



# Average Farm Business Income: England 2019/20

These results are sourced from the 2019/20 Farm Business Survey, covering the 2019 harvest and 2019 Basic Payment. Figures are for the accounting year ending March/February, with the most recent year shown ending February 2020. The data shown here are averages across each farm type with a wide range of incomes across farms each year.

Details of results for pig and poultry farms are not presented here due to the small sample sizes of these farm types. The data is easily influenced by changes in the sample composition so results are uncertain and should be treated with caution. Further details can be found in the full Farm Business Income publication: <https://www.gov.uk/government/statistics/farm-business-income/>

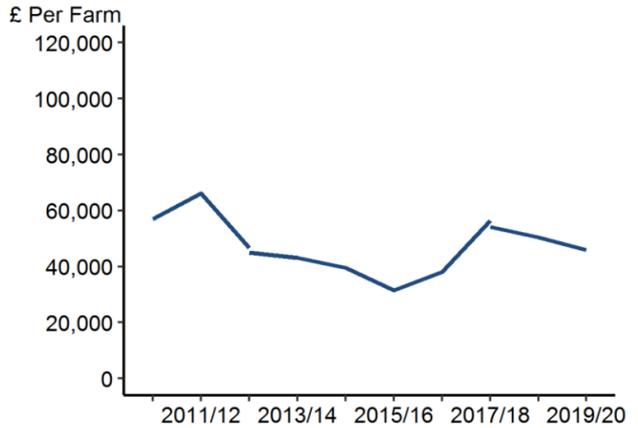


## All Farm Types

£46,000  
per farm



All farms: overall, a combination of reduced prices and increased costs led to lower incomes, with output virtually unchanged. The average Basic Payment across all farm types was £27,800, which was little change compared to 2018.

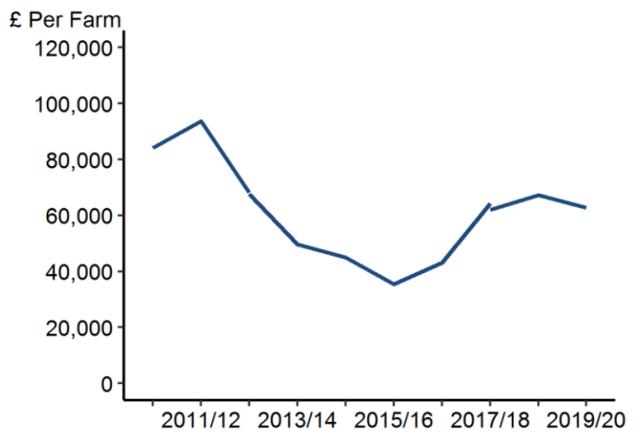


## Cereals

£62,800  
per farm



Cereals: increases to variable and fixed costs only partially offset by a rise in crop output, driven by increased areas and yields for some crops, although prices were generally lower. Diversified income and the Basic Payment both saw small percentage increases.

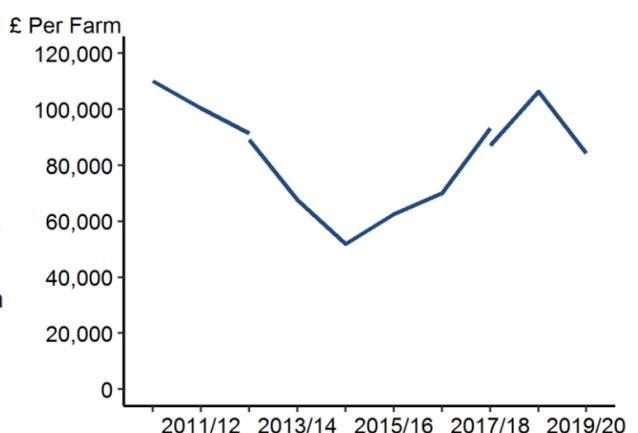


## General Cropping

£84,400  
per farm



General cropping: agricultural output fell with lower prices and reduced crop areas offsetting generally higher yields. Costs increased slightly. Output from agri-environment activities and diversification both rose, while reduced Basic Payment reflected smaller average farm size.

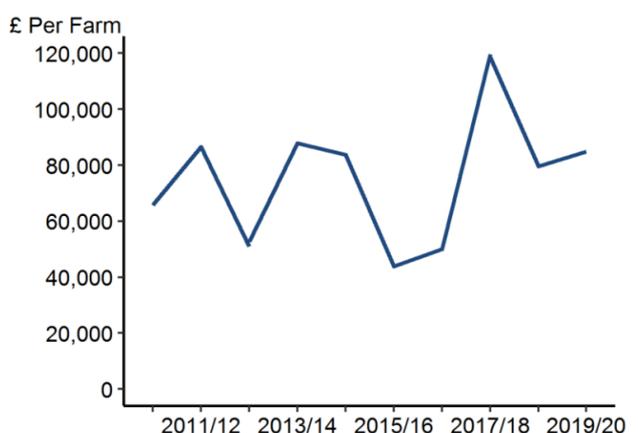


## Dairy

£84,800  
per farm



Dairy: increases in output from milk (driven by a rise in production) and other cattle while costs changed little overall. A fall in variable costs (primarily feed) was offset by a rise in fixed costs.

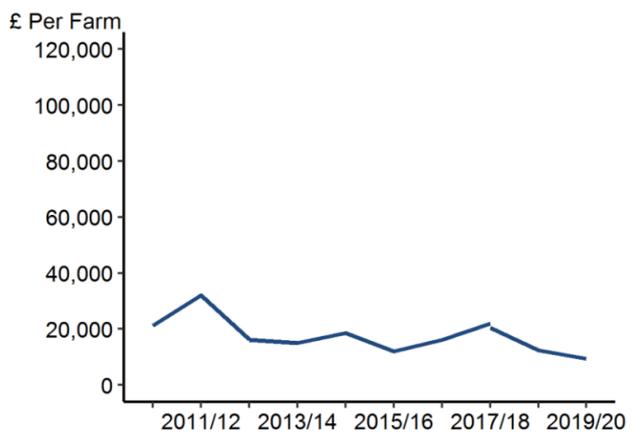


## Grazing Livestock (Lowland)

£9,400  
per farm

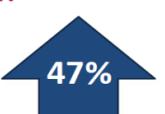


Grazing livestock lowland: lower average cattle prices contributed to a fall in agricultural output which decreased costs failed to offset. Diversified output also fell, particularly food processing and retailing.

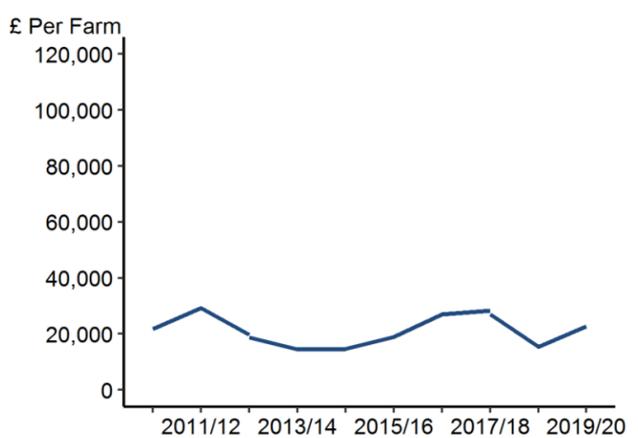


## Grazing Livestock (Upland)

£22,800  
per farm



Grazing livestock LFA: agricultural output virtually unchanged on 2018/19 while input costs fell, largely driven by reduced costs for purchased feed and fodder. Agri-environment payments, an important source of income for this type of farm, increased.

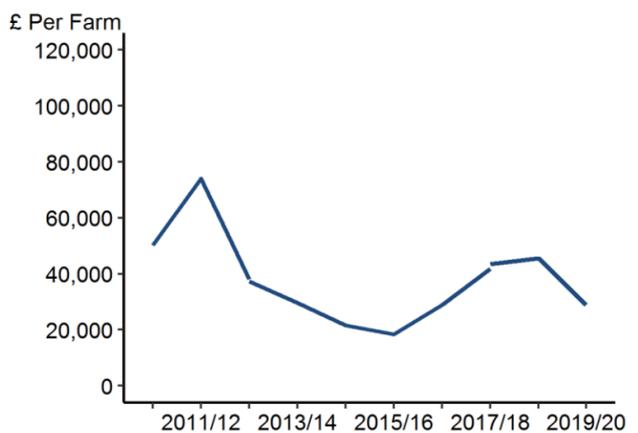


## Mixed

£28,900  
per farm



Mixed: increases from agri-environment payments and diversification activities failed to offset lower output from both crops and livestock. Costs were virtually unchanged compared to the previous year.

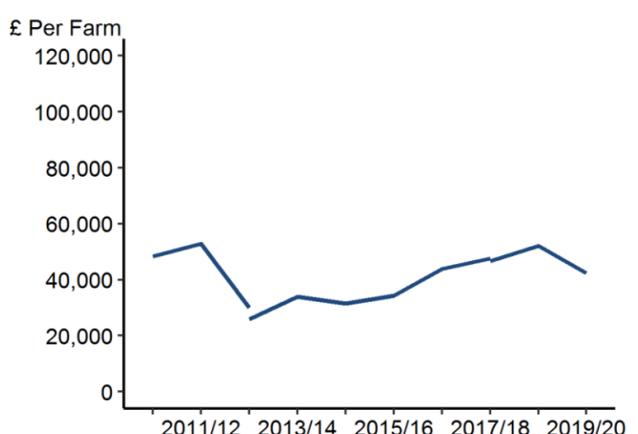


## Horticulture

£42,400  
per farm



Horticulture: input costs rose, particularly seed, other crop costs and casual labour. Agricultural output increased, but to a lesser extent than costs. Diversified output, an importance source of revenue on these farms, increased.



The breaks in the series shown in 2012/13 and 2017/18 represent changes in the method used to assign farms to a specific farm type. Where breaks occur, average income has been calculated using both methods for comparability. Further information can be found at:

<https://www.gov.uk/guidance/farm-business-survey-technical-notes-and-guidance/>

All farm business income values are shown at current prices and rounded to the nearest hundred.

The full Farm Business Income publication can be found at:

<https://www.gov.uk/government/statistics/farm-business-income/>

See our website for more information on the Farm Business Survey:

<https://www.gov.uk/government/collections/farm-business-survey/>

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