



Department
of Health &
Social Care

The 2019 Voluntary Scheme for Branded Medicines Pricing and Access and The Branded Health Service Medicines (Costs) Regulations 2018

**Aggregate net sales and payment
information 18 May 2020**

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Aggregate Net Sales and Payment Information — 18 May 2020

TABLE 1 — Unaudited Sales Reports: Measured Sales

Aggregate Net Sales subject to the Affordability Mechanism (Measured Sales)

Year	2019 Voluntary Scheme	Statutory Scheme	Parallel Imports	Total
2018 Q1	£2,150M	£ 393M	£140M	£ 2,684M
2018 Q2	£2,191M	£ 414M	£147M	£ 2,752M
2018 Q3	£2,237M	£ 422M	£151M	£ 2,810M
2018 Q4	£2,285M	£ 424M	£162M	£ 2,871M
2018	£8,867M	£1,651M	£599M	£11,117M
2019 Q1	£2,190M	£ 412M	£148M	£ 2,751M
2019 Q2	£2,172M	£ 429M	£143M	£ 2,743M
2019 Q3	£2,299M	£ 419M	£135M	£ 2,852M
2019 Q4	£2,398M	£ 425M	£146M	£ 2,968M
2019	£9,056M	£1,685M	£571M	£11,312M
2020 Q1	£2,744M	£ 90M	£159M	£ 2,993M

Table 1 notes

1. Table 1 sets out aggregate information about Measured Sales subject to the Affordability Mechanism. It includes information received on parallel imports and information from audited annual Sales Reports and unaudited quarterly Sales Reports provided by members of the 2019 Voluntary Scheme and the statutory scheme.
2. The baseline for Measured Sales in respect of the statutory scheme and parallel imports has been calculated in accordance with Annex 4, paragraph 1 of the 2019 Voluntary Scheme.
3. Measured Sales is defined in the glossary of the 2019 Voluntary Scheme for Branded Medicines Pricing and Access as "Sales of Scheme Products by Scheme Members, Statutory Scheme Sales and Parallel Import Sales, but excluding exemptions from Measured Sales".

4. Figures for the 2019 Voluntary Scheme reflect any audited Sales Reports received. Annual totals from 2019 onwards for the statutory scheme reflect any audited Sales Reports received.
5. Measured Sales in any particular period reflects all relevant scheme members in either the 2019 Voluntary Scheme (2019VS) or statutory scheme during that period. For example, several companies moved from the statutory scheme to the 2019VS at the start of 2020. Those companies' Measured Sales will appear under the statutory scheme in 2019 and the 2019VS in 2020.

TABLE 2 — 2019 Voluntary Scheme Sales Reports: Eligible Sales and resulting total scheme payments

Period	Aggregate Eligible Sales (Column 1)	Resulting aggregate Scheme Payments (Column 2)
2019 Q1	£2,069M	£199M
2019 Q2	£2,109M	£202M
2019 Q3	£2,253M	£216M
2019 Q4	£2,343M	£225M
2019	£8,771M	£842M
2020 Q1	£2,540M	£150M

Table 2 notes

1. Table 2, which is derived from unaudited quarterly Sales Reports and any audited annual Sales Reports received from members of the 2019 Voluntary Scheme, sets out aggregate information showing Eligible Sales covered by the Scheme Payment and the resulting Scheme Payments.

There are two columns of information:

Column 1 — Aggregate Eligible Sales;

Column 2 — Resulting aggregate Scheme Payments due for the respective periods.

Note: Eligible Sales is defined in the Glossary of the 2019 Voluntary Scheme as "Sales of Scheme Products but excluding Exemptions from Eligible Sales". The percentage payment applies to these sales. Eligible Sales excludes certain types of sales, including the first £5 million of sales by a Medium-Sized Company and New Active Substance (NAS) Sales. Both of these sales categories are, however, included in Measured Sales and, therefore, the calculation of the overall sum to be repaid across all Scheme Members.

TABLE 3 — Statutory scheme Sales Reports: net sales covered by the statutory scheme payment and resulting payments

Statutory Scheme payment and resulting payments	Jan-Mar 2019	Apr-Jun 2019	Jul-Sep 2019	Oct-Dec 2019
Aggregate net sales covered by the applicable annual statutory scheme payment (a)	£139M	£136M	£170M	£186M
Resulting aggregate statutory scheme payment (b)	£ 14M	£ 13M	£ 17M	£ 18M
Net sales of extant frameworks and public contracts subject to 7.8% payment (c)	£ 52M	£ 84M	£ 80M	£ 75M
Resulting statutory scheme 7.8% payment (d)	£ 4M	£ 7M	£ 6M	£ 6M
Total resulting statutory scheme payment (b + d)	£ 18M	£ 20M	£ 23M	£ 24M

Statutory Scheme payment and resulting payments	Jan-Mar 2019
Aggregate net sales covered by the applicable annual statutory scheme payment (a)	£6M
Resulting aggregate statutory scheme payment (b)	£1M
Net sales of extant frameworks and public contracts subject to 7.8% payment (c)	£4M
Resulting statutory scheme 7.8% payment (d)	<£1M
Total resulting statutory scheme payment (b + d)	£1M

Table 3 notes

1. Table 3 is derived from unaudited statutory scheme Sales Reports. It sets out aggregate unaudited quarterly information showing net sales covered by the statutory scheme payment and the resulting payments.

General notes

Note 1: The information in all tables is that held on the Department of Health and Social Care's database at 18 May 2020.

Note 2: Totals may not sum due to rounding.

Note 3: All tables are subject to future correction such as where audited data replaces best available data and will be updated at each quarterly publication point to reflect the latest available information. The audit and reconciliation arrangements are set out in paragraphs 4.26-4.31 of the 2019 Voluntary Scheme. The statutory scheme audit requirements are set out at paragraph 23 of the Regulations.

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