## Form AR21

## Trade Union and Labour Relations (Consolidation) Act 1992

#### **Annual Return for a Trade Union**

Name of Trade Union:	Nautilus International
Year ended:	31 December 2020
List no:	T151
Head or Main Office address:	1 & 2 The Shrubberies
	George Lane
	South Woodford
	London
Postcoo	de E18 1BD
Website address (if available)	www.nautilusint.org
Has the address changed during the year to which the return relates?	Yes No X ('X' in appropriate box)
General Secretary:	Anthony Mark Dickinson
Telephone Number:	020 8989 6677
Contact name for queries regarding the completion of this return	Olu Tunde
Telephone Number:	020 8989 6677
E-mail:	enquiries@nautilusint.org
Please follow the guidance notes in t Any difficulties or problems in the completio Officer as below or by telephone to: 0330 10	on of this return should be directed to the Certification
ou should send the annual return to the fol	lowing email address stating the name of the union in subject:
For Unions based in England and Wales:	returns@certoffice.org
or Unions based in Scotland:	ymw@tcyoung.co.uk



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## **Return of Members**

(see notes 10 and 11)

	Number of members at the end of the year					
	Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (including Channel Islands)	Totals	
Male	8,186	197	240	5,900	14,523	
Female	585	13	16	435	1,049	
Other						
Total	8,771	210	256	6,335	A 15,572	

Othe	r									
Tota	ľ	8,	771	210		256		6,335	Α	15,572
Numbe	er of me	mbers at end o	of yea	ar contributing to the	General	Fund				15,572
Numbe held:	er of me	mbers include	d in to	otals box 'A' above fo	or whom i	no home or	authorised ad	dress is		2
				Chang	e of	Office	rs			
Please	compl	ete the follow	ing to	o record any chang	es of off	icers durin	g the twelve ı	months co	vere	ed by this return
	Positio	n Held	CE	Name of Officer easing to hold Offic	е	Nam Officer Ap		Da	ate c	of change
			See	attached						
1.6 - 24 - 1.7 - 1 1 1 1 1 1 1	an est consente e		-days to a			i e e e e e e e e e e e e e e e e e e e	o marinina no al colt e della cin	a produce stable de technica		
State w a.		the union is: nch of anothe		le union?		Yes		lo X		
	If yes,	state the nan	ne of	that other union:						
b.	A fede	eration of trad	e uni	ons?		Yes	N	lo X		
	If ye	es, state the r	numb	er of affiliated unio	ns:					
				and nam	es:					

## Officers in post

(see note 12)

Please complete list of all officers in post at the end of the year to which this return relates.

Name of Officer	Position held
See attached	
	·

# NAUTILUS INTERNATIONAL Attachment for AR21

2020

U Jurgens –

Chair of Council

W van Hoboken –

Vice Chair of Council

I Mackenzie –

Deputy Vice Chair of Council

A M Dickinson –

Nautilus International General Secretary

S Belfitt

J Cameron

T Cardy

B Khan

R Cleland

E Layfield

A Corrie

P Lees

R Downs

M Lloyd

H Eijkenaar

H Ludwig

G Feikema

F Matthew

G Fisher

P McMillen

A Gale

P Minter

M Graves

S Schravemade

N Groen

J Tyson

W Jackson

J van der Zee

S Gudgeon

J Waiman

The assets of Nautilus International are held by a Corporate Trustee – Nautilus Trustees Limited, the Directors of which are:

H Lafèbre - Chair

J McAuslan

L Mercer

S Clinch

Changes of Officers during 2020

**Council Member** 

None

## **General Fund**

(see notes 13 to 18)

Income From Members: Contributions and Subscriptions	£
From Members: Contributions and Subscriptions	
From Mambara: Other income from mambara (analify)	3,590,984
From Members: Other income from members (specify)	
Total other income from members	
Total of all income from members	3,590,984
Investment income (as at page 12)	235,483
Other Income	
Income from Federations and other bodies (as at page 4)	
Income from any other sources (as at page 4) 3,365,48	53
Total of other income (as at page 4)	3,365,453
Total income Interfund Transfers IN	7,191,920
Expenditure	
Benefits to members (as at page 5)	
Administrative expenses (as at page 10)	5,844,152
Federation and other bodies (specify)	
TUC	43,765
ITF	20,144
Other & Donation	166,919
Total expenditure Federation and other bodies	230,828
Taxation	-27,184
Total expenditure	6,047,796
Interfund Transfers OUT	0,047,790
Surplus (deficit) for year	1,144,124
Amount of general fund at beginning of year	12,959,234

## Analysis of income from federation and other bodies and other income

(see notes 19 and 20)

Description	£
Federation and other bodies	
Total federation and other bodies	
Any Other Sources	
Loss from Sales of Investment	-139,085
Gain on Revaluation of Investment	464,135
Advertising Revenue	146,907
Other Income Government grant	149,864
Income from Agreement	4,977 2,738,655
	2,730,000
Total other sources	3,365,453
Total of all other income	3,365,453

## **Analysis of benefit expenditure** shown at the General Fund

(see notes 21 to 23)

			£
Representation –		brought forward	
Employment Related Issues		Advisory Services	
Representation – Non Employment Related Issues		Other Cash Payments	
		Education and Training services	
Communications			
	talin in nine ta in Olen Season et algunishe e	Negotiated Discount Services	
Dispute Benefits			
		Other Benefits and Grants (specify)	
carried forward		Total (should agree with figure in General Fund)	

Func	12		Fund Accoun
Name:	Legal Defence Fund	£	£
Income			
	From members		291,161
	Investment income (as at page 12)		
	Other income (specify)		
	From Agreements		222,053
	Total other in	come as specified	222,053
		Total Income	513,214
	Int	erfund Transfers IN	
Expenditure			
	Benefits to members		513,575
	Administrative expenses and other expenditure (as at page 10)		
		Total Expenditure	513,575
	Interf	und Transfers OUT	
		_	
	Surplus (D	eficit) for the year	-361
	Amount of fund at		2,353,737
	Amount of fund at the end of year (a	s Balance Sheet)	2,353,376
		_	
	Number of members contribut	ing at end of year	N/A

Fund	3		Fund Account
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
	Total other	income as specified	
		Total Income	
	li di	nterfund Transfers IN	
Expenditure			
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
		Total Expenditure	
	Inte	rfund Transfers OUT	
		_	
	Surplus (	Deficit) for the year	
	Amount of fund a	t beginning of year	
	Amount of fund at the end of year	(as Balance Sheet)	
		_	
	Number of members contribu	uting at end of year	

Fund	4		Fund Account
Name:		£	£
Income			
	From members		
er .	Investment income (as at page 12)		
	Other income (specify)		
	Total other inc	ome as specified	
		Total Income	
	Inte	rfund Transfers IN	
Expenditure			
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
	T	otal Expenditure	
	Interfu	nd Transfers OUT	
		-	
		ficit) for the year	
	Amount of fund at b		
	Amount of fund at the end of year (a	s Balance Sheet)	
	Number of members contributi	ng at end of year	

Fund	5		Fund Account
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
	T-11-0	L	
	lotal other in	come as specified	
		Total Income	
F	In	erfund Transfers IN	
Expenditure	Denesite to recent and		
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)	Total Evman diture	
	Late 2	Total Expenditure	
	inter	fund Transfers OUT	
	Surplus (I	Deficit) for the year	
	,	beginning of year	
	Amount of fund at the end of year	50.450 50.450	
	,		
	Number of members contribu	ting at end of year	

Fund	6		Fund Accoun
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
	Total other ind	ome as specified	6
		Total Income	
	Inte	rfund Transfers IN	
Expenditure		•	
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
	ו	otal Expenditure	
	Interfu	nd Transfers OUT	
		_	
		ficit) for the year	
	Amount of fund at b		
	Amount of fund at the end of year (a	s Balance Sheet)	
		_	
	Number of members contribution	ng at end of year	

Fund	17		Fund Account
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
	Total other ind	ome as specified	
		Total Income	
	Inte	erfund Transfers IN	
Expenditure			
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
	٦	otal Expenditure	
	Interfu	ind Transfers OUT	
		_	
	Surplus (De	eficit) for the year	
	Amount of fund at b		
	Amount of fund at the end of year (a	s Balance Sheet)	
		_	
	Number of members contributi	ng at end of year	

Fund	8		Fund Account
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
			^
	Total other in	ncome as specified	
	Total Income		
	In	terfund Transfers IN	
Expenditure			
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
		Total Expenditure	
	Inter	fund Transfers OUT	
	O	S-5-10 5-14-1	
		Deficit) for the year	
		beginning of year	
	Amount of fund at the end of year	(as balance Sneet)	
	Number of members contribu	ting at and of year	
	Number of members continue	ung at end of year	

Fund	9		Fund Account
Name:		£	£
Income			
	From members		
	Investment income (as at page 12)		
	Other income (specify)		
	Total other	income as specified	
		Total Income	
		Interfund Transfers IN	
Expenditure			
	Benefits to members		
	Administrative expenses and other expenditure (as at page 10)		
		Total Expenditure	
	Int	erfund Transfers OUT	
	Surplus	(Deficit) for the year	
		at beginning of year	
	Amount of fund at the end of yea	r (as Balance Sheet)	
	Number of members contril	outing at end of year	

#### Political fund account

		(see notes 24 to 33)	£	£
Political fu	ind account 1 To be	completed by trade unions which maintain their	own political fund	
	Inco	me Members contributions and levies		
		Investment income (as at page 12)		
	Other income (specify)			
		·		1
				1
		Total oth	er income as specified	
			Total income	
Expenditure where conso	under section (82) of the Trade blidation of expenditures from the	Union and Labour Relations (Consolidation) Act e political funds exceeds £2,000 during the perio	1992 on purposes se	t out in section (72) (1
		Expenditure A (as at page i)		
		Expenditure B (as at page ii)		
		Expenditure C (as at page iii)		
		Expenditure D (as at page iv)		
		Expenditure E (as at page v)		
		Expenditure F (as at page vi)		
		Non-political expenditure (as at page vii)		
		,	Total expenditure	
		Su	rplus (deficit) for year	
		Amount of political fun		
		Amount of political fund at the end of year		
		Number of members at end of year contribution		
		Number of members at end of the year not contributing		
Num		have completed an exemption notice and do not contrib		
		-		
Political ful		ed by trade unions which act as components of a	central trade union	
ncome	Contributions and levies collected	from members on behalf of central political fund		
	Funds received back from central p	political fund		
	Other income (specify)			
			Total other income a	as specified
			To	otal income
Expenditure				
	Expenditure under section 82 of the	e Trade Union and Labour Relations		
	(Consolidation) Act 1992 (specify)			
	Administration expenses i	n connection with political objects(specify)		
	Non-political expenditure	, , , ,		
			Total expenditure	
		Si	urplus (deficit) for year	
		Amount held on behalf of trade union political fun	-	
			itted to central political	
		Amount held on behalf of central politic		
		Number of members at end of year contributi	· F	
		Number of members at end of the year not contributi	-	
lumbar of man	shore at and of vacaruba have		-	
vulliber of men	ibers at end of year who have comp	leted an exemption notice and do not therefore contribu	ite to the political fund	

#### The following pages 9i to 9vii relate to the Political Fund Account Expenditure

## Political fund account expenditure (a)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

Contribution to the funds of, or on the payment of expenses incurred directly or indirectly by a political party		
Name of political party in relation to which money was expended	Total amount spent during the period £	
andres entre estat in interversable. The life is the interversible from the contract entre in experience of the		
Total		

#### Political fund account expenditure (b)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates

Expenditure of money on the provision of any services or property for use by or on behalf of any political party

Name of political party to which payment was made	Total amount paid during the period
	£
Total	

#### Political fund account expenditure (c)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

Expenditure in connection with the registration of electors, the candidature of any person, the selection of any candidate or the holding of any ballot by the union in connection with any election to a political office

Name of political party/organisation	Name of candidate, organisation or political party (see 33(iii))	£
To place the second of the second state of the second seco		
	party/organisation	party/organisation organisation or political party (see 33(iii))

#### Political fund account expenditure (d)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

Expenditure on the maintaince of any holder of political office		
Name of office holder		£
	-	
	Total	

#### Political fund account expenditure (e)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

The expenditure of money on the holding of any conference or meeting by or on behalf of a political party or of any other meeting the main purpose of which is the transaction of business in connection with a political party

Name of political party

£

That it of political party	£
Total	

## Political fund account expenditure (f)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates

On the production, publication or distribution of any literature, document, film, sound recording or advertisement the main purpose of which is to pursuade people to vote for a political party or candidate or to persuade them no to vote for a political party or candidate			
Name of organisation or political party			
Total			

## Expenditure from the political fund not falling within section 72 (1) of the trade union & labour relations (consolidation) act 1992

For expenditure not falling within section 72 (1) the required information is-			
		_	
(a) the nature of each cause or campaign for which money was expended, and the total amount expended in relation to each one		£	
Total expend	diture		
(b) the name of each organisation to which money was paid (otherwise than for a particular cause of campaign), and the total amount paid to each one		£	
Total expend	diture		
(c) the total amount of all other money expended		£	
Total expend			
Total of all expendit	ures		

# Analysis of administrative expenses and other outgoings excluding amounts charged to political fund accounts

(see notes 34 and 35)

		£
Administrative Expenses		_
Remuneration and expenses of staff		
Salaries and Wages included in above		3,932,600
Auditors' fees		49,500
Legal and Professional fees		366,73
Occupancy costs		439,043
Stationery, printing, postage, telephone, etc.		221,538
Expenses of Executive Committee (Head Office)		27,296
Expenses of conferences		99,484
Other administrative expenses (specify)		30,40-
Strategic Campaingning		98,152
Travel & Organising		245,723
Pension Deficit Funding		-1,000
Telegrah Cost		350,202
r ologian ooot		350,202
Other Outgoings		
Depreciation		193,073
Computer Cost		356,590
Taxation		-27,184
Outgoings on land and buildings (specify)		
Other outgoings (specify)		
Foreign Exchange Movement		570 000
Actuarial Gain on SPF Scheme		-573,608
Actualiai Gaill Gil Gil Gellelle		66,000
tretert		
ucicit		
	Total	5,844,152
Charged to:	General Fund (Page 3)	5,844,152
	Legal Defence Fund	
		İ
		ļ
	Total	5,844,152

## Analysis of officials' salaries and benefits (see notes 36 to 46 below)

Office held	Gross Salary	Employers		Benefits		
		N.I.				Total
		contributions				_
			Pension Contributions	Other Benef	fits	
				Description	Value	
	£	£	£		£	£
General Secretary	100,533	12,738	20,167	Car	3,350	136,788
				Telephone	300	300
			1100			
						40
					1	

## **Analysis of investment income**

(see notes 47 and 48)

	(000 11000 47 0110 40)	
	Political Fund £	Other Fund(s) £
Pont from land and buildings		
Rent from land and buildings		
Dividends (gross) from:		
Equities (e.g. shares) Interest (gross) from:		218,863
Government securities (Gilts)		16,620
Mortgages		
Local Authority Bonds		
Bank and Building Societies		×
Dank and Building Godleties		
Other investment income (specify)		
		235,483
	Total investment income	235,483
C	redited to:	
	General Fund (Page 3)	235,483
	Legal Defence Fund	
	-	
	-	
	-	
	<u>.</u>	
	ŀ	
	ŀ	
	Political Fund	
	Total Investment Funds	235,483

#### Balance sheet as at

31 December 2020

(see notes 49 to 52)

Fixed Assets (at page 14)	Previous Year	(000,0000,0000,000)	£	£
Investments (as per analysis on page 15)				
14,043,086	053,741			480,285
276,007				1
Total Investments				15,896,595
Other Assets	276,007	· · · · · · · · · · · · · · · · · · ·		276,007
Loans to other trade unions   Sundry debtors   Sundry debtors   Sundry debtors   3,812,883   Cash at bank and in hand   Income tax to be recovered   Stocks of goods   Others (specify)				16,172,602
364,821 3,612,883 Cash at bank and in hand Income tax to be recovered Stocks of goods Others (specify)  3,977,704 Total of other assets Total assets 20,139,902 12,999,234 Ceneral fund (page 3) 2,353,737 Legal Defence Fund Political Fund Account Political Fund Account Investment Revaluation Reserves 257,386 Revaluation Reserves Liabilities Amount held on behalf of central trade union political fund Creditors Deferred Taxation  1,106,602 146,550 Total liabilities 1,298,653 Total liabilities 1,298,653				
3,812,883		Loans to other trade unions		
Income tax to be recovered   Stocks of goods   Others (specify)	364,821	Sundry debtors	1	241,231
Income tax to be recovered	3,612,883	Cash at bank and in hand	1	3,245,684
3,977,704   Total of other assets   3,486,915     12,959,234   General fund (page 3)   14,103,358     2,353,737   Legal Defence Fund		Income tax to be recovered		
3,977,704   Total of other assets   3,486,915     12,959,234   General fund (page 3)   14,103,358     2,353,737   Legal Defence Fund	i	Stocks of goods	1	
3,977,704 18,950,538 Total assets 12,959,234 General fund (page 3) 2,353,737 Legal Defence Fund  Political Fund Account 2,127,029 Investment Revaluation Reserves Revaluation Reserves 257,386 Liabilities Amount held on behalf of central trade union political fund 1,106,602 146,550 Creditors Deferred Taxation  Total liabilities  1,289,653 Total liabilities 1,299,653				
Total assets   20,139,802   2				
12,959,234   General fund (page 3)   14,103,358   2,353,376     2,353,376     2,353,376     2,353,376     2,353,376     2,353,376     2,127,029     Investment Revaluation Reserves   257,386     Revaluation Reserves   257,386     2,127,029     257,386     Revaluation Reserves   257,386     2,127,029     1,180,873     1,180,873     1,180,873     1,180,873     1,17,780     1,17,780     1,17,780     1,17,780     1,17,780     1,253,152     1,253,152     1,253,152     1,253,653     1,258,653		Total of other assets	Total acceta	3,486,915
2,353,376    Political Fund Account		- 10 11 -		
Political Fund Account  2,127,029	-			l
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653	2,353,737	Legal Defence Fund		2,353,376
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653	-			
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653	-			
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653	-			
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653	1			
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653				
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653				
2,127,029 257,386  Revaluation Reserves 2,127,029 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities 1,298,653				
257,386    Liabilities		Political Fund Account		
257,386    Liabilities				
257,386 Revaluation Reserves 257,386  Liabilities  Amount held on behalf of central trade union political fund 1,106,602 146,550 Deferred Taxation 117,780  1,253,152  Total liabilities 1,298,653	2,127,029	Investment Revaluation Reserves		2,127,029
Liabilities  Amount held on behalf of central trade union political fund  1,106,602 146,550  Deferred Taxation  1,253,152  Total liabilities  1,298,653	257,386	Revaluation Reserves		
Amount held on behalf of central trade union political fund  1,106,602 146,550 Deferred Taxation  1,180,873 117,780				
Amount held on behalf of central trade union political fund  1,106,602 146,550 Deferred Taxation  1,180,873 117,780	T T			
Amount held on behalf of central trade union political fund  1,106,602 146,550 Deferred Taxation  1,180,873 117,780	F			
Amount held on behalf of central trade union political fund  1,106,602 146,550 Deferred Taxation  1,180,873 117,780	<b> </b>			
Amount held on behalf of central trade union political fund  1,106,602 146,550 Deferred Taxation  1,180,873 117,780	ŀ	iabilities		
1,106,602 Creditors 1,180,873 146,550 Deferred Taxation 117,780	F		ı	
1,253,152 Deferred Taxation 117,780	<b>)</b>			4 400 070
1,253,152 Total liabilities 1,298,653				
No. of the second secon	140,550	Deletieu Taxaliuti		117,780
No. of the second secon				
No. of the second secon	1			
Will also a second and a second a second and	1			
Will also a second and a second a second and	1			
Will also a second and a second a second and	1			
Will also a second and a second a second and	1	j		
Will also a second and a second a second and				
Will also a second and a second a second and				
Will also a second and a second a second and				
Will also a second and a second a second and			·	
Will also a second and a second a second and				
Will also a second and a second a second and				
Will also a second and a second a second and				
18,950,538 Total assets 20,139,802	•		1	
	18,950,538		Total assets	20,139,802

## Fixed assets account

(see notes 53 to 57)

			7			
	Land and Freehold £	Buildings Leasehold £	Furniture and Equipment £	Motor Vehicles £	Not used for union business	Total £
Cost or Valuation						
At start of year	315,000		1,912,955	320,218		2,548,173
Additions			11,157	8,460		19,617
Disposals			-7,043			-7,043
Revaluation/Transfers						
At end of year	315,000		1,917,069	328,678		2,560,747
Accumulated Depreciation						
At start of year	46,697		1,547,060	300,675		1,894,432
Charges for year	5,160		179,066	8,847		193,073
Disposals			-7,043			-7,043
Revaluation/Transfers						
At end of year	51,857		1,719,083	309,522		2,080,462
Net book value at end of year	263,143		197,986	19,156		480,285
	268,303		365,895	19,543		653,741
At end of year  Net book value at	263,143		197,986	19,156		480,28

## Analysis of investments (see notes 58 and 59)

Quoted	(see notes 36 and 39)	All Funds Except	Political Fund
223104		Political Funds	i ontical Fullu
1		£	£
	Equities (e.g. Shares)		
	Equity (e.g Shares)	5,627,040	
		1 1	
	Government Securities (Gilts)		
	Other quoted securities (to be specified)		
	Unit & Investment Trust	10,269,555	
	one a myosanone mose	10,209,333	
	Total quoted (as Balance Sheet)	15,896,595	
	Market Value of Quoted Investment	15,896,595	
Unquoted	Equities		
1	Equity holding	276,007	
1			
	hades store organization and the annexation of appropriate and according to the contract of th		
	and the state of t		
	Government Securities (Gilts)		
	Mortgages		
			1
	İ		
	Bank and Building Societies		
	Other unquoted investments (to be specified)		
			İ
	ı		
	Total unquoted (on Rolenna Chant)	270 007	
	Total unquoted (as Balance Sheet)  Market Value of Unquoted Investments	276,007 276,007	

# Analysis of investment income (controlling interests)

(see notes 60 and 61)

Does the union, or any constituent part of the union, have a controlling interest in any limited company?	Yes X No
If YES name the relevant companies:	
Company name	Company registration number (if not registered in England & Wales, state where registered)
Oceanair Services Ltd	1572658
NUMAST Pension Trustees (Section 226)	02032373
Nautilus Trustees Ltd	1829326
Are the shares which are controlled by the union registered in the names of the union's trustees?  If NO, state the names of the persons in whom the shares controlled by the union are registered.	Yes X No
Company name	Names of shareholders
	·

## **Summary sheet**

(see notes 62 to 73)

	All funds except Political Funds £	Political Funds £	Total Funds £
Income			
From Members	3,882,145		3,882,145
From Investments	235,483		235,483
Other Income (including increases by revaluation of assets)	3,587,506		3,587,506
Total Income	7,705,134		7,705,134
Expenditure (including decreases by revaluation of assets)			
Total Expenditure	6,561,371		6,561,371
Funds at beginning of year (including reserves) Funds at end of year (including reserves)	17,697,386 18,841,149		17,697,386 18,841,149
Assets		1	
	Fixed Assets		480,285
	Investment Assets		16,172,602
	Other Assets		3,486,915
		Total Assets	20,139,802
Liabilities		Total Liabilities	1,298,653
Net Assets (Total Assets less Total Liab	vilities)		18,841,149

## Summary sheet (see notes 62 to 73)

	All funds except Political Funds £	Political Funds £	Total Funds £
Income			
From Members			
From Investments			
Other Income (including increases by revaluation of assets)			
Total Income			
Expenditure (including decreases by revaluation of assets)			
Total Expenditure			
Funds at beginning of year (including reserves) Funds at end of year (including reserves)			
Assets			
F	Fixed Assets		
lı	nvestment Assets		
C	Other Assets		
		Total Assets	
iabilities		Total Liabilities	
let Assets (Total Assets less Total Liabi	lities)		



#### (see notes 74 to 80) Did the union hold any ballots in respect of Industrial action during the return period? No If Yes How many ballots were held: For each ballot held please complete the information below: Ballot 1 Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question Number of invalid or otherwise spoiled voting papers returned 1-3 should total "Number of votes cast" Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Ballot 2 Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question Number of invalid or otherwise spoiled voting papers returned 1-3 should total "Number of votes cast" Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were Ballot 3 Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question Number of invalid or otherwise spoiled voting papers returned 1-3 should total "Number of votes cast' Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot

Ballots & Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet



Ballot 4	
Number of individual who were entitled to vote in the ballot	
Number of votes cast in the ballot	
Number of Individuals answering "Yes" to the question	
Number of individuals answering "No" to the question	
Number of invalid or otherwise spoiled voting papers returned	
1-3 should total "Number of votes of	ast"
Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot	
Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)?	
If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot	luals
who were entitled to vote in the ballot	
Ballot 5	
Number of individual who were entitled to vote in the ballot	
Number of votes cast in the ballot	1
Number of Individuals answering "Yes" to the question	
Number of individuals answering "No" to the question	
Number of invalid or otherwise spoiled voting papers returned	
1-3 should total "Number of votes ca	ast"
Were the number of votes cast in the ballot at least 50% of the number of	
ndividuals who were entitled to vote in the ballot	
Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)?	
f yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals	.
who were entitled to vote in the ballot	ais
	_
eallot 6	
umber of individual who were entitled to vote in the ballot	
umber of votes cast in the ballot	
umber of Individuals answering "Yes" to the question	
umber of individuals answering "No" to the question	
umber of invalid or otherwise spoiled voting papers returned	
<u> </u>	
1-3 should total "Number of votes ca	st"
/ere the number of votes cast in the ballot at least 50% of the number of dividuals who were entitled to vote in the ballot	
pes section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)?	
yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individual owere entitled to vote in the ballot	als
11	- 1

Ballots and Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

Ballots & Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

#### (see note 81)

*Cate	gories of Nature of Trade Dispute
	A: terms and conditions of employment, or the physical conditions in which any workers require to work;
	B: engagement or non-engagement, or termination or suspension of employment or the duties of employment, of one or more workers;
	C: allocation of work or the duties of employment between workers or groups of workers;
	D: matters of discipline;
	E: a worker's membership or non-membership of a trade union;
	F: facilities for officials of trade unions;
	G: machinery for negotiation or consulation, and other procedures, relating to any of the above matters, including the recognition by employers or employers' associations of the right of a trade union to represent workers in such negotiation or consulation or in the carrying out of such procedures

	Did Union members take industrial action during the return period in response to any inducement
	on the part of the Union? YES/NO
	No
	If YES, for each industrial action taken please complete the information below:
	Industrial Action 1
	1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below:
Α	B C D E F G
	2. Dates of the industrial action taken: to
	3. Number of days of industrial action:
	4. Nature of industrial action.
	Industrial Action 2
	1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below:
Α	
A	B C D E F G
	Dates of the industrial action taken:     to
	3. Number of days of industrial action:
	4. Nature of industrial action.
	Industrial Action 3
	1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below:
Α	
	Dates of the industrial action taken:     to
	3. Number of days of industrial action:
	4. Nature of industrial action.

use a continuation page if necessary



Industrial Action 4	
1. please tick the nature of the trade dispute for which industrial action was taken using the categories* belo	ow:
A	
Dates of the industrial action taken:  to	
Number of days of industrial action:	
4. Nature of industrial action.	
Industrial Action 5	
please tick the nature of the trade dispute for which industrial action was taken using the categories* belo	w:
A B C D E F G	7
2. Dates of the industrial action taken:	_ _
Dates of the industrial action taken:    to     to         3. Number of days of industrial action:               3. Number of days of industrial action:               4. Dates of the industrial action taken:               5. Dates of the industrial action taken:               6. Dates of the industrial action taken:               7. Dates of the industrial action taken:               8. Dates of the industrial action taken:               9. Dates of the industrial action taken:             9. Dates of the industrial action taken:             10. Dates of the industrial action taken:             10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:           10. Dates of the industrial action taken:         10. Dates of the indust	
4. Nature of industrial action.	
Industrial Action 6	
1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below	w:
A B C D E F G	7
	_
Dates of the industrial action taken:      Number of days of industrial action:  to	J
4. Nature of industrial action.  4. Nature of industrial action.	
Industrial Action 7	
1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below	۸,,
	ν. ¬
A [	_
2. Dates of the industrial action taken: to	
Number of days of industrial action:	
4. Nature of industrial action.	
Industrial Action 8	
1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below	r:
A	
Dates of the industrial action taken:  to	1
Number of days of industrial action:	-
Nature of industrial action.	

Ballots & Industrial Action- If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

# Notes to the accounts

(see notes 82 and 83)

All notes to the accounts must be entered on or attached to this part of the return.

See attached	
	1
	a Tarus na Peli Jest
	ļ

# **Accounting policies**

(see notes 84 and 85)

See attached	

# Signatures to the annual return

(see notes 86 & 87)

Including the accounts and balance sheet contained in the return. Please copy and paste your electronic signature here

Secretary's Signature:		AGS Signature:	
			(or other official whose position should be stated)
Name:	Anthony Mark Dickinson	Name:	Oluwole Samuel Tunde
Date:	24/05/2021	Date:	22/05/2021

# Checklist

(see notes 88 to 89)

(please tick as appropriate)

Has the return of change of officers been completed? (see Page 2 and Note 12)	Yes	х	No	
Has the list of officers in post been completed? (see Page 2 and Note 12)	Yes	X	No	
Has the return been signed? (see Pages 23 and 25 and Notes 86 and 95)	Yes	Х	No	
Has the audtor's report been completed? (see Pages 20 and 21 and Notes 2 and 77)	Yes	х	No	
Is a rule book enclosed? (see Notes 8 and 88)	Yes	X	No	
A member statement is: (see Note 80)	Enclosed		To follow	х
Has the summary sheet been completed? (see Page 17 and Notes 7 and 62)	Yes	X	To follow	
Has the membership audit certificate been completed? (see Page i to iii and Notes 97 and 103)	Yes	X	No	

# Checklist for auditor's report

(see notes 90 and 96)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

	1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they related? (See section 36(1) and (2) of th 1992 Act and notes 92 and 93)
	Please explain in your report overleaf or attached.
	2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
	a. kept proper accounting records with respect to its transactions and its assets and liabilities; and
	b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances. (See section 36(4) of the 1992 Act set out in note 92)
	Please explain in your report overleaf or attached
	3. Your auditors or auditor must include in their report the following wording:
	In our opinion the financial statements:
	<ul> <li>give a true and fair view of the matters to which they relate to.</li> </ul>
	<ul> <li>have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992.</li> </ul>
-	

# Auditor's report (continued)

l .		
1		
Signature(s) of auditor or auditors:		
Signature(s) of auditor or auditors:	Haysmacintyre W	
	Haysmacintyre W	
Signature(s) of auditor or auditors:  Name(s):	Haysmacintyre W  Haysmacintyre LLP	
Name(s):	Haysmacintyre LLP	
Name(s): Profession(s) or Calling(s):	Haysmacintyre LLP Chartered Accountant	
Name(s): Profession(s) or Calling(s):	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place	
Name(s):	Haysmacintyre LLP Chartered Accountant	
Name(s): Profession(s) or Calling(s):	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place	
Name(s): Profession(s) or Calling(s): Address(es):	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place  London	
Name(s): Profession(s) or Calling(s): Address(es): Postcode	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place  London  EC4R 1AG	
Name(s): Profession(s) or Calling(s): Address(es):	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place  London	
Name(s): Profession(s) or Calling(s):	Haysmacintyre LLP  Chartered Accountant  10 Queen Street Place	

N.B. When notes to the account are referred to in the auditor's report a copy of those notes must accompany this return.

### Membership audit certificate

# made in accordance with section 24ZD of the Trade Union and Labour Relations (Consolidation) Act 1992

(See notes 97 to 103)

At the end of the reportign period proceding the one to which this audit relates was the total membership of the trade union greater than 10,000?

#### Yes

If "YES" please complete SECTION ONE below or provide the equivalent information on a separate document to be submitted with the completed AR21

If "NO" please complete SECTION TWO below or provide the equivalent information on a separate document to be submitted with the completed AR21

# Membership audit certificate Section one

For a trade union with more than 10,000 members, required by section 24ZB of the 1992 Act to appoint an independent assurer

In the opinion of the assurer appointed by the trade union was the union's system for compiling and maintaining its register of the names and addresses of its members satisfactory to secure, so far as is reasonably practicable, that the entries in its register were accurate and up-to-date throughout the reporting period?

#### Yes

2 In the opinion of the assurer has he/she obtained the inforamation and explanations necessary for the performance of his/her functions?

#### Yes

If the answer to either questions 1 or 2 above is "NO" the assurer must:

- (a) set out below the assurer's reasons for stating that
- (b) provide a description of the information or explanation requested or required which has not been obtained
- state whether the assurer required that information or those explanations from the union's officers, or officers of any of its branches or sections under section 24ZE of the 1992 Act
- (d) send a copy of this certificate to the Certification Officer as soon as is reasonably practicable after it is provided to the union.

# Membership audit certificate (continued)

Signature of assurer	Haysmacintyre W
Name	Haysmacintyre LLP
Address	10 Queen Street Place London EC4R 1AG
Date	
Contact name and telephone number	Bernadette King - 020 7969 5500

# Membership audit certificate

# Section two

For a trade union with no more than 10,000 members at the end of the reporting period preceding the one to which this audit relates.

	To the best of your knowledge and belief has the trade union during this reporting period complied with its duty to compile and maintain a register of the names and addresses of it members and secured, so far asis reasonably practicable, that the entries in the register are accurate and up-to-date?						
	Yes						
	If "No" Please expla	ain below:					
Signa	ture						
Vame	)						
Office	e held						
Date							



Uniting Maritime Professionals

Annual Report and Accounts
For the year ended
31 December 2020

Address and Head Office 1 - 2 The Shrubberies, George Lane, South Woodford London E18 1BD

# **ACCOUNTS**

Contents	Page
Statement of Financial Position	1
Statement of Comprehensive Income	2
Statement of Cash Flows	3
Statement of Changes in Funds	4
Notes to the Financial Statements	5 – 14
Statement of Council and General Secretary's Responsibilities	15
Independent Auditors' Report	16 - 17

#### REFERENCE AND ADMINISTRATION INFORMATION

**HEAD OFFICE** 1-2 The Shrubberies,

George Lane, South Woodford

London E18 1BD

Tel:

+44 (0) 20 8989 6677

Fax:

+44 (0) 20 8530 1015

E-mail:

enquiries@nautilusint.org

Web site:

www.nautilusint.org

**CUSTODIAN TRUSTEE** 

Nautilus Trustees Limited

1-2 The Shrubberies,

George Lane, South Woodford

London E18 1BD

**INVESTMENT ADVISER** 

**UBS AG** 

1 Finsbury Avenue London EC2M 2AN

**INVESTMENT CUSTODIAN** 

Productive Nominees Limited

1 Finsbury Avenue London EC2M 2AN

**AUDITORS** 

Haysmacintyre LLP

10 Queen Street Place London EC4R 1AG

**ASSURER** 

Haysmacintyre LLP

10 Queen Street Place London EC4R 1AG

PRINCIPAL BANKERS

Unity Trust Bank Plc Ninebrindley Place

Birmingham B1 2HB

Natwest Bank

City of London Office

P O Box 12258 1 Princes Street

London EC2R 8BP

ABN Amro

Parklaan 1

3016 BA Rotterdam The Netherlands

**FNV GBF** 

Nz. Voorburgwal 225 1012 TL Amsterdam

The Netherlands

Bank Coop AG

Aeschenplatz 3

4002 Basel

### REFERENCE AND ADMINISTRATION INFORMATION

# Members of Nautilus International Council at Balance Sheet date

U Jurgens W van Hoboken I MacKenzie M Dickinson

Vice Chair Deputy Vice Chair General Secretary

Chair

S Belfitt
J Cameron
T Cardy
R Cleland
A Corrie
R Downs
H Eijkenaar
G Feikema
G Fisher
A Gale
M Graves
N Groen
S Gudgeon
W Jackson
B Khan

E Layfield
P Lees
M Lloyd
H Ludwig
F Matthew
P McMillen
Paul Minter
S Schravemade
J Tyson
J van der Zee
J Wainman

### STATEMENT OF FINANCIAL POSITION

#### AT 31 DECEMBER 2020

		2020		2019	
PROPERTY, PLANT AND EQUIPMENT	Notes	£	£	£	£
Freehold land and buildings	3	263,143		268,303	
Motor vehicles	3	19,156		19,543	
Equipment	3	197,986		365,895	
		480,285		653,741	
INVESTMENTS	4		16,172,602		14,319,093
CURRENT ASSETS			16,652,887		14,972,834
CURRENT ASSETS					
Debtors and prepayments Cash and cash equivalents		241,231		364,821	
Current accounts		2,964,015		3,485,241	
Deposit accounts		281,669		127,642	
		3,486,915		3,977,704	
Less: Creditors	5	(1,180,873)		(1,106,602)	
Net assets		8	2,306,042		2,871,102
Deferred taxation	6	1	(117,780)		(146,550)
Net assets excluding pension asset			18,841,149		17,697,386
SPF pension liability	7		-		-
NET ASSETS			£18,841,149		£17,697,386
RESERVES					
General Fund			14,103,358		12,959,234
Legal Defence Fund			2,353,376		2,353,737
Revaluation Reserve – land and buildings			257,386		257,386
Revaluation Reserve – listed investments			2,127,029		2,127,029
			£18,841,149		£17,697,386

The financial statements were approved and authorised for issue by the Council on 14 April 2021 and were signed below on its behalf by:

U Jurgens

Chair

A M Dickinson General Secretary

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# STATEMENT OF COMPREHENSIVE INCOME

INCOME	Note	General Fund £	Legal Defence Fund £	Total £	2019 £
INCOME Subscription income from individual members		3,590,984	291,161	3,882,145	3,754,864
Subscription income from Memorandum Agreements with employers Investment income		2,738,655	222,053	2,960,708	2,666,680
Advertising revenue		235,483 146,907	-	235,483 146,907	323,131 253,256
Other income		149,864	-	149,864	208,104
Government grant income		4,977	-	4,977	-
		6,866,870	513,214	7,380,084	7,206,035
EXPENDITURE					
Travel and general organising		183,399	-	183,399	421,133
Elections and BGM costs		99,484	-	99,484	146,684
Legal defence costs		-	513,575	513,575	627,879
Affiliations and council expenses		258,124	-	258,124	280,394
Telegraph – net cost		350,202	-	350,202	472,801
Phone, post, printing and stationery Professional fees and bank charges		221,538	-	221,538	220,004
Strategic campaigning		416,237 98,152	-	416,237 98,152	398,102
Donations Donations		35,140	_	35,140	95,277 28,613
Staff costs		3,932,606	_	3,932,606	3,782,366
Pension fund asset and costs	7	(1,000)	_	(1,000)	(6,000)
Building costs	•	439,043	_	439,043	470,697
Computer and equipment costs		356,590	=	356,590	336,349
Gain on disposal of fixed assets		-	-	_	(2,574)
Depreciation - Freehold buildings		5,160	-	5,160	10,523
Motor vehicles		8,847	-	8,847	51,667
Computers and equipment		175,514	-	175,514	174,050
Fixtures and Fittings		3,552	-	3,552	4,257
		6,582,588	513,575	7,096,163	7,512,222
TOTAL OPERATING PROFIT/(DEFICIT)		284,282	(361)	283,921	(306,187)
(Losses) / gains on disposal of investments		(139,085)	_	_(139,085)	525,931
Gains on revaluation of investments		464,135	-	464,135	1,506,245
SURPLUS/(DEFICIT) BEFORE TAXATION		609,332	(361)	608,971	1,725,989
Taxation	9	27,184	-	27,184	(142,473)
TOTAL SURPLUS/(DEFICIT) FOR THE YEAR		636,516	(361)	636,155	1,583,516
OTHER COMPREHENSIVE INCOME					
Actuarial (losses) on SPF scheme Foreign exchange gains / (losses)				(66,000) 573,608	(71,000) (544,059)
TOTAL COMPREHENSIVE INCOME				£1,143,763	£968,457

### STATEMENT OF CASH FLOWS

OPERATING ACTIVITIES	2020 £	2020 £	2019 £	2019 £
Operating surplus / (deficit)	283,921		(306,187)	
Depreciation	193,073		240,497	
Investment income	(235,483)		(323,131)	
SPF contributions	(65,000)		(65,000)	
SPF costs	(1,000)		(6,000)	
Decrease/(increase) in debtors	123,590		(55,173)	
Increase/(decrease) in creditors	119,297		(297,702)	
Net cash outflow from operations	418,398		(812,696)	
Taxation	(42,252)		(18,873)	
		376,146	-	(831,569)
INVESTING ACTIVITIES Interest and dividends received Payments to acquire tangible fixed assets Proceeds from disposal of tangible fixed assets Payments to acquire investments Proceeds from disposal of investments	235,483 (19,617) - (5,952,769) 4,839,965		323,131 (37,647) 24,926 (3,753,460) 6,970,576	
		(896,938)		3,527,526
Impact of foreign exchange gains		153,593		(62,212)
Net cash inflow/(outflow) for the year		(367,199)		2,633,745
Net funds at 1 January		3,612,883		979,138
Net funds at 31 December		£3,245,684		£3,612,883
ANALYSIS OF CHANGES IN NET FUNDS		At 1 January	Cosh	A4 21 December
		2020	Cash Flows	At 31 December 2020
		£	£	£
Cash at bank and in hand		3,612,883	(367,199)	3,245,684

# STATEMENT OF CHANGES IN FUNDS

2020	C	T		on reserves	
	General Fund £	Legal Defence Fund £	Land and buildings	Listed investments £	Total £
Balance as at 1 January 2020	12,959,234	2,353,737	257,386	2,127,029	17,697,386
Surplus/(deficit) for the period	636,516	(361)	-	-	636,155
Other comprehensive gain	507,608	-	=	-	507,608
Balance as at 31 December 2020	£14,103,358	£2,353,376	£257,386	£2,127,029	£18,841,149
2019			Revaluati	on reserves	
2019	General Fund £	Legal Defence Fund £	Revaluati Land and buildings £	on reserves Listed investments £	Total £
Balance as at 1 January 2019	Fund	<b>Defence Fund</b>	Land and buildings	Listed investments	
	Fund £	Defence Fund £	Land and buildings	Listed investments £	£
Balance as at 1 January 2019	Fund £ 11,844,514	Defence Fund £ 2,500,000	Land and buildings	Listed investments £	£ 16,728,929

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1. ACCOUNTING POLICIES

#### 1.1 BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of freehold land and buildings and of listed investments, and in accordance with the Trade Union and Labour Relations (Consolidation) Act 1992 (amended) and FRS102 *The financial reporting standard applicable in the UK and Ireland.* 

The members of Council consider the Union to be a going concern and have prepared the financial statements on that basis.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Union's accounting policies (see note 2).

The following principal accounting policies have been applied:

#### 1.2 REVENUE

Revenue mainly comprises subscriptions, investment income and advertising income.

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Union and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received, or receivable, excluding VAT where applicable.

#### 1.3 GOVERNMENT GRANT INCOME

Grants are accounted under the accruals model as permitted by FRS 102.

Grants of a revenue nature are recognised in the Statement of Comprehensive Income in the same period as the related expenditure.

#### 1.4 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment under the cost model are stated at historical cost less accumulate depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Freehold land and buildings are held under the valuation model, with full market valuations being carried out on a periodic basis to ensure that the carrying value of these assets is not materially different from their fair value.

Depreciation is provided using the following rates to reduce by annual instalments the cost or value of the tangible assets over their useful lives:

Freehold buildings 2% straight line

Equipment 10% to 33.33% straight line

Software 6 years straight line
Motor vehicles 25% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted where necessary, if there is an indication of a significant change since the last reporting date.

#### 1.5 DEBTORS

Short term debtors are measured at transaction price, less any impairment.

#### 1.6 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1. ACCOUNTING POLICIES (continued)

#### 1.7 FINANCIAL INSTRUMENTS

The Union only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable.

Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received.

Investments in non-convertible preference shares and in non-puttable ordinary and preference shares are measured:

- At fair value with changes recognised in the Income statement if the shares are publicly traded or their fair value can otherwise be measured reliably;
- At cost less impairment for all other investments.

Financial assets that are measured at cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Income statement. Any impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the union would receive for the asset if it were to be sold at the reporting date.

#### 1.8 CREDITORS

Short term creditors are measured at the transaction price.

#### 1.9 LEGAL DEFENCE FUND

The annual transfer of members' contributions to the Legal Defence Fund is 7.5% per annum. In 2020 the reserve was £2.35million. The level of the Fund is kept under review.

#### 1.10 PENSION COSTS

The Union participates in two multi-employer pension schemes; namely the MNOPF and Ensign Retirement plan. Contributions to the Schemes are charged to the Union's Statement of Comprehensive Income as they fall due.

The Union accounts for these schemes as though they were defined contribution schemes as permitted by Section 28 of FRS102 and the required disclosures are included in note 7 to the financial statements.

The MNAOA Supplementary Pension Scheme (SPF), a defined benefit scheme, which is administered by Trustees, provides pension benefits for certain members of staff.

The deficit on the SPF defined benefit pension scheme is shown on the Statement of Financial Position. Current service costs, curtailments, settlement gains and losses and net financial returns are included in the Statement of Comprehensive Income in the period to which they relate. Actuarial gains and losses are recognised as Other Comprehensive Income. Surpluses on the SPF defined benefit pension scheme are not recognised as they are not due back to the employer.

#### 1.11 VAT

The Union is registered for VAT on a partially exempt basis and therefore irrecoverable VAT has been allocated proportionately against the relevant expense heading.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1. ACCOUNTING POLICIES (continued)

#### 1.12 TAX

The majority of the Union's income is exempt from taxation under the mutual trading exemption. Where income is not covered by this exemption, which largely represents investment income, provision for taxation has been made in the accounts.

Deferred tax is provided on all timing differences where the ultimate crystallization of a gain is expected to give rise to a tax liability, primarily being unrealised gains on listed equity and unit trust investments.

Tax is recognised in the Statement of Comprehensive Income. A change attributable to an item of income and expense recognised as other comprehensive income is also recognised in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Union operates and generates income.

#### 1.13 PROVISONS FOR LIABILITIES

Provisions are made where an event has taken place that gives the Union a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, where a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expenses in the Statement of Comprehensive Income in the year that the Union becomes aware of the obligation, and are measured at the best estimate at the reporting date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

#### 1.14 FOREIGN CURRENCY TRANSACTIONS

The Union has operations in the Netherlands and Switzerland, which are conducted through branches established in those territories. Branch activities are included in the Union's financial statements on a consolidated basis as follows: income and expenditure amounts are translated from their local currency into sterling at the average rate for the year; assets and liabilities are translated at the rate ruling at the year-end date. Foreign currency gains and losses arising on the consolidation of branch activities are recognised in Other Comprehensive Income.

#### 1.15 OPERATING LEASE RENTALS

Rental charges under operating leases are recognised as expenditure on a straight-line basis over the period of the lease.

#### 1.16 MEMORANDUM OF AGREEMENT

The Union concludes agreements with shipowners who operate UK, NL and CH registered vessels with the aim of regulating the conditions of non-domiciled seafarers. It does this in compliance with general trade union organising principles, a recruitment policy approved by the Council and in compliance with the policies and practices of the International Transport Workers' Federation (ITF) applied globally by affiliated seafarer trade unions.

Nautilus also concludes bilateral and multilateral arrangements with fellow seafarer unions worldwide to ensure inter alia that seafarers covered by the agreements it concludes are protected and supported appropriately and in accordance with ITF Policy where that applies. Such arrangements date back to the 1920's – Nautilus has a long and proud history of extending the hand of solidarity and mutual support to fellow seafarer unions and their members and this continues today including via the Nautilus Federation.

Nautilus secures payments from the shipowners, operators and managers with whom it concludes agreements. This income is a contribution to the wider welfare activities of Nautilus and ensures that at no time are members subscriptions, as defined in the Rules of the Union, used for purposes other than for which the Rules provide.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

# 2. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Although these estimates are based on management's best knowledge of the amount, events or actions, actual results ultimately may differ from those estimates.

Council Members consider the provision for the Legal Defence Fund liabilities and the valuation of the MNAOA SPF to be critical estimates and judgements applicable to the financial statements.

Legal Defence Fund liabilities are accrued on the basis of management's expectations of the costs which are likely to be incurred on a case-by-case basis. The nature of each case is different and accordingly costs can vary significantly from original estimates. Such variations are taken into account in the remeasurement of the provision at each year end date.

The valuation of the MNAOA SPF is subject to significant judgement relating to each of the key assumptions set out in note 7 below.

3.	FIXED ASSETS	Freehold land and buildings £	Motor Vehicles £	Computers And Equipment £	Total £
	Cost or valuation				
	At 1st January 2020	315,000	320,218	1,912,955	2,548,173
	Additions		8,460	11,157	19,617
	Disposal	-	-	(7,043)	(7,043)
	At 31st December 2020	315,000	328,678	1,917,069	2,560,747
	Depreciation				
	At 1st January 2020	46,697	300,675	1,547,060	1,894,432
	Charge for the year	5,160	8,847	179,066	193,073
	Disposal	-	-	(7,043)	(7,043)
	At 31st December 2020	51,857	309,522	1,719,083	2,080,462
	Net book value				
	31st December 2020	£263,143	£19,156	£197,986	£480,285
	31st December 2019	£268,303	£19,543	£365,895	£653,741

The freehold land and building at Wallasey was professionally valued on 7th April 2011. Charles Living & Sons valued Nautilus House, on a depreciated replacement cost basis in accordance with the Statements of Asset and Valuation Practice and Guidance Notes as issued by the Royal Institution of Chartered Surveyors. If the revalued land and properties were stated on a historical cost basis, the amounts would be as follows:

	2020 €	2019 £
Cost Accumulated depreciation	278,778 (267,869)	278,778 (262,709)
Net Book Value	£10,909	£16,069

# NOTES TO THE FINANCIAL STATEMENTS (continued)

4.	INVESTMENTS	2020 £	2019 £
	Market value of quoted investments at 1st January Additions at cost Disposal proceeds	14,043,086 5,952,769 (4,839,965)	15,707,593 3,753,460 (6,970,576)
	Realised (losses) / gains	(139,085)	525,931
	Unrealised (losses)/gains	464,135	1,506,245
	Impact of foreign exchange gains	415,655	(479,567)
	Market value of quoted investments at 31st December	15,896,595	14,043,086
	Unquoted investments	276,007	276,007
	Total investments at market value	£16,172,602	£14,319,093
	Cost of investments		
	Fixed interest securities Other quoted securities	6,403,661	6,292,406
	Overseas Trusts	2,392,515	1,376,472
	Equity Holdings	4,709,192	4,185,973
	II	13,505,368	11,854,851
	Unquoted Equity holdings	276,007	276,007
	Total cost of quoted and unquoted investments at 31st December	13,781,375	£12,130,858
5.	CREDITORS		
	Legal Defence Fund costs	172,000	82,000
	Corporation tax Other creditors	3,638 1,005,235	48,664 975,938
	one electrons		<del></del>
		£1,180,873	£1,106,602
6.	DEFERRED TAXATION		
	Balance at 1 January	146,550	
	Decrease in year	(28,770)	
	Balance at 31 December	£117,780	

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 7. PENSION COMMITMENTS

The Union operates a defined benefit pension scheme, the MNAOA Supplementary Pension Scheme (SPF) for certain members of staff. This scheme is now closed to new entrants. It is funded by the payment of contributions to a separately administered trust fund. The assets of the scheme are held separately from those of Nautilus International.

The Union adopts the valuation and disclosure requirements of section 28 of FRS102. The Union includes the assets and liabilities of the SPF in the Union's statement of financial position, with a consequent effect on reserves.

The pension contributions are determined with the advice of a qualified actuary on the basis of triennial valuations using the aggregate method. The most recent full valuation was conducted as at 31 December 2017. The principal assumptions used by the actuaries were Discount Rate of 4.5% for Pre Retirement and 2.3% for Post Retirement and salaries would increase by 3.0% per annum. The market value of the assets at 31 December 2017 was £5,285,000.

The assumptions do not take into account the GMP equalisation as it is considered that the impact cannot be quantified at this stage.

Nautilus International pension contribution into the MNAOA SPF for the year was £65,000 (2019: £65,000). Contributions to the scheme will be £65,000 each year from 2018 to 2022 with a final balancing payment in 2023.

The most recent valuation has been updated to reflect conditions at the balance sheet date. The key assumptions were as follows:

Main assumptions	% per annum		
	2020	2019	
RPI inflation	3.00	3.05	
CPI inflation	2.40	2.05	
Discount rate	1.20	1.80	
Expected salary increases	3.00	3.05	
Gross pension increases (in deferment and payment)	3.00	3.05	
	Value at 31st December 2020 £'000s	Value at 31st December 2019 £'000s	
Market value of assets	5,571	5,135	
Present value of scheme liabilities	(5,232)	(5,088)	
Net pension scheme surplus	£339	£47	
Analysis of scheme assets			
Equities	1,187	592	
Bonds	3,747	4,309	
Cash and other asset types	637	234	
	0.5.551		
	£5,571	£5,135	

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

7.	PENSION COMMITMENTS (continued)  Reconciliation of present value of defined benefit obligation:	2020 £'000s	2019 £'000s
	Present value of defined benefit obligation at the start of the period	5,088	4,914
	Current service cost	-	-
	Interest on defined benefit obligation	90	125
	Past service cost	-	-
	Employee contributions	-	-
	Loss on change of assumptions	278	268
	Experience gain on liabilities	-	-
	Benefits paid	(224)	(219)
	Present value of defined benefit obligation at the end of the period	£5,232	£5,088
	Reconciliation of fair value of scheme assets:	2020 £'000s	2019 £'000s
	Fair value of scheme assets at the beginning of the period	5,135	5,076
	Interest income (at discount rate)	91	131
	Actual return on assets greater than discount rate	504	82
	Employer contributions	65	65
	Employee contributions	-	-
	Benefits paid	(224)	(219)
	Fair value of scheme assets at the end of the period	£5,571	£5,135
		<del></del>	

In the opinion of the actuary the resources of the scheme are likely in the normal course of events, to meet in full the liabilities of the scheme as they fall due. The next actuarial valuation is to be carried out as at 31 December 2020.

In addition Nautilus International has financial commitments to pay employer contributions and as laid down in legislation and the trust deeds and rules, to two multi employer pension schemes – the MNOPF, a defined benefit scheme, and the Ensign Retirement Plan formerly the MNOPP, a defined contribution scheme.

The actuarial valuations in March 2003, 2006, 2009 and 2012 of the MNOPF identified significant deficits in the New Section of the industry wide scheme. This is now being funded by the relevant employers. In 2013 Nautilus International paid off the balance due (£154,815) from both the 2003 and 2006 deficit. The 2009 deficit of some £1,308,670 was paid off in 2010 and 2011. A further deficit of £415,424 as disclosed in the March 2012 Valuation was fully paid off in 2013. These contributions are charged to the statement of comprehensive income when they become payable. There were no further deficit collections for both the 2014 and 2017 MNOPF actuarial valuation.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

#### FOR THE YEAR ENDED 31 DECEMBER 2020

#### 7. PENSION COMMITMENTS (continued)

The Trustees of the pension scheme cannot identify the Union's share of the underlying assets and liabilities of the MNOPF defined benefit scheme on a consistent and reasonable basis. As explained above, the Union's pension contributions are assessed in accordance with the advice of a qualified independent actuary whose calculations are based upon the total scheme membership of the MNOPF.

In accordance with section 28 of FRS102 the scheme is therefore included in the financial statements as if it was a defined contribution scheme.

#### 8. KEY MANAGEMENT PERSONNEL

The aggregate remuneration for the three individuals identified as key management personnel during the year was £302,496 (2019: £324,713).

9.	TAXATION	2020 £	2019 £
	Current year taxation	-	-
	UK corporation tax	3,638	42,759
	Foreign corporation tax	4,360	12,102
	Adjustment for prior year periods	(6,412)	-
		1,586	54,861
	Deferred tax (credit)/charge	(28,770)	87,612
		£(27,184)	£142,473
	Reconciliation of tax charge		
	Surplus on ordinary activities	608,971	1,725,989
	Corporation tax at 19% (2019: 19%)	115,704	327,938
	Effects of:	,	,
	Non-taxable income and non-deductible expenditure	(76,137)	(326,105)
	Chargeable gains/(losses)	(35,929)	40,926
	Foreign tax paid	4,360	12,102
	Prior year adjustments	(6,412)	-
	Deferred tax adjustment	(28,770)	87,612
	Corporation tax (credit)/charge	£(27,184)	£142,473

#### 10. WELFARE FUND

The Balance Sheet and Statement of Financial Activities of the Nautilus Welfare Fund, which operate under a Charity Commission Scheme, are published separately.

11.	OPERATING LEASE COMMITMENTS	2020 £	2019 £
	At the year end date, the Union had the following commitments in respect of non-cancellable operating leases:		
	Land and buildings		
	Payable within one year	106,995	106,995
	Payable after more than one year but not later than five years	427,980	427,980
	Payable after more than five years	-	106,995
	Total	£534,975	£641,970

Operating lease costs recognised in expenditure were £106,995 (2019: £106,995)

# NOTES TO THE FINANCIAL STATEMENTS (continued)

# FOR THE YEAR ENDED 31 DECEMBER 2020

# 13. STATEMENT OF COMPREHENSIVE INCOME - 2019

	Note	General Fund £	Legal Defence Fund £	Total £
INCOME	11010	~	~	~
Subscription income from individual members Subscription income from Memorandum		3,473,249	281,615	3,754,864
Agreements with employers		2,466,679	200,001	2,666,680
Investment income		323,131	-	323,131
Advertising revenue		253,256	-	253,256
Other income		208,104	-	208,104
		6,724,419	481,616	7,206,035
EXPENDITURE				
Travel and general organising		421,133	-	421,133
Elections and BGM costs		146,684	-	146,684
Legal defence costs		-	627,879	627,879
Affiliations and council expenses		280,394	-	280,394
Telegraph – net cost		472,801	-	472,801
Phone, post, printing and stationery		220,004	-	220,004
Professional fees and bank charges		398,102	-	398,102
Strategic campaigning Donations		95,277 28,613	-	95,277 28,613
Staff costs		3,782,366	_	3,782,366
Pension fund asset and costs	7	(6,000)	_	(6,000)
Building costs	,	470,697	_	470,697
Computer and equipment costs		336,349	_	336,349
Gain on disposal of fixed assets		(2,574)	=	(2,574)
Depreciation - Freehold buildings		10,523	-	10,523
Motor vehicles		51,667	-	51,667
Computers and equipment		174,050	-	174,050
Fixtures and Fittings		4,257	-	4,257
		6,884,343	627,879	7,512,222
TOTAL OPERATING DEFICIT		(159,924)	(146,263)	(306,187)
Gains on disposal of investments		525,931	-	525,931
Gains/(losses) on revaluation of investments		1,506,245		1,506,245
SURPLUS/(DEFICIT) BEFORE TAXATION		1,872,252	(146,263)	1,725,989
Taxation	9	(142,473)		(142,473)
TOTAL SURPLUS/(DEFICIT) FOR THE YEAR		1,729,779	(146,263)	1,583,516
OTHER COMPREHENSIVE INCOME				
Actuarial (losses)/gains on SPF scheme Foreign exchange (loss)/gains				(71,000) (544,059)
TOTAL COMPREHENSIVE INCOME				£968,457

#### STATEMENT OF COUNCIL AND GENERAL SECRETARY'S RESPONSIBILITIES

Rule 10 of the Unions Rules provides that the Council is responsible for the absolute control and administration of the affairs and property of the Union and thus for safeguarding the assets of the Union. Rule 22.2 provides that the General Secretary shall provide Council with such financial statements as it may require.

The General Secretary is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Union and for ensuring that the financial statements comply with the Trade Union and Labour Relations (Consolidation) Act 1992 as amended and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Law applicable to Trade Unions requires the preparation of financial statements for each financial year which give a true and fair view of the Union's activities during the year and of its financial position at the end of the year. In preparing those financial statements, the General Secretary is required to;

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Union will continue in operation.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

#### NAUTILUS INTERNATIONAL

#### **Opinion**

We have audited the financial statements of Nautilus International ('the Union') for the year ended 31 December 2020, which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Cash Flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Union's affairs as at 31 December 2020 and of its transactions for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Trade Union and Labour Relations Act 1992.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Union in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that Council's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Union's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorized for issue.

Our responsibilities and the responsibilities of Council with respect to going concern are described in the relevant sections of this report.

#### Other information

The Council is responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

#### NAUTILUS INTERNATIONAL (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Trade Union and Labour Relations Act 1992 requires us to report to you if, in our opinion:

- proper accounting records have not been kept;
- a satisfactory system of control over its accounting records, cash holdings and receipts and remittances has not been maintained; or
- the financial statements are not in agreement with the accounting records and returns.

#### Responsibilities of the Council

As explained more fully in the Statement of Council and General Secretary's Responsibilities set out on page 14, the Council is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

We have been appointed as auditor under section 33 of the Trade Union and Labour Relations Act 1992 and report in accordance with section 36 of that Act.

In preparing the financial statements, the Council is responsible for assessing the Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the union or to cease operations or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Based on our understanding of the Union and industry, we identified that the principal risks of non-compliance with laws and regulations related to the valuation of certain estimates, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the preparation of the financial statements such as the Trade Union and Labour Relations Act 1992, corporation tax, payroll tax and sales tax.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to posting inappropriate journal entries to revenue and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- Inspecting correspondence with the tax authorities;
- Discussions with management including consideration of known or suspected instances of non-compliance with laws and regulation and fraud;
- Evaluating management's controls designed to prevent and detect irregularities;
- Identifying and testing journals, in particular journal entries posted with unusual account combinations, postings by unusual users or with unusual descriptions; and
- · Challenging assumptions and judgements made by management in their critical accounting estimates

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

#### NAUTILUS INTERNATIONAL (continued)

Haysmacintyre W

#### Use of our report

This report is made solely to the Union's members as a body. Our work has been undertaken so that we might state to the Union's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Union and the Union's members as a body, for our audit work, or for the opinion we have formed.

Haysmacintyre LLP Chartered Accountants Registered Auditors 14 April 2021

10 Queen Street Place London EC4R 1AG