Form AR21

Trade Union and Labour Relations (Consolidation) Act 1992

Annual Return for a Trade Union

| Name of Trade Union: | Association of Educational Psychologists |
|---|--|
| Year ended: | 31 December 2019 |
| List no: | |
| Head or Main Office address: | 4 Riverside Centre |
| | Frankland Lane |
| | Durham |
| | |
| | |
| Postcod | de DH1 5TA |
| Website address (if available) | www.aep.org.uk |
| Has the address changed during the year to which the return relates? | Yes No X ('X' in appropriate box) |
| General Secretary: | Kate Fallon |
| Telephone Number: | 0191 384 9512 |
| Contact name for queries regarding the completion of this return | Mary Gardner |
| Telephone Number: | 0191 384 9512 |
| E-mail: | mary.gardner@aep.org.uk |
| Please follow the guidance notes in a Any difficulties or problems in the completion officer as below or by telephone to: 0330 10 | on of this return should be directed to the Certification |
| You should send the annual return to the fo | ollowing email address stating the name of the union in subject: |
| For Unions based in England and Wales: | returns@certoffice.org |

For Unions based in Scotland:

ymw@tcyoung.co.uk

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Return of Members

(see notes 10 and 11)

| | Number of members at the end of the year | | | | |
|--------|--|---------------------|-------------------|--|---------|
| | Great Britain | Northern Ireland | Irish Republic | Elsewhere Abroad (including Channel Islands) | Totals |
| Male | 591 | 11 | | 3 | 605 |
| Female | 2,741 | 97 | 8 | 16 | 2,862 |
| Other | | | | | |
| Total | 3,332 | 108 | 8 | 19 | A 3,467 |

| Number of members at end of year contributing to the General Fund | 3,467 |
|--|-------|
| Number of members included in totals box 'A' above for whom no home or authorised address is held: | |
| Change of Officers | |

Please complete the following to record any changes of officers during the twelve months covered by this return

| Position Held | Name of Officer ceasing to hold Office | Name of Officer Appointed | Date of change |
|----------------|--|------------------------------|------------------|
| President | L O'Connor | D Collingwood | 01 December 2019 |
| Vice President | D Collingwood | D Hughes | 01 December 2019 |
| | | | |
| | | | |
| | | | |

| State | whether the union is: | | |
|-------|--|----------|--|
| a. | A branch of another trade union? | Yes No X | |
| | If yes, state the name of that other union: | | |
| b. | A federation of trade unions? | Yes No X | |
| | If yes, state the number of affiliated unions: | | |
| | and names: | | |
| | | | |
| | | | |

Officers in post (see note 12)

Please complete list of all officers in post at the end of the year to which this return relates.

| Position held |
|---|
| President (until 30 November 2019) |
| President (from 1 December 2019) |
| Vice-President (until 30 November 2019) |
| Vice-President (from 1 December 2019) |
| Honorary Treasurer |
| Accociation Secretary |
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General Fund

(see notes 13 to 18)

| | £ | £ |
|---|---|---------|
| ncome | | |
| From Members: Contributions and Subscriptions | | 800,080 |
| From Members: Other income from members (specify) Publicity Sales | | 2,987 |
| Royalty Income | | 13,002 |
| | | |
| | | |
| Total other income from members | | 15,989 |
| Total of all income from members | | 816,069 |
| Investment income (as at page 12) | | |
| Other Income | | |
| Income from Federations and other bodies (as at page 4) | | |
| Income from any other sources (as at page 4) | | |
| Total of other income (as at page 4) | | |
| Total income | | 816,069 |
| Interfund Transfers IN | | |
| xpenditure | | |
| Benefits to members (as at page 5) | | |
| Administrative expenses (as at page 10) | | 620,532 |
| Federation and other bodies (specify) | | |
| | | |
| | | |
| Total expenditure Federation and other bodies | | |
| Taxation | | |
| Total expenditure | | 620,532 |
| Interfund Transfers OUT | | 195,537 |
| Surplus (deficit) for year | | 195,537 |
| Amount of general fund at beginning of year | | |
| | | |
| Amount of general fund at end of year | | |

Analysis of income from federation and other bodies and other income

(see notes 19 and 20)

| Description | £ |
|-----------------------------------|---|
| Federation and other bodies | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| Total federation and other bodies | |
| Any Other Sources | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| Total other sources | |
| Total of all other income | |

Analysis of benefit expenditure shown at the General Fund

(see notes 21 to 23)

| | | £ |
|-------------------------------|--|---|
| Representation – | brought forward | _ |
| Employment Related Issues | Advisory Services | |
| | | |
| Representation – | Other Cash Payments | |
| Non Employment Related Issues | | |
| | Education and Training services | |
| | | |
| Communications | | |
| | | |
| | Negotiated Discount Services | |
| | Negotiated Discount Services | |
| Dispute Benefits | | |
| | Other Benefits and Grants (specify) | |
| | | |
| carried forward | Total (should agree with figure in General Fund) | |

| Fund | 2 | Fund Account |
|-------------|---|-------------------|
| Name: | Development Fund £ | £ |
| Income | | |
| | From members | 189,486 |
| | Investment income (as at page 12) | 3,933 |
| | Other income (specify) | |
| | Training Application Process Revenue | 44,698 |
| | 그 사람이 있는 이 경험을 보고 있는 것은 사람들이 없는 것이 없다. | |
| | Total other income as spe | ecified 44,698 |
| | Total Ir | ncome 238,117 |
| | Interfund Trans | fers IN 87,341 |
| Expenditure | | |
| | Benefits to members | |
| | Administrative expenses and other expenditure (as at page 10) | 196,018 |
| | Total Expen | diture 196,018 |
| | Interfund Transfer | s OUT 11,637 |
| | Surplus (Deficit) for th | e year 42,099 |
| | Amount of fund at beginning of | of year 1,356,362 |
| | Amount of fund at the end of year (as Balance S | Sheet) 1,474,165 |
| | Number of members contributing at end of | of year 3,467 |

| Fund | 3 | Fund Account |
|-------------|---|--------------|
| Name: | Legal Expense Reserve Fund £ | £ |
| ncome | | |
| | From members | 175 |
| | Investment income (as at page 12) | |
| | Other income (specify) | |
| | | |
| | | |
| | | |
| | Total other income as specified | |
| | Total Income | 175 |
| | Interfund Transfers IN | 108,196 |
| Expenditure | | |
| | Benefits to members | |
| | Administrative expenses and other expenditure (as at page 10) | 108,371 |
| | Total Expenditure | 108,371 |
| | Interfund Transfers OUT | |
| | Surplus (Deficit) for the year | -108,196 |
| | Amount of fund at beginning of year | 200,000 |
| | Amount of fund at the end of year (as Balance Sheet) | 200,000 |
| | Number of members contributing at end of year | 3,467 |

| Fund 4 Fund Account | | |
|---------------------|---|---------|
| Name: | Conference Fund £ | £ |
| Income | | |
| | From members | |
| | Investment income (as at page 12) | 8,719 |
| | Other income (specify) | |
| | Fees Receivable | 250 |
| | | |
| | Total other income as specified | 250 |
| | Total Income | 8,969 |
| | Interfund Transfers IN | 11,637 |
| Expenditure | | |
| | Benefits to members | |
| | Administrative expenses and other expenditure (as at page 10) | 20,606 |
| | Total Expenditure | 20,606 |
| | Interfund Transfers OUT | |
| | Surplus (Deficit) for the year | -11,637 |
| | Amount of fund at beginning of year | |
| | Amount of fund at the end of year (as Balance Sheet) | |
| | Number of members contributing at end of year | 3,467 |

| Fund 5 Fund Acc | | Fund Accoun | |
|-----------------|---|--------------------|---|
| Name: | | £ | £ |
| ncome | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| | Inter | fund Transfers IN | |
| xpenditure | | _ | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | To | otal Expenditure | |
| | Interfun | d Transfers OUT | |
| | | | |
| | Surplus (Def | icit) for the year | |
| | Amount of fund at be | eginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | | | |
| | Number of members contributing | g at end of year | |

| Fund 6 Fund Account | | |
|---------------------|---|---|
| Name: | 3 | £ |
| ncome | | |
| | From members | |
| | Investment income (as at page 12) | |
| | Other income (specify) | |
| | | |
| | | |
| | | |
| | Total other income as specified | d |
| | Total Income | е |
| | Interfund Transfers II | N |
| xpenditure | | |
| | Benefits to members | |
| | Administrative expenses and other expenditure (as at page 10) | |
| | Total Expenditure | е |
| | Interfund Transfers OUT | Г |
| | | |
| | Surplus (Deficit) for the yea | r |
| | Amount of fund at beginning of year | r |
| | Amount of fund at the end of year (as Balance Sheet |) |
| | | |
| | Number of members contributing at end of yea | r |

| Fund 7 Fund Account | | | |
|---------------------|---|---------------------|---|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | | | |
| | Total other inco | ome as specified | |
| | | Total Income | |
| | Inter | rfund Transfers IN | |
| Expenditure | _ | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | Т | otal Expenditure | |
| | Interfu | nd Transfers OUT | |
| | Surplus (De | ficit) for the year | |
| | Amount of fund at b | | |
| | Amount of fund at the end of year (as | | |
| | Number of members contribution | ng at end of year | |

| Fund | 8 | | Fund Account |
|-------------|---|--------------------|--------------|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| | Inter | fund Transfers IN | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | To | otal Expenditure | |
| | Interfun | d Transfers OUT | |
| | | | |
| | Surplus (Def | icit) for the year | |
| | Amount of fund at be | eginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | | | |
| | Number of members contributing | g at end of year | |

| Fund | Fund 9 Fund Accord | | |
|-------------|---|----------------------|---|
| Name: | | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | Total other inc | ome as specified | |
| | | Total Income | |
| | Inte | rfund Transfers IN | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | Ī | otal Expenditure | |
| | Interfu | nd Transfers OUT | |
| | Surplus (De | eficit) for the year | |
| | Amount of fund at t | | |
| | Amount of fund at the end of year (a | - | |
| | Number of members contributi | ng at and of year | |
| | Number of members contributi | ing at end of year | |

Political fund account

| | | (see notes 24 to 33) | £ | £ |
|---------------|---|---|-----------------------------|-------------------------|
| Political fun | d account 1 To be co | mpleted by trade unions which maintain their o | wn political fund | |
| | Income | Members contributions and levies | | |
| | | Investment income (as at page 12) | | |
| | Other income (specify) | | | |
| | | | | |
| | | | | |
| | | Total other | er income as specified | |
| | | | Total income | |
| | | nion and Labour Relations (Consolidation) Act political funds exceeds £2,000 during the perio | | out in section (72) (1) |
| | | Expenditure A (as at page i) | | |
| | | Expenditure B (as at page ii) | | |
| | | Expenditure C (as at page iii) | | |
| | | Expenditure D (as at page iv) | Ì | - |
| | | Expenditure E (as at page v) | | |
| | | Expenditure F (as at page vi) | | |
| | | Non-political expenditure (as at page vii) | İ | |
| | | | Total expenditure | |
| | | Su | urplus (deficit) for year | |
| | | Amount of political fun | d at beginning of year | |
| | | Amount of political fund at the end of ye | 1 | |
| | | Number of members at end of year contributi | | |
| | N | umber of members at end of the year not contributi | | |
| Numb | | ave completed an exemption notice and do not contrib | | |
| D-list16 | J | | | |
| Political fun | account 2 To be completed | by trade unions which act as components of a | central trade union | |
| Income | Contributions and levies collected from | om members on behalf of central political fund | | |
| | Funds received back from central po | olitical fund | | |
| | Other income (specify) | | | |
| | | | | |
| | | | | |
| | | | Total other income a | s specified |
| | | | To | otal income |
| Expenditure | | | | |
| | Expenditure under section 82 of the | Trade Union and Labour Relations | | |
| | (Consolidation) Act 1992 (specify) | | | |
| | | | | |
| | Administration expenses in | connection with political objects(specify) | | |
| | Non-political expenditure | | | |
| | | | Total expenditure | |
| | | S | Surplus (deficit) for year | |
| | | Amount held on behalf of trade union political fu | | |
| | | | nitted to central political | |
| | | Amount held on behalf of central polit | - | |
| | | Number of members at end of year contribut | · | |
| | | Number of members at end of the year not contribut | · - | |
| Number of men | nbers at end of year who have compl | eted an exemption notice and do not therefore contrib | | |
| | The detailed of your who have compr | | and to any point out to the | |

Political fund account expenditure (a)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

| Contribution to the funds of, or on the payment of expenses incurred directly or indirectly by a political party | | |
|--|--------------------------------------|--|
| Name of political party in relation to which money was expended | Total amount spent during the period | |
| | | |
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| | | |
| Tot | | |

Political fund account expenditure (b)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates

Expenditure of money on the provision of any services or property for use by or on behalf of any political party

Name of political party to which payment was made

Total amount paid during the period

£

Total

Total

Total

Political fund account expenditure (c)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

Expenditure in connection with the registration of electors, the candidature of any person, the selection of any candidate or the holding of any ballot by the union in connection with any election to a political office

| Title and Date of election | Name of political party/organisation | Name of candidate, organisation or political party (see 33(iii)) | £ |
|----------------------------|--------------------------------------|--|---|
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| | | Total | |

Political fund account expenditure (d)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

| Expenditure on the maintaince of any holder of political office | | |
|---|-------|--|
| Name of office holder | £ | |
| | | |
| | | |
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| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | Total | |

Political fund account expenditure (e)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates.

The expenditure of money on the holding of any conference or meeting by or on behalf of a political party or of any other meeting the main purpose of which is the transaction of business in connection with a political party

| Name of political party | £ |
|-------------------------|----|
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| Tota | al |

Political fund account expenditure (f)

Expenditure under section 72 (1) (a) of the Trade Union and Labour Relations (consolidation) Act.

To be completed where total expenditure from the political fund exceeds £2,000 during the period to which return relates

On the production, publication or distribution of any literature, document, film, sound recording or advertisement the main purpose of which is to pursuade people to vote for a political party or candidate or to persuade them not to vote for a political party or candidate

| Name of organisation or political party | £ |
|---|---|
| | |
| | |
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| | |
| | |
| | |
| | |
| Total | |

Expenditure from the political fund not falling within section 72 (1) of the trade union & labour relations (consolidation) act 1992

| For expenditure not falling within section 72 (1) the required informat | on is- | |
|--|--------|---|
| (a) the nature of each cause or campaign for which money was expended, and the total amount expended in relation to each one | | £ |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
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| | | |
| | | |
| | | |
| Total exper | diture | |
| (b) the name of each organisation to which money was paid (otherwise than for a particular cause of campaign), and the total amount paid to each one | | £ |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Total exper | diture | |
| | | £ |
| (c) the total amount of all other money expended | | |
| | | |
| | | |
| | | |
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| | | |
| | | |
| | | |
| | | |
| Total expen | diture | |
| | | |
| Total of all expend | tures | |

Analysis of administrative expenses and other outgoings excluding amounts charged to political fund accounts

(see notes 34 and 35)

| Administrative Evanges | £ |
|--|---------------|
| Administrative Expenses | 200.00 |
| Remuneration and expenses of staff | 369,66 |
| Salaries and Wages included in above 286,877 | |
| Auditors' fees | 7,162 |
| Legal and Professional fees | 172,914 |
| Occupancy costs | 41,78 |
| Stationery, printing, postage, telephone, etc. | 15,94 |
| Expenses of Executive Committee (Head Office) | 69,383 |
| Expenses of conferences | 20,606 |
| Other administrative expenses (specify) | |
| Bank Charges | 1,898 |
| Subscriptions | 27,009 |
| Website expenses, Financial admin & Donations | 20,918 |
| Professional indemnity insurace & LA rep. expenses | 49,461 |
| Sundry expenses & Death in service costs | 4,121 |
| Training and recruitment costs | 9,835 |
| VAT Adjustment and Research projects | 33,769 |
| Equipment Maintenance | 17,180 |
| | |
| Other Outgoings | |
| Other Outgoings Depreciation | 6,235 |
| Amortisation | 4,651 |
| Taxation | 30,964 |
| Journal Costs | 42,028 |
| odina oddo | 42,020 |
| | |
| | |
| | |
| | |
| | |
| Outgoings on land and buildings (specify) | |
| | |
| Other outgoings (specify) | |
| | |
| | |
| | |
| | 7.4.1 |
| | Total 945,527 |
| Charged to: General Fund | |
| Developm | |
| Legal Expense Rese Conferer | |
| Control | 20,000 |
| | |
| | Total 945,527 |

Analysis of officials' salaries and benefits (see notes 36 to 46 below)

| Office held | Gross Salary | Employers N.I. contributions | Benefits | | Total | |
|-------------------|--------------|------------------------------------|--------------------------|---------------|-------|--------|
| | | | Pension Contributions | Other Benefit | is | |
| | £ | | | Description | Value | |
| | | £ | 3 | | £ | £ |
| General Secretary | 71,193 | 8,540 | 8,639 | | | 88,372 |
| | | | | | | |
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Analysis of investment income

(see notes 47 and 48)

| | see notes 47 and 40) | - |
|--|---|-----------------------|
| | Political Fund £ | Other Fund(s) £ |
| | 1 **2** A 1 1 A 1 5 B 2 (5 A 1) The state | |
| Rent from land and buildings | | 8,719 |
| Dividends (gross) from: | | |
| Equities (e.g. shares) | | |
| Interest (gross) from: | | |
| Government securities (Gilts) | | |
| Mortgages | | |
| Local Authority Bonds | | |
| Bank and Building Societies | | 3,933 |
| Other investment income (specify) | | |
| The state of the s | | |
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| | | |
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| | | |
| | | |
| | | 12,652 |
| | Total investment income | 12,652 |
| Credited | to: | |
| | General Fund (Page 3) | |
| | Development Fund | 3,933 |
| | Legal Expense Reserve Fund | |
| | Conference Fund | 8,719 |
| | | |
| | | |
| | Political Fund | |
| | Total Investment Funds | 12,652 |

Balance sheet as at

31 December 2019

(see notes 49 to 52)

| evious Year | | | |
|--------------------|--|-------------------|--------------------------------------|
| | | £ | £ |
| 765,159 | Fixed Assets (at page 14) | | 804,36 |
| | Investments (as per analysis on page 15) | | |
| | Quoted (Market value £ () | | |
| | Unquoted | | |
| | Total Investments | | |
| | Other Assets | | |
| | Loans to other trade unions | | |
| 76,343 | Sundry debtors | | 64,87 |
| 827,473 | Cash at bank and in hand | | 971,01 |
| | Income tax to be recovered | | |
| | Stocks of goods | | |
| | Others (specify) | | |
| | | 2 | |
| | | | |
| | | | |
| | | 1000 | |
| 903,816 | Total of other assets | | 1,035,88 |
| 1,668,975 | | Total assets | 1,840,25 |
| 1,000,373 | General fund (page 3) | Total assets | 1,040,23 |
| 1,356,362 | Development Fund | | 1,474,16 |
| 200,000 | Legal Expense Reserve Fund | | 200,00 |
| 200,000 | Conference Fund | | 200,00 |
| | Conference Fund | | |
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| | Political Fund Account | | |
| | | | |
| 5-5-9 | | | |
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| | | | |
| | Liabilities | | |
| | Liabilities Amount held on behalf of central trade union political fund | | |
| £22,108 | | | 33,11 |
| | Amount held on behalf of central trade union political fund | | |
| £14,228 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors | | 22,77 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses | | 22,77 89,32 |
| £14,228 £56,738 | Amount held on behalf of central trade union political fund Tax payable Sundry creditors Accrued expenses Other taxation and social security | Total liabilities | 33,11; 22,77; 89,32; 20,86; |

Fixed assets account

(see notes 53 to 57)

| | Freehold | d Buildings Leasehold | Furniture and Equipment | Motor Vehicles | Not used for union business | Total |
|--|----------|--------------------------|-------------------------------|-------------------|-----------------------------|---------|
| | £ | £ | £ | £ | £ | £ |
| Cost or Valuation | | | | | | |
| At start of year | | 727,546 | 118,308 | | | 845,854 |
| Additions | | | 50,094 | | | 50,094 |
| Disposals | | | | | | |
| Revaluation/Transfers | | | | | | |
| At end of year | | 727,546 | 168,402 | | | 895,948 |
| Accumulated Depreciation | | | | | | |
| At start of year | | | 80,695 | | | 80,695 |
| Charges for year | | | 10,886 | | | 10,886 |
| Disposals | | | | | | |
| Revaluation/Transfers | | | | | | |
| At end of year | | | 91,581 | - | | 91,581 |
| | | | | | | |
| Net book value at end of year | | 727,546 | 76,821 | | | 804,367 |
| | | | | | | |
| Net book value at end of previous year | | 727,546 | 37,613 | | | 765,159 |

Analysis of investments (see notes 58 and 59)

| Quoted | | All Funds Except | Political Fund |
|----------|---|------------------|----------------|
| 440104 | | Political Funds | |
| | | £ | £ |
| | Equities (e.g. Shares) | | |
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| | Government Securities (Gilts) | | |
| | | | |
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| | | | |
| | Other quoted securities (to be specified) | | |
| | | | |
| | | | |
| | | | |
| | Total quoted (as Balance Sheet) | | |
| | Market Value of Quoted Investment | | |
| | | | |
| Unquoted | Equities | | |
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| | Government Securities (Gilts) | | |
| | | | |
| | | | |
| | | | |
| | Mortgages | | |
| | | 16.76 (78354) | |
| | | | |
| | | | |
| | Bank and Building Societies | | |
| | | 12-11-11 | |
| | | | |
| | | | |
| | | | |
| | Other unquoted investments (to be specified) | | |
| | Suiter disquested investments (to be specified) | | |
| | | | |
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| | | | |
| | Total constant (co D to co) | | |
| | Total unquoted (as Balance Sheet) | | |
| | Market Value of Unquoted Investments | | |

Analysis of investment income (controlling interests)

(see notes 60 and 61)

| Does the union, or any constituent part of the union, have a controlling interest in any limited company? | | Yes | No X |
|---|----------|----------------|---|
| If YES name the relevant companies: | 1,2,2 | 5.8.5 | |
| Company name | | | mber (if not registered e where registered) |
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| Are the shares which are controlled by the union registered in the names of the union's trustees? If NO, state the names of the persons in whom the shares | | Yes | No X |
| controlled by the union are registered. | Mamaa | f shareholders | |
| Company name | ivames o | snarenoiders | |
| Not Applicable - no shares controlled by the union | | | |
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Summary sheet (see notes 62 to 73)

| All funds except Political Funds | Political | Total |
|----------------------------------|---|--|
| | Funds £ | Funds £ |
| | | |
| 1,005,730 | | 1,005,730 |
| 12,652 | | 12,652 |
| 44,948 | | 44,948 |
| 1,063,330 | | 1,063,330 |
| | | |
| 945,527 | | 945,527 |
| 1,556,362 1,674,165 | | 1,556,362 1,674,165 |
| | | |
| Fixed Assets | | 804,367 |
| Investment Assets | | |
| Other Assets | | 1,035,883 |
| | Total Assets | 1,840,250 |
| | Total Liabilities | 166,085 |
| pilities) | | 1,674,165 |
| | 12,652 44,948 1,063,330 945,527 1,556,362 1,674,165 Fixed Assets Investment Assets Other Assets | 12,652 44,948 1,063,330 945,527 1,556,362 1,674,165 Fixed Assets Investment Assets Other Assets Total Assets Total Liabilities |

(see notes 74 to 80)

| (000 1100 1 1100) |
|---|
| Did the union hold any ballots in respect of industrial action during the return period? |
| If Yes How many ballots were held: |
| For each ballot held please complete the information below: |
| |
| Ballot 1 |
| Number of individual who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| 1-3 should total "Number of votes cast" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were |
| entitled to vote in the ballot |
| |
| Ballot 2 |
| Number of individual who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| 1-3 should total "Number of votes cast" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals |
| who were entitled to vote in the ballot at least 50 % of the number of individuals |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot |
| employ to vote in the panet |
| |
| Ballot 3 |
| Number of individual who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| 1-3 should total "Number of votes cast" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals |
| who were entitled to vote in the ballot |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were |
| entitled to vote in the ballot |
| |

Ballots & Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

| Ballot 4 |
|--|
| Number of individual who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| 1-3 should total "Number of votes cast" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? |
| Does Section 220(2B) of the 1992 Act apply in relation to this ballot (See Hotes 70-00)? |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot |
| |
| |
| Ballot 5 |
| Number of individual who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| |
| 1-3 should total "Number of votes cast" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot |
| |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of |
| individuals who were entitled to vote in the ballot |
| The state of the s |
| |
| I |
| Ballot 6 |
| Number of individual who were entitled to vote in the ballot |
| |
| Number of individual who were entitled to vote in the ballot |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question 2 Number of invalid or otherwise spoiled voting papers returned |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question Number of invalid or otherwise spoiled voting papers returned 1-3 should total "Number of votes cast" Were the number of votes cast in the ballot at least 50% of the number of |
| Number of individual who were entitled to vote in the ballot Number of votes cast in the ballot Number of Individuals answering "Yes" to the question Number of individuals answering "No" to the question Number of invalid or otherwise spoiled voting papers returned 1-3 should total "Number of votes cast" Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot |

Ballots and Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

Ballots & Industrial Action: If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

(see note 81)

B: engagement or non-engagement, or termination or suspension of employment or the duties of

C: allocation of work or the duties of employment between workers or groups of workers;

E: a worker's membership or non-membership of a trade union;

A: terms and conditions of employment, or the physical conditions in which any workers require to work;

*Categories of Nature of Trade Dispute

D: matters of discipline;

employment, of one or more workers;

3. Number of days of industrial action:

4. Nature of industrial action.

| | F: facilities for officials of trade unions; |
|---|---|
| | G: machinery for negotiation or consulation, and other procedures, relating to any of the above matters, including the recognition by employers or employers' associations of theright of a trade union to represent workers in such negotiation or consulation or in the carrying out of such procedures |
| | |
| | Did Union members take industrial action during the return period in response to any inducement on the part of the Union? YES/NO |
| | |
| | If YES, for each industrial action taken please complete the information below: |
| | Industrial Action 1 |
| | please tick the nature of the trade dispute for which industrial action was taken using the categories* below: |
| Α | B C D E F G |
| | Dates of the industrial action taken: to |
| | Number of days of industrial action: |
| | Nature of industrial action. |
| | Industrial Action 2 |
| | please tick the nature of the trade dispute for which industrial action was taken using the categories* below: |
| | |
| Α | B C D E F G |
| | Dates of the industrial action taken: to |
| | Number of days of industrial action: |
| | 4. Nature of industrial action. |
| | Industrial Action 3 |
| | please tick the nature of the trade dispute for which industrial action was taken using the categories* below: |
| Α | B C D E F G |
| | Dates of the industrial action taken: to |

use a continuation page if necessary

| Industrial Action 4 | |
|--|---------------|
| please tick the nature of the trade dispute for which industrial action was taken using the categ | ories* below: |
| A | G |
| Dates of the industrial action taken: to | |
| Number of days of industrial action: | |
| Nature of industrial action. | |
| Industrial Action 5 | |
| 1. please tick the nature of the trade dispute for which industrial action was taken using the categ | ories* below: |
| A | G |
| Dates of the industrial action taken: to | |
| Number of days of industrial action: | |
| 4. Nature of industrial action. | |
| Industrial Action 6 | |
| please tick the nature of the trade dispute for which industrial action was taken using the categ | ories* below: |
| A B C D E F | G |
| Dates of the industrial action taken: to | |
| Number of days of industrial action: | |
| Nature of industrial action. | |
| Industrial Action 7 | |
| please tick the nature of the trade dispute for which industrial action was taken using the category | ories* below: |
| A B C D E F | G |
| Dates of the industrial action taken: to | |
| Dates of the industrial action taken: Number of days of industrial action: | |
| Nature of industrial action. 4. Nature of industrial action. | |
| Industrial Action 8 | |
| | prion* holows |
| please tick the nature of the trade dispute for which industrial action was taken using the category | ones below. |
| A | G |
| Dates of the industrial action taken: to | |
| Number of days of industrial action: | |
| Nature of industrial action. | |

Ballots & Industrial Action- If you have 6 or more entries for either of these, please complete the Excel Spreadsheet

Notes to the accounts

(see notes 82 and 83)

All notes to the accounts must be entered on or attached to this part of the return.

| See notes to the accounts included in signed accounts | |
|---|--|
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Accounting policies

(see notes 84 and 85)

| See accounting policies included in signed accounts |
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Signatures to the annual return

(see notes 86 & 87)

Including the accounts and balance sheet contained in the return. Please send the return with the original signatures. Copies will not be accepted.

| Secretary's Signature: Rate Paul | Chairman's Signature: |
|--|---|
| The state of the s | (or other official whose position should be stated) |
| Name: KATE FALLON | Name: DAVID COLLING |
| Date: / 9 05 20 | Date: 14 7a, 2020 |

Checklist

(see notes 88 to 89)

(please tick as appropriate)

| Has the return of change of officers been completed? (see Page 2 and Note 12) | Yes | No | |
|---|----------|-----------|--|
| Has the list of officers in post been completed? (see Page 2 and Note 12) | Yes | No | |
| Has the return been signed? (see Pages 23 and 25 and Notes 86 and 95) | Yes | No | |
| Has the audtor's report been completed? (see Pages 20 and 21 and Notes 2 and 77) | Yes | No | |
| Is a rule book enclosed? (see Notes 8 and 88) | Yes | No | |
| A member statement is: (see Note 80) | Enclosed | To follow | |
| Has the summary sheet been completed? (see Page 17 and Notes 7 and 62) | Yes | To follow | |
| Has the membership audit certificate been completed? (see Page i to iii and Notes 97 and 103) | Yes | No | |

Checklist for auditor's report

(see notes 90 and 96)

The checklist below is for guidance. A report is still required either set out overleaf or by way of an attached auditor's report that covers the 1992 Act requirements.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in

| this return give a true and fair view of the matters to which they related? (See section 36(1) and (2) of the 1992 Act and notes 92 and 93) |
|---|
| Please explain in your report overleaf or attached. |
| |
| |
| 2. Are the auditors or auditor of the opinion that the union has complied with section 28 of the |
| 1992 Act and has: |
| a. kept proper accounting records with respect to its transactions and its assets and liabilities; and |
| b. established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances. (See section 36(4) of the 1992 Act set out in note 92) |
| Please explain in your report overleaf or attached |
| |
| |
| |
| |
| 3. Your auditors or auditor must include in their report the following wording: |
| In our opinion the financial statements: |
| give a true and fair view of the matters to which they relate to. |
| have been prepared in accordance with the requirements of the sections 28, 32 and 36 of the Trade Union and Labour Relations (consolidation) Act 1992. |
| |

Auditor's report (continued)

| See audit report included in signed accounts | | |
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| Signature(s) of auditor or auditors: | | |
| Signature(s) of auditor or auditors: | L. Roben | |
| | RSm ut Audit ur | |
| Name(s): | | |
| | Lucy Robbun | |
| Profession(s) or Calling(s): | | |
| | Charlesed Accountant | |
| Address(es): | RSM WIT | |
| | 1 St Jones' Gela | |
| | Newcostle | |
| | | |
| Postcode | NEI 4AO | |
| Date | 26/05/20 | |
| Contact name for inquiries and | | |
| telephone number: | 0191 255 7016 | |
| | | |

N.B. When notes to the account are referred to in the auditor's report a copy of those notes must accompany this return.

ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS

Opinion

We have audited the financial statements of the Association of Educational Psychologists (the 'union') for the year ended 31 December 2019 which comprise the balance sheet, four Income and Expenditure Accounts, Statement of Total Results and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the union's affairs as at 31 December 2019 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared to meet the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the union in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the National Executive Committee's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the National Executive Committee have not disclosed in the financial statements any identified
 material uncertainties that may cast significant doubt about the union's ability to continue to
 adopt the going concern basis of accounting for a period of at least twelve months from the
 date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The National Executive Committee are responsible for the other information. Our opinion on the financial statements does not cover the other information and, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS (Continued)

conclude that there is a material misstatement of this other information, we are required to report that fact

We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Trade Union and Labour Relations (Consolidation) Act 1992 requires us to report to you if, in our opinion:

- proper accounting records have not been kept in accordance with the requirements of section 28; or
- a satisfactory system of control over its transactions has not been maintained in accordance with the requirements of that section; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations for which, to the best of our knowledge and belief, we consider necessary for our audit.

Responsibilities of the National Executive Committee

As explained more fully in the National Executive Committee's responsibilities statement set out on page 3, the National Executive Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the National Executive Committee determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the National Executive Committee is responsible for assessing the union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the National Executive Committee either intend to liquidate the union or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS (Continued)

Use of our report

This report is made solely to the union's members, as a body, in accordance with the Trade Union and Labour Relations (Consolidation Act) 1992. Our audit work has been undertaken so that we might state to the union's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the union and the union's members as a body, for our audit work, for this report, or for the opinions we have formed.

LUCY ROBSON RSM UK AUDIT LLP, Statutory Auditors Chartered Accountants 1 St James' Gate Newcastle upon Tyne NE1 4AD

Membership audit certificate

made in accordance with section 24ZD of the Trade Union and Labour Relations (Consolidation) Act 1992

(See notes 97 to 103)

At the end of the reportign period proceding the one to which this audit relates was the total membership of the trade union greater than 10,000?

No

If "YES" please complete SECTION ONE below or provide the equivalent information on a separate document to be submitted with the completed AR21

If "NO" please complete SECTION TWO below or provide the equivalent information on a separate document to be submitted with the completed AR21

Membership audit certificate Section one

For a trade union with more than 10,000 members, required by section 24ZB of the 1992 Act to appoint an independent assurer

In the opinion of the assurer appointed by the trade union was the union's system for compiling and maintaining its register of the names and addresses of its members satisfactory to secure, so far as is reasonably practicable, that the entries in its register were accurate and up-to-date throughout the reporting period?

Yes / No

2 In the opinion of the assurer has he/she obtained the inforamation and explanations necessary for the performance of his/her functions?

Yes / No

If the answer to either questions 1 or 2 above is "NO" the assurer must:

- (a) set out below the assurer's reasons for stating that
- (b) provide a description of the information or explanation requested or required which has not been obtained
- (c) state whether the assurer required that information or those explanations from the union's officers, or officers of any of its branches or sections under section 24ZE of the 1992 Act
- (d) send a copy of this certificate to the Certification Officer as soon as is reasonably practicable after it is provided to the union.

Membership audit certificate (continued)

| Signature of assurer | |
|-----------------------------------|--|
| Name | |
| Address | |
| Date | |
| Contact name and telephone number | |

Membership audit certificate

Section two

For a trade union with no more than 10,000 members at the end of the reporting period preceding the one to which this audit relates.

To the best of your knowledge and belief has the trade union during this reporting period complied with its duty to compile and maintain a register of the names and addresses of it members and secured, so far asis reasonably practicable, that the entries in the register are accurate and up-to-date?

Yes

If "No" Please explain below:

| Signature Kan Blue | | | | |
|--------------------|-------------------|--|--|--|
| Signature | Kape Fallia | | | |
| Name | KATE FALLON | | | |
| Office held | GENERAL SECRETARY | | | |
| Date | 9/05/20 | | | |

ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

RSM UK Tax and Accounting Limited

Chartered Accountants 1 St James' Gate Newcastle upon Tyne NE1 4AD

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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NATIONAL EXECUTIVE COMMITTEE AND PROFESSIONAL ADVISERS

| National Executive Committee | L O'Connor D Collingwood D Hughes D Webster J Drewicz S O'Donoghue M Rance S James M Greening A Pratten A Marrion D Beaumont M Hancock | President until 1 December 2019 President from 1 December 2019 Vice-President from 1 December 2019 Honorary Treasurer Association Secretary Term of office ended 30 November 2019 |
|------------------------------|--|---|
| | F Kelly C O'Flaherty L Mackey B Tubbs S Ungar J Suchy | - Term of office ended 30 November 2019 |
| | K Newbury S Octigan C Lowther | - Term of office ended 30 November 2019 |
| | K Swindon A Always J Flynn M Perry Springer T Regan J Russell V Tate | Term of office ended 30 November 2019 Appointed 1 December 2019 |
| General Secretary | K Fallon | |
| Registered Office | 4 Riverside Centre Frankland Lane Durham DH1 5TA | |
| Accountants | RSM UK Tax and Chartered Accoun 1 St. James' Gate Newcastle upon T NE1 4AD | |
| Auditor | RSM UK Audit LLF Chartered Accoun 1 St. James' Gate Newcastle upon T NE1 4AD | tants |
| Bankers | National Westmins 66 Vicar Lane Leeds LS1 7TQ | ster Bank Plc |

NATIONAL EXECUTIVE COMMITTEE AND PROFESSIONAL ADVISERS

Bankers (continued)

Unity Trust Bank Plc Nine Brindley Place Birmingham B1 2HB

Yorkshire Bank

131 - 135 Northumberland Street

Newcastle upon Tyne

NE1 7AG

STATEMENT BY THE NATIONAL EXECUTIVE COMMITTEE

The National Executive Committee present the audited financial statements for the year ended 31 December 2019.

Responsibilities of the National Executive Committee

The Trade Union and Labour Relations (Consolidation) Act 1992 requires the National Executive Committee to prepare financial statements for each financial year which give a true and fair view of the state of affairs and of the surplus or deficit for that period. In preparing these financial statements the National Executive Committee is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The National Executive Committee is responsible for keeping proper accounting records that are necessary to give a true and fair view of the state of affairs of the Association and to explain its transactions and to enable them to ensure the financial statements comply with the provisions of the Trade Union and Labour Relations (Consolidation) Act 1992. They are also responsible for the system of internal control, for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the National Executive Committee are, individually, aware:

- there is no relevant audit information of which the Association's auditor is unaware; and
- the National Executive Committee have taken all steps they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Members' rights

A member who is concerned that some irregularity may be occurring, or has occurred, in the conduct of the financial affairs of the union may take steps with a view to investigating further, obtaining clarification and, if necessary, securing regularisation of that conduct.

The member may raise any such concern with such one or more of the following as it seems appropriate to raise it with: the officials of the union, the trustees of the property of the union, the auditor or auditors of the union, the Certification Officer (who is an independent officer appointed by the Secretary of State) and the police.

Where a member believes that the financial affairs of the union have been or are being conducted in breach of the law or in breach of rules of the union and contemplates bringing civil proceedings against the union or responsible officials or trustees, he may apply for material assistance from the Commissioner for the Rights of Trade Union Members and should, in any case, consider obtaining independent legal advice.

STATEMENT BY THE NATIONAL EXECUTIVE COMMITTEE

Auditor

A resolution to reappoint RSM UK Audit LLP, Chartered Accountants, as auditor will be put to the

By order of the National Executive Committee

President $C \neq |GS|/2e/2e$ D Collingwood - President

Date:

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS

Opinion

We have audited the financial statements of the Association of Educational Psychologists (the 'union') for the year ended 31 December 2019 which comprise the balance sheet, four Income and Expenditure Accounts, Statement of Total Results and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the union's affairs as at 31 December 2019 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared to meet the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the union in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the National Executive Committee's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the National Executive Committee have not disclosed in the financial statements any identified
 material uncertainties that may cast significant doubt about the union's ability to continue to
 adopt the going concern basis of accounting for a period of at least twelve months from the
 date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The National Executive Committee are responsible for the other information. Our opinion on the financial statements does not cover the other information and, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS (Continued)

conclude that there is a material misstatement of this other information, we are required to report that fact

We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Trade Union and Labour Relations (Consolidation) Act 1992 requires us to report to you if, in our opinion:

- proper accounting records have not been kept in accordance with the requirements of section 28; or
- a satisfactory system of control over its transactions has not been maintained in accordance with the requirements of that section; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations for which, to the best of our knowledge and belief, we consider necessary for our audit.

Responsibilities of the National Executive Committee

As explained more fully in the National Executive Committee's responsibilities statement set out on page 3, the National Executive Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the National Executive Committee determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the National Executive Committee is responsible for assessing the union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the National Executive Committee either intend to liquidate the union or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF EDUCATIONAL PSYCHOLOGISTS (Continued)

Use of our report

This report is made solely to the union's members, as a body, in accordance with the Trade Union and Labour Relations (Consolidation Act) 1992. Our audit work has been undertaken so that we might state to the union's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the union and the union's members as a body, for our audit work, for this report, or for the opinions we have formed.

LUCY ROBSON RSM UK AUDIT LLP, Statutory Auditors Chartered Accountants 1 St James' Gate Newcastle upon Tyne NE1 4AD

BALANCE SHEET AS AT 31 DECEMBER 2019

| Notes | | | 019 | 20 | 018 |
|-------|--|---|--|--|-----------------------------------|
| | | £ | 3 | 3 | £ |
| 2 3 | FIXED ASSETS Intangible Fixed Assets Tangible Fixed Assets | | 59,925 744,442 | | 26,226 738.933 |
| 8 | CURRENT ASSETS Trade debtors Prepayments and accrued income Cash at bank Branch cash and bank balances Cash in hand Other debtors Other debtors: due after one year | 8,380 44,292 966,924 3,883 203 5,005 7.195 | 804,367 | 12,801 48,141 823,435 3,835 203 4,602 10,799 | 765,159 |
| | | 1,035,883 | | 903,816 | |
| | CREDITORS: amounts falling due within one year Trade creditors Accruals and deferred income HM Revenue & Customs – Taxation HM Revenue & Customs – PAYE HM Revenue & Customs – VAT Other creditors | 17,496 89,329 33,115 9,545 11,323 <u>5,277</u> | | 6,950 56,738 22,108 9,887 9,652 7,278 | |
| | NET CURRENT ASSETS | | 869,798 | | 791,203 |
| | NET ASSETS | | 1,674,165 | | 1,556,362 |
| | REPRESENTED BY: Development fund (page 9) General fund (page 10) Conference fund (page 11) Legal expenses reserve fund (page 12) | | 1,474,165 <u>200,000</u> 1,674,165 | | 1,356,362 200,000 1,556,362 |

Approved by the National Executive Committee on and signed on its behalf by:

D Collingwood - President

07/05/20

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2019

| Notes | | 20 £ |)19 £ | 20 £ |)18 |
|-------------|--|---|-----------|---|-----------------|
| | DEVELOPMENT FUND | £ | ٤ | Ł | £ |
| | Broadsheet Revenue | | | | |
| | Net income for year Less: Associated expenditure Wages Printing and stationery Heat and light Telephone and postage Establishment expenses Staff expenses | 48,769 109 597 9,025 6,615 2,621 | 189,486 | 53,236 1,919 655 7,698 6,768 703 | 167,987 |
| | Professional costs | 6,883 | (74,619) | 4,371 | <u>(75,350)</u> |
| | Surplus for the year | | 114,867 | | 92,637 |
| | Training Application Process Revenue Net income | | 44,698 | | 40,208 |
| | <u>Less:</u> Associated expenditure Wages | | (27,800) | | (27,402) |
| | Surplus for year | | 16,898 | | 12,806 |
| | Investment Income | | | | |
| | Bank account interest | | 3.933 | | 2,767 |
| | Total Income | | 135,698 | | 108,210 |
| | Expenditure | | | | |
| 4 5 6 | Taxation Establishment expenses Administration expenses | 30,964 34,569 28,066 | (93,599) | 19,987 31,983 30,442 | (82,412) |
| | Surplus for the year | | 42,099 | | 25,798 |
| | Transfer from general fund | | 87,341 | | 92,802 |
| | Transfer to conference fund | | (11,637) | | (9,836) |
| | Surplus brought forward | | 1,356,362 | | 1,247,598 |
| | Surplus carried forward | | 1,474,165 | | 1,356,362 |

The notes on pages 14 to 20 form part of these financial statements

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2019

| Notes | | | 019 | 2018 | | |
|-------|--|---|-----------|--|------------|--|
| | GENERAL FUND | £ | £ | £ | £ | |
| | Income | | | | | |
| | Subscriptions Full members Affiliate members Student members Assistant members Retired members | 760,429 9,335 16,507 2,358 11,451 | 800,080 | 751,404 9,017 13,951 | 785,728 | |
| | Publicity sales | 2,987 | | 4,030 | | |
| | Royalty income Journal royalty | 13,002 | 15,989 | 13,125 | 17,155 | |
| | | | 816,069 | | 802,883 | |
| | Expenditure | | | | | |
| | Journal costs Editor fee and expenses Editorial board expenses Journal publishers' fees | 10,702 3,826 <u>27,500</u> <u>42,028</u> | | 13,368 5,194 <u>27,500</u> 46,062 | | |
| 7 | Administration expenses | 578,504 | (620,532) | 564,076 | (610, 138) | |
| | Surplus for the year | | 195,537 | | 192,745 | |
| | Transfer to legal expenses reserve account | | (108,196) | | (99,943) | |
| | Transfer to development fund | | (87,341) | | (92,802) | |
| | Fund brought forward | | | | - | |
| | Fund carried forward | | - | | • | |
| | | | | | | |

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2019

| Notes | | | 2019 | | 2018 | | |
|-------|---|-----------------------------------|-------------|---------------|------------------------|--|---------|
| | CONFERENCE FUND | 3 | | £ | £ | | £ |
| | Income | | | | | | |
| | Fees receivable Rental income | 25 <u>8,71</u> 8,96 | 9 | | 902 7,292 8,194 | | |
| | Expenditure | | | | | | |
| | Secretarial Accommodation Course presenter fees and expenses Entertaining, telephone, postage, printing | 63 17,97 1,57 <u>415</u> | 6 |) <u>,606</u> | 342 14,688 2,207 | | |
| | and stationery | 410 | <u>. 20</u> | <u>,,000</u> | 793 | | 18,030 |
| | Deficit for the year | | (11 | ,637) | | | (9,836) |
| | Transfer from development fund | | 1 | 1,637 | | | 9,836 |
| | Fund brought forward | | - | | | | |
| | Fund carried forward | | | - | | | - |
| | | | | | | | |

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2019

| Notes | | 2019 £ | 2018 £ |
|-------|---|------------|-----------|
| | LEGAL EXPENSES RESERVE FUND | | |
| | Income Reimbursement of legal expenses | 175 | 20,000 |
| | Expenditure Legal and professional expenses | 108,371 | 119.943 |
| | Deficit for the year | (108, 196) | (99,943) |
| | Transfer from general fund | 108,196 | 99,943 |
| | Fund brought forward | 200,000 | 200,000 |
| | Fund carried forward | 200,000 | 200,000 |
| | | | |

STATEMENT OF TOTAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2019

| | 2019 £ | 2018 |
|---|------------|----------|
| Surplus/(deficit) for the year (before fund transfers): | 2 | 4 |
| Development fund | 42,099 | 25,798 |
| General fund | 195,537 | 192,745 |
| Conference fund | (11,637) | (9,836) |
| Legal expenses reserve fund | (108, 196) | (99,943) |
| Total recognised result relating to the financial year | 117,803 | 108,764 |
| | | |

The notes on pages 14 to 20 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES

Basis of accounting

The accounts have been prepared under the historical cost convention and in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK & Republic of Ireland" ('FRS 102), as applied to smaller entities by the adoption of section 1A of FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the association. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

Going concern

The financial statements have been prepared on a going concern basis. In applying this basis the National Executive Committee have considered available cash reserves and forecast activity for the next twelve months from the date the financial statements have been approved. This forecast activity has been reviewed mindful of the Coronavirus pandemic and the risk of adverse impacts specifically considered including the impact on income and resources. The National Executive Committee are confident that despite the uncertain economic environment created by the pandemic, there is a reasonable expectation that the Association can continue in operation existence for the foreseeable future.

Change in accounting policy

The company adopted the amendments to FRS 102 published in the Triennial Review 2017. This had no impact on the current or prior period results.

Income

Income consists of:

- Broadsheet revenue accounted for when invoiced, exclusive of value added tax;
- (2) Subscription income accounted for when receivable;
- (3) Publicity sales accounted for when invoiced, exclusive of value added tax:
- (4) Royalty income accounted for when receivable, exclusive of value added tax;
- (5) Course fees accounted for when receivable;
- (6) Training application revenue accounted for when receivable; and
- (7) Rental income accounted for when receivable.

Cash flow statement

The National Executive Committee have taken advantage of the exemption in FRS 102 of including a cash flow statement in the financial statements on the grounds that the Association is small.

Intangible fixed assets

Intangible assets are initially recognised at cost and are subsequently measured at cost less accumulated amortisation.

Costs in relation to the development of the website have been capitalised at cost as they give rise to future economic benefits.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES (continued)

Intangible assets are amortised to profit or loss on a straight line basis over their useful lives, as follows:

Website and database systems

10% per annum straight line

Tangible fixed assets and depreciation

Fixed assets are capitalised at cost.

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset, as follows:

Fixtures, fittings and equipment Leasehold property 25% per annum straight line 2% per annum straight line

The Association's leasehold property is maintained by a programme of repair and refurbishment such that the residual value is deemed to be at least equal to the book value. The residual value would be sufficiently high to make any depreciation charge in the current period and accumulated depreciation, immaterial. The land that is part of the leasehold site is not depreciated.

Financial instruments

The Association has elected to apply the provisions of Section 11 'Basic Financial Instruments' of FRS 102 to all of its financial instruments. Financial instruments are recognised when the Association becomes party to the contractual provisions of the instrument. Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include trade and other debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the financial asset is measured at the present value of the future receipts discounted at a market rate of interest.

Impairment of financial assets

Financial assets, other than those held at fair value through income and expenditure, are assessed for indicators of impairment at each reporting end date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in income and expenditure. If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in income and expenditure.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES (continued)

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the Association transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Association after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including trade and other creditors are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Derecognition of financial liabilities

Financial liabilities are derecognised when, and only when, the Association's contractual obligations are discharged, cancelled, or they expire.

Taxation

The tax expense represents the sum of the current tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting period.

Current tax is charged or credited to income and expenditure, except when it relates to items charged or credited to other comprehensive income, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income.

Pension costs

The Association operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the Association. The annual contributions payable are charged to the income and expenditure account.

Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. ACCOUNTING POLICIES (continued)

Funds

Development Fund – this fund includes the broadsheet revenue and associated costs, investment income, the training application process income and expenditure, establishment expenses and associated administration expenses. Also included is the corporation tax liability on the development fund surplus and investment income.

General Fund – this fund includes the subscription income, publicity sales and journal income and expenditure. Also included are all related administration expenses relating to this income.

Conference Fund – this fund includes conference income and related expenditure and also the cost of study days.

Legal Expenses Reserve Fund – this fund is maintained at £200,000 and all legal and professional fees (with the exception of the Association's head office legal and professional fees which are charged to either the development or general fund depending upon their specific nature) are charged against this fund.

2. INTANGIBLE FIXED ASSETS

| | Website and database systems £ |
|---|--|
| Cost or valuation As at 1 January 2019 Additions Disposals | 46,510 38,350 |
| As at 31 December 2019 | 84,860 |
| Depreciation As at 1 January 2019 Provided for year On disposal | 20,284 4,651 |
| As at 31 December 2019 | 24,935 |
| Net Book Value As at 31 December 2019 | 59.925 |
| As at 31 December 2018 | 26,226 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

| 3. | TANGIBLE FIXED ASSETS | Leasehold property | Fixtures, fittings & equipment | Total £ |
|----|---|--------------------|----------------------------------|----------------------------------|
| | Cost or valuation As at 1 January 2019 Additions | 727,546 | 71,798 11,744 | 799,344 11,744 |
| | Disposals As at 31 December 2019 | 727,546 | 83,542 | 811,088 |
| | Depreciation As at 1 January 2019 Provided for year On disposal | - | 60,411 | 60,411 |
| | As at 31 December 2019 | - | 66,646 | 66,646 |
| | Net Book Value As at 31 December 2019 | 727,546 | 16,896 | 744,442 |
| | As at 31 December 2018 | 727,546 | 11,387 | 738,933 |
| 4. | TAXATION | | 2019 £ | 2018 £ |
| | UK corporation tax based on the taxable results for the year Deferred tax Over provision of taxation in the prior year | r - | 23,455 7,509 | 19,973 629 (615) |
| | | | 30,964 | 19,987 |
| 5. | ESTABLISHMENT EXPENSES – DEVELOPMENT FUND | - | 2019 £ | 2018 £ |
| | Rent and rates Insurance Light and heat Maintenance and cleaning | | 19,244 531 3,381 11,413 | 14,024 785 3,711 13,463 |
| | | | 34,569 | 31,983 |
| | | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

| 6. | ADMINISTRATION EXPENSES – DEVELOPMENT FUND | 2019 £ | 2018 £ |
|----|--|------------------|-----------------|
| | Equipment maintenance | 17,180 | 20,369 |
| | Depreciation office equipment | 6,235 | 5,422 |
| | Amortisation | 4,651 | 4,651 |
| | | 28,066 | 30,442 |
| 7. | ADMINISTRATION EXPENSES - GENERAL FUND | 2019 £ | 2018 £ |
| | Executive committee - meetings expenses | 49,024 | 54,048 |
| | Executive representational duty | 20,359 | 9,001 |
| | Secretarial wages and NIC | 126,123 | 140,136 |
| | Regional Officers wages and NIC | 47,816 | 53,553 |
| | Regional Officers expenses | 12,524 | 9,182 |
| | General Secretary wages and NIC | 64,169 | 63,083 |
| | General Secretary intra association duties | 9,543 | 6,285 |
| | General Secretary external representational duties | 1,420 | 3,722 |
| | General Secretary pension | 7,686 | 7,487 |
| | Staff pension fund | 21,196 11,271 | 21,074 5,122 |
| | Website expenses Books and publications | 981 | 936 |
| | Telephone and postage including officers | 5,830 | 5,585 |
| | Financial administration | 9,016 | 10,033 |
| | Bank charges | 1,898 | 4,027 |
| | Audit and accountancy fees | 7,162 | 5,362 |
| | Donations | 631 | 1,226 |
| | Subscriptions | 14,240 | 14,517 |
| | GFTU subscriptions | 2,725 | 2,768 |
| | TUC subscriptions | 10,044 | 9,541 |
| | Professional indemnity insurance | 5,800 | 4,579 |
| | Sundry expenses | 1,458 | 779 |
| | Death in service costs | 2,663 | 2,433 |
| | LA representative expenses | 43,661 | 25,599 |
| | Training and recruitment costs | 9,835 | 20,514 |
| | VAT adjustment | 33,755 | 33,403 |
| | Consultancy fees | 57,660 | 49,644 |
| | Research projects | 14 | 437 |
| | | 578,504 | 564,076 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

| 8. | BRANCH EXPENSES | ٤ | | £ |
|----|---|-------|------------------------------------|-------|
| | Cash and bank balances as at 1 January 2019 | 3,835 | Study day and course expenses | (667) |
| | Study day and course fees | 715 | Transfer Cash and bank balances as | - |
| | Other income | | at 31 December 2019 | 3,883 |
| | | 4,550 | | 3,883 |
| | | | | |

9. OPERATING LEASE COMMITMENTS

The outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

| | 2019 £ | 2018 £ |
|--|------------------|------------------|
| Less than one year Within two to five years | 11,824 10,595 | 12,438 22,419 |
| | 22,419 | 34,857 |
| | | |