

Form AR27

Trade Union and Labour Relations (Consolidation) Act 1992

Annual Return for an Employers' Association

Name of Employers' Association:	Engineering Construction Industry Association				
Year ended:	31 December 2022				
List No:	244E				
Head or Main Office:	5th Floor				
	Broadway House				
	Tothill Street				
	London				
Postcode	SW1H 9NS				
Website address (if available)	www.ecia.co.uk				
Has the address changed during the year to which the return relates?	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)
General Secretary:	J Gibson				
Contact name for queries regarding the completion of this return:	Jim Gibson				
Telephone Number:	2077992000				
E-mail:	JimGibson@ecia.co.uk				

Please follow the guidance notes in the completion of this return

Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 0330 1093602

You should send the annual return to the following address stating the name of the union in subject:

returns@certoffice.org

Contents

Employers' Association's details.....	1
Return of members.....	2
Change of officers.....	2
Officers in post.....	2a
Revenue Account/General Fund.....	3
Accounts other than the revenue account/general fund.....	4-6
Balance sheet.....	7
Fixed Assets Account.....	8
Analysis of investments.....	9
Analysis of investments income (Controlling interests).....	10
Summary sheet.....	11
Summary Sheet (Only for Incorporated Bodies).....	11a
Notes to the accounts.....	12
Accounting policies.....	13
Signatures to the annual return.....	13
Checklist.....	13
Checklist for auditor's report.....	14
Auditor's report (continued).....	15
Guidance on completion.....	16

Return of Members

(see note 9)

Number of members at the end of the year				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (Including Channel Islands)	Totals
156	1		5	162

Change of Officers

Please complete the following to record any changes of officers during the twelve months covered by this return.

Position held	Name of Officer ceasing to hold office	Name of Officer appointed	Date of Change
Deputy President	Derek Hunter	Paul Carvill	18 May 2022
Vice President	Paul Carvill	Sarah Cook	18 May 2022

Officers in post

(see note 10)

Please complete list of all officers in post at the end of the year to which this form relates.

Name of Officer	Position held
Ian Guy	President
Paul Carvill	Deputy President
Cameron Gilmour	Vice President
Sarah Cook	Vice President

Revenue Account / General Fund

(see notes 11 to 16)

Previous Year			£	£
	Income			
1,374,147	From Members	Subscriptions, levies, etc	1,237,652	1,237,652
	Investment income	Interest and dividends (gross)		
11,770		Bank interest (gross)	18,534	18,534
		Other (specify)		
37,038		Dividends	39,538	39,538
		Total Investment Income	58,072	58,072
	Other Income	Rents received		
264,945		Insurance commission	215,791	215,791
		Consultancy fees		
560		Publications/Seminars		
		Miscellaneous receipts (specify)		
303,352		Investment revaluation		
55,592		Other	61,688	61,688
		Total of other income		277,479
2,047,404		Total income		1,573,203
		Interfund Transfers IN		
	Expenditure			
792,895	Administrative expenses	Remuneration and expenses of staff	798,972	798,972
136,004		Occupancy costs	135,282	135,282
21,522		Printing, Stationery, Post	15,833	15,833
		Telephones		
96,861		Legal and Professional fees	92,436	92,436
		Miscellaneous (specify)		
8,300		Regional Offices	8,300	8,300
16,816		Travel, Hotel & Entertaining	33,104	33,104
59,012		Computer Expenses	71,058	71,058
31,384		PR and Marketing	21,473	21,473
		Recruitment	14,175	14,175
		Total of Admin expenses		1,190,633
	Other Charges	Bank charges		
3,340		Depreciation	3,340	3,340
12,591		Sums written off	6,086	6,086
		Affiliation fees		
		Donations		
		Conference and meeting fees		
		Expenses		
		Miscellaneous (specify)		
535,000		Contributions to NJC	560,000	560,000
19,462		EEF Subscriptions	20,931	20,931
48,993		Special Projects	48,620	48,620
		Investment revaluation	94,464	94,464
		Total of other charges		733,441
158,637		Taxation	-23,616	-23,616
1,940,817		Total expenditure		1,900,458
		Interfund Transfers OUT		
106,587		Surplus/Deficit for year		-327,255
5,649,638		Amount of fund at beginning of year		5,756,225
5,756,225		Amount of fund at end of year		5,428,970

Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 2		Fund Account	
Name of account:		£	£
Income			
From members			
Investment income			
Other Income (specify)			
		Total Income	
Interfund Transfers IN			
Expenditure			
Administrative expenses			
Other expenditure (specify)			
		Total Expenditure	
Interfund Transfers OUT			
			Surplus (Deficit) for the year
			Amount of fund at beginning of year
			Amount of fund at the end of year (as Balance Sheet)

Account 3		Fund Account	
Name of account:		£	£
Income			
From members			
Investment income			
Other income (specify)			
		Total Income	
Interfund Transfers IN			
Expenditure			
Administrative expenses			
Other expenditure (specify)			
		Total Expenditure	
Interfund Transfers OUT			
			Surplus (Deficit) for the year
			Amount of fund at beginning of year
			Amount of fund at the end of year (as Balance Sheet)

Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 4		Fund Account			
Name of account:		£	£		
Income	From members				
	Investment income				
	Other income (specify)				
	Total Income				
	Interfund Transfers IN				
	Expenditure	Administrative expenses			
		Other expenditure (specify)			
		Total Expenditure			
		Interfund Transfers OUT			
Surplus (Deficit) for the year					
Amount of fund at beginning of year					
Amount of fund at the end of year (as Balance Sheet)					

Account 5		Fund Account			
Name of account:		£	£		
Income	From members				
	Investment income				
	Other income (specify)				
	Total Income				
	Interfund Transfers IN				
	Expenditure	Administrative expenses			
		Other expenditure (specify)			
		Total Expenditure			
		Interfund Transfers OUT			
Surplus (Deficit) for the year					
Amount of fund at beginning of year					
Amount of fund at the end of year (as Balance Sheet)					

Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 6		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 7		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Balance Sheet as at [31 December 2022]

(see notes 19 and 20)

Previous Year		£	£
3,885	Fixed Assets (as at Page 8)	545	545
	Investments (as per analysis on page 9)		
2,281,773	Quoted (Market value £) as at Page 9		2,187,309
	Unquoted (Market value £) as at Page 9		
2,281,773	Total Investments	2,187,309	2,187,309
	Other Assets		
979,044	Sundry debtors	1,066,473	1,066,473
4,039,770	Cash at bank and in hand	3,773,617	3,773,617
	Stocks of goods		
	Others (specify)		
5,018,814	Total of other assets	4,840,090	4,840,090
	Total Assets		7,027,944
5,756,225	Revenue Account/ General Fund	5,428,970	
	Revaluation Reserve		
	Liabilities		
2,211	Trade Creditors	7,473	
121,315	Sundry Creditors	83,850	
941,636	Accrued Expenses	1,048,182	
62,250	Provisions	62,250	
420,835	Deferred Tax	397,219	
1,548,247	Total Liabilities		1,598,974
	Total Assets		7,027,944

Fixed Assets account

(see note 21)

	Land and Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total £
Cost or Valuation				
At start of period		46,190		46,190
Additions during period				
Less: Disposals				
Less: Depreciation		-45,645		-45,645
Total to end of period		545		545
Book Amount at end of period		545		545
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
Total of Fixed Assets		545		545

Analysis of Investments

(see note 22)

Quoted		Other Funds
	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	Foreign & Colonial Investment Trust	1,392,160
	Schroder Managed Balanced Income	492,461
	Henderson Global Investment Trust	302,688
	Total Quoted (as Balance Sheet)	2,187,309
	Market Value of Quoted Investments	
Unquoted	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted investments (to be specified)	
	Total Unquoted (as Balance Sheet)	
	Market Value of Unquoted Investments	

* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

**Analysis of investment income
(Controlling interests)**

(see note 23)

Does the association, or any constituent part of the association, have a controlling interest in any limited company?

Yes		No	X
-----	--	----	---

If Yes name the relevant companies:

Company name	Company registration number (if not registered in England & Wales, state where registered)

Incorporated Employers' Associations

Are the shares which are controlled by the association registered in the association's name

Yes		No	
-----	--	----	--

If NO, please state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders

Unincorporated Employers' Associations

Are the shares which are controlled by the association registered in the names of the association's trustees?

Yes		No	
-----	--	----	--

If NO, state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders

Summary Sheet

(see notes 24 to 33)

	All Funds	Total Funds
		£
Income		
From Members	1,237,652	1,237,652
From Investments	58,072	58,072
Other Income (including increases by revaluation of assets)	277,479	277,479
Total Income	1,573,203	1,573,203
Expenditure (including decreases by revaluation of assets)		
Total Expenditure	1,900,458	1,900,458
Funds at beginning of year (including reserves)	5,756,225	5,756,225
Funds at end of year (including reserves)	5,428,970	5,428,970
ASSETS		
Fixed Assets		545
Investment Assets		2,187,309
Other Assets		4,840,090
Total Assets		7,027,944
Liabilities		
Total Liabilities		1,598,974
Net Assets (Total Assets less Total Liabilities)		5,428,970

Summary Sheet

(see notes 24 to 33)

		All Funds	Total Funds
		£	£
Income			
From Members			
From Investments			
Other Income (including increases by revaluation of assets)			
	Total Income		
Expenditure (including decreases by revaluation of assets)			
	Total Expenditure		
Funds at beginning of year (including reserves)			
Funds at end of year (including reserves)			
ASSETS			
	Fixed Assets		
	Investment Assets		
	Other Assets		
	Total Assets		
Liabilities			
	Total Liabilities		
Net Assets (Total Assets less Total Liabilities)			

Notes to the accounts

(see note 34)

All notes to the accounts must be entered on or attached to this part of the return.

Accounting policies

(see notes 35 & 36)


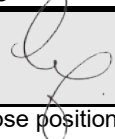


Signatures to the annual return

(see notes 37 and 38)

Including the accounts and balance sheet contained in the return.

Please copy and paste your electronic signature here

Secretary's Signature:		Chairman's Signature:	
			(or other official whose position should be stated)
Name:	Jim Gibson	Name:	Ian Guy
Date:	23 May 2023	Date:	23 May 2023

Checklist

(see note 39)

(please enter 'X' as appropriate)

Is the return of officers attached? (see Page 2)	Yes	X	No	
Has the list of officers been completed? (see Page 2A)	Yes	X	No	
Has the return been signed? (see Note 37)	Yes	X	No	
Has the auditor's report been completed? (see Note 41)	Yes	X	No	
Is the rule book enclosed? (see Note 39)	Yes	X	No	
Has the summary sheet been completed? (see Notes 6 and 24 to 33)	Yes	X	No	

Checklist for auditor's report

(see notes 41 to 44)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)

Please explain in your report overleaf or attached.

2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:

- a. kept proper accounting records with respect to its transactions and its assets and liabilities; and
- b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 43)

Please explain in your report overleaf or attached.

3. Your auditors or auditor must include in their report the following wording:

In our opinion the financial statements:

- give a true and fair view of the matters to which they relate to.
- have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.

Auditor's report (continued)

Signature(s) of auditor or auditors:	Haysmacintyre LLP	
Name(s):	haysmacintyre	
Profession(s) or Calling(s):	Chartered Accountant	
Address(es)	10 Queen Street Place London EC4R 1AG	
Date:	26/05/2023	
Contact name for enquiries and telephone number:	Kathryn Burton -020 7969 5515	

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2022

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

ASSOCIATION INFORMATION

Management Board	Mr S Morris (resigned 19 May 2022) Mr D Hunter Mr I Guy Mr M Wilkins Mr P Clouston (resigned 21 September 2022) Mr C Gilmour Mr M Hockey (resigned 11 September 2022) Mr C Claypole (resigned 19 May 2022) Mr C Foulkes Ms S Cook Mr M Ventre Mr D Redmond Mr P Carvill Mr G Dickens (resigned December 2022) Mr S Stewart Mr S Fishlock (appointed 19 May 2022) Mr J Gibson (appointed 1 December 2022)
-------------------------	--

Registered office	Broadway House Tothill Street London SW1H 9NS
--------------------------	--

Independent auditors	Haysmacintyre LLP 10 Queen Street Place London EC4R 1AG
-----------------------------	--

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

CONTENTS

	Page
Management Board's report	1 - 2
Independent auditors' report	3 - 6
Statement of comprehensive income	7
Statement of financial position	8
Statement of changes in equity	9
Notes to the financial statements	10 - 18

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

MANAGEMENT BOARDS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2022

The Management Board present their report and the financial statements for the year ended 31 December 2022.

Management Board's responsibilities statement

The Management Board are responsible for preparing the Management Board's report and the financial statements in accordance with applicable law and regulations.

Trade Union and Labour Relations law requires the Management Board to prepare financial statements for each financial year. The Management Board has elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under the law the Management Board must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Association and of the profit or loss of the Association for that period.

In preparing these financial statements, the Management Board is required to:

- select suitable accounting policies for the Association's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Board are responsible for keeping adequate accounting records that are sufficient to show and explain the Association's transactions and disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the financial statements comply with the Trade Union and Labour Relations (Consolidation) Act 1992. The Management Board are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The loss for the year, after taxation, amounted to £327,255 (2021 – profit £106,588).

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

MANAGEMENT BOARDS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

Management Board members

The members who served during the year were:

Mr S Morris (resigned 19 May 2022)
Mr D Hunter
Mr I Guy
Mr M Wilkins
Mr P Clouston (resigned 21 September 2022)
Mr C Gilmour
Mr M Hockey (resigned 11 September 2022)
Mr C Claypole (resigned 19 May 2022)
Mr C Foulkes
Ms S Cook
Mr M Ventre
Mr P Carvill
Mr D Redmond
Mr G Dickens (resigned December 2022)
Mr S Stewart
Mr S Fishlock (appointed 19 May 2022)
Mr J Gibson (appointed 1 December 2022)

Disclosure of information to auditors

Each of the persons who are Management Board members at the time when this Management Board's report is approved has confirmed that:

- so far as the Management Board is aware, there is no relevant audit information of which the Association's auditors are unaware, and
- the Management Board has taken all the steps that ought to have been taken as a member of the Management Board in order to be aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

Post balance sheet events

There have been no significant events affecting the Association since the year end.

This report was approved by the Management Board on 9 March 2023 and signed on its behalf.



Mr I Guy
Management Board

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE MANAGEMENT BOARD OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

Opinion

We have audited the financial statements of the Engineering Construction Industry Association (the 'Association') for the year ended 31 December 2022, which comprise the Statement of comprehensive income, the Statement of financial position, the Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 December 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Management Boards' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Association's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Management Board's members with respect to going concern are described in the relevant sections of this report.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE MANAGEMENT BOARD OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)

Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' report thereon. The Management Board's members are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Association and its environment obtained in the course of the audit, we have not identified material misstatements in the Council Members' Report.

We have nothing to report in respect of the following matters in relation to which we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Management Board's members' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Management Board's members were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Council Members' Report and from the requirement to prepare a Strategic report.

Responsibilities of Management Board members

As explained more fully in the Management Boards' responsibilities statement set out on page 1, the Management Board's members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Management Board's members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Board's members are responsible for assessing the

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE MANAGEMENT BOARD OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)

Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Board's members either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the Association, we identified that the principal risks of non-compliance with laws and regulations related to those laws and regulations that have a direct impact on the preparation of the financial statements such as the Trade Union and Labour Relations (Consolidation) Act 1992, income tax, payroll tax and sales tax legislation.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks related to management bias in accounting estimates. Audit procedures performed by the engagement team included:

- discussions with management including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- evaluating management's controls designed to prevent and detect irregularities;
- identifying and testing journals, in particular journal entries of unusual size or posted with unusual account combinations or descriptions; and,
- challenging assumptions and judgements made by management in their critical accounting estimates.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

Use of our report

This report is made solely to the Association's members, as a body, in accordance with Section 36 of of the Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an Auditors' report

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

**INDEPENDENT AUDITORS' REPORT TO THE MANAGEMENT BOARD OF ENGINEERING
CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)**

and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Kathryn Burton (Senior statutory auditor)

for and on behalf of
Haysmacintyre LLP

Statutory Auditors

10 Queen Street Place
London
EC4R 1AG

Date: 4 May 2023

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2022**

	Note	2022 £	2021 £
Turnover		1,515,131	1,695,244
Gross profit		<u>1,515,131</u>	<u>1,695,244</u>
Administrative expenses		(1,829,610)	(1,782,179)
Operating loss		<u>(314,479)</u>	<u>(86,935)</u>
Income from fixed assets investments		39,538	37,038
Interest receivable and similar income		18,534	11,770
Fair value movements		(94,464)	303,352
Profit before tax		<u>(350,871)</u>	<u>265,225</u>
Tax on profit	4	23,616	(158,637)
Profit/(loss) for the financial year		<u>(327,255)</u>	<u>106,588</u>

There was no other comprehensive income for 2022 (2021-£NIL).

The notes on pages 10 to 18 form part of these financial statements.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION
REGISTERED NUMBER:

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2022

	Note	2022	2021
		£	£
Fixed assets			
Tangible assets	5	545	3,885
Investments	6	2,187,309	2,281,773
		<u>2,187,854</u>	<u>2,285,658</u>
Current assets			
Debtors: amounts falling due within one year	7	1,066,473	979,044
Current asset investments	8	3,000,000	3,500,000
Cash at bank and in hand		773,617	539,770
		<u>4,840,090</u>	<u>5,018,814</u>
Creditors: amounts falling due within one year	9	(1,139,505)	(1,065,162)
Net current assets		<u>3,700,585</u>	<u>3,953,652</u>
Total assets less current liabilities		<u>(5,888,439)</u>	<u>6,239,310</u>
Provisions for liabilities			
Deferred tax	10	(397,219)	(420,835)
Other provisions		(62,250)	(62,250)
		<u>(459,469)</u>	<u>(483,085)</u>
Net assets		<u><u>5,428,970</u></u>	<u><u>5,756,225</u></u>
Capital and reserves			
Profit and loss account		5,428,970	5,756,225
		<u>5,428,970</u>	<u>5,756,225</u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the Management Board and were signed on its behalf on 9 March 2023.

Mr I Guy
Management Board



ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2022**

	Profit and loss account	Total equity
	£	£
At 1 January 2021	5,649,637	5,649,637
Profit for the year	106,588	106,588
At 1 January 2022	<u>5,756,225</u>	<u>5,756,225</u>
Loss for the year	(327,255)	(327,255)
At 31 December 2022	<u>5,428,970</u>	<u>5,428,970</u>

The notes on pages 10 to 18 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022**

1. General information**1.1 General Information**

The Engineering Construction Industry Association (ECIA) is the principal trade and employer Association for the UK Engineering Construction Industry (ECI). The UK ECI designs, constructs and maintains process plant across the oil and gas, water, environment, steel and metal, cement, glass, paper, brewing and distillation, food, power generation, nuclear waste, reprocessing, pharmaceutical production, petrochemical and chemical sectors.

The ECIA provides its members with a collective voice to represent their interests on all matters affecting their industry. Through its structure, members enjoy access to government, legislators, clients and trade unions. It is supported by the statutory Engineering Construction Industry Training Board (ECITB).

The ECIA aims to provide member companies with a range of specialist, quality, value-adding services, designed to assist with the safe and successful management of people on UK engineering construction sites.

The Association is an Employers' Association and domiciled in England. The address of its registered office is Broadway House, Tothill Street, London.

1.2 Statement of Compliance

The financial statements of the Engineering Construction Industry Association have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Trade Union and Labour Relations (Consolidation) Act 1992.

2. Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Association's accounting policies. See Note 2.15.

2.2 Going concern

The Management Board has reviewed the Association's forecasts and considered the impact of the pandemic on going concern, concluding that the going concern basis remains an appropriate basis of preparation for these financial statements given the likely cash flows 12 months from the date of signing this report.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022**

2. Accounting policies (continued)

2.3 Turnover

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Association and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover consists of members subscriptions, insurance commissions, and sundry income. Members subscriptions are recognised in the subscription year to which they relate. Insurance commissions are recognised in the month in which the related insurance policies commence, and the profit commission arising on insurance policies is recognised on an annual basis at the point it can be reliably measured. Sundry income is recognised in the period in which it is earned.

2.4 Dividend and interest income

Dividend income is recognised when the right to receive payment is established. Interest income is recognised in the period in which it was earned.

2.5 Employee benefits

The Association provides a range of benefits to employees, including paid holiday arrangements and a defined contribution pension plan.

(a) Short term benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

(b) Defined contribution pension plans

The Association operates a defined contribution plan for its employees.

A defined contribution plan is a pension plan under which the Association pays fixed contributions into a separate entity. Once the contributions have been paid the Association has no further payment obligations.

The contributions are recognised as an expense in the period on which they fall due. Amounts not paid are shown in accruals in the Statement of Financial Position.

The assets of the plan are held separately from the Association in independently administered funds.

2.6 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022**

2. Accounting policies (continued)

2.6 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight line method.

The estimated useful lives range as follows:

Office equipment	- 2 to 5 years
Computer equipment	- 2 to 5 years

2.7 Operating leases: the Association as lessee

At inception the Association assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement.

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Payments under operating leases are charged to the Income Statement on a straight-line basis over the period of the lease.

2.8 Dilapidation provision

The Association makes provision for dilapidation on the property that it occupies which is expected to be payable at the end of the lease term.

2.9 Valuation of investments

Investments in listed securities are remeasured to market value at each Statement of financial position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

Investments in listed company shares are remeasured to market value at each reporting date. Gains and losses on remeasurement are recognised in profit or loss for the period.

2.10 Debtors

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.11 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

2.12 Financial instruments

The Association only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022**

2. Accounting policies (continued)

2.12 Financial instruments (continued)

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

2.13 Creditors

Short term creditors are measured at the transaction price.

2.14 Current and deferred taxation

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively.

(i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

(ii) Deferred tax

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022

2. Accounting policies (continued)

2.15 Judgments in applying accounting policies and key sources of estimation uncertainty

In the process of applying its accounting policies, the Association is required to make certain estimates, judgements and assumptions that it believes are reasonable based on information available. These judgements, estimates and assumptions affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses recognised during the reporting periods presented.

The financial statements include a provision for dilapidations and the costs associated with the removal of the fixtures and fittings and the alterations that have been made to the leased offices. The size of the provision is an area involving estimation and judgement. The current provision is based on management's current best estimate of the future obligation, having taken into account the size and condition of the office and the extent of the alterations that have been made to it.

3. Employees

Staff costs were as follows:

	2022 £	2021 £
Wages and salaries	598,197	613,691
Social security costs	74,379	72,851
Cost of defined contribution scheme	33,386	31,517
	<u>705,962</u>	<u>718,059</u>

The average monthly number of employees during the year was 9 (2021 - 8) .

4. Taxation

	2022 £	2021 £
Total current tax	-	-
Deferred tax		
Capital (losses)/gains	(23,616)	158,637
Total deferred tax	<u>(23,616)</u>	<u>158,637</u>
Taxation on profit on ordinary activities	<u>(23,616)</u>	<u>158,637</u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022**

4. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2021 - higher than) the standard rate of corporation tax in the UK of 19% (2021 - 19%). The differences are explained below:

	2022 £	2021 £
Profit on ordinary activities before tax	<u>(350,871)</u>	<u>265,225</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%)	(66,665)	50,393
Effects of:		
Fixed Asset differences	(121)	-
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	17,948	257
Non-taxable income	(7,113)	(64,245)
Chargeable gains	(17,948)	57,637
Rate change adjustment	50,284	114,595
Total tax charge for the year	<u>(23,616)</u>	<u>158,637</u>

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

5. Tangible fixed assets

	Office equipment £	Computer equipment £	Total £
Cost			
At 1 January 2022	38,242	7,948	46,190
At 31 December 2022	<u>38,242</u>	<u>7,948</u>	<u>46,190</u>
Depreciation			
At 1 January 2022	34,833	7,472	42,305
Charge for the year on owned assets	2,864	476	3,340
At 31 December 2022	<u>37,697</u>	<u>7,948</u>	<u>45,645</u>
Net book value			
At 31 December 2022	<u>545</u>	<u>-</u>	<u>545</u>
At 31 December 2021	<u>3,409</u>	<u>476</u>	<u>3,885</u>

6. Fixed asset investments

	Listed investments £
Valuation	
At 1 January 2022	2,281,773
Revaluations	(94,464)
At 31 December 2022	<u>2,187,309</u>

The cost of investments recognised above is £408,257 (2021: £408,257).

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

7. Debtors

	2022 £	2021 £
Trade debtors	1,022,730	937,411
Other debtors	11,516	17,933
Prepayments and accrued income	32,227	23,700
	<u>1,066,473</u>	<u>979,044</u>

8. Current asset investments

	2022 £	2021 £
Cash held on deposit	3,000,000	3,500,000
	<u>3,000,000</u>	<u>3,500,000</u>

9. Creditors: Amounts falling due within one year

	2022 £	2021 £
Trade creditors	7,473	2,211
Other taxation and social security	82,428	117,667
Other creditors	1,422	3,648
Accruals and deferred income	1,048,182	941,636
	<u>1,139,505</u>	<u>1,065,162</u>

10. Deferred taxation

	2022 £	2021 £
At beginning of year	(420,835)	(262,198)
Charged to the Income Statement	23,616	(158,637)
At end of year	<u>(397,219)</u>	<u>(420,835)</u>

The provision for deferred taxation is made up as follows:

	2022 £	2021 £
Capital gains	(397,219)	(420,835)
	<u>(397,219)</u>	<u>(420,835)</u>

11. Pension commitments

The Association operated a defined contribution pension scheme for all employees.

Contributions made into this scheme are paid by the Association at rates specified in the rules of the scheme. The assets of the scheme are held separately from those of the Association in an independently-administered fund.

Contributions payable by the Association during the year amounted to £33,386 (2021 - £31,517) and has been recognised in the Income Statement. As at the Statement of Financial Position date, there are liabilities of £274 to be paid over to the fund (2021 - £5,392).

12. Commitments under operating leases

At 31 December 2022 the Association had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2022 £	2021 £
Not later than 1 year	51,300	-
	<u>51,300</u>	<u>-</u>

13. Controlling party

The members of the Association are the ultimate controlling party.