

Completed acquisition by Admiral Taverns of Hawthorn Leisure Topco Limited

Notice under paragraph 2(1) of Schedule 10 to the Enterprise Act 2002 (the Act) – consultation on proposed undertakings in lieu of reference pursuant to section 73 of the Act

ME/6934/21

Introduction

- On 20 August 2021, AT Brady Holdings Limited (Admiral) acquired Hawthorn Leisure Topco Limited (Hawthorn), a company that owned a portfolio of 687 pubs (the Transaction). Admiral and Hawthorn are together referred to as the Parties.
- 2. On 27 October 2021, the Competition and Markets Authority (CMA) decided under section 22(1) of the Enterprise Act 2002 (the Act) that it is or may be the case that the Transaction constitutes a relevant merger situation¹ that has resulted or may be expected to result in a substantial lessening of competition (SLC) within a market or markets in the United Kingdom (the SLC Decision). The text of the SLC Decision is available on the CMA webpages.²
- 3. On 3 November 2021, Admiral offered undertakings in lieu of reference to the CMA for the purposes of section 73(2) of the Act.
- On 5 November 2021, the CMA gave notice to Admiral, pursuant to section 73A(2)(b) of the Act, that it considers that there are reasonable grounds for believing that the undertakings offered, or a modified version of them, might

¹ Pursuant to section 25(4) of the Act the four-month period mentioned in section 24 of the Act is extended while the CMA is seeking undertakings in lieu of reference.

² See Admiral Taverns / Hampden Pub Estate merger inquiry - GOV.UK (www.gov.uk)

be accepted by the CMA under section 73(2) of the Act and that it is considering Admiral's offer (the UIL Provisional Acceptance Decision).

The undertakings offered

- 5. As set out in the SLC Decision, the CMA found a realistic prospect of an SLC in relation to the operation of pubs in seven local catchment areas as a result of horizontal unilateral effects (the SLC Areas, with each area being an SLC Area).
- 6. As set out in the UIL Provisional Acceptance Decision, Admiral has offered structural divestments of individual pubs in each SLC Area (the Divestment Pubs, with each pub being a Divestment Pub, see Annex 1). The text of the undertakings is available on the CMA webpages (the Proposed Undertakings).³
- 7. As set out at paragraph 17 of the UIL Provisional Acceptance Decision, the CMA does not consider it appropriate to seek an upfront buyer in respect of the Divestment Pubs based on evidence provided by the Parties that there are several potential suitable purchasers who have expressed an interest in purchasing the Parties' pubs. The CMA also notes that there are many pub divestments annually in the UK.

CMA assessment

8. The CMA currently considers that, subject to responses to the consultation required by Schedule 10 of the Act, the Proposed Undertakings will resolve the SLC identified in the SLC Decision in a clear-cut manner, ie the CMA currently does not have material doubts about the overall effectiveness of the Proposed Undertakings or concerns about their implementation.⁴ The proposed structural divestments are intended to replace the competitive constraint provided by Hawthorn on Admiral that would otherwise be lost following the Transaction in each of the seven local areas. The CMA also currently considers that the Proposed Undertakings would be capable of ready implementation based on evidence submitted by the Parties, including financial information, indicating that the Divestment Pubs are saleable and likely to continue in operation as a going concern.

³ See Admiral Taverns / Hampden Pub Estate merger inquiry - GOV.UK (www.gov.uk). ⁴ *Mergers remedies (CMA87)*, December 2018, Chapter 3 (in particular paragraphs 3.27, 3.28 and 3.30).

Proposed decision and next steps

- 9. For the reasons set out above, the CMA currently considers that the Proposed Undertakings are, in the circumstances of this case, appropriate to remedy, mitigate or prevent the competition concerns identified in the SLC Decision and form as comprehensive a solution to these concerns as is reasonable and practicable.
- 10. The CMA therefore gives notice that it proposes to accept the Proposed Undertakings in lieu of a reference of the Transaction for a phase 2 investigation. The text of the proposed undertaking is available on the CMA web pages.⁵
- 11. Before reaching a decision as to whether to accept the Proposed Undertakings, the CMA invites interested parties to make their views known to it. The CMA will have regard to any representations made in response to this consultation and may make modifications to the Proposed Undertakings as a result. If the CMA considers that any representation necessitates any material change to the Proposed Undertakings, the CMA will give notice of the proposed modifications and publish a further consultation.⁶
- 12. Representations should be made in writing to the CMA and be addressed to:

Rafia Saif Mergers Group Competition and Markets Authority The Cabot 25 Cabot Square London E14 4QZ

Email: rafia.saif@cma.gov.uk Telephone: 020 3738 6932

Deadline for comments: 30 November 2021

⁵ See Admiral Taverns / Hampden Pub Estate merger inquiry - GOV.UK (www.gov.uk)

⁶ Under paragraph 2(4) of Schedule 10 to the Act.

ANNEX 1

	Pub	Owner	Postcode
1	Blue Bell	Admiral	WN4 0QF
2	Rose & Crown	Admiral	PE15 0JA
3	Stag	Hawthorn	WN4 0SD
4	Glade	Hawthorn	CV3 3FB
5	Swan	Admiral	IP31 1DN
6	Swiss Bell	Admiral	CM7 9UL
7	The Lady Jane	Hawthorn	LE67 5PH