



Department  
of Health &  
Social Care

# **The 2019 Voluntary Scheme for Branded Medicines Pricing and Access and The Branded Health Service Medicines (Costs) Regulations 2018**

**Aggregate net sales and payment  
information 18 November 2019**

Published December 2019

# Aggregate Net Sales and Payment Information — 18 November 2019

**TABLE 1 — Unaudited Sales Reports: Measured Sales**

Aggregate Net Sales Subject to Affordability Mechanism (Measured Sales)

<b>Year</b>	<b>2019 Voluntary Scheme</b>	<b>Statutory Scheme</b>	<b>Parallel Imports</b>	<b>Total</b>
<b>2018 Q1</b>	£2,150M	£ 391M	£140M	£ 2,681M
<b>2018 Q2</b>	£2,191M	£ 412M	£147M	£ 2,750M
<b>2018 Q3</b>	£2,237M	£ 420M	£151M	£ 2,808M
<b>2018 Q4</b>	£2,285M	£ 422M	£162M	£ 2,869M
<b>2018 Total</b>	£8,867M	£1,643M	£599M	£11,109M
<b>2019 Q1</b>	£2,187M	£ 410M	£148M	£ 2,745M
<b>2019 Q2</b>	£2,168M	£ 427M	£142M	£ 2,737M
<b>2019 Q3</b>	£2,298M	£ 416M	£134M	£ 2,849M

## Table 1 notes

1. Table 1 sets out aggregate information about Measured Sales subject to the Affordability Mechanism. It includes information received on parallel imports and information from audited annual Sales Reports and unaudited quarterly Sales Reports provided by members of the 2019 Voluntary Scheme and the statutory scheme.
2. The baseline for Measured Sales in respect of the statutory scheme and parallel imports has been calculated in accordance with Annex 4, paragraph 1 of the 2019 Voluntary Scheme.
3. Measured Sales is defined in the glossary of the 2019 Voluntary Scheme for Branded Medicines Pricing and Access as "Sales of Scheme Products by Scheme Members, Statutory Scheme Sales and Parallel Import Sales, but excluding exemptions from Measured Sales".
4. 2019 Voluntary Scheme total for 2018 reflects 2018 audited sales reports.

**TABLE 2 — 2019 Voluntary Scheme Sales Reports: Eligible Sales and resulting Total Scheme Payments**

<b>Period</b>	<b>Aggregate Eligible Sales (Column 1)</b>	<b>Resulting aggregate Scheme Payments (Column 2)</b>
2019 Q1	£2,056M	£197M
2019 Q2	£2,105M	£202M
2019 Q3	£2,252M	£216M

## Table 2 notes

1. Table 2, which is derived from unaudited quarterly Sales Reports provided by members of the 2019 Voluntary Scheme, sets out aggregate annual audited and unaudited quarterly information showing Eligible Sales covered by the Scheme Payment and the resulting Scheme Payments.

There are two columns of information:

Column 1 — Aggregate Eligible Sales;

Column 2 — Resulting aggregate Scheme Payments due for the respective periods.

Note: Eligible Sales is defined in the Glossary of the 2019 Voluntary Scheme as "Sales of Scheme Products but excluding Exemptions from Eligible Sales". The percentage payment applies to these sales. Eligible Sales excludes certain types of sales, including the first £5 million of sales by a Medium-Sized Company and New Active Substance (NAS) Sales. Both of these sales categories are, however, included in Measured Sales and, therefore, the calculation of the overall sum to be repaid across all Scheme Members.

**TABLE 3 — Statutory scheme Sales Reports: net sales covered by the statutory scheme payment and resulting payments**

<b>Statutory Scheme payment and resulting payments</b>	<b>Jan-Mar 2019</b>	<b>Apr-Jun 2019</b>	<b>Jul-Sep 2019</b>
Aggregate net sales covered by the applicable annual statutory scheme payment (a)	<b>£139M</b>	<b>£136M</b>	<b>£170M</b>
Resulting aggregate statutory scheme payment (b)	<b>£14M</b>	<b>£13M</b>	<b>£17M</b>
Net sales of extant frameworks and public contracts subject to 7.8% payment (c)	<b>£52M</b>	<b>£84M</b>	<b>£80M</b>
Resulting statutory scheme 7.8% payment (d)	<b>£4M</b>	<b>£7M</b>	<b>£6M</b>
Total resulting statutory scheme payment (b + d)	<b>£18M</b>	<b>£20M</b>	<b>£23M</b>

### Table 3 notes

1. Table 3 is derived from unaudited statutory scheme Sales Reports. It sets out aggregate unaudited quarterly information showing net sales covered by the statutory scheme payment and the resulting payments.

## General notes

Note 1: The information in all tables is that held on the Department of Health and Social Care's database at 18 November 2019.

Note 2: Totals may not sum due to rounding.

Note 3: All tables are subject to future correction where errors are discovered or where audited data replaces best available data and will be updated at each quarterly publication point to reflect the latest available information. The audit and reconciliation arrangements are set out in paragraphs 4.26-4.31 of the 2019 Voluntary Scheme. The statutory scheme audit requirements are set out at paragraph 23 of the Regulations.

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