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Form AR27

Trade Union and Labour Relations (Consolidation) Act 1992

Annual Return for an Employers' Association

Name of Employers' Association:	The Scottish Motor Trade Association Limited				
Year ended:	31 March 2021				
List No:	5174E				
Head or Main Office:	Palmerston House				
	10 The Loan				
	South Queensferry				
Postcode	EH30 9NS				
Website address (if available)	www.smta.co.uk				
Has the address changed during the year to which the return relates?	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>	('X' in appropriate box)
General Secretary:	Moira Gaynor				
Contact name for queries regarding the completion of this return:	Moira Gaynor				
Telephone Number:	0131 331 5510				
E-mail:	Moira.gaynor@smta.co.uk				

Please follow the guidance notes in the completion of this return

Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 0330 1093602

You should sent the annual return to the following address stating the name of the union in subject:

For Employers' Associations based in England and Wales: returns@certoffice.org

For Employers' Associations based in Scotland: ymw@tcyoung.co.uk

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Return of Members

(see note 9)

Number of members at the end of the year				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (Including Channel Islands)	Totals
1,415				1,415

Change of Officers

Please complete the following to record any changes of officers during the twelve months covered by this return.

Position held	Name of Officer ceasing to hold office	Name of Officer appointed	Date of Change

Officers in post

(see note 10)

Please complete list of all officers in post at the end of the year to which this form relates.

Name of Officer	Position held
Mr William Alexander Burgess	Director
Mr Graham Greenwood	Director
Mr Adrian Smith	Director
Mr Colin McGeoch	Director
Mr Alexander Campbell	Director
Mr Ian Grieve	Director
Mr Stuart Kinghorn	Director
Mr Alexander McGarva	Director
Mrs Moira Gaynor	Company Secretary

Revenue Account / General Fund

(see notes 11 to 16)

Previous Year		£	£
	Income		
	From Members Subscriptions, levies, etc		
	Investment income Interest and dividends (gross) Bank interest (gross) Other (specify)		
	Total Investment Income		
	Other Income Rents received Insurance commission Consultancy fees Publications/Seminars Miscellaneous receipts (specify)		
	Total of other income		
	Total income		
	Interfund Transfers IN		
	Expenditure		
	Administrative expenses Remuneration and expenses of staff Occupancy costs Printing, Stationery, Post Telephones Legal and Professional fees Miscellaneous (specify)		
	Total of Admin expenses		
	Other Charges Bank charges Depreciation Sums written off Affiliation fees Donations Conference and meeting fees Expenses Miscellaneous (specify)		
	Total of other charges		
	Taxation		
	Total expenditure		
	Interfund Transfers OUT		
	Surplus/Deficit for year		
	Amount of fund at beginning of year		
	Amount of fund at end of year		

Accounts other than Revenue Account/General Fund
(see notes 17 to 18)

Account 2		Fund Account	
		£	£
Name of account:			
Income	From members		
	Investment income		
	Other Income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

Account 3		Fund Account	
		£	£
Name of account:			
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

Accounts other than Revenue Account/General Fund
(see notes 17 to 18)

Account 4		Fund Account	
		£	£
Name of account:			
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

Account 5		Fund Account	
		£	£
Name of account:			
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

Accounts other than Revenue Account/General Fund
(see notes 17 to 18)

Account 6		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Account 7		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
	Interfund Transfers IN		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Interfund Transfers OUT		
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

Fixed Assets account

(see note 21)

	Land and Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total £
Cost or Valuation				
At start of period				
Additions during period				
Less: Disposals				
Less: Depreciation				
Total to end of period				
Book Amount at end of period				
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
Total of Fixed Assets				

Analysis of Investments

(see note 22)

Quoted		Other Funds
	British Government & British Government Guaranteed Securities	
	British Municipal and County Securities	
	Other quoted securities (to be specified)	
	Total Quoted (as Balance Sheet)	
	Market Value of Quoted Investments	
Unquoted	British Government Securities	
	British Municipal and County Securities	
	Mortgages	
	Other unquoted investments (to be specified)	
	Total Unquoted (as Balance Sheet)	
	Market Value of Unquoted Investments	

* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

Analysis of investment income (Controlling interests)

(see note 23)

Does the association, or any constituent part of the association, have a controlling interest in any limited company?

Yes	X	No	
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If Yes name the relevant companies:

Company name	Company registration number (if not registered in England & Wales, state where registered)
Scotsure Insurance Company Limited	SC 127665 (Scotland)
Andstrat (No. 288) Limited	SC 077926 (Scotland)
The Scottish Motor Show Limited	SC 121085 (Scotland)
SMTA (Trading Partners) Limited	SC 342972 (Scotland)
Scotsure MBI Limited	SC 352229 (Scotland)

Incorporated Employers' Associations

Are the shares which are controlled by the association registered in the association's name

Yes	X	No	
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If NO, please state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders

Unincorporated Employers' Associations

Are the shares which are controlled by the association registered in the names of the association's trustees?

Yes		No	X
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If NO, state the names of the persons in whom the shares controlled by the association are registered.

Company name	Names of shareholders

Summary Sheet

(see notes 24 to 33)

		All Funds	Total Funds
		£	£
Income			
From Members			
From Investments			
Other Income (including increases by revaluation of assets)			
	Total Income		
Expenditure (including decreases by revaluation of assets)			
	Total Expenditure		
Funds at beginning of year (including reserves)			
Funds at end of year (including reserves)			
ASSETS			
	Fixed Assets		
	Investment Assets		
	Other Assets		
	Total Assets		
Liabilities			
	Total Liabilities		
Net Assets (Total Assets less Total Liabilities)			

Summary Sheet

(see notes 24 to 33)

	All Funds	Total Funds
	£	£
Income		
From Members	465,188	465,188
From Investments	12,508	12,508
Other Income (including increases by revaluation of assets)	3,646,468	3,646,468
Total Income	4,124,164	4,124,164
Expenditure (including decreases by revaluation of assets)	3,748,579	3,748,579
Total Expenditure	3,748,579	3,748,579
Funds at beginning of year (including reserves)	2,904,874	2,904,874
Funds at end of year (including reserves)	3,280,459	3,280,459
ASSETS		
Fixed Assets		672,310
Investment Assets		479,395
Other Assets		3,156,081
Total Assets		4,307,786
Liabilities		
Total Liabilities		1,027,327
Net Assets (Total Assets less Total Liabilities)		3,280,459

Notes to the accounts

(see note 34)

All notes to the accounts must be entered on or attached to this part of the return.

A large, empty rectangular box with a thin black border, occupying the central portion of the page. It is intended for the taxpayer to enter their notes to the accounts.

Accounting policies

(see notes 35 & 36)

Signatures to the annual return

(see notes 37 and 38)

Including the accounts and balance sheet contained in the return.

Please copy and paste your electronic signature here

Secretary's Signature: <i>Moira A Gaynor</i> <hr/> Name: Moira Gaynor <hr/> Date: 26/10/21	Chairman's Signature: <i>Sandy Burgess</i> <small>(or other official whose position should be stated)</small> <hr/> Name: Sandy Burgess <hr/> Date: 26/10/21
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Checklist

(see note 39)

(please enter 'X' as appropriate)

Is the return of officers attached? (see Page 2)	Yes	X	No	
Has the list of officers been completed? (see Page 2A)	Yes	X	No	
Has the return been signed? (see Note 37)	Yes	X	No	
Has the auditor's report been completed? (see Note 41)	Yes	X	No	
Is the rule book enclosed? (see Note 39)	Yes		No	X
Has the summary sheet been completed? (see Notes 6 and 24 to 33)	Yes	X	No	

Checklist for auditor's report

(see notes 41 to 44)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)

Please explain in your report overleaf or attached.

2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:

- a. kept proper accounting records with respect to its transactions and its assets and liabilities; and
- b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 43)

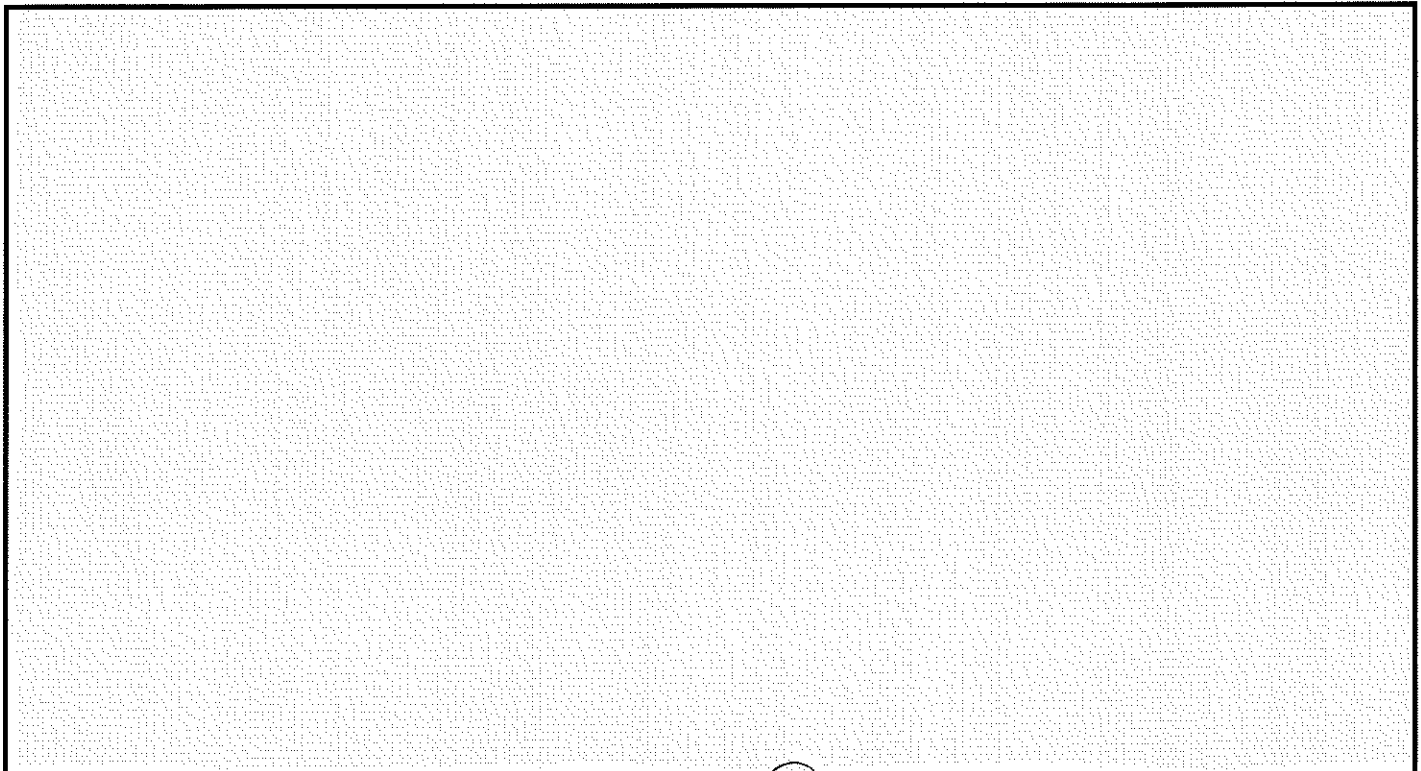
Please explain in your report overleaf or attached.


3. Your auditors or auditor must include in their report the following wording:

In our opinion the financial statements:

- give a true and fair view of the matters to which they relate to.
- have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.

Auditor's report (continued)

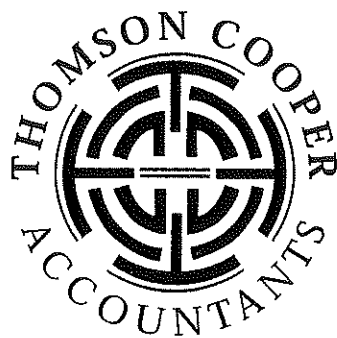


Signature(s) of auditor or auditors:		
Name(s):	Andrew Croxford	
Profession(s) or Calling(s):	CA	
Address(es)	Thomson Cooper 3 Castle Court, Carnegie Campus, Dunfermline, Fife, KY11 8PB	
Date:	03 November 2021	
Contact name for enquiries and telephone number:	Andrew Croxford 01383 628800	

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

Company Registration No. SC005898 (Scotland)

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED
ANNUAL REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2021



SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

COMPANY INFORMATION

Directors	Mr A Smith Mr S Burgess Mr I Grieve Mr S Kinghorn Mr C McGeoch Mr A Campbell Mr G Greenwood Mr A McGarva
Secretary	Ms M Gaynor
Company number	SC005898
Registered office	Palmerston House 10 The Loan South Queensferry EH30 9NS
Auditors	Thomson Cooper 3 Castle Court Carnegie Campus Dunfermline Fife KY11 8PB
Bankers	The Co-operative bank PO Box 250 Delf House Southway Skelmersdale WN8 6WT The Royal Bank of Scotland 36 St Andrew Square Edinburgh EH2 2YB Bank of Scotland 20/22 Shandwick Place Edinburgh EH2 4RN
Solicitors	Anderson Strathern LLP 1 Rutland Court Edinburgh EH3 8EY

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

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SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

STRATEGIC REPORT

FOR THE YEAR ENDED 31 MARCH 2021

The directors present the strategic report for the year ended 31 March 2021.

2020-21 where did the year go?

Life lessons in the automotive sector!

Like many of you, our financial year started on April the 1st but the reality was a whole lot different! The SMTA and most if indeed not all our members' businesses, as well as our suppliers and the public institutions and governments we deal with daily, experienced a year (and counting) of unprecedented change and challenge. We are all carrying the scars materially, morally and mentally of the pandemic. There is no doubt that much is yet to come, especially within the skills arena, as many of our staff and colleagues are yet to fully understand the impact this dreadful virus has had on them or their families. I have been humbled by the strength shown in such adversity by our membership and staff during this terrible time.

As with previous reports our balance sheet date in these accounts is 31st March. This year we have taken the approach, as advised by our auditors, to highlight the impact of COVID-19 on our trading of the financial benefits we received from the UK government to support the payments provided to those members of staff we placed on furlough. I can confirm to the membership that this funding was used entirely as a contribution towards the costs associated with supporting our workforce when they were placed on furlough, installing and maintaining the now expected levels of preventive measures within the office and ensuring our teams were properly protected when they were able to get back out on the road doing the day job. The SMTA staff are all to be congratulated on the professional approach taken when placed on furlough and those who continued to work from home.

In last year's statement I wrote of 36 vaccines being tested with very positive results to date. Writing this update today I understand that we have nearly four million of Scotland's population vaccinated and the number continues to rise every day. The SMTA would like to place on record our gratitude for all front-line workers that have contributed to get the country through this dreadful situation, many of whom are today getting on with their jobs in hospitals, of course, but also in councils, transport, retail and of course our own sector, well done and sincere thanks to all.

Previously, I wrote of the uncertainty of the BREXIT situation. Well, we now know there is no uncertainty! it is causing the sector issues with supply of vehicles and components, and we are also seeing increases in wholesale product pricing exactly as we suggested would happen.

Our Scottish and United Kingdom politics continue to be "interesting and complex" and as always the SMTA is ready and willing, and more importantly able, to serve our membership on any business-critical issues without interference or influence of party politics. Our sector continues to be positive and resilient, but we must maintain our resolve as we have the huge issue of Block Exemption now being discussed in Brussels, and as a sitting Director within Ceca, I will ensure that the UK sector gets a fair hearing. This is critical for our franchised and independent members alike.

We have challenging and yet exciting times ahead with the acceleration of the banning of all ICE cars from 2030. The SMTA has plans to introduce our AutoESURE product in the fourth quarter of 2021 to help address the skills issues highlighted in our extensive report created in conjunction with the Scottish Government.

Review of the business

The year to 31st March 2021 has produced a SMTA consolidated surplus before tax of £441,548. This is a significant and unplanned improvement on the previous year, with satisfactory growth in most revenue streams now we able to get back to the provision of more services and products to our growing membership base. There is however a significant positive impact on our accounts as a direct result of the support monies provided for the COVID-19 recovery. The results have been reviewed on an ongoing basis and we are satisfied with the operational and financial factors that have created this outcome. Within this report, we will provide an overview of SMTA activity and an update on current operational divisions of the business.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

SMTA

The core business of the SMTA is its membership and we are pleased to confirm that this continues to grow at an acceptable level. We continue to raise awareness and the profile of the industry across various media channels and enjoy a strong relationship with both BBC Scotland TV and BBC Radio Scotland. Further success has been experienced with the recognised national motor trade media titles Motor Trader and Automotive Management, our own membership magazine, AutoINSIGHT which has continued to grow and mature during 2020-21 and we are now distributing over 4,500 hard copies per quarter across Scotland and the North of England.

Our membership communications have been further bolstered by our weekly e-shot and an all-new look bulletin. We are now well advanced in the development of our new SMTA standard design Website, and I firmly believe that these platforms ensure that the SMTA has a voice which is heard and recognised across Scotland and beyond. We have continued our support package with the Scottish Motor Racing Club for the 2021 SMTA Citroen C1 Racing Championship. As part of our deal, we have taken some space on two Formula Ford single seater racing cars which will be an extra point of interest and promotion throughout the racing calendar and continues to provide the SMTA with increased levels of motoring consumer awareness. The SMRC have continued to operate at Knockhill and produced some excellent close racing with associated media coverage despite the challenges of recent times.

We will continue our lobbying activities in Holyrood with interaction at Minister level on Apprentice Funding, Rates Revaluation, Cybercrime and now on the issue of the Scottish Government's renewed ambitions for the demise of fossil fuelled vehicles in our towns and cities. We continue to be active with Transport Scotland on the Ultra- Low Emission Zones ensuring they are aware of the potential impacts of these on many of our members. We released the results of our skills review with Transport Scotland and Scottish Enterprise and the IMI which ensures the industry has a reference document that will shape the training provision for years to come. We continue to meet with senior people within the Department for Transport and the Driver and Vehicle Standards Agency in London and Bristol.

Our membership support packages for employment law and pension planning continue to be well received by those who have used them. Our on-line HR portal which is free to all members has also been a huge success.

Our latest insurance product for our members has developed significantly over the last year with Marsh Commercial offering a fantastic, and ever evolving level of support and guidance to many of our members.

EUROPE

As you are aware the SMTA joined CECRA, which is the European umbrella organisation regrouping national automotive trade associations and European brand dealer councils, acting as a watchdog, ensuring the interests of authorized dealers and repairers are taken into due account by European regulatory bodies. I am proud to serve on the Board of CECRA ensuring that the voice of our members continues to be heard across Europe despite our situation as a result of BREXIT.

MOT QMS

This business stream was heavily impacted with the COVID-19 situation and accordingly we are playing catch up with over 700 inspections due this year. We continue to work with the IMI to deliver the mandatory Annual Assessment and CPD programme and we offer a genuine "one stop shop" option for our members' MOT needs. In partnership with Dingbro we delivered over 2,500 individuals onto the programme and once again achieved a 100% CPD take up as well. This year saw the pass levels go up as was planned but we experienced some issues with communications from DVSA that fell short of our expectations. This has been discussed with them at length and it is understood that there is a very real need for improvements across the board.

Our unique software package, MOT MAX, is available free of charge to all our MOT QMS users and is available to all non-users on a nominal additional cost. Access to this industry leading product is restricted to SMTA members only.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

Scotsure Warranty

We have expanded our Scotsure brand as "You can judge a car by its cover", by introducing new levels of cover and to date these have been well received across the industry and we once again, recorded significant growth in volumes and income for Scotsure. The claims process within our South Queensferry Head Office continues to offer us a unique selling proposition in a very competitive market.

The arrangement with Car Care Plan for the delivery of our renewal process as well as offering insured products such as GAP via their UK based outbound centre continues to contribute benefits to our membership with additional income coming into the SMTA as a result. The option to extend a warranty has been well received by the consumers who have been approached and we look forward to the continuation of this trend for many years.

Skills Solutions

Despite the challenges of the last year and various college lockdowns and false starts, we still have an average of over 300 apprentices under our management across Scotland and on many of the islands. This continues to deliver us an excellent return. Our working relationship with GTG continues to work well for all parties concerned and we have now placed some additional students with them for full training.

Grampian Motor Training Trust continue to offer support for members seeking to hire an apprentice or develop their staff within the Grampian area. The Pettigrew Charitable Trust continued to deliver significant levels of support to several of our apprentices.

In association with the Department for Work and Pensions we launched a Kickstart programme for young workers, which has exceeded our wildest expectations. At the time of writing, we have over 200 potential six month fully funded work placements to fill!

Trading Partners

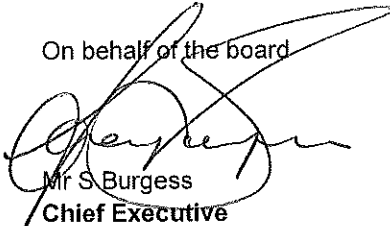
Growth in numbers signing up to Trading Partners has been significant. The benefit of the staff being invested sees increased business coming in via Trading Partners but also provides us with the comfort that the SMTA is on the ground supporting our membership and we continue to explore opportunities to enhance our offerings further.

Summary

In conclusion, a very satisfactory period for the report, but we are aware of the huge challenges ahead. The unique situation we are all now experiencing is still evolving and fresh to us all and it has impacted everyone without exception! Politics continue to be critical for our sector and as before we will take the fight to Holyrood for apprentices, rates revaluations, the apprentice levy, the 2030 fossil fuel ambition and the introduction of the Ultra-Low Emission Zones across Glasgow, Edinburgh, Aberdeen and Dundee and of course all the relevant COVID-19 issues that we have coming our way.

With the end of the furlough scheme approaching, our economy for 2021-22 could well see some cooling from the current frenetic pace we are all experiencing. The value of quality used stocks certainly is one of the strangest I have seen in my 45 years plus in the sector. The SMTA continues to promote protect and encourage our members and our industry across the country and around the globe. We have done this since 1903 and I am certainly proud to be able to lead this association along this journey.

On behalf of the board



Mr S Burgess
Chief Executive
21 July 2021

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2021

The directors present their annual report and financial statements for the year ended 31 March 2021.

Principal activities

The principal activity of the company and of the group continued to be that of a member body which exists to represent all aspects of the retail motor trade in Scotland. Details of the activities of the group's subsidiaries are set out in the accounts and in the Strategic Report.

Results and dividends

The results for the year are set out on page 9. The directors do not recommend the payment of a dividend.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr A Smith

Mr S Burgess

Mr I Grieve

Mr S Kinghorn

Mr C McGeoch

Mr A Campbell

Mr G Greenwood

Mr A McGarva

Mr A Wood

(Resigned 9 July 2020)

Auditor

In accordance with the company's articles, a resolution proposing that Thomson Cooper be reappointed as auditor of the group will be put to the Annual General Meeting.

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company, and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

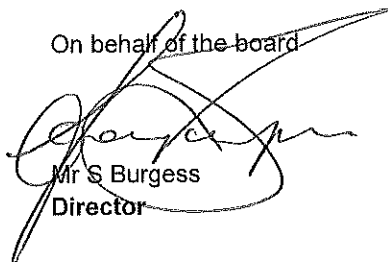
DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the auditor of the company is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the auditor of the company is aware of that information.

On behalf of the board



Mr S Burgess
Director

21 July 2021

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

Opinion

We have audited the financial statements of Scottish Motor Trade Association Ltd (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 March 2021 which comprise the group profit and loss account, the group balance sheet, the company balance sheet and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 March 2021 and of the profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006; and
- have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the Directors' Report and the Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report and the Strategic Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report or the Strategic Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Extent to which the audit was capable of detecting irregularities, including fraud

We considered the opportunities and incentives that may exist within the group for fraud and identified the greatest potential for fraud in the following areas: existence and timing of recognition of income, posting of unusual journals along with complex transactions and manipulating the group's key performance indicators to meet targets. We discussed these risks with management, designed audit procedures to test the timing and existence of revenue, tested a sample of journals to confirm they were appropriate and reviewed areas of judgement for indicators of management bias to address these risks.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our sector experience through discussion with the officers and other management (as required by the auditing standards).

We reviewed the laws and regulations in areas that directly affect the financial statements including financial and taxation legislation and considered the extent of compliance with those laws and regulations as part of our procedures on the related financial statement items.

With the exception of any known or possible non-compliance with relevant and significant laws and regulations, and as required by the auditing standards, our work in respect of these was limited to enquiry of the officers and management of the group.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

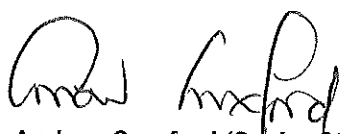
Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

These inherent limitations are particularly significant in the case of misstatement resulting from fraud as this may involve sophisticated schemes designed to avoid detection, including deliberate failure to record transactions, collusion or the provision of intentional misrepresentations.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Andrew Croxford (Senior Statutory Auditor)
For and on behalf of Thomson Cooper, Statutory Auditors
Dunfermline

21 July 2021

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2021

	Notes	2021 £	2020 £
Turnover	2	3,899,315	4,012,369
Cost of sales		(2,505,602)	(2,427,387)
Gross profit		1,393,713	1,584,982
Administrative expenses		(1,177,014)	(1,256,330)
Other operating income/(expenses)		224,664	(87,139)
Operating profit	3	441,363	241,513
Interest receivable and similar income	7	185	328
Profit before taxation		441,548	241,841
Tax on profit	9	(65,963)	(58,982)
Profit for the financial year	17	375,585	182,859

Profit for the financial year is all attributable to the owners of the parent company

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

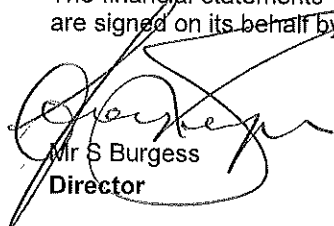
GROUP BALANCE SHEET

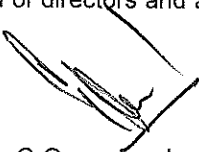
AS AT 31 MARCH 2021

	Notes	2021 £	£	2020 £	£
Fixed assets					
Tangible assets	8		672,310		645,062
Current assets					
Stocks		4,468		5,549	
Debtors	12	1,039,624		781,465	
Investments	14	479,395		376,929	
Cash at bank and in hand		2,111,989		2,190,689	
		<u>3,635,476</u>		<u>3,354,632</u>	
Creditors: amounts falling due within one year	13	<u>(1,027,327)</u>		<u>(1,094,820)</u>	
Net current assets			<u>2,608,149</u>		<u>2,259,812</u>
Total assets less current liabilities			<u>3,280,459</u>		<u>2,904,874</u>
Capital and reserves					
Profit and loss reserves	17		<u>3,280,459</u>		<u>2,904,874</u>

These financial statements have been prepared in accordance with the provisions applicable to groups and companies subject to the small companies regime.

The financial statements were approved by the board of directors and authorised for issue on 21 July 2021 and are signed on its behalf by:


Mr S Burgess
Director


Mr G Greenwood
Director

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

COMPANY BALANCE SHEET

AS AT 31 MARCH 2021

	Notes	2021		2020	
		£	£	£	£
Fixed assets					
Tangible assets	8		672,310		645,062
Investments	10		797,556		797,556
			<u>1,469,866</u>		<u>1,442,618</u>
Current assets					
Debtors	12	709,533		695,779	
Cash at bank and in hand		1,233,988		695,638	
		<u>1,943,521</u>		<u>1,391,417</u>	
Creditors: amounts falling due within one year	13	(2,004,152)		(1,549,712)	
Net current liabilities			(60,631)		(158,295)
Total assets less current liabilities			<u>1,409,235</u>		<u>1,284,323</u>
Capital and reserves					
Profit and loss reserves	17		1,409,235		1,284,323

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the board of directors and authorised for issue on 21 July 2021 and are signed on its behalf by:


Mr S Burgess
Director


Mr G Greenwood
Director

Company Registration No. SC005898

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

Company information

Scottish Motor Trade Association Limited ("the Company") is a company limited by Guarantee and not having share capital. The liability of the members who constitute the Association is limited to £1 per member. The company is domiciled and incorporated in Scotland. The registered office is Palmerston House, 10 The Loan, South Queensferry, EH30 9NS.

The Group consists of Scottish Motor Trade Association Limited and all of its subsidiaries.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

As permitted by s408 Companies Act 2006, the company has not presented its own profit and loss account and related notes. The company's profit for the year was £124,912 (2020 - £159,274).

1.2 Basis of consolidation

The consolidated financial statements incorporate those of Scottish Motor Trade Association Limited and all of its subsidiaries (i.e. entities that the Group controls through its power to govern the financial and operating policies so as to obtain economic benefits). Subsidiaries acquired during the year are consolidated using the purchase method. Their results are incorporated from the date that control passes. All financial statements are made up to 31 March 2021.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the Group.

The cost of a business combination is the fair value at the acquisition date of the assets given, equity instruments issued and liabilities incurred or assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognised as goodwill.

1.3 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

The directors are aware of the continuing potential impact on the Group of Covid-19. The directors are actively taking all steps to mitigate any impact the virus may have on the Group. The directors have considered a period of 12 months from the date of approval of the financial statements.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.4 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue from annual membership is deferred over the membership period and training income is recognised when the appropriate milestone has been reached.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold land and buildings	No depreciation charge
Computer equipment	33 1/3% straight line
Fixtures and fittings	10-20% straight line
Motor vehicles	25% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the profit and loss account.

No depreciation is charged on the Freehold land and buildings as the directors have assessed the current residual value of the buildings are such that any depreciation charge required would not be material.

1.6 Impairment of fixed assets

At each reporting period end date, the group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.

1.7 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of the lower of cost and replacement cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts.

1.9 Financial instruments

The group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the group's balance sheet when the group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the group's contractual obligations expire or are discharged or cancelled.

1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset if, and only if, there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.11 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.12 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.13 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

1.14 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

2 Turnover and other revenue

An analysis of the group's turnover is as follows:

	2021	2020
	£	£
Turnover		
Annual subscriptions	465,188	460,709
Training and seminars	483,008	704,961
Administration fees	327,584	314,172
Commissions	163,547	138,921
Members' services	2,449,052	2,359,121
Other income	10,936	34,485
	<u>3,899,315</u>	<u>4,012,369</u>

3 Operating (loss)/profit

	2021	2020
	£	£
Operating (loss)/profit for the year is stated after charging/(crediting):		
Depreciation of tangible fixed assets	44,289	30,008
Gain on disposal of fixed assets	(63)	(11,501)
	<u>44,226</u>	<u>18,507</u>

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

4 Auditors' remuneration

	2021	2020
	£	£
Fees payable to the company's auditor and its associates:		
For audit services		
Audit of the financial statements of the group and company	8,400	8,200
Audit of the company's subsidiaries	7,500	7,200
	<u>15,900</u>	<u>15,400</u>

5 Employees

The average monthly number of persons (including directors) employed by the group and company during the year was:

	2021	2020
	Number	Number
Total	16	16

Their aggregate remuneration comprised:

	2021	2020
	£	£
Wages and salaries	557,903	573,571
Social security costs	63,725	68,204
Pension costs	49,908	55,058
	<u>671,536</u>	<u>696,833</u>

6 Directors' remuneration

	2021	2020
	£	£
Remuneration paid to directors	92,702	96,161

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2020 - 1).

7 Interest receivable and similar income

	2021	2020
	£	£
Other interest receivable and similar income	185	328

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

8 Tangible fixed assets

Group	Land and buildings	Plant and machinery etc	Total
	£	£	£
Cost			
At 1 April 2020	479,218	270,871	750,089
Additions	-	104,874	104,874
Disposals	-	(54,764)	(54,764)
At 31 March 2021	479,218	320,981	800,199
Depreciation and impairment			
At 1 April 2020	-	105,027	105,027
Depreciation charged in the year	-	44,289	44,289
Eliminated in respect of disposals	-	(21,427)	(21,427)
At 31 March 2021	-	127,889	127,889
Carrying amount			
At 31 March 2021	479,218	193,092	672,310
At 31 March 2020	479,218	165,844	645,062
Company			
	Land and buildings	Plant and machinery etc	Total
	£	£	£
Cost			
At 1 April 2020	479,218	257,579	736,797
Additions	-	104,874	104,874
Disposals	-	(54,764)	(54,764)
At 31 March 2021	479,218	307,689	786,907
Depreciation and impairment			
At 1 April 2020	-	91,735	91,735
Depreciation charged in the year	-	44,289	44,289
Eliminated in respect of disposals	-	(21,427)	(21,427)
At 31 March 2021	-	114,597	114,597
Carrying amount			
At 31 March 2021	479,218	193,092	672,310
At 31 March 2020	479,218	165,844	645,062

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

9	Taxation	2021	2020
		£	£
	UK corporation tax on profits for the current period	65,963	58,982
		<u> </u>	<u> </u>

10	Fixed asset investments	Group		Company	
		2021	2020	2021	2020
		£	£	£	£
	Investments	-	-	797,556	797,556
		<u> </u>	<u> </u>	<u> </u>	<u> </u>

Details of subsidiaries are shown at note 18.

Movements in fixed asset investments

Company

**Shares in
group
undertakings
£**

Cost or valuation

At 1 April 2020 and 31 March 2021

797,556

Carrying amount

At 31 March 2021

797,556

At 31 March 2020

797,556

11	Financial instruments	Group		Company	
		2021	2020	2021	2020
		£	£	£	£
	Carrying amount of financial assets				
	Instruments measured at fair value through profit or loss	479,395	376,929	-	-
		<u> </u>	<u> </u>	<u> </u>	<u> </u>

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

12 Debtors

	Group 2021	2020	Company 2021	2020
	£	£	£	£
Amounts falling due within one year:				
Trade debtors	428,452	365,841	24,782	46,306
Amounts owed by group undertakings	-	-	98,405	260,500
Other debtors	611,172	415,624	586,346	388,973
	<u>1,039,624</u>	<u>781,465</u>	<u>709,533</u>	<u>695,779</u>

13 Creditors: amounts falling due within one year

	Group 2021	2020	Company 2021	2020
	£	£	£	£
Trade creditors	529,627	518,366	99,161	78,764
Amounts owed to group undertakings	-	-	1,626,125	1,230,526
Corporation tax payable	65,963	58,982	30,698	33,010
Other taxation and social security	24,540	19,348	20,016	14,000
Other creditors	407,197	498,124	228,152	193,412
	<u>1,027,327</u>	<u>1,094,820</u>	<u>2,004,152</u>	<u>1,549,712</u>

14 Current asset investments

	Group 2021	2020	Company 2021	2020
	£	£	£	£
Listed Investments	479,395	376,929	-	-

Listed investments are valued by reference to quoted market prices. The historical cost of investments is £364,572 (2020 - £352,343).

15 Finance lease obligations

	Group 2021	2020	Company 2021	2020
	£	£	£	£
Future minimum lease payments due under finance leases:				
Within one year	750	2,221	750	2,221

Finance lease payments represent rentals payable by the company or group for certain items of plant and machinery. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 12 months. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

SCOTTISH MOTOR TRADE ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

16 Retirement benefit schemes

	2021	2020
	£	£
Defined contribution schemes		
Charge to profit and loss in respect of defined contribution schemes	49,908	55,058

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the group in an independently administered fund.

17 Reserves

	Group 2021	2020	Company 2021	2020
	£	£	£	£
At the beginning of the year	2,904,874	2,722,015	1,284,323	1,125,049
Profit for the year	375,585	182,859	124,912	159,274
At the end of the year	3,280,459	2,904,874	1,409,235	1,284,323

18 Subsidiaries

Details of the company's subsidiaries at 31 March 2021 are as follows:

Name of undertaking and country of incorporation or residency	Nature of business	Class of shareholding	% Held Direct
Scotsure Insurance Company Limited	Scotland Investment Company	Ordinary	100.00
Scotsure MBI Limited	Scotland Administration of mechanical breakdown insurance policies	Ordinary	100.00
SMTA (Trading Partners) Limited	Scotland Buying group for members of SMTA	Ordinary	100.00
The Scottish Motor Show Limited	Scotland Organisation of motor shows	Ordinary	100.00