

MOBILE RADIO NETWORK SERVICES MARKET INVESTIGATION

Summary of hearing with the Cabinet Office held on 23 February 2022

1. In relation to the purchase of Airwave Solutions Limited (Airwave Solutions), the Cabinet Office noted that there were initially two interested buyers, these being Motorola¹ and Hong Kong Telecoms. The latter did not pursue the purchase and Motorola remained as the sole interested buyer.
2. The Cabinet Office explained that at the time of Motorola's purchase of Airwave Solutions, it liaised with the Home Office to make sure that any necessary approvals were sought and given.
3. The Cabinet Office said that when Motorola purchased Airwave Solutions, it was in its interest to ensure a smooth transition from the Airwave network to the Emergency Services Network (ESN). [REDACTED].
4. The Cabinet Office noted that in 2016, prior to Motorola's purchase of Airwave Solutions, various negotiations took place between the Home Office, the Cabinet Office and Motorola. In the Cabinet Office's view, it did not see this as a significant negotiating opportunity, with issues within the remit of the negotiation limited to what was reasonable to insist were resolved prior to any change of ownership. The Cabinet Office explained that although the Home Office had the right to cancel Airwave Solution's contract if there was a change of control, there was still the requirement for an emergency services network to be in place without other available options to provide this.

¹ In this document the term Motorola refers to Motorola Solutions, Inc. and its subsidiaries.