

#### **Mexico**

This factsheet provides the latest statistics on trade and investment between the UK and Mexico.

Date of release: 1 November 2024; Date of next planned release: 22 November 2024

**Total trade in goods and services** (exports plus imports) between the UK and Mexico was £6.2 billion in the four quarters to the end of Q2 2024, an increase of 7.9% or £454 million in current prices from the four quarters to the end of Q2 2023. Of this £6.2 billion:

- Total UK **exports** to Mexico amounted to £3.3 billion in the four quarters to the end of Q2 2024 (an increase of 8.2% or £254 million in current prices, compared to the four quarters to the end of Q2 2023);
- Total UK **imports** from Mexico amounted to £2.9 billion in the four quarters to the end of Q2 2024 (an increase of 7.4% or £200 million in current prices, compared to the four quarters to the end of Q2 2023).

**Mexico was the UK's 40<sup>th</sup> largest trading partner** in the four quarters to the end of Q2 2024 accounting for 0.4% of total UK trade.<sup>1</sup>

In 2022, the **outward stock of foreign direct investment (FDI)** from the UK in Mexico was £15.4 billion accounting for 0.8% of the total UK outward FDI stock.

In 2022, the **inward stock of foreign direct investment (FDI)** in the UK from Mexico are not available due to data disclosure.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup>Trade data sourced from the latest ONS publication of <u>UK total trade</u>: all countries seasonally adjusted data.

<sup>&</sup>lt;sup>2</sup>Investment data sourced from the ONS ad-hoc data release if not provided in the latest ONS main FDI release.

#### **About these statistics**

This factsheet presents the latest statistics on trade and investment between the UK and Mexico. It summarises a wide range of publicly available data, from data providers such as the Office for National Statistics (ONS) and HM Revenue and Customs (HMRC), as well as international data providers.

This factsheet is part of a wider range produced by the Department for Business and Trade which draws together many data sources into one single compendium document for each individual trade and investment partner. The full set of factsheets for different individual partners can be found on the Trade and Investment Factsheets website on GOV.UK.

Where data are available, these factsheets contain metrics on:

- Headline trade statistics between the UK and each trading partner for the latest four quarters.
- Trade statistics by commodity and service type.
- Trade between the UK and each trading partner, broken down by UK country and English region.
- Trade in services between the UK and each trading partner, broken down by mode of supply.
- UK's market share as a total of all imports for each trading partner.
- Number of VAT-registered businesses trading goods.
- UK's Foreign Direct Investment (FDI) with each investment partner.
- Summary trade and investment data as reported by each trade and investment partner, as well as economic data and projections.

All statistics are correct at the time of publication, with upcoming release dates available on the <u>Government update</u> <u>schedule for Official Statistics</u>. The Department for Business and Trade strongly recommends users download the latest factsheet to ensure the most up-to-date statistics are used. Please do not use previous factsheets to analyse earlier time periods than those shown in the most recent factsheets, as the data will have been revised and previous factsheets will no longer be correct. For analysis of earlier time periods, please use the published source data.

For the most up to date snapshot of the UK's trade and investment position with all partners, please see the <u>UK trade in numbers</u> publication or the <u>trade and investment core statistics book</u>. These statistics are based on the same data sources as this factsheet and therefore are comparable. A list of all <u>Official Statistics</u> publications from the Department for Business and Trade can be found online.

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## **Summary trade and investment statistics for Mexico**

UK trade with Mexico, in current prices (based on the latest four quarters)<sup>3</sup>:

Change from the four quarters t the end of Q2 202	Value in the four quarters to the end of Q2 2024	Trade
an increase of 7.9% or £454 millio	£6.2 billion	Total trade
	40th	Ranking out of all the UK's trading partners
an increase of 8.2% or £254 millio	£3.3 billion	Total UK exports
	40th	Ranking out of all the UK's export partners
an increase of 12.0% or £200 millio	£1.9 billion (56.1%)	UK exports in goods (percentage of total UK exports that were goods)
an increase of 3.8% or £54 millio	£1.5 billion (43.9%)	UK exports in services (percentage of total UK exports that were services)
an increase of 7.4% or £200 millio	£2.9 billion	Total UK imports
	40th	Ranking out of all the UK's import partners
an increase of 22.7% or £267 millio	£1.4 billion (50.0%)	UK imports in goods (percentage of total UK imports that were goods)
a decrease of 4.4% or £67 millio	£1.4 billion (50.0%)	UK imports in services (percentage of total UK imports that were services)

### UK trade with Mexico, in current prices (based on the latest calendar year)<sup>4</sup>:

Trade	Value in 2023	Change from 2022
Total trade	£5.8 billion	an increase of 1.9% or £106 million
Ranking out of all the UK's trading partners	43rd	
Total UK exports	£3.2 billion	an increase of 13.6% or £379 million
Ranking out of all the UK's export partners	42nd	
UK exports in goods (percentage of total UK exports that were goods)	£1.8 billion (55.2%)	an increase of 19.5% or £285 million
UK exports in services (percentage of total UK exports that were services)	£1.4 billion (44.8%)	an increase of 7.1% or £94 million
Total UK imports	£2.7 billion	a decrease of 9.3% or £273 million
Ranking out of all the UK's import partners	44th	
UK imports in goods (percentage of total UK imports that were goods)	£1.3 billion (49.0%)	a decrease of 4.7% or £64 million
UK imports in services (percentage of total UK imports that were services)	£1.4 billion (51.0%)	a decrease of 13.3% or £209 million

<sup>&</sup>lt;sup>3</sup>Trade data sourced from Office for National Statistics data on <u>UK total trade (seasonally adjusted data)</u>.

<sup>&</sup>lt;sup>4</sup>Trade data sourced from Office for National Statistics data on UK total trade (seasonally adjusted data).

### **UK market share in Mexico**<sup>5</sup>:

UK market share for total trade	Value in 2023	Change from 2022
Total UK market share	0.6%	an increase of 0.1 percentage points
UK market share for goods only	0.4%	an increase of 0.1 percentage points
UK market share for services only	2.5%	a decrease of 0.1 percentage points

#### **UK Foreign Direct Investment (FDI) with Mexico**<sup>6</sup>:

Change from 2021	Value in 2022	UK FDI
an increase of 33.6% or £3.9 billion	£15.4 billion	Total UK outward FDI
Comparison not available	Data not available due to data disclosure	Total UK inward FDI

### Economic statistics and projections using gross domestic product (GDP) for Mexico<sup>7</sup>:

Economic statistics	2021	2022	2023	2024
Economic growth, using GDP in real terms, compared to the previous year	6.0%	3.7%	3.2%	1.5%
GDP per capita in \$USD (in thousands)	10.2	11.3	13.6	14.0

Mexico was the 13<sup>th</sup> largest economy in 2023, in terms of gross domestic product (GDP).

<sup>&</sup>lt;sup>5</sup>UK market share data calculated using the methodology outlined in the market share section in the factsheet, based on data from the Office for National Statistics and United Nations Conference on Trade and Development.

<sup>&</sup>lt;sup>6</sup>FDI data sourced from the Office for National Statistics <u>ad-hoc data release for FDI with all partners</u>.

<sup>&</sup>lt;sup>7</sup>Economic data sourced from the International Monetary Fund World Economic Outlook databases; Estimates and projections are given in italics; GDP rankings where provided are based on values in current prices (nominal terms) in \$USD, where some partner values are based on estimates which may influence the rankings when revised.

# Trade with Mexico, in current prices (ONS)<sup>8 9 10</sup>

#### **Trade definitions**

UK exports - Goods and services that were produced or sourced in the UK, which were sold to Mexico.

UK imports - Goods and services that were sold to the UK, which were produced or sourced by Mexico.

Total or 'bilateral' trade - The value of total trade between the UK and Mexico (exports plus imports).

Trade balance - The difference between exports and imports, calculated by UK exports minus UK imports.

Trade surplus - This occurs when the value of UK exports to Mexico is greater than the value of UK imports from Mexico.

Trade deficit - This occurs when the value of UK exports to Mexico is less than the value of UK imports from Mexico.

Headline trade statistics include trade in non-monetary gold (reported within the unspecified goods category), which can significantly affect trends for some partners. Please see the factsheet <u>quality and methodology report</u> for more information. These statistics are given on a balance of payments (change of ownership) basis.

**Note:** UK trade statistics experienced higher levels of volatility between 2019 and 2022, due to the pandemic, global recession, supply chain disruption, EU Exit, Russia's invasion of Ukraine, price inflation, conflict in the Middle East, and data collection changes. All figures are reported in current prices (not adjusted for inflation), unless otherwise stated. We recognise that some of the recent changes in UK trade values will be partly due to price changes.

**Total trade** in goods and services (exports plus imports) between the UK and Mexico was £6.2 billion in the four quarters to the end of Q2 2024, an increase of 7.9% or £454 million in current prices from the four quarters to the end of Q2 2023.

In the four quarters to the end of Q2 2024, **total UK exports** to Mexico amounted to £3.3 billion (an increase of 8.2% or £254 million in current prices, compared to the four quarters to the end of Q2 2023).

Of all UK exports to Mexico in the four quarters to the end of Q2 2024, £1.9 billion (56.1%) were **goods** and £1.5 billion (43.9%) were **services**. In the four quarters to the end of Q2 2024, UK **exports of goods** to Mexico increased by 12.0% or £200 million in current prices, compared to the four quarters to the end of Q2 2023 while UK **exports of services** to Mexico increased by 3.8% or £54 million in current prices, compared to the four quarters to the end of Q2 2023.

In the four quarters to the end of Q2 2024, **total UK imports** from Mexico were £2.9 billion (an increase of 7.4% or £200 million in current prices, compared to the four quarters to the end of Q2 2023).

Of all UK imports from Mexico in the four quarters to the end of Q2 2024, £1.4 billion (50.0%) were **goods** and £1.4 billion (50.0%) were **services**. In the same period, UK **imports of goods** from Mexico increased by 22.7% or £267 million in current prices, compared to the four quarters to the end of Q2 2023 while UK **imports of services** from Mexico decreased by 4.4% or £67 million in current prices, compared to the four quarters to the end of Q2 2023.

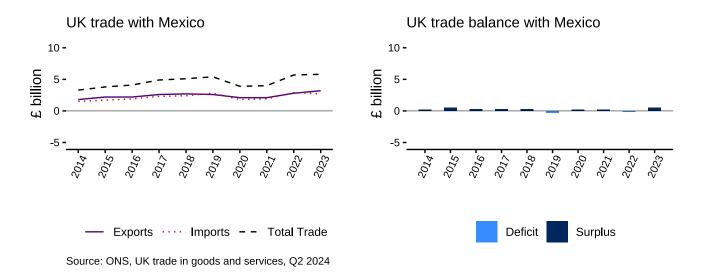
This means the UK reported a **total trade surplus** of £446 million with Mexico, compared to a trade surplus of £392 million in the four quarters to the end of Q2 2023. In the four quarters to the end of Q2 2024, the UK had a **trade in goods surplus** of £425 million with Mexico, compared to a trade in goods surplus of £492 million in the four quarters to the end of Q2 2023. Meanwhile, in the four quarters to the end of Q2 2024 the UK reported a **trade in services surplus** of £21 million with Mexico, compared to a trade in services deficit of £100 million in the four quarters to the end of Q2 2023.

<sup>&</sup>lt;sup>8</sup>Office of National Statistics (ONS) data source for total trade: UK total trade data (seasonally adjusted).

<sup>&</sup>lt;sup>9</sup>This factsheet contains data as reported by the UK, users are advised to use UK-reported data where possible for consistency between partners. These data are subject to <u>asymmetries</u> e.g. the value of UK exports to Mexico (reported by the UK) may not match the value of Mexico imports from the UK (reported by Mexico).

<sup>&</sup>lt;sup>10</sup>Data are in current prices, meaning no adjustment has been made to account for changes in inflation or exchange rate. The totals may not exactly match the sum of their parts due to rounding.'

The charts below present a time series for trade between the UK and Mexico for each year between 2014 and 2023:



The data that are presented in the charts above are given in the table below in £ billion:

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Value of total trade	3.3	3.8	4.1	4.9	5.1	5.4	3.9	4.0	5.7	5.8
Value of exports	1.8	2.2	2.2	2.6	2.7	2.6	2.1	2.1	2.8	3.2
Value of imports	1.5	1.7	1.9	2.3	2.4	2.8	1.8	1.9	2.9	2.7
Trade balance	+0.2	+0.5	+0.3	+0.3	+0.3	-0.3	+0.2	+0.2	-0.1	+0.5

In the four quarters to the end of Q2 2024, Mexico was the UK's: 11

- 40<sup>th</sup> largest trading partner (accounting for 0.4% of total UK trade).
  - 39<sup>th</sup> largest **goods** trading partner (0.4% of UK goods trade).
  - 41<sup>st</sup> largest **services** trading partner (0.4% of UK services trade).
- 40<sup>th</sup> largest export market (accounting for 0.4% of total UK exports).
  - 28<sup>th</sup> largest **goods** export market (0.5% of UK goods exports).
  - 44<sup>th</sup> largest **services** export market (0.3% of UK services exports).
- 40<sup>th</sup> largest import market (accounting for 0.3% of total UK imports).
  - 46<sup>th</sup> largest **goods** import market (0.3% of UK goods imports).
  - 35<sup>th</sup> largest **services** import market (0.5% of UK services imports).

**More timely data, for trade in goods only**<sup>12</sup>, show that UK exports of goods to Mexico increased by 7.4% the 12 months to August 2024 in current prices, compared to the same period the previous year. UK imports of goods from Mexico increased by 23.8%, in current prices, over the same period.

<sup>&</sup>lt;sup>11</sup>Rankings are based on the ONS dataset which contains data for all individual partners: UK total trade data (seasonally adjusted).

<sup>&</sup>lt;sup>12</sup>ONS data source for trade in the latest 12 months up to August 2024: <u>UK Trade data (seasonally adjusted)</u>.

## Trade in goods by commodity, in current prices (ONS)<sup>13</sup> 14

Please note, these data are presented on a non-seasonally adjusted basis and are not directly comparable to seasonally adjusted data, including the headline trade statistics presented before.

The top 5 goods exported from the UK to Mexico in the four quarters to the end of Q2 2024 were as follows:

Commodity	Exports in the four quarters to the end of Q2 2024	Percentage of total goods exports	Change from the four quarters to the end of Q2 2023
78M - Cars	£209.6 million	11.3%	an increase of 4.5%
71MI - Mechanical power generators (intermediate)	£171.1 million	9.2%	-
54 - Medicinal & pharmaceutical products	£144.6 million	7.8%	a decrease of 38.8%
67 - Iron & steel	£134.7 million	7.2%	an increase of 38.7%
77K - Miscellaneous electrical goods (capital)	£125.6 million	6.8%	-

The top 5 goods imported to the UK from Mexico in the four quarters to the end of Q2 2024 were as follows:

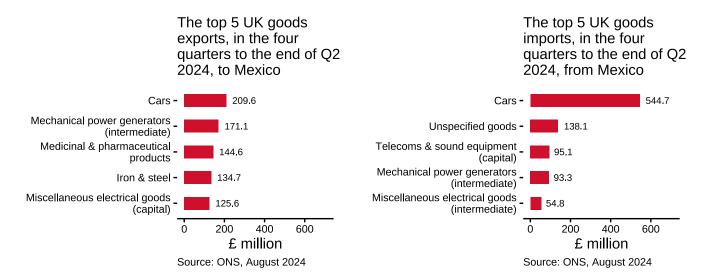
Commodity	Imports in the four quarters to the end of Q2 2024	Percentage of total goods imports	Change from the four quarters to the end of Q2 2023
78M - Cars	£544.7 million	37.7%	-
9 - Unspecified goods	£138.1 million	9.6%	-
76K - Telecoms & sound equipment (capital)	£95.1 million	6.6%	a decrease of 34.4%
71MI - Mechanical power generators (intermediate)	£93.3 million	6.5%	an increase of 50.7%
77I - Miscellaneous electrical goods (intermediate)	£54.8 million	3.8%	a decrease of 44.8%

**Note:** Percentage changes between the current and previous period that exceed 100% have been omitted. This is to avoid presenting small value changes from a low base as fast growing.

<sup>&</sup>lt;sup>13</sup>Data on trade in goods by commodity are sourced from data by the ONS: <u>UK trade release (non-seasonally adjusted)</u>. These statistics for <u>exports</u> and <u>imports</u> present the latest data from the August 2024 ONS publication which are given on a monthly basis.

<sup>&</sup>lt;sup>14</sup>The commodities are categorised based on <u>SITC</u> codes using a mixture of level 2 and level 3 codes.

The chart below shows the top 5 products exported from the UK to Mexico and the top 5 products imported to the UK from Mexico, by value, in the four quarters to the end of Q2 2024. All data shown in the chart are provided in the text above.



# Trade in services by service type, in current prices (ONS)<sup>15</sup> <sup>16</sup> <sup>17</sup>

Please note, these data are presented on a non-seasonally adjusted basis and are not directly comparable to seasonally adjusted data, including the headline trade statistics presented before.

The top 5 service types exported from the UK to Mexico in the four quarters to the end of Q2 2024 were as follows:

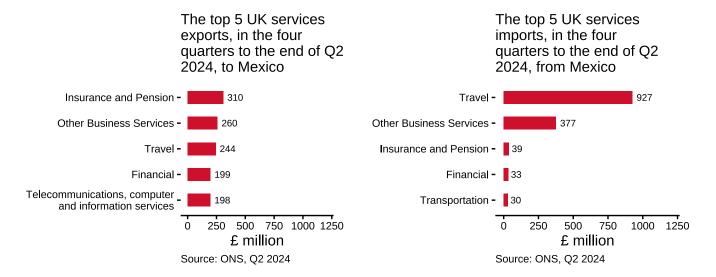
Service type	Exports in the four quarters to the end of Q2 2024	Percentage of total services exports	Change from the four quarters to the end of Q2 2023
Insurance and Pension	£310 million	21.2%	an increase of 13.6%
Other Business Services	£260 million	17.8%	an increase of 17.1%
Travel	£244 million	16.7%	a decrease of 6.9%
Financial	£199 million	13.6%	an increase of 20.6%
Telecommunications, computer and information services		13.5%	a decrease of 2.5%

The top 5 service types imported to the UK from Mexico in the four quarters to the end of Q2 2024 were as follows:

Service type	Imports in the four quarters to the end of Q2 2024	Percentage of total services imports	Change from the four quarters to the end of Q2 2023
Travel	£927 million	64.6%	a decrease of 12.3%
Other Business Services	£377 million	26.3%	an increase of 5.6%
Insurance and Pension	£39 million	2.7%	-
Financial	£33 million	2.3%	an increase of 22.2%
Transportation	£30 million	2.1%	a decrease of 14.3%

**Note:** Percentage changes between the current and previous period that exceed 100% have been omitted. This is to avoid presenting small value changes from a low base as fast growing.

The chart below shows the top 5 service types exported from the UK to Mexico and the top 5 service types imported to the UK from Mexico, by value, in the four quarters to the end of Q2 2024. All data shown in the chart are provided in the text above.



<sup>&</sup>lt;sup>15</sup>Trade in services by service type is sourced from data by the ONS: UK trade in services by partner country (non-seasonally adjusted).

<sup>&</sup>lt;sup>16</sup>Data are classified on the <u>EBOPS 2010</u> basis. 'Other business services' include: Research and development, professional and management consulting services, technical services and trade related services. A full description of all service types can be found on the <u>UN Statistics Division website</u>.

<sup>&</sup>lt;sup>17</sup>Service type data may be unavailable for some quarters, due to the suppression of figures for the confidentiality of individual traders.

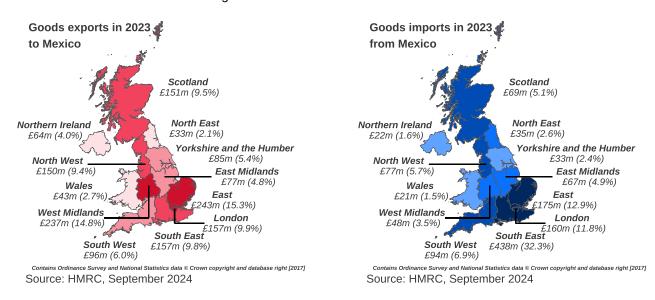
# Trade in goods by UK countries and English regions, in current prices (HMRC)<sup>18</sup> 19

#### Regional trade definitions

**UK regions** - The UK is categorised into 12 regions based on the International Territorial level 1 (ITL1). This level includes 9 regions in England, as well as Wales, Scotland and Northern Ireland.

Regional trade data - The data are compiled by merging HM Revenues & Customs (HMRC) trade data with employment data from the Interdepartmental Business Register (IDBR) so a business' trade can be allocated to a UK region based on the proportion of its employees employed in that region. Where a trader is not matched with the IDBR, its trade is matched with ONS postcode data to obtain the UK region in which the Head Office of the VAT-registered business is based.

The maps below show the value of UK goods exports and imports between each UK region and Mexico in 2023. The maps are shaded with the 3 UK regions with the highest amount of trade as the darkest colour, and the 3 UK regions with the lowest amount of trade as the lightest colour.



The data that are presented in the maps above for 2023 in £ million are also given in the table below:

UK country or English region	North East	North West	Yorkshire and the Humber	East Midlands	West Midlands	East	London	South East	South West	Wales	Scotland	Northern Ireland
Value of goods exports to Mexico	33	150	85	77	237	243	157	157	96	43	151	64
Percentage of total goods exports to Mexico	2.1%	9.4%	5.4%	4.8%	14.8%	15.3%	9.9%	9.8%	6.0%	2.7%	9.5%	4.0%
Value of goods imports from Mexico	35	77	33	67	48	175	160	438	94	21	69	22
Percentage of total goods imports from Mexico	2.6%	5.7%	2.4%	4.9%	3.5%	12.9%	11.8%	32.3%	6.9%	1.5%	5.1%	1.6%

Note that these figures from HMRC are reported on a physical movement basis and are **not directly comparable** to trade data from ONS which are reported on a change of ownership basis. **Percentages will not total 100%** as data not allocated to a single UK country or English region are not presented.

<sup>&</sup>lt;sup>18</sup>HMRC data source for regional UK trade data: <u>HMRC Regional Trade Statistics</u> (data extracted from the spreadsheet download using the HMRC interactive tables).

<sup>&</sup>lt;sup>19</sup>Totals presented here will differ from overall HMRC trade figures due to the exclusion of trade in non-monetary gold and non-response estimates and the exclusion of data not allocated to a UK country or region. Figures for 2023 are provisional and subject to change.

# Trade in services by mode of supply, in current prices (ONS)<sup>20</sup> <sup>21</sup>

#### **Trade in Services by Mode of Supply definitions**

**Modes of Supply** define the way services trade is conducted. The World Trade Organisation's <u>General Agreement on Services</u> categorises methods for trade in services into four different modes of supply, which depend upon on the territorial presence of the supplier and the consumer at the time of transaction.

Mode 1 - Remote trade (a supplier in one country sells a service to a customer in another, without the movement of people).

Mode 2 - Consumption abroad (the person receiving the service travels to the supplier's country).

**Mode 3** - Commercial presence (e.g. a company subsidiary) - this mode is not counted as part of UK services trade on a balance of payments basis and is not reported in this release. This means that total figures are only the total of Modes 1, 2 and 4.

Mode 4 - Presence of natural persons (a supplier sends its personnel to the customer's country to provide service).

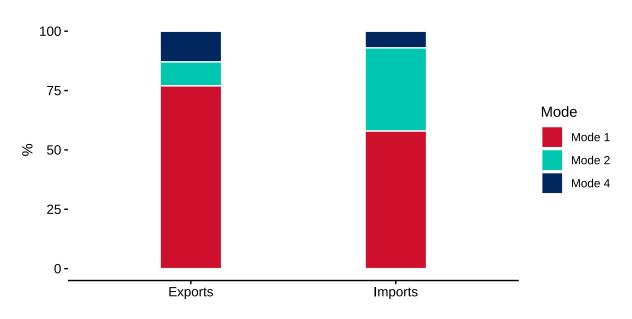
#### UK services exports to Mexico by mode of supply in 2021:

- £623 million of services exports to Mexico were delivered by Mode 1 (77%).
- £82 million of services exports were delivered by Mode 2 (10.1%).
- £104 million of services exports were delivered by Mode 4 (12.9%).

#### UK services imports from Mexico by mode of supply in 2021:

- £306 million of services imports from Mexico were delivered by Mode 1 (58%).
- £185 million of services imports were delivered by Mode 2 (35%).
- £37 million of services imports were delivered by Mode 4 (7%).

Proportion of total trade flows of services with Mexico by Modes 1, 2, & 4 in 2021 (%)



Source: ONS, 2021

<sup>&</sup>lt;sup>20</sup>ONS data source for UK Trade in Services by Mode of Supply: ONS Imports and exports of services by country, by modes of supply, UK

<sup>&</sup>lt;sup>21</sup>Data included in this ONS release are experimental estimates.

## UK Market Share (ONS and UNCTAD)<sup>22 23</sup>

#### **Market Share definitions**

**UK market share** – Imports from the UK as a percentage of all the goods and services imported by Mexico. Market share is provided for total imports from the UK, as well as for goods and services separately.

**Market share methodology** – These UK market share statistics are derived by the Department for Business and Trade, using publicly available data from the Office of National Statistics (ONS) and the United Nations Conference on Trade and Development (UNCTAD). These new statistics allows users to estimate the importance of UK trade on imports to each trading partner. Market share is calculated as the value of imports from the UK using data from ONS, divided by the value of total imports using data from UNCTAD. Data from UNCTAD are converted from US dollars into pounds sterling by using the annual average spot exchange rate <sup>24</sup>.

The UK's market share for Mexico in 2023 was as follows:

- The total UK market share in Mexico was 0.6% in 2023 for goods and services. This is an increase of 0.1 percentage points from 2022.
- The UK market share in Mexico was 0.4% in 2023 for **goods only**. This is an increase of 0.1 percentage points from 2022.
- The UK market share in Mexico was 2.5% in 2023 for **services only**. This is a decrease of 0.1 percentage points from 2022.

The table below presents the UK's market share for Mexico between 2014 and 2023. Values presented in italics are based on UNCTAD estimates of imports.

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total goods and services	0.7%	0.8%	0.7%	0.7%	0.7%	0.6%	0.6%	0.5%	0.5%	0.6%
Goods only	0.4%	0.5%	0.5%	0.5%	0.5%	0.4%	0.4%	0.3%	0.3%	0.4%
Services only	2.6%	3.0%	2.7%	2.6%	2.4%	2.8%	3.0%	2.5%	2.6%	2.5%

<sup>&</sup>lt;sup>22</sup>ONS data source for market share: <u>UK total trade data (seasonally adjusted)</u>.

<sup>&</sup>lt;sup>23</sup>UNCTAD data source for market share: <u>Goods and Services (BPM6)</u>: <u>Exports and imports of goods and services, annual</u>. Some UNCTAD data may be based on estimates.

<sup>&</sup>lt;sup>24</sup>Annual average spot exchange rates for \$USD to £GBP are sourced from the Bank of England

# Number of VAT-registered businesses trading goods (HMRC)<sup>25 26 27</sup>

#### **Business counts definition (Regional Trade in Goods Statistics)**

Business counts report UK VAT-registered business exporting and importing goods. Data is collected primarily from customs declarations (using the Intrastat survey and VAT returns for Northern Ireland businesses trading with the EU).

Counts exclude businesses trading below the statistical value thresholds for customs declarations and exclude trade in non-monetary gold.

#### **Businesses trading with Mexico in 2023:**

- In 2023, around 3,700 UK VAT-registered businesses exported goods to Mexico.
- In 2023, around 1,400 UK VAT-registered businesses imported goods from Mexico.

#### Businesses trading with the world in 2023:

- In 2023, around 125,600 UK VAT-registered businesses exported goods to the world.
- In 2023, around 251,200 UK VAT-registered businesses imported goods from the world.

<sup>&</sup>lt;sup>25</sup>HMRC data source for Regional Trade Statistics business counts data: <u>UK trade in goods statistics</u>.

<sup>&</sup>lt;sup>26</sup>Data for UK businesses engaged in trade of services with Mexico are not available. A single business may trade with multiple trading partners abroad, so care should be taken when adding figures for multiple trading partners.

<sup>&</sup>lt;sup>27</sup>HMRC does not receive partner country information for customs declarations with commodity line values that fall under the statistical value threshold of £873 (in value) and 1,000kg (in net mass). Therefore, these counts of exporting/importing businesses only capture those businesses with exports/imports (respectively) above the statistical value threshold. The number of businesses has been rounded to the nearest 100.

## Trade in Value Added (OECD)<sup>28</sup> 29

#### **Trade in Value Added definitions**

**Trade in Value Added (TiVA)** - TiVA is a statistical approach to examine supply chains, which is not possible with conventional ('gross') trade statistics. This is because TiVA treats international trade flows as flows of value added rather than gross flows of final goods and services.

**Domestic and foreign value added** - In TiVA, gross exports are decomposed into domestic and foreign value added. Domestic value added measures the value added generated by the domestic economy in the production of its exports (e.g. the value added by UK car manufacturers and their UK supply chains in car exports). Foreign value added measures the value added contribution that foreign suppliers make to these exports (e.g. the import of foreign car parts).

**TiVA statistics** - Although TiVA offers advantages over traditional ways of measuring trade, these statistics are not fully developed. These results are estimates which should be considered complementary to conventional trade statistics and not be over-interpreted. In addition, the geographical detail is limited for developing countries. More information on TiVA can be found in a recent research report by the Department for Business and Trade and Cambridge Econometrics.

UK forward linkages for exports - Measures the reliance of foreign exporters on UK value added (inputs).

UK backward linkages for exports - Measures the reliance of UK exporters on foreign value added (inputs).

**Employment supported by exports** - This provides an estimate of the number of employees in exporting industries, and their domestic supply chains that are supported by exporting activity.

#### **UK forward linkages for exports:**

- In 2020, 0.3% of the total value added in gross exports from Mexico originated in the UK.
- In 2020, 35.0% of the value added content in gross exports from Mexico reflected foreign imports from abroad. The largest sources of foreign value added for gross exports from Mexico were United States (12.7%), China (8.0%), and Japan (1.8%).

#### UK backward linkages for exports:

- In 2020, 0.1% of the total value added in gross exports from the UK originated in Mexico.
- In 2020, 14.3% of the value added content in gross exports from the UK reflected foreign imports from abroad. The largest sources of foreign value added for gross exports from the UK were United States (2.4%), Germany (1.5%), and China (1.2%).

#### Employment supported by exports:<sup>30</sup>

- Exporting activity in Mexico supported 8.6 million persons in 2020 (22.9% of total Mexico employment). Exports to the UK supported around 42,900 jobs in Mexico in 2020.
- Exporting activity in the UK supported 6.7 million persons in 2020 (20.6% of total UK employment). Exports to Mexico supported around 21,100 jobs in the UK in 2020.

<sup>&</sup>lt;sup>28</sup>The estimates in this factsheet are based on Trade in Value Added statistics published by the Organisation for Economic Co-operation and Development (OECD): a) <u>Trade in Value Added database</u> (origin of value added in gross exports), <u>June 2024</u>; and b) <u>Trade in employment by workforce characteristics</u> (TiMBC) database, <u>May 2024</u>, indicators EXGR\_DEM and EMPN\_EXGRDEM.

<sup>&</sup>lt;sup>29</sup>The data shown in this factsheet is from 2020.

<sup>&</sup>lt;sup>30</sup>These estimates measure employees directly and indirectly supported by exports i.e. workers employed in exporting businesses and in other domestic businesses supplying inputs to the exporting businesses. The estimates should be interpreted as employment *supported* by exports, rather than employment *created* by exports, as the jobs may have previously existed to serve the domestic market. Employees may also be supported by exports from a multiple number of trading partners. As with the core TiVA data, these estimates are based on a number of assumptions and modelling, so should be interpreted with caution.

# Foreign Direct Investment with Mexico (ONS)<sup>31</sup> 32 33

#### Foreign direct investment definitions

**Foreign direct investment (FDI)** - Investment made by a firm or individual in one economy ('direct investor') to acquire a 'lasting interest' in an enterprise operating in another economy. The lasting interest is deemed to exist if the direct investor acquires at least 10% of equity, or equivalently 10% of the voting rights, of the company.

**FDI stock** - The accumulated value of all previous investments at the end of a reference period. Figures are net, that is the value of investment minus disinvestment. **UK outward FDI stock** provides the total value of FDI by UK investors in economies abroad (investment of a UK parent company in Mexico), while **UK inward FDI stock** provides the total value of FDI by non-UK investors in the UK (investment of a Mexico parent company in the UK).

**Data disclosure** - It can happen that FDI is coming from only a few investors. In that case, figures are suppressed by the ONS to avoid disclosure of information relating to individual enterprises.

**Note:** The FDI data for 2020 have been affected by changes in sampling methodology. Improvements have been made to the population which has been sampled and the way that businesses are sampled from the population, capturing a wider range of businesses. This means data from 2020 and onward are more representative of UK FDI with overseas partners and are comparable.

More information about the methodology changes can be found on the ONS website.

#### **UK outward FDI stock:**

- In 2022, the **stock of FDI from the UK in Mexico** was £15.4 billion, 33.6% or £3.9 billion higher than in 2021. In 2022, Mexico accounted for 0.8% of the total UK outward FDI stock.
- In 2022, the total UK FDI abroad was £1.9 trillion. In 2022, the **top destination for UK FDI** was United States, accounting for 26.9% of the total UK outward FDI stock, followed by Netherlands (15.8%) and Luxembourg (6.3%).

#### **UK inward FDI stock:**

- In 2022, the stock of FDI from Mexico in the UK are not available due to data disclosure.
- In 2022, the total FDI in the UK in was £2.1 trillion. In 2022, the **top investor in the UK** was United States, accounting for 34.0% of the total UK inward FDI stock, followed by Jersey (10.5%) and Luxembourg (6.9%).

<sup>&</sup>lt;sup>31</sup>Data for both inward and outward FDI between the UK and Mexico are not available in the main ONS release (<u>Foreign Direct Investment involving UK companies</u>). Therefore, an <u>ONS FDI ad-hoc data release</u> is used to provide the latest FDI data for Mexico where it is unavailable in the main ONS release.

<sup>&</sup>lt;sup>32</sup>Data are presented on a directional basis which means they are not directly comparable to the asset/liability report prepared by ONS as part of the Balance of Payments statistical release. Figures are on net basis (investments minus disinvestments) and are given in nominal terms. Negative FDI values occur when disinvestments are greater than investments. Data are on an immediate destination/source basis and not an ultimate destination/source, which is likely to overstate financial centres such as the Netherlands and Luxembourg.

<sup>&</sup>lt;sup>33</sup>This factsheet contains data as reported by the UK and are subject to asymmetries e.g. UK outward FDI to Mexico (reported by the UK) may not match Mexico inward FDI from the UK (reported by Mexico). For consistency when comparing between partners, users are advised to use UK-reported data as far as possible.

## **Economic statistics (as reported by Mexico)**

## Trade and investment data for Mexico (UNCTAD)<sup>34</sup> 35 36

The following data are reported by Mexico and are for reference only. Whenever possible use data from UK sources for trade and investment. All data below are presented in \$USD in billions.

Year	2016	2017	2018	2019	2020	2021	2022	2023
TRADE								
Nominal exports	403.5	443.4	486.4	497.8	438.5	528.0	621.5	640.9
Nominal imports	431.9	470.4	517.2	507.5	424.8	558.8	668.4	670.9
Nominal trade balance	-28.4	-27.0	-30.8	-9.6	13.7	-30.8	-46.9	-30.0
INVESTMENT								
Inward FDI stock	433.8	497.5	516.5	567.0	544.4	592.2	662.7	778.4
Outward FDI stock	149.6	180.0	158.8	173.9	189.1	192.9	190.1	222.7

<sup>&</sup>lt;sup>34</sup>United Nations Conference on Trade and Development (UNCTAD) data sources for trade: <u>Goods and Services (BPM6)</u>: <u>Exports and imports of goods and services</u>, annual; and for investment: <u>Foreign direct investment</u>: <u>Inward and outward flows and stock</u>, annual.

<sup>&</sup>lt;sup>35</sup>Estimates are given in italics. Historic data pre-2016 can be found on the UNCTAD website.

<sup>&</sup>lt;sup>36</sup>All trade data are on a Balance of Payments basis. The FDI data are on a directional and net (investment minus disinvestment) basis. These figures are given in current prices and are rounded to the nearest \$0.1 billion, with missing data represented by dashes.

## Economic data and projections for Mexico (IMF)<sup>37 38</sup>

The following table presents economic statistics for Mexico. Projections include assumptions of the effects of COVID-19 and may be subject to change in the future. Estimated data, as well as projections up to 2029, are presented in italics and are subject to revision.

Year	2021	2022	2023	2024	2025	2026	2027	2028	2029
TRADE GROWTH									
Change in exports (%)	7.2	8.7	-7.3	-0.5	3.3	2.5	3.5	3.5	3.5
Change in imports (%)	15.1	8.3	5.0	1.1	2.4	3.2	3.3	3.1	3.1
CURRENT ACCOUNT									
Current account balance (% of GDP)	-0.3	-1.2	-0.3	-0.7	-0.9	-1.0	-1.0	-1.0	-1.0
GDP									
Change in real GDP (%)	6.0	3.7	3.2	1.5	1.3	2.0	2.3	2.1	2.1
GDP per capita (1,000 \$USD)	10.2	11.3	13.6	14.0	13.6	14.2	14.7	15.3	15.9
GDP PPP (Int'l \$billion)	2,677.5	2,974.2	3,179.9	3,303.1	3,408.4	3,541.0	3,688.0	3,835.5	3,987.4
INFLATION									
Inflation, year average (CPI %)	5.7	7.9	5.5	4.7	3.8	3.0	3.0	3.0	3.0
UNEMPLOYMENT									
Unemployment rate (% of total labour force)	4.1	3.3	2.8	3.0	3.3	3.4	3.5	3.6	3.6
POPULATION									
Population (million)	129.0	130.0	131.1	132.3	133.4	134.4	135.4	136.3	137.2
INVESTMENT-SAVINGS									
Total investment (% of GDP)	21.6	22.7	24.6	24.7	24.6	24.7	24.7	24.6	24.5
Gross national savings (% of GDP)	21.3	21.5	24.3	24.0	23.8	23.7	23.7	23.6	23.6
BUDGET									
DEFICIT-DEBT									
General government net lending/borrowing (% of GDP)	-3.8	-4.3	-4.3	-5.9	-3.5	-2.7	-2.7	-2.7	-2.7
General government gross debt	56.9	54.2	53.1	57.7	57.9	57.8	57.9	57.9	58.1
(% of GDP)	50.9	J4.2	J3.1	31.1	37.3	37.0	37.3	31.3	50.1

Mexico was the  $13^{th}$  largest economy in 2023, in terms of gross domestic product (GDP). The UK was the  $6^{th}$  largest economy in 2023. <sup>39</sup>

<sup>&</sup>lt;sup>37</sup>International Monetary Fund (IMF) provide economic commentary in their <u>World Economic Outlook reports</u>. The latest data presented here can be found in the World Economic Database, October 2024.

<sup>&</sup>lt;sup>38</sup>Projections and estimates are given in italics. More information for each metric and each partner, as well as historic data pre-2021, can be found on the IMF website.

<sup>&</sup>lt;sup>39</sup>GDP ranking based on values in current prices (nominal terms) in \$USD. Some GDP values for partners are based on estimates which may influence the rankings when revised.

## Top goods traded with the world by Mexico, in current prices (UN Comtrade)<sup>40 41</sup>

Data presented here show the top commodities traded with the world, not solely the UK, by Mexico. These data are based on a different commodity classification system to the ONS commodity data used earlier in this factsheet, and the two sections should therefore not be directly compared.

#### Top goods exported to the world by Mexico in 2023:

Rank	HS Commodity	\$USD billion	% of total goods exported
1	87 - Vehicles other than railway or tramway stock	156.5	26.4%
2	85 - Electrical machinery and equipment	103.4	17.4%
3	84 - Machinery and mechanical appliances	93.5	15.8%
4	27 - Mineral fuels or oils, products of their distillation	32.6	5.5%
5	90 - Optical, photographic, cinematographic and medical equipment	27.3	4.6%
6	94 - Furniture; bedding, mattresses, cushions	12.9	2.2%
7	22 - Beverages, spirits and vinegar	12.0	2.0%
8	39 - Plastics and articles thereof	11.7	2.0%
9	07 - Edible vegetables	9.9	1.7%
10	73 - Articles of iron or steel	9.9	1.7%
	All goods exported	593.0	100.0%

#### Top goods imported from the world by Mexico in 2023:

Rank	HS Commodity	\$USD billion	% of total goods imported
1	85 - Electrical machinery and equipment	121.3	20.3%
2	84 - Machinery and mechanical appliances	95.7	16.0%
3	87 - Vehicles other than railway or tramway stock	61.3	10.2%
4	27 - Mineral fuels or oils, products of their distillation	43.2	7.2%
5	39 - Plastics and articles thereof	30.7	5.1%
6	99 - Commodities not specified according to kind	25.9	4.3%
7	72 - Iron and steel	21.5	3.6%
8	90 - Optical, photographic, cinematographic and medical equipment	16.5	2.8%
9	73 - Articles of iron or steel	13.1	2.2%
10	29 - Organic chemicals	11.0	1.8%
	All goods imported	598.5	100.0%

<sup>&</sup>lt;sup>40</sup>United Nations (UN) Comtrade data are sourced from the online <u>UN Comtrade Database</u>. The data reported above are for 2023, but as the data upload to UN Comtrade is continuous, more timely data may be available from the source.

<sup>&</sup>lt;sup>41</sup>Data are classified using the <u>Harmonized System</u> and are given on a physical movement basis, with UK data comparable to HMRC data sources rather than the headline trade figures presented here from ONS.

# Top services traded with the world by Mexico, in current prices (ITC Trade Map)<sup>42</sup> 43 44

Data presented here shows the top service types traded to the world, not solely the UK, by Mexico.

#### Top services exported to the world by Mexico in 2022:

Rank	EBOPS Service Type	\$USD billion	% of total services exported
1	Travel	28.0	77.7%
2	Insurance and pension services	3.7	10.3%
3	Transport	2.8	7.7%
4	Financial services	0.7	1.9%
	All services exported	36.0	100.0%

#### Top services imported from the world by Mexico in 2022:

Rank	EBOPS Service Type	\$USD billion	% of total services imported
1	Transport	23.5	50.2%
2	Travel	7.0	15.0%
3	Insurance and pension services	6.9	14.8%
4	Financial services	3.0	6.4%
	All services imported	46.8	100.0%

<sup>&</sup>lt;sup>42</sup>International Trade Centre (ITC) Trade Map data are sourced from the online <u>ITC Trade Map tool</u>. The data above are for 2022, but as the data upload to ITC is continuous, more timely data may be available from the source.

<sup>&</sup>lt;sup>43</sup>Data are classified on the <u>EBOPS 2010</u> basis. 'Other business services' include: Research and development, professional and management consulting services, technical services and trade related services. A full description of all service types can be found on the <u>UN Statistics Division website</u>.

<sup>&</sup>lt;sup>44</sup>Estimates are shown in italics, where for some partners only estimates are available - These data have been included for information and should be treated with caution.

#### **Background Notes**

This document is one of a wider set of factsheets between the UK and its individual trade and investment partners which can be found on the <u>Trade and Investment Factsheets website</u>. All of these factsheets are published as <u>Official Statistics</u> as defined by the UK <u>Statistics Authority</u>.

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