

Chief Executive Officer Marks and Spencer plc

From: Adam Land Senior Director, Remedies Business and Financial Analysis

6 December 2023

Ten breaches of the Groceries Market Investigation (Controlled Land) Order 2010

I am writing to express the CMA's concern that Marks and Spencer plc (M&S) has breached the Groceries Market Investigation (Controlled Land) Order 2010 (the Order) on 10 occasions.

The Order was put in place to prevent large Grocery Retailers, like M&S, from benefitting from long exclusivity arrangements and restrictive covenants. The CMA is therefore concerned to have found that you have breached your legal obligations under the Order on 10 separate occasions since the Order came into force.

As part of our monitoring and enforcement of the Order, in February 2020 following our determination that there had been several breaches of the Order by another large Grocery Retailer (Tesco), the CMA wrote to all retailers within the scope of the Order to ask them to assess their own compliance with the Order and report to the CMA. This assessment has identified 10 breaches of the Order by M&S since the Order came into force (five of which have now ceased and five of which remain ongoing at the date of this letter).

I recognise that M&S has cooperated with the CMA in taking forward its analysis and is now taking remedial action to address the breaches identified. However, these breaches demonstrate significant shortcomings in compliance for a company of M&S's size, resources and standing, particularly given that the Order has been in force since 2010. Following detailed engagement between the CMA and M&S, the CMA now expects M&S to move swiftly to rectify all outstanding matters.

This letter has been published on the CMA website, which also contains further details on these 10 breaches and the improvements that M&S is making to prevent future breaches.

Yours sincerely

Adam Land Senior Director, Remedies, Business and Financial Analysis