### FORM AR27

Trade Union and Labour Relations (Consolidation) Act 1992

### ANNUAL RETURN FOR AN EMPLOYERS' ASSOCIATION

Name of Employers' Association:	ENGLAND AND WALES CRICKET BOARD LTD		
Year ended:	31 JANUARY 2018		
List No:	247E		
Head or Main Office:	Lord's Cricket Ground St John's Wood London NW8 8QZ		
Website address (if available)	ecb.co.uk		
Has the address changed during the year to which the return relates?	Yes No ✓ (Tick as appropriate)		
General Secretary:	Scott Smith		
Contact name for queries regarding the completion of this return:	Harvey Mannie		
Telephone Number:	0207 4321204		
e-mail:	harvey.mannie@ecb.co.uk		

PLEASE FOLLOW THE GUIDANCE NOTES IN THE COMPLETION OF THIS RETURN. Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 020 7210 3734

The address to which returns and other documents should be sent are:

For Employers' Associations based in England and Wales: Certification Office for Trade Unions and Employers' Associations 22<sup>nd</sup> Floor, Euston Tower, 286 Euston Road, London NW1 3JJ

For Employers' Associations based in Scotland: Certification Office for Trade Unions and Employers' Associations Melrose House, 69a George Street, Edinburgh EH2 2JG



(Revised February 2011)

### RETURN OF MEMBERS

(see note 9)

	NUMBER OF MEMBERS AT THE END OF THE YEAR					
Great Britain						
321	₩0		-	321		

### **OFFICERS IN POST**

(see note 10)

Please attach as an annexe to this form a complete list of all officers in post at the end of the year to which this form relates, with the title of each persons office.

### **CHANGE OF OFFICERS**

Please complete the following to record any changes of officers during the twelve months covered by this return.

Title of Office	Name of Officer ceasing to hold office	Name of Officer Appointed	Date of Change
Members of the Board	Giles Clarke		02 November 2017
Members of the Board	Andrew Nash		07 March 2018
Members of the Board	Richard Thompson		27 March 2018

### REVENUE ACCOUNT/GENERAL FUND

(see notes 11 to 16)

Previous		(see notes 11 to 10)	£	£
Year			Y	-
	INCOME	Out and the second	9:	
-	From Members	Subscriptions, levies, etc	13,250	
<b>1</b>	Investment income	Interest and dividends (gross)	-	
676		Bank interest (gross)	441	
-		Other (specify)	-	
				441
_	Other income	Rents received		
-		Insurance commission	-	
=0		Consultancy fees	, F	
118,886		Publications/Seminars Miscellaneous receipts (specify)	128,493	
110,000		wissenarioods receipts (specify)	120,433	128,493
119,562		TOTAL INCOME		128,934
	EXPENDITURE			
(27,821)	Administrative exper		(20, 200)	
(433)		Remuneration and expenses of staff Occupancy costs	(29,280) (1.076)	
(88)		Printing, Stationery, Post	(186)	
(318) (693)		Telephones Legal and Professional fees	(307) (1,642)	
(033)		Miscellaneous (specify)	(1,042)	
				(22, 404)
				(32,491)
(9)	Other charges	Bank charges	(41)	
(24)		Depreciation Sums written off	(125)	
-		Affiliation fees		
(20)		Donations	(15)	
(439) (1,471)		Conference and meeting fees Expenses	(321) (1,455)	
(125,561)		Miscellaneous (specify)	(121,629)	
				(123,586)
(2)	Taxation			-
(156,879)		TOTAL EXPENDITURE		(156,077)
(37,317)		Surplus/Deficit for year		(27,143)
73,106		Amount of fund at beginning of year		35,747
(42)		Other Comprehensive Income		(24)
		Amount of fund at end of year		
35,747		Amount of fund at end of year		8,580

### ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 2			Fund Account
Name of account:		£	£
Income	From members Investment income Other income (specify)		
	ı	Total Income	
	1		
Expenditure	Administrative expenses Other expenditure (specify)		
		al Expenditure	
		icit) for the year	
	Amount of fund at be Amount of fund at the end of year (as		

ACCOUNT 3			Fund Account
Name of account:		£	£
Income	From members Investment income Other income (specify)	Total Income	
Expenditure	Administrative expenses Other expenditure (specify)		

### ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 4		94	Fund Account
Name of account:		£	£
Income	From members Investment income Other income (specify)		
		Total Income	
Expenditure	Administrative expenses Other expenditure (specify)		e <sup>i</sup>

ACCOUNT 5			Fund Account
Name of account:		£	£
Income	From members Investment income Other income (specify)		
		Total Income	
Expenditure	Administrative expenses Other expenditure (specify)		
	То	tal Expenditure	
	(5 8)	ficit) for the year	
	Amount of fund at the end of year (as		
	Amount of fund at the end of year (as		

### ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 6		Fund Account
Name of account:	£	£
Income	From members Investment income Other income (specify)	
	Total Income	
Expenditure	Administrative expenses Other expenditure (specify)	
	Total Expenditure Surplus (Deficit) for the year Amount of fund at beginning of year	
	Amount of fund at the end of year (as Balance Sheet)	

ACCOUNT 7			Fund
			Account
Name of		£	£
account:			
Income			
	From members		
	Investment income		
	Other income (specify)		
		Total Income	
Expenditure			
	Administrative expenses		
	Other expenditure (specify)		
	,		
	Tota	al Expenditure	**
	Surplus (Defi	cit) for the year	
Amount of fund at beginning of year			
	Amount of fund at the end of year (as l		

### **BALANCE SHEET AS AT 31 JANUARY 2018**

(see notes 19 and 20)

Previous Year	(see notes 19 and 20)	£000	£000
1,842	Fixed Assets (as at page 11)		1,997
	Investments (as per analysis on page 13)	XXX	
	Quoted (Market value £ )		
43,751	Unquoted	25,831	
	Total Investments		25,831
	Other Assets		20,001
23,957	Sundry debtors	26,761	
28,114	Cash at bank and in hand	28,424	
33	Stocks of goods	1,352	
<b>=</b> 0	Others – Financial Instruments	3,028	
	Total of other Assets		59,565
97,697	то	ΓAL ASSETS	87,393
	Fund (Account)		<u>-</u>
	Fund (Account)		-
	Fund (Account)		
	Revaluation Reserve		
	Liabilities		
	Loans		_
	Bank overdraft		-
	Tax payable		
(22,958)	Sundry creditors		(56,143)
(38,992)	Accrued expenses		(22,670)
	Provisions		<u> </u>
	Other liabilities		
(61,950)	TOTA	L LIABILITIES	(78,813)
35,747	TO <sup>-</sup>	TAL ASSETS	8,580
55,747	10	IAL ASSETS	0,500

### **FIXED ASSETS ACCOUNT**

(see note 21)

	Land & Buildings	Fixtures & Fittings	Assets under Construction	Total
	£000	£000	£000	£000
COST OR VALUATION				
At start of period	266	38		304
Additions during period	621	101	÷	722
Less: Disposals during period	1=	-	-	¥
Less: DEPRECIATION:	88	37	~	125
Total to end of period				
BOOK AMOUNT at end of period	799	102	~	901
Freehold				
Leasehold (50 or more years unexpired)				
Leasehold (less than 50 years unexpired)				
AS BALANCE SHEET	799	102	_	901

### **ANALYSIS OF INVESTMENTS**

(see note 22)

		Other Funds £000
QUOTED	British Government & British Government Guaranteed Securities	=
	British Municipal and County Securities	-):
	Other quoted securities (to be specified)	-
	TOTAL QUOTED (as Balance Sheet)	<u> </u>
	*Market Value of Quoted Investments	
UNQUOTED	British Government Securities	-
	British Municipal and County Securities	-
	Mortgages	re.
	Other unquoted securities (to be specified)	25,831
	TOTAL QUOTED (as Balance Sheet)  *Market Value of Unquoted Investments	25,831

<sup>\*</sup> Market value of investments to be stated where these are different from the figures quoted in the balance sheet

### **ANALYSIS OF INVESTMENT INCOME** (CONTROLLING INTERESTS) (see notes 23 to 25)

ne association, have a	YES	NO✓		
I .				
THE OVERS ASSOCIA	TIONIO			
	T	1		
ation registered in the	YES	NO√		
		4.		
NAMES OF SHAREHO	LDERS			
	ATIONS			
ation registered in the	YES	NO√		
NAMES OF SHAREHOI	LDERS			
	COMPANY REGISTRA' registered in England & registered)  EMPLOYERS' ASSOCIATION REGISTER ASSOCI	COMPANY REGISTRATION NUMBER (i registered in England & Wales, state whe registered)  EMPLOYERS' ASSOCIATIONS ation registered in the YES  NAMES OF SHAREHOLDERS  EMPLOYERS ASSOCIATIONS		

### **SUMMARY SHEET**

(see notes 26 to 35)

		All funds except Political Funds £	Political Funds £	Total Funds £
INCOME				
From Members		-	) = =	
From Investments		441	-	441
Other Income (include revaluation of assets		128,469	-	128,469
	Total Income	128,910		128,910
EXPENDITURE (including decreases of assets)	by revaluation			
• '	otal Expenditure	156,077	¥	156,077
Funds at beginning (including reserves)	of year	35,747	-	35,747
Funds at end of year (including reserves)	ar [	8,580	ä	8,580
			ø	
ASSETS				
		Fixed Assets		1,997
		Investment Assets		25,831
		Other Assets		59,565
			Total Assets	87,393
LIABILITIES			Total Liabilities	(78,813)
NET ASSETS (Total	Assets less Tota	I Liabilities)		8,580

### **NOTES TO THE ACCOUNTS**

(see note 36)

All notes to the accounts must be entered on or attached to this part of the return.

**		

### **ACCOUNTING POLICIES**

(see notes 37 and 38)

### SIGNATURES TO THE ANNUAL RETURN

(see notes 39 and 40)

including the accounts and balance sheet contained in the return.

Secretary's Signature	Chief Executive Officer Signature: (or other official whose position should be stated)
Name: <u>Scott Sm</u> , 72 Date:19/07/2018	Name:_ ፲੨៷៷

### **CHECK LIST**

(see note 41)

(please tick as appropriate)

IS THE RETURN OF OFFICERS ATTACHED? (see Page 3)	VEC	V	NO	
	YES		NO	
HAS THE RETURN OF CHANGE OF OFFICERS BEEN	YES	~	NO	
COMPLETED? (see Page 3)				
HAS THE RETURN BEEN SIGNED? (see Note 38)	YES	~	NO	
HAS THE AUDITOR'S REPORT BEEN COMPLETED (see Note 39)	YES		NO	
IS A RULE BOOK ENCLOSED? (see Note 40)	YES	*	NO	
HAS THE SUMMARY SHEET BEEN COMPLETED (see Notes 6 and 25 to 34)	YES	*	NO	

### **AUDITOR'S REPORT**

(see notes 42 to 47)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

1.	In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate? (See section 36(1) and (2) of the 1992 Act and notes 43 and 44)  YES NO If "No" please explain below.
2.	<ul> <li>Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:</li> <li>(a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;</li> <li>(b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and</li> <li>(c) whether the accounts to which the report relates agree with the accounting records?</li> <li>(See section 36(3) of the 1992 Act, set out in note 43)</li> </ul>
	REFER TO ATTACHED FIVANCHAL II NO piease expiain below. STATEMENTS AND THE ADDITIONAL
	optival THERE TV
3.	Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:  (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.  (See section 36(4) of the 1992 Act set out in note 43)
	YESMO IT "No" please explain below. STATEMENTS AND THE ADDIT  OF THESE IN
4.	Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR27 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document. (See note 45)
	A COPY OF THE STENED
	FINANCEAC STATEMENTS AS
	ATTACHED

### **AUDITOR'S REPORT** (continued)

	OTRECTOR	FIRM
Signature(s) of auditor or auditors:	Skelle	KPMG UP
Name(s):	JONATHAN RUSSELL	Krmg-w
Profession(s) or Calling(s):	CHARTERE A ACCOUNTANT	ACCOUNTANTS
Address(es):	KANG LLP	Kema cup
	IS CONADA SOURCE LUNDON, E14 SGL	LONDON, EK SGL
Date:	27/7/18	27/7/18
Contact name and telephone number:	JONATHAN RUSSELL	+447825 S52 009

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.



### INDEPENDENT AUDITOR'S REPORT TO ENGLAND AND WALES CRICKET BOARD LIMITED AND ITS MEMBERS - ERRATA

Our audit report dated 16 April 2018 in respect of our audit of the financial statements of England and Wales Cricket Board Limited ("the company") as at and for the year ended 31 January 2018 did not include the following content as required by the Trade Union and Labour Relations (Consolidation) Act 1992 as it applies to employer's associations. The purpose of this errata note is to make good those omissions.

- Our report should have been addressed to the company as well as to its members.
- The "Opinion" section should have included the following:

In our opinion the financial statements have been prepared in accordance with the requirements of the Trade Union and Labour Relations (Consolidation) Act 1992.

 The "Matters on which we are required to report by exception" section should have included the following:

Under the Trade Union and Labour Relations (Consolidation) Act 1992 ("the Act") as it applies to employer's associations, we are required to report to you if, in our opinion:

- the parent company has not kept proper accounting records in accordance with the requirements of section 28 of the Act; or
- the parent company has not maintained a satisfactory system of control over its transactions in accordance with the requirements of section 28 of the Act;

We have nothing to report in these respects.

### The purpose of our audit work and to whom we owe our responsibilities

This errata note should be read in conjunction with our original audit report dated 16 April 2018. No additional audit work has been performed since that date, and the reporting above is given as at the date the original audit report was signed.

This errata note and our original audit report together are made solely to the company and its members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the company and its members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this note and the audit report, or for the opinions we have formed.

Jonathan Russell (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

15 Canada Square London

E14 5GL

Date: 14th January

2009



# Annual return 2017/18 - numbers as per page 3

Other Income					
Turnover (as per page 12 of stats effective prortion of changes in fair value o	Turnover (as per page 12 of stats effective prortion of changes in fair value of cash flow hedges (page 12 of stats)		125,465 <u>3,028</u>	128,493	
Renumeration and expenses of staff	as per note 4 of annual accounts			29,280	
Occupancy costs	from E5 of tax comp (T/B a/c 6215)	1		1,076	
Printing, stationery and post	Trial Balance a/c 6240 & a/c 6245	2		186	
Telephones	Trial Balance a/c 6335	٣		307	
	Trial Balance a/c 8030	4	1,274		
	Trial Balance a/c 8005		368	1,642	
Bank charges	from E14 of tax comp			41 -	
Depreciation	from E5 of tax comp	2		125	
Donations	from E14 of tax comp			15	
Expenses	as per Management Accounts - Head Office and notes below	9		1,455	
Conference and meeting fees	Trial Balance (a/c 6195)	7		321	34,448
Miscellaneous	balance of costs above deducted from £ as per annual accounts				121,629

TOTAL EXPENDITURE

(OLES

Total Expenditure is derived from the Consolidated P&L and is cost of sales (£18,193) plus Admin Expenses (£137,761k) plus Interest Payable (£123k) but excluding Comprehensive income

Expenses (as per Trial Balance)

6000-05 - Travel - Taxis 6000-06 - Travel - Public Transport

6000-07 - Per Diem

6000-08 - Other T&A

6000-09 - Subsistence Expenditure

156,077

156,077

# Annual return 2017/18 - numbers as per page 3

	of stats	ges in fair value of cash flow hedges (page 12 of stats)
Other Income	Turnover (as per page 12 of stats	effective prortion of changes in fai

128,493

125,465 3,028 29,280

1,076 186 307

al accounts	from E5 of tax comp (T/B a/c 6215)  Trial Balance a/c 6246 & a/c 6245  Trial Balance a/c 6335  Trial Balance a/c 8030  Trial Balance a/c 8005  from E14 of tax comp from E5 of tax comp from E14 of tax comp as per Management Accounts - Head Office and notes below  Trial Balance (a/c 6195)  Trial Balance (a/c 6195)	מכתקנינת ווכוון ד מז אנו מוווימם מכניסתוונז
as per note 4 of annual accounts	from E5 of tax comp (T/B a/c 6215) Trial Balance a/c 6240 & a/c 6245 Trial Balance a/c 6335 Trial Balance a/c 8030 Trial Balance a/c 8005 from E14 of tax comp from E5 of tax comp from E14 of tax comp as per Management Accounts - Hea Trial Balance (a/c 6195)	ממומוורכ מו כמזרז מממ
Renumeration and expenses of staff	Occupancy costs Printing, stationery and post Telephones Legal Prof Fees Bank charges Depreciation Donations Expenses Conference and meeting fees	

### TOTAL EXPENDITURE

# **Total Expenditure** is derived from the Consolidated P&L and is cost of sales (£18,193) plus Admin Expenses (£137,761k) plus Interest Payable (£123k) but excluding Comprehensive income

NOTES

## Expenses (as per Trial Balance)

5000-05 - Travel - Taxis	5000-06 - Travel - Public Transport	5000-07 - Per Diem	5000-08 - Other T&A
9009	900	9009	9009

6000-09 - Subsistence Expenditure

156,077	156,077						1,455
			61	260	m	265	266

34,448 121,629

1,642 41 125 15 1,455 321

### **England and Wales Cricket Board Limited**

Annual report and consolidated financial statements Registered number 3251364 Year ended 31 January 2018

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2 15/05/2018

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### Strategic report

The directors present their annual report and the audited financial statements for the year ended 31 January 2018.

In preparing this report, the directors have complied with s414c of the Companies Act 2006.

### Principal activities, review of operations and future prospects

The group's turnover is derived primarily from cricket related activities carried out in England and Wales and in respect of participation by England teams in international events run by the International Cricket Council (ICC).

In addition to having a highly seasonal business, with the vast majority of income being earned in the summer, the business is also cyclical — with annual revenues varying significantly year on year — as a result of the occurrence of ICC international events and the scheduling of overseas teams touring England & Wales.

In 2017, ECB continued with the high levels of contributions to our cricket network and stakeholders. A special fee distribution of £1.3m was paid to each First Class County in either 2016 or 2017, relating to the 2018 home India series. A further special fee distribution of £1m is scheduled to be paid to each First Class County in either 2018 or 2019, relating to Cricket World Cup 2019. These previously unprecedented contributions, coupled with continued significant investment in strategic Participation and Growth initiatives, including the expansion of our first nationwide entry-level programme, resulted in a loss for the financial year of £30.2m (2016: £37.3m).

ECB's financial model has historically been based around a four-year business cycle, with each four-year period having one home Ashes Series and one tour by India to England and Wales. The 2017/18 financial year represents year four of the 2014-17 cycle. Relative to India (2014) and Ashes (2015) years, the final two years of the cycle generate significantly lower levels of revenue and in turn deliver losses to the group, which are funded through accumulated reserves.

ECB's main areas of administrative expenditure are:

- Fee payments to First Class Counties and other costs to reflect their role in leading and supporting the growth of cricket in their county and providing a pathway for our most talented players to prepare for international cricket
- Costs incurred to support England teams across our senior men's, women's, disability and Lions teams in the talent Pathway as well as Performance Centre
- Recreational and grassroots costs including Minor County and County Board cricket, Premier Leagues and capital and revenue grants to County Cricket Boards
- Administration costs incurred by ECB in its role to lead and support the growth of cricket in England and Wales

In 2018, there are scheduled to be seven men's Test Matches, five against India and two against Pakistan; eight Royal London One Day International Matches, five against Australia and three against India; and four Vitality Twenty20 International Matches, three against India and one against Australia.

In 2019, there are scheduled to be six men's Test Matches, five against Australia and one against the Test Match Associate winner; five Royal London One Day International Matches and one Vitality Twenty20 International Match against Pakistan. The ECB will also be hosting the ICC World Cup as well as the Physical Disability World Championship in 2019.

Looking further forward, ECB has secured significantly increased broadcast revenues for the period 2020-24. These increased revenues can support the growth of the game and sustainability of the First Class Counties, with investment linked to a new strategy for the game for the period 2020-24.

### Strategic report (continued)

### Group financial results and reserves

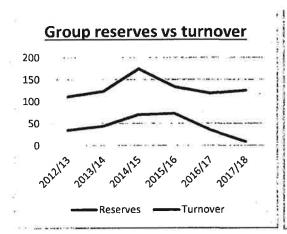
Turnover in the year amounted to £125.5m (2017: £118.9m). Cost of sales in the year amounted to £18.2m (2017: £19.5m).

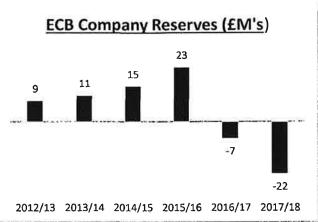
The group's administrative expenditure at £137.8m remained broadly level with that of the prior year at £137.2m, reflecting the continued high level of distributions made to the First Class County network, and relatively flat central expenditure. Included in this expenditure was a payment of £2.5m to Glamorgan County Cricket Club in consideration for giving up the right to apply to host Test match cricket in the future.

The group made a loss on ordinary activities before taxation of £30.2m (2017: loss of £37.3m). The retained loss of £30.2m (2017: loss of £37.3m) has been transferred to reserves.

The overall group reserves at year end reduced to £8.6m, down from prior year reserves of £35.7m. This reduction has occurred at a faster rate than originally modelled due to the advanced time frame at which special fee distributions have been made to the First Class County network.

The Board continues to assess the appropriate level of group reserves, taking into account group revenue levels, principal business risks and uncertainties in the short, medium and long term, along with the requirements of the cricket network within England and Wales. Equity reserves in the short term are scheduled to remain below the desired 40% of turnover, this is however parity offset by significant easis holdings through the period and projected through 2018 and 2019.





### KPI's

- Turnover up £6.6m as compared to 2017
- Consolidated loss before taxation was £7.1m lower than 2017
- ECB made distributions to the eighteen First Class Counties, the Marylebone Cricket Club ("MCC"), the Minor Counties Cricket Association ("MCCA"), the Minor County Clubs and the County Cricket Boards totalling £38.2m

### Strategic report (continued)

### Supplier payment policy

The company's policy, which is also applied by the group, is to settle terms of payment with suppliers when agreeing the terms of each transaction, and to ensure that suppliers are made aware of the terms of payment and abide by the terms of payment. Trade creditors of the group at 31 January 2018 were equivalent to 33 days (2017: 36 days) of purchases, based on the average daily amount invoiced by suppliers during the year.

### Principal risks and uncertainties

During the period, the Audit Committee and Board reviewed on a quarterly basis the current Risk Register which:

- identifies risks faced;
- · estimates the impact of these risks on the business (including financial and reputation impact); and
- considers how major risks can be managed/mitigated.

### Major risks identified include:

- loss of cricket due to events outside cricket's control, including the threat of terrorist attack and national mourning;
- the status of Test cricket;
- reliance on core income streams;
- · integrity, including safeguarding, anti-doping and anti-corruption;
- significant breakdown in relations with overseas governing bodies.

### Financial risk management objective and policies

The group has a policy whereby there are maximum limits that can be invested with any single financial institution. All of the financial institutions that hold cash deposits have 'A' ratings.

The group's credit risk is primarily attributable to its trade receivables and amounts receivable from First Class Counties, International Cricket Boards and other International Cricket Organisations. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence in a reduction in the recoverability of cash flows. The company holds contracts that expose it to the financial risks of changes in foreign currency exchange rates. The group uses foreign exchange forward contracts to hedge these exposures where appropriate.

Approved by the Board of Directors and signed on behalf of the Board by:

C J Graves Director

11 April 2018

### Directors' report

The following directors, together with where applicable the positions they hold with related parties, have served the company during the year and since the year end.

### Members of the Board

### Position with related parties

Colin Graves

C Giles Clarke CBE DL (resigned 2 November 2017)

Martin Darlow Matthew Fleming

Tom Harrison

lan Lovett Andrew Nash (resigned 7 March 2018) Professor Lord Patel of Bradford OBE

Lucy Pearson

Jane Stichbury CBE OPM DL

Richard Thompson (resigned 27 March 2018)

James Wood Peter Wright CEO Bedfordshire CB (resigned 31 January 2018)

Committee Member, Marylebone CC

Chairman, Somerset CCC (resigned 22 January 2018)

Chairman, Surrey CCC

Chairman, Devon CB (resigned 30 April 2017) Committee Member, Nottinghamshire CCC

Scott Smith - Company Secretary

In addition, Giles Clarke is a Full Member representative Director of The International Cricket Council (ICC).

### Going concern

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the group continues and that appropriate training is arranged. It is the policy of the group and the company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

### Auditor

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as directors are aware, there is no relevant audit information of which the company's auditor is unaware;
- the directors have taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

C J Graves Director

11 April 2018

### Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters
  related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the group or parent company or to cease operating, or have no realistic alternative to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ENGLAND AND WALES CRICKET BOARD LIMITED

### Opinion

We have audited the financial statements of England and Wales Cricket Board Limited ("the company") for the year ended 31 January 2018 which comprise the Consolidated Profit and Loss Account and Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 January 2018 and of the group's loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### Going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ENGLAND AND WALES CRICKET BOARD LIMITED (continued)

We have nothing to report in these respects.

### Directors' responsibilities

As explained more fully in their statement set out on page 6 the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Jonathan Russell (Senior Statutory Auditor)
for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants 15 Canada Square London E14 5GL

16th April 2018

### Consolidated Profit and Loss Account and Other Comprehensive Income for the year ended 31 January 2018

	Note	2018 £000	2017 £000
Turnover Cost of sales	1,2	125,465 (18,193)	118,886 (19,524)
7			-
Gross profit Administrative expenses	2	107,272 (137,761)	99,362 (137,166)
Group operating loss		(30,489)	(37,804)
Other interest receivable and similar income	6 7	441	676
Interest payable and similar expenses	7	(123)	(187)
		S	-
Loss before taxation		(30,171)	(37,315)
Tax on profit	8	-	(2)
26		-	
Loss for the manner, jobs		(30,171)	(37 317)
			-
Other comprehensive income		(24)	(42)
Remeasurement of the net defined benefit surplus not recognised		(24) 3,028	(42)
Effective portion of changes in fair value of cash flow hedges		3,020	
Other comprehensive income for the year		3,004	(42)
Total comprehensive income for the year		(27,167)	(37,359)

The notes on pages 15 to 30 form an integral part of the financial statements.

### Consolidated Balance Sheet at 31 January 2018

	Note	£000	2018 £000	£000	2017 £000
Fixed assets		2000	2000	1000	2000
Intangible assets	9		1,096		1,538
Tangible assets	10		901		304
			1,997		1,842
Current assets			•		•
Stocks	12	1,352		33	
Debtors including £3,748,000 (2017:£ 6,105,000) due after more than one year	13	26,761	4	23,957	
Financial Instruments including £3,028,000 due after more than one year	14	3,028		•	
Investments	15	25,831		43,751	
Cash at bank and in hand		28,424		28,114	
		85,396		95,855	
Creditors: amounts falling due within one year	16	(30,217)		(61,602)	
Creditors: amounts faming due within one year	10	(30,217)		(01,002)	
Net current assets			55,179		34,253
Total assets less current liabilities			57,176		36,095
Creditors: amounts falling due after more than one year	17	(48,596)		(348)	
			(48,596)		(348)
Net assets			0 500		25 747
THE ASSETS			8,580		35,747
Reserves					
Profit and loss account			5,552		35,747
Cash flow hedging reserve		24	3,028		,
	2				
Members' funds			8,580		35,747
			-		

These financial statements were approved by the board of directors on 11 April 2018 and were signed on its behalf by:

C J Graves Director

Company registered number: 3251364

IN Lovett Director

The notes on pages 15 to 30 form an integral part of the financial statements.

### Company Balance Sheet at 31 January 2018

Ph. 4	Note	6000	2018	£000	2017 £000
		£000	£000	2000	£000
Fixed assets	9		1 006		1,538
Intangible assets	-		1,096		
Tangible assets	10		901		304
		37			
×			1,997		1,842
Current assets			, .		·
Stocks	12	1,352		33	
	13	23,991		20,071	
Debtors including £1,726,000 (2017:£ 4,126,000)	13	23,371		20,071	
due after more than one year			(2)		
Financial Instruments including £3,028,000 due	14	3,028		*	
after more than one year					
Investments	15	28		5,028	
Cash at bank and in hand		23,055		27,012	
	2				
	-	51,454		52,144	
Creditors: amounts falling due within one year	16	(26,655)		(60,539)	
Creditors, amounts family add within one year		(20,022)		(,,	
		·			
Not ourrant accate/(linhilitiae)			24 799		(8 395)
			0.000		(6 553)
Total assets less current liabilities			26,796		(6,553)
Creditors: amounts falling due after more than	17	(48,596)		(348)	
one year					
•					
					3
			(48,596)		(348)
				~	
Net liabilities			(21,800)		(6,901)
_					
Reserves					46.00**
Profit and loss account			(24,828)		(6,901)
Cash flow hedging reserve			3,028		-
					46.000
Members' funds			(21,800)		(6,901)
					-

These financial statements were approved by the board of directors on 11 April 2018 and were signed on its behalf

Director

C J Graves
Director

Company registered number: 3251364

6

The notes on pages 15 to 31 form an integral part of the financial statements.

### Consolidated Statement of Changes in Equity

		Cash flow hedging reserve	Profit and loss account	Total reserves
		£000	£000	£000
Balance at I February 2016	ře.	e	73,106	73,106
Total comprehensive income for the period Loss	a)		(27.217)	(27.217)
Other comprehensive income	e.	(E	(37,317)	(37,317) (42)
Total comprehensive income for the period		-	(37,359)	(37,359)
Balance at 31 January 2017		-	35,747	35,747
X		Cash flow hedging reserve £000	Profit and loss account	Total reserves £000
Balance at 1 February 2017		hedging reserve	account	reserves
		hedging reserve £000	account £000	reserves £000
Total comprehensive income for the period Loss	9	hedging reserve £000	account £000	reserves £000
Total comprehensive income for the period	u	hedging reserve £000	£000 35,747	£000 35,747
Total comprehensive income for the period Loss	6 1	hedging reserve £000	\$000 35,747 	£000 35,747 (30,171)
Total comprehensive income for the period Loss Other comprehensive income	9	hedging reserve £000	\$000 35,747 (30,171) (24)	£000 35,747 (30,171) 3,004

The notes on pages 15 to 30 form an integral part of the financial statements.

### Company Statement of Changes in Equity

Balance at 1 February 2016  Total comprehensive income for the period Loss Other comprehensive income  Total comprehensive income	20°5 20°	Cash flow hedging reserve £000	### Profit and loss account  #### ###############################	Total reserves  £000 22,910
Balance at 31 January 2017		Cash flow hedging	(6,901)  Profit and loss account	(6,901)  Total reserves
Balance at 1 February 2017		£000	<b>£000</b> (6,901)	<b>£000</b> (6,901)
Total comprehensive income for the period Loss Other comprehensive income		3,028	(17,903) (24)	(17,903) 3,004
Total comprehensive income for the period		3,028	(17,927)	(14,899)

3,028

(24,828)

The notes on pages 15 to 30 form an integral part of the financial statements.

Balance at 31 January 2018

### Consolidated Cash Flow Statement for year ended 31 January 2018

for year ended 31 January 2018			
	Notes	2018 £000	2017 £000
Cash flows from operating activities		2000	2000
Loss for the year		(30,171)	(37,317)
Adjustments for:		(,)	(0.,01.)
Depreciation, amortisation and impairment		567	2,025
Foreign exchange gains		(54)	(225)
Interest receivable and similar income		(441)	(676)
Interest payable and similar charges		123	187
Pension scheme charges		125	133
Pension contributions paid	18	(149)	(175)
Taxation		:=:	2
(Increase)/decrease in trade and other debtors	13	(2,804)	1,800
(Increase)/decrease in stocks	12	(1,319)	32
Increase in trade and other creditors	16	16,863	29,074
			,
Interest paid		(123)	(187)
Tax paid		; <del>*</del> .	(2)
Net cash from operating activities		(17,383)	(5,329)
Cash flows from investing activities			
Interest received		495	901
Acquisition of tangible fixed assets	10	(722)	(222)
Acquisition of other intangible assets	9	500	(746)
Net cash from investing activities		(227)	(67)
Net (decrease)/increase in cash and cash equivalents		(17,610)	(5,396)
·		(17,010)	(3,370)
Cash and cash equivalents at 1 February		71,865	77,261
Cash and cash equivalents at 31 January		54,255	71,865
	8	2018	2017
		£000	£000
The cash and equivalents at 31 January is made up as follows: Investments		25,831	43,751
Cash at bank and in hand		28,424	28,114
	2)	20,727	20,114
		55 O	\ <del></del>
Cash and cash equivalents at 3.1 January		54,255	71,865
	-		

The notes on pages 15 to 30 form an integral part of the financial statements.

### **Notes**

(forming part of the financial statements)

### 1 Accounting policies

England and Wales Cricket Board Limited (the "Company") is a private company limited by guarantee and incorporated, domiciled and registered in England, in the UK. The registered address is Lord's Cricket Ground, St John's Wood, London, NW8 8QZ.

These Group and parent company financial statements were prepared in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard* applicable in the UK and Republic of Ireland ("FRS 102") as issued in August 2014. The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

The parent company is included in the consolidated financial statements, and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent company financial statements have been applied:

No separate parent company Cash Flow Statement with related notes is included.

The Company proposes to continue to adopt the reduced disclosure framework of FRS 102 in its next financial statements.

Per FRS 102, a public benefit entity (PBE) is an entity whose primary purpose is for public and social benefit and not to provide a financial return to its members. The directors have assessed that the Group and Company meet this definition, thus have accounted for any interest free loans as concessionary loans under section PBE34 of FRS 102 for the purposes of these financial statements.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

### 1.1 Measurement convention

The financial statements are prepared on the historical cost basis except that financial instruments classified at fair value through the profit or loss are stated at their fair value.

### 1.2 Going concern

At the balance sheet date the Group had net current assets of £55.2 million (2017: £34.3 million), including deferred income balances of £67.6 million (2017: £35.0 million), and was holding combined cash and investments (including accrued interest) of £54.3 million (2017: £71.9 million). The Group continues to have strong visibility of its broadcasting and sponsorship income for the period 2018-2024.

In consideration of the above, and having made appropriate enquiries, the directors have a reasonable expectation that the Company and the Group have adequate resources with particular reference to cash to continue in existence for the foreseeable future. For this reason, the directors continue to adopt the going concern basis in preparing the accounts.

### 1.3 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings, made up to 31 January 2018.

Under section 408 of the Companies Act 2016 the company is exempt from the requirement to present its own profit and loss account.

### Notes (continued)

### 1 Accounting policies (continued)

### 1.4 Foreign currency

Transactions in foreign currencies are translated to the Group companies' functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are retranslated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined. Foreign exchange differences arising on translation are recognised in the profit and loss account.

### 1.5 Basic financial instruments

Trade and other debtors / creditors

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are recognised initially at transaction price plus attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate of instrument for a similar debt instrument.

### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

Investments

Fixed asset investments are shown at cost less provision for impairment.

Cash deposits are stated at cost.

### 1.6 Other Financial Instruments

Derivative financial instruments and cash flow hedges

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability, or a highly probable forecast transaction, the effective part of any gain or loss on the derivative financial instrument is recognised directly in other comprehensive income. Any ineffective portion of the hedge is recognised immediately in profit or loss.

### 1.7 Tangible fixed assets

Fixed assets are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value over its useful economic life on the straight-line method. The estimated useful lives are as follows:

Leasehold improvements

10 years

· Fixtures, fittings and office equipment

3-5 years

### Notes (continued)

### 1 Accounting policies (continued)

### 1.8 Intangible fixed assets

Intangible fixed assets represent the purchase of perimeter advertising rights from certain First Class Counties covering the period from 2011 to 2019 and are stated at amortised cost. At the time of purchase, cost was split by year and amortisation is charged based on this split, subject to an increase if any impairment loss is recognised.

In addition to the perimeter advertising rights the Intangible fixed assets included the ECB website that was completed in October 2016.

The company reviews the amortisation period and method when events and circumstances indicate that the useful life may have changed since the last reporting date.

### 1.9 Government grants

Government grants are included within accruals and deferred income in the balance sheet and credited to the profit and loss account over the expected useful lives of the assets to which they relate or in periods in which the related costs are incurred.

### 1.10 Stocks

Stocks are stated at the lower of cost and net realisable value.

### 1.11 Employee Benefits

The Group operates both a defined contribution pension scheme and a defined benefit pension scheme.

### Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which the company pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

### Defined benefit plan

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The entity's net obligation in respect of defined benefit plans is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The fair value of any plan assets is deducted. The entity determines the net interest expense (income) on the net defined benefit asset for the period by applying the discount rate as determined at the beginning of the annual period to the net defined benefit asset taking account of changes arising as a result of contributions and benefit payments.

The discount rate is the yield at the balance sheet date on AA credit rated bonds denominated in the currency of Pound Sterling, and having maturity dates approximating to the terms of the entity's obligations. A valuation is performed triennially by a qualified actuary using the projected unit credit method, and updated at the balance sheet date. The entity recognises net defined benefit plan assets to the extent that it is able to recover the surplus either through reduced contributions in the future or through refunds from the plan.

Changes in the net defined benefit liability arising from employee service rendered during the period, net interest on net defined benefit liability, and the cost of plan introductions, benefit changes, curtailments and settlements during the period are recognised in profit or loss.

Remeasurement of the net defined benefit liability/asset is recognised in other comprehensive income in the period in which it occurs.

### Long Term Incentive Plan

Long Term Incentive Plan accrues annual contributions under which become payable after five years provided that the employee remains in full time employment.

### Accounting policies (continued)

### 1.12 Turnover

The group's turnover is derived primarily from cricket related activities carried out in the UK and in respect of England Cricket Team tours, after deduction of value added tax. Revenue recognition policies for specific revenue streams are as follows:

Broadcasting revenue – turnover from broadcasting contracts is recognised in line with the contractual terms and period, which reflect the value of the rights provided in any given year to the broadcaster.

Sponsorship revenue – turnover from sponsorship agreements is recognised in line with the contractual terms and period, which reflect the value of the rights provided.

Match returns – turnover from staging agreements with grounds is recognised once matches have taken place, and in line with contractual terms.

Value in kind – turnover is recognised on a gross basis in respect of significant goods or services received from sponsors in return for sponsorship benefits, based on the fair value of the goods and services received by the ECB. The related costs are also shown gross to reflect the value of such goods and services.

Royalties – the ECB receives royalties from a number of partners with particular reference to the sales of products. Royalties are recognised in the period in which they are earned.

### 1.13 Expenses

### Operating lease

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred. Lease incentives received are recognised in profit and loss over the term of the lease as an integral part of the total lease expense.

### 1.14 Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

Deferred tax assets and liabilities are not discounted.

### 2 Turnover

				2018 £000	2017 £000
Rendering of services				125,465	118,886
Total turnover			•	125,465	118,886
<u>E</u>	14	19		14	
				2018	2017
	45			£000	£000
By geographical ma	arket:				
UK				120,169	113,982
Overseas				5,296	4,904
					-
			A)	125,465	118,886
				====	-

In accordance with the Companies Act 2000, paragraph os, schedule 1, the directors consider that the disclosure of turnover by activity would be seriously prejudicial to the interests of the company, and as such, has not been disclosed.

# 3 Expenses and auditor's remuneration

Included in loss are the following:	Included	l in	loss	are	the	following:
-------------------------------------	----------	------	------	-----	-----	------------

included in loss are me jouowing.	9	2018 £000	2017 £000
Profit on foreign currency exchange		31	225
Operating lease rentals:			
Land & Buildings		346	320
Other Equipment		598	615
Depreciation of tangible fixed assets (note 10)		125	24
Amortisation of intangible fixed assets (note 9)		442	2,001

### Auditor's remuneration:

	2018 £000	2017 £000
Audit of these financial statements	59	59
Disclosures below based on amounts receivable in respect of other services to the		
company and its subsidiaries		
Amounts receivable by the company's auditor and its associates in respect of:		•
Audit of financial statements of subsidiaries of the company	4	4
Taxation compliance services	- 14	14
Tax advisory services	31	56
Other assurance services	27	5

### 4 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

8	Number of employees		
a	2018	2017	
Cricketers	40	42	
Umpires	26	28	
Development Staff	84	59	
Coaching Staff	63	66	
Business Administration	36	28	
Commercial, Communications & Events	36	38	
Game Support	- 36	25	
Global Event Management	· -	1	
	201	202	
	321	287	
	•		
γ.	5		
The aggregate payroll costs of these persons were as follows:			
	2018	2017	
	0002	£000	
Wages and salaries	23,889	22,882	
Social security costs	3,277	2,783	
Other pension costs	2,114	2,156	
	29,280	27,821	
(#) at			
5 Directors' remuneration			
	2018	2017	
9	£000	£000	
Directors' remuneration	605	536	
Company contributions to money purchase pension plans	10	53	

The aggregate of remuneration of the highest paid director was £604,874 (2017:£ 536,705), and company pension contributions of £10,000 (2017:£ 52,790) were made to a money purchase scheme on his behalf.

No director is a member of the defined benefit pension scheme described in note 18.

### 6 Other interest receivable and similar income

	2018 £000	2017 £000
Investment income	441	676
Total interest receivable and similar income	441	676

7 Interest Payable and similar expenses		
/ Interest rayable and similar expenses	2018	2017
	£000	£000
Total interest payable and similar expenses	123	187
Y .		
8 Taxation		
Total tax expense recognised in the profit and loss account, other comprehensive	income and equity	
	2018	2017 £000
Current tax	£000	£000
Current tax on income for the period	-	(2)
¥.		
Total current tax	(₩)	(2)
Total tax		(2)
Analysis of current tax recognised in profit and loss	2010	2017
	2018 £000	£000
	4000	
UK corporation tax	2 0	(2)
Foreign tax		
Total current tax recognised in profit and loss		(2)
Total current tax recognised in profit and loss		
	1 4 4 4 4 4 6	F
A deferred tax asset has not been recognised in respect of tax losses carried forward in the opinion of the directors, it is not possible to conclude that it is more likely than	and other timing diff	erences, as
would be recovered.	Thot that any determ	ou tax assoc
Would be lead to lead.		
Reconciliation of effective tax rate		
# <sup>2</sup>	2018	2017
	£000	£000
Loss for the year	(27,143)	(37,317)
Total tax expense	200	2
3		
Profit excluding taxation	(27,143)	(37,315)
Tax using the UK corporation tax rate of 19.17% (2017: 20%)	5,783	7,463
Non-deductible expenses	(50)	(35)
Tax exempt revenues	(2,351)	(1,582)
Deferred tax not provided Foreign tax	(3,382)	(853) (2)
Gain realised on dissolution of investment		(4,993)
Total tax expense included in profit or loss	( <del>=</del> )	(2)

Reductions in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015. An additional reduction to 17% (effective from 1 April 2020) was subsequently enacted on 6 September 2016. This will reduce the company's future current tax charge accordingly.

Notes (continued)

## 9 Intangible fixed assets

Group and company			Software	Perimeter Advertising	Total
·	3.13		£000	£000	£000
Cost					
Balance at 1 February 2017 and 31 January 2018			· 585	3,449	4,034
					-
Amortisation and impairment					
Balance at 1 February 2017	1	50	39	2,457	2,496
Amortisation for the year			117	325	442
				-	
Balance at 31 January 2018			156	2,782	2,938
				***************************************	
Net book value					
At 31 January 2018			429	667	1,096
· .		-		-	
At 31 January 2017			546	992	1,538
#			_		

### Amortisation and impairment charge

The amortisation and impairment charge are recognised in the following line item in the profit and loss account:

			2018 £000	2017 £000
Cost of sales	r		442	2,001

# 10 Tangible fixed assets

Group and Company			Leasehold improvements £000	Fixtures, fittings & equipment £000	Total £000
Cost Balance at 1 February 2017 Additions		9	334 621	357 101	691 722
Balance at 31 January 2018			955	458	1,413
Depreciation and impairment Balance at 1 February 2017 Depreciation charge for the year	e 8 8 6,	6 ° 4	68 88	319 37	387 125
Balance at 31 January 2018	507		156	356	512
Net book value At 31 January 2018			799	102	901
At 31 January 2017	a		266	38	304

### 11 Fixed asset investments

### Fixed asset investments - Company

During 2005 the ECB became a £1 guarantor of the England and Wales Cricket Trust Limited, a company limited by guarantee and a registered charity, which was incorporated on 17 June 2005. The investment is held at cost in the company balance sheet and is treated as a wholly owned subsidiary for the purpose of the group accounts. The England and Wales Cricket Trust Limited is incorporated in England and Wales and its principal activity is to promote community participation in healthy recreation by providing facilities for playing cricket through charitable donations and interest free loans to amateur cricket clubs.

The undertakings in which the Group's and Company's interest at the year-end is more than 20% are as follows.

,	Country of incorporation	Registered number	Principal activity	Class and percentage of shares held
England & Wales Cricket Trust Limited*	United Kingdom	1112540	Charity	£1 guarantor
Cricket World Cup 2019 Limited*	United Kingdom	09856949	Dormant	100% held Ordinary Shares

<sup>\*</sup>Registered address for both England & Wales Cricket Trust Limited and Cricket World Cup 2019 Limited is Lord's Cricket Ground, St John's Wood London, NW8 8QZ.

### 12 Stocks

Group and Company	2018 £000	2017 £000
Finished goods	1,352	33
		Name and Address of the Owner, where

### 13 Debtors

	Group	- E - E -	Company	
	2018	2017	2018	2017
	000£	£000	£000	£000
	¥	8		
Trade debtors	6,427	1,781	6,427	1,781
Other debtors	16,912	16,992	14,142	13,106
Prepayments and accrued income	3,422	5,184	3,422	5,184
		-	******	S
	26,761	23,957	23,991	20,071
			-	
Due within one year	23,013	17,852	22,265	15,945
Due after more than one year	3,748	6,105	1,726	4,126
		=======================================		:
(*)	26,761	23,957	23,991	20,071

### 14 Financial instruments

## 14 (a) Carrying amount of financial instruments

The carrying amounts of the financial assets and liabilities include:

		Group		Company	
	2018	2017	2018	2017	
	£000	£000	£000	£000	
Assets measured at fair value through profit or loss	3,028	9	3,028	-	
				4	

### 14 (b) Financial instruments measured at fair value

Derivative financial instruments and cash flow hedges

The group and company have entered into a forward contract exchanging US\$36,000,000 (2017: £nil) for pounds sterling, due to be settled on 19 December 2019. The forward contract is to hedge future cash flows contracted for 2019 so cash flow hedge accounting has been applied to this hedging instrument with gains or losses associated with the effective portion being recognised in other comprehensive income of £3,028,000 (2017: £nil).

The amounts for all financial assets and financial liabilities are carried at fair value based on their listed market price, as follows:

			Group		Company	
			Fair Value	Fair Value	Fair Value	Fair Value
*			2018	2017	2018	2017
	•	5	£000	£000	0003	£000
Forward Contracts			3,028		3,028	=
			_	-		

15 Investments				
α	Group 2018 £000	2017 £000	Company 2018 £000	2017 £000
Cash deposits with terms less than one year	25,831	43,751	28	5,028
16 Creditors: amounts falling due within	one year		3	
*	Group		Company	
	2018	2017	2018	2017
	£000	£000	£000	£000
Trade creditors	4,829	5,252	4,829	5,252
Taxation and social security	1,121	914	1,121	914
Other creditors	1,597	16,792	1,597	16,792
Accruals and deferred income	22,670	38,644	19,108	37,581
	7 <del></del>	=======================================		1
	30,217	61,602	26,655	60,539
			<del>Element</del>	-
17 Creditors: amounts falling due after or	ne year			
	Group		Company	
	2018	2017	2018	2017
	£000	£000	£000	£000
Accruals and deferred income	48,596	348	48,596	348
	48,596	348	48,596	348
		/		

### 18 Employee benefits

### Defined benefit plans

### Group and Company

The group operates a defined benefit pension scheme, the ECB Retirement and Death Benefits Scheme ("the Scheme"). Assets are held in independent trustee administered funds. Standard contributions are determined by a qualified actuary on the basis of triennial valuations using the attained age method. The most recent full valuation of the Scheme was carried out as at 30 September 2016. The information below has been updated to 31 January 2018 by an independent professional actuary.

The standard monthly contributions made to the Scheme by the group were 34.2% of pensionable earnings, as per a contribution statement that came into force at the end of 2011. In total, contributions paid to the Scheme were £149,000 (2017: £178,000).

The surplus has been treated as irrecoverable for the purposes of the financial statements. FRS102 is not prescriptive in this area, as such the directors have reverted to the principles as set out in IFRIC14. Per the Scheme rules, there is a unilateral power for the Trustees to wind up the Scheme, which prevents recognition of the surplus on the grounds of a future refund. Furthermore, the value of the contributions due under the current funding agreement towards the accrual of benefits for active members exceeds the corresponding value of those benefits on the FRS102 basis (i.e. the service cost). Under IFRIC14, we consider it suitable to assume the current rate of contributions persists beyond the end of the period covered by the Schedule of Contributions. As such, this prevents the recognition of the surplus on the grounds of future contribution reductions.

The information disclosed below is in respect of the whole of the plans of the Group, for which the parent Company is legally responsible.

Net	pension	asset

·	2018 £000
Defined benefit obligation	(20,797)
Plan assets	22,668
Pension surplus	1,871
Related deferred tax asset	
Irrecoverable surplus	(1,871)
	S
Net pension asset	₩.
(i)	s <del>.,</del>
Movements in present value of defined benefit obligation	
	2018
	€000
At I February 2017	20,137
Current service cost	125
Interest expense	618
Remeasurement actuarial losses	422
Benefits paid	(505)
3	
At 31 January 2018	20,797
ži i i i i i i i i i i i i i i i i i i	

# 18 Employee benefits (continued)

Movements in fair value of plan assets		2018
* 2		£000
At 1 February 2017 Interest income Remeasurement: return on plan assets less interest income Contributions by employer Benefits paid		21,491 618 915 149 (505)
At 31 January 2018	8	22,668
Expense recognised in the profit and loss account	, No. 2	2018 2017 £000 £000
Current service cost Net interest on net defined benefit asset not recognised		125 133
Total expense recognised in profit or (loss)		125 133

### 18 Employee benefits (continued)

The fair value of the plan assets and the return on those assets were as follows:

	*	2018	2017
		Fair value	Fair value
		£000	£000
Asset class			
Equities		8,552	8,354
Government debt	T 507	1,999	1,782
Corporate bonds		9,437	9,020
Property		2,401	2,244
Cash and Deposits		279	91
2			OK .
ž.		-	
	1)	22,668	21,491
		ž.	
7			
Actual return on plan assets		1,177	2,401
F1			S
			1000
Principal actuarial assumptions (express	sed as weighted averages) at the y	ear-end were as follows:	
	2 2, 3		
		2018	2017
		%	. %
- 27	2 K "		
Discount rate		2.60	3.10
Future pensionable salary increases		3.40	3.70
Inflation assumption (RPI)		3.40	3.70
		-	S

Last full actuarial valuation was performed on 30 September 2016. To measure the defined benefit obligation as at 31 January 2018, the Company employed an independent professional actuary to update the full actuarial valuation.

In valuing the liabilities of the pension fund at 31 January 2018, mortality assumptions relating to longevity underlying the pension liabilities at the balance sheet date are based on standard actuarial mortality tables and include an allowance for future improvements in longevity. The assumptions are equivalent to expecting a 65-year old to live for a number of years as follows:

- Current pensioner aged 65: 23.6 years (male), 25.5 years (female).
- Future retiree upon reaching 65: 24.8 years (male), 26.8 years (female).

### **Defined contribution plans**

### Group and Company

The group has made contributions to the ECB Group Pension Plan and the ECB Group Pension Plan for Professional Cricketers, both defined contributions schemes, amounting to £2,031,000 (2017:£ 2,006,000) and £83,000 (2017:£ 150,000) respectively.

### Long term incentive plan

Included within accruals falling due after one year is an amount of £615,718 (2017: £nil) relating to a Long Term Incentive Plan. As at 31 January 2018 the fair value of the plan obligation, which will be cash settled in 2022, is calculated to be £3,180,035 (2017: £nil).

### 19 Operating leases

### Group and Company

Non-cancellable operating lease rentals are payable as follows:

Non-cancenable operating for			2018		E:	2017
	Land and buildings	Other	Total	Land and buildings	Other	Total
	£000	£000	£000	£000	£000	£000
Less than one year	332	549	881	332	532	864
Between one and five years	850	808	1,658	1,163	619	1,782
More than five years	43	-	43	62		62
	1,225	1,357	2,582	1,557	1,151	2,708

During the year £944,000 was recognised as an expense in the profit and loss account in respect of operating leases (2017: £935,000).

### 20 Related parties

### **Group and Company**

Identity of related parties with which the Group has transacted

The directors have identified a number of cricketing organisations for which payments and receipts by the group represent a significant transaction.

- 1. The eighteen First Class Counties, the Marylebone Cricket Club ("MCC"), the Minor Counties Cricket Association ("MCCA"), the Minor County Clubs and the County Cricket Boards have charged the ECB amounts totalling £38,188,000 (2017: £66,567,000) in respect of fees for the provision of ground facilities and cricketers for matches under the control of ECB, amounts payable under the terms of memorandums of understanding, licence fees and other commercial agreements. As at 31 January 2018 the ECB owed these parties £ nil (2017: £nil) of unpaid fees. Such charges and fees include amounts in relation to the staging of international and domestic matches. The ECB has received income in relation to these matches of £10,260,956 (2017: £7,956,000). In addition, the EWCT paid grants totalling £8,397,635 (2017: £6,763,000) to the County Cricket Boards.
- 2. ECB has loans of £4,997,000 (2017: £7,639,000) in aggregate due from the eighteen First Class Counties and the Professional Cricketers' Association. Interest is charged on the loans at varying rates ranging from zero for short-term loan to base rate plus 2%.
- 3. The directors have identified the Irish Cricket Union, Cricket Scotland and the Professional Cricketers' Association as also being related and to which ECB has made payments. During the period, amounts totalling £2,082,000 (2017: £1,640,000) were paid to these organisations.
- 4. Premiums payable by ECB to Reigndei Limited, an insurance company beneficially owned by the eighteen first class counties, MCC and the MCCA, were £2,197,400 (2017: £2,053,125). Claims receivable during the year from Reigndei Limited amounted to £668,403 (2017: £3,767,992). As at 31 January 2018 the ECB was owed £nil from Reigndei Limited (2017: £nil).
- 5. The group made donations amounting to £1,000,000 (2017: £nil) to Chance to Shine during the year.
- 6. Colin Graves, the Chairman of the ECB Board, is the former Chairman of Yorkshire CCC. He has personally given a guarantee in favour of ECB under the 2011 to 2019 perimeter advertising agreement between the ECB and Yorkshire CCC. This was signed on 22 October 2010. The amount still outstanding is £681,359

Transactions with key management personnel

Total compensation of key management personnel (including the directors) in the year amounted to £2,726,041 (2017: £2,555,380).

### 21 Liability of members

England and Wales Cricket Board Limited is a company limited by guarantee and has no share capital. Each member has guaranteed to contribute a sum not exceeding £10 for payment of the company's debts and liabilities should the company be wound up. There were 41 members as at 31 January 2017 and 31 January 2018.

### 22 **Sports Governance Code**

The England & Wales Cricket Board received the following funding from public investors:

		2018	2017
		£000	£000
ESC Lottery Fund		1,679	3,588
Skills Funding Agency	981	235	339
Sports England		18	320
UK Sports England		12	-
Total Received		1,944	3,927
8			
* B			
The ESC Lottery funding was used in the following areas:			

					2018	2017
	*	20			£000	£000
Participation & Growth					362	501
SAC					379	266
Women Pathway			8		24	100
Women Talent Management					44	-
More Play					70	20
- Capital funding					800	<del>**</del> 1
Player retention	727				-	2,100
Disabilities					4.	480
Total Spent			8	is.	1,679	3,477

### Skills funding Agency

The total amount received was used to run the Apprenticeship Scheme for young cricketers.

# Sports England & UK Sports Council

The funds received from both the these investors was used to promote cricket in both England & Wales.