

UKHSA Commercial Pipeline

As at 25/09/2023

Led by our Commercial Directorate, UKHSA is developing the commercial programme pipeline for the financial year 2023/24 and beyond, in line with Departmental transformation.

UKHSA makes no commitment that:

- the requirements identified in these tables will be procured
- the annual value of any contract will be as stated
- the timing of any future procurement exercises will be as stated • the sourcing route for any subsequent procurements will be as stated
- the published pipeline is comprehensive and includes all the UKHSA future commercial activity

Opportunities

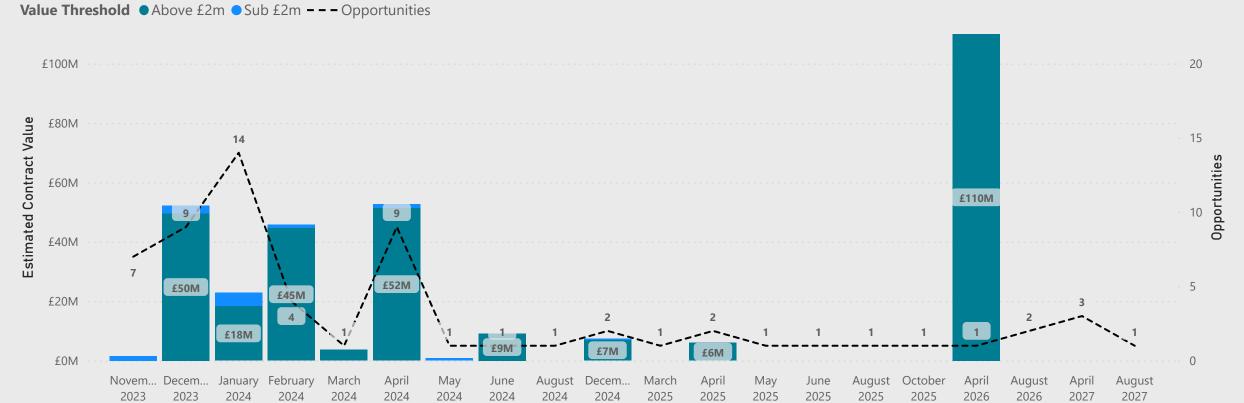
63

£312.1M

Estimated Contract Value

Please note due to commercial sensitivity Vaccines Counter Measure records have been forced to £0 for this summary

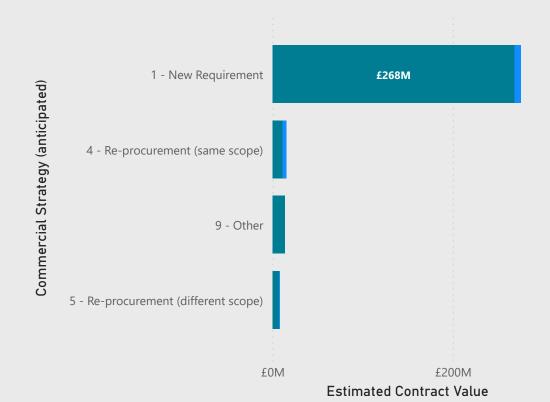
Estimated Contract Value by Estimated Contract Commencement Date



Contract Commencement Date

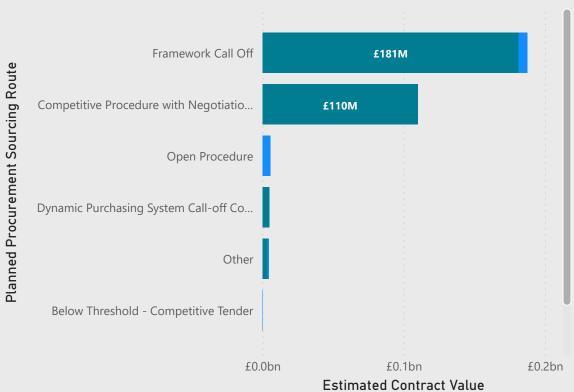
Estimated Contract Value by Commercial Strategy (Anticipated)

Value Threshold ● Above £2m ● Sub £2m



Estimated Contract Value by Planned Procurement Sourcing Route

Value Threshold • Above £2m • Sub £2m



Opportunities by Spend Category - Value >=£2m

Spend Category	Opportunities	Estimated Contract Value	
Consultancy	2	£6,800,000	
Digital_Services	2	£39,500,000	
Equipment	1	£40,000,000	
Estates	4	£20,038,333	
Facilities	1	£10,000,000	
Logistics/Couriers	2	£120,000,000	
Other	5	£56,490,000	
Vaccines_Counter_Measures	11	£0	
Workforce	2	£7,059,200	
Total	30	£299,887,533	

Opportunities by Spend Category - Value <£2m

Opportunities	Estimated Contract Value
1	£1,500,000
12	£2,238,971
5	£2,287,528
4	£1,615,000
1	£26,970
3	£519,633
3	£2,959,999
2	£0
2	£1,034,907
33	£12,183,008
	1 12 5 4 1 3 3 2

Opportunities by Business Area - Value >=£2m

2. Business Area"	Opportunities	Estimated Contract value
Commercial	11	£0
Data, Analytics & Surveillance	3	£21,059,200
Finance & Corporate Services	1	£7,000,000
People	1	£5,000,000
Science	10	£197,938,333
Technology	1	£22,500,000
Testing Operations	3	£46,390,000
Total	30	£299,887,533

Opportunities by Business Area - Value <£2m

2. Business Area*	Opportunities	Estimated Contract value
Clinical & Public Health	1	£999,999
Commercial	2	£0
Data, Analytics & Surveillance	1	£60,000
Finance & Corporate Services	1	£600,000
Health Protection Operations	7	£2,134,633
People	1	£434,907
Science	19	£7,926,499
Strategy, Policy & Programmes	1	£26,970
Total	33	£12,183,008

Summary of Opportunities - Estimated Contract Value >=£2m

Spend Category	Contract Title	Estimated Contract Value	Commercial Strategy (Anticipated)	Estimated Contract Commencement Date
<u> </u>			A	
Consultancy	National Biosurvelliance Network (NBN) - Alpha Project	£2,000,000	1 - New Requirement	01 January 2024
Consultancy	UKHSA Wide - Engineer and Facilities Client-Side Support	£4,800,000	1 - New Requirement	15 December 2023
Digital_Services	Managed Service Support Contract	£22,500,000	1 - New Requirement	01 April 2024
Digital_Services	National Biosurvelliance Network (NBN) - Alpha Project Phase 2	£17,000,000	1 - New Requirement	01 April 2024
Equipment	Procurement of Scientific Molecular Enteric Systems for UKHSA Laboratories	£40,000,000	1 - New Requirement	01 February 2024
Estates	Porton - General Works	£4,700,000	1 - New Requirement	05 February 2024
Estates	Porton - New Incinerator Construction	£6,338,333	1 - New Requirement	20 January 2024
states	Porton - Site Wide Security Project	£2,000,000	1 - New Requirement	01 April 2024
Estates	UKHSA Wide - HARD Facilities Management Services	£7,000,000	5 - Re-procurement (different scope)	21 December 2024
Facilities	UKHSA Wide - Supply of Electricity	£10,000,000	9 - Other	01 January 2024
ogistics/Couriers	Collaborative Logistics Outsourcing Solution Phase 1	£10,000,000	1 - New Requirement	01 April 2024
ogistics/Couriers	Collaborative Logistics Outsourcing Solution Phase 2	£110,000,000	1 - New Requirement	01 April 2026
Other	Multiplex LFD Procurement	£32,700,000	1 - New Requirement	06 December 2023
ther	Porton - Autoclave Construction Works	£9,100,000	1 - New Requirement	13 June 2024
Other	UKHSA Wide - Construction Professional Services	£5,000,000	1 - New Requirement	18 December 2023
Other	UKHSA Wide - Supply of Gas	£6,000,000	4 - Re-procurement (same scope)	01 April 2025
ther	COVID LFD Procurement	£3,690,000	9 - Other	01 March 2024
accines_Counter_Measures	RSV	Not Disclosed	1 - New Requirement	01 August 2024
accines_Counter_Measures	BCG (tuberculosis) vaccine (2027)	Not Disclosed	4 - Re-procurement (same scope)	01 April 2027
accines_Counter_Measures	Herpes zoster vaccine, inactivated (2027)	Not Disclosed	4 - Re-procurement (same scope)	01 April 2027
accines_Counter_Measures	HPV Vaccine (2025)	Not Disclosed	4 - Re-procurement (same scope)	01 April 2025
accines_Counter_Measures	Inactivated vaccine for childrens flu programme (08-2025)	Not Disclosed	4 - Re-procurement (same scope)	01 August 2025
accines_Counter_Measures	Live attenuated intranasal influenza vaccine 2026	Not Disclosed	4 - Re-procurement (same scope)	01 August 2026
accines_Counter_Measures	MenB vaccine (2026)	Not Disclosed	4 - Re-procurement (same scope)	01 August 2026
accines_Counter_Measures	Meningococcal ACWY Vaccine (2027)	Not Disclosed	4 - Re-procurement (same scope)	01 August 2027
accines_Counter_Measures	Pnuemococcal for adults and at risk children (2025)	Not Disclosed	4 - Re-procurement (same scope)	01 March 2025
accines_Counter_Measures	Rotavirus vaccine (2025)	Not Disclosed	4 - Re-procurement (same scope)	01 June 2025
accines_Counter_Measures	Td-IPV (2025)	Not Disclosed	4 - Re-procurement (same scope)	01 October 2025
Vorkforce	Recruit, Train, Deploy	£2,059,200	1 - New Requirement	01 December 2023
Vorkforce	NHS Professionals Contract	£5,000,000	4 - Re-procurement (same scope)	01 December 2023

vvorkiorce	NHS Professionals Contract	£5,000,000	4 - Re-procurement (same scope)	01 December 2023
Summary of Opportun	ities - Estimated Contract Value <£2m			
Spend Category	Contract Title	Estimated Contract Value	Commercial Strategy (Anticipated)	Estimated Contract Commencement Date
Consumables	UKHSA Wide - Provision of Liquid Nitrogen, Gases & Dry Ice	£1,500,000	4 - Re-procurement (same scope)	30 December 2023
Equipment	Oxidation Flow Reactor	£125,000	1 - New Requirement	01 November 2023
Equipment	6 Replacement Thermal Cyclers for Birmingham Laboratory	£51,900	1 - New Requirement	14 November 2023
Equipment	Replacement cold storage solution	£26,650	1 - New Requirement	30 November 2023
Equipment	Radioactive Source Replacement	£167,000	1 - New Requirement	19 December 2023
Equipment	Multiport NaI detector system and HPGe Well Detector	£350,000	1 - New Requirement	20 December 2023
Equipment	Bespoke MSCIII cabinet	£50,000	1 - New Requirement	08 January 2024
Equipment	Cell Sorter	£325,000	1 - New Requirement	12 January 2024
Equipment	Molecular Extraction Platforms x 3 for Bristol Laboratory	£59,610	1 - New Requirement	15 January 2024
Equipment	Molecular Robotic Pipettors (Liquid Handling Robots) (x2)	£52,978	1 - New Requirement	15 January 2024
Equipment	Purchase of developmental upgrade to exisiting fusion equipment	£133,333	1 - New Requirement	15 January 2024
Equipment	Single Cell Dispensers	£177,500	1 - New Requirement	31 January 2024
Equipment	Procurement of an automated RPR analyser for Bristol lab	£720,000	1 - New Requirement	10 February 2024
Estates	Colindale - Preventative Maintenance and Servicing for Containment Level 3 and 4 Laboratories	£400,000	4 - Re-procurement (same scope)	01 November 2023
Estates	Porton - Electrical Panel Upgrade	£800,000	1 - New Requirement	22 November 2023
Estates	Porton - Installation for Laminar Flow Suits	£80,000	1 - New Requirement	22 November 2023
Estates	UKHSA Wide - Electric Vehicle Charging Contract - Installation and Interface	£250,000	1 - New Requirement	01 April 2024
Estates	UKHSA Wide - Fuel Procurement	£757,528	1 - New Requirement	01 May 2024
Hotels & Conferences	Events Management, Logistics Service & Professional Services - Ethiopia	£1,615,000	4 - Re-procurement (same scope)	02 January 2024
Hotels & Conferences	International Health Regulations Strengthing - Indo Pacific	£0	1 - New Requirement	01 April 2024
Hotels & Conferences	International Health Regulations - Pakistan	£0	4 - Re-procurement (same scope)	01 April 2024
Hotels & Conferences	International Health Regulations Strengthening - Nigeria	£0	4 - Re-procurement (same scope)	01 April 2024
Media_Marketing_and_Communi cation	Media Monitoring	£26,970	1 - New Requirement	01 January 2024
Other	Global Operations Value for Money	£75,000	1 - New Requirement	01 January 2024
Other	Consultant Radiologist for UK pre-entry TB screening project	£111,300	1 - New Requirement	17 January 2024
Other	IHR M&E - External Evaluation of the IHR Strengthening Project	£333,333	1 - New Requirement	01 February 2024
Surveys_and_Research	User Engagement with Statistical Outputs	£60,000	1 - New Requirement	12 November 2023
Surveys_and_Research	Participant Recruitment services for Research	£1,900,000	1 - New Requirement	05 January 2024
Surveys_and_Research	Influenza & Covid Primary Care Surviellance	£999,999	5 - Re-procurement (different scope)	01 April 2024
Vaccines_Counter_Measures	Immunoglobulins (2025)	Not Disclosed	4 - Re-procurement (same scope)	01 May 2025
Vaccines_Counter_Measures	Rabies vaccine (2027)	Not Disclosed	4 - Re-procurement (same scope)	01 April 2027
Workforce	Patent attorney Services	£600,000	4 - Re-procurement (same scope)	01 December 2023
Workforce	Payroll Services Partner	£434,907	1 - New Requirement	01 December 2024