

## Evaluation Criteria and Marking of proposals

Proposals will be assessed using the criteria shown below, designed to identify those proposals which offer the best Value for Money (VFM) overall. Assessors will complete the scoring sheet and provide a supporting narrative to justify their assessments against the following criteria:

- Benefit to the UK (35% weighting in overall score)
- Technical understanding of range services (25% weighting in overall score)
- Commercial understanding of range services (25% weighting in overall score)
- Sound management and planning (15% weighting in overall score)

Marks awarded will be given on a scale of 1-5, where 5 is high. Scoring will be awarded as follows:

- 1: very little or no evidence
- 2: little evidence
- 3: some evidence
- 4: good evidence
- 5: excellent evidence

The below table sets out the considerations of the assessment panel, and provides examples for high and low scoring.

Assessment Criteria		Weighting
1	<p><b>Benefit to the UK</b> To what extent does the applicant demonstrate that the investment sought from the UK Government represents clear value for the UK public, through measurable benefits for the UK economy?</p> <p><b>5 Scoring:</b> Applicants provide excellent, detailed evidence of the benefits that the government funding would enable them to provide to the UK economy, including UK-based employment and contract opportunities. The costs of any activities proposed for grant funding will be very well justified and strongly linked to outcomes and benefits.</p> <p><b>3 Scoring:</b> Applicants provide some evidence of the benefits that the government funding would enable them to provide to the UK economy and some justifications for grant funding are adequately linked to outcomes and benefits.</p>	35%

	<b>1 Scoring:</b> Applicants provide little, poor or no evidence of the benefits that the government funding would enable them to provide to the UK economy OR the costs of any activities proposed for grant funding are poorly justified and not linked to outcomes and benefits.	
2	<b>Technical understanding of range services</b> What is the technical knowledge and understanding within the applying organisation(s) with regards to range services, and how will it support development of commercial range services?	25%
	<p><b>5 Scoring:</b> Applicants evidence extensive technical knowledge of all the aspects required to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document.</p> <p><b>3 Scoring:</b> Applicants evidence moderate technical knowledge of all the aspects required to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document OR Applicants demonstrate extensive technical knowledge of some aspects required to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document, but lack technical knowledge in others.</p> <p><b>1 Scoring:</b> Applicants provide poor or no evidence, or have limited technical knowledge of many of the aspects required to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document.</p>	
3	<b>Commercial understanding of range services</b> What is the commercial knowledge and understanding within the applying organisation(s) in terms of the considerations towards (but not limited to) spaceports, launch vehicle operators and compliance of regulation, and how will it support development of commercial range services?	25%
	<p><b>5 Scoring:</b> Applicants evidence extensive commercial knowledge and understanding of all the aspects and requirements needed to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document.</p> <p><b>3 Scoring:</b> Applicants evidence moderate commercial knowledge and understanding of all the aspects and requirements needed to deliver range services, as set out in paragraph 7 of the Announcement of Opportunity document OR Applicants demonstrate extensive commercial knowledge and understanding of some aspects and requirements needed to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document, but lack commercial knowledge and understanding in others.</p> <p><b>1 Scoring:</b> Applicants provide poor or no evidence, or have limited commercial knowledge and understanding of many of the aspects and requirements needed to deliver the different range services, as set out in paragraph 7 of the Announcement of Opportunity document.</p>	
4	<b>Sound management and planning</b> To what extent does the applicant appear to have the right skills,	15%

	capabilities and experience to manage the project?	
<p><b>5 Scoring:</b> Applicants demonstrate an approach to risk and programme management that is aligned with industry best practice. Applications demonstrate a comprehensive understanding of the third-party requirements necessary to deliver successful range services and have taken practical steps towards securing these. A strong team will be identified and resourced to enable the grant funding to be administered correctly, and risks will be clearly identified alongside costed and detailed mitigations, providing a clear picture of the practicality and viability of the proposal.</p> <p><b>2 Scoring:</b> Applicants demonstrate an approach to risk and programme management that is partially aligned with industry best practice. Applications demonstrate moderate understanding of the third-party requirement necessary to deliver successful range services and have taken practical steps towards securing these. Moderate evidence of risks will be provided alongside and mitigations will be provided, with some evidence of an appropriately resourced delivery team.</p> <p><b>1 Scoring:</b> Applicants provide poor evidence or fail to demonstrate consideration of suitable risks and mitigations, and provide little evidence to show their understanding of third-party requirements.</p>		