

# Completed acquisition by Clayton, Dubilier & Rice Holdings, LLC of Wm Morrison Supermarkets Limited

## DECISION ON ACCEPTANCE OF UNDERTAKINGS IN LIEU OF REFERENCE

### ME/6966/21

The CMA's decision to accept undertakings in lieu of reference under section 73(2) of the Enterprise Act 2002 given on 9 June 2022. Full text of the decision published on 28 July 2022.

### Introduction

- On 27 October 2021, Clayton, Dubilier & Rice Holdings, LLC (CD&R) acquired Wm Morrison Supermarkets Limited (Morrisons) (the Merger). CD&R and Morrisons are together referred to as the Parties or the Merged Entity. CD&R exercises indirect control over a number of portfolio companies, including the Motor Fuel Group (MFG). Both Morrisons and MFG are active in the retail supply of petrol and diesel in the UK.
- 2. On 24 March 2022, the Competition and Markets Authority (**CMA**) decided under section 22(1) of the Enterprise Act 2002 (the **Act**) that it is or may be the case that the Merger constitutes a relevant merger situation that has resulted or may be expected to result in a substantial lessening of competition (**SLC**) within a market or markets in the United Kingdom (the **SLC Decision**).
- 3. On 31 March 2022, CD&R offered undertakings in lieu of reference to the CMA for the purposes of section 73(2) of the Act. The CMA gave notice to CD&R on 7 April 2022, pursuant to section 73A(2)(b) of the Act, that it considered that there were reasonable grounds for believing that the undertakings offered, or a modified version of them, might be accepted by the CMA under section 73(2) of the Act and that it was considering CD&R's offer (the **UILs Provisional Acceptance Decision**).

<sup>&</sup>lt;sup>1</sup> Wm Morrison Supermarkets Limited changed its name from Wm Morrison Supermarkets PLC on 17 November 2021.

4 The text of the SLC decision and the UILs Provisional Acceptance Decision undertakings are available on the CMA webpage.<sup>2</sup>

### The undertakings offered

- 5. As set out in the SLC Decision, the CMA found that the Merger gives rise to a realistic prospect of an SLC in relation to the retail supply of road fuel in 121 local areas (the SLC Areas) as a result of horizontal unilateral effects. In its assessment, the CMA identified catchment areas defined by drive-time isochrones centred on each of the MFG and Morrisons sites. In each area where the Parties' retail fuel sites overlapped, the CMA applied a decision rule to establish whether the Merger resulted in a realistic prospect of an SLC.
- 6. As set out in the UIL Provisional Acceptance Decision, CD&R has offered to divest the retail fuel sites listed in the annex to each of the UILs Provisional Acceptance Decision and text of the consultation, such that no areas would fail the CMA's decision rule following the divestment. CD&R has also offered in the alternative to divest such other site or sites to address effectively the SLC up to and including the increment caused by the Merger in each relevant local area (Divestment Sites), to a suitable purchaser or purchasers, as set out in the text of the consultation on the CMA webpages<sup>3</sup> (the **UILs**).

### Consultation

- 7. On 3 May 2022, pursuant to paragraph 2(1) of Schedule 10 to the Act, the CMA published the UILs, inviting interested parties to give their views on the UILs. The relevant text from the consultation is set out at Annex A to this decision.<sup>4</sup> For the reasons set out in the consultation, the CMA's preliminary view was that the UILs would resolve the SLC identified in the SLC decision in a clear-cut manner, ie without giving rise to material doubts about the overall effectiveness of the UILs or concerns about their implementation.<sup>5</sup>
- 8. The CMA received two submissions during the consultation period, which are summarised below:
  - One respondent indicated that they had no comments.

<sup>&</sup>lt;sup>2</sup> See CD&R / Morrisons - GOV.UK (www.gov.uk).

See CD&R / Morrisons - GOV.UK (www.gov.uk).
 The full consultation text was published on CD&R / Morrisons - GOV.UK (www.gov.uk).

<sup>&</sup>lt;sup>5</sup> Merger remedies, (CMA87), December 2018, Chapter 3, in particular paragraphs 3.27, 3.28 and 3.30.

- (b) One respondent questioned the suitability of divesting MFG's Fishguard site, suggesting that an alternative MFG site closer to the Morrisons petrol filling station (PFS) in the area should be divested instead. In response to this submission, the CMA notes that, as outlined at paragraph 74 of the SLC Decision, the CMA has determined the local areas that give rise to a realistic prospect of an SLC in the retail supply of road fuel at a local level are the areas that meet any of the conditions of the specified decision rule. Some of the conditions of the decision rule require placing individual MFG or Morrisons PFSs at the centre of an identified catchment area defined by drive-time isochrones and assessing how the Merger impacts the conditions of competition for that specific site. As outlined at Annex 1 of the SLC Decision, using this approach, MFG Fishguard fails the decision rule. On this basis, the CMA considers that the divestment of MFG Fishguard is suitable to solve this competition concern. Other MFG or Morrisons PFSs in the local area did not fail the decision rule, and therefore the Merger does not give rise to a realistic prospect of an SLC within the catchment areas in which these facilities are located (and there is therefore no basis for assets to be divested in these areas).
- 9. Accordingly, the CMA considers that it did not receive any third-party submissions that change its preliminary view that the UILs would be acceptable.
- 10. The CMA therefore considers that the UILs offered by CD&R are clear-cut and appropriate to remedy, mitigate or prevent the competition concerns identified in the SLC Decision.

### **Decision**

- 11. For the reasons set out above, the CMA considers that the UILs provided by CD&R are as comprehensive a solution as is reasonable and practicable and remedy, mitigate or prevent the SLC identified in the SLC Decision and any adverse effects resulting from it. The CMA has therefore decided to accept the UILs offered by CD&R pursuant to section 73 of the Act. The Merger will therefore not be referred for a phase 2 investigation.
- 12. The undertakings, which have been signed by CD&R and will be published on the CMA webpages, will come into effect from the date of this decision.

Colin Raftery
Competition and Markets Authority
9 June 2022

### **ANNEX A**

## Completed acquisition by Clayton, Dubilier & Rice Holdings, LLC of Wm Morrison Supermarkets Limited

## DECISION TO ACCEPT THE PROPOSED UNDERTAKINGS IN LIEU OF REFERENCE

### ME/6966/21

Notice under paragraph 2(1) of Schedule 10 to the Enterprise Act 2002 (the **Act**) – consultation on proposed undertakings in lieu of reference pursuant to section 73 of the Act.

### INTRODUCTION

- 1. On 27 October 2021, Clayton, Dubilier & Rice Holdings, LLC (CD&R) acquired Wm Morrison Supermarkets Limited (Morrisons) (the Merger). CD&R and Morrisons are together referred to as the Parties or the Merged Entity. Morrisons is a British supermarket retailer, active in the retail and wholesale supply of groceries, as well as, amongst other products, the retail supply of petrol and diesel (road fuel) throughout the UK. CD&R exercises indirect control over a number of portfolio companies, including the Motor Fuel Group (MFG), which owns and operates 921 petrol filling stations (PFSs) throughout the UK.
- 2. On 24 March 2022, the Competition and Markets Authority (**CMA**) decided under section 22(1) of the Act that it is or may be the case that the Merger constitutes a relevant merger situation<sup>2</sup> that has resulted or may be expected to result in a substantial lessening of competition (**SLC**) within a market or markets in the United Kingdom (the **SLC Decision**). The text of the SLC Decision is available on the CMA webpage.<sup>3</sup>
- 3. On 31 March 2022, CD&R offered undertakings in lieu of reference to the CMA for the purposes of section 73(2) of the Act.
- 4. On 7 April 2022, the CMA gave notice to CD&R, pursuant to section 73A(2)(b) of the Act, that it considers that there are reasonable grounds for believing that the undertakings offered, or a modified version of them, might be accepted by the CMA under section 73(2) of the Act and that it is considering CD&R's offer (the UIL Provisional Acceptance Decision).

### THE UNDERTAKINGS OFFERED

- 5. As set out in the SLC Decision, the CMA found a realistic prospect of an SLC in relation to the retail supply of road fuel in 121 local areas (the **SLC Areas**) as a result of horizontal unilateral effects.
- 6. As set out in the UIL Provisional Acceptance Decision, to address the SLC identified by the CMA, CD&R has offered undertakings to divest the retail fuel sites listed in **Annex 1**, or such other site or sites to address effectively the SLC up to and including the increment caused by the Merger in each relevant local area, to a suitable purchaser or purchasers (**Divestment Sites**).
- 7. CD&R is offering to divest the Divestment Sites by way of an asset sale involving the transfer of freehold and/or grant or assignment of leasehold, subject to the CMA's approval. The Divestment Sites comprise a petrol station and their related assets (including onsite convenience stores). Currently, commission operators manage the onsite convenience stores at the Divestment Sites; these commission operator arrangements would not be assigned with the Divestment Sites. The purchaser or purchasers of the Divestment Sites would be free to engage a commission operator or operate the sites themselves. In addition, the existing staff may potentially be transferred to the purchaser or purchasers under the Transfer of Undertakings Regulations 2006.
- 8. Furthermore, the purchaser or purchasers of the Divestment Sites would need to be agreed with the CMA.
- 9. The text of the undertakings is available on the CMA webpage (**Proposed Undertakings**).<sup>4</sup>

### **CMA ASSESSMENT**

10. The CMA currently considers that, subject to responses to the consultation required by Schedule 10 of the Act, the Proposed Undertakings, or a modified version of them, will resolve the SLC identified in the SLC Decision in a clear-cut manner, ie the CMA currently does not have material doubts about the overall effectiveness of the Proposed Undertakings or concerns about their implementation. This is because in the SLC Decision the CMA applied a decision rule to establish whether the Merger gave rise to an SLC in local areas, and divesting the Divestment Sites will ensure that no areas identified as SLC areas will continue to fail the CMA's decision rule. The CMA also considers that the Proposed Undertakings would be capable of ready implementation, because:

- (a) the Divestment Sites are established standalone retail fuel businesses and, as such, constitute an attractive business for a wide variety of potential purchasers;
- (b) the CMA has been provided with evidence that the retail road fuel market is highly liquid, with sites being frequently transferred on a single and multi-site basis, suggesting that that Divestment Sites will draw considerable interest from potential purchasers;
- (c) the CMA does not have material concerns as to the viability or attractiveness of the Divestment Sites to potential purchasers (ie composition risk); and
- (d) the CMA has been provided with evidence that there are a significant number of active and suitable potential acquirers for the Divestment Sites.
- 11. For these reasons the CMA does not consider it appropriate to seek an upfront buyer.

### Proposed decision and next steps

- 12. For the reasons set out above, the CMA currently considers that the Proposed Undertakings are, in the circumstances of this case, appropriate to remedy, mitigate or prevent the competition concerns identified in the SLC Decision and form as comprehensive a solution to these concerns as is reasonable and practicable.
- 13. The CMA therefore gives notice that it proposes to accept the Proposed Undertakings in lieu of a reference of the Merger for a phase 2 investigation. The text of the Proposed Undertakings is available on the CMA webpage.<sup>6</sup>
- 14. Before reaching a decision as to whether to accept the Proposed Undertakings, the CMA invites interested parties to make their views known to it. The CMA will have regard to any representations made in response to this consultation and may make modifications to the Proposed Undertakings as a result. If the CMA considers that any representation necessitates any material change to the Proposed Undertakings, the CMA will give notice of the proposed modifications and publish a further consultation.<sup>7</sup>
- 15. Representations should be made to the CMA by email only and addressed to:

Jonathan Akinyemi

Email: jonathan.akinyemi@cma.gov.uk

Deadline for comments: 17 May 2022

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### **Annex 1 – Proposed Divestment Sites**

No.	Proposed divestment	
1.	MFG FRINTON	
2.	MFG PORTLAND SPAR	
3.	MFG BUDE	
4.	MFG NORTHSIDE	
5.	QUEENBOROUGH SERVICE STATION	
6.	MFG OVERMONNOW	
7.	MFG BEN	
8.	MFG ROAD TO THE ISLES	
9.	MFG BLACKFIELD	
10.	MFG ISENHURST	
11.	MFG BELLBROOK	
12.	MFG OLD ROAD	
13.	PEREGRINE SHERBORNE SERVICE STATION	
14.	MFG AMERSHAM	
15.	MFG ST ANDREWS	
16.	MFG CASTLE VIEW	
17.	MFG LOOE	
18.	MFG SPRINGHILL	
19.	MFG VINES	
20.	MFG PARKWOOD	
21.	MFG IMPERIAL	
22.	MFG SPALDING	
23.	MFG FILLYBROOK	
24.	MFG SUNNYLODGE	
25.	MFG COASTWAYS SPAR	
26.	MFG TIVERTON	
27.	MFG FELIXSTOWE DOCK SERVICES	
28.	MFG BECCLES	
29.	MFG ROCK	
30.	MFG HEMMINGFORD	
31.	MFG LOWER LANE	
32.	MFG LEDBURY	
33.	MFG RUTHIN	
34.	MFG BLOODY OAKS	
35.	MFG MALVERN SPRINGS	
36.	MFG JEDBURGH	
37.	MFG PARK VIEW	
38.	MFG BRIDGE	
39.	MFG ASHINGTON	
40.	MFG THIRSK	

	1400 DUDEDV	
41.	MFG RUBERY	
42.	MFG IRON ACTON	
43.	MFG WESTERN SERVICE STATION	
44.	MFG BOARS HEAD	
45.	MFG LEOMINSTER	
46.	MFG OAKHAM	
47.	MFG BEVERLEY	
48.	MFG FISHGUARD	
49.	MFG WIRRAL PARK	
50.	MFG CARLTON SQUARE	
51.	MFG SWAFFHAM	
52.	MFG WITTERING	
53.	MFG VALE	
54.	MFG SYMONDS YAT SERVICES NORTHBOUND	
55.	MFG HAZEL GROVE	
56.	MFG BOURNE SOUTH	
57.	MFG BROMSGROVE SPAR	
58.	MFG CORNISH GATEWAY SERVICE AREA	
59.	MFG ERITH	
60.	MFG SCUNTHORPE	
61.	MFG BURTON	
62.	MFG RACES	
63.	MFG SWALWELL	
64.	MFG ROYSTON	
65.	MFG MANDALE ROAD	
66.	MFG NORWOOD	
67.	MFG HILLTOP	
68.	MFG PRIZET SOUTHBOUND	
69.	MFG MOUNT VERNON	
70.	MFG BURNBANK	
71.	MFG CALDER	
72.	MFG EARNOCK	
73.	MFG ST CLAIR	
74.	MFG MALMESBURY	
75.	MFG BRIGG	
76.	MFG ROWBERROW	
77.	MFG GRAVESEND SPAR	
78.	MFG CREWE ROAD	
79.	MFG ELVA	
80.	MFG DUNBALL ROUNDABOUT	
81.	MFG WHITE ROSE	
82.	MFG HARVEST	
83.	MFG STRATHTAY	
84.	MFG ST JOHNSTONE	

85.	MFG JACOBS WELL
86.	MFG ARKLE
87.	MFG EUROPA