



Department for
International Trade



Consultation Questionnaire

Future trade negotiations with
the Cooperation Council for the
Arab States of the Gulf (GCC)

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Overview

The background of the slide is a dark, textured red color. It features intricate, stylized Arabic calligraphy in a slightly lighter shade of red. The calligraphy is dense and covers the entire background, with various characters and flourishes visible. The overall aesthetic is traditional and artistic.

Overview

The United Kingdom has agreed with the Cooperation Council for the Arab States of the Gulf (hereafter referred to as the Gulf Cooperation Council, GCC) that we will begin negotiations towards a new Free Trade Agreement (FTA) in 2022. The GCC is a political and economic alliance between the Kingdom of Bahrain, the State of Kuwait, the Sultanate of Oman, the State of Qatar, the Kingdom of Saudi Arabia and the United Arab Emirates.

The Government's ambition is to secure FTAs with countries covering 80% of United Kingdom trade by the end of 2022. The Department for International Trade (DIT) aims to secure an ambitious programme of FTAs to benefit the whole of the United Kingdom and support businesses of all sizes across different sectors of the economy. The department is conducting a public consultation, seeking views from a wide range of stakeholders, to inform our negotiation objectives and understanding of the economic, environmental and social impacts of an FTA with the GCC.

The UK has a strong bilateral relationship with the GCC. Both parties have a significant trading partnership that amounted to £41.4 billion in 2019. Following the conclusion of the UK-GCC Joint Trade and Investment Review, published in June 2021, both parties are seeking a deeper trade and investment relationship. FTAs are expected to enhance economic

growth and prosperity by:

- increasing import and export flows;
- increasing investment flows (both outward and inward);
- enhancing productivity through a more efficient allocation of resources and greater openness to international competition.

For further information on our current trading relationship with the GCC, please refer to the accompanying information note.

DIT is committed to negotiating an agreement that delivers benefits to stakeholders across the whole of the UK. The responses to this consultation will inform our policy making and negotiating positions for engaging with the GCC, so it is important to us that you respond and set out your priorities for the shape of a future FTA. The consultation will be open from 8 October 2021 until 11:45pm 14 January 2022. Following which the Government will publish a response based on input from the consultation's findings.

If you have further accessibility needs please email uk.gccconsultation@trade.gov.uk.

Privacy and confidentiality



This notice sets out your rights with respect to how we will use your personal data. The Department for International Trade (DIT) recognises that it has a duty to people whose information it holds to treat that information responsibly, keep it safe and secure, and process it correctly and proportionately. This Privacy Notice broadly explains what information we collect, the purpose for processing, categories of personal information and who we may share it with.

Purpose

The Government is committed to an ambitious, transparent, and inclusive UK trade policy that takes account of the views of all sectors of society and international stakeholders, including the general public, devolved administrations and the regions, businesses, civil society groups, consumers, associations and any other interested stakeholders.

The Government is therefore running a 14-week consultation on future trade negotiations between the UK and the GCC.

The personal information received in response to the consultation will be processed for the purposes of obtaining the opinions of members of the public and representatives of businesses and other organisations about the matters referred to in the consultation.

In addition, we use your personal data to help us identify any responses from bots or other fraudulent sources to maintain the integrity of the consultation. We may also use your contact details, with your consent, to get in touch with you to discuss your response to our consultation or to get in touch to discuss other trade related issues. Personal information may also be collected for statistical data; for example, in relation to the types of individuals and groups that participate in the consultation. We may also use your contact details to remove your response if you instruct us to do so.

Legal basis of processing

The processing of personal information is necessary for the performance of a task carried out in the public interest or in the exercise of official authority vested in the Department for International Trade. The task is consulting on departmental policies or proposals, or obtaining opinion data, in order to develop good and effective policies. In this case, the task will include:

- Designing an effective trade agreement.
- Ensuring that the UK's policy with regards to negotiations captures the views of its stakeholders.
- Enabling DIT to follow up on the points raised in the consultation

Your Data

Mandatory Information to be collected as part of the consultation:

- Name (first name and surname)
- Email Address
- Internet Protocol address (IP address)
- Name of Organisation / Business / Organisation you represent (if any)

How we may share your information

Your personal data will be processed and shared within the Department for International Trade and with selected third parties.

Third parties with whom information and personal data will be shared with are:

- Qualtrics, who are the data processor.
- Other Government departments including but not limited to: Department for Business, Energy and Industrial Strategy; Department for Transport, HM Revenue & Customs; HM Treasury, Department for Environment, Food and Rural Affairs, Foreign Commonwealth and Development Office, Department for Digital, Culture, Media and Sport.
- Specialist organisations within Government (including the Office for National Statistics) and externally to process the data to provide an aggregated assessment of responses.

Aggregated analysis of responses may be shared with the Information Commissioner's Office (ICO), the Government Internal Audit Agency (GIAA), the National Audit Office (NAO) and central government departments. Should there be a requirement to share your personal data with other third parties not included in this list, you will be notified beforehand via a revised privacy notice.

We will not:

- sell or rent your data to third parties
- share your data with third parties for marketing purposes

We will also share your data if we are required to do so by law or regulation – for example, by court order, or to prevent fraud or other crime.

How long we will retain your information

We will only retain your personal data for as long as necessary to fulfil the purposes we collected it for, including for the purposes of satisfying any legal, accounting, or reporting requirements. We will only retain your personal data for as long as:

- it is needed for the purposes set out in this document
- the law requires us to

Subject to the paragraph above, we will retain your personal data for up to 3 years from the date on which it is provided or subsequently updated and your overall response for up to 10 years; however, we conduct regular reviews to ensure we only keep information required for the purpose for which it was collected. Should there be any indication that there will be a business need to extend this retention period, this will be robustly reviewed, and any changes will be clearly outlined and recorded in a revised notice.

Your rights and access to your information

You have the right to request a copy of the personal data that we hold about you. The Data Protection Act 2018 (DPA) also gives you additional rights that refer to how the DIT holds and uses your information.

Consequently, under certain circumstances, by law you have the right to:

1. Raise an objection to how your data is processed.
2. Withdraw consent and the right to object and restrict further processing of your data; however, where legally enforceable this may affect the service, we are able to provide to you.
3. Request to have your data deleted where there is no compelling reason for its continued processing and provided that there are no legitimate grounds for retaining it.
4. Request your data to be rectified if it is inaccurate or incomplete.
5. Not be subject to automated decision-making including profiling.
6. Request details about how your personal data is processed and to request a copy of your personal data.

Identity and contact details

The Department for International Trade is registered as a Data Controller under the General Data Protection Regulation and Data Protection Act 2018.

Our contact details are:

**Data Protection Officer
Old Admiralty Building
Admiralty Place
Whitehall
London, SW1A 2DY
United Kingdom**

Email: data.protection@trade.gov.uk

You have a right to complain to us if you think we have not complied with our obligation for handling your personal information. You can contact our Data Protection Officer using the same contact.

If you are not satisfied with the DIT response you have a right to complain to the Information Commissioner's Office (ICO). You can report a concern by visiting the ICO website.

For more information about your rights under the Data Protection Act, or to request a copy of any data held about you, please contact data.protection@trade.gov.uk

Confidentiality

Information provided whilst contributing to this consultation including personal data, may be published, or disclosed in accordance with access to information regimes, primarily the Freedom of Information Act 2000 (FOIA), Environmental Information Regulations 2004 (EIR) and the DPA.

If you want the information you provide to be treated confidentially, please be aware that, in accordance with the FOIA and EIR, public authorities are required to comply with a statutory regime and code of practice which deals, amongst other things, with obligations of confidence. In view of this, it would be helpful if you could state, using the opportunity provided in the consultation questionnaire, which information in your response you would like to be treated as confidential and explain the reason for your request (for example, due to reasons of commercial sensitivity). If the information is commercially sensitive, please explain why that is the case. If we receive a request for disclosure of information that has been provided, we will take full account of your explanation, but we cannot give an assurance that confidentiality can be maintained in all circumstances.

By answering these questions I give my consent for the contents to be used for the purposes of this consultation.

This includes the data being shared with other UK government departments, as necessary to complete this consultation.

Any details of this consultation published will not include any personally identifiable information.

Have you read and do you accept the conditions for the collection of personal data laid out in the Privacy Notice and obtained consent from the organisation you represent for the Department for International Trade to gather their response, as outlined in the DIT Privacy Notice?

Please note that your consent will be required for this question in order to continue.

Yes

No

Do you consent for the Department for International Trade, or organisations working on their behalf, to contact you regarding the responses you have given?

For example, to clarify any of your responses or to request additional information.

Yes

No

Do you consent for the Department for International Trade to contact you about wider trade policy and related developments?

Yes

No

Q.1 Do you consent for the voluntary information you provide in this consultation to be used as part of the Government's published consultation response?

- a) Yes
- b) No

If you answered 'No' to the previous question, please answer the question below:

Please provide a reason as to why you do not give your consent for your response to be used as part of the Government's published consultation response.

a)

b) Prefer not to say

Q.2 Do you consent for the Department for International Trade, or organisations working on their behalf, to contact you regarding the responses you have given?

- a) Yes
- b) No

Q.3

Please limit your response to 100 characters

Please provide your first name and surname:

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

Q.4 What is your email address?

By entering your email address you will automatically receive an acknowledgement email when you submit your response.

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

Part 1 - Identifying the respondent

Q.5 Please tell us who you are responding as?

- a) **An individual** – You are responding with your personal views, rather than as an official representative of a business / business association / other organisation
- b) **Non-governmental organisation** – In an official capacity as the representative of a non-governmental organisation / academic institution / other organisation
- c) **Public sector body** – In an official capacity as a representative of a devolved administration / local government organisation / public service provider / other public sector body in the UK or elsewhere
- d) **Business** – In an official capacity, with the views of an individual business
- e) **Business / trade association** – In an official capacity representing the views of a business organisation

Part 2 - Consultation questions – GCC

Please refer to the accompanying information note while completing your response.

Q.6 Which of these areas of a free trade agreement provide the most opportunities for you / your members or stakeholders in a UK-GCC Free Trade Agreement (or related trade talks)?

The options below are structured around the typical content of a free trade agreement.

Please select all that apply.

For more information on these areas, please see the detail included at the gov.uk consultation page.

- a) Tariffs
- b) Rules of Origin
- c) Customs Procedures
- d) Product Standards, Regulation and Certification
- e) Good Regulatory Practices and Good Governance
- f) Sanitary and Phytosanitary Measures (SPS)
- g) Trade in Services
- h) Professional Business Services
- i) Transport Services
- j) Telecommunications
- k) Financial Services
- l) Movement of Natural Persons or Business Professionals
- m) Investment

- n) Digital (incl. data)
 - o) Innovation
 - p) Competition Law, Subsidies and State-Owned Enterprises (SOEs)
 - q) Government Procurement
 - r) Intellectual Property
 - s) International Development
 - t) Labour Standards
 - u) Gender Equality / Women's Economic Empowerment
 - v) Environment and Climate Change
 - w) Anti-Corruption
 - x) Trade Remedies
 - y) Dispute Settlement
 - z) Small and Medium Sized Enterprises (SME) Policy
 - aa) Other (e.g. Rule of Law, Human Rights etc.), please include details below
-
- bb) None of these
 - cc) Don't know
 - dd) Prefer not to say

Q.7 Based on the areas you have outlined above, what would you / your members or stakeholders want the UK Government to achieve through a free trade agreement (or related trade talks) with the GCC, and why?

Please provide details below and be as specific as possible.

a)

- b) Don't know
- c) Prefer not to say

Q.8 Using the same list, please select your / your members' or stakeholders' top three areas for opportunities in a future free trade agreement (or related trade talks) with the GCC.

For more information on these areas, please see the detail included at the gov.uk consultation page.

- a) Tariffs
 - b) Rules of Origin
 - c) Customs Procedures
 - d) Product Standards, Regulation and Certification
 - e) Good Regulatory Practices and Good Governance
 - f) Sanitary and Phytosanitary Measures (SPS)
 - g) Trade in Services
 - h) Professional Business Services
 - i) Transport Services
 - j) Telecommunications
 - k) Financial Services
 - l) Movement of Natural Persons or Business Professionals
 - m) Investment
 - n) Digital (incl. data)
 - o) Innovation
 - p) Competition Law, Subsidies and State-Owned Enterprises (SOEs)
 - q) Government Procurement
 - r) Intellectual Property
 - s) International Development
 - t) Labour Standards
 - u) Gender Equality / Women's Economic Empowerment
 - v) Environment and Climate Change
 - w) Anti-Corruption
 - x) Trade Remedies
 - y) Dispute Settlement
 - z) Small and Medium Sized Enterprises (SME) Policy
 - aa) Other (e.g. Rule of Law, Human Rights etc), please include details below
-
- bb) None of these
 - cc) Don't know
 - dd) Prefer not to say

Q.9 In order to understand stakeholder priorities fully, we are asking some questions about your / your members' or stakeholders' opportunities with individual GCC member states. GCC member states are: Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates.

Please indicate whether the areas for opportunities you have selected relate to specific GCC member states. Please write your three selections into each row of this column and for each indicate whether the opportunity relates to all GCC member states or specific member states.

List of priorities	All states	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	United Arab Emirates	Prefer not to say

Q.10 Can you explain why you have chosen these three areas for opportunities?

Please provide details below and be as specific as possible

a)

b) Don't know

c) Prefer not to say

Q.11 What would your / your members or stakeholders concerns about a Free Trade Agreement (or related talks) with the GCC be?

The options below are structured around the typical content of a free trade agreement.

Please select all that apply.

For more information on these areas, please see the detail included at the gov.uk consultation page.

- a) Tariffs
- b) Rules of Origin
- c) Customs Procedures
- d) Product Standards, Regulation and Certification
- e) Good Regulatory Practices and Good Governance
- f) Sanitary and Phytosanitary Measures (SPS)
- g) Trade in Services
- h) Professional Business Services
- i) Transport Services
- j) Telecommunications
- k) Financial Services

- l) Movement of Natural Persons or Business Professionals
- m) Investment
- n) Digital (incl. data)
- o) Innovation
- p) Competition Law, Subsidies and State-Owned Enterprises (SOEs)
- q) Government Procurement
- r) Intellectual Property
- s) International Development
- t) Labour Standards
- u) Gender Equality / Women's Economic Empowerment
- v) Environment and Climate Change
- w) Anti-Corruption
- x) Trade Remedies
- y) Dispute Settlement
- z) Small and Medium Sized Enterprises (SME) Policy
- aa) Other (e.g. Rule of Law, Human Rights etc), please include details below

- bb) None of these
- cc) Don't know
- dd) Prefer not to say

Q.12 Using the same list, please select your / your members' or stakeholders' top three concerns in a future free trade agreement (or related trade talks) with the GCC.

For more information on these areas, please see the detail included at the gov.uk consultation page.

- a) Tariffs
- b) Rules of Origin
- c) Customs Procedures
- d) Product Standards, Regulation and Certification
- e) Good Regulatory Practices and Good Governance
- f) Sanitary and Phytosanitary Measures (SPS)
- g) Trade in Services
- h) Professional Business Services
- i) Transport Services
- j) Telecommunications
- k) Financial Services
- l) Movement of Natural Persons or Business Professionals
- m) Investment

- n) Digital (incl. data)
 - o) Innovation
 - p) Competition Law, Subsidies and State-Owned Enterprises (SOEs)
 - q) Government Procurement
 - r) Intellectual Property
 - s) International Development
 - t) Labour Standards
 - u) Gender Equality / Women's Economic Empowerment
 - v) Environment and Climate Change
 - w) Anti-Corruption
 - x) Trade Remedies
 - y) Dispute Settlement
 - z) Small and Medium Sized Enterprises (SME) Policy
 - aa) Other (e.g. Rule of Law, Human Rights etc), please include details below
-
- bb) None of these
 - cc) Don't know
 - dd) Prefer not to say

Q.13 Please indicate whether the concerns you have selected are for specific GCC member states.

Please write your three selections into each row of this column and for each indicate whether the opportunity relates to all GCC member states or specific member states.

List of priorities	All states	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	United Arab Emirates	Prefer not to say

Q.14 Based on your selection, please explain the concerns you / your members or stakeholders have about a future free trade agreement (or related talks) with the GCC.

- a)
- b) Don't know
- c) Prefer not to say

Q.15 Have you faced, or are you currently facing, challenges when attempting to trade or invest between the UK and GCC member states?

These may be issues related to tariffs, regulatory barriers, discriminatory practices and other challenges that impact on your ability to trade or invest.

- a) Yes
- b) No
- c) Don't know
- d) Not applicable
- e) Prefer not to say

Q.16 If you stated 'yes' to the above question: Is the cause of these difficulties linked to any of the following?

- a) Information availability
 - b) Rules of trade (e.g. certification, rules of origin)
 - c) Customs procedures
 - d) Fees and charges imposed on imports and exports
 - e) Administrative burden
 - f) Tendering and procurement rules
 - g) Contract fulfilment
 - h) Production processes (e.g. testing, packaging)
 - i) Shipments processes (e.g. pre-shipment inspection)
 - j) Onward distribution
 - k) Competition rules (e.g. discriminatory practices or merger control)
 - l) State support for competitors
 - m) Import restrictions
 - n) Legal / intellectual property requirements
 - o) Data protection / data localisation
 - p) Communication
 - q) Lack of legal certainty in market access
 - r) Restrictive licensing requirements or quotas
 - s) Non-recognition of professional or academic qualifications
 - t) Lack of transparency or fairness in processes to obtain a licence or recognition of qualifications
 - u) Issues with temporary movement of professionals
 - v) Other , please include details below
-
- w) None of these
 - x) Don't know
 - y) Prefer not to say

Q.17 Using the same list, please select your top three challenges when trading with the GCC.

- a) Information availability
- b) Rules of trade (e.g. certification, rules of origin)
- c) Customs procedures
- d) Fees and charges imposed on imports and exports
- e) Administrative burden
- f) Tendering and procurement rules
- g) Contract fulfilment
- h) Production processes (e.g. testing, packaging)
- i) Shipments processes (e.g. pre-shipment inspection)
- j) Onward distribution
- k) Competition rules (e.g. discriminatory practices or merger control)
- l) State support for competitors
- m) Import restrictions
- n) Legal / intellectual property requirements
- o) Data protection / data localisation
- p) Communication
- q) Lack of legal certainty in market access
- r) Restrictive licensing requirements or quotas
- s) Non-recognition of professional or academic qualifications
- t) Lack of transparency or fairness in processes to obtain a licence or recognition of qualifications
- u) Issues with temporary movement of professionals
- v) Other, please include details below

- w) None of these
- x) Don't know
- y) Prefer not to say

Q.18 Please indicate whether these difficulties are in specific GCC member states.

Please write your three selections into each row of this column and for each indicate whether the challenge relates to all GCC member states or specific member states.

List of priorities	All states	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	United Arab Emirates	Prefer not to say

Q.19 Please provide as much detail of these difficulties as possible, including how significant they were in terms of impact

(e.g. did you stop trading with the GCC or GCC member state as a result? Or did it increase costs to trade? etc).

a)

b) Don't know

c) Prefer not to say

Q.20 Which one of the challenges that you have outlined above was the most significant in terms of impact on your / your members' or stakeholders' trade or investment between the UK and the GCC?

a)

b) Don't know

c) Prefer not to say

Q.21 What, if anything, would you like the Government to do about the issues you have outlined above?

a)

b) Don't know

c) Prefer not to say

Q.22 Do you / your members or stakeholders currently face any issues with accessing relevant information when trading between the UK and the GCC or GCC member state (e.g. necessary compliance information, accessing relevant essential documents)?

If so, please provide details below and be as specific as possible.

a)

b) Don't know

c) Prefer not to say

d) Not applicable

Q.23 What is driving most of your / your members' or stakeholders' costs when trading with the GCC?

Please think particularly about any costs you experience due to issues other than tariffs; for example, regulations or customs requirements. Please list the top three costs if possible.

a)

b) Not applicable

c) Prefer not to say

d) Don't know

Q.24 Are there any provisions that would help ensure women can fully access the benefits of trading opportunities between the UK and the GCC?

a)

b) Don't know

c) Prefer not to say

Q.25 Are there any provisions that would help ensure equality outcomes in trading opportunities between the UK and the GCC?

a)

b) Don't know

c) Prefer not to say

Q.26 Is there anything else that you would want to say about the UK's future trade relationship with the GCC?

a)

b) No

Part 3 - About the respondent

Part 3a - Individuals

Q.27 Are you a member, supporter or donor of an organisation with an interest in international trade?

- a) Yes, I am a member, supporter or donor
- b) No, I am not a member, supporter or donor
- c) Don't know
- d) Prefer not to say

Q.28 Has that organisation contacted you about UK trade talks or a possible free trade agreement between the UK and the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.29 Please list the organisation's name below:

a)

b) Prefer not to say

Q.30 Where do you currently live (your main residence)?

- a) London
- b) South East England
- c) South West England
- d) East of England
- e) West Midlands
- f) East Midlands
- g) Yorkshire and the Humber
- h) North West England
- i) North East England
- j) Scotland
- k) Wales
- l) Northern Ireland
- m) In one of the Crown Dependencies
- n) In a UK Overseas Territory
- o) In a GCC member state
- p) Other, please enter your country below
- q) Prefer not to say

Q.31 If you stated that you live in a GCC member state: In which GCC member state do you currently live (your main address)?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.32 If you stated that you live in one of the Crown Dependencies, or in a UK Overseas Territory: In which Crown Dependency / UK Overseas Territory do you currently live (your main address)?

The Crown Dependencies:

- a) Bailiwick of Jersey
- b) Bailiwick of Guernsey
- c) Isle of Man

UK Overseas Territories

- d) Anguilla
- e) Bermuda
- f) British Virgin Islands
- g) Cayman Islands
- h) Falkland Islands
- i) Gibraltar
- j) Montserrat
- k) Pitcairn Islands
- l) St. Helena, Ascension and Tristan de Cunha
- m) The Sovereign Base Areas of Akrotiri and Dhekelia
- n) Turks and Caicos Islands

Q.33 What was your age at your last birthday?

- a) 16-17
- b) 18-24
- c) 25-34
- d) 35-44
- e) 45-54
- f) 55-64
- g) 65+
- h) Prefer not to say

Q.34 What is your sex?

(a question about gender identity will follow later on in the questionnaire)

- a) Female
- b) Male
- c) Other (please state)
- d) Prefer not to say

Q.35 Is the gender you identify with the same as your sex registered at birth?

(This question is voluntary)

- a) Yes
- b) No, please write in gender identity
- c) Prefer not to say

Q.36 What is your ethnicity?

(a question about gender identity will follow later on in the questionnaire)

- a) White / White British
- b) Mixed / multiple ethnic groups
- c) Asian / Asian British
- d) Black / African / Caribbean / Black British
- e) Other (please state)
- f) Prefer not to say

Part 3b - Non-Governmental Organisations (NGOs)

Q.37 What is the name of the organisation (e.g. trade union, interest group, charity or academic institution) you are responding on behalf of?

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

a) please state

- s) Defence / Security
- t) Academic institution
- u) Other (please state)

v) Prefer not to say

Q.38a Please describe the purpose and nature of your organisation (membership, representative organisation, etc).

a)

b) Prefer not to say

Q.38 Which area does your organisation represent?

Please select all that apply.

- a) Education
- b) Health
- c) Labour / Workers Rights
- d) Human Rights
- e) Religious Interests / Groups
- f) International Development
- g) Food and Drink
- h) Environment and Climate Change
- i) Animals
- j) Farmers
- k) Consumers
- l) Product Regulation / Safety
- m) Manufacturing
- n) Transport
- o) Science / Technology
- p) Digital / Technology
- q) Broadcasting / Entertainment
- r) Financial / Business Services

Q.39 Where is your organisation primarily based?

- a) London
- b) South East England
- c) South West England
- d) East of England
- e) West Midlands
- f) East Midlands
- g) Yorkshire and the Humber
- h) North West England
- i) North East England
- j) Scotland
- k) Wales
- l) Northern Ireland
- m) In one of the Crown Dependencies
- n) In a UK Overseas Territory
- o) The GCC
- p) Other, please enter your country below
- q) Prefer not to say

Q.40 If you stated that your organisation is primarily based in a GCC member state: In which GCC member state is your organisation currently based (your main address)?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.40a If you stated that your organisation is primarily based in one of the Crown Dependencies / in a UK Overseas Territory: In which Crown Dependency / UK Overseas Territory is your organisation currently based (your main address)?

The Crown Dependencies:

- a) Bailiwick of Jersey
- b) Bailiwick of Guernsey
- c) Isle of Man

UK Overseas Territories

- d) Anguilla
- e) Bermuda
- f) British Virgin Islands
- g) Cayman Islands
- h) Falkland Islands
- i) Gibraltar
- j) Monsterrat
- k) Pitcairn Islands
- l) St. Helena, Ascension and Tristan de Cunha
- m) The Sovereign Base Areas of Akrotiri and Dhekelia
- n) Turks and Caicos Islands

Q.41 Does your organisation have a presence in, or operate in, the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.42 If you stated that your organisation has a presence in, or operates in the GCC: In which GCC member state does your organisation have a presence in or operate?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.43 How many members does your group represent in total?

- a) 0-9
- b) 10-100
- c) 101-250
- d) 251-5,000
- e) 5001-10,000
- f) More than 10,000
- g) Don't know
- h) Prefer not to say

Q.44 Have any of your members been in contact with your organisation about the prospect of a free trade agreement (or related trade talks) with the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say
- e) Not applicable

Part 3c - Businesses

Q.45 What existing government or business association-led initiatives, if any, have you used when doing business with the GCC?

For example, prosperity programmes or regulation.

- a)
- b) I am not aware of any existing initiatives that we have used.
- c) I do not do business in the GCC currently.
- d) Prefer not to say

Q.46 Have you faced, or are you currently facing, any business environment issues and challenges in relation to the GCC laws and regulations relating to trade and business?

If so, please describe.

a)

- b) No challenges faced
- c) Don't know
- d) Prefer not to say

Q.47 How do you expect your business to respond to a UK-GCC Free Trade Agreement?

Please select all that apply.

- a) Begin exporting to the GCC
- b) Begin importing from the GCC
- c) Increase its exports to the GCC
- d) Increase its imports from the GCC
- e) Begin investing in the GCC
- f) Increase its investment in the GCC
- g) Look to attract investment from the GCC
- h) Increase output and / or expand operations
- i) Hire more workers in the UK
- j) Hire more workers in the GCC
- k) No response / nothing (single choice)
- l) Other, please include details below
- m) Don't know
- n) Prefer not to say

Q.48 Would your answer to the question above change if the UK - GCC FTA only addressed tariffs (i.e. not including areas such as trade in services and investment)

- a) Yes
- b) No
- c) Don't know

Q.49 If you stated that your answer would change if the UK - GCC FTA only addressed tariffs, could you provide more details?

a)

b) Prefer not to say

Q.50 Do you have experience trading in innovative products between the GCC and the UK?

a) Yes

b) No

c) Don't know

Q.51 Do you source any inputs, such as parts, labour or information, from the GCC which feed into your business?

a) Yes

b) No

c) Don't know

This next question is about whether you self-identify as a business producing and trading in goods related to the environment and low carbon economy.

Q.52 Does your business have a significant focus on the production or trade of environmental goods and services; for example, goods or services which can help meet environmental or climate protection goals?

a) Environmental goods

b) Environmental services

c) Both environmental goods and services

d) Neither

e) Prefer not to say

This next set of questions asks about your business exporting, importing and investment behaviours.

Q.53 Which of the following has your business done or tried to do outside of the EU in the last 12 months?

Please select one answer per row.

	Yes, my business has done this	Tried but was not successful	No, have not tried to do this	Don't know	Prefer not to say
Exported / sold a product or delivered a service					
Imported a product or used a service from the GCC					
Invested outside the EU					
Received investment from outside the EU					

Q.54 Which of the following has your business done or tried to do with the GCC in the last 12 months?

Please select one answer per row.

	Yes, my business has done this	Tried but was not successful	No, have not tried to do this	Don't know	Prefer not to say
Exported / sold a product or delivered a service					
Imported a product or used a service from the GCC					
Invested in the GCC					
Received investment from the GCC					

Q.55 If you said you have (or have attempted to) do business in the GCC in the last 12 months: Was this business conducted with a GCC member state's governing body?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.56 If you stated yes to the above question, please tell us where exactly in the GCC this business was conducted (or attempted)?

	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	United Arab Emirates	Prefer not to say
Exported / sold a product or delivered a service							
Imported a product or used a service from the GCC							
Invested in the GCC							
Received investment from the GCC							

Q.57 If you stated that you have conducted (or attempted to conduct) business with a GCC member state's governing body: Did you receive assistance from the UK Government in any form?

For example, from the Department for International Trade's Export Services

- a) Yes
- b) No - I was not aware of the assistance offered or how to access it
- c) No - I was aware of the assistance offered but did not use it
- d) Don't know
- e) Prefer not to say

Q.58 If you said you have not tried to do any of the following activities with the GCC or outside the EU in the last 12 months, are any of these something that you would like to do in the future?

	Yes, I would consider in the future	No, I would not consider in the future	Don't know	Prefer not to say
Export outside the EU				
Import from outside the EU				
Invest outside the EU				
Receive investment from outside the EU				
Export to the GCC				
Import from the GCC				
Invest in the GCC				
Receive investment from the GCC				

Q.59 If you have said in the previous question that you would be interested in doing business with the GCC in the future, are there any member states you are particularly interested in?

Please select all that apply.

	Bahrain	Kuwait	Oman	Qatar	Saudi Arabia	United Arab Emirates	Prefer not to say
Export to the GCC							
Import from the GCC							
Invest in the GCC							
Receive investment from the GCC							

Q.60 What is the name of your business?

a)

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

Q.61 In which sector does your business predominately operate in the UK?

Please select all that apply.

Agriculture

- a) Agriculture, Forestry and Fishing
- b) Other Agriculture

Energy and Mining

- c) Energy Production and Distribution (Conventional)
- d) Energy Production and Distribution (Renewable)
- e) Mining and Extraction
- f) Other Energy and Mining

Manufacturing

- g) Aerospace
- h) Automotive
- i) Chemicals
- j) Clothing and Textiles
- k) Food, Beverages and Tobacco
- l) ICT and Electronics
- m) Machinery and Equipment
- n) Metal Products
- o) Pharmaceuticals
- p) Med-Tech
- q) Wood, Paper and Printing
- r) Other Manufacturing

Financial Services

- s) Asset Management
- t) Banking
- u) Insurance

- v) Market Infrastructure
 - w) Other Financial Services
- Construction services**
- x) Construction Services
- Business Services**
- y) Architecture
 - z) Audit or Accountancy
 - aa) Legal Services
 - bb) Real Estate
 - cc) Other Business Services
- Broadcasting, Creative and Digital Sectors**
- dd) Broadcasting
 - ee) Creative Industry
 - ff) Digital and Information Technology
 - gg) Telecommunications
 - hh) Other Broadcasting, Creative and Digital sector
- Transport, Storage and Distribution Services**
- ii) Air Transport
 - jj) Storage and Distribution
 - kk) Water Transport
 - ll) Other Transport
- Public services**
- mm) Education
 - nn) Health and Social Care
 - oo) Other Public Services
- Retail and hospitality**
- pp) Hotels and Restaurants
 - qq) Retail
 - rr) Other Retail and Hospitality
 - ss) Other
- tt) Prefer not to say

Q.62 What is your Company Number with Companies House?

If you are content to enter this number, we will be able to link your information to our records management and ensure the relevant government officials will be aware of your concerns and priorities.

- a)
- b) Don't know
- c) Prefer not to say
- d) Not applicable

Q.63 Is your business a subsidiary of a company whose headquarters are based outside the UK?

- a)
- b) Prefer not to say

Q.64 If you answered 'yes' to the above question: In which country is your parent company's headquarters based?

- a)
- b) Prefer not to say

Q.65 Do you consider yourself either a women-owned or women-led firm / business?¹

- a) Yes
- b) No
- c) Prefer not to say

¹ There are many definitions of a woman-owned business, the examples below may help to self-identify:

1. in the Alison Rose Review (HMT 2019), pg 25: At least 51% ownership by one or more women, plus one woman listed as CEO / COO. For a business which has 1-250 employees (including self-employed sole traders) and less than £50m in annual revenue
2. WeConnect International (a certification body for women-owned businesses)
3. women, or group of women, owns, manages, and independently controls 51% or more of a business.

Q.66 Where is your organisation primarily based?

- a) London
- b) South East England
- c) South West England
- d) East of England
- e) West Midlands
- f) East Midlands
- g) Yorkshire and the Humber
- h) North West England
- i) North East England
- j) Scotland
- k) Wales
- l) Northern Ireland
- m) In one of the Crown Dependencies
- n) In a UK Overseas Territory
- o) The GCC
- p) Other, please enter your country below

- q) Prefer not to say

Q.67 If you stated that your organisation is primarily based in a GCC member state: In which GCC member state is your organisation currently based (your main address)?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.68 If you stated that your organisation is based in one of the Crown Dependencies / in a UK Overseas Territory: In which Crown Dependency / UK Overseas Territory are you currently based (your main address)?**The Crown Dependencies:**

- a) Bailiwick of Jersey
- b) Bailiwick of Guernsey
- c) Isle of Man

UK Overseas Territories

- d) Anguilla
- e) Bermuda
- f) British Virgin Islands
- g) Cayman Islands
- h) Falkland Islands
- i) Gibraltar
- j) Montserrat
- k) Pitcairn Islands
- l) St. Helena, Ascension and Tristan de Cunha
- m) The Sovereign Base Areas of Akrotiri and Dhekelia
- n) Turks and Caicos Islands

Q.69 Approximately how many employees are currently on your business's payroll in the UK across all sites?

- a) 0 (self-employed with no employees)
- b) 1 to 9 employees
- c) 10 to 49 employees
- d) 50 to 99 employees
- e) 100 to 249 employees
- f) 250 to 499 employees
- g) 500 to 4,999 employees
- h) 5,000 or more employees
- i) Don't know
- j) Prefer not to say

Q.70 Does your business currently employ people in the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.71 If you stated that your business currently employs people in the GCC: In which GCC member state do you currently employ staff?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.72 Approximately how many employees are currently on your business's payroll in the GCC across all sites?

- a) 1 to 9 employees
- b) 10 to 49 employees
- c) 50 to 99 employees
- d) 100 to 249 employees
- e) 250 to 499 employees
- f) 500 to 4,999 employees
- g) 5,000 or more employees
- h) Don't know
- i) Prefer not to say

Part 3d - Trade Associations

Q.73 What existing UK Government or regional / business group-led initiatives, if any, have your members said support them in doing business with the GCC?

For example, existing agreements on recognition of professional qualifications or regulation.

- a)
- b) There are no existing initiatives that support our members
- c) Members have not told us about this
- d) Prefer not to say

Q.74 Have your members faced, or are they currently facing, any business environment issues and challenges in relation to the GCC laws and regulations relating to trade and business?

If so, please describe below.

- a)
- b) No challenges faced
- c) Don't know
- d) Not applicable - I do not currently do business with the GCC
- e) Prefer not to say

Q.75 Do your members have experience trading in innovative products between the GCC and the UK?

If so, please describe the nature of products.

a)

b) No

c) Don't know

d) Prefer not to say

Q.76 What is the name of the trade association or business representative organisation you are responding on behalf of?

a)

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

Q.77 Which business area(s) does your organisation represent?

Please select all that apply.

Agriculture

- a) Agriculture, Forestry and Fishing
- b) Other Agriculture

Energy and Mining

- c) Energy Production and Distribution (Conventional)
- d) Energy Production and Distribution (Renewable)
- e) Mining and Extraction
- f) Other Energy and Mining

Manufacturing

- g) Aerospace
- h) Automotive
- i) Chemicals
- j) Clothing and Textiles
- k) Food, Beverages and Tobacco
- l) ICT and Electronics
- m) Machinery and Equipment
- n) Metal Products
- o) Pharmaceuticals
- p) Med-Tech
- q) Wood, Paper and Printing
- r) Other Manufacturing

Financial Services

- s) Asset Management
- t) Banking
- u) Insurance
- v) Market Infrastructure
- w) Other Financial Services

Construction Services

- x) Construction Services

Business Services

- y) Architecture
- z) Audit or Accountancy
- aa) Legal Services
- bb) Real Estate
- cc) Other Business Services

Broadcasting, Creative and Digital Sectors

- dd) Broadcasting
- ee) Creative Industry
- ff) Digital and Information Technology
- gg) Telecommunications
- hh) Other Broadcasting, Creative and Digital Sector

Transport, Storage and Distribution Services

- ii) Air Transport
- jj) Storage and Distribution
- kk) Water Transport
- ll) Other Transport

Public Services

- mm) Education
- nn) Health and Social Care
- oo) Other Public Services

Retail and hospitality

- pp) Hotels and Restaurants
- qq) Retail
- rr) Other Retail and Hospitality
- ss) Other

tt) Prefer not to say

Q.78 Does your organisation have a presence in, or operate in, the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.79 If you stated that your organisation has a presence in, or operates in the GCC: In which GCC member state does your organisation have a presence in or operate?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.80 Please briefly explain the extent of your organisation's presence and / or operations in the GCC.

a)

b) Prefer not to say

Q.81 Approximately what proportion of your members export to / invest in the GCC?

- a) Between 1% and 24%
- b) Between 25% and 49%
- c) Between 50% and 74%
- d) Between 75% and 99%
- e) 100%
- f) Don't know
- g) Prefer not to say

Q.82 Approximately what proportion of your members have indicated they would like to do more exporting to / investment in the GCC?

- a) Between 1% and 24%
- b) Between 25% and 49%
- c) Between 50% and 74%
- d) Between 75% and 99%
- e) 100%
- f) Don't know
- g) Prefer not to say

Q.83 Approximately what proportion of your members import from / have investment from the GCC?

- a) Between 1% and 24%
- b) Between 25% and 49%
- c) Between 50% and 74%
- d) Between 75% and 99%
- e) 100%
- f) Don't know
- g) Prefer not to say

Q.84 Approximately what proportion of your members have indicated they would like to do more importing from / seek investment from the GCC?

- a) Between 1% and 24%
- b) Between 25% and 49%
- c) Between 50% and 74%
- d) Between 75% and 99%
- e) 100%
- f) Don't know
- g) Prefer not to say

Q.85 Where is your organisation primarily based?

- a) London
- b) South East England
- c) South West England
- d) East of England
- e) West Midlands
- f) East Midlands
- g) Yorkshire and the Humber
- h) North West England
- i) North East England
- j) Scotland
- k) Wales
- l) Northern Ireland
- m) In one of the Crown Dependencies
- n) In a UK Overseas Territory
- o) The GCC

p) Other, please enter your country below

q) Prefer not to say

Q.86 If you stated that your organisation is primarily based in a GCC member state: In which GCC member state is your organisation currently based (your main address)?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.87 If you stated that your organisation is based in one of the Crown Dependencies / in a UK Overseas Territory: In which Crown Dependency / UK Overseas Territory are you currently based (your main address)?

The Crown Dependencies:

- a) Bailiwick of Jersey
- b) Bailiwick of Guernsey
- c) Isle of Man

UK Overseas Territories

- d) Anguilla
- e) Bermuda
- f) British Virgin Islands
- g) Cayman Islands
- h) Falkland Islands
- i) Gibraltar
- j) Montserrat
- k) Pitcairn Islands
- l) St. Helena, Ascension and Tristan de Cunha
- m) The Sovereign Base Areas of Akrotiri and Dhekelia
- n) Turks and Caicos Islands

Q.88 How many members / businesses does your group represent in total?

- a) 0-9
- b) 10-100
- c) 101-250
- d) 251-1000
- e) 1001-5000
- f) 5001-10000
- g) More than 10000
- h) Don't know
- i) Prefer not to say

Q.89 Have your members been in contact with your organisation about the prospect of a free trade agreement (or related trade talks) with the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Part 3e - Public sector bodies

Q.90 Do you/your stakeholders have experience trading in innovative products between the GCC and the UK?

If so, please describe the products nature.

- a)
- b) No
- c) Don't know
- d) Prefer not to say

Q.91 What is the name of the public sector body you are responding on behalf of?

- a)

This information is mandatory, please see the [privacy and confidentiality statement](#) for reasons why this information is needed.

Q.92 Which area(s) does your public sector body represent?

- a) Education
- b) Health
- c) Labour / Workers Rights
- d) Human Rights
- e) Religious Interests / Groups
- f) International Development
- g) Food and Drink

- h) Environment and Climate Change
- i) Animals
- j) Farmers
- k) Consumers
- l) Product Regulation / Safety
- m) Manufacturing
- n) Transport
- o) Science / Technology
- p) Digital / Technology
- q) Broadcasting / Entertainment
- r) Financial / Business Services
- s) Defence / Security
- t) Devolved Administration / Local Government UK
- u) National Government (non-UK)
- v) Regional / Local Government (non-UK)
- w) Other, please include details below

- x) Prefer not to say

Q.93 Does your public sector body have a presence in, or operate in the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say

Q.94 If you stated that your public sector body has a presence in or operates in the GCC: In which GCC member state does your organisation have a presence in or operate in?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.95 Please briefly explain the extent of your public sector body's presence and / or operations in the GCC.

- a)

- b) Don't know
- c) Prefer not to say

Q.96 Where is your public sector body primarily based?

- a) London
- b) South East England
- c) South West England
- d) East of England
- e) West Midlands
- f) East Midlands
- g) Yorkshire and the Humber
- h) North West England
- i) North East England
- j) Scotland
- k) Wales
- l) Northern Ireland
- m) In one of the Crown Dependencies
- n) In a UK Overseas Territory
- o) The GCC
- p) Other, please enter your country below

- q) Prefer not to say

Q.97 If you stated that your public sector body is primarily based in a GCC member state: In which GCC member state is your organisation currently based (your main address)?

- a) Bahrain
- b) Kuwait
- c) Oman
- d) Qatar
- e) Saudi Arabia
- f) United Arab Emirates
- g) Prefer not to say

Q.99 Have any of your stakeholders (individuals or organisations that work with you) been in contact with your public sector body about the prospect of a free trade agreement (or related trade talks) with the GCC?

- a) Yes
- b) No
- c) Don't know
- d) Prefer not to say
- e) Not applicable

Q.98 If you stated that your public sector body is based in one of the Crown Dependencies / in a UK Overseas Territory: In which Crown Dependency / UK Overseas Territory are you currently based (your main address)?

The Crown Dependencies:

- a) Bailiwick of Jersey
- b) Bailiwick of Guernsey
- c) Isle of Man

UK Overseas Territories

- d) Anguilla
- e) Bermuda
- f) British Virgin Islands
- g) Cayman Islands
- h) Falkland Islands
- i) Gibraltar
- j) Montserrat
- k) Pitcairn Islands
- l) St. Helena, Ascension and Tristan de Cunha
- m) The Sovereign Base Areas of Akrotiri and Dhekelia
- n) Turks and Caicos Islands



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