



Rt. Hon Oliver Dowden CBE MP
Secretary of State for Digital, Culture, Media and Sport
Department for Digital, Culture, Media and Sport
100 Parliament Street
London
SW1A 2BQ

Virgin Media
Griffin House
161 Hammersmith Road
Hammersmith
London
W6 8BS

13 March 2020

Dear Minister,

We welcome the forthcoming introduction of legislation announced in the Queen's Speech requiring developers to work with broadband companies to install gigabit-capable connections in virtually all new build developments, up to a cost cap for the developer.

Virgin Media is the high speed broadband leader at scale in the UK and we will deliver gigabit speeds to half the country by 2021, with little digging or disruption. We've already upgraded close to 2m premises to gigabit speeds, and we want to ensure that new build properties are part of the gigabit revolution.

Virgin Media is already one of the UK's leading suppliers of gigabit capable connections to new build properties. We connect to over 250,000 new build properties across the UK, with ambitions to reach hundreds of thousands more in the coming years.

This new legislation will help ensure that new build developments are not left behind in the roll out of gigabit capable broadband across the UK.

As part of the proposals, developers will be required, if necessary, to contribute to the cost of providing gigabit capable connectivity to new developments, up to a maximum cost cap per premises passed. For our part, in the event that we provide connectivity for the new development, we will contribute in the region of £500 - £1,000 per premises passed depending on the number of units included in the development.

The quantum of our minimum contribution may change over time as circumstances vary and we commit to updating you accordingly.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Lutz Schüler".

Lutz Schüler
Chief Executive Officer
Virgin Media