



2014 to 2020 European Structural and Investment Funds Growth Programme

Call for Proposals – Online Applications European Social Fund

Priority Axis 2: Skills for Growth

Managing Authority	Department for Work and Pensions (DWP)
ESI Fund	European Social Fund
Priority Axis:	Priority Axis 2: Skills for Growth
Investment Priority	2.1: Enhancing equal access to lifelong learning
Call Reference:	Leeds City Region – Basic Skills Programme OC20S19P1692
LEP Area:	Leeds City Region
Call Opens:	14 November 2019
Call Closes:	Midnight – 06 February 2020
Application Process	Applications for funding must be completed and submitted using the ECLAIMS IT system.
	Applications submitted via any other method will not be accepted.
	Please <u>do not</u> use ECLAIMS to access or apply against <u>ERDF</u> calls published on GOV.UK – the online application process is only applicable to specified ESF open calls.
	Please note: the ECLAIMS system can only be accessed from within the UK.

Contents

- Call Context
 - 1.1 National Context
 - 1.2 Local Development Need
 - 1.3 Scope of Activity
- 2. Call Requirements
- 3. Required Deliverables
- 4. General Information
 - 4.1 Compliance and Eligibility
 - 4.2 Intervention Rate & Match Funding
 - 4.3 Applicants
 - **4.4 Cross Cutting Themes**
 - 4.5 State Aid
 - 4.6 Funding Agreement
 - **4.7 Procurement**
 - 4.8 Retrospection
- 5. Application Process & Prioritisation Methodology
- 6. Technical Support
- 7. Key Reference Documents
- 8. Full Application Supporting Document Checklist
- 9. Full Application Submission
- 10. Accessing ECLAIMS
- 11. Timescales
- 12. Appendix A Common output indicators

1. Call Context

The 2014 to 2020 European Structural and Investment Funds (ESIF) bring the European Regional Development Fund (ERDF), European Social Fund (ESF) and part of the European Agricultural Fund for Rural Development (EAFRD) together into a single European Union (EU) Structural Investment Funds (ESIF) Growth Programme for England supporting the key growth priorities of innovation, research and development, support for Small and Medium Enterprises (SME), low carbon, skills, employment, and social inclusion.

The Government has confirmed that it will guarantee funding for ESF projects that are contracted by the end of 2020. Whatever the outcome of the EU negotiations, this guarantee will stand. This ensures that UK organisations, such as charities, businesses and universities, will continue to receive funding over a project's lifetime if they successfully bid into EU-funded programmes before the end of 2020, even in the event of a no-deal. Details of the guarantee can be found at the following website link.

All contracted ESF projects must be completed by the end of the programme period in 2023. Each application for ESF will be required to demonstrate that it delivers good value for money and domestic strategic priorities.

European Structural and Investment Funds are managed by the Ministry of Housing, Communities and Local Government (ERDF), Department for Work and Pensions (ESF) and the Department for Environment Food and Rural Affairs (EAFRD). In London, the Greater London Authority acts as an Intermediate Body for the European Regional Development Fund and European Social Fund programmes. Unless stated otherwise, the term "Managing Authority" will apply to all these organisations. These Departments are the Managing Authorities for each Fund. The Managing Authorities work closely with local partners who provide:

- Practical advice and information to the Managing Authorities to assist in the preparation of local plans that contribute towards Operational Programme priorities and targets;
- Local intelligence to the Managing Authorities in the development of project calls (decided by the Managing Authorities) that reflect Operational Programme and local development needs as well as match funding opportunities;
- Advice on local economic growth conditions and opportunities within the context of Operational Programmes and the local ESIF Strategy to aid the Managing Authority's appraisal of each Full Application.

This call is issued by the Department for Work and Pensions (DWP) to commission ESF Funded projects that will support the **Priority Axis 2 of the Operational Programme: Skills for Growth** and **Investment Priority: 2.1 Enhancing equal access to lifelong learning** as set out in the Operational Programme.

All applications will need to be eligible under the European Social Fund Operational Programme for England 2014 to 2020. The <u>ESF Operational Programme</u> is available for applicants to read.

This call for proposal sets out the requirements for any applicants to consider before applying. Applications against this call will usually be appraised as part of a single-

ESF Call Template – Online Application

Version 2

stage appraisal process and successful applicants will enter into a funding agreement with the DWP. Further information is given in sections 4 to 10.

However, if an existing ESF Grant Recipient submits an application to extend their existing ESF Project via this open call and, if the cumulative value of all Full Applications received against it is below the call value, the ESF Managing Authority may choose to consider and assess that application via the Project Change Request route.

The decision on whether or not to use the Project Change Request route is a Managing Authority decision and will only be considered once the call is closed. To determine whether the Project Change Request route may be appropriate, the Managing Authority will take into account:

- Existing project performance against financial, output and result targets;
- The existing Grant Recipient track record within the ESF Programme;
- Completeness, robustness and detail of the information provided in the Full Application Form and supporting documents which would inform the Project Change Request assessment;
- Scale and complexity of any proposed changes between their existing ESF Project and their new Full Application proposal;
- Eligibility and availability of match-funding for the new/extended project delivery period.

This list is not exhaustive and, if there are any concerns about the delivery and/or management of the existing project, then the Full Application will be subject to the standard Full Appraisal process.

The same Project Change Request route may also be considered by the Managing Authority where the cumulative value of applications against an open call exceeds the overall call value, but the ESF Managing Authority then exercises their right to "increase the indicative allocation, or support more or fewer projects subject to the volume and quality of proposals received" as set out in this call specification or in cases where there is only one applicant against this call and that applicant is already delivering the same type of ESF Project in the same LEP Area under the same Investment Priority.

All ESF applicants will need to be aware of the requirement to collect and report data on all participants as per Annex 1 of the ESF regulation (see Appendix A). This will be in addition to the requirement to report on the output and result indicators referred to in section 3 of the call for proposal.

1.1 **National Context**

This priority axis aims to support skills for growth. It will support activities through:

Investment priority: 2.1 - Enhancing equal access to lifelong learning for all age groups in formal, non-formal and informal settings, upgrading the knowledge, skills and competences of the workforce, and promoting flexible learning pathways including through career guidance and validation of acquired competences

ESF will not fund activity that duplicates or cuts across national policy on grants and loans for tuition for skills activities. Exemptions to this principle will be considered

Version 2

only where a local specific need and/or market failure has been demonstrated and where the activity falls within the scope of the Operational Programme.

Full details of what can and cannot be supported under this Investment Priority are set out in the Operational Programme. Details of the specific objectives have been reproduced below.

Specific Objective	Results that the Member States seek to achieve with Union support
To address the basic skills needs of employed people, particularly in SMEs and micro businesses.	The additional support from this investment priority will help employed people to gain basic skills. It will also improve the capacity of SMEs and micro businesses and support business growth. We have set an output target for the number of participants without basic skills and a result target for participants gaining basic skills.
To increase the skills levels of employed people from the existing level to the next level up, to encourage progression in employment.	The additional support from this investment priority will help employed people to progress at work through achieving higher skills, and it will drive growth in their organisation by improving productivity. We have set result targets for participants gaining qualifications or units – separate targets for level 2 and level 3.
To increase the number of people with technical and job specific skills, particularly at level 3 and above and into higher and advanced level apprenticeships, to support business growth.	The main result that will be achieved is that more participants will have gained a qualification or a unit of qualification. This investment priority will also support business growth through the development of a more highly skilled workforce. We have set a result target for participants gaining qualifications or units at level 3 or above.
To increase the skills levels of employed women to encourage progression in employment and help address the gender employment and wage gap.	The additional support from this investment priority will support women .in raising the level of their skills, helping them to progress in employment or self-employment and achieve higher earnings. There is a result target about progression in work. This investment priority will also contribute to supporting business growth through the development of a more highly skilled workforce.

1.2 Local Development Need

Projects must deliver activity which directly contributes to the objectives of Priority Axis 2, Investment Priority 2.1 of the Operational Programme, and which meets the **local development need** expressed in the text and table below.

Local Priorities:

Leeds City Region is the biggest city region economy in the country, with an annual output of £69.6bn representing 5% of the English total. It hosts 119,000 businesses, 3 million residents and a workforce of 1.4m. Nine Higher Education institutions and 14 Further Education Colleges are based in the City Region, which is home to a student population of around 230,000.

Despite the City Region's undoubted economic strengths and assets, it is not realising its full potential. The decline of heavy industry has left a legacy of pockets of serious deprivation and an economy that is less productive than those in many other parts of the country.

The revised vision for the City Region is to be a globally recognised economy where good growth delivers high levels of prosperity, jobs and quality of life for everyone. This revised vision places a greater emphasis on "good growth", where a radical uplift in growth, productivity and business success goes hand in hand with quality jobs that connect all people and places to opportunity and improved quality of life. Achieving the vision will mean that the Leeds City Region economy becomes stronger, more dynamic and resilient, and will be on course to consistently improve performance compared to national averages and international competitors over time. The original Leeds City Region Strategic Economic Plan (SEP) was agreed in 2014, and has been updated to reflect the new focus on good growth and to account for economic change since the initial publication. The following thematic priorities were set out in the revised SEP:

PRIORITY 1: Growing Businesses

PRIORITY 2: Skilled People, Better Jobs

PRIORITY 3: Clean Energy and Environmental Resilience

PRIORITY 4: Infrastructure for Growth

Challenges and opportunities in Leeds City Region:

Projects must deliver activity which directly contributes to the objectives of Priority Axis 2, Investment Priority 2.1 of the Operational Programme, and which meets the local development need expressed in the text and tables below.

One of the aims of the Leeds City Region Local Enterprise Partnership is to develop a locally responsive skills system which reduces economic barriers for residents and creates more relevant skills provision. A key priority to achieve this is the need to raise individual achievement and aspiration amongst people in the region.

A key challenge for Leeds City Region is that our resident workforce is aging, low skilled and low paid, and residents are not able to access the high value jobs being created. The first step for most people in achieving the qualifications required to access these higher skilled jobs is the completion of basic skills courses.

Leeds City Region Enterprise Partnership aim is to address the skills levels of employees and increase the number of people with technical and job specific skills,

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Version 2

where they have either no qualifications or are qualified only to level 1 in English, Maths or ESOL (if appropriate) as this is widening the skills gap and impacting on the productivity and economic growth in Leeds City Region. There is also a groundswell of activity locally to support the development of digital skills at all ages and levels – digital skills should also feature in the roll out of this activity but must complement and add value to that already taking place within the City Region.

Leeds City Region LEP wish to support employees particularly in the Leeds City Region growth sectors where there is a gap in basic skills capability and qualifications. The number of jobs in these sectors where higher level qualifications, including degrees, are required is increasing and this is reducing the jobs where lower skills are required. Leeds City Region LEP area therefore need to upskill lower-skilled employees to support career adaptability and in-work progression.

Estimates based on the OECD's Survey of Adult Skills suggest that nine million working aged adults in England (more than a quarter of the total) have low literacy or numeracy skills or both, with negative consequences for employability, productivity and social inclusion.

Poor basic skills are widespread among people in work. The Skills for Life Survey found that nationally 15% of people in employment have weak literacy (entry level and below) and 49% have numeracy skills at entry level and below. Among people in employment who hold no formal qualifications or are qualified at a low level the respective proportions increase to 22% and 67%.

Drilling down to the local level, according to small area estimates based on the Skills for Life Survey:

- 280,000 adults (aged 16-64) in Leeds City Region (16% of all adults) have Entry Level and below skills in literacy, 16% of the population.
- 884,000 (50%) are at Entry Level and below in respect of numeracy.
- 88.000 (5%) have requirements around ESOL.

Source: https://www.gov.uk/government/statistical-data-sets/2011-skills-for-life-survey-small-area-estimation-data

As the table, below, shows, the greatest numbers of people with literacy, numeracy and ESOL needs are concentrated in Leeds, Bradford and Kirklees. However, Wakefield has high proportions of its population who have literacy and numeracy needs.

Estimated number and proportion of people (aged 16-64) with literacy and numeracy skills at entry level and below and with ESOL needs

		Count		% of popu	lation		
Local Authority	Population	Literacy	Numeracy	ESOL	Literacy	Numeracy	ESOL
Name							
Bradford	317,103	52,425	173,824	26,444	17%	55%	8%
Calderdale	128,344	19,978	64,182	4,863	16%	50%	4%
Craven	33,173	4,635	15,035	605	14%	45%	2%

ESF Call Template - Online Application

Version 2

Harrogate	95,924	12,639	40,858	3,049	13%	43%	3%
Kirklees	258,079	41,282	135,079	14,982	16%	52%	6%
Leeds	529,384	84,163	258,044	28,142	16%	49%	5%
Selby	52,745	7,720	25,116	564	15%	48%	1%
Wakefield	207,513	39,480	115,031	3,998	19%	55%	2%
York	128,826	18,084	56,589	3,785	14%	44%	3%
Total	1,751,091	280,405	883,759	86,432	16%	50%	5%

Source: Skills for life survey: small area estimation data

Basic skills deficiencies are highlighted as a problem by employers in Leeds City Region. According to the Employer Skills Survey 2017, one-in-seven employers say that they have workers who lack full proficiency. Among this group 31% say that their workers have problems with reading and understanding instructions, guidelines, manuals or reports, whilst 21% say that workers lack basic numerical skills and understanding.

Data relating to the demographic profile of people with basic skills needs are not available at local level. However, national data highlights the groups that are more likely to be affected. Weak literacy is associated with having a first language other than English, having a learning difficulty, being aged 45 or older, working in a "blue collar" occupation, infrequent or no use of computers, and low qualifications. These characteristics are also associated with weak literacy but with the addition of being female.

An important point is that average attainment in literacy and numeracy declines with age. Given that people now retire from work later in life there is a growing need to maintain older people's skills. However, around one-third of 16-19 year olds lack basic skills. Even among young adults qualified to degree level, around 7% have low basic skills, whilst one in five people with a qualification at level 4 and 5 such as higher national certificates and diplomas and foundation degrees, have low basic skills.

Many workers who lack basic skills are employed in lower-skilled roles for which there is no strong apparent need for literacy and numeracy. However, a significant proportion of these jobs may be threatened in the future by automation, creating a need for individuals to develop the basic skills that will be essential for career adaptability. According to some studies more than 90% of jobs in routine operative occupations are highly likely to be automated over the next 20 years.

Aside from literacy and numeracy, a significant proportion of the population do not possess the full range of basic digital skills needed for daily life. According to Lloyds UK Consumer Digital Index 2019, 9% of adults in Yorkshire and the Humber are completely offline, whilst 22% lack full Essential Digital Skills for Life and 55% lack full Essential Digital Skills for Work. In addition, according to the same source, 16% of benefit claimants are digitally disengaged.

Consultation with local stakeholders during 2019 has highlighted a number of issues and barriers that need to be addressed in order to tackle the basic skills deficit among people in employment.

Version 2

- Many workers with basic skills needs are concentrated in organisations and sectors that operate a low skills model, meaning that they do not view investment in skills as a priority and in particular do not see workers' basic skills as their responsibility. This makes it difficult to engage with such organisations to put in place employer-provided training.
- Identifying and directly engaging with individual's out with the workplace is not a straightforward process.
- Individuals often lack the motivation to invest in their own skills and can be resistant to involvement even when their employer is supportive. Many low-skilled roles lack entry requirements relating to skills whilst the availability of overtime in low-skilled jobs may remove the financial incentive to invest in skills. Some older workers may also feel that the return from an investment in skills is likely to be limited at their career stage. In general, low-skilled workers are less likely to participate in education and training.
- Participation and achievement rates in adult literacy and numeracy provision is
 often low as are rates of progression of adult learners moving on from a course at
 one level of the NQF to another course.

Effective solutions to these issues may include targeted and intensive employer engagement, intensive face-to-face interaction with low-skilled individuals to overcome initial hurdles to participation and the use of innovative basic skills outreach and delivery models. Trade unions may offer a useful outreach mechanism for engaging with workers on an individual basis within the workplace.

Call Outline

In keeping with investment priority 2.1 this call will support lifelong learning and upgrade the knowledge, skills and competences of the workforce in the priority growth sectors in Leeds City Region.

This call seeks applications to address the basic skills needs of employed people and increase the number of people with technical and job specific skills, where they have either no qualifications or are qualified only to level 1 in English, Maths or ESOL (if appropriate) and to increase their skills levels by at least one level in English, Maths, ICT or ESOL (if appropriate) to promote achievement and aspiration. By addressing the basic skills needs of employees and the future workforce, businesses will benefit from increased capacity, productivity and staff retention.

Leeds City Region LEP are particularly keen to support proposals that respond to the skills needs of those who are currently employed, under-employed or require technical and job specific skills by providing basic skills support for those who have no or low qualification levels. The aim of this is to encourage progression into and within the work place.

This call is seeking project proposals which can deliver one or a number of the following activities:

 Increasing skill levels: Address basic skills needs of employees and the future workforce particularly in SMEs and micro businesses to increase their levels of literacy and numeracy and ICT leading to qualification attainment by at least one

- level in English, Maths, ICT or ESOL (if appropriate) to promote achievement and aspiration.
- **Solutions:** Provide activities which address low-level (L1 and L2) skills shortages in the priority growth sectors within the City Region.
- **Stimulate demand:** Ensure learning opportunities are made available to employees and employers who require it, and provide an integrated service with other ESF projects and other provision in Leeds City Region offering support to employers.

It is anticipated there will be a need to deliver provision which is community based and at flexible times to suit those in work.

In line with Investment Priority 2.1, activities undertaken by projects must primarily focus on support to individual participants.

Additional requirements:

Successful providers should:

- Demonstrate a strong track record of working with the target group(s), understanding their needs.
- Demonstrate strong knowledge of the Leeds City Region labour market and the (current and future) needs of local business.
- Collaborate with other providers already working with the target group to add value and not duplicate provision.
- Work in conjunction with other LEP and ESIF ESF programmes and activity to reduce the number of repeat approaches to participants and businesses.
- Ensure the programme maximises mainstream provision and provides by working in partnership with other new and/or existing providers.
- Demonstrate excellent partnerships and referral mechanisms with other skills, training and specialist providers.

Alignment:

All activities must complement and avoid duplication with other provision, thereby adding value. Successful applicants will be required to ensure that ESF provision will clearly add value and not duplicate any provision that can be arranged locally through existing mainstream institutions.

As part of avoiding duplication - as well as to create a more balanced, integrated and less confusing provision to end users, avoiding proliferation in the market place - all projects funded through this Call would be expected to explicitly undertake to working collaboratively with other local providers to minimise fragmentation in delivery and identify the best overall solution for participants.

Consortia/Partnership Applications

Applications are encouraged from consortia or other similar types of partnership arrangements. In each such case the application must be completed and submitted in the ECLAIMS IT system by the lead organisation on behalf of the partnership/consortia. The lead applicant must have the financial capacity to meet

ESF Call Template – Online Application

Version 2

the required Due Diligence criteria and, if ESF funding is awarded, this organisation will then become the lead Grant Recipient, accountable for delivery of the overall ESF Project.

Details of the local ESIF Strategy can be found at: http://www.the-lep.com/LEP/media/New/ESIF%20docs/Leeds-City-Region-ESIF-FINAL.pdf

1.3 Scope of activity

This call invites Full Applications which support the delivery of Priority Axis 2, **Investment Priority 2.1 Enhancing equal access to lifelong learning** of the European Social Fund Operational Programme and responds to the local development need set out in the Leeds City Region Local Enterprise Partnership Area European Structural and Investment Funds Strategy. This call aims to address the identified shortfalls listed in section 1.2 Local Development Need above.

2. Call Requirements

All applications are competitive.

Indicative Fund Allocation:	Indicatively, through this call the Managing Authority expects to allocate approximately £2,000,000 ESF
Anocation.	expects to anotate approximately 22,000,000 Lor
	The Managing Authority reserves the right to decrease or increase the indicative allocation, or support more or fewer projects subject to the volume and quality of proposals received.
Minimum application level	European Social Fund investment is intended to make a significant impact on local growth. Applications are expected to demonstrate appropriate scale and impact.
	The Managing Authority does not intend to allocate less than £500,000 of ESF to any single project.
	Applications requesting an ESF amount below the 'Minimum Application Level' will be rejected.
Duration of project approvals	Projects must be completed no later than 3 years and 6 months after the proposed project start date; however, the Managing Authority reserves the right to vary the maximum duration in exceptional circumstances.
	All ESF Projects must be completed by 31st December 2023. Project costs cannot be incurred beyond this date.
	NOTE: Delivery of activities and associated costs can be incurred up to and including 31 st December 2023, with the full and final claim expected no later than February 2024.

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Geographical Scope	All interventions should be focused on activity and
	beneficiaries within the Leeds City Region Local
	Enterprise Partnership area.
Specific call	This is a call for ESF activity.
requirements	
Call Deadlines	For this specific call, applications will be appraised
	following closure of the call. Applications submitted to the
	Managing Authority via the ECLAIMS IT system after
	midnight on the published call close date will not be
	considered.
	If you encounter any technical difficulties completing or submitting your Full Application via ECLAIMS, please send an email to E.CLAIMSSUPPORT@DWP.GOV.UK .
	Technical support is available Monday to Friday, from 8am to 6pm.
	It is your responsibility to submit your application in good
	time to allow time to resolve any technical issues. Except
	in the unlikely event that there is a general failure of the
	system in the final hours, we will not normally extend the
	deadline for technical issues.
	If you do not already have ECLAIMS access, to avoid any unnecessary delays in submission of your Full Application, it is recommended that you submit new ECLAIMS access requests as early in the application process as possible by sending an email to E.CLAIMSSUPPORT@DWP.GOV.UK .
	The Managing Authority reserves the right to reject
	applications which are incomplete or not submitted in a
	timely and compliant way.
Application selection	All applications will usually be scored in line with the ESF
	scoring criteria, but the MA reserve the right to offer ESF
	funding where a project complements other activity or
	provides niche activity to target groups within the ESF
	Operational Programme.
	However, the Managing Authority reserves the right to
	assess applications from existing Grant Recipients via the
	Project Change Request route where appropriate, as set
	out in the 'Call Context' section of this specification.
Applicant proposals	These can only contain activities which are eligible for
pp.iidaiii pi opdodiid	ESF.
Eligible match funding	Applicants will need to have eligible match funding for the
J	balance of costs, which must be from a source other than
	the European Union. The applicant will need to provide
	information to demonstrate that the operation is likely to
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	have the required level of match funding in place at the
	point of formal approval.
Procurement	All procurement must be undertaken in line with EU
	regulations.
State Aid law	Applicants must demonstrate compliance with State Aid
	law.
Audit/ Compliance	All expenditure and activities will be subject to rigorous
	audit and non-compliance may lead to financial penalty.

ESF cannot be used to duplicate existing activities or activities that do not address market failure. ESF can only be used to achieve additional activity or bring forward activity more quickly. Applicants must be able to demonstrate that proposals are additional to activity that would have occurred anyway or enables activity to be brought forward and delivered more quickly than otherwise would be the case in response to opportunity or demand.

3. Deliverables required under this Call:

Applications will be expected to achieve the minimum indicative level of Programme Deliverables by contributing to the following Investment Priority. The definitions of which can be accessed at the ESF Operational Programme.

Investment Priority	2.1 Enhancing equal access to lifelong learning
Specific Objectives	Enhancing equal access to lifelong learning for all age groups in formal, non-formal and informal settings, upgrading the knowledge, skills and competences of the workforce, and promoting flexible learning pathways including through career guidance and validation of acquired competences
Indicative Actions	 ESF will not support activities that duplicate or replace existing support within national programmes, but may be used to support additional activities or target groups, including provision codesigned with local partners. Examples of activities that may be supported include: skills shortages or needs in particular sectors or local areas which are not currently being addressed by employers or individuals; leadership and management training in Small and Medium size Enterprises (up to 250 employees); training and support for people at all levels, in particular addressing the needs of disadvantaged groups in and out of the workplace; access to learning; information about learning and skills; brokerage of opportunities between learners and employers.

Version 2

Results Table

NOTE: When recording your quarterly profile figures for each Results in ECLAIMS, please ensure you select the Result with the correct, relevant Category of Region suffix i.e. L = Less Developed, T = Transition, MD = More Developed.

ID	Result Indicator	Minimum Target value for this call
R3	Participants gaining basic skills	60%
R6	Participants gaining level 2 or below or a unit of a level 2 or below qualification (excluding basic skills)	25%
R8	Employed females gaining improved labour market status	35%

Outputs Table

NOTE: When recording your quarterly profile figures for each Output in ECLAIMS, please ensure you select the Output with the correct, relevant Category of Region suffix i.e. L = Less Developed, T = Transition, MD = More Developed.

ID	Output Indicator	Total Minimum target value for this call
01	Participants	2105
01	Participants (Male)	1053
01	Participants (Female)	1052
O4	Participants over 50 years of age	526
O5	Participants from ethnic minorities	421
ESF - CO16	Participants with disabilities	421
ESF - CO14	Participants who live in a single adult household with dependent children	105
O6	Participants without basic skills	2105

ESF Call Template – Online Application

Version 2

Outputs and Results Rationale

Applicants must explain in detail in their Full Application how they have estimated each of the outputs and results for their project, demonstrating clearly how each of the proposed outputs and results directly link to their specific project activities and objectives. The related output and results figures need to be consistent e.g. there should not be more 'Inactive Participant' forecast results than actual Inactive Participants recorded as taking part in the ESF Project in the forecasted output figures.

Applicants must also explain their approach for forecasting each deliverable; including the specific base-lining/research they have undertaken to ensure their projected profiles are realistic and achievable and any assumptions they have made which impact on their forecasts.

Where an applicant is proposing one or more output or result figures below the expected minimum target value for this call, an explanation must also be provided by the applicant in their Full Application.

ESF Outputs and Results Indicator Definitions Guidance is available on GOV.UK here.

Applicants will also need to ensure robust systems are in place, and be able to describe them, to capture and record the targets and to report quantitative and qualitative performance across the Leeds City Region LEP area. All operations will be required to collect data and report progress against the deliverables with each claim. Where an operation underperforms against their deliverables they may be subject to a performance penalty.

There must be a fully evidenced audit trail for all contracted deliverables.

4. General Information

Essential information to support the drafting of an application and delivery of a successful ESF funded project is available at the European Growth Funding website pages.

4.1 Compliance and Eligibility

When developing an application, Applicants should refer to <u>guidance</u> on eligible Applicants, activities and costs. These are for guidance only and Applicants should take their own specialist advice if in doubt. It is the responsibility of the Applicant to ensure that the rules and guidance are adhered to both at application stage and following approval.

European Structural Investment Funds (ESIF) are governed by European regulations and national rules. Applicants are advised to familiarise themselves with the relevant documentation listed in the 'Document Checklist' (Section 8 of this call specification) prior to completing and submitting their Full Application in the ECLAIMS IT system. If successful, Applicants will enter into the standard Funding Agreement and must abide by the standard terms and conditions contained therein. Applicants are therefore strongly advised to read these terms and conditions to ensure that they

ESF Call Template – Online Application

Version 2

would be able to enter into such an agreement prior to responding to the call. Once a Funding Agreement has been issued it should be signed and returned within a short timescale.

4.2 Intervention Rate & Match Funding

ESF is funding used where no other funding can be obtained (the funder of last resort) and the maximum ESF intervention rate for the operation is 50% (depending on category of region). This means ESF can contribute <u>up to 50%</u> of the total eligible project costs, subject to State Aid regulations. The remaining 50% or more must come from other eligible sources. For all full applications, the applicant will need to provide information to demonstrate that the operation is likely to have the required level of match funding in place at the point of formal approval.

ESF is not paid in advance and expenditure must be defrayed prior to the submission of any claims. Applicants may be asked to demonstrate how they are able to cash flow the operation.

4.3 Applicants

Applicants must be legally constituted at the point of signing a Funding Agreement, and be able to enter into a legally binding Funding Agreement. The Applicant will be the organisation that, if the application is successful, enters into a contract for ESF and therefore carries the liability for ensuring that the terms of the ESF Funding Agreement are met by them and to all delivery partners. If there is more than one organisation applying for the funds, a lead organisation must be selected to become the Applicant. It is this organisation that carries the responsibility and liability for carrying out a compliant project.

The Managing Authority will consider the Applicant's track record, both positive and negative. If the Applicant has been involved in the delivery of previous European grants and any irregularities with this (these) grant(s) have been identified, the Managing Authority will look into these and expect to see how and what steps have been taken to ensure that these have been addressed to mitigate the risk of further irregularities in the future. It is acknowledged that some organisations will be new to ESIF funding and will not have a track record.

4.4 Cross Cutting Themes

All applications received under this Call should demonstrate how the Cross Cutting Themes have been addressed in the project design and development. Cross cutting themes for ESF are 'gender equality and equal opportunities' and 'sustainable development'.

For ESF, the project applicants will be required to deliver their services in-line with the Public Sector Equality Duty (as defined in the Equality Act 2010). All projects must have a gender and equal opportunities policy and implementation plan which will be submitted at full application stage and in-line with Managing Authority guidance. Project applicants will also be required to answer a number of ESF-specific equality questions which will be set out in both the Full Application screens in the ECLAIMS IT system and the related ESF Online Full Application guidance.

Version 2 Published: 14/11/2019

For ESF, all projects will also be required to submit a sustainable development policy and implementation plan (in-line with guidance produced by the Managing Authority).

The ESF programme particularly welcomes projects that have an environmental focus that can meet the strategic fit at local and programme level whilst also adding value by:

- supporting environmental sustainability; and/ or
- complementing the environmental thematic objectives of other programmes such as ERDF; and/or
- using the environment as a resource to help motivate disadvantaged people.

Further information is available in the **ESF Operational Programme** and in ESF Action Note 019/18: New Assessment Scoring Procedures for Equality and Sustainable Development in ESF.

4.5 State Aid & Revenue Generation

Applicants are required, in the Full Application, to provide a view on how their proposal complies with State Aid law. Applicants must ensure that projects comply with the law on State Aid. Grant funding to any economic undertaking which is state aid can only be awarded if it is compatible aid, in that it complies with the terms of a notified scheme or is covered by the De Minimis Regulation. Guidance for grant recipients, explaining more about State Aid, is available; it is important that Applicants take responsibility for understanding the importance of the State Aid rules and securing their full compliance with them throughout the project, if it is selected into the Programme.

The Managing Authority is not able to give legal advice on State Aid. It is the responsibility of the Applicant to ensure that the operation is State Aid compliant.

Where the Applicant does not perceive that there is any State Aid, it should state whether or not it considers Articles 61 and 65(8) of regulation 1303/2013 to apply. This revenue should be taken into account in calculating eligible expenditure. Article 61 refers to monitoring revenues generated after completion of the project, and Article 65(8) how to deal with differences in the forecast and actual revenues at the end of the operation. The details of this will be tested at the full application stage.

4.6 **Funding Agreement**

The Funding Agreement is a standard, non-negotiable and legally binding document. Any successful Applicant will be subject to the terms and conditions contained within this agreement. Applicants are strongly advised to seek their own advice to ensure

Version 2

¹ Article 107(1) of the Treaty on the Functioning of the European Union provides that: "Save as otherwise provided in the Treaties, any aid granted by a Member State or through state resources in any form whatsoever which distorts or threatens to distort competition by favouring certain undertakings or the production of certain goods shall, in so far as it affects trade between Member States, be incompatible with the internal market."

that they would be able to enter into and abide by the terms of the Funding Agreement.

Failure to meet any of the conditions of the agreement or the commitments within the application will result in claw back of funding.

Applicants should be aware that additional provisions and securities may be included within the Funding Agreement to protect the investment. These will be further discussed if relevant following the Full Application stage.

4.7 Procurement

All costs delivered by the Grant Recipient (the applicant) and/or delivery partners must be delivered on an actual cost basis. Other costs must be procured in line with EU regulations. The most common error identified during audit has been failure to comply with relevant procurement regulations and crucially to maintain a full audit trail to prove that they have complied with the relevant regulation. Robust and transparent procurement is required to ensure that Grant Recipients:

- consider value for money;
- maximise efficient use of public money; and
- maintain competitiveness and fairness across the European Union.

It is recommended that applicants seek their own legal advice pertaining to their procurement and requirements to publicise any tendering opportunities.

The Managing Authority is not able to give legal advice on procurement. It is the responsibility of the applicant to ensure the project is compliant in this respect.

4.8 Retrospection

There will be no retrospection for applications made against this call.

For organisations applying for ESF funds through the Single-Stage Application process, the effective date for incurring eligible ESF expenditure will be the day after the relevant open call closing date. Any expenditure incurred by an ESF Direct Bid project prior to this date is ineligible.

However, any expenditure incurred by an ESF applicant, up to and including the date on which an ESF Funding Agreement is fully executed, will be at the applicant's own risk.

5. Application Process & Prioritisation Methodology

The ESF application process is a single-stage process – Full Application only.

Applicants must fully complete the Full Application information required in the ECLAIMS IT system (section 9 refers).

The ESF Online Full Application guidance for Applicants, is available on the <u>European Growth Funding</u> website pages – this document includes step-by-step

ESF Call Template – Online Application

Version 2

details of how to record you Full Application information in ECLAIMS, as well as guidance on the depth and content expectations.

Following the call closing date, applications will usually first be subject to a Gateway Assessment undertaken by the Managing Authority under the following criteria:

- Applicant eligibility:
- Activity and expenditure eligibility; and
- The fit with the ESF Operational Programme and the call.

Proposals that pass the Gateway Assessment will move into the Core Assessment which consists of the following:

- Strategic fit;
- Value for money;
- Management and control;
- Deliverability:
- Procurement / tendering; and
- State Aid compliance.

The Managing Authority will seek advice from partners when considering applications to ensure its appraisal is informed by local economic growth conditions and opportunities within the context of Operational Programmes and the local ESIF Strategy. This will include the relevant LEP Area ESIF Committee and other partners deemed relevant to the application.

The appraisal and any prioritisation will be undertaken using only the information supplied as part of the application process. The Managing Authority cannot accept further detail outside this process.

However, the Managing Authority reserves the right to assess applications from existing Grant Recipients via the Project Change Request route where appropriate, as set out in the 'Call Context' section of this specification.

Non-public sector Applicants may be subject to due financial diligence checks. Applicants will be required to submit accounts, and to clarify financial or other organisational information. New Applicant organisations may be required to provide details of a guarantor.

If, following the appraisal process, an applicant is not satisfied with the ESF funding decision for their project, they can submit an appeal in writing to the ESF Managing Authority.

6. **Technical Support**

All Full Applications for this call **must** be completed and submitted using only the ECLAIMS IT system. Applications submitted via any other method will not be accepted.

If you encounter any technical difficulties completing or submitting your Full Application via the ECLAIMS IT system, please send an email to: E.CLAIMSSUPPORT@DWP.GOV.UK

It is your responsibility to submit your application in good time to allow time to resolve any technical issues. Except in the unlikely event that there is a general failure of the system in the final hours, we will not normally extend the deadline for technical issues.

ESF Call Template - Online Application

Version 2

Technical support is available Monday to Friday, from 8am to 6pm.

Please retain evidence of your request(s) for any Technical Support, in case there are any issues arising around this element of the application process which may need further investigation.

Please also note that, as this is a competitive call and to preserve impartiality, other than providing Technical Support, we are unable to enter into correspondence with applicants over their Full Application prior to the call closing date. Details of where guidance can be found are contained throughout this calls document.

7. Key Reference Documents

When developing your Full Application, it is recommended that you refer to the following documents as a minimum:

- ESF Online Full Application Guidance;
- Local Enterprise Partnership area's ESIF strategy;
- National ESF Eligibility Rules;
- ESF Programme Guidance.

8. Full Application – Supporting Document Checklist

The appraisal will be undertaken on the basis of the Full Application information submitted by the applicant using the ECLAIMS IT system, together with any supporting documents uploaded into ECLAIMS IT system by the applicant at the point of closure of the call.

As a minimum, applicants should upload the following documentation into the ECLAIMS IT system alongside completion of the required Full Application screens/fields in ECLAIMS.

Failure to upload the requested documentation could result in the application being rejected.

The ESF Online Full Application Guidance explains how documents should be uploaded into ECLAIMS and Annex B of the same guidance explains the naming conventions to be used for each document.

Mandatory Supporting Documents

- 1. A visual, high level customer journey document e.g. flow chart;
- 2. Confirmation of match funding from each funder. Match-funding should be confirmed (with the exception of SME contributions) prior to the issuing of any Funding Agreement;
- 3. **Detailed Granular Budget breakdown** (All costs must be itemised, eligible, appropriate for the project and profiled across the project period. The granular budget should also include all hourly rate figures, per job role, for staff working part-time or part of their time on the ESF Project – calculated using the 1720 hour rate calculation set out in the ESF Programme Guidance on GOV.UK. This includes match-funded staff roles):

ESF Call Template - Online Application

Version 2

- 4. **Equality & Diversity Policy and Implementation Plan** this can be a single, combined document or 2 separate documents. (Applicant is responsible for ensuring that Delivery partners also hold relevant policies);
- 5. **Sustainability Policy and Implementation Plan** this can be a single, combined document or 2 separate documents. (Applicant is responsible for ensuring that Delivery partners also hold relevant policies);
- 6. Job Descriptions at least 1 per lead applicant and 1 per each Delivery Partner;
- Organogram covering all staff, including any delivery partner and/or matchfunded staff posts;
- 8. **Sample HR letter** as per the requirements set out in the <u>ESF National Eligibility</u> <u>Rules</u> on GOV.UK;
- Project level risk register (this should cover areas such as financial risk, output risks, delivery risks etc. please ensure that the register covers how these risks will be managed and mitigated);
- 10. **Anti-Fraud Statement** (a statement on how you will deal with suspected fraud in your organisation and if appropriate, with your sub-contractors).

Optional Supporting Documents

- 11. **Recruitment Policy** this can be a single, combined document or 2 separate documents. (Applicant is responsible for ensuring that Delivery partners also hold relevant policies);
- 12. **Sample Timesheet** applicable if you or your Delivery Partners have members of staff working part of their time on your ESF Project;
- 13. **Procurement policy** applicable if your ESF project is expecting to incur procurement costs from existing or future procurements and you are <u>not</u> intending to use the 40% Flat Rate Indirect Cost option;
- 14. **Retention Policy** this can be a single, combined document or 2 separate documents. (Applicant is responsible for ensuring that Delivery partners also hold relevant policies);
- 15. **Draft SLA with Delivery Partners** applicable if your ESF Project will have one or more Delivery Partners;
- 16. **Independent state aid advice** applicable only if you have obtained independent advice to support your quoted ESF project State Aid position;
- 17. **Proof of Irrecoverable VAT** applicable only if you have Irrecoverable VAT which is relevant to your ESF Project
- 18. **Due Diligence Financial Information** applicable if your organisation is a private or voluntary and community sector organisation or a Further Education College, you must upload:
- Financial accounts for the most recent 3 years;
- Proof of existence Certificate of Incorporation, Charities Registration, VAT Registration Certificate or alternate form of incorporation documentation;
- Proof of trading Financial Accounts/Statements for the most recent two years of trading including, as a minimum, Profit and Loss Account and Balance Sheets;
- Completed FVRA Applicant Template (for applications requesting annualised funding of greater than £1m).

NOTE: The ECLAIMS IT system can accept most standard Office file formats such as MS Word documents and excel documents in the format xlsx.

However, documents which contain macros cannot be uploaded into the ECLAIMS IT system.

In addition, the ECLAIMS IT system cannot accept tables, graphics or other visuals in the narrative fields within the Full Application screens. If you wish to include this type of information as part of your Full Application, you will need to upload this information as part of a supporting document.

9. Full Application Submission

Completed Full Applications must be submitted to the ESF Managing Authority via the ECLAIMS IT system.

Although the ECLAIMS IT system is designed to be intuitive, it is strongly recommended that you closely follow the steps in the ESF Online Full Application Guidance, published on GOV.UK to give the best chance of you submitting a fully completed, compliant Full Application.

The Managing Authority reserves the right to reject applications which are incomplete or not submitted in a timely and compliant way.

10. Accessing ECLAIMS

If you do not already have access to the ECLAIMS IT system, please send an email to E.CLAIMSSUPPORT@DWP.GOV.UK as soon as possible.

You should complete a form for **each** individual person in your organisation who will be responsible for completing and/or submitting your Full Application.

Each new ECLAIMS user will then receive an email from an organisation called Datamart – this will contain their unique log-in details. The user will need to follow the instructions within the email to change their password in the first instance. They will then be able to access and use the ECLAIMS IT system.

NOTE: To avoid any unnecessary delays in submission of your Full Application, it is recommended that you submit new ECLAIMS IT system access requests as early in the application process as possible.

The ECLAIMS IT system is a web based application available through the following link. It is recommended that you use the Chrome browser to access the ECLAIMS IT system, or if this isn't available, Firefox.

https://ECLAIMS.communities.gov.uk/esif-web/

11. Timescales

Launch of Call advertised on GOV.UK	14 November 2019	
Deadline for submission of Full Application via	Midnight	
the ECLAIMS IT System	06 February 2020	

For this call applications will normally be required to **commence delivery/activity** within three months of the award of contract.

Any changes related to the deadline for the submission of the Full Application will be notified on the <u>European Growth Funding</u> website pages.

12. Appendix A – Common output indicators

Appendix A - extract from Annex 1 of the ESF regulation

Common output and result indicators for ESF investments

(1) Common output indicators for participants

"Participants" refers to persons benefiting directly from an ESF intervention who can be identified and asked for their characteristics, and for whom specific expenditure is earmarked. Other persons shall not be classified as participants. **All data shall be broken down by gender.**

The common output indicators for participants are:

unemployed, including long-term unemployed
long-term unemployed
inactive
Inactive, not in education or training
employed, including self-employed
below 25 years of age
above 54 years of age
above 54 years of age who are unemployed, including long-term unemployed,
or inactive not in education or training
with primary (ISCED 1) or lower secondary education (ISCED 2)
with upper secondary (ISCED 3) or post-secondary education (ISCED 4)
with tertiary education (ISCED 5 to 8)
participants who live in jobless households
participants who live in jobless households with dependent children
participants who live in a single adult household with dependent children
ethnic minorities
Participants with disabilities

ESF Call Template – Online Application

Version 2

other disadvantaged
homeless or affected by housing exclusion
from rural areas

Common immediate result indicators for participants are:

inactive participants engaged in job searching upon leaving
participants in education/training upon leaving
participants gaining a qualification upon leaving
participants in employment, including self-employment, upon leaving
disadvantaged participants engaged in job searching, education/ training,
gaining a qualification, in employment, including self-employment, upon leaving

Common longer-term result indicators for participants are:

participants in employment, including self-employment, six months after leaving participants with an improved labour market situation six months after leaving participants above 54 years of age in employment, including self-employment, six months after leaving disadvantaged participants in employment, including self-employment, six

disadvantaged participants in employment, including self-employment, six months after leaving