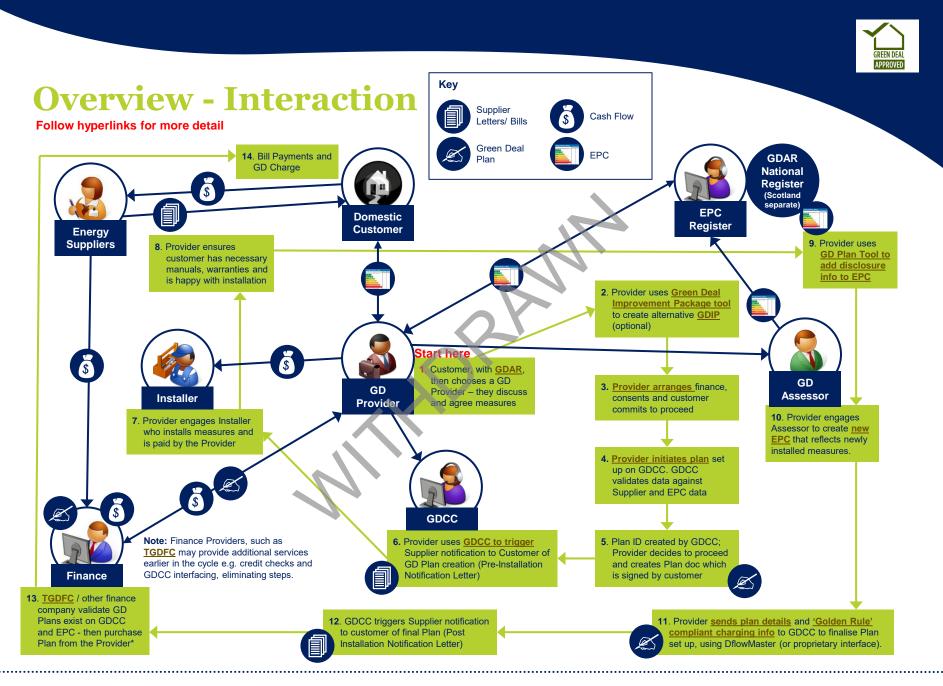
Supplier

Letters/ Bills

Green Deal

Cash Flow

EPC



Thank you

End of presentation - Use hyperlinks on previous slide to find out more - these explain and link to each of the slides below





GD provider updates plan information (Do321)

on GDCC, with data below using **DflowMaster** or other proprietary software

| Group | Group Description | | | Value |
|-------|--------------------------------|---|---|--|
| 94G | GD Provider Update References | 1-*::::: | | |
| | GD Plan ID | | | AA100000001 |
| | Party Instruction Number | | | 2 |
| | GD Provider Update Reason Code | | | l l |
| 95G | Default Bill Payer Information | 0-1 Mandatorý where R present where Reas | Reason Code = 1, Mustino, Reason Code = C | |
| | Default Bill Payer Name | | | Mr I. Wannabgreen |
| | Address Line 1 | | | 123 Green Lane |
| | Address Line 2 | | | Boilerton |
| | Address Line 3 | | | East Sussex |
| | Postcode | | | BT9 1ZZ |
| 96G | EPC and Savings Data | 0-1 Mandar y here R | son Code = I, Must not be G G G G G G G G G G G G G G G G G G | |
| | EPC Report Reference | | | 2478-8073-40-68-1527-1214 |
| | GD Savings – Electricity | | | |
| | | | | Enter the EPC Report |
| | GD Savings - Gas | | | Reference from the new EPC (the EPC done after the |
| | GD Savings – Other Fuels | | | measures have been installed) |
| 97G | Customer Account Information | 0-1 Mandatory where R | Reason Code = 1, Must not be G. G. | |
| | Electricity Account Number | present where reac | Sun Sode . O | 623662990 |
| | GD Customer Site Reference | | | |





Green Deal Advice Reports (GDARs)

Green Deal Advice Reports (GDARs) and EPCs can be created by Green Deal Advisors using Assessor Tools, which are approved software products from commercial vendors. These software tools are usually operated and made available free of charge by the various Green Deal Certification Schemes.

At present there are six in operation:

- Stroma
- BRE
- BSI/NES
- Quidos
- Elmhurst
- ECMK
- Etc... (a full list can be found on BRE site)

Improvements

Once a GDAR has been created using one of these tools, it is then stored on one of the central **National Registers** (there is one for England & Wales and a separate one for Scottish GDARs).

GREEN DEAL Occupancy Assessment

123 Green Street, Boilerton, BT9 1ZZ

Date of assessment: 07 January 2013
Date of report: 10 January 2013

Reference number: 1234-4321-1234-4321-1234

This report shows now your household uses energy currently, and recommends ways of making your home more energy efficient. The amount of money you could save from Green Deal improvements depends on how much energy your household currently uses - the higher your bills, the more you could save.

Current energy bill for your household in £/year

Typical household

400 800 1200 1600 2000 2400 2800 3200 3600 4000

Your household

'Typical household' shows energy usage for a typical property of this size and type. Your household's energy usage is HIGHER than typical. See page 2 for how we have worked this out.

Green Deal improvements recommended by your assessor

For the list of recommendations on your Energy Performance Certificate, turn to the last page.

| Improvements | Estimated costs* | Your household's estimated annual savings | Typical annual savings - maximum Green Deal repayment in year 1** | | |
|---|------------------|---|---|--|--|
| Internal wall insulation (100 mm) to 100% of insulated solid wall | £4,000 - £14,000 | £186 | £157 | | |
| Draught proofing | £80 - £120 | £45 | £39 | | |
| Total | £4,080 - £14,120 | £231 | £196 | | |
| Electricity/gas/other fuel savings | | | £0 / £144 / £52 | | |

* Digenunte available for qualifying homes ... see nage 3

'Golden Rule' based on this amount





Green Deal Improvement Package Tool

The package of improvement measures on the first page of a GDAR is known as a 'Green Deal Improvement Package (GDIP)'.

A Green Deal Improvement Package Tool allows a Green Deal Advisor or a Green Deal Provider to revisit a GDAR and create alternative GDIPs.

This is an optional step. It is only required if the measures to be installed need to differ from those recommended in the original GDAR.

Any number of **GDIPs** can be created using a given GDAR.

An eventual Green Deal Plan can then be based upon any one of those GDIPs or the original GDAR.

The first GDIP tool, hosted by BRE, is now available at www.gdsap.org.uk and is free to use for any assessor or provider organisation.



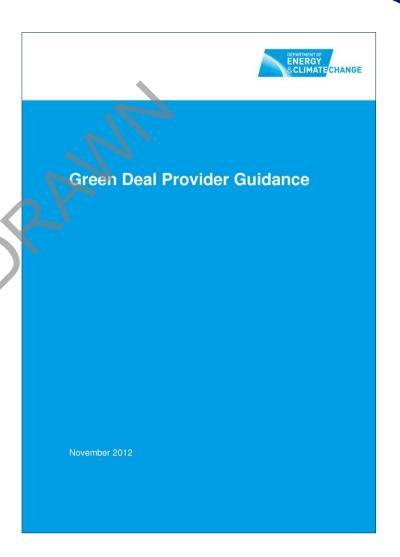




Provider Guidance

The <u>Green Deal Provider Guidance</u> is intended to provide additional information for Green Deal Providers on the requirements of operating in the Green Deal market, e.g. Obtaining Consents.

It is not a comprehensive handbook to the market, but instead gives guidance on the underlying regulatory framework, in particular the requirements in developing a Green Deal Plan and the monitoring and sanctions processes. It should be read in conjunction with Part 1, Chapter 1 of the Energy Act 2011, the Green Deal Framework Regulations (Disclosure, Acknowledgement, Redress etc.) 2012 and the Green Deal Code of Practice.







Create New Green Deal Plan (Do317)

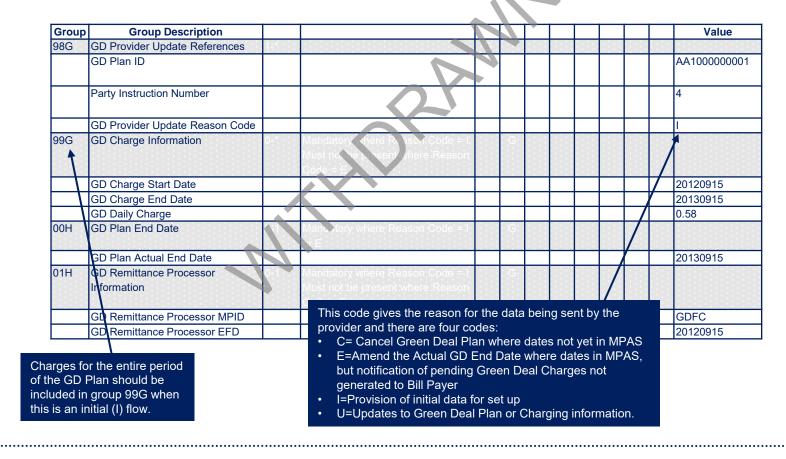
Reference

Provider updates GDCC with data below using **DflowMaster** or other proprietary software. A full list of data flows can be found on MRA Data This is a unique reference number used for data transactions to, and <u>Transfer Catalogue website</u> from, the GDCC. It is sequential (1, 2, etc.) and determined by the sender. Condition Group **Group Description** 86G Initial Plan Information Party Instruction Number **EPC Register Indicator** The valid values for the The Property Reference Number (UPRN) is EPC Register Indicator are included on the GDAR. If it is a domestic "E" (for England and Wales) 'D' indicates a property then the reference number should be EPC Domestic or Nonand "S" for Scotland. domestic a 10 digit number; if it is a non-domestic Domestic Indicator property, it is a 12 digit number. customer; 'N' 3981490078 **EPC Property** indicates a non-domestic Reference Number The 'RRN' - This **2478-8073-4068-1527-1214 EPC Report** number needs to be a Reference 20 digit number shown in five four-digit parts. BT9 1ZZ ◆ Postcode separated by hyphens. This is the 858808312835 postcode from the EPC (not the bill). **Electricity Account Customer Number** You do not need Number on Elec. Bill This is the national reference to populate these GD Customer Site Reference number for a metering system fields and is unique to the property 87G MPAN Core(s) 10 1235 3032 516 **MPAN Core** Subsidiary PRNS Subsidiary EPC Property



Provider Updates Green Deal Charge Details of GD Plan (D0322)

Provider updates GDCC with data below using **<u>DflowMaster</u>** or other proprietary software, which triggers the Supplier Post Installation Letter

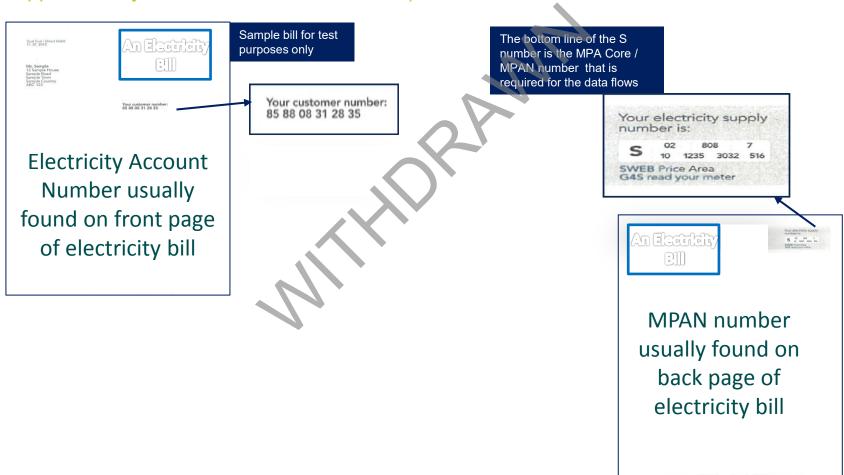






Energy Bill

Electricity account number and MPAN highlighted (the customer should contact the supplier if they cannot find these on the bill).





EPC (1 of 3)

Energy Performance Certificate

PREVIEW NOT FOR ISSUE



123 Green St, Boilerton, East Sussex BT9 1ZZ

 Dwelling type:
 end-terrace house
 R

 Date of assessment:
 14 August 2012
 T

 Date of certificate:
 14 August 2012
 T

Reference number: 2478-8073-4068-1527-1214
Type of assessment: RdSAP, existing dwelling
Total floor area: 107 m²

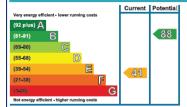
Use this document to:

- · Compare current ratings of properties to see which properties are more energy efficient
- · Find out how you can save energy and money by installing improvement measures

| Estimated energy costs | £4,521 | | | | | | | |
|------------------------|---|-------------------|--------------|--|--|--|--|--|
| Over 3 years you could | £2,955 | | | | | | | |
| Estimated energy co | | | | | | | | |
| | Current costs Potential costs | | | | | | | |
| Lighting | £330 over 3 years | £165 over 3 years | | | | | | |
| Heating | Heating £2,991 over 3 years £1,167 over 3 years | | | | | | | |
| Hot Water | You could save £2,955 | | | | | | | |
| Totals | £4,521 | £1,566 | over 3 years | | | | | |

These figures show how much the average household would spend in this property for heating, lighting and hot water. This excludes energy use for running appliances like TVs, computers and cookers, and any electricity generated by microgeneration.

Energy Efficiency Rating



The graph shows the current energy efficiency of your home.

The higher the rating the lower your fuel bills are likely to be.

The potential rating shows the effect of undertaking the recommendations on page 3.

The average energy efficiency rating for a dwelling in England and Wales is band D (rating 60).

Top actions you can take to save money and make your home more efficient

| Recommended measures | Indicative cost | Indicative cost Typical savings over 3 years | | | |
|--------------------------------------|-----------------|--|----------|--|--|
| 1 Increase loft insulation to 270 mm | £100 - £350 | £660 | ② | | |
| 2 Cavity wall insulation | £500 - £1,500 | £819 | ② | | |
| 3 Floor insulation | £800 - £1,200 | £174 | ② | | |

See page 3 for a full list of recommendations for this property.

To find out more about the recommended measures and other actions you could take today to save money, visit www.direct.gov.uk/savingenergy or call 0300 123 1234 (standard national rate). When the Green Deal launches, it may allow/you to make your home warmer and cheaper to run at no up-front cost. **RRN**

Postcode

123 Green St, Boilerton, East Sussex BT9 122 PREVIEW - NOT FOR ISSUE

14 August 2013 RRN: 2478-8073-4068-1527-1214 Energy Performance Certificate

| Element | Description | Energy Efficiency |
|---------|--|-------------------|
| Walls | Cavity wall, as built, no insulation (assumed) | **** |
| Roof | Pitched, no insulation | **** |
| Floor | Suspended, no insulation (assumed) | _ |
| Windows | Fully double glazed | *** |

Fully double glazed ★★☆☆

Main heating Boiler and radiators, mains gas ★★★☆☆

Main heating controls Programmer, room thermostat and TRVs ★★★☆

Secondary heating None —

Hot wafer From main system, no cylinder thermostat ★★☆☆☆

Lighting No low energy lighting ★☆☆☆☆

Current primary energy use per square metre of floor area: 380 kWh/m2 per year

Summary of this home's energy performance related features

The assessment does not take into consideration the physical condition of any element. 'Assumed' means that the insulation could not be inspected and an assumption has been made in the methodology based on age and type of construction.

See addendum on the last page relating to items in the table above.

Low and zero carbon energy sources

Low and zero carbon energy sources are sources of energy that release either very little or no carbon dioxide into the atmosphere when they are used. Installing these sources may help reduce energy bills as well as cutting carbon. There are none provided for this home.

Opportunity to benefit from a Green Deal on this property

When the Green Deal launches, it may enable tenants or owners to improve the property they live in to make it more energy efficient, more comfortable and cheaper to run, without having to pay for the work upfront. To see which measures are recommended for this property, please turn to page 3. You can choose which measures you want and ask for a quote from an authorised Green Deal provider. They will organise installation by an authorised installer. You pay for the improvements over time through your electricity bill, at level no greater than the estimated savings to energy bills. If you move home, the Green Deal charge stays with the property and the repayments pass to the new bill payer.

For householders in receipt of income-related benefits, additional help may be available.

To find out more, visit www.direct.gov.uk/savingenergy or call 0300 123 1234.

Authorised home energy assessment

Finance at no upfront cost Choose from authorised installers Pay from savings in energy bills

Repayments stay with the home



EPC (2 of 3)

123 Green St, Boilerton, East Sussex BT9 1ZZ 14 August 2012 RRN: 2478-8073-4068-1527-1214

PREVIEW - NOT FOR ISSUE **Energy Performance Certificate**

Recommendations

The measures below will improve the energy performance of your dwelling. The performance ratings after improvements listed below are cumulative; that is, they assume the improvements have been installed in the order that they appear in the table. Further information about the recommended measures and other simple actions you could take today to save money is available at www.direct.gov.uk/savingenergy. Before installing measures, you should make sure you have secured the appropriate permissions, where necessary. Such permissions might include permission from your landlord (if you are a tenant) or approval under Building Regulations for certain types

Measures with a green tick on are likely to be fully financed through the Green Deal, when the scheme launches, since the cost of the measures should be covered by the energy they save. Additional support may be available for homes where solid wall insulation is recommended. If you want to take up measures with an orange tick ⊘, be aware you may need to contribute some payment up-front.

| Recommended measures | Indicative cost | Typical savings per year | Rating after improvement | Green Deal finance |
|---|------------------|-----------------------------|-----------------------------|-----------------------|
| Increase loft insulation to 270 mm | £100 - £350 | £220 | ■50 | Ø |
| Cavity wall insulation | £500 - £1,500 | £273 | D60 | Ø |
| Floor insulation | £800 - £1,200 | £58 | D63 | ② |
| Insulate hot water cylinder with 80 mm jacket | £15 - £30 | £155 | C69 | ② |
| Draught proofing | £80 - £120 | £42 | C70 | ② |
| Low energy lighting for all fixed outlets | £75 | £46 | C72 | |
| Hot water cylinder thermostat | £200 - £400 | £64 | C75 | 2 |
| Replace boiler with new condensing boiler | £2,200 - £3,000 | £94 | € C78 | 0 |
| Solar water heating | £4,000 - £6,000 | £34 | C80 | 0 |
| Solar photovoltaic panels, 2.5 kWp | £9,000 - £14,000 | £222 | B88 | 0 |

£0/£754/£0

Alternative measures

There are alternative measures below which you could also consider for your home.

Air or ground source heat pump Micro CHP

Electricity/gas/other fuel savings

Visit www.epcadviser.direct.gov.uk, our online tool which uses information from this EPC to show you how to save money on your fuel bills. You can use this tool to personalise your Green Deal package.

| Green Deal package | Typical annual savings |
|-------------------------------|--------------------------|
| Oreen Dear package | Typical allitual savings |
| Loft insulation | |
| Cavity wall insulation | |
| Hot water cylinder insulation | Total savings of £754 |
| Draught proofing | |
| Cylinder thermostat | |

You could finance this package of measures under the Green Deal. It could save you £754 a year in energy costs, based on typical energy use. Some or all of this saving would be

recouped through the charge on your

Public services all in one place

14 August 2012 RRN: 2478-8073-4068-1527-1214 **Energy Performance Certificate** About this document The Energy Performance Certificate for this dwelling was produced following an energy assessment undertaken by a qualified assessor, accredited by Stroma Certification. You can get contact details of the accreditation scheme at www.stroma.com, together with details of their procedures for confirming authenticity of a certificate and for making a complaint. A copy of the certificate has been located on a national register. It will be publicly available and some of the underlying data may be shared with others for the purposes of research, compliance and direct mailing of relevant energy efficiency information. The current property owner and/or tenant may opt out of having this information disclosed Assessor's accreditation number: DEC001001 Assessor's name: Mr Alan Green Phone number: 0201234567 F-mail address: Al.green@supergreen.com No related party Related party disclosure: Further information about Energy Performance Certificates can be found under Frequently Asked Questions at

PREVIEW - NOT FOR ISSUE

About the impact of buildings on the environment

www.epcregister.com.

123 Green St, Boilerton, East Sussex BT9 1ZZ

One of the biggest contributors to global warming is carbon dioxide. The energy we use for heating, lighting and power in homes produces over a quarter of the UK's carbon dioxide emissions.

The average household causes about 6 tonnes of carbon dioxide every year. Based on this assessment, your home currently produces approximately 7.8 tonnes of carbon dioxide every year. Adopting the recommendations in this report can reduce emissions and protect the environment. If you were to install these recommendations you could reduce this amount by 6.5 tonnes per year. You could reduce emissions even more by switching to renewable energy sources.

The environmental impact rating is a measure of a home's impact on the environment in terms of carbon dioxide (CO₂) emissions. The higher the rating the less impact it has on the environment.



For most homes, the vast majority of energy costs derive from heating the home. Where applicable, this table shows the energy that could be saved in this property by insulating the loft and walls, based on typical energy use (shown within brackets as it is a reduction in energy use).

| Heat demand | Existing dwelling | Impact of loft insulation | Impact of cavity wall insulation | Impact of solid wall insulation |
|------------------------------|-------------------|------------------------------|-------------------------------------|------------------------------------|
| Space heating (kWh per year) | 17,305 | (4,504) | N/A | N/A |
| Water heating (kWh per year) | 7,484 | | | |

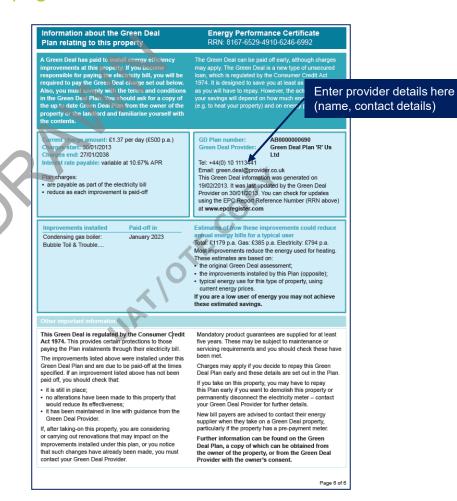




EPC (3 of 3)

Provider uses **GD Plan Tool** to add disclosure page to EPC

- To enable Green Deal debt to transfer between bill payers, the terms of the Green Deal plan have to be disclosed to the incoming debtor.
- As the transfer of responsibility for paying the Green Deal charge is intrinsically linked to the transfer of property (sale or rent), the EPC is used for disclosure, as it is already a requirement for all property transactions since 2007.
- Before a Green Deal plan can be finalised (and Green Deal charge accrued), the terms of the plan need to be added to the EPC, which are displayed in an additional page at the back of the EPC.
- This information is added using the <u>Green Deal</u>
 <u>Plan Tool</u>. A guide on how to use the tool can be found here.

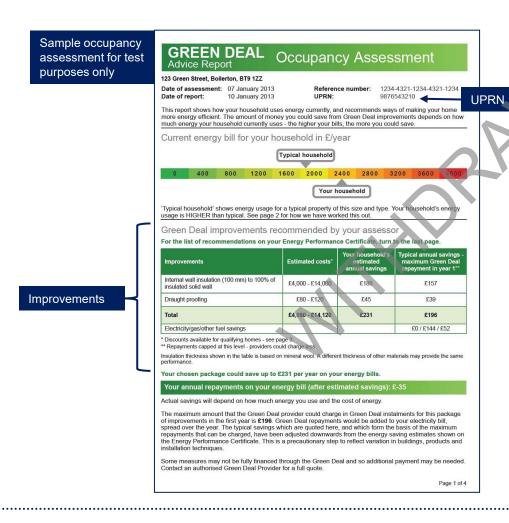






Green Deal Advice Report (GDAR) (1 of 2)

This is produced as a result of the occupancy assessment



GREEN DEAL Occupancy Assessment What makes you different? Typical household Your household Number of occupants 3 5 Higher 11 Higher Average hours of heating per day 16 Thermostat setting 21°C unknown Number of rooms not heated 0 Same Your household's energy usage is higher than typical. . Therefore you could save more money by installing improvements than a typical home would save. · Green Deal providers cannot charge higher repayments than typical savings for a property like yours. . Repayments may be lower than your savings because you might save more than a typical home. · Page 1 shows the difference between savings. Consider this difference when deciding whether to take out Why the Green Deal works like this . The Green Deal is a loan that remains with the property, not with you, so it is based on savings of a typical Ways to save today Why is this important? What you can do to save today Approximately 75% Close your curtains at night to reduce heat Heating of your energy goes escaping through the windows. towards heating your Hot water Approximately 10% of You could reduce your hot water use by taking your energy is used to showers instead of baths. heat your water

Usage is growing fast

when there are easy

ways to save

Lights and

appliances

Page 2 of 4

Turn off lights when not needed and do not

When replacing an appliance, consider

If you're not filling up the washing machine,

Tumble dryers use a lot of electricity. Save energy by drying clothes outside whenever you

tumble dryer or dishwasher, use the half-load

choosing an energy efficient model.

or economy programme.

leave appliances on standby Remember not to

leave chargers (e.g. for mobile phones) turned on when you are not using them.

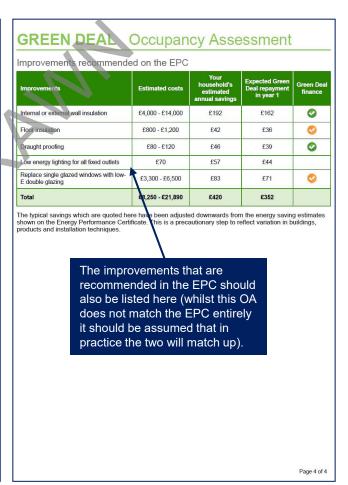


Green Deal Advice Report (GDAR) (2 of 2)

This is produced as a result of the occupancy assessment

Sample occupancy assessment for test purposes only









Green Deal Improvement Package (GDIP)

Any number of GDIPs can be created using a given **GDAR**, using the **Green Deal Improvement Package Tool** – i.e. A GDAR can be associated with multiple **GDIPs**

Some rules of use:

- Provider cannot use GDIP tool to add or reconfigure measures.
- The original Advisor can add or reconfigure measures.

GREEN DEAL Improvement Package

123 Green St, Boilerton, East Sussex BT9 1ZZ

Date of assessment: 21 August 2012 Package ID: 5147498150-7910120364 Date of report: 03 April 2013 UPRN: 1234567890

This report defines your Green Deal Improvement Package based on the occupancy assessment in report 0912-9658-8430-2789-5926

Green Deal improvement package based on recommendations by your assessor

| | Improvements | Estimated costs* | Your household's estimated annual savings | Typical annual savings - maximum Green Deal repayment in year 1** |
|---|--|------------------|---|---|
| 4 | Internal wall insulation (100 mm) to 100% of stone wall | £4,000 - £14,000 | £124 | £136 |
| | Draught proofing | £80 - £120 | £15 | £16 |
| | Hot water cylinder insulation | £15 - £30 | £19 | £31 |
| ١ | Total | £4,095 - £14,150 | £158 | £183 |
| 1 | Electricity/gas/other fuel savings | | | £149 / £0 / £34 |

Discounts available for qualifying homes.

Your chosen package could save up to £158 per year on your energy bills.

Your annual repayments on your energy bill (after estimated savings): £25

Actual savings will depend on how much energy you use and the cost of energy.

The maximum amount that the Green Deal provider could charge in Green Deal instalments for this package of improvements in the first year is £183. Green Deal repayments would be added to your electricity bill, spread over the year. The typical savings which are quoted here, and which form the basis of the maximum repayments that can be charged, have been adjusted downwards from the energy saving estimates shown on the Energy Performance Certificate. This is a precautionary step to reflect variation in buildings, products and installation techniques.

Some measures may not be fully financed through the Green Deal and so additional payment may be needed.

This report was prepared by: Provider Organisation:

Provider Organisation's certification number: Provider's User number:

Phone number E-mail address:

Related party disclosure:

MonkeyWrench GD Providers Ltd

GDPA100 GDPA10010000 Jack Jones 030 2222 5678 jack.jones@isp.net

Receives commission on sales of measures

Page 1 of 1



^{*} Repayments capped at this level - providers could charge less

Insulation thickness shown in the table is based on mineral wool. A different thickness of other materials may provide the same



Provider Advises of Pending Green Deal Plan (Do323)

Provider uses GDCC to trigger a Supplier Pre-Installation Letter, using **DflowMaster** or other proprietary software

| Group | Group Description | | | | | | | Value |
|-------|--------------------------|-----|--|---|--|--|--|--------------|
| 02H | Pending GD Plan | 1-* | | 0 | | | | |
| | Information | | | | | | | |
| | GD Plan ID | | | | | | | AA1000000001 |
| | Party Instruction Number | | | | | | | 1 |
| | | | | | | | | |

Creating a new EPC Post Installation

Once the measures have been installed and the customer is satisfied, the Provider engages an Assessor who creates the post-install assessment and EPC lodgement. The Assessor does this using evidence received from a Green Deal Provider – they are not required to visit or re-visit the property.

More detail on post-install EPC creation and the role of Assessors can be found at:

http://www.greendealorb.co.uk/assessors/a ssessor-guidance

&

https://www.gov.uk/government/publication s/energy-performance-certificates-for-theconstruction-sale-and-let-of-dwellings

