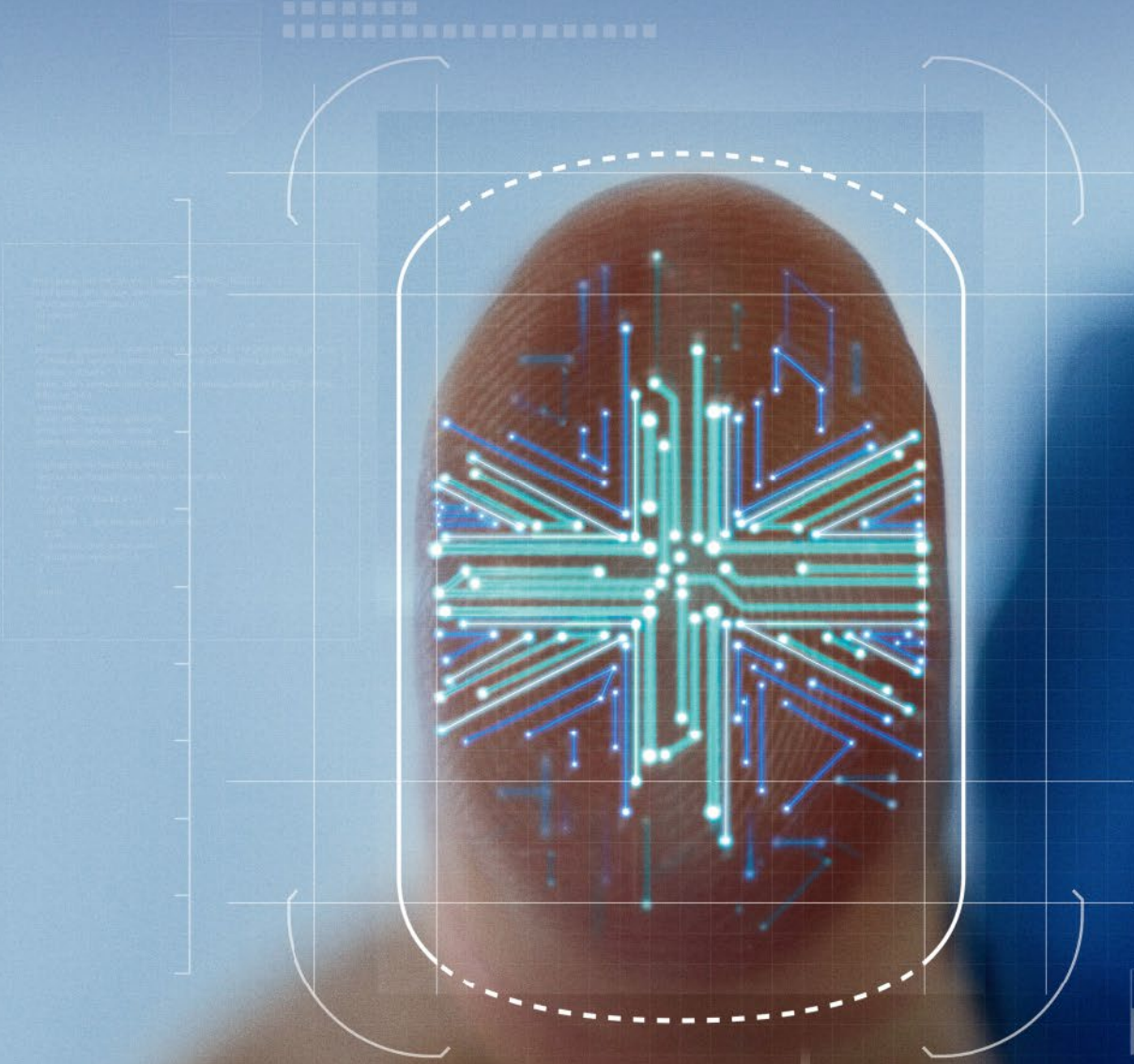


# UK MedTech Export Offers 2023



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數位醫療：醫療數據存取服務

## Introduction

Advatech have introduced a business model TACIT (Technology, Administrative, Consultancy, Infrastructure, and Training) on which we have built our healthcare services. TACIT services are now being expanded in the UK and there are clear long-term economic benefits of delivering these TACIT services within the UK and to other countries eg India, Pakistan, and countries within the middle-east.

We aim to provide all of our clients with tracking and medical report data access on their mobile devices. We are clearly aware of the risks involved and have provisions in place to ensure adequate management of risks, hence services are delivered via a risk-averse model.

## 公司簡介

Advatech 引入了一種名為 TACIT (Technology、Administrative、Consultancy、Infrastructure 和 Training) 的商業模式，並基於此模式構建了我們的醫療保健服務。TACIT 服務現正在英國進行擴展，將這些 TACIT 服務提供給英國及其他國家，例如印度、巴基斯坦和中東國家，將帶來明顯的長期經濟效益。

我們的目標是為所有客戶提供在移動設備上追蹤和醫療報告數據的存取。我們清楚地意識到涉及的風險並已制定相應措施，以確保風險充分管理，此服務是用於避開風險為主的模式。

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藥品保健量販

## Introduction

Astute Healthcare Limited is a privately held & well established pharmaceutical distributor and supplier to the Healthcare sectors. We bring a wealth of experience in the pharmaceutical industry, from providing a range of services including pharmaceutical storage and distribution. All our sites are fully audited and regulated by Medicines Health and Regulatory Authority (MHRA) with state-of-the-art storage and distribution facilities.

At astute healthcare, we are dedicated to providing complete satisfaction to individual clients requirements. Our team fully understands the critical factor needs to be considered in order to provide up to date services to our customers and partners.

As an integrated health care distributor, we are always keen to work with hospitals, pharmaceutical distributors, surgeries, and independent pharmacies at highest level of customer satisfaction.

## 公司簡介

Astute Healthcare Limited 是一家私營且知名的醫療保健行業藥品分銷商和供應商。我們在製藥行業擁有豐富的經驗，提供包括藥品儲存和分銷在內的一系列服務。我們所有的網站都經過藥品健康和監管局（MHRA）的全面稽核和監管，擁有最先進的儲存和分銷設施。

我們致力於為個人客戶的需求提供完全滿足。我們的團隊完全理解為向客戶和合作夥伴提供最新服務所需考慮的關鍵因素。作為一家綜合醫療保健分銷商，我們始終熱衷於與醫院、藥品分銷商、手術室和獨立藥店合作，以獲得最高水准的客戶滿意度。

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數位健康：軟體開發商

## Introduction

The complete digital health application development toolkit.

Blüm Connect contains everything your software development team needs to build clinical applications. Your code, your rules. Or we can do it for you.

**Interoperable:** A strong foundation for building software application that can seamlessly interoperate with one another through flexible and efficient data communication and powerful data handling capabilities.

**Secure:** Encryption, secure data storage, and access controls to protect personal health information and ensure compliance with regulations such as DTAC and other global digital health standards.

**Scalable:** Grow your product with your health system without experiencing a decrease in performance. Scale your system up as needed to improve cost effectiveness and the efficiency of your system.

**Auditable:** Connect allows tracking and monitoring the use of the software by all users, which is critical for patient safety. Transparency and traceability make your app reliable and secure for the end users.

## 公司簡介

Blüm Health 為數位健康應用程序開發商。Blüm Connect 可以配合您的軟體發展團隊構建臨床應用程序，包含程式碼及規則，或者我們可以直接為您開發一套全新的應用程式。

特點：

1. 可互通：為構建軟件應用程序奠定了堅實的基礎，該應用程序可以通過靈活高效的資料通信和大的資料處理能力無縫互通操作。
2. 安全：加密、安全的資料存儲和存取控制，以保護個人健康資訊並確保遵守 DTAC 和其他全球數位健康標準等法規。
3. 可擴充：在不降低效能的情況下，通過您的健康系統發展您的產品。根據需要擴大系統規模，以提高系統的成本效益和效率。
4. 可稽核：Connect 允許追蹤和監控所有用戶對軟件的使用，這對患者安全至關重要。透明性和可追溯性使您的應用程序更可靠

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醫療器材：防護噴霧劑

## Introduction

The award-winning NoriZite™ Nasal Spray is an easy-to-use protective device with a unique formulation that targets one of the main sites of infection - the nose. The spray works by combining two naturally derived ingredients: iota-carrageenan, a clinical proven natural substance that can limit infection with numerous viruses, and; gellan gum, which can provide nasal cavities with extensive coverage and retention. This scientifically proven "gel-like" fine mist creates a more even layer that can provide up to six times more surface coverage than conventional nasal sprays, and can still be detected six hours after application: outperforming many other standard nasal sprays on the market.

## 公司簡介

屢獲殊榮的 NoriZite™ 噴霧劑是一種易於使用的防護噴鼻劑，具有獨特的配方，可減低感染機率。噴霧劑通過結合兩種天然來源的成分起作用：iota-carrageenan，經臨床驗證的天然膠質，以及結冷膠，可避免汙染源影響健康。經科學驗證的“凝膠狀”細霧可在鼻腔內形成均勻保護層，提供比傳統鼻腔噴霧劑多六倍的表面覆蓋率，並且具六小時保護力：優於市場上許多其他標準鼻腔噴霧劑。

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數位健康：基因檢測

## Introduction

Congenica was founded based on pioneering work at the Wellcome Trust Sanger Institute and the UK NHS. Our products combine state-of-the-art technology, market-leading automation and Artificial Intelligence to enable our uniquely differentiated platform to be employed in all areas of human disease where genomic information is key to unlock actionable insights.

Genomics England has been successful in delivering the groundbreaking 100,000 Genomes Project and establishing the world's first national health service to offer whole genome sequencing. As partner to Genomics England and the exclusive Clinical Decision Support partner for the NHS Genomic Medicine Service, we have adapted our platform to drive the analysis of whole genomes at national scale.

## 公司簡介

Congenica的成立源於 Wellcome Sanger Institute和 UKNHS的領先技術。我們的產品結合了最先進的技術、市場領先的自動化和人工智能，我們獨有的差異化平台可應用於人類疾病的所有領域。在這些領域，基因組訊息已經成為解碼可行方案的關鍵。Genomics England已經成功實施英國十萬人基因組計劃，並且成為全球第一個在國家層面提供全基因組測序的醫保體系。Congenica作為 Genomics England合作夥伴，是英國健保署基因醫學服務 NHS GMS的臨床決策服務獨家供應商，支持全國範圍內的全基因組數據分析。

# CorrMed



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醫療設備包

## ☰ Introduction

We design equipment bags for medical teams both in and outside the hospital. They are 100% IPC compliance

## ☰ 公司簡介

我們為醫院內外的醫療團隊設計設備包。它們 100% 符合 IPC 標準

# Graphene Composites Ltd

## Contact

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先進材料

## Introduction

GC is an innovative advanced materials engineering company, driven by an ethos to create life-changing products.

As a world leader in advanced and nano-materials research, development and design, we apply our expertise to a wide range of applications. We work with manufacturers to resolve key technical challenges by developing breakthrough solutions and incorporating our technologies to enhance existing product performance.

## 公司簡介

GC 是一家創新的先進材料工程公司，以創造改變生活的產品為使命。

作為先進奈米材料研究、開發和設計的世界領導者，我們將專業知識應用於各種應用領域。我們與製造商合作，通過開發突破性解決方案並將我們的技術融入其中，以提高現有產品的性能，解決關鍵技術挑戰。

# Haemoband Surgical



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醫療器材：痔瘡治療

## Introduction

Haemoband-PLUS is the multi-band ligator designed to be the most clinically efficient, easy to use, and cost effective device for treating haemorrhoids. It delivers excellent performance using patented technology without compromise on patient comfort or surgeon handling.

Rubber band ligation using the Haemoband-PLUS device with its four pre-loaded bands, is the most efficient treatment for symptomatic 1st, 2nd & 3rd degree haemorrhoids. The procedure can be performed as an outpatient procedure (same-day surgery) in less than 5 minutes, without anaesthetic.

## 公司簡介

Haemoband Surgical 專注於開發和供應帶箍和肛腸科醫材與相關耗材。我們的主要設備是 Haemoband-PLUS 設備，這是治療痔瘡的第一個多功能預裝一次性箍套。最初的 Haemoband 是由顧問外科醫生和公司醫學總監 Essam Ghareeb 於 2005 年開發的。隨後，Haemoband Surgical Ltd 通過不斷增長的客戶和分銷商網絡，在全球市場開發了 Haemoband 產品。2021 年，Haemoband Surgical 宣布任命 Michael McMullan 為總經理，他正在進一步推動公司擴大到新市場和推出新設備。

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數位健康：日常運動應用程式

## Introduction

KiActiv® Health rethinks exercise and makes everyday movement a medicine for the prevention and management of disease, and supports older adults to age well. We are a digital behaviour change therapy that delivers improved health outcomes, quality of life and social impact at scale. Our personalised digital service is technology-enabled and Mentor-guided to empower self-care in the context of health, capacity and surroundings. We optimise an individual's physical activity dose by expanding the therapy window to include all ~112 waking hours per week, which results in clinically significant improvements for cardiorespiratory fitness, strength, mobility and mental wellbeing. This unique approach is also shown to be accessible and appealing with a broad demographic and in particular hard-to-reach groups.

KiActiv® Health is based on self-determination theory for sustainable behaviour change and integrates our patented technology with the multiple dimensions of physical activity proven to harness the protective properties that are all independently important to health. The results are displayed and contextualised in an interactive online platform that provides actionable insights to help people develop the knowledge, skills and confidence to make better lifestyle choices, with the support of a remote, human Mentor.

## 公司簡介

KiActiv® Health 將日常運動成為預防和管理疾病的良藥，並支持老年人健康長壽。我們是一種數字行為改變療法，可大規模改善健康結果、生活質量和社會影響。我們的個性化數字服務以技術為支持，並由導師指導，以在健康、能力和環境的背景下實現自我護理。我們通過擴大治療窗口至包括每週約 112 個小時的清醒時間來優化個人的體力活動劑量，從而在心肺健康、力量、活動能力和心理健康方面帶來臨床顯著改善。這種獨特的方法也被證明對廣大人群，特別是難以接觸到的群體來說是易於使用和有吸引力的。KiActiv® Health 基於可持續行為改變的自我決定理論，並將我們的專利技術與身體活動的多個維度相結合，經證明可以利用對健康獨立重要的保護特性。結果在交互式在線平台上顯示並結合上下文，提供可行的見解，幫助人們在遠程導師的支持下發展知識、技能和信心，以做出更好的生活方式選擇。

# London Medical Exchange

## Contact

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## 醫療專業培訓

### Introduction

London Medical Exchange is a UK based healthcare development training company focused on improving the skills and knowledge of hospital executives, doctors, and nurses through professional courses.

We have a long history working in Asia with health commissions, hospitals, and university's/Schools in partnership to support the demands of different healthcare systems. Working with local partners has allowed the company to build trust and deliver the best service to healthcare staff. LME have helped thousands of healthcare professionals.

Programmes and courses have been designed to meet the ever-changing medical environment, from problem solving to real-world examples, we ensure our delegates are taught to deal with growing complex situations. We deliver a range of professional courses with healthcare, including;

- Medical Observership Programme
- Leadership for Healthcare Professionals
- Advanced Medical English Training
- Online GP Train the Trainer Course
- Medical Writing and Publishing Training
- Elderly Care Training for Healthcare Professionals
- IELTS Preparation Courses

### 公司簡介

London Medical Exchange 是一家總部位於英國的醫療保健發展培訓公司，致力於通過專業課程提高醫院管理人員、醫生和護士的技能和知識。

我們在亞洲與衛生委員會、醫院和大學 / 學校合作有著悠久的歷史，以支持不同醫療保健系統的需求。與當地合作夥伴的合作使該公司能夠建立信任並為醫護人員提供最好的服務。LME 已幫助了數千名醫療保健專業人員。

項目和課程旨在滿足不斷變化的醫療環境，從解決問題到現實世界的例子，我們確保我們的代表能夠處理日益複雜的情況。我們提供一系列醫療保健專業課程，包括：

- 醫學觀察計劃課程
- 醫療保健專業人員的領導力
- 高級醫學英語培訓
- 在線全科醫生培訓課程
- 醫學寫作和出版培訓課程
- 醫療保健專業人員老年護理培訓課程
- 雅思備考課程

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醫療器材製造商

## Introduction

OrthoScape is a specialised medical device manufacturer of additive manufactured, custom-made medical devices. Our best selling product (TOKA) is a knee preserving, osteotomy surgical system to treat knee osteoarthritis in young (50-65) and cranial maxilla facial patients. We restore outstanding patient quality of life with additively manufactured medical devices and integrated digital healthcare applications for truly personalised treatments.

### Specialties

medical devices, surgery planning software, additive manufacturing, digital health, VR training, prosthesis design, custom-made implants, MedTech, 3D printing, cranial maxilla facial implants, and knee surgery.

## 公司簡介

OrthoScape 是一家專業醫療設備製造商，生產增材製造、定制醫療設備。我們最暢銷的產品 (TOKA) 是一種膝關節保留截骨手術系統，用於治療年輕患者 (50-65 歲) 和患有膝關節骨關節炎的患者。我們通過增材製造的醫療設備和集成的數字醫療應用程序來恢復卓越的患者生活質量，以實現真正的個性化治療。

### 專業項目：

醫療設備、手術規劃軟體、增材製造、數字健康、VR 培訓、假肢設計、定制植入物、醫療技術、3D 列印、顱面部植入物和膝關節手術。

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醫療器材：手術耗材

## Introduction

P3 Medical is a fast-growing UK company that specialises in designing, manufacturing and marketing innovative consumables for the global healthcare market. We also offer a wide range of contract manufacturing services, including cleanroom moulding and extrusion. P3 Medical was established in 2001 and is a privately owned company, led by an experienced team that provides quality service to public and private hospitals. We work closely with clinicians to develop cost-effective solutions that improve hospital efficiency, patient care and overall safety in the operating room. Our product range mainly consists of disposable solutions, but we also offer a variety of cost-effective reusable products that are manufactured at our Preston factory.

P3 Medical acts as

- A UK medical device manufacturer
- A UK distributor for several leading international medical device manufacturers
- An OEM contract manufacturer
- An introducer partner

## 公司簡介

P3 Medical 是一家快速發展的英國公司，專門為全球醫療保健市場設計、製造和行銷創新的麻醉和手術室耗材。我們還提供廣泛的契製造服務，包括潔淨室成型和擠壓。P3 Medical 成立於 2001 年，是一家私營公司，由一支擁有多多年經驗的優秀團隊領導，為公立和私立醫院提供優質服務。我們與臨床醫生密切合作，開發具有成本效益的解決方案，以提高醫院效率、患者護理和手術室的整體安全性。我們的產品系列主要包括一次性解決方案，但我們也提供在普雷斯工廠生產的各種具有成本效益的可重複使用產品。

P3 Medical 作為

- 英國醫療器械製造商
- 多家領先的國際醫療器械製造商的英國經銷商
- OEM 契製造商
- 引入合作夥伴

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## 數位健康平台

### Introduction

Proximie is a digital platform that uses a combination of telepresence, content management, and data and insights to capture operating room data, share information from anywhere, and generate new insights.

With Proximie, healthcare organizations have the data-driven insight that improves safety and productivity. Surgeons have boundless access to expertise that helps them perform at their best.

We make it simple for clinicians to virtually 'scrub in' and collaborate with each other from anywhere in the world and are on a mission to increase access to safe surgery, wherever you are.

### 公司簡介

Proximie 是一個數位平台，它使用遠端臨場、內容管理、數據和洞察力的組合，來捕捉手術室的數據，從任何地方分享資訊，並產生新的洞察力。

有了 Proximie，醫療機構擁有基於數據的洞察力，可以提高安全性和生產力。外科醫生可以無限地獲得專業知識，幫助他們發揮最佳水平。

我們讓臨床醫生可以從世界任何地方虛擬地「穿戴手術服」並與彼此合作，我們的使命是增加你所在地的安全手術的可及性。

## Contact

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醫療器材：全球媒合平台

## Introduction

We are a global MedTech community that brings quality and innovation to hospitals around the world.

Distributors and hospitals can now browse the latest medical devices from European & US manufacturers from the comfort of their desk.

By joining our pioneering platform, MedTech distributors are at the forefront of innovation and can easily establish connections with leading manufacturers - all year round.

Since our launch in 2023, the SehaMed platform has already facilitated numerous connections and has been instrumental in many successful market launches.

## 公司簡介

我們是媒合平台，連接多項國際醫材製造商和經銷代理商，得以讓每家公司成功出口打造多元國際市場。對於醫材製造商：SehaMed 市場是一個獨特的平台，允許我們行業最好的製造商全年向全球合法代理經銷商和醫院展示他們的產品。對於醫材進口貨代理經銷商和醫院：SehaMed Marketplace 則提供免費查看全歐美國品牌的最新技術和設備。

# TPP (The Phoenix Partnership)



## Contact

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數位健康 : EHR 解決方案

## Introduction

TPP is a world-leading health tech company. We provide next generation, cloud-based EHR solutions to hospitals, mental health, primary care, and beyond. We deliver secure, high performance systems, with the most advanced functionality in the world. We received the 2022 HIMSS award for the best IT solution, for our hospital system and our smartphone apps. Over 8,000 organisations and 265,000 staff worldwide trust our solutions every single day. Our ethos is to help health providers deliver care more efficiently, enhance safety, improve outcomes, and provide the best experience for clinicians and patients. From smartphone apps to cutting-edge AI, we put the very best technology in hands of the people who care for us all.

## 公司簡介

TPP 是一家世界領先的健康科技公司。我們為醫院、心理健康、初級保健等提供下一代基於雲的 Electronic Health Record (HER) 解決方案。我們提供安全、高性能的系統，具有世界上最先進的功能。2022 年我們的醫院系統和手機應用程式獲得了 HIMSS 最佳 IT 獎。全球每天都有超過 8,000 家組織和 265,000 名員工信任我們的方案。我們的精神是幫助醫療及護理人員更有效地提供照護、提高安全性、改善結果並為臨床的醫生和患者提供最佳體驗。從手機應用程式到尖端人工智能，我們將最好的技術交到關心所有人的醫護人員手中。

# TransferMate Global Payments

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金融外匯 : 支付服務

## ☰ Introduction

TransferMate is the world's leading B2B global payments infrastructure as-a-service. We simplify, digitalize and automate the manual tasks involved in paying and getting paid. Leading banks, software providers, and fintechs partner with TransferMate to offer an enhanced global payments experience for their business customers.

## ☰ 公司簡介

TransferMate 是世界領先的 B2B 全球支付設施服務。我們將支付收款的流程簡化、數字化和自動化。大多領先的銀行、軟件提供商和金融科技公司皆與 TransferMate 合作，為其企業客戶提供增強的全球支付體驗。

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數位醫療：牙科培訓模擬器

## Introduction

UNI SIM has created the world's first fully integrated desktop training simulator for dental and medical students. Using haptic and VR technologies, our new platform allows students to practice patient treatments that feel like the real thing but allow the safety of practicing, and making errors, on a virtual patient first. It is being deployed in the UK with NHS funding and has already been exported to Spain, Chile, Peru and Morocco.

## 公司簡介

UNI SIM 為牙科和醫學生創建了世界上第一個完全集成的桌面訓練模擬器。我們的新平台利用觸覺和 VR 技術，讓學生能夠像真實的患者一樣練習患者治療，但首先可以在虛擬患者上安全地進行練習和犯錯誤。它在 NHS 的資助下在英國部署，並已出口到西班牙、智利、秘魯和摩洛哥。



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