

2025 UK Venture Capital Delegation

20 March 2025

英國創投訪問團

2025年3月20日






Department for
Business & Trade

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Speaker 講者：Jonathan Crook,
Deputy Head of the Venture
Capital Unit
英國商業貿易部 創投處副處長

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Topic 主題：Opportunities for collaboration
between the UK and Taiwan Venture and
Technology Ecosystems
台英創投和科技生態：下個合作大未來

The Venture Capital Unit is a UK Government organisation that works to match UK General Partners with international Limited Partners, supports prioritised UK technology companies to engage with foreign investors and leads the conduct of engagement with international VCs and Limited Partners with a VC focus.

Jonathan is the Deputy Head of the organisation and prior to this role, was Co-Founder of an InsurTech, worked in the technology industry for a number of years and was a British Army Officer.


英國商業貿易部創投處為英國政府單位，致力媒合英國普通合夥人與國際有限合夥人，支持重要的英國科技公司與外國投資者建立連結，並領導與國際創投公司和有限合夥人的合作。

Jonathan 是創投處副處長，在此之前，他是一家保險科技公司的共同創辦人，從事科技業多年，並曾是一名英國陸軍軍官。



British Business Bank

Speaker 講者：Tom Bird,
Director Growth Fund
英國創投銀行 成長型基金總監

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Topic 主題：Collaboration opportunity of BBB's
partnership fund
英國創投銀行合夥基金介紹，以及與台灣主要有限合夥人的合作機會分享

The British Business Bank is the UK Government's economic development bank with a mission to support sustainable growth and prosperity in the UK. The Bank delivers a range of debt and equity programmes to support investing in the UK, through which it is the largest domestic LP in UK venture and growth capital.

The British Growth Partnership is a Bank initiative to create new investment vehicles that seek to catalyse institutional capital investment – in particular, that of pension funds – into the UK's high potential companies, by leveraging the Bank's scale, networks, and track record.

The fund focuses on long-term, fully commercial investments, ensuring that the UK's breakthrough technology companies can access the capital they need to scale and remain competitive globally, ultimately contributing to the economic growth and the innovation landscape.

Tom will be most interested in having discussions with representatives from the Administration of Taiwan, other institutional investors, or venture capital firms, who have an interest in working together on the British Growth Partnership or on the other programmes that the Bank offers.

英國創投銀行是英國政府的經濟發展銀行，致力於支持英國的永續成長與繁榮。他們透過多種債務與股權計劃支持對英國的投資，並藉此成為英國創投與成長資本領域最大的本土有限合夥人（LP）。

英國合夥基金（British Growth Partnership）是英國創投銀行的一項倡議，旨在創建新的投資工具，以吸引機構資本——特別是退休基金——投資英國具備高成長潛力的企業；該計畫利用銀行規模、網絡與成功經驗以推動資本投入。

該基金專注於長期、完全商業化的投資，以確保英國的突破性科技公司能夠獲得所需資本，實現規模擴展並在全球市場保持競爭力，最終促進經濟成長並提升創新生態。

Tom 將特別有興趣與台灣行政單位、其他機構投資者或創投公司進行交流，探討與英國合夥基金計畫或該銀行其他項目的合作機會。

Foresight Ventures

Speaker 講者：Chris Wiles, Director 總監
Andrew Bloxam, Managing Director 總經理

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Topic 主題：Foresight Venture Capital sharing on disruptive technology
英國創投企業分享顛覆式創新科技的趨勢

Foresight Venture Capital focuses on investing in disruptive technologies and innovative companies. They provide funding ranging from £500,000 to £10 million, supporting entrepreneurs from Seed to Series A.

Foresight Venture Capital's investment strategy spans several key areas, including deep tech, enterprise software, and hard tech. They aim to commercialize scientific breakthroughs and significant engineering innovations, helping companies scale internationally and achieve their potential.

With offices in London, Ireland, the USA, UAE, and Israel, Foresight Venture Capital leverages a global network to provide expertise and strategic partnerships. Some notable investments include Codeplay, a leading provider of solutions for the semiconductor industry, and Flock, an insurtech company reinventing commercial fleet insurance with real-time telematics. Foresight Venture Capital's approach goes beyond financial support, offering industry insights, guidance, and connections to like-minded business leaders.

Foresight Venture Capital 專注於投資顛覆性技術和創新公司，提供從 50 萬到 1,000 萬英鎊不等的資金，支持從種子到 A 輪的企業家。

Foresight Venture Capital 的投資策略涵蓋幾個關鍵領域，包括深度科技、企業軟體和硬技術。他們的目標是將科學突破和重大工程創新商業化，幫助公司進行國際擴張並發揮其潛力。

Foresight Venture Capital 在倫敦、愛爾蘭、美國、阿聯和以色列均設有辦公室，利用全球網絡提供專業知識和戰略合作夥伴關係。幾項值得注意的投資包括一家領先的半導體產業解決方案供應商 Codeplay 和一家透過即時遠端資訊處理技術重塑商業車隊保險的保險科技公司 Flock。Foresight Venture Capital 的方法不僅限於財務支援，還提供行業見解、指導以及連結志同道合的商業領袖。

IP Group PLC

Speaker 講者：Joyce Xie,
Managing Director
總經理

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Topic 講者：IP Group PLC sharing on deeptech, life science and cleantech
英國創投企業分享深度科技、醫療科技和潔淨能源領域趨勢和機會


IP Group plc has an investment thesis focused on nurturing and scaling science and technology-based businesses to create a positive impact on society and the environment. They focus on three main sectors: life sciences, deeptech, and cleantech. In Life Sciences: IP Group invests in companies that develop innovative healthcare solutions, aiming to improve patient outcomes and address unmet medical needs. This includes biotechnology, pharmaceuticals, and medical devices. In Deeptech, IP Group invests in advanced technologies such as artificial intelligence, quantum computing, and advanced materials. Cleantech: IP Group is committed to investing in Cleantech, including renewable energy, energy storage, and sustainable agriculture. IP Group's unique approach involves partnering with leading universities and research institutions to identify and develop high-potential innovations. They provide not only capital but also strategic support, leveraging their extensive network and expertise to help companies grow and succeed.

IP Group plc 的投資理念專注於培育和擴大以科技為基礎的企業，以對社會和環境產生積極影響。他們專注於三個主要領域：生命科學、深度科技和潔淨科技。在生命科學領域：IP Group 投資開發創新醫療保健解決方案的公司，旨在改善患者的治療效果並解決未被滿足的醫療需求；當中包括生物技術、製藥和醫療設備。在深度科技方面，IP Group 投資人工智慧、量子計算和先進材料等先進科技。最後，IP Group 致力於投資潔淨科技，包括再生能源、儲能和永續農業。IP Group 的獨特方法包括與領先的大學和研究機構合作，以識別和開發高潛力的創新。他們不僅提供資金，還提供戰略支援，利用其廣泛的網人脈絡和專業知識協助公司成長和成功。



Volution

Speaker 講者：James Codling,
Managing Partner of Volution
管理合夥人

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Topic 主題：The UK FinTech environment:
Key themes and trends and opportunities
for collaboration with entities in Taiwan
英國金融科技環境：關鍵主題、趨勢以及與台
灣夥伴的合作契機

Volution, a UK FinTech focused VC which has recently gained a significant LP commitment from SBI Japan. Volution has an excellent pedigree of portfolio with its Fund I and has significant growth ambitions.

James will be focused principally on LP engagement, seeking a commitment in the range of \$5 to \$7m, but also to find alignment with interests in some of the Volution portfolio expanding their services into Taiwan.


Volution 是一家英國的金融科技創投公司，最近獲得一筆來自日本 SBI 有限合夥人（LP）的重要承諾。Volution 的第一支基金擁有卓越的投資組合，並懷抱著巨大的成長雄心。


James 是 Volution 的管理合夥人，主要負責與有限合夥人（LP）互動，尋求 500 至 700 萬美元的投資承諾，同時也關注部分 Volution 投資組合公司將其服務擴展至台灣的機會，以尋求共同利益。



London Stock Exchange

Speaker 講者：Jon Edwards, Head of APAC,
Primary Markets 倫敦證券交易所 亞太區主管
Thomas Abbott, Head of SE Asia, Primary
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Topic 主題：Successfully Listing on The London Stock
Exchange, the World's Most International Stock
Exchange 倫敦證券市場上市的成功經驗分享——專訪
Winking Studios 財務長 Oliver Yen

Jon will be sharing: Listings and the advantages of London, reform agenda (including PISCEs, the private crossover market), capital inflows into London listed companies and funds, further opportunities for collaboration in terms of private Taiwanese companies having the chance to meet and win business with companies in our wider network.

Jon 是倫敦證券交易所亞洲區主管，他將分享：倫敦證交所的上市和優勢、改革議程（包括 PISCEs，私人交叉市場）、資本流入倫敦上市公司和基金，以及進一步的合作機會，像是台灣私人企業有機會和我們更廣泛網絡中的公司連結並拓展業務。



Department for Business and Trade

The UK's Department for Business and Trade is an economic growth department. We ensure fair, competitive markets at home, secure access to new markets abroad and support businesses to invest, export and grow. Our priorities are the Industrial Strategy, Make Work Pay, the Trade Strategy and the Plan for Small Business.

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Published by
Department for Business and Trade
20 March 2025



UK Government