

Crown Commercial Service

Helping you save time and money on procurement, so you can focus on the priorities that matter most to your organisation



Who we are

BULANCE

We're the UK's biggest public procurement organisation. We help our customers find the right commercial solutions for over £12 billion of spend each year.

We know that for the police and emergency services tight control over budgets and resources is a key priority. We want to help you save time and money when buying everyday goods and services, so that you can focus on the things that really matter to your organisation.

You can use our commercial solutions free of charge, and we're committed to helping you achieve the best possible value, generating cashable savings for your organisation by leveraging our commercial expertise and huge national buying power. We also recognise the importance of achieving social value and are committed to putting in place the deals and support to allow you to place this at the heart of your procurement.

The areas we work in cover:

technology: cloud, digital & hosting solutions, network services, software and technology products & services

corporate solutions: travel, fleet, office services, marketing, communications & research, financial services and contact centres

buildings: facilities management, maintenance & repair, utilities & fuel and construction

people: temporary staff, outsourced services and advisory services (e.g. consultancy, legal and language services)

How we're helping our police and emergency services customers We have a dedicated team led by Caroline Mortimer, Account Director, and supported by Account Manager, Will Hayes, to help you achieve your procurement goals.

Whether you're a procurement manager responsible for buying office supplies, a fleet manager looking to source vehicles, an IT manager responsible for upgrading your networks and equipment, an estates manager looking to get the best deal on gas and electricity or a finance manager looking to improve your payment processes, our aim is to get to know you and your specific needs. We want to help you get best value through our commercial deals and join the growing number of CCS customers saving millions of pounds for their organisations every year.



Here are some of our great deals that our police and emergency services customers are benefiting from right now...

Fleet: our fleet offering covers the purchase and lease of a wide range of vehicles from cars, 4x4s and motorcycles, to vans and commercial vehicles (including heavy goods vehicles), minibuses and coaches. This is supported by a range of additional services including vehicle conversion, fleet management and maintenance, tyres and telematics. We can also offer you great value on vehicle hire, fuels cards, insurance and liquid fuels, together with the supply and installation of electrical charging points - ensuring all your fleet needs are covered, however big or small. Why not combine your vehicle requirements with those of other organisations for an even better deal? Typically our regular fleet eAuctions save customers up to 40%.

Mobile Phones and SIM Cards: benefit from flexible contract lengths designed to reduce costly, lengthy tie-ins by buying your mobile voice and data services through our Network Services framework. Why not also consider taking part in one of our regular bulk buying opportunities? You can make great additional savings by combining your requirements with those of other customers.

Language Services: access high quality interpreting and translation services in an efficient and cost effective way, at a sustainable price. 250 languages and dialects are covered and the range of translation formats include braille, audio, large print and transcription. Utilities: with a focus on savings, demand reduction and energy efficiency, we consistently secure the best price possible for gas and electricity, even in volatile markets. This is because we buy directly from the wholesale market and our traders have an unparalleled understanding of the UK gas and power sector. Our wide range of products enable you to access the deal that is best for you, depending on your appetite for risk and budgetary needs. We've also got some of the most competitive supplier management fees around.

Software Licensing and Audits: we have negotiated a range of agreements with major software licensing suppliers to give you access to discounted pricing and special terms. Our team of skilled licensing and commercial experts can provide advice and guidance on software contracts, audits or licensing. We also operate an asset transfer system that enables unused software to be distributed across the public sector.

Print, Copy, Scan and Store: with the adoption of new technologies, many of our customers are seeing a reduction in print volumes and an increased demand to move to digital solutions, and we have an all in one deal to support you with every element of your printer/copier, managed print and records information management needs, including an online catalogue of printers and copiers.



Placing social value at the heart of your procurement

We recognise that maximising value means both saving money and securing social value for your communities. That's why we're committed to making sure that you can use our deals to deliver the specific social value benefits you are looking for.

All of our 20 most popular frameworks can help you deliver social value opportunities now and we are ensuring that all relevant new deals will give you the flexibility to decide on your own specific social value benefits. We can also provide you with tools and guidance to help you build the social benefits you want into procurements and measure the social value elements of bids received.

New online catalogues bringing you great savings at the push of a button...

Our Crown Marketplace Programme is developing the Purchasing Platform, which is dedicated to providing a simplified online buying experience. The programme currently offers you access to online catalogues, with a checkout system that enables you to complete your purchases using electronic purchasing cards, for:

Technology Products: an extensive range of technology

hardware, such as laptops and tablets, and software products. Product prices so far have been up to 48% cheaper than comparable products listed on Amazon.

Office Supplies: access more than 10,000 different office supply items and benefit from 'smart basket' technology, which ensures the lowest cost for you, factoring in everything from stock availability to delivery, giving you the right product at the best price every single time.

Register at purchasingplatform.crowncommercial.gov.uk to get started.

Bulk buying power

By combining your requirements with those of other public sector organisations we can help you make even greater savings. We do this by using our bulk buying power to make your requirements more attractive to suppliers.

Joining one of our aggregations will save you time, as well as money, as we run the procurement for you, so there is very little administration for you to deal with.

Typical savings include up to 40% on vehicles, 50% on mobile voice & data services and office supplies, and 30% on tablets.

To discuss your requirements and register your interest please get in touch.





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