Quarterly NHS Update

Welcome to our first health update for 2017-18. We've pulled together all of the latest news from our four pillars: **Buildings, Corporate Services, People** and **Technology**. Discover some of the great new deals we have available to help you make big savings when buying common goods and services.

Meet the Health Team here to help you:

Will Laing,
Business
Partner

Jane Platts,
Business
Delivery Manager
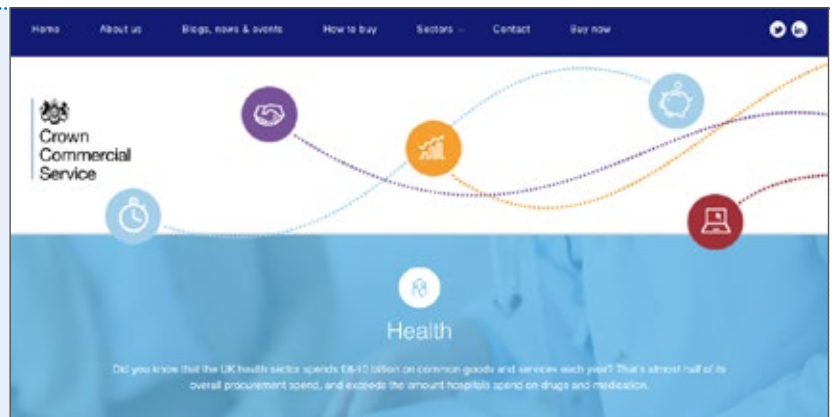
Emma Graham,
Business
Delivery Manager

Carmel Mannix,
Customer
Delivery Manager

Fiona Paton,
Customer
Delivery Manager

Have you seen our new microsite?

Check out the latest news and updates for our health customers here.

Health

New data network for health (N3 to HSCN)

The Health & Social Care Network is the new data network for health and care organisations, replacing N3 and providing connectivity for the NHS and wider health and social care providers.

All NHS customers are required to procure HSCN connectivity and can do this in a number of ways, including in collaboration with NHS Digital as part of an aggregated procurement (see the HSCN website for further details) or as a self-serve procurement (either collaborative or individual).

Trusts choosing to self-serve are strongly encouraged to start their procurement activity in 2017/18, especially where existing N3 connections are 'term-expired'; these can be run through the CCS Network Services (RM1045) framework, although trusts are free to choose their own preferred purchasing route.

HSCN and CCS are further collaborating to establish a new national framework, HSCN Access Services (RM3825), which will be dedicated to making HSCN connectivity readily available from all HSCN compliant suppliers. You can find out more on the CCS procurement pipeline.

Network Services - Webinars

Register for our next Network Services webinar on 18 May to find out more about how the framework gives you access to networks and telecommunication services, including PSN compliant services and mobile.

Quality Assurance and Testing Services for IT Systems (RM3810)

We have worked collaboratively with the Home Office, to develop the Quality Assurance and Testing Services for IT systems framework. This framework complements our other digital agreements, meaning when you design and/or build a digital requirement or cloud service integration, you can obtain independent, specialist quality assurance and testing before you go live. Find out more.

Final call: evaluators for Management Consultancy framework

If you would like to help evaluate the supplier bids for our new Management Consultancy framework this is your last chance to get involved. To take part or find out more please call **0151 672 2164** or email advisory.services@crowncommercial.gov.uk

We need independent evaluators to ensure we have the most capable suppliers, which offer best value for money and meet your needs. It's a great learning and development opportunity, and will look great on your CV as you will be able to say you have been part of developing the largest consultancy framework in the UK!

Update on staffing frameworks

Extensions

The Non-Medical Non-Clinical (NMNC) temporary staffing framework (RM971) has been extended for 2 years to 30 June 2019. This extension will ensure customers continue to have a compliant route to satisfy their temporary staffing needs. The NMNC team has also been working with procurement hubs around the country to help them achieve better value from their temporary staffing agreements. If you would like further information, data or support please email the team at nmnc@crowncommercial.gov.uk.

The Workforce Management framework (RM1072) for the management of outsourced staff banks has also been extended. It will now run until 14 June 2018 and there is an option to extend for a final year to June 2019. If you would like support to look at outsourcing your existing staff bank or enhancing and expanding upon what you already have in place, contact **Phil Thomas** on **07770 970045** or email workforcemanagement@crowncommercial.gov.uk.

Finally, Allied Health Professionals, Health Science and Emergency Services Temporary Staff (RM959) has been extended until 31 March 2018.

Expiries

Locum Doctors (RM1570) will expire on 30 June and Agency Nursing and Social Care (RM970) will expire on 31 July. Trusts with requirements for locum doctors or agency nursing and social care staff should use Multidisciplinary Temporary Healthcare Personnel (RM3711), which provides a way to source all your temporary clinical staff needs through a single framework.

Water, Wastewater and Ancillary Services

Our new [Water, Wastewater and Ancillary Services (RM3790)](#) framework is now live.

In collaboration with YPO, The Energy Consortium, Eastern Shires Purchasing Organisation (ESPO), North East Procurement Organisation (NEPO), West Mercia Energy, and the Ministry of Defence, we have brought to market the largest public sector framework in the UK for water supply, wastewater and ancillary services.

Since 1 April 2017 'eligible' non-household customers including NHS trusts and social care providers can choose their supplier of water, wastewater and ancillary services.

Request for stakeholders: renewing the Building Materials framework

We are looking to renew the Building Materials and Associated Services (RM3747) framework and would like interested parties to get involved to help us to identify core requirements, and contribute to the procurement strategy to ensure the framework meets the needs of trusts.

If you would like to get involved please email property@crowncommercial.gov.uk with the Subject 'RM3837 EOI Stakeholder'.

Further details about the procurement can be found in the [Prior Information Notice (PIN)](#).

Engagement highlight: North East spotlight

Fiona Paton, our Customer Delivery Manager (North) recently made a trip to the North East to meet a number of trusts. We received great feedback from those we met and Fiona is keen to hold introductory meetings with more trusts in that region over the coming weeks.

We would like to welcome trusts within the North East to join a collaborative working group focusing on how best to use CCS products and services to help you achieve best value. City Hospitals of Sunderland NHS Trust has kindly offered to host the first session and the date will be confirmed shortly once we have an idea of the level of interest.

The agenda will be led by what trusts want from the group, providing an opportunity for open discussion on potential areas of collaboration, with CCS category experts attending to discuss key areas of interest.

If you are interested in joining the group or would like an introductory meeting please contact **Fiona Paton** directly at fiona.paton@crowncommercial.gov.uk.

Northern customer board

John Wilmott (Delivery Manager - Crown Marketplace programme) recently attended the Northern Customer Board to provide trusts with an overview and demonstration of our new online procurement tool. The tool currently provides buyers across the public sector with access to a range of great deals on technology products, with more product and service areas being added over the coming months.

If you'd like to find out more about using the purchasing platform you can [register for one of our upcoming webinars](#). [Register and find out more information on the Purchasing Platform.](#)

New contract notices

We have recently published OJEU notices for the following new procurements:

- [Estates Professional Services (RM3816)](#)
- [National Fuels Framework (RM3801)](#)
- [Managed Learning Service Framework (RM3822)](#)

Agreements expiring shortly

[G-Cloud 7 (RM1557vii)](#) is due to expire on 22 May and [G-Cloud 8 (RM1557viii)](#) is due to expire on 28 June. [G-Cloud 9](#) is currently being developed and it is expected that G-Cloud 9 services will be available to buy on the Digital Marketplace in May.

[Spend Analysis and Recovery Services](#) will expire on 23 May. A replacement agreement is being developed, but there will be a gap in service provision. If you would like to be kept up to date on the development of the new agreement please email financial.services@crowncommmercial.gov.uk. Customers with immediate requirements for spend analysis are recommended to ensure they have a call-off contract in place before 23 May. Call-off contracts are normally for a particular piece of work, and the maximum call-off contract length is up to 2 years beyond the framework expiry.

[Technology Services (RM1058)](#) is due to expire on 27 May. Technology Services 2 is currently being developed and is expected to be in place in July/August.

[eDisclosure and Hard Copy Review Services (RM924)](#) is due to expire on 6 June. It is being replaced by a new framework for [eDisclosure Services (RM3717)](#), which is expected to be in place before the expiry of the current framework.

[Liquid Fuels (RM1013)](#) will expire on 11 August. It is being replaced by our [National Fuels (RM2801)](#) framework, which is expected to go live in July. The new framework will cover other fuel types, such as liquid petroleum gas (LPG), solid fuel, and biomass and will also include lubricants and greases.

Enterprise Application Support Services (RM1032) is due to expire on 25 August. The services covered by this framework will be available under the new Technology Services 2 (RM3804).

Agreement extensions

Network Services (RM1045) has been extended until 26 July 2019.

NHS case studies

NHS trusts work together and save £9 million on locum doctors

NHS trust makes six figure saving with spend recovery audit

NHS Property Services Limited aims to save over £80,000 on electricity costs

NHS trust saves £60,000 on recruitment

Royal United Hospitals Bath NHS Foundation Trust saves over £78,000 on electricity costs

NHS trust saves over £116,000 on electricity

See more CCS case studies.

Events

Technology Products 2 webinars

The Technology team have arranged webinars to provide our customers with an overview of the TP2 framework including:

- The 3 ways to buy
- Relationship between TP2 catalogue, Purchasing Platform, Crown Marketplace
- Catalogue benefits & key features
- Live demo - end to end process
- Future developments

Please register for your preferred date using the links below:

Wednesday 7 June 11:00 - 12:30

Monday 24 July 2.30 - 4:00

Friday 18 August 11:00 - 12:30

Tuesday 19 September 2:30 - 4:00

Wednesday 4 October 11:00 - 12:30

Friday 24 November 2:30 - 4:00

Insurance Services insight events

We're holding a series of insight events for customers interested in using the Insurance Services (RM3731) framework.

Held in conjunction with YPO, ESPO and NEPO, the sessions will provide you with guidance and support on making decisions around insurance procurement. The events are designed to give you the opportunity to develop your knowledge and share experiences with different public sector organisations. These sessions will cover a range of topical issues and help you to get the most from the framework.

Please register for your preferred date using the links below:

Birmingham, 19 May

Wakefield, 22 May

Newcastle, 15 June

Leicester, 22 June

Wakefield, 12 September

Enterprise Software Solutions customer engagement workshops

We're inviting customers to attend a workshop to help us develop an innovative new agreement, Enterprise Software Solutions (RM3821) which will replace Corporate Software Solutions (RM1042) due to expire in October 2017.

The sessions will help us create a new framework that meets the needs of our customers, enabling them to take advantage of the latest technology, aligned to organisational strategy, priorities, and the current and future government's technology policies.

Please email the team at ess@crowncommercial.gov.uk to register your place for one of the following workshops:

Wakefield, 31 May, 11am-2pm

London, 1 June, 9am - 12pm

More details can be found here.

Public Sector Show 2017

We're delighted to be supporting the Public Sector Show once again in 2017. The event gives us the chance to meet with a huge number of customers - both existing and potential new ones - in just one day.

We'd love to have the chance to meet with you at the show - whether that is at one of our seminar sessions in our open theatre, or at our stand where you can chat with our senior commercial experts who will be on hand throughout the day to offer one to one practical procurement advice and answer any questions you may have.

In the main conference theatre Malcolm Harrison, our chief executive, will be speaking about how we can help you deliver savings through better procurement, and in our dedicated open theatre we will be hosting a variety of sessions over the course of the day. Topics will include:

- an introduction to CCS
- simplifying the market for public sector buyers
- disruptive technology: new digital platforms to transform public procurement
- keeping you updated on public procurement policy and regulations

We're here to help you and look forward to seeing you at the show.
Book your free place today.

Quick links

Our agreements

Framework pipeline

CCS fleet portal

Find a supplier

Digital Marketplace

CCS brochures

eSourcing portal

Online purchasing platform

How to keep up to date with CCS

Twitter @gov_procurement

LinkedIn

Sign up to daily/weekly GOV.UK email alerts

Read our monthly CCS customer update

Get in touch

Our NHS customer team is on hand to help you achieve savings for your trust.

You can email us at
customerhealth@crowncommercial.gov.uk

You can also call our helpdesk on
0345 410 2222