Pay If Paid Export Insurance Policy

Policy Number [-] BG\EXIP\[Country]\[Number]

Issued by The Secretary of State acting through the Export Credits Guarantee

Department (operating as UK Export Finance) ("UKEF")

SCHEDULE

Insured: [-], a company or organisation incorporated and existing under the laws of England and Wales **Company Number:** [-] Registered Address: [-] **Insured's Address for** Post (if different from above): **Communications:** Email: Attention: Premium: means [-] **Pre-Credit Period cover:** You¹ have Pre-Credit Period cover

the type of **Pre-Credit Period** cover **You** have where **Goods** are supplied under the **Contract**, is preshipment cover. **You** expect that this will be required for a period of [•] months²

a period of [•] months

<u>Insured Percentage:</u> means [up to 95%]

<u>Maximum Invoicing Period:</u> means the period that commences on the date on which

You are first entitled to submit an invoice (or equivalent) to the **Buyer** under the **Contract** in respect of the relevant **Goods** and/or **Services Rendered** and ends on the date which is the [30th] **Business Day** thereafter (which may be extended if UKEF agrees in writing)

Note: if you do not need cover under this policy for the pre-credit period, please contact UKEF or your broker (as appropriate) to discuss this.

Note: if you are supplying goods under the insured contract, cover for the pre-credit period will commence on the policy start date and end on the date the relevant goods are shipped to the buyer (after which you should raise an invoice for payment). If you are only entitled to raise an invoice for payment once the goods have been delivered to the destination specified in the insured contract, however, please discuss with UKEF or your broker (as appropriate) whether you should purchase pre-delivery cover. Pre-delivery cover would provide you with cover from the policy start date up to the date on which the goods are delivered. This is important because under this policy, cover for a failure to pay will only commence once the buyer is required to make a payment to you under the insured contract (i.e., when you have raised an invoice). If you are not supplying goods under the insured contract and only providing services, the pre-credit period will end on the date at which the services have been provided.

Maximum Liability: means [-] (or its equivalent in any other currency) **Policy Currency:** [-] means [-] **Buyer: End Buyer** means [-] **Policy Start Date:** means [time] on [date] **Policy End Date:** means [-] (which may be extended in accordance with Clause 2.3 (Policy Term and Premium) of the Policy wording) **Terms of Payment:** means the terms extended by the Buyer to the End Buyer for payment which are: [-] **Insured Contract:** means the contract dated [•] between the Buyer and the End Buyer under which the Buyer agrees to provide [describe goods and services to be supplied or works to be performed to the End Buyer **Contract:** means the contract dated [•] between You and the Buyer under which You agree to supply to the Buyer [describe goods and services to be supplied or works to be performed Goods: means the goods that You have agreed to supply to the Buyer under the Contract, which are [-] Services: means services that You have agreed to supply to the Buyer under the Contract, which are [-] **Permitted Variation:** [none]/[means [insert description of the amendments the Insured may make to the Contract and/or Insured Contract]] **Waiting Period:** means a period of [-] months which starts on the date on which the Insured Debt or relevant part of the Insured Debt first becomes due and payable to the Buyer by the End Buyer under the Insured Contract **Letter of Credit:** [none] Surety: [none]/[means [-]] Security: [none]

[none]/[means [-]]

Loss Payee:

Loss Payee Account:	[none]/[means [-]]				
Proposal:	the final proposal dated [-] submitted by You (by way of the digital portal and/or any other medium) together with any further information received by UKEF from Yo before entering into this Policy and on which basin UKEF has agreed to enter into this Policy ³				
UKEF's address for Communications:	Post: UK Export Finance 1 Horse Guards Road London SW1A 2HQ				
	Email: exipunderwriting@ukexportfinance.gov.uk				
	Attention: Business Group				
Broker:	[-]				
Broker's Address:	[-]				
Commission Rate:	[-]				
For and on behalf of the Secretary of State Export Credits Guarantee Department (o	-				
Signature:					
Name:					
Position:					
Date:					
For and on behalf of					
[-]					
Signature:					
Name:					
Position:					
Date:					

³ If you would like to receive a copy of the final proposal from UKEF, please request a copy from your broker or UKEF (as appropriate) and this will be provided to you.

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PAY IF PAID EXPORT INSURANCE POLICY

No. BG\EXIP\[Country]\[Number]

Issued by The Secretary of State acting through the Export Credits Guarantee

Department (operating as UK Export Finance) ("UKEF").

This Policy is designed to protect **You** against certain losses **You** may incur as a result of a **Failure to Pay** by the **End Buyer** and, if **You** have **Pre-Credit Period** cover, certain **Pre-Credit Period Costs** incurred if **You** sustain a loss in connection with the **Insured Contract**. UKEF want to ensure that **You** are fully aware of the extent of **Your** cover under this Policy and the terms upon which it is provided and would therefore encourage **You** to read this Policy in full.

1. POLICY TERMS

- 1.1 This Policy is issued by UKEF to **You** (being the **Insured** named in the **Schedule**).
- 1.2 This Policy consists of the **Proposal** and the following:
 - (a) the Policy wording set out in this document;
 - (b) the **Schedule**; and
 - (c) all **Endorsements** to this Policy.
- 1.3 Please read the Policy wording set out in this document in conjunction with the **Schedule** and any **Endorsements** carefully, as they also contain important information about the cover UKEF will provide to **You**.
- 1.4 Words and phrases that appear in boldface have special meanings which are set out in the Definitions and Interpretation section of this Policy wording in Clause 22 (*Definitions and Interpretation*) and/or the **Schedule**.
- 1.5 In case of any inconsistency between:
 - (a) this Policy wording and the **Schedule** or an **Endorsement**, the **Schedule** or **Endorsement** shall prevail (as the case may be); and/or
 - (b) this Policy wording and the **Proposal**, this Policy wording shall prevail.

2. POLICY TERM AND PREMIUM

- 2.1 In consideration of **Your** payment of the **Premium**, UKEF agrees to provide insurance to **You** subject to and in accordance with the terms and conditions of this Policy.
- 2.2 Cover under this Policy shall commence on the **Policy Start Date** and shall end on the **Policy End Date**.
- 2.3 The **Policy Period** may be extended if agreed in writing between **You** and UKEF.

3. SCOPE OF POLICY COVER

Failure to Pay

- 3.1 Subject to the other provisions of this Policy, UKEF will pay to you the **Insured Percentage** of the amount of the **Insured Debt** that remains outstanding if **You** sustain a loss as a direct consequence of a **Failure to Pay** all or part of the **Insured Debt** during the **Policy Period** and it has not been recovered from the **End Buyer**, **Surety** or other third-party by the end of the **Waiting Period**.
- 3.2 The **Waiting Period** will be shortened to end on the date on which UKEF provides **You** with notice that it has determined that **You** have provided UKEF with:
 - (a) Illegality Event Evidence and/or Political Risks Event Evidence demonstrating that an Illegality Event and/or Political Risks Event (as applicable) prevents or makes illegal payment of or the Buyer's receipt of the Insured Debt from the End Buyer, or the End Buyer's ability to pay the Buyer the Insured Debt;
 - (b) Insured Contract Termination Evidence demonstrating that an Insured Contract Termination has occurred; and/or
 - (c) evidence that demonstrates to UKEF's satisfaction that the **End Buyer** is subject to an **Insolvency Event**.
- 3.3 UKEF will not cover any loss sustained as a result of a **Failure to Pay** any part of the **Insured Debt** which is due to a dispute between the **Buyer** and the **End Buyer** (including a dispute that relates to any set-off or cross-claim) until:
 - (a) You and/or the Buyer have obtained (at Your or the Buyer's own expense and risk) an Arbitration Award or Judgment determining that the End Buyer is obliged to pay the Insured Debt and is not justified in refusing or failing to pay the Insured Debt; or
 - (b) UKEF is satisfied that the **End Buyer** is obliged to pay the relevant **Insured Debt** to the **Buyer** and is not justified in refusing or failing to pay the **Insured Debt** following the receipt by UKEF of evidence submitted by **You**.

Pre-Credit Period Cover

- 3.4 If You have Pre-Credit Period cover under this Policy, UKEF will pay to You the Insured Percentage of the Pre-Credit Period Costs that You have incurred if You sustain a loss as a direct consequence of:
 - (a) an Illegality Event or Political Risks Event that prevents or makes illegal the performance of: (i) Your obligation to supply the relevant Goods and/or Services under the Contract; or (ii) the Buyer's obligation to supply the relevant Goods and/or Services under the Insured Contract; or
 - (b) an **Insured Contract Termination**.
- 3.5 UKEF will not pay to **You** the **Insured Percentage** of any **Pre-Credit Period Costs** until the date on which UKEF considers that **You** have provided **Illegality Event Evidence**, **Political**

Risks Event Evidence or Insured Contract Termination Evidence (as applicable) (the "Satisfactory Evidence Date"). You may submit a claim to UKEF prior to the Satisfactory Evidence Date but UKEF will not be liable to pay the claim until after the Satisfactory Evidence Date.

4. CONDITIONS TO COMMENCEMENT OF THIS POLICY

- 4.1 Cover under this Policy will take effect as of the **Policy Start Date** if:
 - (a) UKEF receives the full **Premium** from **You** within 14 **Business Days** after the **Policy Start Date**; and
 - (b) as at the **Policy Start Date**:
 - (i) You are not aware that any:
 - (a) Insolvency Event in respect of the Buyer and/or the End Buyer; or
 - (b) Insured Contract Termination; or
 - (c) Political Risks Event and/or Illegality Event,

has occurred or is likely to occur in respect of: (i) the **Contract**; (ii) the **Insured Contract**; (iii) any **Other Contract**; or (iv) any **Buyer Other Contract** of which **You** are aware;

- (ii) You are not aware that any amount payable by the End Buyer pursuant to the Insured Contract has already fallen due and payable;
- (iii) no amount payable by the **Buyer** pursuant to the **Contract** has already fallen due and payable;
- (iv) there is no amount that is currently due for payment under: (i) any **Other Contract**; or (ii) any **Buyer Other Contract**, which has been outstanding for a period of more than 30 **Business Days** from the date on which the amount first became due and payable⁴;
- (v) You have obtained all required Consents;
- (vi) any **Security** specified in the **Schedule** has been established in **Your** favour;
- (vii) any Letter of Credit specified in the Schedule has been opened in Your or the Buyer's favour (as applicable) and is enforceable by You and/or the Buyer (as applicable) (and, where required by the Contract or Insured Contract (as applicable), has been confirmed); and

⁴ If you have already commenced work in connection with the contract, please contact your broker or UKEF (as appropriate) to discuss this as UKEF may be able to still provide insurance cover for you in certain circumstances.

- (viii) unless UKEF has agreed otherwise:
 - (a) no **Goods** have been **Shipped** and no **Services** have been $\mathbf{Rendered}^{5}$: and
 - (b) if You have Pre-Credit Period cover under this Policy, no work has commenced, or expenditure incurred whether by way of purchasing or agreeing to purchase materials or conducting preparatory work or otherwise.⁶

5. MITIGATION AND CONSULTATION

- 5.1 You shall, at all times, use all due care and diligence in **Your** dealings with the **Buyer** (including but not limited to when granting credit) and the **End Buyer** and, in any event, the same level of care and diligence in any such dealings as you would in the event that that you were not covered by this Policy.
- 5.2 You shall submit all invoices (or equivalent document) requesting payment of the Insured Debt to the Buyer within the Maximum Invoicing Period. UKEF will not be obliged to cover any loss sustained due to a Failure to Pay all or part of the Insured Debt if You do not submit an invoice (or equivalent document) requesting payment of the Insured Debt to the Buyer within the Maximum Invoicing Period.

6. NOTIFICATION

6.1 **You** shall notify UKEF:

- (a) of each Notifiable Event as soon as practical and in any event within 15 Business Days of becoming aware of the event and, at the same time or as soon as is practicable thereafter, provide all available information relating to that Notifiable Event in writing to UKEF;
- (b) immediately upon becoming aware that the End Buyer has failed to pay all or part of the Insured Debt under the Insured Contract for 30 days after the Payment Due Date; and/or
- (c) if You become aware that the End Buyer fails to take up or purchase all or part of the Goods or collect or, in respect of an Insured Contract which includes a Retention of Title Clause, receive the relevant title documents when expected and/or when first presented to them.
- 6.2 If any of the circumstances set out in limb (a)(i) of the definition of Notifiable Event, Clause 6.1(b) or Clause 6.1(c) occur, **You** shall:

⁵ If you are unable to satisfy this condition, please contact your broker or UKEF (as appropriate) to discuss this as UKEF may still be able to provide insurance cover for you in certain circumstances.

⁶ If you have already commenced work in connection with the contract, please contact your broker or UKEF (as appropriate) to discuss this as UKEF may be able to still provide insurance cover for you in certain circumstances.

- (a) promptly take all steps or measures **You** are able to take to prevent or minimise any loss covered by this Policy (including preserving all rights **You** may have against third parties for this purpose, unless otherwise permitted by UKEF in writing) including by, to the extent possible:
 - (i) enforcing or procuring the enforcement of any available security for the performance of the **End Buyer's** obligations under the **Insured Contract**;
 - in respect of an Insured Contract which includes a Retention of Title Clause, procuring the enforcement of all of the Buyer's rights of recovery pursuant to that clause; and
 - (iii) at UKEF's request, procuring the execution of and/or executing any documents and taking certain actions as may be necessary to enable UKEF to intervene directly in the proceedings or negotiations relating to the **Insured Debt**; and
- (b) not enter into any compromise of any relevant claim against any person without the written consent of UKEF.
- 6.3 If **You** fail to take any of the steps and/or measures provided for in Clause 6.2 then UKEF will not be required to make any payment in respect of the specific loss in question unless and until **You** demonstrate to UKEF's satisfaction that the failure to take such steps and/or measures did not increase the risk of that loss being incurred or the amount of the loss suffered.

7. LIMITATIONS ON LIABILITY

- 7.1 The aggregate amount payable by UKEF under this Policy shall in no circumstances exceed the **Maximum Liability**.
- 7.2 UKEF shall have no liability under this Policy for any losses arising from any default or breach by the **End Buyer** under the **Insured Contract** after the **Policy End Date**.
- 7.3 UKEF shall not be liable to make any payments to **You** under this Policy if, during or after the **Policy Period**, without UKEF's prior written approval **You**:
 - (a) amend, revoke or waive any of the terms of the Contract or require the Buyer to (or give Your consent for the Buyer to) amend, revoke or waive any of the terms of the Insured Contract:
 - (i) in a manner that would result in a reduction in the proportion of UK content of any **Goods** and/or **Services** to below 20%; or
 - (ii) that relate to:
 - (a) the identity of the **Buyer** or **End Buyer** or any agent;
 - (b) the jurisdiction where the **Buyer** or **End Buyer** or any agent is resident;or
 - (c) the **Purchase Price** or **Terms of Payment**;

unless such amendment is a **Permitted Variation**;

- (b) agree to or make a material change to the nature of the **Goods** (including their destination) and/or **Services** under the **Contract** or **Insured Contract**;
- (c) assign, mortgage, charge or pledge or otherwise dispose of this Policy or any of **Your** rights and/or benefits arising under it;
- (d) use the name of His Majesty's Government or UKEF or the insurance provided under this Policy directly in connection with the raising of funds from the capital markets;
- (e) fail promptly to provide UKEF with any information, in writing, that UKEF may request from time to time regarding the progress and performance of the **Contract** and/or the **Insured Contract**;
- (f) take the following acts which, in UKEF's opinion, materially increase the level of risk covered under this Policy:
 - (i) in relation to the Contract Suite:
 - (a) materially fail to comply with Your obligations in respect of the terms of any component of the Contract Suite (including but not limited to any failure to make a compliant presentation of documents under any Letter of Credit);
 - (b) waive or release, or fail to take all necessary actions to preserve the legal enforceability of, Your rights under any component of the Contract Suite; or
 - (c) assign, mortgage, charge or pledge or otherwise dispose of all or part of the Contract Suite or any of Your rights or interests thereunder, including Your right to recover in respect of a loss;
 - (ii) fail to take all necessary actions that You are able to take to preserve the legal enforceability of any security for the performance of the Buyer or the End Buyer's obligations, or do something which would prejudice Your rights or the Buyer's rights against any surety for payment; and/or
 - (iii) You: (i) amend, revoke or waive any material terms of the Contract; or (ii) require or consent to the Buyer amending, revoking or waiving any material terms of the Insured Contract, which is not a Permitted Variation (or otherwise permitted under Clause 7.3(a)(i)) without the prior written consent of UKEF.
- 7.4 If **You** make a fraudulent claim under this Policy, UKEF:
 - (a) is not liable to make any payments to **You** under this Policy;
 - (b) may recover from **You** any sums which have already been paid by UKEF to **You** in respect of the relevant claim; and

- (c) may, by notice to **You**, treat this Policy as having been terminated with effect from the time of the fraudulent act.
- 7.5 If UKEF exercises its right to terminate this Policy under Clause 7.4(c), UKEF:
 - (a) shall not be liable to **You** in respect of any loss arising from any default, breach or other event occurring after the time of the fraudulent act; and
 - (b) shall not be required to return any of the **Premium** paid by **You** pursuant to this Policy.

8. OTHER INSURANCES

8.1 **You** agree that **You** will not take out a **Third-Party Policy** during the **Policy Period** unless UKEF has provided its prior written consent. If **You** do not comply with the requirements of this Clause 8.1, UKEF will not be liable to make any claim payment to **You** under this Policy and shall not be required to return any of the **Premium** paid by **You** pursuant to this Policy. **7**

9. CLAIMS PAYMENTS AND PROCESSES

- 9.1 Other than as set out in Clause 9.2, **You** shall submit each claim under this Policy by way of the submission of a **Claim Form** as soon as reasonably practicable and no later than 12 months after the **Policy End Date**. UKEF shall not be liable to make any payment under this Policy in respect of that claim if it is not submitted within this period.
- 9.2 If **You** are required to obtain an **Arbitration Award** or **Judgement** pursuant to Clause 3.5 (*Pre-Credit Period Cover*) or Clause 3.2(b) (*Failure to Pay*) **Your** claim must be submitted by way of a **Claim Form** no later than 12 months after **You** or the **Buyer** (as applicable) have obtained the **Arbitration Award** or **Judgement**. UKEF shall not be liable to make any payment under this Policy in respect of that claim if **Your** claim is not submitted within this period.
- 9.3 You are responsible for proving to UKEF that you have suffered a loss which gives rise to a claim under this Policy. When making a claim You must provide suitable supporting evidence of the loss You have suffered which shall include the evidence requested in this Policy, the Claim Form and any other evidence or information UKEF may require (which may include copies of invoices raised or other similar payment requests).
- 9.4 Where there is a **Failure to Pay** which is subject to a **Waiting Period**, **You** shall be entitled to submit a claim to UKEF either during or after the expiry of the **Waiting Period** but UKEF will not be liable to pay the claim until after the date on which the **Waiting Period** has expired.
- 9.5 If the **Schedule** specifies a **Loss Payee**, **You** irrevocably and unconditionally:

⁷ If you determine that you will need to take out a third-party policy during the term of this policy, please contact UKEF or your broker (as appropriate) to discuss this as in certain circumstances UKEF may be willing to waive this restriction. If UKEF agrees to waive the requirement and you do take out a third-party policy, Clause 8.2 (known as an "excess clause") will be included in your policy. Please speak to UKEF or your broker (as appropriate) to discuss the implications of this. The excess clause will state as follows: "UKEF will not be liable to **You** for any loss which would give rise to a claim under this Policy, which is covered under any **Third-Party Policy** available to **You** (or which would be so covered if this Policy did not exist). In such circumstances, UKEF shall only pay to **You** the difference between the amount that is or would have been payable to **You** under **Your** other **Third-Party Policy** and the amount that it would have been liable to pay to **You** under this Policy."

- (a) direct UKEF to pay to the **Loss Payee Account** every amount which may from time to time be payable by UKEF to **You** pursuant to this Policy; and
- (b) agree that payment of any such amount by UKEF to the **Loss Payee Account** shall discharge UKEF from its obligation under this Policy to pay that amount.⁸

10. SUBROGATION

- 10.1 Following the payment of any amount to **You** (or, where relevant, to **Your** appointed **Loss Payee**) by UKEF under this Policy, UKEF is subrogated to all **Relevant Rights**, whether or not the exercise of such rights might, in addition, involve claims, rights or remedies concerning obligations other than those whose non-performance has created a loss under this Policy. These rights of subrogation shall be in addition and without prejudice to all rights and benefits to which UKEF is entitled under the general law of subrogation.
- 10.2 At all times after payment of any claim amount by UKEF to **You** under this Policy, **You** shall:
 - (a) execute and deliver all instruments and papers and do whatever else is necessary to enable UKEF to exercise the **Relevant Rights**;
 - exercise or enforce or refrain from exercising or enforcing all Relevant Rights solely in accordance with the directions of UKEF and take all steps for this purpose as UKEF may require;
 - (c) on request, assign and transfer all **Relevant Rights** to UKEF, and execute and deliver to UKEF all such documents as UKEF may require for this purpose; and
 - (d) authorise and permit UKEF, in Your name, to settle or compromise any claim which You may have against the Buyer, End Buyer, the Surety or any other party in connection with the Contract or Insured Contract and institute and conduct legal or arbitral proceedings in respect of any such claim.

11. REIMBURSEMENT OF EXPENSES

- 11.1 UKEF will not be liable to reimburse or indemnify **You** or the **Buyer** for any legal costs you incur when obtaining or attempting to obtain an **Arbitration Award** or **Judgement** if required under Clause 3.5 (*Pre-Credit Period Cover*) and/or Clause 3.3 (*Failure to Pay*).
- 11.2 UKEF will reimburse **You** for any reasonable expenses **You** incur as a result of taking any steps required by UKEF pursuant to Clause 10.2(b) (*Subrogation*) if those expenses were agreed with UKEF in writing in advance. UKEF will not be required to reimburse **You** for expenses which were not agreed in advance of being incurred. It may, at its discretion, agree to reimburse **You** up to the **Insured Percentage** of those expenses if they were incurred by **You** directly for the purposes of minimising any loss.

⁸ You must obtain UKEF's consent to enter into any arrangement under which the benefit of or any other rights under this policy are transferred (for example, pursuant to a factoring or other invoice discounting arrangement) irrespective of whether the relevant transferee is also a loss payee under the policy (see Clause 7.3(a)(ii)(c) (*Limitations on Liability*)).

12. ALLOCATION OF PAYMENTS AND RECOVERIES

- 12.1 Upon receipt of any amount from the **Buyer** which constitutes an **Unallocated Payment**, **You** agree that the amount of the **Unallocated Payment** shall be used to reduce the amount of the **Insured Debt** by way of **You** (and/or any third party (as applicable)) applying it in the following order, towards satisfying:
 - (a) any **Insured Debt** which forms the subject of a claim under this Policy;
 - (b) any other **Insured Debt** under the **Contract**; and
 - (c) any other amount payable but not then due, under the **Contract**.

13. **RECOVERIES**

- 13.1 If **You** receive a **Recovery** at any time prior to the payment of a claim by UKEF, the amount of that **Recovery** shall be retained by **You** and shall be deemed to reduce the amount of the **Insured Debt** under this Policy.
- 13.2 After a claim has been paid to **You** by UKEF under this Policy, **You** shall hold that **Recovery** on trust for UKEF and, as soon as practicable after receiving that **Recovery**, notify UKEF of that receipt and pay an amount equal to that **Recovery** to UKEF.
- 13.3 UKEF shall be entitled to retain the **Insured Percentage** of each **Recovery** it receives from **You** and shall pay any amounts which are in excess of the **Insured Percentage** of the **Recovery** to **You**.

14. CURRENCY PROVISIONS

14.1 This Policy is issued in the **Policy Currency** and all payments that relate to this Policy including the **Premium** and claims payments will be paid in the **Policy Currency**.

14.2 If **You** have:

- (a) invoiced or requested payment from the Buyer and/or other third party in a currency which is not the Policy Currency then, for the purposes of calculating the Pre-Credit Costs or Insured Debt, the value of that invoice or amount shall be converted into the Policy Currency on the date at which the relevant invoices or requests for payment were first issued; or
- (b) received any Recoveries in a currency other than the Policy Currency then, for the purposes of calculating the value of those Recoveries under this Policy, the amount of the Recoveries shall be converted to the Policy Currency on the date at which such Recoveries were received.

in each case, using the Bank of England rate of exchange prevailing on that date.

14.3 The **Maximum Liability** of this Policy is expressed and fixed in the **Policy Currency**. Where Clause 14.2 applies, the **Maximum Liability** limit shall be applied to the **Insured Debt** and/or **Pre-Credit Costs** once such amounts have been converted into the **Policy Currency**.

15. ANTI-CORRUPTION PROVISIONS

15.1 **You** represent and warrant that:

- (a) neither You nor any Group Company has engaged in any Potential Corrupt Activity or Corrupt Activity in relation to the Contract and/or any Related Agreement;
- (b) neither You nor any Involved Group Company has any knowledge of any person engaging in any Potential Corrupt Activity or Corrupt Activity in relation to the Contract and/or any Related Agreement; and
- (c) You have made reasonable enquiries for the purpose of ascertaining whether any Group Company, as at the date of this Policy, has had, or is intended to have, any material part in the negotiation or obtaining of the Contract.

15.2 **You** undertake that:

- (a) neither You nor any Group Company shall engage in, any Potential Corrupt Activity or Corrupt Activity in relation to the Contract and/or any Related Agreement;
- (b) if You acquire knowledge that any person (including any of Your employees or employees of a Group Company) has engaged in any Corrupt Activity or Potential Corrupt Activity in connection with the Contract and/or any Related Agreement, You shall promptly notify UKEF accordingly and supply UKEF with full details of the Corrupt Activity or Potential Corrupt Activity in question save where such notification would, or might reasonably be considered to, constitute the offence of "tipping off" under s.333A of the Proceeds of Crime Act 2002 or equivalent legislation in any competent jurisdiction;
- (c) if **You** fail to notify UKEF under paragraph (b) above because the notification would, or might reasonably be argued to, constitute the offence of "tipping off" under s.333A of the Proceeds of Crime Act 2002 or equivalent legislation in any competent jurisdiction, **You** will report to an appropriate authority **Your** knowledge of any such **Corrupt Activity** or **Potential Corrupt Activity**; and
- (d) You shall if You have not already done so:
 - require every Associated Person who has been or is involved in obtaining or in performing the Contract and/or any Related Agreement not to engage in any Potential Corrupt Activity in relation to the Contract and/or any Related Agreement;
 - (ii) monitor compliance with that requirement; and
 - (iii) take appropriate action against anyone who has engaged, or engages, in any **Potential Corrupt Activity** or **Corrupt Activity** in relation to the **Contract** and/or any **Related Agreement**.
- 15.3 If at any time, whether during or after the term of this Policy, You, any Group Company or any Senior Officer of Yours has engaged, or engages in, any Corrupt Activity in connection with the Contract and/or any Related Agreement, then UKEF shall be discharged from any liability under this Policy and may cancel this Policy with effect from the Policy Start Date and in either event (a) UKEF shall be entitled to retain all Premium which it may have received from You;

and (b) **You** shall on demand repay to UKEF all sums which UKEF may have paid to **You** under this Policy.

16. SET-OFF

16.1 UKEF has the right to apply any amount that UKEF owes to **You** under this Policy or under any other contract between **You** and UKEF towards the payment of any amount owing by **You** under this Policy or under any other contract between **You** and UKEF provided that any exercise by UKEF of its rights under this Clause 16.1 shall not limit or affect any other rights or remedies available to it.

17. RECORDS

17.1 **You** shall:

- (a) permit any person authorised by UKEF (and, if other than an official of UKEF, approved by You, such approval not to be unreasonably withheld or delayed) to visit, during business hours, any of Your premises in the United Kingdom where Records are kept for the sole purpose of inspecting, auditing and taking copies of any Administration Records provided that UKEF gives to You at least five Business Days' notice of that visit;
- (b) permit any person authorised by UKEF (and, if other than an official of UKEF, approved by You, such approval not to be unreasonably withheld or delayed) to visit, during business hours, any of Your premises in the United Kingdom where Contract Records are kept in order to inspect any Contract Records to the extent necessary to verify the accuracy of any statements made, and any information given, by You provided that UKEF gives to You at least five Business Days' notice of that visit; and
- (c) in relation to Clause 17.1(a) and 17.1(b), **You** shall also provide oral or written explanations in relation to those **Records** (where **You** have the knowledge and ability to do so) and permit UKEF or its authorised representative to take copies of any of the **Records** upon the condition that UKEF will, on request, pay to **You** the reasonable costs **You** incur for the purposes of supplying any copies of the **Records**.
- 17.2 Any **Confidential Information** acquired by UKEF pursuant to Clause 17.1, will be held by UKEF in confidence and subject to the terms set out in the **Proposal**.
- 17.3 Wherever practicable, UKEF will give notice to **You** of any application made under the **Information Legislation** for the disclosure of Confidential Information. Nothing in this Clause 17 shall imply that **You** consider any **Confidential Information** to be disclosable under the Information Legislation.
- 17.4 To the extent permitted by its obligations at law and its responsibilities as a government department, UKEF will destroy **Confidential Information**, or, if so requested, return it to **You**, when UKEF considers that it has served the purpose for which it was obtained.
- 17.5 You will ensure that You have the right to provide the full terms of the Contract and the Insured Contract (including but not limited to any terms related to payment by the Buyer and the End Buyer and/or the Purchase Price for the relevant Goods and/or Services) to UKEF or its authorised representative for review where requested for the purposes of this Policy.

- 17.6 Nothing in this Clause 17 obliges **You** or UKEF to act unlawfully or in breach of any requirement of any regulatory or investigatory body or in breach of any duty of confidence.
- 17.7 **You** shall not unreasonably delay or withhold **Your** consent to the disclosure by UKEF of any information which is otherwise confidential by virtue of the provisions of the **Proposal**.

18. GENERAL

- 18.1 Any amendment to this Policy is valid only if evidenced by an **Endorsement**.
- 18.2 This Policy (including the **Schedule**, the **Proposal** and each **Endorsement**) is the entire agreement between **You** and UKEF.
- 18.3 UKEF is deemed not to have excused, waived or accepted any failure by **You** to comply with any term of this Policy unless it has expressly recorded this in writing.
- 18.4 The headings in this Policy are solely for reference and shall not in any way affect the meaning or interpretation of this Policy.

19. NOTICES

19.1 Each Communication:

- (a) shall be in writing (which shall include email);
- (b) may be given in person, by post or by email;
- (c) shall be sent to its intended recipient at its address for Communications as given in the Schedule (or to such other address as the intended recipient shall have most recently notified to the sender as being the intended recipient's address for Communications); and
- (d) shall be marked for the attention of such employee or department of the intended recipient as is specified in the **Schedule** (or such other person or department as the intended recipient shall have most recently notified to the sender as being that to which **Communications** should be addressed).
- 19.2 Subject to Clause 19.3, any **Communication** will be deemed to have been received by its intended recipient:
 - (a) if delivered in person, at the time of delivery;
 - (b) if sent by first class letter post, three **Business Days** after being deposited in the post in a correctly addressed envelope; or
 - (c) if sent by email when received in a legible form.
- 19.3 A **Communication** which, pursuant to Clause 19.2, is deemed to have been received on a day which is not a **Business Day** or after 17:00hrs in the place of receipt will be deemed to have been received on the next **Business Day** in that place.

20. THIRD PARTY RIGHTS

20.1 Neither **You** nor UKEF intend that any term of this Policy should be enforceable, by virtue of the Contracts (Rights of Third Parties) Act 1999, by any person who is not a named in this Policy.

21. GOVERNING LAW AND JURISDICTION

- 21.1 This Policy and any non-contractual rights and obligations arising in connection with it are governed by, and shall be construed in accordance with, the laws of England and Wales. Save as provided in Clause 21.3, the courts of England and Wales shall have exclusive jurisdiction to hear and determine all disputes, actions, claims and proceedings of whatever nature arising out of, or in connection with, this Policy or the transaction contained in it, and for such purpose You submit to the exclusive jurisdiction of, and waive any objections to proceedings being brought against You in, those courts.
- 21.2 All legal process relating to proceedings before the courts of England and Wales shall be sufficiently served upon **You** if addressed to **You** and delivered by post or by hand to **Your** address as stated in the **Schedule**.
- 21.3 UKEF shall be at liberty to take proceedings against **You** in whichever jurisdiction UKEF may think fit.

22. DEFINITIONS AND INTERPRETATION

In this Policy:

"Administration Records"	means a	any reco	rds (other than	those o	overed	by I	egal	
	privilege) preserved in any medium or form (and including							
	records	stored	electronically)	which	relate	to	the	

performance of the **Contract** and/or which **You** have

received in relation to the **Insured Contract**:

"Arbitration Award" means an award against the End Buyer pursuant to an

agreement for arbitration contained or incorporated in the

Insured Contract;

"Associated Person" means a person associated with You within the meaning

given in s.8 of the Bribery Act 2010;

"Business Day" means any day other than a Saturday, Sunday or public

holiday in England and Wales;

"Buyer Other Contract" means any contract between the Buyer and the End

Buyer other than the Insured Contract;

"Claim Form" means a claim form which You must obtain from UKEF by

emailing claims@ukexportfinance.gov.uk;

"Communication" means each claim, notice or other communication which

may be served or made pursuant to this Policy;

"Confidential Information"

means:

- (a) the **Records**;
- (b) the contents of the **Records**; and
- (c) all written or oral explanations provided in respect of the **Records** pursuant to Clause 17.1(c);

"Consents"

means all or any authorisations and/or licences **You** are required to obtain to be able to lawfully perform **Your** obligations under the **Contract**;

"Consortium Party"

means any company, partnership, limited liability partnership, person or other legal entity (other than **You**) that is a party to any written joint venture, consortium or other similar arrangement (other than a sub-contract) to which **You** are also a party and which has been, or will be, entered into in connection with the performance or financing of all or any part of the **Contract**;

"Contract Records"

means records, for the period up to the date of award of the **Contract**, preserved in any medium or form (including records stored electronically) which relate specifically to: (i) **Your** obtaining of the **Contract** or the employment of, and payments to, or for the benefit of, any agent; and (ii) the **Buyer's** obtaining of the **Insured Contract** or the employment of, and payments to, or for the benefit of, any agent (to the extent such records have been provided to **You**);

"Contract Suite"

means the **Contract**, **Insured Contract** and all agreements, financial instruments (including, without limitation, any letter of credit or bill of exchange), undertakings, consents, authorisations or other documents relating to the **Contract** or **Insured Contract** or issued in connection with any payments made or to be made under any of them;

"control" or "controlled"

means, in relation to a company (the "company controlled"), control of the company controlled:

(a) by virtue of any contractual arrangements including, without limitation, any provisions in the memorandum and articles of association (or the equivalent documents in the case of a company incorporated in a jurisdiction other than that of England and Wales) of the company controlled or any other company; and/or

 (b) by virtue of ownership (whether directly or through nominees or trustees) of more than 50% of the voting share capital of the company controlled; or

through a chain of companies each of which controls the next by the means described at paragraph (a) and/or (b) above;

"Corrupt Activity"

means any activity with reference to a person (including without limitation the offering of any payment, reward or other advantage to any public official or other person), that:

- (a) is found by a court in a competent jurisdiction (after all available rights of appeal have been exhausted) to have rendered the **Contract** illegal, void, voidable or unenforceable under its governing law; or
- (b) other than under duress, has been admitted by that person (which shall include, for the avoidance of doubt, admissions of activity made under a deferred prosecution agreement in England, civil forfeiture order or similar administrative settlements in other jurisdictions); or
- (c) is found by a court or competent authority in any competent jurisdiction (after all available rights of appeal have been exhausted) outside the United Kingdom to constitute an offence under any applicable law (except by virtue of changes to that law having retrospective effect); or
- (d) is found by a court or competent authority in the United Kingdom (after all available rights of appeal have been exhausted) to constitute a Relevant Offence.

and which activity in respect of paragraphs (a), (b) and (c) above corresponds to a **Relevant Offence** provided that, where for the purposes of paragraph (b) above, any such activity is admitted by an **Excluded Person**, such activity shall not, for the purposes of this Policy, constitute **Corrupt Activity** if such activity was not, at the time it was engaged in, unlawful under the laws or regulations of the country in which it took place;

"Directors"

means, in relation to a company, the members of that company's board of directors (including non-executive

directors);

"Endorsement"

means a written amendment to this Policy in the format prescribed by UKEF;

"Excluded Person"

- (a) where such activity was engaged in prior to 1 July 2011:
 - (i) a person other than a national of the United Kingdom (as defined in s.109(4) of the Antiterrorism, Crime and Security Act 2001); or
 - (ii) a body incorporated under the laws of a country other than the United Kingdom; and
- (b) where such activity was or is engaged in on or after1 July 2011, a person or body of a type not listed ins.12(4) of the Bribery Act 2010;

"Failure to Pay"

means a failure of the **End Buyer** to pay all or some of the relevant **Insured Debt** to the **Buyer** by the **Payment Due Date** under the terms of the **Insured Contract** (including, for the avoidance of doubt, due to an **Insured Contract Termination** and/or **Insolvency Event** in respect of the **End Buyer**) in the currency specified therein (unless payment in an alternative currency is accepted by the **Buyer**);

"Group Company"

means a company (in any jurisdiction) that is controlled by **You** or that controls **You** or that is controlled by a company which controls **You**;

"Illegality Event"

means any act, decision or legislative or administrative measure of the government or courts of any country (including the non-renewal or cancellation of an export or import licence but excluding a refusal or failure to grant a **United Kingdom** export licence or other **United Kingdom** authorisation required as at the date of the **Contract** for the performance of the **Contract**);

"Illegality Event Evidence"

means evidence satisfactory to UKEF that demonstrates that an **Illegality Event** has occurred (and the date on which such event occurred), which may include:

- (a) where available, a court order issued by a competent authority; or
- (b) where a court order is not obtainable by **You** or the **Buyer**, or is not sufficient, any such evidence

which, in UKEF's opinion, demonstrates that the **Illegality Event** has occurred9;

"Information Legislation"

means the Freedom of Information Act 2000 and the Environmental Information Regulations 2004 as, in each case, amended or re-enacted from time to time and any other legislation from time to time governing the disclosure of information held by public bodies in response to requests from individuals or organisations;

"Insolvency Event"

means, in respect of the **End Buyer** and/or the **Buyer**, any or all of the following:

- it is adjudicated by a competent court to be, or a competent officer certifies that it is, unable to pay its debts as they fall due;
- (b) it admits in writing its inability to pay its debts as they fall due;
- (c) it suspends making payments to its creditors generally;
- (d) by reason of actual or anticipated financial difficulties, it begins negotiations with any creditor for the rescheduling or restructuring of any of its indebtedness; or
- (e) any of the following occurs in respect of it:
 - (i) any resolution for its winding-up, administration or dissolution is passed at a meeting of its shareholders;
 - (ii) any liquidator, trustee in bankruptcy, receiver, administrative receiver or

Note: the evidence that UKEF may be willing to accept in these circumstances includes electronic copies of the relevant legislation issued by a competent authority (and English translations where necessary) accompanied by an English language legal opinion confirming that the Legislation is binding on you and has been validly enacted. It would be advisable to discuss with your broker or UKEF (as appropriate) the type of evidence which UKEF would be willing to accept in your circumstance before obtaining it.

administrator is appointed in respect of it or substantially all of its assets;

- its shareholders, directors or other officers (iii) request the appointment of, or give notice of their intention to appoint, a liquidator, trustee bankruptcy, receiver, administrative receiver or administrator:
- (iv) a petition is presented for its winding-up or liquidation; or
- (v) any other analogous step or procedure is taken in any jurisdiction;

"Insured Contract Termination"

means a termination of the Insured Contract, or termination of the Buyer's obligation to supply Goods and/or Services under the Insured Contract due to a breach of the Insured Contract by the End Buyer;

"Insured Contract Termination means: Evidence"

- an Arbitration Award or Judgment that You (a) and/or the Buyer have obtained (at Your or the Buyer's own expense and risk) determining that the End Buyer has breached the Insured Contract and that breach justified the Insured Contract Termination; or
- where appropriate, such other evidence that (b) demonstrates to UKEF's satisfaction that the End Buyer is in breach of its obligations under the Insured Contract and that breach justified the **Insured Contract Termination:**

"Insured Debt"

means an amount that has become due and payable to the Buyer under the terms of the Insured Contract (exclusive of any Interest), or which would have become payable but for the effect of any moratorium or prohibition on payment;

"Interest"

means any sum paid or payable to the Buyer in respect of interest pursuant to the Insured Contract, any Security, any Judgment or any Arbitration Award or otherwise in connection with the Insured Contract:

"Involved Group Company"

means:

(a) a Group Company that You, having made the reasonable enquiries referred to in Clause 15.1(c), believe has had, or is intended to have, at the date of this Policy, any material part in the negotiation or obtaining of the **Contract**; or

 (b) a Group Company that employs personnel providing head office, legal, compliance, audit or similar functions;

"Judgment"

means a final court decision binding on both the **Buyer** and the **End Buyer** that is enforceable in the **End Buyer's** country;

"Letter of Credit"

means an irrevocable and unconditional letter of credit required for the purpose of making any payments under the **Insured Contract** as described in the **Schedule**;

"Notifiable Event"

means:

- (a) any matter of which **You** become aware which indicates that:
 - (i) the Buyer or the End Buyer may fail to perform any material obligation under the Contract or Insured Contract, or the End Buyer may be unable to pay any of the Insured Debt (including but not limited to the possibility or occurrence of an Insolvency Event in respect of the Buyer and/or End Buyer, cash flow difficulties or material defaults in respect of any Other Contract or Buyer Other Contract of which You are aware);
 - (ii) if You have Pre-Credit Period cover, the Pre-Credit Period is likely to be extended by a period of 30 days or more; 10 and/or
 - (iii) You are reasonably likely to require an extension to the Policy End Date; and/or
- (b) one or more of the Consents held by You and which are required for You to be able to fulfil Your obligations under the Contract has expired and/or has been withdrawn or cancelled (or is reasonably likely to expire, be withdrawn or cancelled); and/or

¹⁰ As an example, this would include a scenario where there are material delays to the procurement of materials to manufacture goods or to obtaining the required access or workforce to render the services.

(c) You receive a Recovery or an Unallocated Payment;

"Other Contract"

means any contract between **You** and the **Buyer** other than the **Contract**:

"Payment Due Date"

means a date on which the **End Buyer** is required to make the relevant payment to the **Buyer** in accordance with the terms of the **Insured Contract**;

"Policy Period"

means the period specified in the **Schedule** which commences on the **Policy Start Date** and ends on the **Policy End Date**;

"Political Risks Event"

means war, civil war, revolution or insurrection;

"Political Risks Event Evidence"

means evidence satisfactory to UKEF demonstrating that a **Political Risks Event** has occurred (and the date at which such event occurred);

"Potential Corrupt Activity"

means activity that could, subject to the occurrence of subsequent events referred to in paragraphs (a), (b) or (d) of the definition of **Corrupt Activity**, amount to Corrupt Activity;

"Pre-Credit Period"

means the period that commences on the **Policy Start Date** and ends:

- (a) if the type of Pre-Credit Period cover You have is pre-shipment cover, in respect of Goods (i) dispatched in one Shipment, on the date of that Shipment; and/or (ii) dispatched in more than one Shipment, in respect only of the Goods being so dispatched, on the date of that Shipment; or
- (b) if the type of Pre-Credit Period cover You have is pre-delivery cover, in respect of Goods: (i) dispatched in one Shipment, on the date of the delivery of those Goods to the destination specified in the Contract¹¹; or (ii) dispatched in more than one Shipment, in respect only of the Goods being so dispatched, on the date of the delivery of those Goods to the destination specified in the Contract; and/or

¹¹ Note: please contact your broker or UKEF (as appropriate) to discuss if there have been minor changes to the place of delivery under the contract which have been agreed between you and the buyer. As an example, in respect of goods, a change in port or delivery site (save that the new delivery site or port should be within the same jurisdiction and region as specified in the contract) or rendering of services performance of those services at a different location.

- (c) if you have **Pre-Credit Period** cover in respect of **Services**:
 - on the date that the Services have been Rendered if they are not Rendered in separate stages; or
 - (ii) where the Services are Rendered in separate stages, in respect only of such Services, the date at which such Services were Rendered;

"Pre-Credit Period Costs"

means:

(a) all costs and/or expenses that You have already paid and/or are contractually liable to pay incurred by You in a Pre-Credit Period specifically and directly for the purposes of being able to fulfil part or all of Your obligations under the Contract (which, for the avoidance of doubt shall not include ordinary course internal costs and/or expenses related to the carrying on of Your business) and provided that UKEF shall not pay You any costs and/or expenses in excess of the amount that would have been payable by the Buyer under the Contract in respect of those Goods and/or Services:

Less:

- (b) all amounts that have irrevocably been paid to the Buyer by the End Buyer (or any third party on behalf of the End Buyer) in respect of any Goods and/or Services under the Insured Contract and/or which otherwise relate to the Goods and/or Services; and
- (c) the value of all and any Goods and/or Services, that are available for resale and any other benefit that You may have received by not supplying such Goods and/or Rendering the Services;

"Purchase Price"

means the full amount payable by the **End Buyer** to the **Buyer** for the **Goods** and/or **Services** (as applicable) pursuant to the **Insured Contract** and excluding any applicable value added tax (or its equivalent in any relevant jurisdiction);

"Records"

means the **Administration Records** and the **Contract Records**:

"Recovery" and "Recoveries"

means any sum recovered or available to **You** (and any **Interest**) from the **Buyer** or any third party for the purposes of reducing or mitigating the loss suffered by **You** in relation to a **Failure to Pay** or any **Pre-Credit Period Costs** incurred;

"Related Agreement"

means:

- (a) any agreement or undertaking, other than any agreement or undertaking for the supply of Goods and/or Services to You or any Consortium Party, which relates to the Contract and to which You or any Consortium Party is a party; and/or
- (b) any consent or authorisation, required by You or any Consortium Party for the obtaining or performance of the Contract and of which You or any Consortium Party is the direct recipient or beneficiary;

"Relevant Rights"

means (in relation to a loss sustained by **You** that has led to any payment by UKEF under this Policy) all rights, remedies, claims, guarantees and securities available to **You** to mitigate such loss, including any rights against a guarantor or surety;

"Relevant Offence"

means:

- (a) in relation to acts committed or events occurring before 1st July 2011, an offence under the Prevention of Corruption Acts 1889 to 1916 as amended by Part 12 of the Anti-terrorism Crime and Security Act 2001 (as from time to time amended or re-enacted); and/or
- (b) an offence of conspiracy to corrupt under the Criminal Law Act 1977 or under common law, or, in relation to acts committed or events occurring on or after 1st July 2011, an offence under s. 1, 2, 6, or 7 of the Bribery Act 2010 (as from time to time amended or re-enacted);

"Rendered"

means the relevant **Services** have been performed by **You** in accordance with the **Contract** with the result being that **You** are entitled to invoice the **Buyer** and to be paid for such **Services**;

"Retention of Title Clause"

means an "all monies clause" or similar retention of title clause which is included in the **Insured Contract** and which provides that legal ownership or title to the relevant **Goods** will not pass from the **Buyer** to the **End Buyer**

until the End Buyer has paid in full for the Goods; 12

"Satisfactory Evidence Date"

has the meaning given to it in Clause 3.5;

"Schedule"

means the schedule to this Policy;

"Security"

means such security (if any) for the **Contract** and/or **Insured Contract** as is referred to in the **Schedule**;

"Senior Officer"

means:

- (a) a body corporate, a Director or senior executive of the body corporate;
- (b) a partnership, a partner in the partnership; and
- (c) a limited liability partnership ("LLP") all members or, if applicable, all those members appointed or entitled to manage the LLP;

"Shipped" or "Shipment"

means the relevant **Goods** leave the custody and control of **You** or **Your** agent to transit to the destination of delivery where the **Buyer** or its agent is required to accept them pursuant to the **Contract**;

"Third-Party Policy"

means a trade credit insurance policy with another insurer or provider which covers the same insured subject matter and risks as covered under this Policy;

"Unallocated Payment"

any amount irrevocably paid to **You** by: (i) the **Buyer**; or (ii) any other third party, which is not appropriated to a specific debt (other than: (i) in either case, where such amount is returned to the **Buyer** (or any other third party (as applicable)), as a result of the non-renewal or cancellation of any **United Kingdom** export licence or other authorisation required for the supply to the **Buyer** of the **Goods** and/or **Services**; and/or (ii) where such an amount is a **Recovery**);

"United Kingdom"

means the United Kingdom of Great Britain and Northern Ireland together with the Channel Islands and the Isle of Man; and

"You" or "Your"

means you, being the company or organisation who has entered into this Policy.

¹² Note: Policyholders should inform UKEF in the proposal document whether a retention of title clause is included in the relevant insured contract. Such clauses are sometimes referred to as "cash against sales" transactions.