## **SSRO**

#### Single Source Regulations Office

Assuring value, building confidence

### Activity type factsheet

Under the Defence Reform Act 2014 (the 'Act'), the SSRO must provide the Secretary of State with its assessment of the appropriate rates used to determine the contract profit rate for pricing qualifying defence contracts and qualifying sub-contracts. In order to determine the contract profit rate, the parties must begin with a baseline profit rate. The baseline profit rate is calculated from an index of public and private companies.

#### Develop and make

Companies undertaking comparable activities considered as 'develop and make' are expected to engage in manufacturing and the design and development contributing to that process.

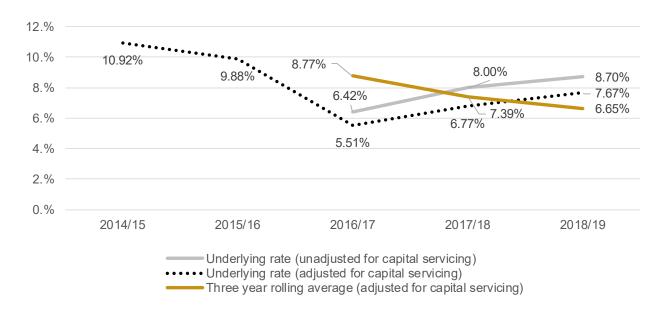
For further information please see the Single source baseline profit rate, capital servicing rates and funding adjustment methodology.

#### Profit on cost of production

	2014/15	2015/16	2016/17	2017/18	2018/19
Underlying rate (unadjusted for capital servicing)	-	-	6.42%	8.00%	8.70%
Capital servicing adjustment	-	-	-0.91%	-1.23%	-1.03%
Underlying rate	10.92%*	9.88%*	5.51%	6.77%	7.67%
Three year rolling average	10.70%	10.60%	8.77%	7.39%	6.65%

Note: The capital servicing (CS) adjustment accounts for different levels of capital employed across the companies in the index.

#### Median capital servicing adjusted return on cost of production



\*Calculated using the Review Board's methodology, which did not incorporate separate activity types.

Consequently, for 2014/15 and 2015/16 the underlying rates used in the SSROs calculations and the three year rolling averages are common across all activity types.

O.M.V. - Officine Meccaniche Vicario

#### Names of companies in the index

Agon INC CMESRI EUROJET Turbo Gesellschaft mit Kaoussis, A., S.A beschraenkter Haftung C.S.C. - S.P.A. AAR Corp Kesla OY.I Eurotank Ov Ab Solving Oy Caci International INC KMG Systems Limited Fabricacion De Elevadores SL AB Volvo Calf S.P.A. Koenig Und Bauer AG FB Design S.R.L. Accuracy International Limited Calpeda S.P.A. Konecranes OYJ Fedegari Autoclavi - S.P.A. Ace Aeronautique Capello S.R.L. Kongsberg Gruppen ASA Federal Signal Corp Advanced Energy Industries INC Caprari S.P.A. Kuortaneen Teollisuuspalvelu Ov Flir Systems INC Carmanah Technologies Corp. Aerojet Rocketdyne Holdings, Inc. L.B. - Officine Meccaniche - S.P.A. Flowserve Corp Aerovironment, Inc. Carpenteria Manessi S.R.L. Laxaa Specialvehicles Aktiebolag Foster & Freeman Limited Aguirre Maquinaria Agricola SL. Carraro SPA Lecitrailer SA Fraccaroli E Balzan S.P.A. Alamo Group INC Caterpillar INC Leonardo S.P.A Fraste S.P.A. Chart Industries INC Alexander Dennis Limited Lewag Holding AG Fratelli Mazzocchia S.P.A. Ciemmecalabria S R I Allied Motion Technologies, Inc. Lid Jarnindustri AS Frer S R I Allison Transmission Holdings, Inc. CMF Structures Lockheed Martin Corp Fresia Societa' PER Azioni In Sigla Alstom S A CNH Industrial N V Luminex Corp Fresia S.P.A. Co.Mec.El. Costruzioni Meccaniche Altra Industrial Motion Corp. M.A.X. Automation AG Futura Robotica SRL Elettroniche S.R.L American Axle & Manufacturing Macpresse Europa S.R.L. G.H.B. (Holding) Limited Codimag Holdings, Inc. Magna International INC Gencor Industries, Inc. American Outdoor Brands Corporation Cogeim Europe SRL Manitou BF SA Generac Holdings Inc. Analogic Corp Cognex Corp Marden Edwards Limited General Dynamics Corp Andritz AG Cohu INC Marel HF. General Electric Company Antonio Carraro S.P.A. Colosio S.R.I. Maschinenfabrik Berthold Hermle AG Gentex Corp Aquasium Technology Limited Colt Investments Limited Matteuzzi SRL Gentherm INC Artec Pulverisation Columbus Mckinnon Corp Mecho - S.R.I. Gilbert Gilkes & Gordon Limited Astec Industries INC Comerio Ercole S.P.A Meaaitt PLC **GKN PLC** Atlas Copco AB Commercial Vehicle Group, Inc. Mercury Systems INC Gorman-Rupp Company (The) Construcciones Y Auxiliar De Ferrocarriles, S.A. Atop - S.P.A. Mikron Holding AG Graham Corp ATS Automation Tooling Systems Inc. Continental AG Miller Industries INC Granada Material Handling Limited Cormach S.R.L. Millutensil S.R.L. Gray & Adams (Doncaster) Limited Automazione Industriale B.R.C. S.P.A. Cosman - S.R.L Mino S.P.A Greenbrier Companies INC Axcelis Technologies INC Croma Security Solutions Group PLC MKS Instruments INC Grovgaarden AS Axon Enterprise, Inc. CTT Systems AB Modine Manufacturing CO Guzzetti S.P.A BAE Systems PLC Cubic Corp Moog INC Haldex AB Bailey Trailers Limited Cummins Inc. Moss SAS Hardinge INC Barnes Group INC Curtiss Wright Corp MTS Systems Corp Heico Corp Baatservice Holding AS Cyberoptics Corp MTU Aero Engines AG Hemaco SRL Baural Dalair Limited MTU Turbomeca Rolls-Royce Hermanos Toimil Garcia SL Bavelloni S.P.A. Gesellschaft mit beschraenkter Haftung Dallan S P A Heroux-Devtek Inc. Behr-Hella Thermocontrol GmbH Nammo AS Dana Incorporated Honeywell International INC Beretta Alfredo S.R.L. Natural GAS Services Group, Inc. Data I/O Corp Huntington Ingalls Industries, Inc. Beta Marine Limited Navalimpianti - S.P.A. De Lama - S.P.A. Idex Corp Bevan Group Ltd Navistar International Corp Deere & CO li-Vi INC Boeing Company (The) NC Engineering (Hamiltonsbawn) Limited Del BO Impianti S.R.L. Indus Holding AG Borgwarner INC Del Morino - S.R.L. Industrias Maxi SA New Flyer Industries Inc. Bradgate Containers (Holdings) Limited Deutz AG Ing. Bonfiglioli S.R.L. Nicolas Correa S.A. Bram-Cor S.P.A Dinolift Ov Ingenieria Y Tecnicas De Montajes Nogva Motorfabrikk AS Brembo SGL Carbon Ceramic Brakes Lointek SI S.P.A. In Breve Bsccb S.P.A. DOM SRL Nordson Corp Ingersoll-Rand PLC Brian James Trailers Limited Douglas Dynamics, Inc. Nortan S.R.L. Interroll Holding AG Brooks Automation, Inc. Dril-Quip INC Northrop Grumman Corporation Introsys - Integration For Robotic Bruker Corporation Ducommun INC Novanta INC Systems - Integracao De Sistemas Roboticos, S.A. Dunphy Technology Limited BWX Technologies Inc. Nuova Idropress - Societa' PER Azioni In Forma Abbreviata Nip S.P.A. John Bean Technologies Corp C-Com Satellite Systems Inc. O.M.A.R. S.R.L Julio GIL Aqueda E Hijos SA C.M.A. - Costruzioni Montacarichi ED Esco Technologies INC Ascensori - Societa' A Responsabilita'

Espey Manufacturing & Electronics Corp

Esterline Technologies Corp

Limitata

C.M.A. S.P.A.

Kadant INC

Kaman Corp

Ocme - Societa' A Responsabilita'

Officina Meccanica E I li Tabarelli S P A

Officina Meccanica Sestese S.P.A.

Officine Bieffebi S.P.A.

Officine Meccaniche Gallaratesi S.P.A.

Officine Minelli S.R.L. Orbital Atk. Inc. Ormet S.R.L. Oshkosh Corporation

Ovlac Fabricacion De Maquinaria Agricola SA

Oy Leinolat Ab Oy Tamlans Ab Paccar INC Park Electrochemical Corp

Parkburn Precision Handling Systems

Polaris Industries INC

Ponsse OY.I Tennant CO Posimat SA Tenneco Inc. Powell Industries INC TEST-FUCHS GmbH Prensoland SA Textron INC Prima Industrie SPA Thales SA

Radley Engineering Limited

Thomas Broadbent & Sons, Limited

SRT Marine Systems PLC

Star Refrigeration Limited

Sturm Ruger & CO INC

Supreme Industries INC

Svetruck Aktiebolag

Systemair AB

T.V.Z. S.R.L.

T.B. Group S.R.L.

TAI Milano S.P.A.

Talleres Ratera SA

Technipes S.R.L.

Techprecision Corp

Tecnoceam S.R.L.

Tecnodinamica S.R.L.

Tel-Instrument Electronics Corp

Teledyne Technologies Incorporated

Teagle Holdings Limited

Supertino S.R.L.

Raytheon Company Thwaites Limited Reductores Cunat SA Thyssenkrupp AG Rheinmetall AG Tomra Systems ASA Robor SRL Toscotec S.P.A. Rockwell Automation, Inc.

Transdigm Group Incorporated Rockwell Collins INC

Tume-Aari Ov

Rodman Polyships SA United Technologies Corporation

Roper Technologies, Inc. Univer S.P.A. S.T.M. - Societa' PER Azioni **Uutechnic Group OYJ** Saab AB V.N.A. Trucks Limited Saf-Holland S.A Varian Medical Systems INC Safran Wabash National Corp Samp S.P.A Wabco Holdings Inc. Sandvik AB Wacker Neuson SE Schmitt - Elevadores, LDA

Wartsila OYJ Sele S.R.L. Washtec AG

Servotronics INC Westinghouse Air Brake Technologies

> Zambello Riduttori 2 - S.R.I. Zambello Riduttori S.R.L.

Servovalve S.P.A. Corp

Sfoggia Agriculture Division S.R.L. Witt & Son UK Holdings Limited Sicamb - S.P.A.

Woodward, Inc. Smith Brothers (Leicester) Limited

Worthington Industries INC Smiths Group PLC

Xylem Inc. SOC Française Const Materiel Zago S.R.L.

Societa' Europea Veicoli Leggeri-Sevel-

Societa' Industriale Costruzione

Macchine Agricole S.P.A.- In Sigla S.I.C.M.A.-S.P.A. Zodiac Aerospace Airbus SE Socoges S.R.L. Qinetiq Group PLC

Spartan Motors INC Ultra Electronics Holdings PLC

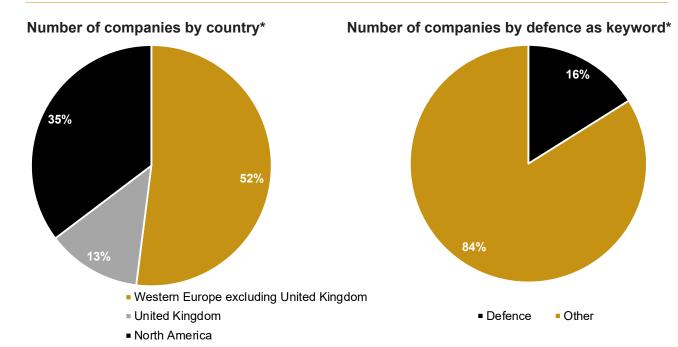
Spirit Aerosystems Holdings, Inc. Chemring Group PLC \* SPX Corp Cohort PLC \*

Altran Technologies SA \* L3 Technologies INC \*

Morgan Advanced Materials PLC \*

MS International PLC \* NG Bailey Group Limited \*

Sener Grupo De Ingenieria Sociedad



<sup>\*</sup> The pie chart is based on companies with a positive capital servicing adjusted profit level indicator.

#### **Supplementary statistics**

Number of companies	323	Total capital employed (CE)	£258.03
Aggregate turnover	£980.64	Average company CP:CE ratio	3.45

Source: Bureau van Dijk – Orbis (Cash figures shown in GBP billions)

## **SSRO**

#### Single Source Regulations Office

Assuring value, building confidence

Under the Defence Reform Act 2014 (the 'Act'), the SSRO must provide the Secretary of State with its assessment of the appropriate rates used to determine the contract profit rate for pricing qualifying defence contracts and qualifying sub-contracts. In order to determine the contract profit rate, the parties must begin with a baseline profit rate. The baseline profit rate is calculated from an index of public and private companies.

#### Provide and maintain

Companies undertaking comparable activities considered as 'provide and maintain' are expected to deliver services to ensure the availability of an asset either through repair and servicing to third party equipment, or through hire or lease arrangements that include associated upkeep and maintenance services.

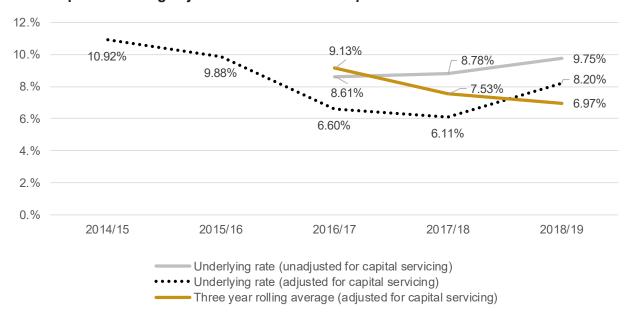
For further information please see the Single source baseline profit rate, capital servicing rates and funding adjustment methodology.

#### Profit on cost of production

	2014/15	2015/16	2016/17	2017/18	2018/19
Underlying rate (unadjusted for capital servicing)	-	-	8.61%	8.78%	9.75%
Capital servicing adjustment	-	-	-2.01%	-2.67%	-1.55%
Underlying rate	10.92%*	9.88%*	6.60%	6.11%	8.20%
Three year rolling average	10.70%	10.60%	9.13%	7.53%	6.97%

Note: The capital servicing (CS) adjustment accounts for different levels of capital employed across the companies in the index.

#### Median capital servicing adjusted return on cost of production



\*Calculated using the Review Board's methodology, which did not incorporate separate activity types. Consequently, for 2014/15 and 2015/16 the underlying rates used in the SSROs calculations and the three year rolling averages are common across all activity types.

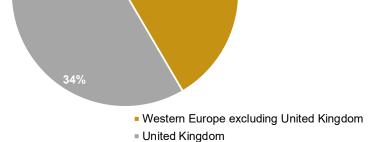
#### Names of companies in the index

Aerocentury Corp	Gama Aviation PLC	Renew Holdings PLC
Aggreko PLC	Gatx Corp	RWG (Repair & Overhauls) Limited
Air Lease Corporation	General De Alquiler De Maquinaria SA	Science Applications International Corp
Airtanker Services Limited	GHL Holdings Limited	Speedy Hire PLC
American Shipping Company ASA	Goltens Oslo AS	Toromont Industries Ltd
Ascent Flight Training (Holdings) Limited	H&E Equipment Services, Inc.	Total Aircraft Product Support (Holdings)
Ashtead Group Public Limited Company	Hameen Rakennuskone Oy	Limited
Atlas Air Worldwide Holdings, Inc.	Helidax	Triumph Group INC
Avation PLC	Helisim	United Rentals INC
Aviation Training International Limited	Hudson Technologies INC	Venpa SUD SRL
Babcock International Group PLC	Insta Group Oy	VMS (Holdings) Limited
Bas Maskinutleie AS	John Nixon Limited	Willis Lease Finance Corp
Binter Technic, Sociedad Limitada.	Kongsberg Terotech AS	X-Airservices
Boels Holding B.V.	LGH Holdings Limited	James Fisher And Sons Public Limited Company *
Byggesystemer Norge AS	Loc'Hiam	Leidos Holdings, Inc. *
CAE INC	M J Church (Plant) Limited	Snc-Lavalin Group INC *
Clive Barford Limited	Mcgrath Rentcorp	
Cowles Holdings Limited	Mediaco Marseille Provence	
Cramo OYJ	Muehlhan AG	
Cuypers Vorkliften	Nautic Center Sociedad Anonima	
Diesel Tecnica S.R.L.	Niederstaetter S.P.A.	
Dublin Aerospace Limited	Orrmac (NO 50) Limited	
DXP Enterprises INC	Pendennis Shipyard (Holdings) Limited	
Falkvarv AB	Pentagas SRL	
Gaditana De Chorro Y Limpieza SL	Ramirent OYJ	

<sup>\*</sup>indicates new company for 2018/19

#### Number of companies by country\*

# 25%



■ North America



85%

Number of companies by defence as keyword\*

#### **Supplementary statistics**

Number of companies	65	Total capital employed (CE)	£33.87
Aggregate turnover	£44.15	Average company CP:CE ratio	1.14

Source: Bureau van Dijk – Orbis (Cash figures shown in GBP Billions)

<sup>\*</sup> The pie chart is based on companies with a positive capital servicing adjusted profit level indicator.



#### Single Source Regulations Office

Assuring value, building confidence

#### **Ancillary services**

Companies undertaking comparable activities considered as 'ancillary services' are expected to deliver either one of administrative, facilities or IT support activities. Companies undertaking these support services are not expected to bear any significant risks other than that of failing to provide the contracted outputs. This captures risk in relation to the delivery of the services, contract risk, procurement risk, staff risk and some quality control risk in respect of these activities.

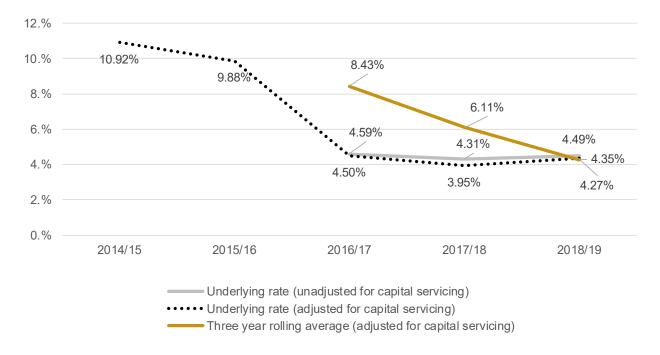
For further information please see the *Single source baseline profit rate, capital servicing rates* and funding adjustment methodology.

#### Profit on cost of production

	2014/15	2015/16	2016/17	2017/18	2018/19
Underlying rate (unadjusted for capital servicing)	-	-	4.59%	4.31%	4.49%
Capital servicing adjustment	-	-	-0.09%	-0.36%	-0.14%
Underlying rate	10.92%*	9.88%*	4.50%	3.95%	4.35%
Three year rolling average	10.70%	10.60%	8.43%	6.11%	4.27%

Note: The capital servicing (CS) adjustment accounts for different levels of capital employed across the companies in the index.

#### Median capital servicing adjusted return on cost of production



<sup>\*</sup>Calculated using the Review Board's methodology, which did not incorporate separate activity types. Consequently, for 2014/15 and 2015/16 the underlying rates used in the SSROs calculations and the three year rolling averages are common across all activity types.

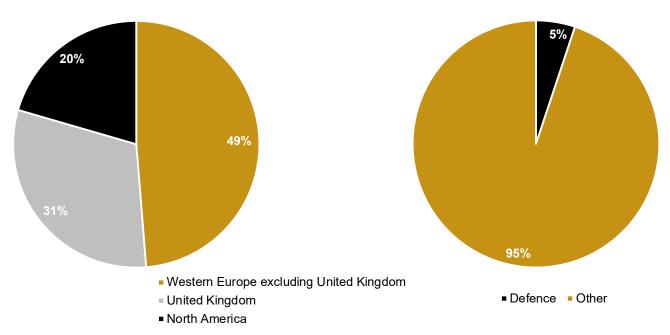
#### Names of companies in the index

A Saether Compagniet AS	Gestion Aeronautica Integral Canaria SL	Synergy Security Solutions Limited
ABM Industries INC	Gruppo Unicomm S.P.A.	Taylor Made Computer Solutions Limited
ADG Italia S.R.L.	Guilbert Proprete	The Abbotshurst Group Public Limited
Aramark	Healthcare Services Group INC	Company
Automatic Data Processing INC	Iron Mountain INC	The Quarr Group Limited
AUX Nettoyeurs Encaustiqueurs Reunis	Mint Renhold AS	Total Support Services Limited
Beilby Marsham Ltd	Novasol	Trinet Group, Inc.
Bilby PLC	O.V.D. Invest	Carillion PLC
Bulloughs Cleaning Services Limited	Paychex INC	Compass Group PLC *
Churchill Contract Services Group	Pihakatti Oy	Elior Group *
Holdings Limited	Puligest S.R.L.	ISS A/S *
Compagnie Parisienne DU Nettoyage	Pulitori ED Affini - S.P.A.	
Cynergistek, Inc.	Rentokil Initial PLC	
Garnica Sociedad Anonima	Royal Holding AS	
Gerusia SL	Serco Group PLC	

<sup>\*</sup>indicates new company for 2018/19

#### Number of companies by country\*

#### Number of companies by defence as keyword\*



<sup>\*</sup> The pie chart is based on companies with a positive capital servicing adjusted profit level indicator.

#### **Supplementary statistics**

Number of companies	39	Total capital employed (CE)	£4.74
Aggregate turnover	£78.41	Average company CP:CE ratio	15.22

Source: Bureau van Dijk – Orbis (Cash figures shown in GBP Billions)



#### Single Source Regulations Office

Assuring value, building confidence

#### Construction

Companies undertaking comparable activities considered as 'construction' are expected to deliver services in relation to the construction of buildings or other structures at fixed locations. Companies could provide such services either on a contract basis with designs and specifications received or using their own designs. Comparable companies may be responsible for the management of the construction project, and are likely to bear contract risk, procurement risk, staff risk and some quality control risk in respect of these activities. They are not expected to bear any significant property price risk in respect of these activities.

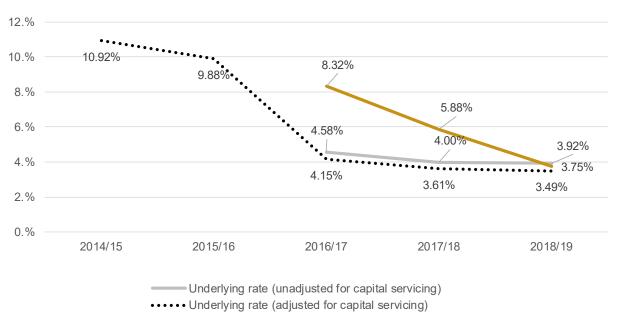
For further information please see the Single source baseline profit rate, capital servicing rates and funding adjustment methodology.

#### Profit on cost of production

	2014/15	2015/16	2016/17	2017/18	2018/19
Underlying rate (unadjusted for capital servicing)	-	-	4.58%	4.00%	3.92%
Capital servicing adjustment	-	-	-0.43%	-0.39%	-0.43%
Underlying rate	10.92%*	9.88%*	4.15%	3.61%	3.49%
Three year rolling average	10.70%	10.60%	8.32%	5.88%	3.75%

Note: The capital servicing (CS) adjustment accounts for different levels of capital employed across the companies in the index.

#### Median capital servicing adjusted return on cost of production



\*Calculated using the Review Board's methodology, which did not incorporate separate activity types. Consequently, for 2014/15 and 2015/16 the underlying rates used in the SSROs calculations and the three year rolling averages are common across all activity types.

Three year rolling average (adjusted for capital servicing)

#### Names of companies in the index

3B Construction Ltd Feltham Group Limited Lonsdale Holdings Limited Russells Limited Aecon Group INC Firing & Thorsen AS M.P.B. Structures Ltd S & B Stenersen AS AF Gruppen ASA Fluor Corp M.Price Limited SAS Piazza Batiment Altus Bau GmbH Forth Holdings Limited Mabey Holdings Limited Serneke Group AB (Publ) Ardmore Construction Limited Galtec Holdings Limited Magnus M Thunestvedt AS Setten Genesio S.P.A. Ards Holdings Limited George Cox (Holdings) Limited Masterson Holdings Limited Severfield PLC AAsen & OEvrelid AS Gianni Benvenuto - S.P.A. Mba Entreprenoer AS Skanska AB Barco Etancheite Glasgiven Contracts Limited Mcphillips (Holdings) Limited Stenseth & Rs Entreprenoer AS Barlindhaug AS GMI Construction Holdings PLC Mitchellson Formwork & Civil Steve Hoskin Construction Limited Engineering Limited Barnwood Group Limited H. G. Construction (Holdings) Limited Strabag SE Modebest Group Holdings Limited Betonmasthaehre AS Haandverkskompaniet AS Structura UK Limited Morgan Sindall Group PLC Bird Construction INC Hardwicke Investments Limited Stuart Olson Inc. NGE Birken & Co AS Implenia AG T Clarke Public Limited Company Nusteel Holdings Limited Blenheim House Construction Limited Industry Project And Engineering Thomas Johnstone (Holdings) Limited Obres I Contractes Penta SA Blindage Terrassement Infrastructure Tolent PLC Irmaos Almeida Cabral, LDA Oliver Connell And Son Limited Bouygues SA Tonroe Group Limited J H Naevdal Bygg AS Ove Skaar AS Bowmer And Kirkland Limited Tutor Perini Corporation J P Dunn Construction Limited P P O'Connor Limited **Buckingham Group Contracting Limited** Veidekke ASA J. & P. Avax S.A. P.A.C. S.P.A. - In Forma Abbreviata Campre Gestion Y Promocion SL Vinci Jarvis Group Limited Celgas S.R.L. WYN Construction Limited Peab AB Justeau Freres CIT Blaton Aecom \* Koninklijke Bam Groep NV Conlon Holdings Limited Henry Group (NI) Limited \* Purcell Construction Limited Landmark Groundworks Limited Elettrica Rizzi S.R.L. R.J. Mcleod (Contractors) Limited Life Build Solutions Ltd Energy Services of America Corp. Rougier ET Fils

#### Number of companies by country\*

## Number of companies by defence as keyword\* 46% 97% Western Europe excluding United Kingdom United Kingdom ■ Defence ■ Other ■ North America

#### Supplementary statistics

Number of companies	92	Total capital employed (CE)	£6.34
Aggregate turnover	£153.75	Average company CP:CE ratio	23.04

Source: Bureau van Dijk – Orbis (Cash figures shown in GBP Billions)

<sup>\*</sup>indicates new company for 2018/19

<sup>\*</sup> The pie chart is based on companies with a positive capital servicing adjusted profit level indicator.