



## Kenya

This factsheet provides the latest statistics on trade and investment between the UK and Kenya.

Date of release: 1 August 2025; Date of next planned release: 19 September 2025

**Total trade in goods and services** (exports plus imports) between the UK and Kenya<sup>1</sup> was **£1.9 billion** in the four quarters to the end of Q1 2025, an increase of 12.6% or £215 million in current prices from the four quarters to the end of Q1 2024. Of this £1.9 billion:

- Total UK **exports** to Kenya amounted to £818 million in the four quarters to the end of Q1 2025 (an increase of 12.4% or £90 million in current prices, compared to the four quarters to the end of Q1 2024);
- Total UK **imports** from Kenya amounted to £1.1 billion in the four quarters to the end of Q1 2025 (an increase of 12.7% or £125 million in current prices, compared to the four quarters to the end of Q1 2024).

**Kenya was the UK's 70<sup>th</sup> largest trading partner** in the four quarters to the end of Q1 2025 accounting for 0.1% of total UK trade.<sup>2</sup>

At the end of 2023, the **stock of FDI from the UK in Kenya** was £804 million, 26.2% or £167 million higher than the end of 2022. At the end of 2023, Kenya accounted for less than 0.1% of the total UK outward FDI stock.

At the end of 2023, the **stock of FDI from Kenya in the UK** was £24 million, 26.3% or £5 million higher than the end of 2022. At the end of 2023, Kenya accounted for less than 0.1% of the total UK inward FDI stock.<sup>3</sup>

<sup>1</sup>the four quarters to the end of Q1 2025' refers to the 12 months to the end of March 2025

<sup>2</sup>Trade data sourced from the latest ONS publication of [UK total trade: all countries seasonally adjusted](#) data.

<sup>3</sup>Investment data sourced from the ONS [ad-hoc data release](#) if not provided in the latest ONS [main FDI release](#).

## Contents

|                                                                              |    |
|------------------------------------------------------------------------------|----|
| About these statistics                                                       | 3  |
| Summary trade and investment statistics for Kenya                            | 4  |
| Trade with Kenya, in current prices (ONS)                                    | 6  |
| Trade in goods by commodity, in current prices (ONS)                         | 8  |
| Trade in services by service type, in current prices (ONS)                   | 10 |
| Trade in goods by UK countries and English regions, in current prices (HMRC) | 11 |
| Trade in services by mode of supply, in current prices (ONS)                 | 12 |
| UK Market Share (ONS and UNCTAD)                                             | 13 |
| Number of VAT-registered businesses trading goods (HMRC)                     | 14 |
| Trade in Value Added (OECD)                                                  | 15 |
| Foreign Direct Investment with Kenya (ONS)                                   | 16 |
| Economic statistics (as reported by Kenya)                                   | 17 |
| Background Notes                                                             | 19 |

## About these statistics

This factsheet presents the latest statistics on trade and investment between the UK and Kenya. It summarises a wide range of publicly available data, from data providers such as the Office for National Statistics (ONS) and HM Revenue and Customs (HMRC), as well as international data providers.

This factsheet is part of a wider range produced by the Department for Business and Trade which draws together many data sources into one single compendium document for each individual trade and investment partner. The full set of factsheets for different individual partners can be found on the [Trade and Investment Factsheets website](#) on GOV.UK.

Where data are available, these factsheets contain metrics on:

- [Headline trade statistics between the UK and each trading partner for the latest four quarters.](#)
- [Trade statistics by commodity and service type.](#)
- [Trade in goods between the UK and each trading partner, broken down by UK country and English region.](#)
- [Trade in services between the UK and each trading partner, broken down by mode of supply.](#)
- [UK's market share as a total of all imports for each trading partner.](#)
- [Number of VAT-registered businesses trading goods.](#)
- [UK's Foreign Direct Investment \(FDI\) with each investment partner.](#)
- [Summary trade and investment data as reported by each trade and investment partner, as well as economic data and projections.](#)

International statistics for goods traded with the world are published in the [UN Comtrade database](#) and services by [ITC Trademap](#).

All statistics are correct at the time of publication, with upcoming release dates available on the [Government update schedule for Official Statistics](#). The Department for Business and Trade strongly recommends users download the latest factsheet to ensure the most up-to-date statistics are used. Please do not use previous factsheets to analyse earlier time periods than those shown in the most recent factsheets, as the data will have been revised and previous factsheets will no longer be correct. For analysis of earlier time periods, please use the published source data.

For the most up to date snapshot of the UK's trade and investment position with all partners, please see the [UK trade in numbers](#) publication or the [trade and investment core statistics book](#). These statistics are based on the same data sources as this factsheet and therefore are comparable. A list of all [Official Statistics](#) publications from the Department for Business and Trade can be found online.

## Contact Details

[statistics@businessandtrade.gov.uk](mailto:statistics@businessandtrade.gov.uk)

## Summary trade and investment statistics for Kenya

### UK trade with Kenya, in current prices (based on the latest four quarters)<sup>4</sup>

| Trade                                                            | Value in the four quarters to the end of Q1 2025 | Change from the four quarters to the end of Q1 2024 |
|------------------------------------------------------------------|--------------------------------------------------|-----------------------------------------------------|
| <b>Total trade</b>                                               | £1.9 billion                                     | an increase of 12.6% or £215 million                |
| Ranking out of all the UK's trading partners                     | 70th                                             |                                                     |
| <b>Total UK exports</b>                                          | £818 million                                     | an increase of 12.4% or £90 million                 |
| Ranking out of all the UK's export partners                      | Joint 74th                                       |                                                     |
| UK exports of goods (percentage of total UK goods exports)       | £317 million (38.8%)                             | an increase of 13.2% or £37 million                 |
| UK exports of services (percentage of total UK services exports) | £501 million (61.2%)                             | an increase of 11.8% or £53 million                 |
| <b>Total UK imports</b>                                          | £1.1 billion                                     | an increase of 12.7% or £125 million                |
| Ranking out of all the UK's import partners                      | 70th                                             |                                                     |
| UK imports of goods (percentage of total UK goods imports)       | £446 million (40.3%)                             | an increase of 19.3% or £72 million                 |
| UK imports of services (percentage of total UK services imports) | £661 million (59.7%)                             | an increase of 8.7% or £53 million                  |

'the four quarters to the end of Q1 2025' refers to the 12 months to the end of March 2025

### UK trade with Kenya, in current prices (based on the latest calendar year)<sup>5</sup>

| Trade                                                            | Value in 2024        | Change from 2023                     |
|------------------------------------------------------------------|----------------------|--------------------------------------|
| <b>Total trade</b>                                               | £1.8 billion         | an increase of 10.1% or £169 million |
| Ranking out of all the UK's trading partners                     | 72nd                 |                                      |
| <b>Total UK exports</b>                                          | £786 million         | an increase of 12.9% or £90 million  |
| Ranking out of all the UK's export partners                      | 75th                 |                                      |
| UK exports of goods (percentage of total UK goods exports)       | £323 million (41.1%) | an increase of 23.8% or £62 million  |
| UK exports of services (percentage of total UK services exports) | £463 million (58.9%) | an increase of 6.4% or £28 million   |
| <b>Total UK imports</b>                                          | £1.1 billion         | an increase of 8.1% or £79 million   |
| Ranking out of all the UK's import partners                      | 70th                 |                                      |
| UK imports of goods (percentage of total UK goods imports)       | £435 million (41.2%) | an increase of 13.3% or £51 million  |
| UK imports of services (percentage of total UK services imports) | £620 million (58.8%) | an increase of 4.7% or £28 million   |

<sup>4</sup>Trade data sourced from Office for National Statistics data on [UK total trade \(seasonally adjusted data\)](#).

<sup>5</sup>Trade data sourced from Office for National Statistics data on [UK total trade \(seasonally adjusted data\)](#).

## UK market share in Kenya<sup>6</sup>

| UK market share for total trade   | Value in 2023 | Change from 2022                     |
|-----------------------------------|---------------|--------------------------------------|
| <b>Total UK market share</b>      | 3.9%          | an increase of 0.4 percentage points |
| UK market share for goods only    | 1.9%          | a decrease of 0.3 percentage points  |
| UK market share for services only | 11.3%         | an increase of 2.6 percentage points |

## UK Foreign Direct Investment (FDI) with Kenya<sup>7</sup>

| UK FDI stock               | Value at the end of 2023 | Change from the end of 2022          |
|----------------------------|--------------------------|--------------------------------------|
| Total UK outward FDI stock | £804 million             | an increase of 26.2% or £167 million |
| Total UK inward FDI stock  | £24 million              | an increase of 26.3% or £5 million   |

## Economic statistics and projections using gross domestic product (GDP) for Kenya<sup>8</sup>

| Economic statistics                                                     | 2023  | 2024  | 2025  | 2026  |
|-------------------------------------------------------------------------|-------|-------|-------|-------|
| Economic growth, using GDP in real terms, compared to the previous year | 5.6%  | 4.5%  | 4.8%  | 4.9%  |
| GDP per capita in \$USD (in thousands)                                  | 2.1   | 2.3   | 2.5   | 2.4   |
| GDP in current prices (billion \$USD)                                   | 108.7 | 120.9 | 131.7 | 128.0 |
| Global GDP Ranking                                                      | 67    | 66    | 62    | 66    |

Figures for 2025 and 2026 are forecast projections.

<sup>6</sup>UK market share data calculated using the methodology outlined in the [market share section](#) in the factsheet, based on data from the Office for National Statistics and United Nations Conference on Trade and Development.

<sup>7</sup>FDI data sourced from the Office for National Statistics [ad-hoc data release for FDI with all partners](#).

<sup>8</sup>Economic data sourced from the International Monetary Fund [World Economic Outlook](#) databases; Estimates and projections are given in italics; GDP rankings where provided are based on values in current prices (nominal terms) in \$USD, where some partner values are based on estimates which may influence the rankings when revised.

## Trade with Kenya, in current prices (ONS)<sup>9 10 11</sup>

### Trade definitions

- **UK exports** - Goods and services that were produced or sourced in the UK, which were sold to Kenya.
- **UK imports** - Goods and services that were sold to the UK, which were produced or sourced by Kenya.
- **Total or 'bilateral' trade** - The value of total trade between the UK and Kenya (exports plus imports).
- **Trade balance** - The difference between exports and imports, calculated by UK exports minus UK imports.
- **Trade surplus** - This occurs when the value of UK exports to Kenya is greater than the value of UK imports from Kenya.
- **Trade deficit** - This occurs when the value of UK exports to Kenya is less than the value of UK imports from Kenya.

Headline trade statistics include trade in non-monetary gold (reported within the unspecified goods category), which can significantly affect trends for some partners. Please see the factsheet [quality and methodology report](#) for more information.

These statistics are given on a balance of payments (change of ownership) basis.

**Note:** UK trade statistics experienced higher levels of volatility between 2019 and 2022, due to the pandemic, global recession, supply chain disruption, EU Exit, Russia's invasion of Ukraine, price inflation, conflict in the Middle East, and data collection changes. All figures are reported in current prices (not adjusted for inflation), unless otherwise stated. We recognise that some of the recent changes in UK trade values will be partly due to price changes.

**Total trade** in goods and services (exports plus imports) between the UK and Kenya was £1.9 billion in the four quarters to the end of Q1 2025, an increase of 12.6% or £215 million in current prices from the four quarters to the end of Q1 2024.

In the four quarters to the end of Q1 2025, **total UK exports** to Kenya amounted to £818 million (an increase of 12.4% or £90 million in current prices, compared to the four quarters to the end of Q1 2024).

Of all UK exports to Kenya in the four quarters to the end of Q1 2025, £317 million (38.8%) were **goods** and £501 million (61.2%) were **services**. In the four quarters to the end of Q1 2025, UK **exports of goods** to Kenya increased by 13.2% or £37 million in current prices, compared to the four quarters to the end of Q1 2024 while UK **exports of services** to Kenya increased by 11.8% or £53 million in current prices, compared to the four quarters to the end of Q1 2024.

In the four quarters to the end of Q1 2025, **total UK imports** from Kenya were £1.1 billion (an increase of 12.7% or £125 million in current prices, compared to the four quarters to the end of Q1 2024).

Of all UK imports from Kenya in the four quarters to the end of Q1 2025, £446 million (40.3%) were **goods** and £661 million (59.7%) were **services**. In the same period, UK **imports of goods** from Kenya increased by 19.3% or £72 million in current prices, compared to the four quarters to the end of Q1 2024 while UK **imports of services** from Kenya increased by 8.7% or £53 million in current prices, compared to the four quarters to the end of Q1 2024.

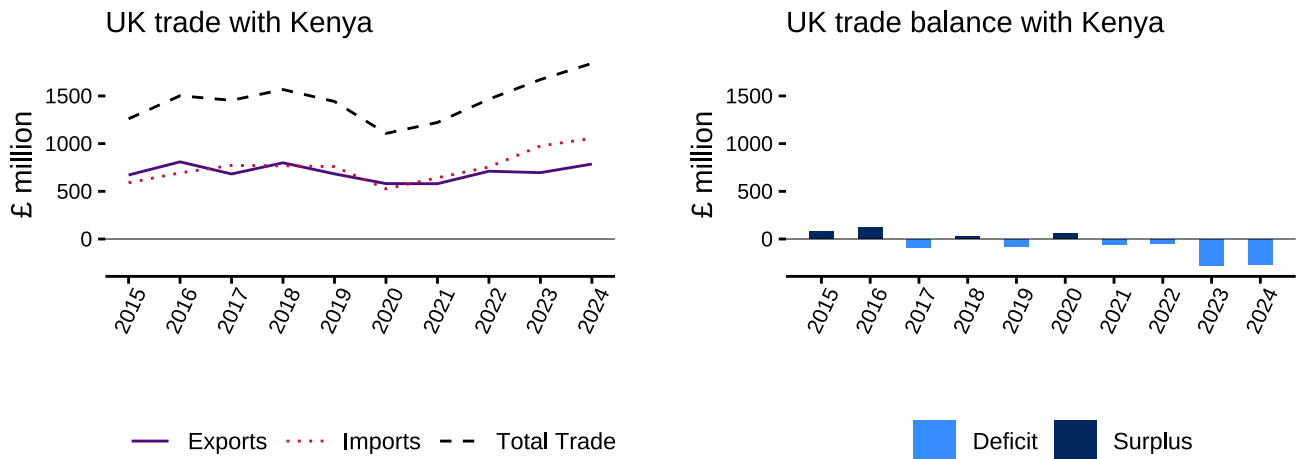
This means the UK reported a **total trade deficit** of £289 million with Kenya, compared to a trade deficit of £254 million in the four quarters to the end of Q1 2024. In the four quarters to the end of Q1 2025, the UK had a **trade in goods deficit** of £129 million with Kenya, compared to a trade in goods deficit of £94 million in the four quarters to the end of Q1 2024. Meanwhile, in the four quarters to the end of Q1 2025 the UK reported a **trade in services deficit** of £160 million with Kenya, compared to a trade in services deficit of £160 million in the four quarters to the end of Q1 2024.

<sup>9</sup>Office for National Statistics (ONS) data source for total trade: [UK total trade data \(seasonally adjusted\)](#).

<sup>10</sup>This factsheet contains data as reported by the UK, users are advised to use UK-reported data where possible for consistency between partners. These data are subject to [asymmetries](#) e.g. the value of UK exports to Kenya (reported by the UK) may not match the value of Kenya imports from the UK (reported by Kenya).

<sup>11</sup>Data are in current prices, meaning no adjustment has been made to account for changes in inflation or exchange rate. The totals may not exactly match the sum of their parts due to rounding.'

The charts below present a time series for trade between the UK and Kenya for each year between 2015 and 2024:



Source: ONS, UK trade in goods and services, Q1 2025

The data that are presented in the charts above are given in the table below in £ million:

| Year                 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Value of total trade | 1261 | 1502 | 1454 | 1567 | 1442 | 1107 | 1222 | 1466 | 1672 | 1841 |
| Value of exports     | 671  | 809  | 682  | 799  | 683  | 581  | 580  | 711  | 696  | 786  |
| Value of imports     | 590  | 693  | 772  | 768  | 759  | 526  | 642  | 755  | 976  | 1055 |
| Trade balance        | +81  | +116 | -90  | +31  | -76  | +55  | -62  | -44  | -280 | -269 |

In the four quarters to the end of Q1 2025, Kenya was the UK's:<sup>12</sup>

- **70<sup>th</sup> largest trading partner** (accounting for 0.1% of total UK trade).
  - 72<sup>nd</sup> largest **goods** trading partner (0.1% of UK goods trade).
  - 64<sup>th</sup> largest **services** trading partner (0.1% of UK services trade).
- **Joint 74<sup>th</sup> largest export market** (accounting for 0.1% of total UK exports).
  - 77<sup>th</sup> largest **goods** export market (0.1% of UK goods exports).
  - 66<sup>th</sup> largest **services** export market (0.1% of UK services exports).
- **70<sup>th</sup> largest import market** (accounting for 0.1% of total UK imports).
  - 70<sup>th</sup> largest **goods** import market (0.1% of UK goods imports).
  - 57<sup>th</sup> largest **services** import market (0.2% of UK services imports).

More timely data, for trade in goods only<sup>13</sup> is published by the [ONS](#).

<sup>12</sup>Rankings are based on the ONS dataset which contains data for all individual partners: [UK total trade data \(seasonally adjusted\)](#).

<sup>13</sup>ONS data source for trade in the latest 12 months up to May 2025: [UK Trade data \(seasonally adjusted\)](#).

## Trade in goods by commodity, in current prices (ONS)<sup>14 15</sup>

Please note, these data are presented on a non-seasonally adjusted basis and are not directly comparable to seasonally adjusted data, including the headline trade statistics presented before.

The **top 5 goods exported from the UK to Kenya** in the four quarters to the end of Q1 2025 were as follows:

| Commodity                                     | Exports in the four quarters to the end of Q1 2025 | Percentage of total goods exports | Change from the four quarters to the end of Q1 2024 |
|-----------------------------------------------|----------------------------------------------------|-----------------------------------|-----------------------------------------------------|
| 78M - Cars                                    | £33.0 million                                      | 10.5%                             | an increase of 12.4%                                |
| 33R - Refined oil                             | £31.4 million                                      | 10.0%                             | -                                                   |
| 78K - Road vehicles other than cars (capital) | £24.0 million                                      | 7.6%                              | an increase of 38.2%                                |
| 1 - Beverages & tobacco                       | £23.3 million                                      | 7.4%                              | an increase of 30.3%                                |
| 28 - Metal ores & scrap                       | £20.9 million                                      | 6.6%                              | an increase of 10.5%                                |

'the four quarters to the end of Q1 2025' refers to the 12 months to the end of March 2025

The **top 5 goods imported to the UK from Kenya** in the four quarters to the end of Q1 2025 were as follows:

| Commodity                                         | Imports in the four quarters to the end of Q1 2025 | Percentage of total goods imports | Change from the four quarters to the end of Q1 2024 |
|---------------------------------------------------|----------------------------------------------------|-----------------------------------|-----------------------------------------------------|
| 29 - Other crude animal & vegetable materials     | £161.3 million                                     | 36.1%                             | an increase of 11.4%                                |
| 05 - Vegetables & fruit                           | £118.3 million                                     | 26.5%                             | a decrease of 1.0%                                  |
| 07 - Coffee, tea, cocoa etc                       | £106.6 million                                     | 23.9%                             | an increase of 44.2%                                |
| 89K - Other manufactures (capital)                | £22.1 million                                      | 4.9%                              | an increase of 80.0%                                |
| 71MI - Mechanical power generators (intermediate) | £16.3 million                                      | 3.7%                              | -                                                   |

'the four quarters to the end of Q1 2025' refers to the 12 months to the end of March 2025

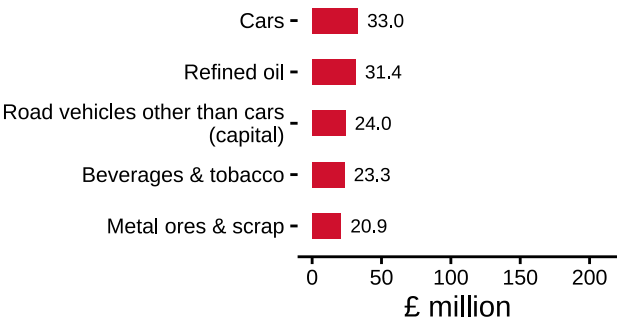
**Note:** Percentage changes between the current and previous period that exceed 100% have been omitted. This is to avoid presenting small value changes from a low base as fast growing.

<sup>14</sup>Data on trade in goods by commodity are sourced from data by the ONS: [UK trade release \(non-seasonally adjusted\)](#). These statistics for [exports](#) and [imports](#) present the latest data from the ONS publication which are given on a monthly basis.

<sup>15</sup>The commodities are categorised by the ONS based on [SITC](#) codes using a mixture of level 2 and level 3 codes.

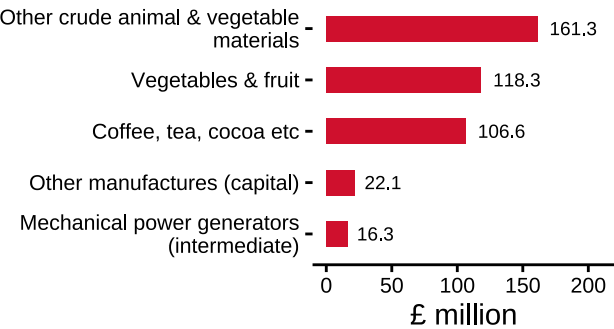
The chart below shows the top 5 goods exported from the UK to Kenya and the top 5 goods imported to the UK from Kenya, by value, in the four quarters to the end of Q1 2025. All data shown in the chart are provided in the text above.

The top 5 UK goods exports, in the four quarters to the end of Q1 2025, to Kenya



Source: ONS, May 2025

The top 5 UK goods imports, in the four quarters to the end of Q1 2025, from Kenya



Source: ONS, May 2025

# Trade in services by service type, in current prices (ONS)<sup>16</sup>

**Note:** Service type data for the trade in services between the UK and Kenya in the four quarters to the end of Q1 2025 are not available from UK sources.

---

<sup>16</sup>Trade in services by service type is sourced from data by the ONS: [UK trade in services by partner country \(non-seasonally adjusted\)](#).

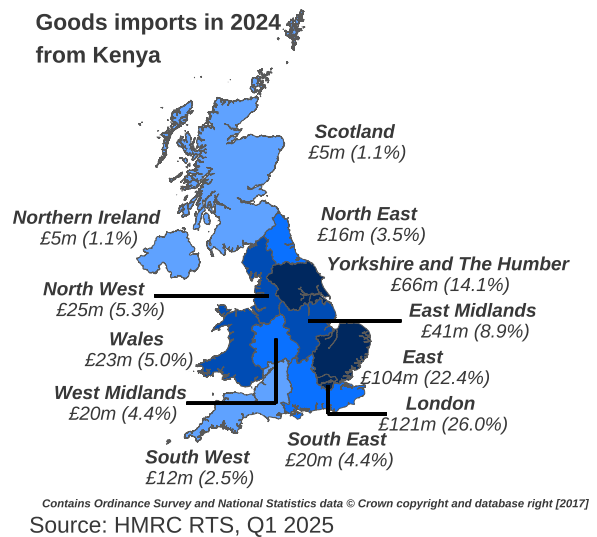
## Trade in goods by UK countries and English regions, in current prices (HMRC)<sup>17</sup>

18

### Regional trade definitions

- **UK regions** - The UK is categorised into 12 regions based on the International Territorial level 1 (ITL1). This level includes 9 regions in England, as well as Wales, Scotland and Northern Ireland.
- **Regional trade data** - The data are compiled by merging HM Revenues & Customs (HMRC) trade data with employment data from the Interdepartmental Business Register (IDBR) so a business' trade can be allocated to a UK region based on the proportion of its employees employed in that region. Where a trader is not matched with the IDBR, its trade is matched with ONS postcode data to obtain the UK region in which the Head Office of the VAT-registered business is based.

The maps below show the value of UK goods exports and imports between each UK region and Kenya in 2024. The maps are shaded with the 3 UK regions with the highest amount of trade as the darkest colour, and the 3 UK regions with the lowest amount of trade as the lightest colour.



The data that are presented in the maps above for 2024 in £ million are also given in the table below:

| UK country or English region                 | North East | North West | Yorkshire and The Humber | East Midlands | West Midlands | East  | London | South East | South West | Wales | Scotland | Northern Ireland |
|----------------------------------------------|------------|------------|--------------------------|---------------|---------------|-------|--------|------------|------------|-------|----------|------------------|
| Value of goods exports to Kenya              | 3          | 12         | 19                       | 11            | 20            | 31    | 36     | 56         | 28         | 23    | 29       | 7                |
| Percentage of total goods exports to Kenya   | 0.8%       | 3.8%       | 6.1%                     | 3.5%          | 6.3%          | 10.0% | 11.6%  | 17.7%      | 9.0%       | 7.2%  | 9.1%     | 2.3%             |
| Value of goods imports from Kenya            | 16         | 25         | 66                       | 41            | 20            | 104   | 121    | 20         | 12         | 23    | 5        | 5                |
| Percentage of total goods imports from Kenya | 3.5%       | 5.3%       | 14.1%                    | 8.9%          | 4.4%          | 22.4% | 26.0%  | 4.4%       | 2.5%       | 5.0%  | 1.1%     | 1.1%             |

Note that these figures from HMRC are reported on a physical movement basis and are **not directly comparable** to trade data from ONS which are reported on a change of ownership basis. **Percentages will not total 100%** as data not allocated to a single UK country or English region are not presented.

<sup>17</sup> HMRC data source for regional UK trade data: [HMRC Regional Trade Statistics](#) (data extracted from the spreadsheet download using the HMRC interactive tables).

<sup>18</sup> Totals presented here will differ from overall HMRC trade figures due to the exclusion of trade in non-monetary gold and non-response estimates and the exclusion of data not allocated to a UK country or region. Figures for 2024 are provisional and subject to change.

## Trade in services by mode of supply, in current prices (ONS)<sup>19</sup>

### Trade in Services by Mode of Supply definitions

- **Modes of Supply** define the way services trade is conducted. The World Trade Organisation's [General Agreement on Services](#) categorises methods for trade in services into four different modes of supply, which depend upon on the territorial presence of the supplier and the consumer at the time of transaction.
- **Mode 1** - Remote trade (a supplier in one country sells a service to a customer in another, without the movement of people).
- **Mode 2** - Consumption abroad (the person receiving the service travels to the supplier's country).
- **Mode 3** - Commercial presence (e.g. a company subsidiary) - this mode is not counted as part of UK services trade on a balance of payments basis and is not reported in this release. This means that total figures are only the total of Modes 1, 2 and 4.
- **Mode 4** - Presence of natural persons (a supplier sends its personnel to the customer's country to provide service).

### UK services exports to Kenya by mode of supply in 2022:

- Data on services exports to Kenya by mode of supply are not available from this source.

### UK services imports from Kenya by mode of supply in 2022:

- Data on services imports from Kenya by mode of supply are not available from this source.

<sup>19</sup>ONS data source for UK Trade in Services by Mode of Supply: [ONS Imports and exports of services by country, by modes of supply, UK](#)

## UK Market Share (ONS and UNCTAD)<sup>20 21</sup>

### Market Share definitions

- **UK market share** – Imports from the UK as a percentage of all the goods and services imported by Kenya. Market share is provided for total imports from the UK, as well as for goods and services separately.
- **Market share methodology** – These UK market share statistics are derived by the Department for Business and Trade, using publicly available data from the Office for National Statistics (ONS) and the United Nations Conference on Trade and Development (UNCTAD). These new statistics allows users to estimate the importance of UK trade on imports to each trading partner. Market share is calculated as the value of imports from the UK using data from [ONS](#), divided by the value of total imports using data from [UNCTAD](#). Data from UNCTAD are converted from US dollars into pounds sterling by using the annual average spot exchange rate<sup>22</sup>.

The UK's market share for Kenya in 2023 was as follows:

- **The total UK market share in Kenya was 3.9% in 2023 for goods and services.** This is an increase of 0.4 percentage points from 2022.
- The UK market share in Kenya was 1.9% in 2023 for **goods only**. This is a decrease of 0.3 percentage points from 2022.
- The UK market share in Kenya was 11.3% in 2023 for **services only**. This is an increase of 2.6 percentage points from 2022.

The table below presents the UK's market share for Kenya between 2014 and 2023. Values presented in italics are based on UNCTAD estimates of imports.

| Year                     | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021 | 2022 | 2023         |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|------|------|--------------|
| Total goods and services | 6.1%  | 5.8%  | 6.8%  | 4.6%  | 5.3%  | 4.3%  | 4.2%  | 3.6% | 3.6% | 3.9%         |
| Goods only               | 3.8%  | 3.9%  | 3.2%  | 2.9%  | 3.3%  | 2.7%  | 2.5%  | 2.5% | 2.2% | 1.9%         |
| Services only            | 17.6% | 13.9% | 24.3% | 13.5% | 13.8% | 11.1% | 11.7% | 8.9% | 8.7% | <i>11.3%</i> |

<sup>20</sup>ONS data source for market share: [UK total trade data \(seasonally adjusted\)](#).

<sup>21</sup>UNCTAD data source for market share: [Goods and Services \(BPM6\): Exports and imports of goods and services, annual](#). Some UNCTAD data may be based on estimates.

<sup>22</sup>Annual average spot exchange rates for \$USD to £GBP are sourced from the [Bank of England](#)

# Number of VAT-registered businesses trading goods (HMRC)<sup>23 24 25</sup>

**Business counts definition (Regional Trade in Goods Statistics)**

- Business counts report UK VAT-registered business exporting and importing goods. Data is collected primarily from customs declarations (using the Intrastat survey and VAT returns for Northern Ireland businesses trading with the EU).
- Counts exclude businesses trading below the statistical value thresholds for customs declarations and exclude trade in non-monetary gold.

## Businesses trading goods with Kenya in 2024:

- In 2024, around 2,100 UK VAT-registered businesses exported goods to Kenya.
- In 2024, around 400 UK VAT-registered businesses imported goods from Kenya.

<sup>23</sup>HMRC data source for Regional Trade Statistics business counts data: [UK trade in goods statistics](#).

<sup>24</sup>Data for UK businesses engaged in trade of services with Kenya are not available. A single business may trade with multiple trading partners abroad, so care should be taken when adding figures for multiple trading partners.

<sup>25</sup>HMRC does not receive partner country information for customs declarations with commodity line values that fall under the statistical value threshold of £873 (in value) and 1,000kg (in net mass). Therefore, these counts of exporting/importing businesses only capture those businesses with exports/imports (respectively) above the statistical value threshold. The number of businesses has been rounded to the nearest 100.

## Trade in Value Added (OECD)<sup>26 27</sup>

### Trade in Value Added definitions

- **Trade in Value Added (TiVA)** - TiVA is a statistical approach to examine supply chains, which is not possible with conventional ('gross') trade statistics. This is because TiVA treats international trade flows as flows of value added rather than gross flows of final goods and services.
- **Domestic and foreign value added** - In TiVA, gross exports are decomposed into domestic and foreign value added. Domestic value added measures the value added generated by the domestic economy in the production of its exports (e.g. the value added by UK car manufacturers and their UK supply chains in car exports). Foreign value added measures the value added contribution that foreign suppliers make to these exports (e.g. the import of foreign car parts).
- **TiVA statistics** - Although TiVA offers advantages over traditional ways of measuring trade, these statistics are not fully developed. These results are estimates which should be considered complementary to conventional trade statistics and not be over-interpreted. In addition, the geographical detail is limited for developing countries. More information on TiVA can be found in a recent [research report](#) by the Department for Business and Trade and Cambridge Econometrics.
- **UK forward linkages for exports** - Measures the reliance of foreign exporters on UK value added (inputs).
- **UK backward linkages for exports** - Measures the reliance of UK exporters on foreign value added (inputs).
- **Employment supported by exports** - This provides an estimate of the number of employees in exporting industries, and their domestic supply chains that are supported by exporting activity.

**Note:** Data for Kenya on forward and backward linkages for exports in 2020 are not available from this data source.

### Employment supported by exports:<sup>28</sup>

- Data for Kenya on employment supported by exports of 2020 are not available.
- Exporting activity in the UK supported 6.7 million jobs in 2020 (20.6% of total UK employment). Data on the number of UK jobs supported by export activity to Kenya in 2020 are not available.

<sup>26</sup>The estimates in this factsheet are based on Trade in Value Added statistics published by the Organisation for Economic Co-operation and Development (OECD): a) [Trade in Value Added database \(origin of value added in gross exports\)](#), June 2024; and b) [Trade in employment \(TIM\) database](#), February 2024, indicators EXGR\_DEM.

<sup>27</sup>The data shown in this factsheet is from 2020.

<sup>28</sup>These estimates measure employees directly and indirectly supported by exports i.e. workers employed in exporting businesses and in other domestic businesses supplying inputs to the exporting businesses. The estimates should be interpreted as employment *supported* by exports, rather than employment *created* by exports, as the jobs may have previously existed to serve the domestic market. Employees may also be supported by exports from a multiple number of trading partners. As with the core TiVA data, these estimates are based on a number of assumptions and modelling, so should be interpreted with caution.

## Foreign Direct Investment with Kenya (ONS)<sup>29 30 31</sup>

### Foreign direct investment definitions

- **Foreign direct investment (FDI)** - Investment made by a firm or individual in one economy ('direct investor') to acquire a 'lasting interest' in an enterprise operating in another economy. The lasting interest is deemed to exist if the direct investor acquires at least 10% of equity, or equivalently 10% of the voting rights, of the company.
- **FDI stock** - The accumulated value of all previous investments at the end of a reference period. Figures are net, that is the value of investment minus disinvestment. **UK outward FDI stock** provides the total value of FDI by UK investors in economies abroad (investment of a UK parent company in Kenya), while **UK inward FDI stock** provides the total value of FDI by non-UK investors in the UK (investment of a Kenya parent company in the UK).
- **Data disclosure** - It can happen that FDI is coming from only a few investors. In that case, figures are suppressed by the ONS to avoid disclosure of information relating to individual enterprises.

**Note:** The FDI data for 2020 have been affected by changes in sampling methodology. Improvements have been made to the population which has been sampled and the way that businesses are sampled from the population, capturing a wider range of businesses. This means data from 2020 and onward are more representative of UK FDI with overseas partners and are comparable.

More information about the methodology changes can be found on the [ONS website](#).

#### UK outward FDI stock:

- At the end of 2023, the **stock of FDI from the UK in Kenya** was £804 million, 26.2% or £167 million higher than the end of 2022. At the end of 2023, Kenya accounted for less than 0.1% of the total UK outward FDI stock.

#### UK inward FDI stock:

- At the end of 2023, the **stock of FDI from Kenya in the UK** was £24 million, 26.3% or £5 million higher than the end of 2022. At the end of 2023, Kenya accounted for less than 0.1% of the total UK inward FDI stock.

<sup>29</sup>Data for both inward and outward FDI between the UK and Kenya are not available in the main ONS release ([Foreign Direct Investment involving UK companies](#)). Therefore, an [ONS FDI ad-hoc data release](#) is used to provide the latest FDI data for Kenya where it is unavailable in the main ONS release.

<sup>30</sup>Data are presented on a directional basis which means they are not directly comparable to the asset/liability report prepared by ONS as part of the Balance of Payments statistical release. Figures are on net basis (investments minus disinvestments) and are given in nominal terms. Negative FDI values occur when disinvestments are greater than investments. Data are on an immediate destination/source basis and not an ultimate destination/source, which is likely to overstate financial centres such as the Netherlands and Luxembourg.

<sup>31</sup>This factsheet contains data as reported by the UK and are subject to asymmetries e.g. UK outward FDI to Kenya (reported by the UK) may not match Kenya inward FDI from the UK (reported by Kenya). For consistency when comparing between partners, users are advised to use UK-reported data as far as possible.

## Economic statistics (as reported by Kenya)

### Trade and investment data for Kenya (UNCTAD)<sup>32 33 34</sup>

The following data are reported by Kenya and are for reference only. Whenever possible use data from UK sources for trade and investment. All data below are presented in \$USD in billions.

| Year                  | 2017 | 2018 | 2019 | 2020 | 2021  | 2022  | 2023 | 2024 |
|-----------------------|------|------|------|------|-------|-------|------|------|
| Nominal exports       | 10.4 | 11.6 | 11.5 | 9.7  | 11.8  | 13.8  | 12.6 | -    |
| Nominal imports       | 19.1 | 20.2 | 20.4 | 17.7 | 21.9  | 24.6  | 22.0 | -    |
| Nominal trade balance | -8.6 | -8.6 | -9.0 | -8.0 | -10.1 | -10.8 | -9.4 | -    |
| Inward FDI stock      | 6.7  | 8.5  | 9.3  | 9.8  | 9.8   | 9.7   | 11.2 | 12.7 |
| Outward FDI stock     | 0.1  | 0.1  | 0.1  | 1.7  | 2.4   | 2.7   | 3.3  | 4.6  |

<sup>32</sup>United Nations Conference on Trade and Development (UNCTAD) data sources for trade: [Goods and Services \(BPM6\): Exports and imports of goods and services, annual](#); and for investment: [Foreign direct investment: Inward and outward flows and stock, annual](#).

<sup>33</sup>Estimates are given in italics. Historic data pre-2017 can be found on the [UNCTAD website](#).

<sup>34</sup>All trade data are on a Balance of Payments basis. The FDI data are on a directional and net (investment minus disinvestment) basis. These figures are given in current prices and are rounded to the nearest \$0.1 billion, with missing data represented by dashes.

## Economic data and projections for Kenya (IMF)<sup>35 36</sup>

The following table presents economic statistics for Kenya. Figures from 2025 onwards are forecast projections.

| Year                                                | 2022  | 2023  | 2024  | 2025  | 2026  | 2027  | 2028  | 2029  | 2030  |
|-----------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Change in exports (%)                               | 3.3   | -4.8  | 8.8   | 4.6   | 5.8   | 6.9   | 7.0   | 7.8   | 7.5   |
| Change in imports (%)                               | 3.8   | -10.5 | 6.1   | 3.2   | 5.7   | 6.4   | 6.5   | 6.9   | 6.2   |
| Current account balance (% of GDP)                  | -5.0  | -4.0  | -3.7  | -3.9  | -4.2  | -4.1  | -4.1  | -4.0  | -3.8  |
| Global GDP ranking (current prices)                 | 65    | 67    | 66    | 62    | 66    | 66    | 66    | 65    | 65    |
| GDP in current prices (billion \$USD)               | 114.7 | 108.7 | 120.9 | 131.7 | 128.0 | 131.8 | 140.3 | 150.7 | 161.8 |
| Change in real GDP (%)                              | 4.9   | 5.6   | 4.5   | 4.8   | 4.9   | 5.0   | 5.0   | 5.0   | 5.0   |
| GDP per capita (1,000 \$USD)                        | 2.3   | 2.1   | 2.3   | 2.5   | 2.4   | 2.4   | 2.5   | 2.6   | 2.8   |
| GDP PPP (Int'l \$billion)                           | 319.2 | 349.0 | 373.6 | 402.0 | 430.8 | 460.8 | 494.1 | 528.3 | 565.3 |
| Inflation, year average (CPI %)                     | 7.6   | 7.7   | 4.5   | 4.1   | 4.9   | 4.9   | 5.0   | 5.0   | 5.0   |
| Unemployment rate (% of total labour force)         | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Population (million)                                | 50.6  | 51.5  | 52.4  | 53.4  | 54.3  | 55.2  | 56.1  | 57.0  | 58.0  |
| Total investment (% of GDP)                         | 19.1  | 16.4  | 16.7  | 17.3  | 18.1  | 18.8  | 19.2  | 19.2  | 19.2  |
| Gross national savings (% of GDP)                   | 14.0  | 12.4  | 13.0  | 13.4  | 13.9  | 14.7  | 15.1  | 15.2  | 15.4  |
| General government net lending/borrowing (% of GDP) | -6.1  | -5.7  | -5.5  | -5.4  | -5.0  | -4.4  | -3.9  | -3.6  | -3.6  |
| General government gross debt (% of GDP)            | 67.8  | 73.0  | 65.6  | 68.3  | 70.2  | 69.8  | 68.1  | 66.2  | 64.4  |

<sup>35</sup>International Monetary Fund (IMF) provide economic commentary in their [World Economic Outlook reports](#). The latest data presented here can be found in the [World Economic Database, April 2025](#).

<sup>36</sup>Projections and estimates are given in italics. More information for each metric and each partner, as well as historic data pre-2022, can be found on the [IMF website](#).

## Background Notes

This document is one of a wider set of factsheets between the UK and its individual trade and investment partners which can be found on the [Trade and Investment Factsheets website](#). All of these factsheets are published as [Official Statistics](#) as defined by the [UK Statistics Authority](#).

Our statistical practice is regulated by the Office for Statistics Regulation (OSR). OSR sets the standards of trustworthiness, quality and value in the [Code of Practice for Statistics](#) that all producers of official statistics should adhere to. You are welcome to contact us directly with any comments about how we meet these standards. Alternatively, you can contact OSR by emailing [regulation@statistics.gov.uk](mailto:regulation@statistics.gov.uk) or via the OSR website.

The publication of these factsheets as Official Statistics was agreed by the Chief Statistician at the Department for Business and Trade, who monitors these factsheets to ensure they continue to adhere to the [Code of Practice for Statistics](#). These factsheets have not been formally assessed by the [Office for Statistics Regulation](#) and are therefore not designated as [Accredited Official Statistics](#).

As a requisite of publishing as Official Statistics, a [quality and methodology report](#) has been produced which outlines the quality of these factsheets, as well as providing more information on the methodology of the data sources presented here. This report contains hyperlinks to information on the strengths and weaknesses for each data source. Statistics contained in the factsheets from UK data providers all come from Official Statistics publications, with some sources also being from National Statistics publications.

Future updates of these factsheets can be found on the [Government update schedule for Official Statistics](#). These scheduled updates are in line with significant updates from UK data providers when they release new data. Unscheduled releases of the factsheets may also be necessary to accommodate data updates where little or no advanced notice are given, such as in the case of international data updates. Please see the data update schedule and revisions policy in the [quality and methodology report](#) for more information. Please note that there may be occasions where more recent data than is provided here can be found directly from the data providers.

The Department for Business and Trade welcome any feedback or comments on these factsheets, please send these to [statistics@businessandtrade.gov.uk](mailto:statistics@businessandtrade.gov.uk).



© Crown copyright 2025

This publication is licensed under the terms of the except where otherwise stated.

Where the Department for Business and Trade have identified any third party copyright information, users will need to obtain permission from the copyright holders concerned.

This publication is available on the [GOV.UK website](#).

Any media enquiries regarding this publication should be directed to the Department for Business and Trade [website](#) or by phoning 0207 215 2000.