

# Form AR27

## Trade Union and Labour Relations (Consolidation) Act 1992

### Annual Return for an Employers' Association

Name of Employers' Association:	<input type="text" value="Engineering Construction Industry Association"/>					
Year ended:	<input type="text" value="31 December 2021"/>					
List No:	<input type="text" value="244E"/>					
Head or Main Office:	<input type="text" value="5th Floor"/>					
	<input type="text" value="Broadway House"/>					
	<input type="text" value="Tothill Street"/>					
	<input type="text" value="London"/>					
	<input type="text"/>					
Postcode	<input type="text" value="SW1H9NS"/>					
Website address (if available)	<input type="text" value="www.ecia.co.uk"/>					
Has the address changed during the year to which the return relates?	<table><tr><td>Yes</td><td><input type="checkbox"/></td><td>No</td><td><input checked="" type="checkbox"/></td><td>('X' in appropriate box)</td></tr></table>	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)
Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)		
General Secretary:	<input type="text" value="M J Hockey"/>					
Contact name for queries regarding the completion of this return:	<input type="text" value="Michael J Hockey"/>					
Telephone Number:	<input type="text" value="2077992000"/>					
E-mail:	<input type="text" value="michaelhockey@ecia.co.uk"/>					

**Please follow the guidance notes in the completion of this return**

Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 0330 1093602

You should sent the annual return to the following address stating the name of the union in subject:

For Employers' Associations based in England and Wales: [returns@certoffice.org](mailto:returns@certoffice.org)

For Employers' Associations based in Scotland: [ymw@tcyoung.co.uk](mailto:ymw@tcyoung.co.uk)

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# Return of Members

(see note 9)

Number of members at the end of the year				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (Including Channel Islands)	Totals
165	1		8	174

## Change of Officers

Please complete the following to record any changes of officers during the twelve months covered by this return.

Position held	Name of Officer ceasing to hold office	Name of Officer appointed	Date of Change
Vice President	Simon Lafferty		30 November 2021

# Officers in post

(see note 10)

Please complete list of all officers in post at the end of the year to which this form relates.

Name of Officer	Position held
Ian Guy	President
Cameron Gilmour	Vice President
Paul Carvill	Vice President
Derek Hunter	Deputy President

## Revenue Account / General Fund

(see notes 11 to 16)

Previous Year			£	£
	<b>Income</b>			
1,449,696	From Members	Subscriptions, levies, etc	1,374,147	1,374,147
	Investment income	Interest and dividends (gross)		
34,872		Bank interest (gross)	11,770	11,770
		Other (specify)		
36,869		Dividends	37,038	37,038
		Total Investment Income	48,808	48,808
	Other Income	Rents received		
308,436		Insurance commission	264,945	264,945
1,750		Consultancy fees		
		Publications/Seminars	560	560
		Miscellaneous receipts (specify)		
28,753		Investment revaluation	303,352	303,352
50,456		Other	55,592	55,592
		Total of other income		624,449
1,910,832		<b>Total income</b>		<b>2,047,404</b>
		<b>Interfund Transfers IN</b>		
	<b>Expenditure</b>			
908,911	Administrative expenses	Remuneration and expenses of staff	792,895	792,895
131,284		Occupancy costs	136,004	136,004
24,647		Printing, Stationery, Post	21,522	21,522
		Telephones		
96,046		Legal and Professional fees	96,861	96,861
		Miscellaneous (specify)		
25,000		Regional Offices	8,300	8,300
68,109		Travel, Hotel & Entertaining	65,809	65,809
55,331		Computer Expenses	59,012	59,012
10,358		PR and marketing	31,384	31,384
		Total of Admin expenses		1,211,787
	Other Charges	Bank charges		
3,692		Depreciation	3,340	3,340
12,577		Sums written off	12,591	12,591
		Affiliation fees		
		Donations		
		Conference and meeting fees		
		Expenses		
		Miscellaneous (specify)		
535,000		Contributions to NJC	535,000	535,000
19,232		EEF Subscriptions	19,462	19,462
		Total of other charges		570,393
32,488		Taxation	158,637	158,637
1,922,675		<b>Total expenditure</b>		<b>1,940,817</b>
		<b>Interfund Transfers OUT</b>		
-11,843		Surplus/Deficit for year		106,587
5,661,481		Amount of fund at beginning of year		5,649,638
5,649,638		Amount of fund at end of year		5,756,225

### Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 2		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other Income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
Surplus (Deficit) for the year			
Amount of fund at beginning of year			
Amount of fund at the end of year (as Balance Sheet)			

Account 3		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
Surplus (Deficit) for the year			
Amount of fund at beginning of year			
Amount of fund at the end of year (as Balance Sheet)			

**Accounts other than Revenue Account/General Fund**

(see notes 17 to 18)

Account 4		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
			Surplus (Deficit) for the year
			Amount of fund at beginning of year
			Amount of fund at the end of year (as Balance Sheet)

Account 5		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
			Surplus (Deficit) for the year
			Amount of fund at beginning of year
			Amount of fund at the end of year (as Balance Sheet)

**Accounts other than Revenue Account/General Fund**

(see notes 17 to 18)

Account 6		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 7		Fund Account	
Name of account:		£	£
<b>Income</b>			
From members			
Investment income			
Other income (specify)			
		<b>Total Income</b>	
<b>Interfund Transfers IN</b>			
<b>Expenditure</b>			
Administrative expenses			
Other expenditure (specify)			
		<b>Total Expenditure</b>	
<b>Interfund Transfers OUT</b>			
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	



**Balance Sheet as at [ 31 December 2021 ]**

(see notes 19 and 20)

Previous Year		£	£
7,227	<b>Fixed Assets</b> (as at Page 8)	3,885	3,885
	<b>Investments</b> (as per analysis on page 9)		
1,978,421	Quoted (Market value £ ) as at Page 9		2,281,773
	Unquoted (Market value £ ) as at Page 9		
1,978,421	<b>Total Investments</b>	2,281,773	2,281,773
	<b>Other Assets</b>		
1,101,717	Sundry debtors	979,044	979,044
4,037,840	Cash at bank and in hand	4,039,770	4,039,770
	Stocks of goods		
	Others (specify)		
5,139,557	<b>Total of other assets</b>	5,018,814	5,018,814
	<b>Total Assets</b>		7,304,472
5,649,638	Revenue Account/ General Fund	5,756,225	
	Revaluation Reserve		
	<b>Liabilities</b>		
22,215	Trade Creditors	2,211	
145,284	Sundry Creditors	121,315	
983,620	Accrued Expenses	941,636	
62,250	Provisions	62,250	
262,198	Deferred Tax	420,835	
1,475,567	<b>Total Liabilities</b>		1,548,247
	<b>Total Assets</b>		7,304,472

## Fixed Assets account

(see note 21)

	Land and Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total £
<b>Cost or Valuation</b>				
At start of period		46,190		46,190
Additions during period				
Less: Disposals				
Less: Depreciation		-42,305		-42,305
Total to end of period		3,885		3,885
<b>Book Amount</b> at end of period		3,885		3,885
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
<b>Total of Fixed Assets</b>		3,885		3,885

# Analysis of Investments

(see note 22)

Quoted		Other Funds
	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	Foreign & Colonial Investment Trust	1,426,040
	Schroder Managed Balanced Income	559,031
	Henderson Global Investment Trust	296,702
	Total Quoted (as Balance Sheet)	2,281,773
	Market Value of Quoted Investments	
Unquoted	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted investments (to be specified)	
	Total Unquoted (as Balance Sheet)	
	Market Value of Unquoted Investments	

\* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

## Analysis of investment income (Controlling interests)

(see note 23)

Does the association, or any constituent part of the association, have a controlling interest in any limited company?

Yes		No	<b>X</b>
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If Yes name the relevant companies:

Company name	Company registration number (if not registered in England & Wales, state where registered)
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### Incorporated Employers' Associations

Are the shares which are controlled by the association registered in the association's name

Yes		No	
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If NO, please state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders
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### Unincorporated Employers' Associations

Are the shares which are controlled by the association registered in the names of the association's trustees?

Yes		No	
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If NO, state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders
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## Summary Sheet

(see notes 24 to 33)

	All Funds	Total Funds
		£
<b>Income</b>		
From Members	1,374,147	1,374,147
From Investments	48,808	48,808
Other Income (including increases by revaluation of assets)	624,449	624,449
<b>Total Income</b>	<b>2,047,404</b>	<b>2,047,404</b>
<b>Expenditure</b> (including decreases by revaluation of assets)		
<b>Total Expenditure</b>	<b>1,940,817</b>	<b>1,940,817</b>
<b>Funds at beginning of year</b> (including reserves)	5,649,638	5,649,638
<b>Funds at end of year</b> (including reserves)	5,756,225	5,756,225
<b>ASSETS</b>		
Fixed Assets		3,885
Investment Assets		2,281,773
Other Assets		5,018,814
<b>Total Assets</b>		<b>7,304,472</b>
<b>Liabilities</b>		
<b>Total Liabilities</b>		<b>1,548,247</b>
<b>Net Assets (Total Assets less Total Liabilities)</b>		<b>5,756,225</b>

# Summary Sheet

(see notes 24 to 33)

		All Funds	Total Funds
		£	£
<b>Income</b>			
	From Members		
	From Investments		
	Other Income (including increases by revaluation of assets)		
	<b>Total Income</b>		
<b>Expenditure</b> (including decreases by revaluation of assets)			
	<b>Total Expenditure</b>		
<b>Funds at beginning of year</b> (including reserves)			
<b>Funds at end of year</b> (including reserves)			
<b>ASSETS</b>			
	Fixed Assets		
	Investment Assets		
	Other Assets		
	<b>Total Assets</b>		
<b>Liabilities</b>			
	<b>Total Liabilities</b>		
<b>Net Assets (Total Assets less Total Liabilities)</b>			

## Notes to the accounts

(see note 34)

All notes to the accounts must be entered on or attached to this part of the return.

Please see attached Financial Statements

# Accounting policies

(see notes 35 & 36)

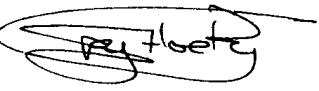

Please see attached Financial Statements

## Signatures to the annual return

(see notes 37 and 38)

Including the accounts and balance sheet contained in the return.

Please copy and paste your electronic signature here

Secretary's Signature:		Chairman's Signature:	
			<small>(or other official whose position should be stated)</small>
Name:	Michael Hockey, ECIA Managing Director	Name:	Ian Guy, ECIA President
Date:	19 May 2022	Date:	19 May 2022

## Checklist

(see note 39)

(please enter 'X' as appropriate)

Is the return of officers attached? (see Page 2)	Yes	<b>X</b>	No	
Has the list of officers been completed? (see Page 2A)	Yes	<b>X</b>	No	
Has the return been signed? (see Note 37)	Yes	<b>X</b>	No	
Has the auditor's report been completed? (see Note 41)	Yes	<b>X</b>	No	
Is the rule book enclosed? (see Note 39)	Yes	<b>X</b>	No	
Has the summary sheet been completed? (see Notes 6 and 24 to 33)	Yes	<b>X</b>	No	



## Checklist for auditor's report

(see notes 41 to 44)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)

Please explain in your report overleaf or attached.

2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:

- a. kept proper accounting records with respect to its transactions and its assets and liabilities; and
- b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 43)

Please explain in your report overleaf or attached.


3. Your auditors or auditor must include in their report the following wording:

**In our opinion the financial statements:**

- give a true and fair view of the matters to which they relate to.
- have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.

## Auditor's report (continued)

We have audited the financial statements which have been prepared in accordance with the requirements of the sections 28,32 and 36 of the Trade Union and Labour Relations (Consolidation) Act 1992. In our opinion the financial statements give a true and fair view of the Association's financial affairs at 31 December 2021 and of its transactions for the year then ended. Please see our full audit report in the attached financial statements.

Signature(s) of auditor or auditors:		
Name(s):	George Crowther	
	Haysmacintyre LLP	
Profession(s) or Calling(s):	Chartered Accountants	
Address(es)	10 Queen Street Place, London, EC4R 1AG	
Date:	26 May 2022	
Contact name for enquiries and telephone number:	George Crowther 0207 969 5547	

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

**ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION**

**ACCOUNTS**

**FOR THE YEAR ENDED 31 DECEMBER 2021**

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## ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

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### ASSOCIATION INFORMATION

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#### Management Board

Mr S Morris (appointed 23 September 2021)  
Mr D Hunter  
Mr I Guy  
Mr S Lafferty (resigned 25 November 2021)  
Mr M Wilkins  
Mr P Clouston (appointed 23 September 2021)  
Mr C Gilmour  
Mr P Hughes (resigned 23 September 2021)  
Mr K J Lightning (resigned 29 March 2021)  
Mr M Hockey  
Mr C Claypole  
Mr C Foulkes (appointed 23 September 2021)  
Ms S Cook  
Mr M Ventre (appointed 23 September 2021)  
Mr D Redmond  
Mr P Carvill  
Mr W Tivnen (resigned 23 September 2021)  
Mr G Dickens  
Mr S Stewart

#### Registered office

Broadway House  
Tothill Street  
London  
SW1H 9NS

#### Independent auditors

Haysmacintyre LLP  
10 Queen Street Place  
London  
EC4R 1AG

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**MANAGEMENT BOARDS' REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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The Management Board present their report and the financial statements for the year ended 31 December 2021.

**Management Board's responsibilities statement**

The Management Board are responsible for preparing the Management Board's report and the financial statements in accordance with applicable law and regulations.

Trade Union and Labour Relations law requires the Management Board to prepare financial statements for each financial year. The Management Board has elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under the law the Management Board must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Association and of the profit or loss of the Association for that period.

In preparing these financial statements, the Management Board is required to:

- select suitable accounting policies for the Association's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Board are responsible for keeping adequate accounting records that are sufficient to show and explain the Association's transactions and disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the financial statements comply with the Trade Union and Labour Relations (Consolidation) Act 1992. The Management Board are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**Results and dividends**

The profit for the year, after taxation, amounted to £106,588 (2020 - loss £11,843).

**MANAGEMENT BOARDS' REPORT (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**Management Board members**

The members who served during the year were:

Mr S Morris (appointed 23 September 2021)  
Mr D Hunter  
Mr I Guy  
Mr S Lafferty (resigned 25 November 2021)  
Mr M Wilkins  
Mr P Clouston (appointed 23 September 2021)  
Mr C Gilmour  
Mr P Hughes (resigned 23 September 2021)  
Mr M Hockey  
Mr C Claypole  
Mr C Foulkes (appointed 23 September 2021)  
Ms S Cook  
Mr M Ventre (appointed 23 September 2021)  
Mr P Carvill  
Mr D Redmond  
Mr W Tivnen (resigned 23 September 2021)  
Mr G Dickens  
Mr S Stewart  
Mr K J Lightning (resigned 29 March 2021)

**Disclosure of information to auditors**

Each of the persons who are Management Board members at the time when this Management Board's report is approved has confirmed that:

- so far as the Management Board is aware, there is no relevant audit information of which the Association's auditors are unaware, and
- the Management Board has taken all the steps that ought to have been taken as a member of the Management Board in order to be aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

**Post balance sheet events**

There have been no significant events affecting the Association since the year end.

This report was approved by the Management Board on 5 April 2022 and signed on its behalf

*Ian Guy*

Mr I Guy  
Management Board

**INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION**

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**Opinion**

We have audited the financial statements of the Engineering Construction Industry Association (the 'Association') for the year ended 31 December 2021, which comprise the Statement of comprehensive income, the Statement of financial position, the Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the Management Boards' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Association's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Management Board's members with respect to going concern are described in the relevant sections of this report.



**INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)**

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**Other information**

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' report thereon. The Management Board's members are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the Association and its environment obtained in the course of the audit, we have not identified material misstatements in the Council Members' Report.

We have nothing to report in respect of the following matters in relation to which we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Management Board's members' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Management Board's members were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Council Members' Report and from the requirement to prepare a Strategic report.

**Responsibilities of Management Board members**

As explained more fully in the Management Boards' responsibilities statement set out on page 1, the Management Board's members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Management Board's members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Board's members are responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Board's members either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

**INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)**

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**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the Association, we identified that the principal risks of non-compliance with laws and regulations related to those laws and regulations that have a direct impact on the preparation of the financial statements such as the Trade Union and Labour Relations (Consolidation) Act 1992, income tax, payroll tax and sales tax legislation.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks related to management bias in accounting estimates. Audit procedures performed by the engagement team included:

- discussions with management including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- evaluating management's controls designed to prevent and detect irregularities;
- identifying and testing journals, in particular journal entries of unusual size or posted with unusual account combinations or descriptions; and,
- challenging assumptions and judgements made by management in their critical accounting estimates.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Auditors' report.

**Use of our report**

This report is made solely to the Association's members, as a body, in accordance with Section 36 of of the Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report, or for the opinions we have formed.

INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)

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George Crowther (Senior statutory auditor)

for and on behalf of  
**Haysmacintyre LLP**

Statutory Auditors

10 Queen Street Place  
London  
EC4R 1AG  
Date: 5 April 2022

**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2021**

	Note	2021 £	2020 £
Turnover		1,695,244	1,810,338
<b>Gross profit</b>		<u>1,695,244</u>	<u>1,810,338</u>
Administrative expenses		(1,782,179)	(1,890,187)
<b>Operating loss</b>		<u>(86,935)</u>	<u>(79,849)</u>
Income from fixed assets investments		37,038	36,869
Interest receivable and similar income		11,770	34,872
Fair value movements		303,352	28,753
<b>Profit before tax</b>		<u>265,225</u>	<u>20,645</u>
Tax on profit	4	(158,637)	(32,488)
<b>Profit/(loss) for the financial year</b>		<u><u>106,588</u></u>	<u><u>(11,843)</u></u>

There was no other comprehensive income for 2021 (2020:£NIL).

The notes on pages 10 to 18 form part of these financial statements.

**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2021**

	Note	2021 £	2020 £
<b>Fixed assets</b>			
Tangible assets	5	3,885	7,226
Investments	6	2,281,773	1,978,421
		<u>2,285,658</u>	<u>1,985,647</u>
<b>Current assets</b>			
Debtors: amounts falling due within one year	7	979,044	1,101,717
Current asset investments	8	3,500,000	3,000,000
Cash at bank and in hand		539,770	1,037,840
		<u>5,018,814</u>	<u>5,139,557</u>
Creditors: amounts falling due within one year	9	(1,065,162)	(1,151,119)
<b>Net current assets</b>		<u>3,953,652</u>	<u>3,988,438</u>
<b>Total assets less current liabilities</b>		<u>6,239,310</u>	<u>5,974,085</u>
<b>Provisions for liabilities</b>			
Deferred tax	10	(420,835)	(262,198)
Other provisions		(62,250)	(62,250)
		<u>(483,085)</u>	<u>(324,448)</u>
<b>Net assets</b>		<u><u>5,756,225</u></u>	<u><u>5,649,637</u></u>
<b>Capital and reserves</b>			
Profit and loss account		<u>5,756,225</u>	<u>5,649,637</u>
		<u><u>5,756,225</u></u>	<u><u>5,649,637</u></u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the Management Board and were signed on its behalf on 5 April 2022

*Ian Guy*

**Mr I Guy**  
Management Board

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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	Profit and loss account £	Total equity £
<b>At 1 January 2020</b>	5,661,480	5,661,480
Loss for the year	(11,843)	(11,843)
<b>At 1 January 2021</b>	<u>5,649,637</u>	<u>5,649,637</u>
Profit for the year	106,588	106,588
<b>At 31 December 2021</b>	<u><u>5,756,225</u></u>	<u><u>5,756,225</u></u>

The notes on pages 10 to 18 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**1. General information**

**1.1 General Information**

The Engineering Construction Industry Association (ECIA) is the principal trade and employer Association for the UK Engineering Construction Industry (ECI). The UK ECI designs, constructs and maintains process plant across the oil and gas, water, environment, steel and metal, cement, glass, paper, brewing and distillation, food, power generation, nuclear waste, reprocessing, pharmaceutical production, petrochemical and chemical sectors.

The ECIA provides its members with a collective voice to represent their interests on all matters affecting their industry. Through its structure, members enjoy access to government, legislators, clients and trade unions. It is supported by the statutory Engineering Construction Industry Training Board (ECITB).

The ECIA aims to provide member companies with a range of specialist, quality, value-adding services, designed to assist with the safe and successful management of people on UK engineering construction sites.

The Association is an Employers' Association and domiciled in England. The address of its registered office is Broadway House, Tothill Street, London.

**1.2 Statement of Compliance**

The financial statements of the Engineering Construction Industry Association have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Trade Union and Labour Relations (Consolidation) Act 1992.

**2. Accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**2.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Association's accounting policies. See Note 2.15.

**2.2 Going concern**

The ongoing COVID-19 pandemic represented a significant event in the year and has continued to do so since the end of the financial period. The Management Board has reviewed the Association's forecasts and considered the impact of the pandemic on going concern, concluding that the going concern basis remains an appropriate basis of preparation for these financial statements given the likely cash flows 12 months from the date of signing this report.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**2. Accounting policies (continued)**

**2.3 Turnover**

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Association and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover consists of members subscriptions, insurance commissions, and sundry income. Members subscriptions are recognised in the subscription year to which they relate. Insurance commissions are recognised in the month in which the related insurance policies commence, and the profit commission arising on insurance policies is recognised on an annual basis at the point it can be reliably measured. Sundry income is recognised in the period in which it is earned.

**2.4 Dividend and interest income**

Dividend income is recognised when the right to receive payment is established. Interest income is recognised in the period in which it was earned.

**2.5 Employee benefits**

The Association provides a range of benefits to employees, including paid holiday arrangements and a defined contribution pension plan.

(a) Short term benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

(b) Defined contribution pension plans

The Association operates a defined contribution plan for its employees.

A defined contribution plan is a pension plan under which the Association pays fixed contributions into a separate entity. Once the contributions have been paid the Association has no further payment obligations.

The contributions are recognised as an expense in the period on which they fall due. Amounts not paid are shown in accruals in the Statement of Financial Position.

The assets of the plan are held separately from the Association in independently administered funds.

**2.6 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**2. Accounting policies (continued)**

**2.6 Tangible fixed assets (continued)**

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight line method.

The estimated useful lives range as follows:

Office equipment	- 2 to 5 years
Computer equipment	- 2 to 5 years

**2.7 Operating leases: the Association as lessee**

At inception the Association assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Payments under operating leases are charged to the Income Statement on a straight-line basis over the period of the lease.

**2.8 Dilapidation provision**

The Association makes provision for dilapidation on the property that it occupies which is expected to be payable at the end of the lease term.

**2.9 Valuation of investments**

Investments in listed securities are remeasured to market value at each Statement of financial position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

Investments in listed company shares are remeasured to market value at each Statement of financial position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

**2.10 Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**2.11 Cash and cash equivalents**

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

**2.12 Financial instruments**

The Association only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**2. Accounting policies (continued)**

**2.12 Financial instruments (continued)**

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

**2.13 Creditors**

Short term creditors are measured at the transaction price.

**2.14 Current and deferred taxation**

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively.

(i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

(ii) Deferred tax

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021

2. Accounting policies (continued)

2.15 Judgments in applying accounting policies and key sources of estimation uncertainty

In the process of applying its accounting policies, the Association is required to make certain estimates, judgements and assumptions that it believes are reasonable based on information available. These judgements, estimates and assumptions affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses recognised during the reporting periods presented.

The financial statements include a provision for dilapidations and the costs associated with the removal of the fixtures and fittings and the alterations that have been made to the leased offices. The size of the provision is an area involving estimation and judgement. The current provision is based on management's current best estimate of the future obligation, having taken into account the size and condition of the office and the extent of the alterations that have been made to it.

3. Employees

Staff costs were as follows:

	2021 £	2020 £
Wages and salaries	613,691	724,173
Social security costs	72,851	87,561
Cost of defined contribution scheme	31,517	38,345
	<u>718,059</u>	<u>850,079</u>

The average monthly number of employees during the year was 8 (2020 - 10).

4. Taxation

	2021 £	2020 £
<b>Total current tax</b>	-	-
<b>Deferred tax</b>		
Capital (losses)/gains	158,637	32,488
<b>Total deferred tax</b>	<u>158,637</u>	<u>32,488</u>
<b>Taxation on profit on ordinary activities</b>	<u>158,637</u>	<u>32,488</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021

4. Taxation (continued)

**Factors affecting tax charge for the year**

The tax assessed for the year is higher than (2020 - higher than) the standard rate of corporation tax in the UK of 19% (2020 - 19%). The differences are explained below:

	2021 £	2020 £
Profit on ordinary activities before tax	265,225	20,645
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%)	50,393	3,923
<b>Effects of:</b>		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	257	-
Non-taxable income	(64,245)	(12,468)
Chargeable gains	57,637	5,463
Rate change adjustment	114,595	35,570
<b>Total tax charge for the year</b>	<b>158,637</b>	<b>32,488</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021

5. Tangible fixed assets

	Office equipment £	Computer equipment £	Total £
<b>Cost</b>			
At 1 January 2021	38,242	7,948	46,190
At 31 December 2021	<u>38,242</u>	<u>7,948</u>	<u>46,190</u>
<b>Depreciation</b>			
At 1 January 2021	31,968	6,996	38,964
Charge for the year on owned assets	2,865	476	3,341
At 31 December 2021	<u>34,833</u>	<u>7,472</u>	<u>42,305</u>
<b>Net book value</b>			
At 31 December 2021	<u>3,409</u>	<u>476</u>	<u>3,885</u>
At 31 December 2020	<u>6,274</u>	<u>952</u>	<u>7,226</u>

6. Fixed asset investments

	Listed investments £
<b>Valuation</b>	
At 1 January 2021	1,978,421
Revaluations	303,352
At 31 December 2021	<u>2,281,773</u>

The cost of investments recognised above is £408,257 (2020: £408,257).

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021

7. Debtors

	2021 £	2020 £
Trade debtors	937,411	1,040,250
Other debtors	17,933	20,671
Prepayments and accrued income	23,700	40,796
	<u>979,044</u>	<u>1,101,717</u>

8. Current asset investments

	2021 £	2020 £
Cash held on deposit	3,500,000	3,000,000
	<u>3,500,000</u>	<u>3,000,000</u>

9. Creditors: Amounts falling due within one year

	2021 £	2020 £
Trade creditors	2,211	22,215
Other taxation and social security	117,667	132,273
Other creditors	3,648	13,011
Accruals and deferred income	941,636	983,620
	<u>1,065,162</u>	<u>1,151,119</u>

10. Deferred taxation

	2021 £	2020 £
At beginning of year	(262,198)	(229,710)
Charged to the Income Statement	(158,637)	(32,488)
<b>At end of year</b>	<u>(420,835)</u>	<u>(262,198)</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2021**

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**10. Deferred taxation (continued)**

The provision for deferred taxation is made up as follows:

	2021 £	2020 £
Capital gains	(420,835)	(262,198)
	<u>(420,835)</u>	<u>(262,198)</u>

**11. Pension commitments**

The Association operated a defined contribution pension scheme for all employees.

Contributions made into this scheme are paid by the Association at rates specified in the rules of the scheme. The assets of the scheme are held separately from those of the Association in an independently-administered fund.

Contributions payable by the Association during the year amounted to £31,517 (2020 - £38,345) and has been recognised in the Income Statement. As at the Statement of Financial Position date, there are liabilities of £5,392 to be paid over to the fund (2020 - £5,939).

**12. Commitments under operating leases**

At 31 December 2021 the Association had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2021 £	2020 £
Not later than 1 year	-	51,300
	<u>-</u>	<u>51,300</u>

The building lease expired on 31 December 2021 and so no commitment is present at the balance sheet date. Negotiations to renew the lease are ongoing with the landlord.

**13. Controlling party**

The members of the Association are the ultimate controlling party.