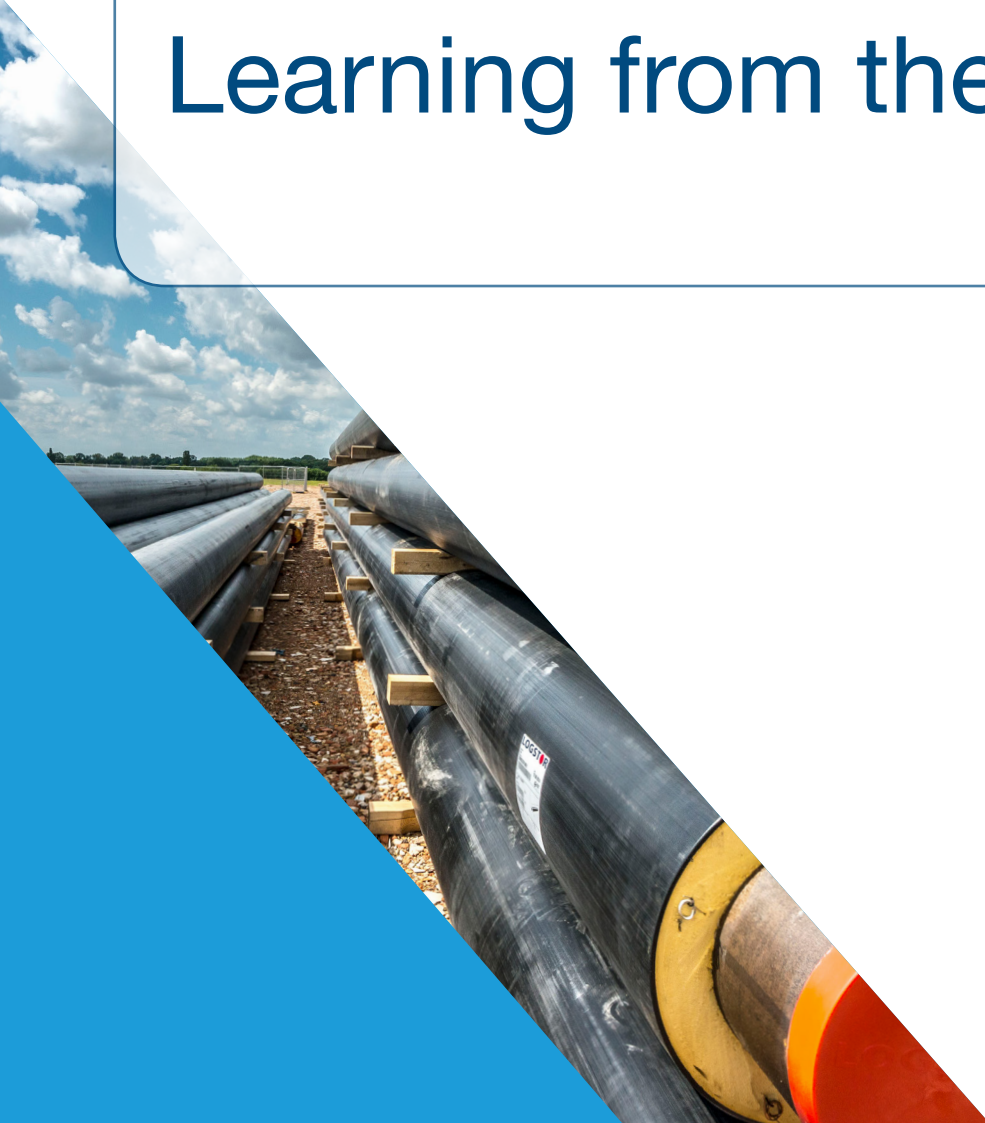




Department for
Business, Energy
& Industrial Strategy

Heat Networks Investment Project (HNIP) Learning from the Pilot





Do



Read the application guidance and scheme requirements carefully.



Ensure that it's the right scheme for your project and that you're eligible to apply.



Bear in mind that, if successful, the amount and type of financial support you are offered may differ from those for which you applied.



Take the time to get your application right. Make sure it addresses the requirements of the scheme.



Ensure that you are able to provide as much solid technical, financial and commercial data in support of your application as possible and that the bases and assumptions for all projections and e.g. financial models are clearly set out.



Set out all sources of funding – confirmed and potential – in your application. If you have been offered funding or have documented evidence of e.g. potential loads or private wire deals, then these should be clearly identified.



Refer to the pilot results presentation on the Salix website, which has examples of evidence and evidence gaps in pilot applications, set against the requirements.



Don't



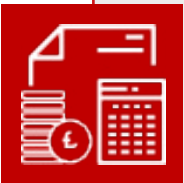
Apply with a project that just isn't ready. There are rolling funding rounds in HNIP so you will have the time to develop your project to a more mature state before you apply.



Assume that evidence produced for another purpose answers all of the requirements for HNIP. Information provided e.g. for an internal approval or for an application to another funding stream might meet the requirements but check against the HNIP guidance and provide additional information if needed.



Forget to include important information e.g. financial data, milestone dates, confirmation of other sources of funding, or contracts/heads of terms.



Forget to take all public-sector funding for your project into account when you apply. If you have other public funding e.g. from the local authority, ERDF, RHI, these all count towards the State Aids threshold and may impact on your ability to take HNIP funding.



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For further information, please contact: heatnetworks@beis.gov.uk