

Rt Hon George Osborne MP
Chancellor of the Exchequer
HM Treasury
1 Horse Guards Road
London
SW1A 2HQ

BIT
Sugar
Levy
FST
Tax Suggestion

11 July 2016

Dear Chancellor

Business confidence is both weak and fragile following the result of the EU Referendum and subsequent political and economic events.

As the Business Secretary will have reported to you, the clear message to emerge from his business leaders' round table meeting is that now is not the time to be putting additional burdens on business. That was clearly the view of business organisations in respect of the proposed Apprenticeship Levy, which should certainly be put on hold until things become clearer.

A high priority – across business – is to secure our access to the European Single Market and its customs union. For that reason I am writing to you additionally to ask formally that any work currently underway on the proposed sugar levy also now be put on hold. Officials in HMT and HMRC with expertise in excise matters must surely now be 100 per cent focused on the future of the customs union with the EU.

Yours ever

[S40]

Ian Wright CBE

Director General
Food and Drink Federation

From: [FDF - section 40 – personal data]
Sent: 08 August 2016 12:50
To: McCourt, Duncan - HMT
Subject: Congratulations
Attachments: FDF Manifesto - A New UK-EU Relationship.pdf

Dear Duncan,

I hope you're keeping well and enjoying your move to the Treasury.

I am sure you are overwhelmed with correspondence and invitations to meet, but I wanted to highlight some of the current issues at the Food and Drink Federation (FDF) and the contribution our members make to the UK economy, as Britain's largest manufacturing sector. Within our membership are not only the multinational businesses that own household name brands, but also hundreds of entrepreneurial SMEs making high-quality, safe and nutritious food and drink here.

We are extremely keen to strengthen our links with Treasury, particularly in light of the Prime Minister's commitment to boost the UK's industrial strategy. We believe that our sector has a great deal to offer. In recent years, food and drink manufacturing has been both a productivity and exporting success story. Productivity in our sector has grown by 11 per cent in the last five years, compared to 0.5 per cent across the whole economy, and we have doubled our exports in a decade.

We are now keenly focused on the Government's negotiations for the UK's new relationship with the EU. I have attached a copy of the manifesto which we recently launched. This sets out UK food and drink's priorities to Government, in a variety of areas – from ensuring market access to a stable regulatory environment.

I know your diary will be in great demand, but it would be excellent to meet up and find out more about your priorities with my colleagues. Please do not hesitate to let me know if we can be of assistance in the meantime.

Best wishes,

[FDF - section 40 – personal data]

From: [FDF – section 40 – personal data]
Sent: 07 September 2016 19:38
To: McCourt, Duncan - HMT
Subject: Roundtables

Duncan,

I hope you're well and not too swamped in the new role.

I wanted to clarify HMT's plans for reaching out to food and drink companies as part of the upcoming roundtables with the Chancellor. As you may know, we are the UK's largest manufacturing sector, and while we have excellent relations with Defra, we are obviously keen to be part of the wider discussions about industry and business priorities in the EU negotiations, particularly in light of our recent manifesto.

I'd be very grateful for any clarity you can provide.

Best wishes,

[FDF – section 40 – personal data]

Food Safety and Authenticity Convention

4 October 2016, Central London

Sponsored by ACO Building Drainage

Bookings: <http://www.fdf.org.uk/events/foodsafety>

Ensuring Sustainable Supply Chains

23 November 2016, Central London

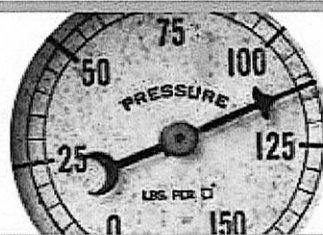
Speakers inc: Louise Nicholls, Head of Plan A, Marks & Spencer;

Professor Tim Lang; Nick Vermont, CEO, McCain

Bookings: <http://www.fdf.org.uk/events/sustainability>

From: events@fdf.org.uk
Sent: 16 December 2016 14:57
To: McCourt, Duncan - HMT
Subject: FDF Events - Crisis Management: Crisis Management in the Food and Drink Industry

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FDF Events - Crisis Management

22 February 2017

Crisis Management in the Food and Drink Industry

Wednesday 22nd February 2017

09:30 – 14:30

FDF Offices, 6th Floor, 10 Bloomsbury Way, London WC1A 2SL

A food scare can seriously harm your business. On the other hand, handling a crisis well can help maintain your customers' trust and loyalty.

This popular half day event challenges experts to respond to a crisis scenario, enabling delegates to gain the knowledge to develop their own response.

- Access expert guidance on preparing a crisis management strategy
- Learn more about the support available to safeguard your business during a crisis
- See what works to maintain customer confidence
- Find out how to manage the media and your reputation

Pricing: £250 for FDF Members, £300 for non-members.

Complimentary breakfast and lunch will be offered to delegates.
All prices exclude VAT.

More information and booking

Thanks for reading this mailing from the [Food and Drink Federation \(FDF\)](#).

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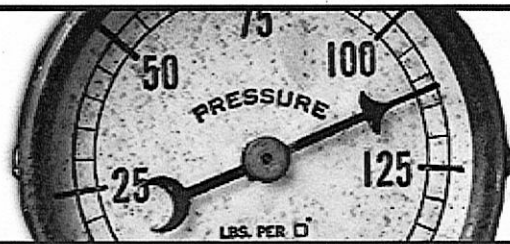
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Contact: The Food and Drink Federation (FDF) is registered in England no. 210572. Registered office: 6 Catherine Street, London, WC2B 5JJ, UK. Tel: +44 (0)20 7836 2460; Fax: +44 (0)20 7836 0580.

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From: events@fdf.org.uk
Sent: 25 January 2017 17:13
To: Allan, Hayden
Subject: Crisis Management in the Food and Drink Industry
Attachments: postcard crisis management in the food and drink industry.pdf

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FDF Events - Crisis Management - PREVIEW

22 February 2017

Crisis Management in the Food and Drink Industry

Wednesday 22nd February 2017

09:30 – 14:30

FDF Offices, 6th Floor, 10 Bloomsbury Way, London WC1A 2SL

Dear Hayden

Given your area of work, you may find our upcoming Crisis Management event of interest to you or your colleagues. PR and digital are central to how food and drink manufacturers manage a crisis and protect their reputations – companies that manage a situation well retain customer trust and win praise for their handling whilst a poor response can lead to irrevocable damage.

Our unique crisis management brings together all of the professional services that will help a food or drink business manage a crisis. During a two-hour live exercise, the panellists outline their response as the different elements unfold. Delegates observe the responses of the experts which help them to develop their own crisis plans and responses for their food and drink clients. Panellists include PR, legal, insurance, the food standards agency and a food manufacturer.

This event is unlike any other as you have the opportunity to see for real how a crisis event plays out. You will see what the pressing and sometimes conflicting concerns are of each individual player in the event.

This is the fourth successful year of our highly-rated Crisis Management event. Previous attendees have included delegates from Nestlé, Dr. Oetker, Associated British Foods, PepsiCo, Cargill, Warburtons, Bel, Taylors of Harrogate, Coca-Cola, KP Snacks, apetito, Burton's Biscuits, McCain and many more.

Speakers include: Derek Croucher, Technical Director, Morning Foods; David Williams, Partner, Walker Morris LLP; Justin Everard, Head of External Communications, Food Standards Agency; Tom Deacon, Business Development Consultant, NFU Mutual and Matthew Thompson, Account Director, Finn Communications.

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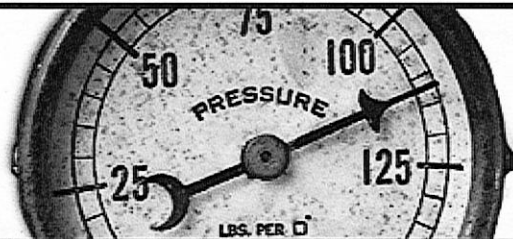
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22 February 2017

Crisis Management in the Food and Drink Industry

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09:30 – 14:30

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Dear Duncan

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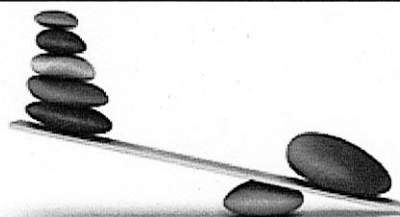
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From: events@fdf.org.uk
Sent: 01 March 2017 13:07
To: McCourt, Duncan - HMT
Subject: Groceries Supply Code of Practice Training

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**Trading with Supermarkets: Tip the Balance Back
in Your Favour**

15 March 2017

Groceries Supply Code of Practice Training

15 March 2017, 09:00 – 17:00
FDF Offices, 6th Floor, 10 Bloomsbury Way, London, WC1A 2SL

The Groceries Supply Code of Practice (GSCOP) was implemented by the UK Government to encourage major UK supermarkets to treat suppliers fairly.

The aim of this course is to build your understanding of the code, keep you up-to-date with its implications and recognise how it can make a difference to your trade negotiations.

Trading with Supermarkets: Tip the Balance Back in Your Favour

Course objectives:

- To understand what GSCOP is, why it was set up, and its key elements
- To know how GSCOP affects you and your role
- To instil confidence on how to use GSCOP/the GCA, including in trade negotiations
- To have the knowledge to better safeguard the business from unfair dealing

Who should attend?

- Commercial and Sales Directors
- Key Account Managers
- Regulatory and support staff involved in trading with retailers
- All direct suppliers, whether of branded, private label or fresh products, irrespective of size

"If I'd attended this course a month ago, I'd have saved my company £50,000." -Senior Manager, food manufacturing company

"Essential knowledge for all account managers so that all parties play the game fairly." -National Account Manager, food company

Christine Tacon, the Groceries Code Adjudicator, speaks about the importance of supplier awareness of the Code

This course is presented to you by the British Brands Group.

[Find out more about the course](#)



15 March 2017, 09:00 – 17:00
FDF Offices, 6th Floor, 10 Bloomsbury Way, London, WC1A 2SL
£500+VAT including lunch, refreshments and materials.

Register now

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From: events@fdf.org.uk
Sent: 17 March 2017 16:08
To: McCourt, Duncan - HMT
Subject: FDF Awards 2017: Could you be Exporter of the Year?

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Food and Drink Federation Awards 2017

Exporter of the year

Could you be exporter of the year?

Demonstrate your ambition and achievement in the export market by entering the Food & Drink Federation Awards.

Many companies are entering new markets as British food and drink has never been more popular. This is the category to enter if you want to be recognised for your exporting success.

In addition, Santander will kindly provide complimentary consultancy advice to the shortlisted companies in this category.

Find out more about the Exporter of the Year category

The entries will be judged by a panel of industry experts and the winners announced at an exciting awards evening at The Brewery, London, on the 21st September 2017, attended by many of the industry's biggest names.

Make sure your talented team has the chance to shine by nominating your company for free now.

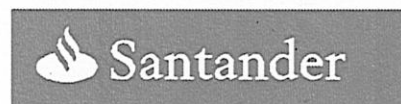
Download the entry form

Submit your entry online

Closing date: 28th April 2017

For further information, contact [\[540\]](tel:02034014000) or email events@fdf.org.uk

With thanks to Santander for sponsorship of the Exporter of the Year award.



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From: [FDF – section 40 – personal data]
Sent: 17 March 2017 11:04
To: McCourt, Duncan - HMT
Subject: Information regarding UK export opportunities

Dear Colleague,

A famous and well known Swedish interior company which export products from Sweden to the UK by boat, Gothenburg – Immingham, are now looking to subsidise UK Exporters as a new part of their new CSR Strategy. The company ship their goods in small containers, of approximately 53 m3 per box (7,6 loading meter and 18 pallets/box). The problem is that 80 % of these containers travel back from the UK to Sweden (Immingham – Gothenburg), 12-15 times per month, completely empty which is a waste of natural resources and, from a sustainability perspective, a nightmare.

At this stage Swedish Chamber of Commerce UK is aiming to identify which UK brands that are exporting to Sweden in order to see which could be interesting or consider this as a future shipping option. The Swedish interior company sees this as a part of their goodwill and new CSR approach and are therefore keen of doing something which could be beneficial for several actors and offer this service to a 40 % saving on what regular standard shipping cost to Sweden.

The main contact at the Swedish Chamber of Commerce regarding questions and more info.

[Swedish Chambers of Commerce – section 40 – personal data]
www.scc.org.uk

Many thanks,

[FDF – section 40 – personal data]

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www.fdf.org.uk