

[REDACTED]

From: [REDACTED]
Sent: 27 October 2017 14:43
To: industrialstrategy
Subject: Our say for the next phase of the industrial strategy

FAO IP Strategy Team,
Dear Team,

Thanks you requesting our views. Below are our suggestions as a small technology company seeking to license a range of innovations, some of which we have patents and patents pending.

For your strategy to effectively stimulate collaborative innovation and increase licensing opportunities for IP rights, you will need to help SMEs much more. The process you recommend in your publications is far too expensive and does not help anywhere near enough to give an SME return on such substantial investment.

You recommend patent attorneys and trademark attorneys. These people are very expensive and act in the interest of themselves, not in the interest of the SMEs. This is illustrated by the demand of £290 per hour to be transferred from SME to attorney without any guarantee of good quality commercial advice.

Your own staff in Newport have been very helpful to us, and therefore helped to improve the strength of our patent application and save us money. But unfortunately it took me many years of dealing with your office before we learned about License of Right. This scheme helps us in our negotiation in a license agreement. It also almost halves the patent renewal fees. Therefore it is a really good scheme. Why don't you promote this more.

Your support to Advantage West Midlands during Labour Government days was really good. We benefit from the educational workshops you contributed to.

Hope this helps. We look forward to receive a synopsis of this broad consultation.

With thanks and regards,

[REDACTED]
[REDACTED]
Healus Technology
c/o 26 Chester Crescent
Newcastle-under-Lyme
ST5 3RU
ENGLAND
[REDACTED]

See www.healus.co.uk re. footwear technology

See www.rigilight.com re. natural fibre reinforced nanocomposites

Disclaimer

The Information in this e-mail and any files transmitted with it is confidential, copyright protected and may be legally privileged. It is intended solely for the addressee and others authorised to receive it. If you are not the intended recipient, any disclosure, copying, distribution or action taken in reliance in its contents is prohibited and may be unlawful. If you have received this e-mail in error, please delete it and notify info@healus.co.uk

From: Intellectual Property Office [<mailto:IPO@public.govdelivery.com>]

Sent: Friday, October 20, 2017 10:39 AM

Subject: Have your say for the next phase of the industrial strategy
Your business - your say