

## ACQUISITION BY ION TRADING TECHNOLOGIES LIMITED OF A CONTROLLING STAKE IN BROADWAY TECHNOLOGY HOLDINGS LLC

## Initial Enforcement Order made by the Competition and Markets Authority pursuant to section 72(2) of the Enterprise Act 2002 (the Act)

#### Whereas:

- (a) the Competition and Markets Authority (CMA) has reasonable grounds for suspecting that it is or may be the case that ION Trading Technologies Limited, a wholly owned subsidiary of ION Investment Group Limited, and Broadway Technology Holdings LLC (Broadway) have ceased to be distinct;
- (b) the CMA is considering, pursuant to section 22 of the Act, whether it is or may be the case that a relevant merger situation has been created and whether the creation of that situation has resulted or may be expected to result in a substantial lessening of competition in any market or markets in the United Kingdom (UK);
- (c) the CMA wishes to ensure that no action is taken pending final determination of any reference under section 22 of the Act which might prejudice that reference or impede the taking of any action by the CMA under Part 3 of the Act which might be justified by the CMA's decisions on the reference; and
- (d) the circumstances set out in section 72(6) of the Act do not apply and the reference has not been finally determined in accordance with section 79(1) of the Act.

Now for the purposes of preventing pre-emptive action in accordance with section 72(2) of the Act the CMA makes the following order addressed to ION Investment Group Limited (**ION**) and ION Trading Technologies Limited (**ION Trading**) (**Order**).

#### COMMENCEMENT, APPLICATION AND SCOPE

1. This Order commences on the commencement date: 2 April 2020.

- 2. This Order applies to ION and ION Trading.
- 3. Notwithstanding any other provision of this Order, no act or omission shall constitute a breach of this Order, and nothing in this Order shall oblige ION or ION Trading to reverse any act or omission, in each case to the extent that it occurred or was completed prior to the commencement date.

### MANAGEMENT OF THE ION AND BROADWAY BUSINESSES UNTIL DETERMINATION OF PROCEEDINGS

- 4. Except with the prior written consent of the CMA, ION and ION Trading shall not, during the specified period, take any action which might prejudice a reference of the transaction under section 22 of the Act or impede the taking of any action under the Act by the CMA which may be justified by the CMA's decisions on such a reference, including any action which might:
  - (a) lead to the integration of the Broadway business with the ION business;
  - (b) transfer the ownership or control of the ION business or the Broadway business or any of their subsidiaries; or
  - (c) otherwise impair the ability of the Broadway business or the ION business to compete independently in any of the markets affected by the transaction.
- 5. Further and without prejudice to the generality of paragraph 4 and subject to paragraph 3, ION and ION Trading shall at all times during the specified period procure that, except with the prior written consent of the CMA:
  - (a) the Broadway business is carried on separately from the ION business and the Broadway business's separate sales or brand identity is maintained;
  - (b) the Broadway business and the ION business are maintained as a going concern and sufficient resources are made available for the development of the Broadway business and the ION business, on the basis of their respective pre-merger business plans;
  - (c) except in the ordinary course of business, no substantive changes are made to the organisational structure of, or the management responsibilities within, the Broadway business or the ION business;
  - (d) the nature, description, range and quality of goods and/or services supplied in the UK by each of the two businesses are maintained and preserved;

- (e) except in the ordinary course of business for the separate operation of the two businesses:
  - (i) all of the assets of the Broadway business and the ION business are maintained and preserved, including facilities and goodwill;
  - (ii) none of the assets of the Broadway business or the ION business are disposed of; and
  - (iii) no interest in the assets of the Broadway business or the ION business is created or disposed of;
- (f) there is no integration of the information technology of the Broadway business or ION business, and the software and hardware platforms of the Broadway business shall remain essentially unchanged, except for routine changes and maintenance;
- (g) the customer and supplier lists of the two businesses shall be operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Broadway business will be carried out by the Broadway business alone and for the avoidance of doubt the ION business will not negotiate on behalf of the Broadway business (and vice versa) or enter into any joint agreements with the Broadway business (and vice versa);
- (h) all existing contracts of the Broadway business and the ION business continue to be serviced by the business to which they were awarded;
- (i) no changes are made to key staff of the Broadway business or ION business;
- (j) no key staff are transferred between the Broadway business and the ION business;
- (k) all reasonable steps are taken to encourage all key staff to remain with the Broadway business and the ION business; and
- (I) no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the two businesses shall pass, directly or indirectly, from the Broadway business (or any of its employees, directors, agents or affiliates) to the ION business (or any of its employees, directors, agents or affiliates), or vice versa, except where strictly necessary in the ordinary course of business (including, for example, where required for compliance with external regulatory and/or

accounting obligations or for due diligence, integration planning or the completion of any merger control proceedings relating to the transaction) and on the basis that, should the transaction be prohibited, any records or copies (electronic or otherwise) of such information that have passed, wherever they may be held, will be returned to the business to which they relate and any copies destroyed.

#### **COMPLIANCE**

- 6. ION and ION Trading shall procure that each of their subsidiaries complies with this Order as if the Order had been issued to each of them.
- 7. ION and ION Trading shall provide to the CMA such information or statement of compliance as it may from time to time require for the purposes of monitoring compliance by ION and ION Trading and their subsidiaries with this Order. In particular, on 16 April 2020 and subsequently every two weeks (or, where this does not fall on a working day, the first working day thereafter) the Chief Executive Officer of ION and ION Trading or other persons of ION and ION Trading as agreed with the CMA shall, on behalf of ION and ION Trading, provide a statement to the CMA in the form set out in Annexes A and B to this Order respectively, confirming compliance with this Order.
- 8. ION and ION Trading shall procure that, on 16 April 2020, and subsequently every two weeks (or, where this does not fall on a working day, the first working day thereafter) the person responsible for the management of the Broadway business or other persons of Broadway as agreed with the CMA shall, on behalf of Broadway, provide a statement to the CMA in the form set out in Annex C to this Order confirming compliance with this Order.
- 9. At all times, ION and ION Trading shall, or shall procure that Broadway shall, actively keep the CMA informed of any material developments relating to the Broadway business or the ION business, which includes but is not limited to:
  - (a) details of key staff who leave or join the Broadway business or the ION business;
  - (b) any interruption of the Broadway or ION business (including without limitation its procurement, production, logistics, sales and employee relations arrangements) that has prevented it from operating in the ordinary course of business for more than 24 hours;
  - (c) all substantial customer volumes won or lost or substantial changes to the customer contracts for the Broadway or ION business including any substantial changes in customers' demand; and

- (d) substantial changes in the Broadway business or ION business's contractual arrangements or relationships with key suppliers.
- 10. If ION or ION Trading has any reason to suspect that this Order might have been breached it shall immediately notify the CMA and any monitoring trustee that ION and/or ION Trading may be directed to appoint under paragraph 11.
- 11. The CMA may give directions to a specified person or to a holder of a specified office in any body of persons (corporate or unincorporated) to take specified steps for the purpose of carrying out, or ensuring compliance with, this Order, or do or refrain from doing any specified action in order to ensure compliance with the Order. The CMA may vary or revoke any directions so given.
- 12. ION and ION Trading shall comply in so far as they are able with such directions as the CMA may from time to time give to take such steps as may be specified or described in the directions for the purpose of carrying out or securing compliance with this Order.

#### INTERPRETATION

- 13. The Interpretation Act 1978 shall apply to this Order as it does to Acts of Parliament.
- 14. For the purposes of this Order:

'the Act' means the Enterprise Act 2002;

'an affiliate' of a person is another person who satisfies the following condition, namely that any enterprise (which, in this context, has the meaning given in section 129(1) of the Act) that the first person carries on from time to time and any enterprise that the second person carries on from time to time would be regarded as being under common control for the purposes of section 26 of the Act;

**'Broadway**' means Broadway Technology Holdings LLC, incorporated in Delaware, USA, with file number 5037139;

'the Broadway business' means the business of Broadway and its subsidiaries carried on as at the commencement date:

'business' has the meaning given by section 129(1) and (3) of the Act;

'commencement date' means 2 April 2020;

'**control**' includes the ability directly or indirectly to control or materially to influence the policy of a body corporate or the policy of any person in carrying on an enterprise;

'the decisions' means the decisions of the CMA on the questions which it is required to answer by virtue of section 35 of the Act;

**'ION**' means ION Investment Group Limited, registered in Ireland with company number 496108;

'the ION business' means the business of ION and its subsidiaries but excluding the Broadway business, carried on as at the commencement date;

'ION Trading' means ION Trading Technologies limited, registered in Ireland with company number 526505;

'the ION Trading business' means the business of ION Trading and its subsidiaries but excluding the Broadway business, carried on as at the commencement date;

'**key staff**' means staff in positions of executive or managerial responsibility and/or whose performance affects the viability of the business;

'the ordinary course of business' means matters connected to the day-to-day supply of goods and/or services by Broadway or ION/ION Trading and does not include matters involving significant changes to the organisational structure or related to the post-merger integration of Broadway and ION/ION Trading;

'specified period' means the period beginning on the commencement date and terminating in accordance with section 72(6) of the Act;

'**subsidiary**', unless otherwise stated, has the meaning given by section 1159 of the Companies Act 2006;

'the transaction' means the transaction by which ION acquired a controlling interest in Broadway within the meaning of section 26 of the Act;

'the two businesses' means the ION business and the Broadway business;

unless the context requires otherwise, the singular shall include the plural and vice versa.

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**Elizabeth Sinclair** 

**Assistant Director, Mergers** 

#### Compliance statement for ION

I [insert name] confirm on behalf of ION that:

#### **COMPLIANCE IN THE RELEVANT PERIOD**

- 1. In the period from [insert date] to [insert date] (the Relevant Period):
  - (a) ION has complied with the Order made by the CMA in relation to the transaction on 2 April 2020 (the Order).
  - (b) ION's subsidiaries have also complied with this Order.
- 2. Subject to paragraph 3 of the Order, and except with the prior written consent of the CMA:
  - (a) No action has been taken by ION that might prejudice a reference of the transaction under section 22 of the Act or impede the taking of any action by the CMA which may be justified by its decision on such a reference, including any action which might:
    - (i) lead to the integration of the Broadway business with the ION business:
    - (ii) transfer the ownership or control of the ION business or the Broadway business or any of their subsidiaries; or
    - (iii) otherwise impair the ability of the Broadway business or the ION business to compete independently in any of the markets affected by the transaction.
  - (b) The Broadway business has been carried on separately from the ION business and the Broadway business's separate sales or brand identity has been maintained.
  - (c) The Broadway business and the ION business have been maintained as a going concern and sufficient resources have been made available for the development of the Broadway business and the ION business, on the basis of their respective pre-merger business plans.
  - (d) No substantive changes have been made to the organisational structure of, or the management responsibilities within, the Broadway business or the ION business, except in the ordinary course of business.

- (e) The nature, description, range and quality of goods and/or services supplied in the UK by the Broadway business and the ION business have been maintained and preserved.
- (f) Except in the ordinary course of business for the separate operation of the two businesses:
  - (i) all of the assets of the Broadway business and the ION business, including facilities and goodwill, have been maintained and preserved as at the start of the Relevant Period;
  - (ii) none of the assets of the Broadway business or the ION business have been disposed of; and
  - (iii) no interest in the assets of the Broadway business or the ION business has been created or disposed of.
- (g) There has been no integration of the information technology of the Broadway or ION businesses, and the software and hardware platforms of the Broadway business have remained essentially unchanged, except for routine changes and maintenance.
- (h) Subject to integration which had occurred prior to the commencement date, the customer and supplier lists of the two businesses have been operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Broadway business have been carried out by the Broadway business alone and, for the avoidance of doubt, the ION business has not negotiated on behalf of the Broadway business (and vice versa) or entered into any joint agreements with the Broadway business (and vice versa).
- (i) All existing contracts of the Broadway business and the ION business have been serviced by the business to which they were awarded, except to the extent novated, assigned or subcontracted prior to the commencement date.
- (j) No changes have been made to key staff of the Broadway business or the ION business.
- (k) No key staff have been transferred between the Broadway business and the ION business.
- (I) All reasonable steps have been taken to encourage all key staff to remain with the Broadway business and the ION business.

- (m) Except as permitted by the Order, no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the two businesses, has passed, directly or indirectly, from the Broadway business (or any of its employees, directors, agents or affiliates) to the ION business (or any of its employees, directors, agents or affiliates), or vice versa.
- (n) Except as listed in paragraph (o) below, there have been no:
  - (i) key staff that have left or joined the Broadway business or the ION business;
  - (ii) interruptions of the Broadway business or the ION business (including without limitation procurement, production, logistics, sales and employee relations arrangements) that have prevented it from operating in the ordinary course of business for more than 24 hours;
  - (iii) substantial customer volumes won or lost or substantial changes to the customer contracts for the Broadway business or the ION business; or
  - (iv) substantial changes in the Broadway or ION business's contractual arrangements or relationships with key suppliers.
- (o) [list of material developments]
- 3. ION and its subsidiaries remain in full compliance with the Order and will, or will procure that Broadway, continue actively to keep the CMA informed of any material developments relating to the Broadway or the ION business in accordance with paragraph 8 of the Order.

#### INTERPRETATION

4. Terms defined in the Order have the same meaning in this compliance statement.

#### I UNDERSTAND THAT:

5. it is a criminal offence under section 117 of the Enterprise Act 2002 for a person recklessly or knowingly to supply to the CMA information which is false or misleading in any material respect. Breach of this provision can result in **fines, imprisonment for a term not exceeding two years, or both**. (Section 117 of the Enterprise Act 2002.)

6.	Failure to comply with this order without reasonable excuse may result in the
	CMA imposing a penalty of up to 5% of the total value of the turnover
	(both in and outside the United Kingdom) of the enterprises owned or
	controlled by the person on whom the penalty is imposed. (Section 94A of the
	Enterprise Act 2002.)

Signature	
Name	
Title	

FOR AND ON BEHALF OF ION

#### **Compliance statement for ION Trading**

I [insert name] confirm on behalf of ION that:

#### **Compliance in the Relevant Period**

- 1. In the period from [insert date] to [insert date] (the Relevant Period):
  - (a) ION Trading has complied with the Order made by the CMA in relation to the transaction on 2 April 2020 (the Order).
  - (b) ION Trading's subsidiaries have also complied with this Order.
- 2. Subject to paragraph 3 of the Order, and except with the prior written consent of the CMA:
  - (a) No action has been taken by ION Trading that might prejudice a reference of the transaction under section 22 of the Act or impede the taking of any action by the CMA which may be justified by its decision on such a reference, including any action which might:
    - (i) lead to the integration of the Broadway business with the ION Trading business;
    - (ii) transfer the ownership or control of the ION Trading business or the Broadway business or any of their subsidiaries; or
    - (iii) otherwise impair the ability of the Broadway business or the ION Trading business to compete independently in any of the markets affected by the transaction.
  - (b) The Broadway business has been carried on separately from the ION Trading business and the Broadway business's separate sales or brand identity has been maintained.
  - (c) The Broadway business and the ION Trading business have been maintained as a going concern and sufficient resources have been made available for the development of the Broadway business and the ION Trading business, on the basis of their respective pre-merger business plans.
  - (d) No substantive changes have been made to the organisational structure of, or the management responsibilities within, the Broadway business or the ION Trading business, except in the ordinary course of business.

- (e) The nature, description, range and quality of goods and/or services supplied in the UK by the Broadway business and the ION Trading business have been maintained and preserved.
- (f) Except in the ordinary course of business for the separate operation of the two businesses:
  - (i) all of the assets of the Broadway business and the ION Trading business, including facilities and goodwill, have been maintained and preserved as at the start of the Relevant Period;
  - (ii) none of the assets of the Broadway business or the ION Trading business have been disposed of; and
  - (iii) no interest in the assets of the Broadway business or the ION Trading business has been created or disposed of.
- (g) There has been no integration of the information technology of the Broadway or ION Trading businesses, and the software and hardware platforms of the Broadway business have remained essentially unchanged, except for routine changes and maintenance.
- (h) Subject to integration which had occurred prior to the commencement date, the customer and supplier lists of the two businesses have been operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Broadway business have been carried out by the Broadway business alone and, for the avoidance of doubt, the ION Trading business has not negotiated on behalf of the Broadway business (and vice versa) or entered into any joint agreements with the Broadway business (and vice versa).
- (i) All existing contracts of the Broadway business and the ION Trading business have been serviced by the business to which they were awarded, except to the extent novated, assigned or subcontracted prior to the commencement date.
- (j) No changes have been made to key staff of the Broadway business or the ION Trading business.
- (k) No key staff have been transferred between the Broadway business and the ION Trading business.
- (I) All reasonable steps have been taken to encourage all key staff to remain with the Broadway business and the ION Trading business.

- (m) Except as permitted by the Order, no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the two businesses, has passed, directly or indirectly, from the Broadway business (or any of its employees, directors, agents or affiliates) to the ION Trading business (or any of its employees, directors, agents or affiliates), or vice versa.
- (n) Except as listed in paragraph (o) below, there have been no:
  - (i) key staff that have left or joined the Broadway business or the ION Trading business;
  - (ii) interruptions of the Broadway business or the ION Trading business (including without limitation procurement, production, logistics, sales and employee relations arrangements) that have prevented it from operating in the ordinary course of business for more than 24 hours;
  - (iii) substantial customer volumes won or lost or substantial changes to the customer contracts for the Broadway business or the ION Trading business; or
  - (iv) substantial changes in the Broadway or ION Trading business's contractual arrangements or relationships with key suppliers.
- (o) [list of material developments]
- 3. ION Trading and its subsidiaries remain in full compliance with the Order and will, or will procure that Broadway, continue actively to keep the CMA informed of any material developments relating to the Broadway business or the ION Trading business in accordance with paragraph 8 of the Order.

#### Interpretation

4. Terms defined in the Order have the same meaning in this compliance statement.

#### I understand that:

it is a criminal offence under section 117 of the Enterprise Act 2002 for a person recklessly or knowingly to supply to the CMA information which is false or misleading in any material respect. Breach of this provision can result in **fines, imprisonment for a term not exceeding two years, or both**. (Section 117 of the Enterprise Act 2002.)

Failure to comply with this order without reasonable excuse may result in the CMA imposing a **penalty of up to 5% of the total value of the turnover** (both in and outside the United Kingdom) of the enterprises owned or controlled by the person on whom the penalty is imposed. (Section 94A of the Enterprise Act 2002.)

FOR AND ON BEHALF OF ION TRADING
Signature
Name
Title
Date

#### **Compliance statement for Broadway**

I [insert name] confirm on behalf of Broadway that:

#### **Compliance in the Relevant Period**

- 1. In the period from [insert date] to [insert date] (the Relevant Period):
  - (a) Broadway has complied with the Order made by the CMA in relation to the transaction on 2 April 2020 (the Order).
  - (b) Broadway's subsidiaries have also complied with this Order.
- 2. Subject to paragraph 3 of the Order, and except with the prior written consent of the CMA:
  - (a) No action has been taken by Broadway that might prejudice a reference of the transaction under section 22 of the Act or impede the taking of any action by the CMA which may be justified by its decision on such a reference, including any action which might:
    - (i) lead to the integration of the Broadway business with the ION business;
    - (ii) transfer the ownership or control of the ION business or the Broadway business or any of their subsidiaries; or
    - (iii) otherwise impair the ability of the Broadway business or the ION business to compete independently in any of the markets affected by the transaction.
  - (b) The Broadway business has been carried on separately from the ION business and the Broadway business's separate sales or brand identity has been maintained.
  - (c) The Broadway business has been maintained as a going concern and sufficient resources have been made available for the development of the Broadway business, on the basis of its respective pre-merger business plan.
  - (d) No substantive changes have been made to the organisational structure of, or the management responsibilities within the Broadway business except in the ordinary course of business.

- (e) The nature, description, range and quality of goods and/or services supplied in the UK by the Broadway business have been maintained and preserved.
- (f) Except in the ordinary course of business for the separate operation of the two businesses:
  - (i) all of the assets of the Broadway business, including facilities and goodwill, have been maintained and preserved as at the start of the Relevant Period;
  - (ii) none of the assets of the Broadway business have been disposed of; and
  - (iii) no interest in the assets of the Broadway business has been created or disposed of.
- (g) There has been no integration of the information technology of the Broadway business, and the software and hardware platforms of the Broadway business have remained essentially unchanged, except for routine changes and maintenance.
- (h) Subject to integration which had occurred prior to the commencement date, the customer and supplier lists of the two businesses have been operated and updated separately and any negotiations with any existing or potential customers and suppliers in relation to the Broadway business have been carried out by the Broadway business alone and, for the avoidance of doubt, the ION business has not negotiated on behalf of the Broadway business (and vice versa) or entered into any joint agreements with the Broadway business (and vice versa).
- (i) All existing contracts of the Broadway business have been serviced by the business to which they were awarded, except to the extent novated, assigned or subcontracted prior to the commencement date.
- (j) No changes have been made to key staff of the Broadway business.
- (k) No key staff have been transferred between the Broadway business and the ION business.
- (I) All reasonable steps have been taken to encourage all key staff to remain with the Broadway business.
- (m) Except as permitted by the Order, no business secrets, know-how, commercially-sensitive information, intellectual property or any other information of a confidential or proprietary nature relating to either of the

two businesses, has passed, directly or indirectly, from the Broadway business (or any of its employees, directors, agents or affiliates) to the ION business (or any of its employees, directors, agents or affiliates), or vice versa.

- (n) Except as listed in paragraph (o) below, there have been no:
  - (i) key staff that have left or joined the Broadway business;
  - (ii) interruptions of the Broadway business (including without limitation procurement, production, logistics, sales and employee relations arrangements) that have prevented it from operating in the ordinary course of business for more than 24 hours;
  - (iii) substantial customer volumes won or lost or substantial changes to the customer contracts for the Broadway business; or
  - (iv) substantial changes in the Broadway business's contractual arrangements or relationships with key suppliers.
- (o) [list of material developments]
- 3. Broadway remains in full compliance with the Order and will continue actively to keep the CMA informed of any material developments relating to the Broadway business in accordance with paragraph 8 of the Order.

#### Interpretation

4. Terms defined in the Order have the same meaning in this compliance statement.

#### I understand that:

- 5. it is a criminal offence under section 117 of the Enterprise Act 2002 for a person recklessly or knowingly to supply to the CMA information which is false or misleading in any material respect. Breach of this provision can result in **fines, imprisonment for a term not exceeding two years, or both**. (Section 117 of the Enterprise Act 2002.)
- 6. Failure to comply with this order without reasonable excuse may result in the CMA imposing a **penalty of up to 5% of the total value of the turnover** (both in and outside the United Kingdom) of the enterprises owned or controlled by the person on whom the penalty is imposed. (Section 94A of the Enterprise Act 2002.)

# FOR AND ON BEHALF OF BROADWAY Signature Name Title Date