

Form AR27

Trade Union and Labour Relations (Consolidation) Act 1992

Annual Return for an Employers' Association

Name of Employers' Association:	Engineering Construction Industry Association					
Year ended:	31st December 2020					
List No:	244E					
Head or Main Office:	5th Floor					
	Broadway House					
	Tothill Street					
	London					
Postcode	SW1H 9NS					
Website address (if available)	www.ecia.co.uk					
Has the address changed during the year to which the return relates?	<table><tr><td>Yes</td><td><input type="checkbox"/></td><td>No</td><td><input checked="" type="checkbox"/></td><td>('X' in appropriate box)</td></tr></table>	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)
Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)		
General Secretary:	M J Hockey					
Contact name for queries regarding the completion of this return:	M J Hockey					
Telephone Number:	0207 799200					
E-mail:	MichaelHockey@ecia.co.uk					

Please follow the guidance notes in the completion of this return

Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 0330 1093602

You should sent the annual return to the following address stating the name of the union in subject:

For Employers' Associations based in England and Wales: returns@certoffice.org

For Employers' Associations based in Scotland: ymw@tcyoung.co.uk

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Return of Members

(see note 9)

Number of members at the end of the year				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (Including Channel Islands)	Totals
168	1		9	178

Change of Officers

Please complete the following to record any changes of officers during the twelve months covered by this return.

Position held	Name of Officer ceasing to hold office	Name of Officer appointed	Date of Change
Vice President		Paul Carvill	17 September 2020

Revenue Account / General Fund

(see notes 11 to 16)

Previous Year			£	£
	Income			
1,589,218	From Members	Subscriptions, levies, etc	1,449,696	1,449,696
	Investment income	Interest and dividends (gross)		
39,300		Bank interest (gross)	34,872	34,872
		Other (specify)		
37,594		Dividends	36,869	36,869
		Total Investment Income	71,741	71,741
	Other Income	Rents received		
330,740		Insurance commission	308,436	308,436
10,850		Consultancy fees	1,750	1,750
414		Publications/Seminars		
		Miscellaneous receipts (specify)		
290,067		Investments revaluation	28,753	28,753
84,592		Other	50,456	50,456
		Total of other income		389,395
2,382,775		Total income		1,910,832
		Interfund Transfers IN		
	Expenditure			
934,728	Administrative expenses	Remuneration and expenses of staff	908,911	908,911
128,013		Occupancy costs	131,284	131,284
31,485		Printing, Stationery, Post	24,647	24,647
		Telephones		
118,214		Legal and Professional fees	96,046	96,046
		Miscellaneous (specify)		
25,000		Regional Offices	25,000	25,000
207,549		Travel, Hotel & Entertaining	78,467	78,467
32,946		Spring Ball		
57,231		Computer Expenses	55,331	55,331
41,570		Office refurbishment		
		Total of Admin expenses		1,319,686
	Other Charges	Bank charges		
4,436		Depreciation	3,692	3,692
-52,582		Sums written off	12,577	12,577
		Affiliation fees		
		Donations		
189		Conference and meeting fees		
		Expenses		
		Miscellaneous (specify)		
550,000		Contributions to NJC	535,000	535,000
18,817		EEF Subscriptions	19,232	19,232
		Total of other charges		570,501
49,356		Taxation	32,488	32,488
2,146,952		Total expenditure		1,922,675
		Interfund Transfers OUT		
235,823		Surplus/Deficit for year		-11,843
5,425,658		Amount of fund at beginning of year		5,661,481
5,661,481		Amount of fund at end of year		5,649,638

Accounts other than Revenue Account/General Fund
(see notes 17 to 18)

Account 2		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other Income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 3		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Accounts other than Revenue Account/General Fund

(see notes 17 to 18)

Account 4		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 5		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
		Total Income	
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Accounts other than Revenue Account/General Fund
(see notes 17 to 18)

Account 6		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 7		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
		Total Expenditure	
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Balance Sheet as at [31st December 2020]

(see notes 19 and 20)

Previous Year		£	£
10,919	Fixed Assets (as at Page 8)	7,227	7,227
	Investments (as per analysis on page 9)		
1,949,668	Quoted (Market value £) as at Page 9		1,978,421
	Unquoted (Market value £) as at Page 9		
1,949,668	Total Investments	1,978,421	1,978,421
	Other Assets		
1,176,989	Sundry debtors	1,101,717	1,101,717
4,015,474	Cash at bank and in hand	4,037,840	4,037,840
	Stocks of goods		
	Others (specify)		
5,192,463	Total of other assets	5,139,557	5,139,557
	Total Assets		7,125,205
5,661,481	Revenue Account/ General Fund	5,649,638	
	Revaluation Reserve		
	Liabilities		
14,669	Trade Creditors	22,215	
133,092	Sundry Creditors	145,284	
1,051,848	Accrued Expenses	983,620	
62,250	Provisions	62,250	
229,710	Deferred Tax	262,198	
1,491,569	Total Liabilities		1,475,567
	Total Assets		7,125,205

Fixed Assets account

(see note 21)

	Land and Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total £
Cost or Valuation				
At start of period		46,190		46,190
Additions during period				
Less: Disposals				
Less: Depreciation		-38,963		-38,963
Total to end of period		7,227		7,227
Book Amount at end of period		7,227		7,227
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
Total of Fixed Assets		7,227		7,227

Analysis of Investments

(see note 22)

Quoted		Other Funds
	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	Foreign & Colonial Investment Trust plc	1,211,980
	Schroder Managed Balanced Income	506,078
	Henderson Global Investment Trust	260,363
	Total Quoted (as Balance Sheet)	1,978,421
	Market Value of Quoted Investments	
Unquoted	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted investments (to be specified)	
	Total Unquoted (as Balance Sheet)	
	Market Value of Unquoted Investments	

* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

Summary Sheet

(see notes 24 to 33)

	All Funds	Total Funds
		£
Income		
From Members	1,449,696	1,449,696
From Investments	71,741	71,741
Other Income (including increases by revaluation of assets)	389,395	389,395
Total Income	1,910,832	1,910,832
Expenditure (including decreases by revaluation of assets)		
Total Expenditure	1,922,675	1,922,675
Funds at beginning of year (including reserves)	5,661,481	5,661,481
Funds at end of year (including reserves)	5,649,638	5,649,638
ASSETS		
Fixed Assets		7,227
Investment Assets		1,978,421
Other Assets		5,139,557
Total Assets		7,125,205
Liabilities		
Total Liabilities		1,475,567
Net Assets (Total Assets less Total Liabilities)		5,649,638

Summary Sheet

(see notes 24 to 33)

		All Funds	Total Funds
		£	£
Income			
From Members			
From Investments			
Other Income (including increases by revaluation of assets)			
	Total Income		
Expenditure (including decreases by revaluation of assets)			
	Total Expenditure		
Funds at beginning of year (including reserves)			
Funds at end of year (including reserves)			
ASSETS			
	Fixed Assets		
	Investment Assets		
	Other Assets		
	Total Assets		
Liabilities			
	Total Liabilities		
Net Assets (Total Assets less Total Liabilities)			

Notes to the accounts

(see note 34)

All notes to the accounts must be entered on or attached to this part of the return.

Please see attached Financial Statements

Accounting policies

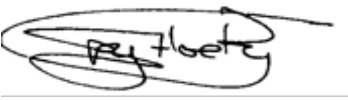

(see notes 35 & 36)

Please see attached Financial Statements.

Signatures to the annual return

(see notes 37 and 38)

Nees

Secretary's Signature: 	Chairman's Signature: 
Name: Michael Hockey, ECIA Managing Director	Name: Ian Guy, ECIA President
Date: 22 June 2021	Date: 22 June 2021

Checklist

(see note 39)

(please enter 'X' as appropriate)

Is the return of officers attached? (see Page 2)	Yes	X	No	
Has the list of officers been completed? (see Page 2A)	Yes	X	No	
Has the return been signed? (see Note 37)	Yes	X	No	
Has the auditor's report been completed? (see Note 41)	Yes	X	No	
Is the rule book enclosed? (see Note 39)	Yes	X	No	
Has the summary sheet been completed? (see Notes 6 and 24 to 33)	Yes	X	No	

Checklist for auditor's report

(see notes 41 to 44)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)

Please explain in your report overleaf or attached.

2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:

- a. kept proper accounting records with respect to its transactions and its assets and liabilities; and
- b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 43)

Please explain in your report overleaf or attached.


3. Your auditors or auditor must include in their report the following wording:

In our opinion the financial statements:

- give a true and fair view of the matters to which they relate to.
- have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.

Auditor's report (continued)

We have audited the financial statements in accordance with the requirements of sections 28 to 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.
 In Our opinion the financial statements give a true and fair view of the Association's financial affairs at 31 December 2019 and of its transactions for the year then ended.
 Please see our full audit report in the attached financial statements.

Signature(s) of auditor or auditors:		
Name(s):	<input type="text" value="Haysmacintyre LLP"/>	
	<input type="text"/>	
Profession(s) or Calling(s):	<input type="text" value="Chartered Accountants"/>	
Address(es)	<input type="text" value="10 Queen Street Place, London, EC4R 1AG"/>	
Date:	<input type="text" value="22 June 2021"/>	
Contact name for enquiries and telephone number:	<input type="text" value="George Crowther 0207 969 5547"/>	

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2020

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

ASSOCIATION INFORMATION

Management Board

Mr D Hunter
Mr I Guy
Mr S Lafferty
Mr M Wilkins
Mr C Gilmour
Mr P Hughes
Mr K Lightning
Mr C Claypole
Ms S Cook
Mr D Redmond
Mr P Carvill
Mr W Tivnen
Mr G Dickens
Mr S Stewart
Mr A Boucher

Registered office

Broadway House
Tothill Street
London
SW1H 9NS

Independent auditors

Haysmacintyre LLP
10 Queen Street Place
London
EC4R 1AG

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

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ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

MANAGEMENT BOARDS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The Management Board present their report and the financial statements for the year ended 31 December 2020.

Management Board's responsibilities statement

The Management Board are responsible for preparing the Management Board's report and the financial statements in accordance with applicable law and regulations.

Trade Union and Labour Relations law requires the Management Board to prepare financial statements for each financial year. The Management Board has elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under the law the Management Board must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Association and of the profit or loss of the Association for that period.

In preparing these financial statements, the Management Board is required to:

- select suitable accounting policies for the Association's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Management Board are responsible for keeping adequate accounting records that are sufficient to show and explain the Association's transactions and disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the financial statements comply with the Trade Union and Labour Relations (Consolidation) Act 1992. The Management Board are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The loss for the year, after taxation, amounted to £11,843 (2019 - profit £235,823).

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

MANAGEMENT BOARDS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

Management Board members

The members who served during the year were:

Dr G Banham (resigned 2 January 2020)
Mr D Hunter
Mr I Guy
Mr S Lafferty
Mr M Wilkins
Mr C Gilmour
Mr P Hughes
Mr K Lightning
Mr C Claypole
Mr G Duncan
Ms S Cook
Mr P Atkinson (resigned 2 January 2020)
Mr P Carvill
Mr W Tivnen
Mr G Dickens (appointed 18 September 2020)
Mr S Stewart (appointed 18 September 2020)
Mr A Boucher

Disclosure of information to auditors

Each of the persons who are Management Board members at the time when this Management Board's report is approved has confirmed that:

- so far as the Management Board is aware, there is no relevant audit information of which the Association's auditors are unaware, and
- the Management Board has taken all the steps that ought to have been taken as a member of the Management Board in order to be aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

Post balance sheet events

There have been no significant events affecting the Association since the year end.

This report was approved by the Management Board on 10 March 2021
behalf.

and signed on its

Ian Guy

Mr I Guy
Management Board

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

Opinion

We have audited the financial statements of the Engineering Construction Industry Association (the 'Association') for the year ended 31 December 2020, which comprise the Statement of comprehensive income, the Statement of financial position, the Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Management Boards' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Association's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Management Board's members with respect to going concern are described in the relevant sections of this report.

Other information

The Management Board's members are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)

inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Association and its environment obtained in the course of the audit, we have not identified material misstatements in the Management Board's Report.

We have nothing to report in respect of the following matters in relation to which we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Management Board members

As explained more fully in the Management Boards' responsibilities statement set out on page 1, the Management Board's members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Management Board's members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Board's members are responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Board's members either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the Association, we identified that the principal risks of non-compliance with laws and regulations related to those laws and regulations that have a direct impact on the preparation of the financial statements such as the Trade Union and Labour Relations (Consolidation) Act 1992, income tax, payroll tax and

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

INDEPENDENT AUDITORS' REPORT TO THE OF ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION (CONTINUED)

sales tax legislation.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks related to management bias in accounting estimates. Audit procedures performed by the engagement team included:

- discussions with management including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- evaluating management's controls designed to prevent and detect irregularities;
- identifying and testing journals, in particular journal entries of unusual size or posted with unusual account combinations or descriptions; and,
- challenging assumptions and judgements made by management in their critical accounting estimates.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

Use of our report

This report is made solely to the Association's members, as a body, in accordance with Section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members, as a body, for our audit work, for this report, or for the opinions we have formed.



George Crowther (Senior statutory auditor)

for and on behalf of
Haysmacintyre LLP

Statutory Auditors

10 Queen Street Place

London

EC4R 1AG

Date: 10 June 2021

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2020

	Note	2020 £	2019 £
Turnover		1,810,338	2,015,814
Gross profit		<u>1,810,338</u>	<u>2,015,814</u>
Administrative expenses		(1,890,187)	(2,097,596)
Operating loss		<u>(79,849)</u>	<u>(81,782)</u>
Income from fixed assets investments		36,869	37,594
Interest receivable and similar income		34,872	39,300
Fair value movements		28,753	290,067
Profit before tax		<u>20,645</u>	<u>285,179</u>
Tax on profit	4	(32,488)	(49,356)
(Loss)/profit for the financial year		<u><u>(11,843)</u></u>	<u><u>235,823</u></u>

There was no other comprehensive income for 2020 (2019:£NIL).

The notes on pages 9 to 17 form part of these financial statements.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION
REGISTERED NUMBER:

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2020

	Note	2020 £	2019 £
Fixed assets			
Tangible assets	5	7,227	10,918
Investments	6	1,978,421	1,949,668
		<u>1,985,648</u>	<u>1,960,586</u>
Current assets			
Debtors: amounts falling due within one year	7	1,101,717	1,176,990
Current asset investments	8	3,000,000	3,000,000
Cash at bank and in hand		1,037,840	1,015,474
		<u>5,139,557</u>	<u>5,192,464</u>
Creditors: amounts falling due within one year	9	(1,151,119)	(1,199,609)
		<u>3,988,438</u>	<u>3,992,855</u>
Net current assets		<u>3,988,438</u>	<u>3,992,855</u>
Total assets less current liabilities		<u>5,974,086</u>	<u>5,953,441</u>
Provisions for liabilities			
Deferred tax	10	(262,198)	(229,710)
Other provisions		(62,250)	(62,250)
		<u>(324,448)</u>	<u>(291,960)</u>
Net assets		<u><u>5,649,638</u></u>	<u><u>5,661,481</u></u>
Capital and reserves			
Profit and loss account		<u>5,649,638</u>	<u>5,661,481</u>
		<u><u>5,649,638</u></u>	<u><u>5,661,481</u></u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the Management Board and were signed on its behalf on 10 March 2021

Ian Guy

Mr I Guy
Management Board

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2020**

	Profit and loss account £	Total equity £
At 1 January 2019	5,425,658	5,425,658
Profit for the year	235,823	235,823
At 1 January 2020	<u>5,661,481</u>	<u>5,661,481</u>
Loss for the year	(11,843)	(11,843)
At 31 December 2020	<u><u>5,649,638</u></u>	<u><u>5,649,638</u></u>

The notes on pages 9 to 17 form part of these financial statements.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. General information

1.1 General Information

The Engineering Construction Industry Association (ECIA) is the principal trade and employer Association for the UK Engineering Construction Industry (ECI). The UK ECI designs, constructs and maintains process plant across the oil and gas, water, environment, steel and metal, cement, glass, paper, brewing and distillation, food, power generation, nuclear waste, reprocessing, pharmaceutical production, petrochemical and chemical sectors.

The ECIA provides its members with a collective voice to represent their interests on all matters affecting their industry. Through its structure, members enjoy access to government, legislators, clients and trade unions. It is supported by the statutory Engineering Construction Industry Training Board (ECITB).

The ECIA aims to provide member companies with a range of specialist, quality, value-adding services, designed to assist with the safe and successful management of people on UK engineering construction sites.

The Association is an Employers' Association and domiciled in England. The address of its registered office is Broadway House, Tothill Street, London.

1.2 Statement of Compliance

The financial statements of the Engineering Construction Industry Association have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Trade Union and Labour Relations (Consolidation) Act 1992.

2. Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Association's accounting policies. See Note 2.15.

2.2 Going concern

The worldwide outbreak of the COVID-19 virus represented a significant event in the year and has continued to do so since the end of the financial period. The Management Board has reviewed the Association's forecasts and considered the impact of the pandemic on going concern, concluding that the going concern basis remains an appropriate basis of preparation for these financial statements given the likely cash flows 12 months from the date of signing this report.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020**

2. Accounting policies (continued)

2.3 Turnover

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Association and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover consists of members subscriptions, insurance commissions, and sundry income. Members subscriptions are recognised in the subscription year to which they relate. Insurance commissions are recognised in the month in which the related insurance policies commence, and the profit commission arising on insurance policies is recognised on an annual basis at the point it can be reliably measured. Sundry income is recognised in the period in which it is earned.

2.4 Dividend and interest income

Dividend income is recognised when the right to receive payment is established. Interest income is recognised in the period in which it was earned.

2.5 Employee benefits

The Association provides a range of benefits to employees, including paid holiday arrangements and a defined contribution pension plan.

(a) Short term benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

(b) Defined contribution pension plans

The Association operates a defined contribution plan for its employees.

A defined contribution plan is a pension plan under which the Association pays fixed contributions into a separate entity. Once the contributions have been paid the Association has no further payment obligations.

The contributions are recognised as an expense in the period on which they fall due. Amounts not paid are shown in accruals in the Statement of Financial Position.

The assets of the plan are held separately from the Association in independently administered funds.

2.6 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020**

2. Accounting policies (continued)

2.6 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight line method.

The estimated useful lives range as follows:

Office equipment	- 2 to 5 years
Computer equipment	- 2 to 5 years

2.7 Operating leases: the Association as lessee

At inception the Association assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Payments under operating leases are charged to the Income Statement on a straight-line basis over the period of the lease.

2.8 Dilapidation provision

The Association makes provision for dilapidation on the property that it occupies which is expected to be payable at the end of the lease term.

2.9 Valuation of investments

Investments in listed securities are remeasured to market value at each Statement of financial position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

Investments in listed company shares are remeasured to market value at each Statement of financial position date. Gains and losses on remeasurement are recognised in profit or loss for the period.

2.10 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.11 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

2.12 Financial instruments

The Association only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020**

2. Accounting policies (continued)

2.12 Financial instruments (continued)

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

2.13 Creditors

Short term creditors are measured at the transaction price.

2.14 Current and deferred taxation

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively.

(i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

(ii) Deferred tax

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

2. Accounting policies (continued)

2.15 Judgments in applying accounting policies and key sources of estimation uncertainty

In the process of applying its accounting policies, the Association is required to make certain estimates, judgements and assumptions that it believes are reasonable based on information available. These judgements, estimates and assumptions affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses recognised during the reporting periods presented.

The financial statements include a provision for dilapidations and the costs associated with the removal of the fixtures and fittings and the alterations that have been made to the leased offices. The size of the provision is an area involving estimation and judgement. The current provision is based on management's current best estimate of the future obligation, having taken into account the size and condition of the office and the extent of the alterations that have been made to it.

3. Employees

Staff costs were as follows:

	2020 £	2019 £
Wages and salaries	724,173	742,064
Social security costs	87,561	89,730
Cost of defined contribution scheme	38,345	38,764
	<u>850,079</u>	<u>870,558</u>

The average monthly number of employees during the year was 10 (2019 - 10).

4. Taxation

	2020 £	2019 £
Corporation tax		
Current tax on profits for the year	-	44
Deferred tax		
Capital (losses)/gains	32,488	49,312
Taxation on profit on ordinary activities	<u>32,488</u>	<u>49,356</u>

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020

4. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2019 - lower than) the standard rate of corporation tax in the UK of 19% (2019 - 19%). The differences are explained below:

	2020 £	2019 £
Profit on ordinary activities before tax	20,645	285,179
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2019 - 19%)	3,923	54,184
Effects of:		
Disallowable items	-	6,830
Adjustments to tax charge in respect of prior periods	-	43
Chargeable gains	5,463	55,113
Other permanent timing differences leading to an increase in taxation	-	24
Non-taxable income	(12,468)	(62,256)
Deferred tax not recognised	-	332
Losses carried back	-	1,838
Rate change adjustment	35,570	(6,752)
Total tax charge for the year	32,488	49,356

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020**

5. Tangible fixed assets

	Office equipment £	Computer equipment £	Total £
Cost			
At 1 January 2020	38,242	7,948	46,190
At 31 December 2020	<u>38,242</u>	<u>7,948</u>	<u>46,190</u>
Depreciation			
At 1 January 2020	28,751	6,520	35,271
Charge for the year on owned assets	3,216	476	3,692
At 31 December 2020	<u>31,967</u>	<u>6,996</u>	<u>38,963</u>
Net book value			
At 31 December 2020	<u>6,275</u>	<u>952</u>	<u>7,227</u>
At 31 December 2019	<u>9,490</u>	<u>1,428</u>	<u>10,918</u>

6. Fixed asset investments

	Listed investments £
Valuation	
At 1 January 2020	1,949,668
Fair value movement	28,753
At 31 December 2020	<u>1,978,421</u>

The cost of investments recognised above is £408,257 (2019: £408,257).

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

7. Debtors

	2020 £	2019 £
Trade debtors	1,040,250	1,123,062
Other debtors	20,671	12,892
Prepayments and accrued income	40,796	41,036
	<u>1,101,717</u>	<u>1,176,990</u>

8. Current asset investments

	2020 £	2019 £
Cash held on deposit	3,000,000	3,000,000
	<u>3,000,000</u>	<u>3,000,000</u>

9. Creditors: Amounts falling due within one year

	2020 £	2019 £
Trade creditors	22,215	14,669
Other taxation and social security	132,273	107,855
Other creditors	13,011	25,237
Accruals and deferred income	983,620	1,051,848
	<u>1,151,119</u>	<u>1,199,609</u>

10. Deferred taxation

	2020 £	2019 £
At beginning of year	(229,710)	(180,398)
Charged to the Income Statement	(32,488)	(49,312)
At end of year	<u>(262,198)</u>	<u>(229,710)</u>

ENGINEERING CONSTRUCTION INDUSTRY ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

10. Deferred taxation (continued)

The provision for deferred taxation is made up as follows:

	2020 £	2019 £
Capital gains	(262,198)	(229,710)
	<u>(262,198)</u>	<u>(229,710)</u>

11. Pension commitments

The Association operated a defined contribution pension scheme for all employees.

Contributions made into this scheme are paid by the Association at rates specified in the rules of the scheme. The assets of the scheme are held separately from those of the Association in an independently-administered fund.

Contributions payable by the Association during the year amounted to £38,345 (2019 - £38,764) and has been recognised in the Income Statement. As at the Statement of Financial Position date, there are liabilities of £5,939 to be paid over to the fund (2019 - £6,289).

12. Commitments under operating leases

At 31 December 2020 the Association had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2020 £	2019 £
Not later than 1 year	51,300	51,300
	<u>51,300</u>	<u>51,300</u>

13. Controlling party

The members of the Association are the ultimate controlling party.