Reviews of one Market Investigation order and three sets of Merger undertakings

Final decisions

10 July 2024



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The Competition and Markets Authority has excluded from this published version of the Provisional Decision information which it considers should be excluded having regard to the three considerations set out in section 244 of the Enterprise Act 2002 (specified information: considerations relevant to disclosure). The omissions are indicated by [%].

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Summary

- In line with its statutory duty under the Enterprise Act 2002, the CMA keeps its portfolio of undertakings and orders arising from its markets and mergers work under review, including through considering those undertakings and orders that should be reviewed where there are reasons to suspect that one or more changes in circumstance have taken place.
- 2. In January 2023, the CMA published an Invitation to Comment (ITC) seeking stakeholder views on candidates for review in the CMA's portfolio. Following assessment of responses, in November 2023, the CMA decided to prioritise reviews of one market investigation order and three sets of merger undertakings:
 - Undertakings given by Lloyds TSB Group plc (Lloyds) on 18 February 2002¹ following the Competition Commission's² report: *Lloyds TSB* Group plc and Abbey National plc: A report on the proposed merger (Cm 5208), published on 10 July 2001.
 - Undertakings in Lieu of reference given on 17 August 2011 by Subsea 7 S.A. and Acergy M.S. Ltd. following the Office of Fair Trading's (OFT's)³ decision: Anticipated acquisition by Acergy SA of Subsea 7 Inc, published on 2 February 2011.
 - Undertakings in Lieu of reference given by Home Retail Group plc (HRG) on 8 August 2008 following the OFT's decision: Completed acquisition by Home Retail Group plc of 27 leasehold properties from Focus (DIY) Ltd, published on 12 May 2008.
 - The Energy Market Investigation (ECOES/DES) Order 2016 (the Order).
- 3. The CMA consulted on potential changes in circumstance that may mean that the remedies listed above are no longer appropriate, and if such changes are identified, whether they should be varied or released. The CMA received two substantive responses, both in support of revoking the Energy (ECOES/DES) Order 2016. On 19 March 2024, the CMA published its Provisional Decisions for consultation. The consultation closed on 18 April 2024. The CMA received

¹ Details of the undertakings accepted can be found in the advice of the Director General of Fair Trading to the Secretary of State for Trade and Industry:

http://webarchive.nationalarchives.gov.uk/20100913163336/http://www.oft.gov.uk/OFTwork/mergers_fta/mergers_fta_advice/lloyds-tsb

² The Competition Commission was the other of the CMA's predecessor bodies.

³ The Office of Fair Trading was one of the CMA's predecessor bodies.

- two responses, one in support of releasing the Lloyds TSB Group undertakings, and the other requesting that the Energy (ECOES/DES) Order 2016 be retained.
- 4. This document sets out and gives notice of the CMA's Final Decisions to release/revoke the three undertakings and the order. The document also includes the CMA's formal Notice of Release/Revocation, and a Revocation Order in relation to the Energy (ECOES/DES) Order has also been published alongside this document. The CMA will update its public register to remove all four remedies.

1. Legal Framework

- 1.1 The CMA has a statutory duty under sections 92 and 162 of the Enterprise Act 2002 to keep under review undertakings and orders.⁴ From time to time, the CMA must consider whether, by reason of any change in circumstance:
 - (a) undertakings are no longer appropriate and need to be varied, superseded or released; or
 - (b) an order is no longer appropriate and needs to be varied or revoked.
- 1.2 The precise nature of the CMA's consideration of any change of circumstances will depend entirely on the individual circumstances affecting a particular undertaking or order. However, the change of circumstances must be such that the undertaking or order is no longer appropriate in dealing with the competition problem and/or adverse effects which it was designed to remedy, if it is to lead to either variation or termination.⁵
- 1.3 The process the CMA follows when conducting reviews of undertakings and orders is set out in CMA11, Remedies: Guidance on the CMA's approach to the variation and termination of merger, monopoly and market undertakings and orders.

⁴ In addition, Schedule 24 of the Enterprise Act 2002 makes provision in cases where undertakings were originally agreed under the Fair Trading Act 1973.

⁵ CMA11, paragraph 2.5

2. Final Decisions

- 2.1 The CMA's Final Decisions are that the following three undertakings and one order are no longer appropriate by reason of the relevant changes in circumstance identified in the Appendices to this Final Decisions document:
 - (a) Undertakings given by Lloyds TSB Group plc (Lloyds) on 18 February 2002⁶ following the Competition Commission's⁷ report: *Lloyds TSB Group plc and Abbey National plc: A report on the proposed merger* (Cm 5208), published on 10 July 2001.
 - (b) Undertakings in Lieu of reference given on 17 August 2011 by Subsea 7 S.A. and Acergy M.S. Ltd. following the Office of Fair Trading's (OFT's)⁸ decision: *Anticipated acquisition by Acergy SA of Subsea 7 Inc*, published on 2 February 2011.
 - (c) Undertakings in Lieu of reference given by Home Retail Group plc (HRG) on 8 August 2008 following the OFT's decision: Completed acquisition by Home Retail Group plc of 27 leasehold properties from Focus (DIY) Ltd, published on 12 May 2008.
 - (d) The Energy Market Investigation (ECOES/DES) Order 2016 (the Order).

Notice of release/revocation

- 2.2 As envisaged in paragraph 3.35 of CMA11, and required under Schedule 10 of the Enterprise Act 2002, the CMA hereby releases the undertakings and revokes the Order listed in paragraph 2.1 above. The reasoning for this notice is set out in the Appendices to this Final Decisions document.
- 2.3 A Revocation Order in relation to the Energy (ECOES/DES) Order 2016 has been published alongside this document and the CMA will update its public register to remove all four remedies.

⁶ Details of the undertakings accepted can be found in the advice of the Director General of Fair Trading to the Secretary of State for Trade and Industry:

http://webarchive.nationalarchives.gov.uk/20100913163336/http://www.oft.gov.uk/OFTwork/mergers_fta/mergers_fta_advice/lloyds-tsb

⁷ The Competition Commission was the other of the CMA's predecessor bodies.

⁸ The Office of Fair Trading was one of the CMA's predecessor bodies.

Appendix 1: Lloyds TSB Group plc / Abbey National plc

Background

- 1. Following investigation by the Competition Commission (CC) in 2001, Lloyds TSB Group plc (Lloyds) agreed undertakings which were accepted by the Secretary of State on 18 February 2002 (The Lloyds Undertakings).⁹, ¹⁰ Administration of the Lloyds Undertakings were transferred to the OFT's (now the CMA's) responsibility under Enterprise Act 2002 by means of Statutory Instrument 2004/2181.
- 2. The CC's concerns, set out in its report: *Lloyds TSB Group plc and Abbey National plc: A report on the proposed merger* (Cm 5208), published on 10 July 2001, were that the elimination from the market of one of the most significant branch-based competitors to the largest four banks would result in a substantial lessening of competition, primarily in the market for personal current accounts, where it would strengthen the position of what was already the largest provider.
- 3. In addition, the CC was concerned that merger would reduce competition in the supply of banking services to SMEs, where there is a particular need for increased competition, because it would eliminate one of the few players outside the big four which would be able to contest this market. The CC believed that the merger would cause prices for SME banking services to be higher, and innovation lower, than would be expected in the absence of the merger.
- 4. The Lloyds Undertakings provide that "Lloyds TSB shall not acquire directly or indirectly: (i) any interest in Abbey National; (ii) any interest in any company having control of Abbey National; or (iii) any of the assets of Abbey National, insofar as such acquisition would result in Lloyds TSB being able to control all or any part of any PCA or SME business which immediately prior to the acquisition was controlled by Abbey National prohibited the acquisition of Abbey National by Lloyds." ¹¹.

⁹ See http://www.legislation.gov.uk/uksi/2004/2181/made (footnote 9).

¹⁰ Details of the undertakings accepted can be found in the advice of the Director General of Fair Trading to the Secretary of State for Trade and Industry:

http://webarchive.nationalarchives.gov.uk/20100913163336/http://www.oft.gov.uk/OFTwork/mergers_fta/mergers_fta advice/lloyds-tsb

¹¹ Paragraph 1 of the undertakings.

Changes in circumstance

- 5. There have been a number of changes in the banking sector since this transaction, including:
 - (a) A number of acquisitions and changes in ownership since this transaction in 2001, the result of which is that there is no Abbey National business which remains distinct or separable within the broader current organisational structure. These changes include:
 - (i) in July 2004, Santander UK acquired Abbey National plc;
 - (ii) in July 2008, Santander UK acquired Alliance and Leicester plc;
 - (iii) in September 2008, Santander UK announced that it was to acquire the savings business and bank branch network of Bradford and Bingley plc; and
 - (iv) in 2010, all customers were rebranded to be under the Santander brand.
 - (b) There have been a number of changes to the number and location of branches owned by Santander UK, so there is no longer a distinct branch network that reflects Abbey National. This has included relocations and closures of branches in the intervening years.¹²
- 6. In response to the CMA's ITC, Lloyds Banking Group (LBG) highlighted a number of changes, including that, 'Abbey National plc is no longer a distinct entity', noting that, 'The remedy itself relates to a merger that was proposed over 20 years ago and reviewed under a different regulatory regime to that which is now in place'.
- 7. In light of the above changes of circumstances, combined with the substantial length of time that has elapsed¹³, the CMA considers that the Lloyds Undertakings are no longer the appropriate tool to assess or address any future action LBG may take to acquire the former Abbey National interests listed in the Lloyds Undertakings. If that transaction were to be proposed in the future, it would appropriately fall to be assessed under the merger provisions of the Enterprise Act 2002 and not under the Lloyds Undertakings in question.

¹² For example, approximately 140 Santander branches were closed in 2019. See for example: *Santander closures: the full list of bank branches closing, putting 1,270 jobs at risk (inews.co.uk)*

¹³ The undertakings were given 22 years ago under the Fair Trading Act 1973, which is no longer in force and was superseded by the Enterprise Act 2002.

8. This is a narrowly scoped review of a specific structural remedy, and in reaching its Provisional Decision, the CMA makes no inference on the competitiveness of the broader retail banking market, or the suitability of its other undertakings and orders that impact on the sector and its participants.

Representations received in response to provisional decision

9. LBG endorsed the representations it had previously made in response to the CMA's ITC.

Final Decision

10. Given the relevant changes in circumstance that have been identified, including structural and regulatory changes, the CMA considers that the Lloyds Undertakings are no longer the appropriate tool to assess or address any future action LBG may take to acquire the former Abbey National interests listed in the Lloyds Undertakings.

Appendix 2: Subsea 7 S.A. (ex Acergy S.A.) / Subsea 7 Inc

Background

- Undertakings in Lieu of reference (the Subsea 7/Acergy Undertakings) were given on 17 August 2011 by Subsea 7 S.A. and Acergy M.S. Ltd. following the Office of Fair Trading's (OFT's)¹⁴ decision: *Anticipated acquisition by Acergy* SA of Subsea 7 Inc, published on 2 February 2011.
- 2. The OFT's concerns were that there would be a realistic prospect of a substantial lessening of competition in the provision of small diameter rigid pipelay in the North Sea resulting from the merger.
- 3. The the Subsea 7/Acergy Undertakings require divestment of a pipe layer vessel called Acergy Falcon, and continued separation on the part of Subsea 7 or any member of the Group of Interconnected Bodies Corporate to which Subsea 7 belongs.

Changes in circumstance

4. The divested vessel, Acergy Falcon (IMO 7409401, built in 1976) was bought by GSP Falcon Ltd in 2011 and renamed GSP Falcon in 2011. The ship was renamed Falcon in 2017. It is currently listed as 'decommissioned'/'lost'/'out of service' and has been located at the port of Alang, India, where it has remained since 2017. As a result, we consider this to represent a change of circumstance that means the Subsea 7/Acergy Undertakings are no longer appropriate, as the divested vessel is no longer operating in the market where the competition concerns arose and could not be reacquired by Subsea 7.

Representations received in response to provisional decision

5. The CMA received no submissions in relation to this remedy.

¹⁴ The Office of Fair Trading was one of the CMA's predecessor bodies.

¹⁵ FALCON, Pipe Layer - Details and current position - IMO 7409401 - VesselFinder. See also: Ship GSP FALCON (Pipe Layer) Registered in St Kitts Nevis - Vessel details, Current position and Voyage information - IMO 7409401, Call Sign V4QK3 | AIS Marine Traffic.

N.B. an Offshore/Diving Support Vessel named 'GSP Falcon' (IMO 8324579) currently operates in the Adriatic Sea. That vessel was previously named 'Wellservicer' until 2018 and is not the same vessel as that covered in this remedy. In addition, a distinct Offshore/Diving Support Vessel named Seven Falcon (IMO 9455167), owned by Acergy Havila Ltd, currently operates in the North Sea. See:

⁻ Ship GSP FALCON (Diving Support Vessel) Registered in Panama - Vessel details, Current position and Voyage information - IMO 8324579, MMSI 374338000, Call Sign 3FFC | AIS Marine Traffic; and GSP FALCON, Offshore Support Vessel - Details and current position - IMO 8324579 - VesselFinder

Ship SEVEN FALCON (Diving Support Vessel) Registered in United Kingdom - Vessel details, Current position and Voyage information - IMO 9455167, MMSI 235084424, Call Sign 2EEN9 | AIS Marine Traffic

Final Decision

6. Given the relevant changes in circumstance that have been identified, the CMA's Final Decision is that the Subsea 7/Acergy Undertakings are no longer appropriate and should be released.

Appendix 3: Home Retail Group plc / Focus (DIY) Ltd

Background

- Undertakings in Lieu of reference (the HRG Undertakings) were given by Home Retail Group plc (HRG) on 8 August 2008 following the OFT's decision: Completed acquisition by Home Retail Group plc of 27 leasehold properties from Focus (DIY) Ltd, published on 12 May 2008.
- 2. The OFT's concerns were that the transaction would result in a substantial lessening of competition in the supply of DIY and home-enhancement products through DIY sheds in Woking.
- 3. The HRG Undertakings required HRG to divest the leasehold premises and personnel located at Unit 1B Lion Retail Park, Woking, in relation to the DIY and home enhancement retail business previously run by Focus at Unit 1 (the Divestment Business). The divestment was to be carried out by means of, in summary: Homebase Ltd (a subsidiary of HRG) separating Unit 1 into two sub-units, with Focus taking a lease of one and Argos Ltd (a subsidiary of HRG) taking a lease of the other.
- 4. The HRG Undertakings require continued separation of HRG (or any member of the Group of Interconnected Bodies Corporate to which HRG belongs) from the Divestment Business.

Changes in circumstance

- 5. There have been the following structural changes to the parties to the merger, and also to the retail unit occupancy:
 - a) Focus DIY Ltd closed its stores in 2011 and assets were sold, including 31 stores to B&Q. Also in 2011 the Focus brand was bought by Walker Group which at the time owned Victoria Plumb (now online retailer VictoriaPlum.com, and owned by Endless Fund IV).
 - b) Homebase Ltd was bought by Australian retailer Wesfarmers in 2016 and was renamed HHGL Ltd. It was subsequently bought by Hilco Trading LLC in 2018. It is now owned by an individual via Ark UK Group Ltd.
 - c) Home Retail Group plc was bought by J Sainsbury plc in 2016 and renamed Home Retail Group Ltd. Argos is therefore now also owned by J Sainsbury plc.

- d) Unit 1 remains divided into two sub-units, with the unit previously occupied by Focus now occupied by ASDA.¹⁶
- 6. As a result of Focus DIY Limited being dissolved, and Homebase Ltd (the other party in the overlap of concern to the OFT) no longer being owned by HRG, the CMA considers this to represent a change of circumstance which means the HRG Undertakings are no longer appropriate.

Representations received in response to provisional decision

7. The CMA received no representations in relation to this remedy over and above those received in response to the ITC.

Final Decision

8. Given the relevant changes in circumstance that have been identified, the CMA's Final Decision is that the HRG Undertakings are no longer appropriate and should be released.

¹⁶ https://completelyretail.co.uk/scheme/Lion-Shopping-Park-Woking

Appendix 4: The Energy Market Investigation (ECOES/DES) Order 2016

Glossary of acronyms

DES the former gas enquiry service

ECOES the former electricity enquiry service

GES Gas Enquiry Service

MRA Master Registration Agreement

PCW price comparison website

REC Retail Energy Code

RECCo Retail Energy Code Company Ltd

SPAA Supply Point Administration Agreement

Background

- 1. The Order was made on 14 December 2016 following the CMA report *Energy* market investigation: Final report, published on 24 June 2016. It formed part of a package of remedies introduced following that Market Investigation.
- 2. The CMA's concerns arising from its Market Investigation included a concern that a combination of features of the markets for domestic retail supply of gas and electricity in Great Britain gives rise to an Adverse Effect on Competition (AEC) through an overarching feature of weak customer response. The CMA considered that this gives suppliers a position of unilateral market power which they are able to exploit through their pricing policies or otherwise.
- 3. The CMA found that features act in combination to deter customers from engaging in the domestic retail gas and electricity markets, to impede their ability to do so effectively and successfully, and to discourage them from considering and/or selecting a new supplier that offers a lower price for effectively the same product.
- 4. Particularly relevant to the Order, the CMA found that:¹⁷
 - a) Customers have limited awareness of, and interest in, their ability to switch energy supplier due to the homogeneous nature of gas and electricity and the role of traditional meters and bills, which gives rise to a disparity between actual and estimated consumption and can be

¹⁷ See Summary of AECs and Remedies.

- confusing and unhelpful to customers in understanding the relationship between the energy they consume and the amount they ultimately pay.
- b) Customers face actual and perceived barriers to accessing and assessing information arising, in particular from the complex information provided in bills and the structure of tariffs; and a lack of confidence in, and access to, PCWs by certain categories of customers. In particular:
 - i. prepayment customers face higher actual and perceived barriers to accessing and assessing information about switching arising, in particular, from relatively low access to the internet and confidence in using PCWs; and
 - ii. customers on restricted meters face higher actual and perceived barriers to accessing and assessing information arising, in particular, from a general lack of price transparency concerning the tariffs that are available to them due to restricted meter tariffs not being supported by PCWs or suppliers' online search tools.
- 5. The Order addressed these specific concerns by placing a requirement on energy providers to supply certain information to PCWs.

Changes in circumstance

- 6. When established, the Order placed an obligation on the Master Registration Agreement Service Company and Gas Transporters to provide Third Party Intermediaries, such as PCWs, with access to retail electricity and gas data.¹⁸
- 7. In 2019, Ofgem launched a Retail Code Consolidation project and this led to the consolidation of provisions of the gas and electricity enquiry services within a new company – the RECCo. The REC now contains the relevant obligations to supply retail electricity and gas data to Third Party Intermediaries, such as PCWs.¹⁹
- 8. As a result, the obligations in the Order have been superseded by the new requirements in the REC and are no longer appropriate.

¹⁸ Article 3 of the Order imposes an obligation on Master Registration Agreement Service Company to give PCWs access to the ECOES upon written request, and subject to the satisfaction of reasonable access conditions. Article 4 of the Order imposes an obligation on Xoserve to give PCWs access to the DES upon written request.

¹⁹ Paragraph 4.3(a) of the Retail Energy Code.

Representations received in response to provisional decision

- In addition to the two submissions received which informed the CMA's Provisional Decision, the CMA received one further submission from a provider of demand flexibility services (DFS) in response to that Provisional Decision.
- 10. The DFS provider's view was that the Order should be retained for the following reasons:
 - The Order "puts pressure on RECCo and other industry parties to act and make decisions in accordance with the intention of the Order - to unlock access to industry data for Consumers to enable them to engage in the energy market, all products and services related to managing and optimising their energy requirements, and to create and support a competitive market".
 - Other parties in addition to those named in the Order also make data available to DFS providers as a result of the Order being in place.
- 11. We have considered this submission carefully, with particular reference to the provisions of the remedy in addressing the problems found in the original Market Investigation, in line with the CMA's remit in carrying out remedy reviews.²⁰ However the CMA's view is that the the representations received from the DFS provider do not provide a justification for retaining the Order in circumstances where it has otherwise been found to no longer be appropriate for the following reasons:
 - The Order (and the provision that has been replicated by subsequent regulation) relates to PCWs. The Order requires information to be made available to PCWs. Although this may have some wider influence on the industry, the strict purpose of the Order was not to facilitate DFS services, or the provision of data to DFS providers.
 - A remedy review is carried out by reference to the Adverse Effect on Competition (AEC) that was originally identified, and which it was designed to remedy. In this case, the AEC relates to PCWs, and they are still the main medium by which comparisons are offered, which is why PCW access to data is protected in superceding regulations. New business models which require similar data are not protected in the same way.

²⁰ For further detail on this please see CMA Guidance document CMA11 'Remedies: Guidance on the CMA's approach to the variation and termination of merger, monopoly and market undertakings and orders'

- Retaining the Order to address an effect that the Order was not designed to remedy would not be an appropriate use of the CMA's remedy powers..
- The provisions of Part 3 of the Order are that "MRASCo must give PCWs access to ECOES …" and Part 4 makes equivalent provisions in relation to gas. Although the Order goes on to require that "Elexon, Retail Electricity Suppliers and Electricity Distributors must not take any action that would prevent MRASCo from giving access to ECOES …", the Order does not require any third party to provide data to PCWs or DFS providers.

Final Decision

12. Given the relevant changes in circumstance that have been identified, the CMA's Final Decision is that the Order is no longer appropriate and should be revoked.