

DEROGATION LETTER IN RESPECT OF INITIAL ENFORCEMENT ORDERS ISSUED PURSUANT TO SECTION 72(2) ENTERPRISE ACT 2002

Consent under section 72(3C) of the Enterprise Act 2002 to certain actions for the purposes of the Initial Enforcement Orders made by the Competition and Markets Authority ('CMA') on 17 November 2022

COMPLETED ACQUISITIONS BY INDEPENDENT VETCARE LIMITED OF MULTIPLE INDEPENDENT VETERINARY PRACTICES

Dear Bertrand Louveaux,

We refer to your email dated 3 May 2023 requesting that the CMA consents to a derogation to the Initial Enforcement Orders (the 'Initial Orders') dated 17 November 2022. The terms defined in the Initial Orders have the same meaning in this letter.

The CMA issued Initial Orders addressed to Independent Vetcare Limited ('IVC'), Acquisition Pikco Ltd ('Pikco'), IVC Acquisition Topco Limited ('IVC Topco'), Islay New Group Holding S.A. ('Islay'), Société Des Produits Nestlé S.A. ('Nestle'), EQT Fund Management S.à r.I. ('EQT') and Berkshire Partners LLC ('Berkshire') (together, the 'Acquirer Group'). On 27 March 2023, the CMA issued a Variation Order excluding Nestle, EQT and Berkshire from the scope of application of the Initial Orders. Accordingly, the Acquirer Group now refers to IVC, Pikco, IVC Topco and Islay only.

Under the Initial Orders as varied, save for written consent by the CMA, the Acquirer Group is required to hold separate the Acquirer Group business from the Target Entities and refrain from taking any action which might prejudice a reference under section 22 of the Act or impede the taking of any remedial action following such a reference.

After due consideration of your request for a derogation, based on the information received from you and in the particular circumstances of this case, the Acquirer Group and Anglesey Pet Clinic Ltd ('**Anglesey**') may carry out the following actions, in respect of the specific paragraphs:

Paragraph 4(a) and 5(a) of the Initial Orders

IVC's acquisition of Penrose Veterinary Group Limited, Kevin Castle (Pet Care) Ltd, Swayne & Partners Ltd, Treforest Veterinary Clinic Ltd, Mercer & Hughes Limited, Swaffham Veterinary Centre Limited, Anglesey Pet Clinic Ltd, Chiltern Equine Clinic

(including Chiltern Veterinary Services Limited & Chiltern Bury Farm Limited) (the '**Target Entities**') completed between 16 September 2021 and 22 March 2022.

IVC has recently requested the provision of clinical and non-clinical support (the "**Support**") by IVC to a vet employed by Anglesey, as detailed below.

IVC requested consent for the provision of Support to [\gg], a vet employed by Anglesey, from local IVC practices ([\gg]). The Support would comprise of (i) clinical support from senior vets at the local IVC practices mentioned above (the '**Local Senior Vets**'), which would entail regular in person visits to [\gg] by the Local Senior Vets to support her in the practice; and (ii) general non-clinical support, including mentorship and support from a HR perspective, which would be provided by both IVC centrally and the Local Senior Vets.

IVC requested a derogation from paragraphs 4(a) and 5(a) of the Initial Order applicable to Anglesey and IVC (the '**Anglesey IEO**') in order to enable the provision of the Support by IVC to Anglesey whilst the Anglesey IEO is in force. IVC considers this derogation to be strictly necessary for the reasons set out above (and notes in connection with this that paragraph 5(k) of the Anglesey IEO requires reasonable steps to be taken to ensure the retention of key staff at the Anglesey business) and confirms that it will not impact the ability of Anglesey or IVC to compete in any relevant market.

The CMA consents to derogations from paragraphs 4(a) and 5(a) of the Anglesey Initial Order in relation to the provision of the Support, as described above, strictly on the basis that:

- (i) Where the Support is provided, the information exchanged between IVC and Anglesey will be limited to what is strictly necessary to enable the Support to be provided, and will be limited to client, patient and/ or treatment details. Any client/ patient/ treatment details exchanged will be treated confidentially under existing safeguards for such information.
- (ii) This derogation will not result in any pre-emptive action which might prejudice the outcome of a reference or impede the taking of any action which may be justified by the CMA's decisions on a reference.

Yours sincerely,

Faye Fullalove Assistant Director, Mergers 11 May 2023