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FORM AR21

Trade Union and Labour Relations (Consolidation) Act 1992

ANNUAL RETURN FOR A TRADE UNION

| Name of Trade Union: | Professional Footballers' Association |
|--|--|
| Year ended: | 30 June 2018 |
| List no: | 266T |
| Head or Main Office address: | 20 Oxford Court Bishopsgate Manchester M2 3WQ |
| Website address (if available) | www.thepfa.com |
| Has the address changed during the year to which the return relates? | Yes |
| General Secretary: | Gordon Taylor |
| Telephone Number: | 0161 236 0575 |
| Contact name for queries regarding the completion of this return: | Darren Wilson |
| Telephone Number: | 0161 236 0575 |
| E-mail: | dwilson@thepfa.co.uk |

PLEASE FOLLOW THE GUIDANCE NOTES IN THE COMPLETION OF THIS RETURN.

Any difficulties or problems in the completion of this return should be directed to the Certification Officer as below or by telephone to: 0330 109 3602

The address to which returns and other documents should be sent are:

For Unions based in England and Wales: Certification Office for Trade Unions and Employers' Associations, Lower Ground Floor, Fleetbank House, 2-6 Salisbury Square, London EC4Y 8JX

For Unions based in Scotland: Certification Office for Trade Unions and Employers' Associations, Melrose House, 69a George Street, Edinburgh EH2 2JG

Management Committee As at 30 June 2018

Chairman

Ben Purkiss

Committee

Gordon Taylor OBE Asmir Begovic Matt Bloomfield Andy Butler Peter Clarke

George Friend Lee Grant Tom Heaton

Steph Houghton MBE

Matt Jarvis
John Mousinho
Mark Roberts
Paul Robinson
Mat Sadler
Andy Taylor
Peter Vincenti
Jonathan Walters

RETURN OF MEMBERS

(see notes 10 and 11)

| | NUMBER OF MEMBERS AT THE END OF THE YEAR | | | | | |
|--------|--|---------------------|-------------------|--|---|--------|
| | Great Britain | Northern Ireland | Irish Republic | Elsewhere Abroad (including Channel Islands) | - | TOTALS |
| MALE | 5,207 | | | , | | 5,207 |
| FEMALE | 153 | | | | | 153 |
| TOTAL | 5,360 | | | | Α | 5,360 |

Number of members at end of year contributing to the General Fund Number of members included in totals box 'A' above for whom no home or authorised address is held:

| 5,360 |
|-------|
| 3,027 |

OFFICERS IN POST

(see note 12)

Please attach as an annex to this form a complete list of all officers in post at the end of the year to which this form relates, with the title of each persons office.

RETURN OF CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return.

| Title of Office | Name of Officer ceasing to hold office | Name of Officer Appointed | Date |
|------------------|--|------------------------------|------------|
| Chairman | Ritchie Humphries | | 01/07/2017 |
| Committee Member | Casey Stoney MBE | | 21/02/2018 |
| Committee Member | | Asmir Begovic | 29/11/2017 |
| Committee Member | | Matt Bloomfield | 29/11/2017 |
| Committee Member | | Andy Butler | 29/11/2017 |
| Committee Member | | Tom Heaton | 29/11/2017 |
| Committee Member | | Mile Jedinak | 29/11/2017 |
| Committee Member | | Mark Roberts | 29/11/2017 |
| Committee Member | | Paul Robinson | 29/11/2017 |
| Committee Member | | Mat Sadler | 29/11/2017 |
| Committee Member | | Andy Taylor | 29/11/2017 |

State whether the union is:

| a. | A branch of another trade union? | Yes | No 🔀 |
|----|--|-----|-------|
| | If yes, state the name of that other union: | | |
| b. | A federation of trade unions? | Yes | No No |
| | If yes, state the number of affiliated unions: | | |
| | and names: | | |
| | | | |

GENERAL FUND

(see notes 13 to 18)

| | £ | £ |
|---|----------------|---------|
| INCOME From Members: Contributions and Subscriptions | | 581,200 |
| From Members: Other income from members (specify) | | |
| | | |
| | | |
| Total other income from members | | |
| Total of all income from members | | 581,200 |
| Investment income (as at page 12) | | 35,239 |
| Other Income | | , |
| Income from Federations and other bodies (as at page 4) | | |
| Income from any other sources (as at page 4) | 154,222 | |
| | | |
| Total of other income (as at page 4) | | 154,222 |
| | TOTAL INCOME | 770,661 |
| EXPENDITURE | | |
| Benefits to members (as at page 5) | | 209,710 |
| Administrative expenses (as at page 10) | | 456,557 |
| Federation and other bodies (specify) | | |
| Affiliation fees | 19,156 | |
| Grants paid | 20,000 | |
| | | |
| Total expenditure Federation and other bodies | | 39,156 |
| Taxation | | |
| ТОТА | AL EXPENDITURE | 705,423 |
| Surplus (deficit) for year | | 65,238 |
| Amount of general fund at beginning of year | | 309,075 |
| Amount of general fund at end of year | | 374,313 |

ANALYSIS OF INCOME FROM FEDERATION AND OTHER BODIES AND OTHER INCOME

(see notes 19 and 20)

| DESCRIPTION | £ | £ |
|-----------------------------|--------------|---------|
| Federation and other bodies | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| TOTAL FEDERATION AND | OTHER BODIES | |
| Other income | | |
| Miscellaneous Income | 154,222 | |
| | | |
| α | | |
| | | |
| | | |
| | | |
| | | |
| TOTAL | OTHER INCOME | 154,222 |
| TOTAL OF ALL | OTHER INCOME | 154,222 |

ANALYSIS OF BENEFIT EXPENDITURE SHOWN AT GENERAL FUND

(see notes 21 to 23)

| | £ | | £ |
|-------------------------------|---------|-------------------------------------|---------|
| Representation – | | brought forward | 209,710 |
| Employment Related Issues | 000 740 | Education and Training convices | |
| | 209,710 | Education and Training services | |
| | | | |
| | | | |
| Panyagantation | | | |
| Representation – | | | |
| Non Employment Related Issues | | | |
| | | Negatisted Discount Comisse | |
| | | Negotiated Discount Services | |
| | | | |
| Campaunications | | | |
| Communications | | | |
| | | | |
| | | Coloni Conto | |
| | | Salary Costs | |
| Advisor: Comissa | | | |
| Advisory Services | | | |
| | | | |
| | | Other Benefits and Grants (specify) | |
| | | Other Benefits and Grants (specify) | |
| Dispute Benefits | | | |
| Diopate Bellente | | | |
| | | _ | |
| | | | |
| | | | |
| | | | |
| Other Cash Payments | | | |
| outer administration | | | |
| | | | |
| | | | |
| | | | |
| carried forward | | Total (should agree with figure in | |
| | 209,710 | General Fund) | 209,710 |

(See notes 21 to 23)

| FUND 2 | | | Fund Account |
|-------------|---|--------------------|---------------------|
| Name: | See Attached | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | To | otal Expenditure | |
| | Surplus (Def | icit) for the year | |
| | Amount of fund at be | | |
| | Amount of fund at the end of year (as | | |
| | Number of members contributing | g at end of year | |

| FUND 3 | | | Fund Account |
|-------------|---|-------------------|--------------|
| Name: | See Attached | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| | | | |
| Expenditure | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page | | |
| | 10) | | |
| | То | tal Expenditure | |
| | | 9 | |
| | | cit) for the year | |
| | Amount of fund at be | | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | Number of members contributing | g at end of year | |

(See notes 21 to 23)

| FUND 4 | ** | | Fund Account |
|-------------|---|--------------------|--------------|
| Name: | Not Applicable | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| F | | | |
| Expenditure | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | - | otal Expenditure | |
| | | | |
| | Surplus (Defi | icit) for the year | |
| | Amount of fund at be | eginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | Number of members contributing | g at end of year | |

| FUND 5 | | | Fund Account |
|-------------|---|-------------------|--------------|
| Name: | Not Applicable | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | Total other inco | me as specified | |
| | | Total Income | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | | tal Expenditure | |
| | Surplus (Dofi | cit) for the year | |
| | Amount of fund at be | • | |
| | Amount of fund at the end of year (as | | |
| | | , | |
| | Number of members contributing | g at end of year | |

(See notes 21 to 23)

| FUND 6 | (See Holes 21 to 23) | | Fund Account |
|-------------|---|-------------------|--------------|
| Name: | Not Applicable | £ | £ |
| Income | | | |
| | From members | | |
| | Investment income (as at page 12) | | |
| | Other income (specify) | | |
| | | | |
| | | | |
| | | | |
| | Total other inco | | |
| | | Total Income | |
| Expenditure | | | |
| | Benefits to members | | |
| | Administrative expenses and other expenditure (as at page 10) | | |
| | · · | tal Expenditure | |
| | | = | |
| | Surplus (Defi | cit) for the year | |
| | Amount of fund at be | ginning of year | |
| | Amount of fund at the end of year (as | Balance Sheet) | |
| | Number of members contributing | g at end of year | |

| FUND 7 | | | Fund Account | | | | | | |
|-------------|---|--------------------|--------------|--|--|--|--|--|--|
| Name: | Not Applicable | £ | £ | | | | | | |
| Income | d. | | | | | | | | |
| | From members | | | | | | | | |
| | Investment income (as at page 12) | | | | | | | | |
| | Other income (specify) | | | | | | | | |
| | | | | | | | | | |
| | Total other inco | me as specified | | | | | | | |
| | Total Income | | | | | | | | |
| Expenditure | | | | | | | | | |
| | Benefits to members | | | | | | | | |
| | Administrative expenses and other expenditure (as at page 10) | | | | | | | | |
| | Тс | otal Expenditure | | | | | | | |
| | Surplus (Def | icit) for the year | | | | | | | |
| | Amount of fund at be | eginning of year | | | | | | | |
| | Amount of fund at the end of year (as | | | | | | | | |
| | Number of members contributing | g at end of year | | | | | | | |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018

| FUND 2 | | | Fund Account |
|-----------|--|--|--------------|
| Accident | Fund | £ | £ |
| | | | |
| ncome | | | |
| | From members | | |
| | Other Income | | |
| | Television fees | 3,961,760 | |
| | Other donations | (#): | |
| | Legal and medical fees recovered | | |
| | Sundry income | | |
| | | 162,229 | |
| | Investment income (as at page 12) | | 4 400 000 |
| | | Total Income | 4,123,98 |
| | | | |
| Expendit | ire | | |
| -xpciidit | Direct Expenditure | 3,073,752 | |
| | Fundraising & publicity | 275,899 | |
| | | 121,944 | |
| | Management & administration | V.20012CV.2dd CUVOL | |
| | Losses / (Gains) on investments | (244,848) | |
| | | Total Expenditure | 3,226,74 |
| | | | |
| | Surplus (Deficit) for the year before taxation | Г | 897,24 |
| | Taxation | | |
| | | - | 897,24 |
| | Surplus (Deficit) for the year after taxation | - | |
| | Add amount of fund at beginning of year | _ | 8,011,83 |
| | Amount of fund at the end of year (as Balance Sheet) | | 8,909,079 |
| | Direct Expenditure Support costs Legal & professional fees Insurance premiums Medical fees & grants Spire costs Permanent total disability Other costs | 552,463 17,694 908,000 937,032 165,132 408,200 85,231 3,073,752 | |
| | Fundraising & publicity | عاره والعار | ž. |
| | Support costs | 275,899 | |
| | Support costs | 213,000 | |
| | Legal fees | | |
| | Other costs | | |
| | Management 9 administration | 275,899 | |
| | Management & administration | | |
| | Support costs | 84,638 | |
| | Auditors' remuneration | 3,700 | |
| | Management fees | 32,604 | |
| | Depreciation | 1,002 | |
| | Depresiation | 121,944 | |
| | | 17.1.2944 | |

1,002 121,944

| | | Fund Accoun |
|--|--|---|
| essional Footballers' Association Charity | £ | £ |
| | | |
| From members | | |
| Other Income | 1 | |
| Television fees | 24,750,000 | |
| Course fees | 82,892 | |
| Other Donations | 556 | |
| Facility fees | o | |
| Investment income (as at page 12) | 1,554,160 | |
| | Total Income | 26,387,608 |
| | 2 | |
| ure | | |
| Direct Expenditure | 4,874,591 | |
| Fundraising & publicity | 1,103,594 | |
| Management & administration | 1,157,001 | |
| Grants | 17,411,140 | |
| Losses / (Gains) on investments | (192,997) | |
| | Total Expenditure | 24,353,329 |
| | | |
| Surplus (Deficit) for the year before taxation | Г | 2,034,279 |
| Taxation | | 0 |
| Surplus (Deficit) for the year after taxation | | 2,034,279 |
| Add amount of fund at beginning of year Transfers | | 53,399,146 |
| Amount of fund at the end of year (as Balance Sheet) | 1 | 55,433,425 |
| | Other Income Television fees Course fees Other Donations Facility fees Investment income (as at page 12) ure Direct Expenditure Fundraising & publicity Management & administration Grants Losses / (Gains) on investments Surplus (Deficit) for the year before taxation Taxation Surplus (Deficit) for the year after taxation Add amount of fund at beginning of year | From members Other Income Television fees Course fees Other Donations Facility fees Investment income (as at page 12) Direct Expenditure Fundraising & publicity Management & administration Grants Losses / (Gains) on investments Surplus (Deficit) for the year after taxation Add amount of fund at beginning of year |

| Direct Expenditure | |
|-----------------------------|-----------|
| Support costs | 4,047,748 |
| Travel costs | 341,601 |
| Legal & professional fees | 485,242 |
| Other costs | |
| | 4,874,591 |
| Fundaciona 9 nublicity | |
| Fundraising & publicity | 4 400 504 |
| Support costs | 1,103,594 |
| Other costs | |
| | 1,103,594 |
| Management & administration | |
| Support costs | 178,542 |
| Auditors' remuneration | 5,750 |
| Legal & professional fees | |
| Premises costs | 37,183 |
| Office expenses | 624,007 |
| Management fees | 274,847 |
| General office inc deprn | 36,672 |
| · | 1,157,001 |
| | |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018 Grants

| Football Conference Community Football League Youth Development Football Scholarship Funding FA Medical Football League Community Fund PFA Educational and Vocational Grants Football Coaching Services and Courses Equality Development - Anti Racism Fair Play Awards Sporting Chance Premier League Youth Development | 1,200,000 3,000,000 1,642,000 400,000 3,500,000 1,855,499 167,584 904,057 15,000 400,000 3,000,000 |
|--|--|
| English Football League Community Awards Driver Awareness Heart4More Foundation PFA Contribution to Football's Influence | 12,480 41,340 27,200 |
| on Lifelong Health and Dementia Risk (FIELD) Small Grants Grants to Individuals - Benevolent Grants | 125,000 88,663 565,261 |
| | 17,411,140 |

£

POLITICAL FUND ACCOUNT (see notes 24 to 33)

| POLITICAL FUND ACCOUNT 1 | To be completed by tra | de unions which n | naintain their ow | n political fund |
|--|--------------------------------------|---------------------------|--------------------------|--------------------|
| In | come Members contr | ibutions and levies | £ | |
| | | me (as at page 12) | £ | |
| | Othe | er income (specify) | £ | |
| | | | | |
| | | | | |
| | | Total other inco | ome as specified | |
| | | | Total income | |
| Expenditure under section (82) of the | ne Trade Union and Labour | Relations (Consolid | ation) Act 1992 or | n purposes set out |
| in section (72) (1) where consolidati | on of expenditures from the | political funds exce | | g the period |
| Expenditure A (as at page i) Expenditure B (as at page ii) | | | £ | |
| Expenditure C (as at page iii) | | | £ | |
| Expenditure D (as at page iv) | | | £ | |
| Expenditure E (as at page v) | | | | |
| , | | | £ | |
| , | | | £ | |
| Non-political expenditure (as at p | age vii) | <u>, l</u> | £ | |
| | | | otal expenditure | |
| | | · · | (deficit) for year | |
| | | of political fund at b | | |
| | Amount of political fund at | the end of year (as | Balance Sheet) | |
| Nui | mber of members at end of y | ear contributing to t | the political fund | |
| Number of | members at end of the year | not contributing to t | the political fund | |
| Number of members at end of year who have | ve completed an exemption notice and | do not therefore contribu | te to the political fund | |
| | | | | |

| POLITICAL FUND ACCO | UNT 2 To be completed by trade unions which act as compo | nents of a central | trade union |
|--|---|----------------------|-------------|
| | | d £ £ £ | |
| | Total other inco | me as specified | |
| | | Total income | |
| Expenditure | | | |
| | | £ | |
| Administra | ation expenses in connection with political objects (specify) | £ | |
| Non-politic | cal expenditure | £ | |
| | To | otal expenditure | |
| Funds received back from central political fund Other income (specify) Total other income as specified Total income Expenditure Expenditure under section 82 of the Trade Union and Labour Relations (Consolidation) Act 1992 (specify) Administration expenses in connection with political objects (specify) Non-political expenditure Total expenditure Surplus (deficit) for year Amount held on behalf of trade union political fund at beginning of Amount remitted to central political fund Amount held on behalf of year contributing to the political fund Number of members at end of the year not contributing to the political fund | | | |
| | Amount held on behalf of trade union political fund | at beginning of | |
| | Amount remitted to cent | ral political fund | |
| | Amount held on behalf of central political fun | d at end of year | |
| | Number of members at end of year contributing to t | he political fund | |
| | 2 | | |
| Number of members at end of ye | ar who have completed an exemption notice and do not therefore contribute to ti | A CONTRACTOR INCOME. | |

ANALYSIS OF ADMINISTRATIVE EXPENSES AND OTHER OUTGOINGS EXCLUDING AMOUNTS CHARGED TO POLITICAL FUND ACCOUNTS

(see notes 34 and 35)

| Administrative | £ |
|--|--------------|
| Expenses | |
| Remuneration and expenses of staff Salaries and Wages included in above £ | See Attached |
| Auditors' fees | |
| Legal and Professional fees | |
| Occupancy costs | |
| Stationery, printing, postage, telephone, etc. | |
| Expenses of Executive Committee (Head Office) | |
| Expenses of conferences | |
| Other administrative expenses (specify) | |
| | |
| Other Outgoings | |
| Interest payable: | |
| Bank loans (including overdrafts) | |
| Mortgages | |
| Other loans | |
| Depreciation | |
| Taxation | |
| Outgoings on land and buildings (specify) | |
| Other outgoings (specify) | |
| | |
| Total | |
| Charged to: General Fund (Page 3) | |
| Fund (Account) | |
| Total | |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018 Analysis of Administrative Expenses and Other Outgoings Excluding Amounts Charged to Political Fund Accounts

Administrative Expenses

| Staff remuneration and expenses: | |
|-----------------------------------|--------------|
| Salaries and wages | 4,251,074 |
| Pension costs | 178,673 |
| Motor expenses | 240,679 |
| Auditors fees | 13,150 |
| Legal & professional | 40,734 |
| Stationery, printing, postage etc | 255,265 |
| Donations & advertising | 89,361 |
| Management expenses | 317,993 |
| Premises costs | 241,039 |
| Office costs | 631,447 |
| Gain/ Loss on sale of investment | (34,878) |
| Depreciation | 75,965 |
| Less: Administration charge | (4,565,000) |
| | 1,735,502 |
| -4 | |

Charged to:

| General Fund (page 3) | 456,557 |
|--|-----------|
| Accident Fund | 121,944 |
| The Professional Footballers' Association Charity Fund | 1,157,001 |

1,735,502

ANALYSIS OF OFFICIALS' SALARIES AND BENEFITS (see notes 36 to 46)

| Total | | દ્ય | | | | | | | | | |
|-------------------|--------------------------|-------------|--------------------------|-------------------------|-----------|--------|--|--|--|--|--|
| | efits | Value £ | 44,516 | 6,870 | 3,059 | 54,445 | | | | | |
| Benefits | Other Benefits | Description | Motor Vehicle | Private Medical | Telephone | Total | | | | | |
| | Pension Contributions | ત્ર | | | | | | | | | |
| Employers N.I. | | ε | 271,300 | | | | | | | | |
| Gross Salary | | сı | 1,188,765 | 777,183 | 1,965,948 | | | | | | |
| Office held | | | Chief Executive - Salary | Chief Executive – Bonus | Total | | | | | | |

ANALYSIS OF INVESTMENT INCOME

(see notes 47 and 48)

| | | Political Fund £ | | Other Fund(s) £ |
|-----------------------------------|--------------|------------------------|---------------------------------|-----------------------|
| Rent from land and buildings | | | | 36,734 |
| Dividends (gross) from: | | | | |
| Equities (e.g. shares) | | | | 1,711,733 |
| Interest (gross) from: | | | | |
| Government securities (Gilts) | | | | |
| Mortgages | | | | |
| Local Authority Bonds | | | | |
| Bank and Building Societies | | | | 3,161 |
| | | | | , |
| | (90) | | | |
| Other investment income (specify) | | | | |
| | | | | |
| | | | | 1 |
| | | | | |
| | | | | |
| | | | 1 | |
| | ļ | | l, l | |
| | | Total ir | vestment income | 1,751,628 |
| | Credited to: | | | |
| | Credited to. | Cono | ral Fund (Page 3) | |
| | | | ral Fund (Page 3) | 35,239 |
| | | | Fund (Account 1) | 162,229 |
| | | | Fund (Account 2) | 1,554,160 |
| | | | Fund (Account) Fund (Account) | |
| | | | | |
| | | Г | Fund (Account) Political Fund | |
| | | | rollical rund | |
| | | Total In | vestment Income | 1,751,628 |

BALANCE SHEET as at

30 June 2018

(see notes 49 to 52)

| Previous Year | | £ | £ |
|---------------|---|-------------|------------|
| 8,968,412 | Fixed Assets (at page 14) | | 9,318,908 |
| | Investments (as per analysis on page 15) | | |
| 27,627,637 | Quoted (Market value £) | 28,174,903 | |
| 27,096,957 | Unquoted Total Investments | 29,776,194 | 57,951,097 |
| | Other Assets | | 01,001,001 |
| | Loans to other trade unions | | |
| 5,651,464 | Sundry debtors | | 3,172,919 |
| 80 | Cash at bank and in hand | | 103 |
| | Income tax to be recovered | | |
| | Stocks of goods | | |
| | Others (specify) | | |
| | Total of other assets | | 3,173,022 |
| 69,344,550 | тот | TAL ASSETS | 70,443,027 |
| 309,075 | Fund (Account 1) | | 374,313 |
| 8,011,837 | Fund (Account 2) | | 8,909,079 |
| 53,399,146 | Fund (Account 3) | | 55,433,425 |
| | Superannuation Fund (Account) | | |
| | Political Fund (Account) | | |
| | Revaluation Reserve | | |
| | LIABILITIES | | |
| | Amount held on behalf of central trade union political fund | | |
| | Loans: From other trade unions | | |
| | Loans: Other | | |
| | Bank overdraft | | |
| 317,178 | Tax payable | 323,908 | |
| 3,507,571 | Sundry creditors | 3,490,537 | |
| 3,799,743 | Accrued expenses | 1,911,765 | |
| | Provisions | | |
| | Other liabilities | | |
| | TOTAL | LIABILITIES | 5,726,210 |
| 69,344,550 | тот | AL ASSETS | 70,443,027 |

FIXED ASSETS ACCOUNT

(see notes 53 to 57)

See Attached

| | Land and Freehold £ | Buildings Leasehold £ | Furniture and Equipment £ | Motor Vehicles £ | Not used for union business | Total £ |
|---|---------------------------|-----------------------------|------------------------------------|------------------------|-----------------------------|------------|
| Cost or Valuation | | | | | | |
| At start of year | | | | | | |
| Additions | | | | | | |
| Disposals | | | | | | |
| Revaluation/Transfers | | | | | | |
| At end of year | | | | | | |
| | | | | | | |
| Accumulated Depreciation At start of year | | | | | | |
| Charges for year | | | | | | |
| Disposals | | | | | | |
| Revaluation/Transfers | | | | | | |
| At end of year | | | | | | |
| | | | | | | |
| Net book value at end of year | | | | | | |
| Cita of your | | | | | | |
| Net book value at end of previous year | | | | | | ** |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018 Fixed Assets Account

| | Investment Property | Freehold Property | Leasehold Property | Motor Vehicles | Furniture & Equipment | Not used for Union Business | Total |
|--------------------------|------------------------|----------------------|-----------------------|-------------------|-----------------------|-----------------------------------|--------------|
| Cost | | | | | | | |
| At start of year | 355,901 | 8,253,169 | 163,526 | 99,887 | 795,696 | N#R | 9,668,179 |
| Additions | - | 410,854 | . | • | 15,607 | 828 | 426,461 |
| Disposals | (E) | - | 20 | - | ~ | 3(=) | = |
| Revaluation/Transfer | s 🖘 | 100 | \$ # 3 | £ + 01 | ā | 9.5 | - |
| At end of year | 355,901 | 8,664,023 | 163,526 | 99,887 | 811,303 | | 10,094,640 |
| Accumulated Depreciation | | | | | | | |
| At start of year | | 191 | ٠ | 4,162 | 695,605 | ÷ | 699,767 |
| Charges for year | | S. | | 24,972 | 50,993 | ₽ | 75,965 |
| Disposals | · · | · | · | (E) | (4 7) | ₩: | ±7. |
| Revaluation/Transfer | s - | 72 | 296 | 5 = 6 | ;₩); | €. | • |
| At end of year | - | | 1€; | 29,134 | 746,598 | • | 775,732 |
| Net book value | | | | | | | |
| At end of year | 355,901 | 8,664,023 | 163,526 | 70,753 | 64,705 | | 9,318,908 |
| At end of prior year | 355,901 | 8,253,169 | 163,526 | 95,725 | 100,091 | | 8,968,412 |

ANALYSIS OF INVESTMENTS

(see notes 58 and 59) **See Attached**

| QUOTED | See Attached | All Funds | Political Fund |
|----------|--|--------------------|----------------|
| | | Except | |
| | | Political Funds | £ |
| | | £ | £ |
| | | | |
| | Equities (e.g. Shares) | | |
| | | | |
| | | | |
| | Government Securities (Gilts) | | |
| | | | |
| | | | |
| | Other quoted securities (to be specified) | | |
| | · · · · · · | | |
| | | | |
| | TOTAL QUOTED (as Balance Sheet) | | |
| | Market Value of Quoted Investment | | |
| l | | | |
| | | | |
| | | | |
| UNQUOTED | Equities | | :- |
| | | | |
| | | | |
| | Government Securities (Gilts) | | |
| | Coronanion Coolinaco (Cinc) | | |
| | | | |
| | Mortgages | | |
| | gugur | | |
| | | | |
| | Bank and Building Societies | | |
| | Tank and Tanama Cooless | | |
| | | | |
| | Other unquoted investments (to be specified) | | |
| | (10 00 00000000) | | |
| | TOTAL UNQUOTED (as Balance Sheet) | | |
| | Market Value of Unquoted Investments | | |
| | , | | |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018 Analysis of Investments

| | | Political Funds £ | Other Funds £ |
|----------|--|-------------------------|--|
| Quoted | | | |
| | Equities | · . | 28,174,903 |
| | Gilts | === | ū |
| | Other | <u>;</u> | × |
| | | 388 | 28,174,903 |
| Unquoted | Equities Bank & building societies Memorobilia | | 100 20,003,114 9,772,980 29,776,194 57,951,097 |

ANALYSIS OF INVESTMENT INCOME (CONTROLLING INTERESTS) (see notes 60 and 61)

| Does the union, or any constituent part of the union, have a controlling interest in any limited company? | | YES | NO |
|---|-----------------------------------|--------------------------------------|-------------|
| If YES name the relevant companies: | | | |
| COMPANY NAME | registered in Engl registered) | STRATION NUMB land & Wales, state | |
| PFA Enterprises Limited | 01088411 | | |
| The Professional Footballers' Association Charity | 08352024 | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Are the shares which are controlled by the union registered in the names of the union's trustees? | | YES | ио⊠ |
| If NO, state the names of the persons in whom the shares controlled by the union are registered. | | | 1 |
| COMPANY NAME | NAMES OF SHAF | REHOLDERS | |
| PFA Enterprises Limited | Professional Foot | ballers' Associatior | 1 |
| The Professional Footballers' Association Charity | Not Applicable – 0 | Company Limited b | y Guarantee |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

Professional Footballers' Association Form AR21 - Year ended 30 June 2018 Summary Sheet

| | | All funds except Political Funds £ | Political Funds £ | Total Funds £ |
|--------------|--|------------------------------------|-------------------------|---------------------|
| | | Ł | t | Z. |
| Income | From members | 581,200 | 3 | 581,200 |
| | From Investment | 1,751,628 | * | 1,751,628 |
| | Other Income | 28,949,430 | 3 | 28,949,430 |
| | Total Incom | ne 31,282,258 | | 31,282,258 |
| | | | | |
| Expendit | ure | 28,285,499 | * | 28,285,499 |
| | Total Expenditu | re 28,285,499 | - | 28,285,499 |
| | | | | |
| | beginning of year | 61,720,058 | - | 61,720,058 |
| Funds at | end of year | 64,716,817 | (2) | 64,716,817 |
| Assets | | | ì | |
| | | Fixed Assets | | 9,318,908 |
| | | Investment Assets | | 57,951,097 |
| | | Other Assets | | 3,173,022 |
| l in hilidin | _ | 7 | Total Assets | 70,443,027 |
| Liabilities | S | Total Liabilities | | 5,726,210 |
| | | Tota | al Liabilities | 5,726,210 |
| Net Asse | ts (Total Assets less Total Liabilities) | | Ì | 64,716,817 |

INFORMATION ON INDUSTRIAL ACTION BALLOTS

(see notes 74 to 80)

| Did the union hold any ballots in respect of industrial action during the return period? |
|---|
| NO |
| If Yes How many ballots were held: |
| For each ballot held please complete the information below: |
| |
| Ballot 1 |
| Number of individuals who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of Individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| * 1-3 should total "Number of votes cast in the ballot" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Y / N |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? Y / N |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Y / N |
| Ballot 2 |
| Number of individuals who were entitled to vote in the ballot |
| |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of individuals answering two to the question |
| Number of invalid or otherwise spolled voting papers returned |
| * 1-3 should total "Number of votes cast in the ballot" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Y / N |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? Y / N |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Y / N |

For additional ballots please continue on next page

| Trainibor of marvadals who were entitled to vote in the ballot |
|---|
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of Individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| * 1-3 should total "Number of votes cast in the ballot" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Y / N |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? Y / N |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Y/N |
| Ballot 4 |
| Number of individuals who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of Individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned |
| * 1-3 should total "Number of votes cast in the ballot" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$ |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? Y / N |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Y/N |
| Ballot 5 |
| Number of individuals who were entitled to vote in the ballot |
| Number of votes cast in the ballot |
| Number of Individuals answering "Yes" to the question |
| Number of Individuals answering "No" to the question |
| Number of invalid or otherwise spoiled voting papers returned ³ |
| * 1-3 should total "Number of votes cast in the ballot" |
| Were the number of votes cast in the ballot at least 50% of the number of individuals who were entitled to vote in the ballot Y / N |
| Does section 226(2B) of the 1992 Act apply in relation to this ballot (see notes 76-80)? Y / N |
| If yes, were the number of individuals answering "Yes" to the question (or each question) at least 40% of the number of individuals who were entitled to vote in the ballot Y / N |
| Use a continuation sheet if necessary |

Ballot 3

Number of individuals who were entitled to vote in the ballot

INFORMATION ON INDUSTRIAL ACTION

(see note 81)

*Categories of Nature of Trade Dispute: A: terms and conditions of employment, or the physical conditions in which any workers are required to work; B: engagement or non-engagement, or termination or suspension of employment or the duties of employment, of one or more workers; C: allocation of work or the duties of employment between workers or groups of workers; D: matters of discipline; E: a worker's membership or non-membership of a trade union; F: facilities for officials of trade unions; G: machinery for negotiation or consultation, and other procedures, relating to any of the above matters, including the recognition by employers or employers' associations of the right of a trade union to represent workers in such negotiation or consultation or in the carrying out of such procedures Did Union members take industrial action during the return period in response to any inducement on the part of the Union? If YES, for each industrial action taken please complete the information below: **Industrial Action 1** 1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below: Α В С D 2. Dates of the industrial action taken: Number of days of industrial action: Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) **Industrial Action 2** please tick the nature of the trade dispute for which industrial action was taken using the categories* below: B Dates of the industrial action taken: Number of days of industrial action: Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) **Industrial Action 3** please tick the nature of the trade dispute for which industrial action was taken using the categories* below: Α В 2. Dates of the industrial action taken: Number of days of industrial action:

Nature of industrial action. Strike Action / Action Short of a Strike (delete one as

appropriate)

| Industrial Action 4 please tick the nature of the trade dispute for which industrial action was taken using the categories* below: | | | | |
|--|--|--|--|--|
| A | | | | |
| 2. Dates of the industrial action taken: | | | | |
| 3. Number of days of industrial action: | | | | |
| 4. Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) | | | | |
| Industrial Action 5 1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below: | | | | |
| A | | | | |
| 2. Dates of the industrial action taken: | | | | |
| Number of days of industrial action: | | | | |
| 4. Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) | | | | |
| Industrial Action 6 1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below: | | | | |
| A | | | | |
| Dates of the industrial action taken: | | | | |
| Number of days of industrial action: | | | | |
| 4. Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) | | | | |
| Industrial Action 7 please tick the nature of the trade dispute for which industrial action was taken using the categories* below: | | | | |
| A | | | | |
| 2. Dates of the industrial action taken: | | | | |
| Number of days of industrial action: | | | | |
| 4. Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) | | | | |
| Industrial Action 8 1. please tick the nature of the trade dispute for which industrial action was taken using the categories* below: | | | | |
| A | | | | |
| 2. Dates of the industrial action taken: | | | | |
| Number of days of industrial action: | | | | |
| 4. Nature of industrial action. Strike Action / Action Short of a Strike (delete one as appropriate) | | | | |

Use a continuation page if necessary

NOTES TO THE ACCOUNTS

(see notes 82 and 83)

All notes to the accounts must be entered on or attached to this part of the return.

| Attached | | | |
|----------|---|---|--|
| | | | |
| | | | |
| | | | |
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General Fund

Notes to the financial statements for the year ended 30 June 2018

1. Accounting Policies

Basis of preparation

The accounts have been prepared under the historic cost convention as modified by the revaluation of quoted investments, in accordance with generally accepted accounting principles.

The accounts are prepared on a going concern basis and the management committee considers this appropriate given the continued support of the other PFA funds.

Depreciation

Depreciation is provided on tangible fixed assets, where material, at rates calculated to write off cost, less estimated residual value, of each asset over its expected useful life as follows:

Motor Vehicles 25 per year on cost
Office Equipment 30 per year on cost
Fixtures, Fittings and Equipment 10 per year on cost

Pensions

The Association contributes to personal pensions for employees in a defined contribution scheme. The assets are invested and managed independently of the finances of the Association. The costs are charged to management expenses over the periods benefiting from the employee's services.

Leasing Commitments

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Turnover

Income represents members' subscriptions and entrance fees receivable and other income.

Taxation

Taxation is provided for at the rates prevailing at the balance sheet date, and the charge is based on surpluses arising on certain activities that are liable to tax.

Memorabilia

Memorabilia items held are stated at cost and are included within investments.

Investment Properties

Investment properties are initially recorded at cost with an annual assessment of market value. Changes in market value, when applicable, will be reflected in the Statement of Recognised Gains and Losses. Investment properties are not depreciated.

General Fund

Notes to the financial statements for the year ended 30 June 2018

| 2. | The operating surplus for the year is stated after charging: | 2018 £ | 2017 £ |
|----|--|--|---|
| | Auditors remuneration Depreciation of owned fixed assets Chief Executive's remuneration | 3,700 45,731 | 4,030 57,512 |
| | Salary Bonus Benefits in kind | 1,188,765 777,183 54,445 | 1,188,765 777,183 53,028 |
| 3. | The members of the Management Committee do not reexpenses. Administrative Expenses | eceive any remuneration of 2018 | other than reimbursed 2017 £ |
| | Payroll costs and National Insurance Staff pension scheme Other staff costs Motor and travelling expenses Postage and telephone Printing and stationery Computer and website costs Donations and advertising Rent, rates, insurance, light and heat Repairs, maintenance and office refurbishment Audit fees Management fees Affiliation fees Consultancy fees Grants paid | 3,911,339 178,673 76,555 240,679 50,261 38,871 166,133 89,361 122,176 81,680 3,700 10,542 19,156 39,780 | 3,831,798 204,314 67,615 295,540 50,152 39,983 130,527 122,634 161,633 78,964 4,030 10,163 21,266 10,946 20,000 |

No specific staff numbers are identified because staff engaged at the PFA contribute to the work of a number of funds.

5,048,906

5,049,565

General Fund

Notes to the financial statements for the year ended 30 June 2018

4. Tangible Fixed Assets

| | Investment Property £ | Leasehold Property £ | Motor Vehicles £ | Furniture Fittings & Equipment £ | Total £ |
|------------------------|---|----------------------------|------------------------|---|------------|
| Cost | | | | | |
| At 1 July 2017 | 355,901 | 81,763 | 99,887 | 623,273 | 1,160,824 |
| Additions | 990 | 17 | | 7,695 | 7,695 |
| Disposals | 355,901 | 81,763 | 99,887 | 630,968 | 1,168,519 |
| At 30 June 2018 | | | - | | |
| Depreciation | | | | | |
| At 1 July 2017 | (*) | | 4,162 | 589,918 | 594,080 |
| Charge for the year | | | 24,972 | 20,759 | 45,731 |
| Eliminated on disposal | ======================================= | | - | - | |
| At 30 June 2018 | | | 29,134 | 610,677 | 639,811 |
| Net Book Value | | | | | |
| At 30 June 2018 | <u>355,901</u> | 81,763 | 70,753 | 20,291 | 528,708 |
| At 30 June 2017 | <u>355,901</u> | 81,763 | 95,725 | 33,355 | 566,744 |

The Management Committee has assessed the market value of the investment property at the balance sheet date and believes that the cost reflects the current market value.

General Fund

Notes to the financial statements for the year ended 30 June 2018

| | | 2018 £ | 2017 £ |
|----|--|----------------|----------------|
| 5. | Investments | | |
| | Quoted Investments | | |
| | At 1 July 2017 | 731,351 | 643,181 |
| | Additions | 11,771 | 89,345 |
| | Disposals | (37,885) | (78,359) |
| | Net unrealised investment gains | 34,878 | <u>77,184</u> |
| | At 30 June 2018 | 740,115 | <u>731,351</u> |
| | Bank Deposits | | |
| | At 1 July 2017 | 47,810 | 67,367 |
| | Movement during the year | <u>267,770</u> | (19,557) |
| | At 30 June 2018 | 315,580 | <u>47,810</u> |
| | Unquoted Shares | | |
| | At 1 July 2017 | 100 | 100 |
| | Additions | ¥ | ¥ |
| | Disposals | *** | |
| | At 30 June 2018 | 100 | 100 |
| | Memorabilia | | |
| | At 1 July 2017 | 88,906 | 53,239 |
| | Additions | 225 | 35,667 |
| | Disposals | <u>*</u> | - |
| | At 30 June 2018 | 89,131 | 88,906 |
| | Summary | | |
| | Quoted investments | 740,115 | 731,351 |
| | Bank deposits | 315,580 | 47,810 |
| | Unquoted shares Memorabilia | 100 89,131 | 100 88,906 |
| | Memoraoma | 07,131 | 88,500 |
| | | 1,144,926 | 868,167 |
| 6. | Debtors | | |
| | Trade Debtors and Prepayments | 185,727 | 104,623 |
| | Amounts due from PFA Enterprises Limited | 547,740 | 547,797 |
| | Amounts due from PFA Charity | 9 } | 902,766 |
| | Other Debtors | <u>130,293</u> | 130,293 |
| | | 863,760 | _1,685,479 |

General Fund

Notes to the financial statements for the year ended 30 June 2018

| | | 2018 | 2017 |
|----|--|------------|-----------|
| | | £ | £ |
| 7. | Creditors: Amounts falling due within one year | | |
| | Amounts due to other PFA Funds | 1,798,525 | 2,453,835 |
| | Trade Creditors and Accrued Charges | 131,832 | 131,463 |
| | Taxation and Social Security Costs | 232,827 | 226,097 |
| | | _2,163,184 | 2,811,395 |

8. Related Parties

Senior officers of the PFA General Fund are also senior officers with the PFA Accident Fund. The Professional Footballers' Association Charity also has trustees in common with the senior management of the PFA General Fund. The following transactions took place with these entities during the year:-

Recharges to the funds for administration expenses:-

PFA Accident Fund: £913,000 (2017: £920,000) PFA Charity: £3,652,000 (2017: £3,680,000)

Recharges by the funds for administration expenses:

PFA Charity: £10,000 (2017: £10,000)

At the year end the balances were as follows:-

Due from the PFA General Fund

PFA Charity: £282,553 (2017: Due from PFA Charity £902,766)

PFA Accident Fund: £1,515,972 (2017: £2,453,835)

Senior officers of the PFA General Fund are also directors of PFA Enterprises Limited and League Football Education. The following transactions took place with these entities during the year:-

Recharges to the companies for administration expenses:-

PFA Enterprises Limited: £153,625 (2017: £153,625)

Due to the PFA General Fund:

PFA Enterprises Limited: £547,740 (2017: £547,797)

General Fund

Notes to the financial statements for the year ended 30 June 2018

| | | 2018 £ | 2017 £ |
|----|--|------------------|----------------|
| 9. | Financial Instruments | | |
| | The carrying amount for each category of financial instrument | t is as follows: | |
| | Financial assets Measured at fair value through statement of comprehensive income | <u>740,115</u> | <u>731,351</u> |
| | Debt instruments measured at amortised cost | 1,179,443 | 1,642,626 |
| | Financial liabilities Financial liabilities measured at amortised cost | 2,163,184 | 2,811,395 |

Financial assets measured at fair value through the statement of comprehensive income comprise quoted fixed asset investments.

Financial assets measured at amortised cost comprise cash at bank, bank deposits, trade debtors, other debtors, amounts due from PFA Enterprises Limited and amounts due from PFA Charity.

Financial liabilities measured at amortised cost comprise trade creditors, accruals, amounts due to other PFA Funds and taxation and social security costs.

General Fund

Independent auditors' report to the members Year ended 30 June 2018

Opinion

We have audited the financial statements of The Professional Footballers' Association – General Fund "the Association" for the year ended 30 June 2018 which comprise the Statement of Comprehensive Income, Balance Sheet and Cashflow Statement and notes to the financial statements including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Association's affairs as at 30 June 2018 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the Trade Union and Labour Relations (Consolidation) Act 1992.

Basis for opinion

We conducted our audit in accordance with International Standards on auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report to you in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Management Committee's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Management Committee have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Association's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

General Fund

Independent auditors' report to the members (continued) Year ended 30 June 2018

Other information

The other information comprises the information included in the Report of the Management Committee, other than the financial statements and our auditor's report thereon. The Management Committee is responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters

In our opinion, based on the work undertaken in the course of the audit:

• the information given in the Report of the Management Committee for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of the Management Committee

As explained more fully in the Statement of the Management Committee's Responsibilities set out on page 2, the Management Committee are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Management Committee determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Management Committee are responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management Committee either intend to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

General Fund

Independent auditors' report to the members (continued) Year ended 30 June 2018

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management Committee.
- Conclude on the appropriateness of the Management Committee's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and
 whether the financial statements represent the underlying transactions and events in a manner that achieves fair
 presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the Association's members, as a body, in accordance with Section 36 of the Trade Union & Labour Relations (Consolidation) Act 1992. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body for our audit work, for this report, or for the opinions we have formed.

Beever and Struthers, Statutory Auditor St George's House 215/219 Chester Road

Manchester M15 4JE

Date: 30 November 2018

ACCOUNTING POLICIES

(see notes 84 and 85)

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| Name: DAVLOW MILDOW Name: / GORDON TAYAOR | | | | | | |
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AUDITOR'S REPORT

(see notes 92 to 95)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act

THE CHECKLIST BELOW IS FOR GUIDANCE. A REPORT IS STILL REQUIRED EITHER SET OUT OVERLEAF OR BY WAY OF AN ATTACHED AUDITOR'S REPORT THAT COVERS THE ABOVE 1992 ACT REQUIREMENTS

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate?

(See section 36(1) and (2) of the 1992 Act and notes 92 and 93)

YES

If "No" please explain below.

- 2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
 - (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
 - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
 - (c) whether the accounts to which the report relates agree with the accounting records? (See section 36(3) of the 1992 Act, set out in note 92)

YES

If "No" please explain below.

- 3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
 - (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
 - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 92)

YES

If "No" please explain below.

4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR21 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document. (See note 92)

Attached

AUDITOR'S REPORT

(see notes 92 to 95)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

THE CHECKLIST BELOW IS FOR GUIDANCE. A REPORT IS STILL REQUIRED EITHER SET OUT OVERLEAF OR BY WAY OF AN ATTACHED AUDITOR'S REPORT THAT COVERS THE ABOVE 1992 ACT REQUIREMENTS

| 1. | In the opinion of the auditors or auditor do the accounts they have audited and which are contained |
|----|---|
| | in this return give a true and fair view of the matters to which they relate? |
| | (See section 36(1) and (2) of the 1992 Act and notes 92 and 93) |

YES

If "No" please explain below.

- 2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
 - (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
 - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
 - (c) whether the accounts to which the report relates agree with the accounting records? (See section 36(3) of the 1992 Act, set out in note 92)

YES

If "No" please explain below.

- 3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
 - (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
 - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.

(See section 36(4) of the 1992 Act set out in note 92)

YES

If "No" please explain below.

4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR21 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document. (See note 92)

Attached

AUDITOR'S REPORT (continued)

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| Signature(s) of auditor or auditors: | 0 | ! | |
| | Beever and Sturle | ` | |
| Name(s): | Beever and Struthers | | |
| ` ' | | | |
| Profession(s) or Calling(s): | Statutory Auditors | | |
| Address(es): | St George's House | | |
| Addiess(es). | 215-219 Chester Road | | |
| | Manchester M15 4JE | | |
| ! | | | |
| Date: | 30 November 2018 | | |
| Contact name and telephone number: | Maria Hallows | | |
| · | 0161 832 4901 | | |

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.

MEMBERSHIP AUDIT CERTIFICATE

made in accordance with section 24ZD of the Trade Union and Labour Relations (Consolidation) Act 1992 (See notes 97 to 103)

At the end of the reporting period preceding the one to which this audit relates was the total membership of the trade union greater than 10,000?

NO

If "YES" please complete SECTION ONE below or provide the equivalent information on a separate document to be submitted with the completed AR21.

If "NO" please complete SECTION TWO below or provide the equivalent information on a separate document to be submitted with the completed AR21

MEMBERSHIP AUDIT CERTIFICATE SECTION ONE

For a trade union with more than 10,000 members, required by section 24ZB of the 1992 Act to appoint an independent assurer

In the opinion of the assurer appointed by the trade union was the union's system for compiling and maintaining its register of the names and addresses of its members satisfactory to secure, so far as is reasonably practicable, that the entries in its register were accurate and up-to-date throughout the reporting period?

YES/NO

2. In the opinion of the assurer has he/she obtained the information and explanations necessary for the performance of his/her functions?

YES/NO

If the answer to **either** guestions 1 or 2 above is "NO" the assurer must:

- (a) set out below the assurer's reasons for stating that
- (b) provide a description of the information or explanation requested or required which has not been obtained
- (c) state whether the assurer required that information or those explanations from the union's officers, or officers of any of its branches or sections under section 24ZE of the 1992 Act
- (d) send a copy of this certificate to the Certification Officer as soon as is reasonably practicable after it is provided to the union.

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SECTION TWO

For a trade union with no more than 10,000 members at the end of the reporting period preceding the one to which this audit relates.

| To the best of your knowledge and belief has the trade union during this reporting period complied with its duty to compile and maintain a register of the names and addresses of its members and secured, so far as is reasonably practicable, that the entries in the register are accurate and up-to-date? |
|---|
| YES |
| If "NO" Please explain below; |

| Signature | Julia | |
|-------------|--------------------|--|
| | | |
| Name | DARAKO MINON | |
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| Office held | DINECTOR OF FWANTE | |
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| Date | 304 November 2018 | |

MEMBERSHIP AUDIT CERTIFICATE (continued)

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