

Helping you save time and money on procurement, so you can focus on your organisation's priorities

- free to access
- great value deals
- advice and support
- 1,000s of suppliers



## **Introducing CCS**

We are one of the biggest public procurement organisations in the UK. We help over 17,000 customers buy the goods and services they need to deliver front line services for our citizens. From laptops to locum doctors, research services to laundry, we are here to help save you time and money.



## **Our goals**

Through the development of a range of outstanding commercial agreements we will:

- **Focus on the Customer** and become increasingly easy to do business with through a continuously improving 'customer experience'.
- Maximise our commercial benefits through a combination of increased spend and lower prices as well as working with customers on specific initiatives.
- Strengthen the UK economy supporting the delivery of the government's commercial and
  procurement policy objectives such as 'social value' in public procurement and opening up public
  contracts to small businesses.

## **Social value**

Our new generation of agreements are designed to offer added value for customers - something extra, not necessarily measured in pounds and pence. We're bringing social value as standard, but with the flexibility our customers need to meet their own objectives. Whether you're looking to create more apprenticeships for young people, reduce your carbon emissions or promote equality and diversity, our people are here to help.

### **Modern slavery**

Abolishing the scourge of modern slavery is a government priority. Public sector procurement can help, but buyers need to map and manage supply chain risks.

We have been working with the Home Office and Cabinet Office to develop measures ensuring government procurement tackles the issue. We have worked with experts from UNICEF, the University of Liverpool, the Department of Health's Sustainable Development Unit, the Department for International Development, and the Foreign & Commonwealth Office.

The measures we have developed include a Corporate Social Responsibility Schedule which requires suppliers to set out the steps taken to ensure slavery and human trafficking are not present in any part of their business or supply chains.

## **Simpler contracts**

We want to make procurement easier for suppliers and customers. We particularly want to encourage more small and medium-sized enterprises to bid for government work as they have traditionally struggled with the cost and complexity of government contracts.

Our user-centred contract design for goods and services commonly bought across the public sector, still offers the commercial and legal protection buyers need, but will be shorter and easier to use. As it is rolled out for new frameworks buyers and suppliers will be able to focus on what really matters: the quality of the products and services delivered.

# Better public services through innovation

We lead the way when it comes to helping raise standards across the public sector through efficiency and innovation. We help our customers to think differently about procurement, and allow suppliers the space to shine and provide new solutions: that's how innovation happens and that's how we help citizens experience improvements in the services they rely on.



- government departments
- housing associations
- charities
- devolved



#### The areas we work in cover:

- technology: cloud & digital solutions, network services, software and technology products & services
- corporate solutions: travel, fleet, office services, marketing, communications & research and financial services
- **buildings:** facilities management, maintenance & repair, energy and construction
- people: workforce solutions, people services, contact centres and professional services

#### Why work with us

- we put our customers first, working in partnership to help you achieve best value
- we help our customers save hundreds of millions of pounds every year
- we're making public sector procurement simpler
- we're making it easier for smaller businesses to win contracts
- we're committed to continuously developing our commercial expertise

## **Savings**

#### Examples of recent savings our customers achieved include:

- Our first water aggregation helped the University of Central Lancashire save £25,000 per year on water bills
- Five English councils saved £187,000 on office supplies
- Croydon Council used G-cloud to streamline its software packages and saved £250,000
- Nine education customers using Technology Products 2 saved £161,500 on IT hardware such as laptops, tablets and projectors
- We brought together 12 customers with mobile voice and data connection needs, aggregated their requirements through a further competition and saved them the equivalent of £1.9 million over a two year period
- Wakefield Council reduced its annual print budget by 20% in year one and expects to generate an additional £400,000 from public printing at libraries over the next five years

## **Bulk buying power**

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money. We run the procurement for you, so there is very little administration for you to deal with.

Typical savings include 40% on vehicles, 50% on mobile voice & data services and office supplies and 30% on tablets.

To discuss your requirements and register your interest please get in touch.

"The team at CCS has provided invaluable support to aid us through the process...it is a pleasure to work with them."

Money Advice Service

## We're here to help

To learn more about how we can help you make savings please visit:

www.crowncommercial.gov.uk info@crowncommercial.gov.uk 0345 410 2222



in Crown Commercial Service