# Form AR27

Trade Union and Labour Relations (Consolidation) Act 1992

## **Annual Return for an Employers' Association**

Name of Employers' Association:	EEF Limited
Year ended:	31 December 2023
List No:	255E
Head or Main Office:	Broadway House
	Tothill Street
	London
	Postcode SW1H 9NQ
Website address (if available)	www.makeuk.org
Has the address changed during the year to which the return relates?	Yes No X ('X' in appropriate box)
General Secretary:	Stephen Phipson - CEO
Contact name for queries regarding the completion of this return:	Vivek Venkatkumar
Telephone Number:	07979 995852
E-mail:	vvenkatkumar@makeuk.org

## Please follow the guidance notes in the completion of this return

Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 0330 1093602

You should send the annual return to the following address stating the name of the union in subject:

returns@certoffice.org

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## **Return of Members**

(see note 9)

	Number of members at the end of the year				
Great Northern Irish Republic Elsewhere Abroad (Including Channel Islands)					
2,173				2,173	

# **Change of Officers**

Please complete the following to record any changes of officers during the twelve months covered by this return.

	1	1	1
Position held	Name of Officer	Name of	Date of Change
	ceasing to hold office	Officer appointed	
	, and the second	··	
Director		A Watson	09 March 2023
Director		A vvalsori	09 Warch 2023

## Officers in post

(see note 10)

Please complete list of all officers in post at the end of the year to which this form relates.

Name of Officer Position held

R C Fletcher	Director
R I Greenway	Chief Financial Officer
J McMillan	Company Secretary
B A Holliday	Director
D E Jones	Director
S Phipson	Chief Executive Officer
B Fletcher	Chief Operations Officer
F G Morris	Director
J R Greenham	Director
Rt Hon Lord John Hutton of Furness	Chair
A Watson	Director

## Corporate Board

name	director type	appointed	retired
R C Fletcher	indep		
J R Greenham	member director	21/01/2021	
R I Greenway*	exec	01/03/2020	
B Fletcher	exec	Chief Operating Officer	
B A Holliday	member director		
D E Jones	indep		
F G Morris	indep	21st January 2021	
S Phipson CBE* (Chief Executive)	exec		
Lord John Hutton	chair - indep	01/04/2022	
Ann Watson	member director	09/03/2023	

### **Executive Board**

Helen Bowler Jenny McMillan Stephen Phipson CBE	01/08/2022 01/08/2022 01/12/2017	Commercial Director Company Secretary and Business Performance Director CEO
Matthew Corkan		
Ben Fletcher	03/04/2018	Chief Operating Officer
Gareth Stace	01/08/2015	Director General, UK Steel
Richard Greenway		Chief Financial Officer

## **Revenue Account / General Fund**

(see notes 11 to 16)

			£	£
	Income			
14,367	From Members	Subscriptions, levies, etc	15,073	15,073
	Investment income	Interest and dividends (gross)		
483		Bank interest (gross)	714	714
		Other (specify)		
1,092		Dividends	1,457	1,457
		Gain on disposal of fixed assets	16	16
-179		Impairments	683	683
-4,188		Fair value adjustment  Total Investment Income	2,014 4,884	2,014 4,884
		Total investment income	4,004	4,004
	Other Income	Rents received		
		Insurance commission		
1,716		Consultancy fees	1,645	1,645
		Publications/Seminars		
		Miscellaneous receipts (specify)		
5,881		Training	5,951	5,951
7,173		Conference Hire	8,269	8,269
5,169		Government funded training	5,342	5,342
2,078		Other	2,263	2,263
22,016		Total of other income		23,470
33,592		Total income		43,427
		Interfund Transfers IN		
	Expenditure			
	Administrative expenses	Remuneration and expenses of staff	20,440	20,440
2,911		Occupancy costs	3,255	3,255
203		Printing, Stationery, Post	222	222
244		Telephones	197	197
1,740		Legal and Professional fees	1,698	1,698
		Miscellaneous (specify)		=00
460		Motor Expenses	529	529
496		Subscriptions	407	407
1,344		IT Cost	197	197
5,295		Direct non Staff cost	4,950	4,950
31,899		Total of Admin expenses		31,895
43	Other Charges	Bank charges	106	
1,027		Depreciation	1,109	1,109
		Sums written off		
		Affiliation fees		
		Donations		
		Conference and meeting fees		
		Expenses		
		Miscellaneous (specify)		
669		Exceptional costs	505	505
89		Restructuring cost	9	9
1,678		Insurance, Marketing	1,706	-
2,991		Re-measurement of post emp benefits	12,990	12,990
6,497		Total of other charges		16,425
795		Taxation	3,248	3,248
39,191	Total expenditure		51,568	
		Interfund Transfers OUT		
-5,600	Surplus/Deficit for year		-8,141	
64,170	Amount of fund at beginning of year		58,570	
58,570	Amount of fund at beginning of year  Amount of fund at end of year			50,429

### Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 2			Fund Account
Name of account:		£	£
Income			
	From members		
	Investment income		
	Other Income (specify)		
		Total Income	
	Interfund Transfers IN		
			Γ
Expenditure			
	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
	Amount	of fund at beginning of year	
	Amount of fund at the end	of year (as Balance Sheet)	

Account 3			Fund Account
Name of account:		£	£
Income	From members Investment income Other income (specify)		
	Interfund Transfers IN	Total Inc	ome
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Interfund Transfers OUT	Total Expendit	ure
	interialia Hallsiels 001	Surplus (Deficit) for the	
		Amount of fund at beginning of Amount of fund at the end of year (as Balance Sh	

### Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 4				Fund Account
Name of account:			£	£
Income				
	From members			
	Investment income			
	Other income (specify)			
			Total Income	
	Interfund Transfers IN			
Expenditure				
	Administrative expenses			
	Other expenditure (specify)			
			Total Expenditure	
	Interfund Transfers OUT			
		Su	ırplus (Deficit) for the year	
		Amount of	fund at beginning of year	
	A	mount of fund at the end o	f year (as Balance Sheet)	

Account 5			Fund Account
Name of account:		£	£
Income			
	From members		
	Investment income		
	Other income (specify)		
		Total Income	
	Interfund Transfers IN		
Expenditure			
	Administrative expenses Other expenditure (specify)		
	Other experiance (specify)		
		Total Expenditure	
	Interfund Transfers OUT	Total Experience	
	monuna manaiera con	Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	
		, (	

### Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 6				Fund Account
Name of account:			£	£
Income				
	From members			
	Investment income			
	Other income (specify)			
			Total Income	
	Interfund Transfers IN			
Expenditure				
	Administrative expenses			
	Other expenditure (specify)			
			Total Expenditure	
	Interfund Transfers OUT			
		Sı	urplus (Deficit) for the year	
		Amount of	f fund at beginning of year	
	Amount of fur	nd at the end o	of year (as Balance Sheet)	

Account 7		ı	Fund Account
Name of account:		£	£
Income	From members Investment income		
	Other income (specify)		
	Interfund Transfers IN	Total Income	
Expenditure	A designaturative average		
	Administrative expenses Other expenditure (specify)		
	Interfund Transfers OUT	Total Expenditure	
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

## Balance Sheet as at [

31 December 2023

(see notes 19 and 20)

Previous Year				
			£	£
18,425	Fixed Assets (as at Page 8)		18,444	18,444
	Investments (as per analysis on page 9)			
40,677	Quoted (Market value £	) as at Page 9		41,691
	Unquoted (Market value £	) as at Page 9		
		Total Investments	41,691	41,691
	Other Assets	_	,	,
10,564	Sundry debtors		11,858	11,858
1,788	Cash at bank and in hand		1,206	1,206
6	Stocks of goods		6	6
	Others (specify)			
4,184	Post Employment Benefits			
		Total of other assets	13,070	13,070
			Total Assets	73,205
58,570		Revenue Account/ General Fund	50,429	
		Revaluation Reserve		
	Liabilities			
1,296	Loans		1,049	
3,893	Loans Sundry Creditors		5,729	
3,893 9,728	Loans Sundry Creditors Accrued Expenses		5,729 8,453	
3,893	Loans Sundry Creditors Accrued Expenses Provisions		5,729 8,453 360	
3,893 9,728	Loans Sundry Creditors Accrued Expenses		5,729 8,453	
3,893 9,728	Loans Sundry Creditors Accrued Expenses Provisions		5,729 8,453 360	
3,893 9,728	Loans Sundry Creditors Accrued Expenses Provisions		5,729 8,453 360	22,776

# **Fixed Assets account**

(see note 21)

	Land and Buildings £000	Fixtures & Fittings £000	Motor Vehicles & Equipment £000	Total £000
Cost or Valuation				
At start of period	23,790	16,911		40,701
Additions during period	61	371	14	446
Less: Disposals	-2,301	-218		-2,519
Less: Depreciation	-4,943	-15,241		-20,184
Total to end of period	16,607	1,823	14	18,444
Book Amount at end of period	16,607	1,823	14	18,444
Freehold	12,684			12,684
Leasehold (50 or more years unexpired)	1,300			1,300
Leasehold (less than 50 years unexpired	7,566			7,566
Total of Fixed Assets	16,607	1,823	14	18,444

# **Analysis of Investments**

(see note 22)

	(See note 22)	_
Quoted		Other Funds
	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	UK Equities B Fund UK Equities A Fund & Global Credit Income Diversified Growth Fund	6,202 19,351 16,138
	Total Quetad (as Balance Chapt)	44 004
	Total Quoted (as Balance Sheet)  Market Value of Quoted Investments	41,691
Unquoted	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted investments (to be specified)	
	Total Unquoted (as Balance Sheet)  Market Value of Unquoted Investments	

<sup>\*</sup> Market value of investments to be stated where these are different from the figures quoted in the balance sheet

# Analysis of investment income (Controlling interests)

	(Controlling Int	erests)				
Does the association, or any c interest in any limited compar	ve a controlling	Yes	х	No		
If Yes name the relevant compar	nies:					
Company name		Company registra & Wales, state wl			egistered i	in England
Northern Defence Industries NDI (UK) Ltd	Ltd	4195419 6900038				
	Incorporated Employers'	Associations				
Are the shares which are contr association's name	rolled by the association registered in	the	Yes	х	No	
If NO, please state the names of controlled by the association are						
Company name		Names of shareho	olders			
	Unincorporated Employer	s' Associations				
Are the shares which are conti the association's trustees?	rolled by the association registered in	the names of	Yes		No	
the association are registered.	sons in whom the shares controlled by					
Company name		Names of shareho	olders			

# Summary Sheet (see notes 24 to 33)

	All Funds	Total Funds
	£000	£000
Income		
From Members	15,073	15,073
From Investments	4,884	4,884
Other Income (including increases by revaluation of assets)	23,470	23,470
Total Income	43,427	43,427
Expenditure (including decreases by revaluation of assets)		
Total Expenditure	51,568	51,568
Funds at beginning of year (including reserves)	58,570	58,570
Funds at end of year (including reserves)	50,429	50,429
ASSETS		
7.00_10	Fixed Assets	18,444
	Investment Assets	41,691
	Other Assets	13,070
	Total Assets	73,205
Liabilities	Total Liabilities	22,776
Net Assets (Total Assets less Total Liabilities)		50,429

Summary Sh	eet	
(see notes 24 to 3	33)	
	All Funds	Takal Francis
	£	Total Funds £
	۲	L
Income		
From Members		
From Investments		
Other Income (including increases by revaluation of assets)		
Total Income		
Total income		
Expenditure		
(including decreases by revaluation of assets)		
Total Expenditure		
Funds at beginning of year (including reserves)		
,		
Funds at end of year		
(including reserves)		
ASSETS		
	Circl Accets	
	Fixed Assets	
	Investment Assets	
	Other Assets	
	Total Access	
	Total Assets	
Liabilities		
	Total Liabilities	
No. Accorded (Total Accorded to Total Accorded t		
Net Assets (Total Assets less Total Liabilities)		

## Notes to the accounts

(see note 34)

All notes to the accounts must be entered on or attached to this part of the return.

Please see pages 26-43 of the attached EEF Limited Report and Financial Statements 2023.	

## **Accounting policies**

(see notes 35 & 36)

Please see pages 26-29 of the attached EEF Limited Report and Financial Statements 2023.				

## Signatures to the annual return

(see notes 37 and 38)

Including the accounts and balance sheet contained in the return.

Please copy and paste your electronic signature here

		i lease copy and paste y	our ciccironi	e signature mare
	CFO's		CEO's	
Sigi	nature:	Floreny	Signature:	Xtra
		The state of the s		(or other official whose position should be stated)
	Name:	Richard Greenway	Name:	Stephen Phipson
	Date:	30 May 2024	Date:	30 May 2024

## Checklist

(see note 39)

(please enter 'X' as appropriate)

Is the return of officers attached? (see Page 2)	Yes	X	No	
Has the list of officers been completed? (see Page 2A)	Yes	X	No	
Has the return been signed? (see Note 37)	Yes	X	No	
Has the auditor's report been completed? (see Note 41)	Yes	X	No	
Is the rule book enclosed? (see Note 39)	Yes	X	No	
Has the summary sheet been completed? (see Notes 6 and 24 to 33)	Yes	х	No	

## Checklist for auditor's report

(see notes 41 to 44)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)
Please explain in your report overleaf or attached.
2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
<ul> <li>a. kept proper accounting records with respect to its transactions and its assets and liabilities; and</li> <li>b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.</li> </ul>
(See section 36(4) of the 1992 Act set out in note 43)
Please explain in your report overleaf or attached.
<ol> <li>Your auditors or auditor must include in their report the following wording:</li> <li>In our opinion the financial statements:</li> </ol>
<ul> <li>give a true and fair view of the matters to which they relate to.</li> <li>have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.</li> </ul>

## Auditor's report (continued)

We have audited the financial statements which have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (Consolidation) Act 1992. In our opinion the financial statements give a true and fair view of the Association's financial affairs at 31 December 2023 and of its transactions for the year then ended. Please see our full audit report in the attached financial statements. Signature(s) of auditor or To Wih auditors: **Thomas Wilson** Name(s): Haysmacintyre LLP -Profession(s) or Calling(s): **Chartered Accountants** Address(es) 10 Queen Street Place London EC4R 1AG 30/05/2024 Date: Contact name for enquiries and Tom Wilson telephone number: +44 20 7969 5697

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

