

Homes England at MIPIM 2022

Your partner in the housing market



Who we are

Homes England is the government's housing and regeneration agency.

We care about the prosperity of places, the affordability of homes and the sustainability of communities.

As part of our mission to increase the supply of well-designed new homes and create places that inspire pride, we have a mandate to turbocharge the property-led regeneration of towns and cities across the country, supporting the UK Government's Levelling Up strategy.

For us, this means working with local leaders and the public and private sector to use our funding, expertise, and statutory powers to help create communities fit for the 21st century that foster local pride and a sense of place.

Talk to us about how we can work together to get more homes built and transform places.



Peter Denton, Chief Executive Officer of Homes England

"After an unprecedented two years, it is fantastic to be able to reconnect with partners at MIPIM 2022.

Alongside our new focus on regeneration, we are here to promote the diverse range of investment opportunities the UK residential sector offers, from investment in truly transformative regeneration projects to investing in funds to build much needed affordable homes.

Homes England can be your partner in the housing market, making introductions, matching capital with local opportunities and partner with you on projects, whether that's through debt or equity funding.

Come and speak to us about how we can work in partnership to create great places, help people access high quality new homes and build a better housing market." **Established in 2018,** our mission is to disrupt the housing market and increase the pace, scale and quality of housing delivery.



We support the delivery of new homes



We unlock infrastructure



We unlock investment



We build partnerships

Last year we:



Enabled **35,000** new homes to be built.



Provide **£306m** in equity and loan finance and **£175m** of infrastructure loan funding.



Helped **56,000** households buy their own home.



Unlocked land that will support the delivery of **170,000** homes.

Landing BBC's MasterChef at Warwick Bar in the heart of Birmingham. The regeneration of Digbeth is one of the agency's first actions to deliver on the Levelling Up agenda.

Homes England has worked with development firm Digbeth Loc Limited and their partners to help bring the MasterChef studios to the agency's Warwick Bar site in central Birmingham.

Under the agreement, with Digbeth Loc the development firm run by Peaky Blinders creator Steven Knight, Homes England will lease part of its land at Fazeley Street to Digbeth Loc, who will develop proposals for a mixed-used scheme, starting with the MasterChef production hub.

Homes England has assembled Warwick Bar – a collection of derelict and brownfield sites around Digbeth to help catalyse the wider regeneration of Digbeth. The regeneration of the wider Warwick Bar site will have a transformational impact on central Birmingham and the wider economy, bringing around 1,000 new homes, and around 270,000 sq ft of employment or educational floor space.



Picture: Lensi Photography

We're master planning sites across the country, come and speak to us about our land and how we can support you to bring new sites forward.

Accelerating the delivery of one of London's biggest regeneration projects.

Through a £100m infrastructure loan, Homes England is bringing forward the completion date of one of London's largest regeneration schemes by three years.

Canada Water will be the first new town centre in London in 50 years: a truly mixed-use new urban centre, built for the future.

Over the next twelve years, the 53-acre masterplan will deliver a new high street and town square, up to 3,000 new net zero carbon homes,



2 million sq ft of workspace accommodating 20,000 workers, a range of other public amenities and 16 extra acres of parks and places to pause and relax.

The £100m loan from Homes England is supporting British Land to fund new transport infrastructure, affordable homes, the town centre, and the development's sustainability strategy.

Come speak to us if you are looking to accelerate the delivery of your scheme.

Boosting lending for SMEs looking to build sustainable homes. Alongside Octopus Real Estate, Homes England has launched the Greener Homes Alliance, a new £175m lending alliance.

The Alliance will provide loan finance and expert support to SME housebuilders, enabling them to build more high quality, energy efficient homes throughout England.

Homes funded must achieve a minimum sustainability level and will benefit from increasing interest rate margin discounts as the energy efficiency of the homes increases above this.

This new partnership, the latest in a series of impactful lending alliances, will give smaller housebuilders both the funding and the knowledge needed to build more sustainable homes.



Come speak to us about building new lending alliances and funding for SMEs.

Supporting new investment in affordable housing. Long-term institutional investment in affordable housing can help meet the needs of communities across the country.

Homes England recently invested £20m in Man Global Private Markets (GPM) new Community Housing Fund.

The investment forms part of a wider equity raising exercise by Man to build a £400m fund to deliver 3,000 new affordable homes by 2026.

Additionally, we recently agreed a £10m investment with M&G to support the launch of their Shared Ownership Fund.

The investment from Homes England will help accelerate

the delivery of 2,000 affordable homes through M&G's new for-profit registered provider. Initially working in partnership with The Hyde Group, the fund can offer affordable housing providers capital to build new homes.

Homes England's commitment to the fund is a strong signal that the Government sees significant opportunities for domestic and international institutional capital to support the delivery of new affordable housing.



If you are an institutional investor considering investing in the affordable homes sector, we're keen to see how we can support you.

5 ways we can help you





We can introduce you to the residential market.

2



3



We can partner with you to unlock opportunities.

We can co-invest in funds and infrastructure.





5



We can sell you land.

We can show you the best places in England to match your capital requirements.

Meet the team

Our team is made up of specialist industry advisors as well as experts in investment and development. Find us at the UK Pavilion.



Peter Denton
Chief Executive Officer
Peter.Denton@homesengland.gov.uk

Talk to me about UK Government housing priorities and Homes England's role in the market.



Peter Freeman CBE Chair Peter.Freeman@homesengland.gov.uk

Talk to me about regeneration and Homes England's role in mixed use developments.



Barry CumminsChief Land and Development Officer
(Interim)

Barry.Cummins@homesengland.gov.uk

Talk to me about our land portfolio, acquisitions, disposals and our role as Master Developer.



Mike Palin
Executive Director - Markets,
Partners and Places (Interim)
Mike.Palin@homesengland.gov.uk

Talk to me about our support for local authorities and convening the public and private sector.



Gareth BlackerDirector - Strategic Development
Gareth.Blacker@homesengland.gov.uk

Talk to me about infrastructure funding and complex regeneration projects.



Jackie Rigby
Head - Affordable Housing Strategy
Jackie.Rigby@homesengland.gov.uk

Talk to me about affordable housing and our work to support new entrants and partnerships.



Alison Crofton

Director - National Development (Interim)

Alison.Crofton@homesengland.gov.uk

Talk to me about our land, our work with housebuilders and our strategic sites.



Sophie White

Director - Infrastructure Grants Sophie.White@homesengland.gov.uk

Talk to me about infrastructure needed to deliver housing.



Jennifer Murray

Head - Institutional Investment Jennifer.Murray@homesengland.gov.uk

Talk to me about our role in supporting more institutional investment in the UK residential sector.



Jon Bull-Diamond

Director - Products, Equity and Partnerships
Jon.Bull-Diamond@homesengland.gov.uk

Talk to me about equity investment and town centre regeneration partnerships.



Matt O'Connell Head - External Communications (Interim)

Matt.OConnell@homesengland.gov.uk

Talk to me about PR and media opportunities.



Jennifer Yard Senior Advisor to the CEO and Chair

Jennifer.Yard @homesengland.gov.uk

Talk to me about how we work with partners across government.

To understand the role Homes England plays in the housing market and the support we can provide to partners, join us at the panels and interviews we're involved in at MIPIM.

In conversation with Peter Denton, Chief Executive Officer, Homes England and Samantha McClary, Editor, Estate Gazette

Tuesday 15 March 12:15pm - 12:45pm

UK Pavilion

Leadership and Collaboration

Sophie White, Director - Infrastructure Grants Wednesday 16 March 10:00am - 10:45am

London Stand

UK: Devolution, the levelling up agenda and housing first

Peter Denton, Chief Executive Officer Wednesday 16 March 2:30pm – 3:30pm

Foyer Balcon Debussy

Housing First: The affordable challenge

Jackie Rigby, Head - Affordable Housing Strategy Wednesday 16 March 3:45pm – 4:30pm

Agora Room

What are the investment opportunities in UK residential sector?

Peter Freeman CBE, Chair Thursday 17 March 11:30am – 12:15pm **UK Pavilion**

Find us on the UK Pavilion or contact us at

+44 300 1234 500 enquiries@homesengland.gov.uk @HomesEngland

