

## UK GSTP De-Risk Call 2018 FAQs

Questions	Answers
Has the submission date for application forms been extended?	Yes both forms should now be submitted by 9am on Friday 9 March.
Why do both application forms need to be submitted at the same time?	Both application forms need to be submitted at the same time as we intend processing the applications within a short timescale
Will the application forms be reviewed by two different panels?	Yes a UKSA headed panel will perform the initial review and select which projects they wish to endorse before forwarding their decision to ESA. ESA will in turn perform its review, with the aim being to prepare the related procurement activities.
Where can I find the forms for completion?	The ESA form can be found here General Support Technology Programme (GSTP): Pre-proposal call template and the UK Space Agency form here General Support Technology Programme (GSTP): De-risk SOI form They are located on the UK Space Agency website https://www.gov.uk/government/organisations/uk-space-agency
Can the project be university led?	We welcome applications from academic institutions in addition to those from industry. However please note that GSTP is geared towards product development. The product orientation is therefore expected in a proposal, be it in its technical and application objectives as well as in its partnership and implementation set-up. Respective roles and tasks should be clearly assigned to either industry or university.
What areas are in scope for this call?	This Call covers all space products - for space and ground segments - except those in the satellite Telecommunications value chain.
Within what timescale must the project be delivered?	Once a project is contracted it must be delivered within 9 months.



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What will be the review process and when are applicants likely to be notified of success/failure? How long will it roughly take from notification to receipt of grant letter/project kick off?	In the current indicative timeline, applicants will be notified of the selection outcome by mid-April. ESA's Request For Proposals will be issued around mid-May, with a submission date 2 weeks later. Contract signature / activity kick off would take place in July. Please note however that this timeline can be adjusted, or amended, later on - notably depending on the number of proposals received.
Are the draft grant terms and conditions available?	For the selected activities, ESA will use the "EXPRO" (EXpress PROcurement) procedure. The EXPRO standard package is available for information only, on EMITS <a href="http://emits.sso.esa.int/">http://emits.sso.esa.int/</a> On EMITS' left panel go to Reference Documentation /Administrative documents / EXPRO. You can then see the documents "Draft Contract - R&D", "Tender Conditions" and "Proposal Template".  [Note: the Draft Contract includes IPR regime.]
Are there any more specific guidelines on putting together the price quotation?	No cost breakdown is required at this stage, although applicants are free to provide it. The price quotation, even provided as a single number without further details, shall nevertheless be sound and reliable. Applicants therefore need to ensure the accuracy and reliability of their costing calculations. The original price quotation and the related scope of work and tasks must not be changed following a proposal selection (except possibly some minor adjustments). Allowable costs are the direct costs of the proposed activity: labour and other direct cost elements such as raw material, parts procurement, external services (e.g. tests).
How much match funding is required?	No match funding is required as this is a fully funded call.



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As ESA is procuring these projects under GSTP our understanding is it has the rights to own/exploit any IP developed. Please clarify those rights.	IPR (Intellectual Property Rights) remain with the company, ESA having the rights to exploit or licence the IPR for its own requirements (e.g. for an ESA mission).  Please note that the UK Space Agency has its own requirements cases which are defined and a company can also claim Background IPRs - i.e.  IPRs not developed under a contract with ESA, either prior to or during the execution of an ESA activity.
Are collaborations permitted within the same company from two separate locations i.e. UK/Germany	Yes, however, the aim of cross-country collaborations within this Call is to foster collaborations between different companies and this approach is preferred and would be viewed as a stronger application.
When will there be another De-Risk Call?	We will review the success of issuing this Call before we decide whether to issue future De-risk Calls.