



CHP Outreach Workshops

Programme: Reducing Energy Costs with Combined Heat & Power

Manchester 12th March 2015



Heat Networks Delivery Unit

John Saunders Investment Director

March 2015



HNDU creation 2013

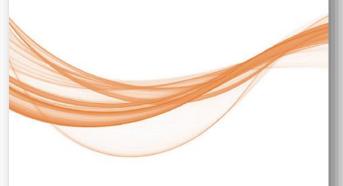
'Future of Heating Meeting the Challenge', published in March 2013, established Heat Networks Delivery Unit (HNDU) to;

"encourage and enable Local Authorities in England and Wales to undertake the development stages of heat networks".

HNDU support = grant funding + guidance

Department of Energy & Climate Change

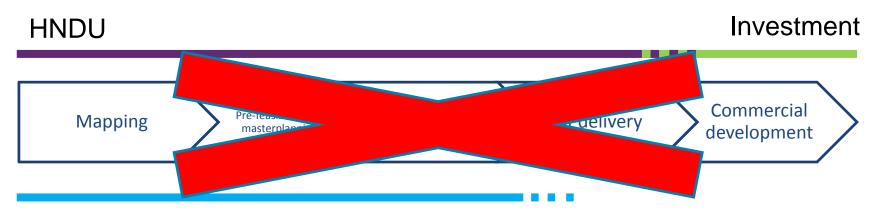
The Future of Heating: Meeting the Challenge



March 2013



Evolution not Revolution



DECC funding

- Our thinking has evolved over the four funding rounds
- Later stage applications have tested the limits of HNDU support and required greater consideration of the project development process



Heat network development stages

- 1. Heat mapping
- 2. Energy masterplanning

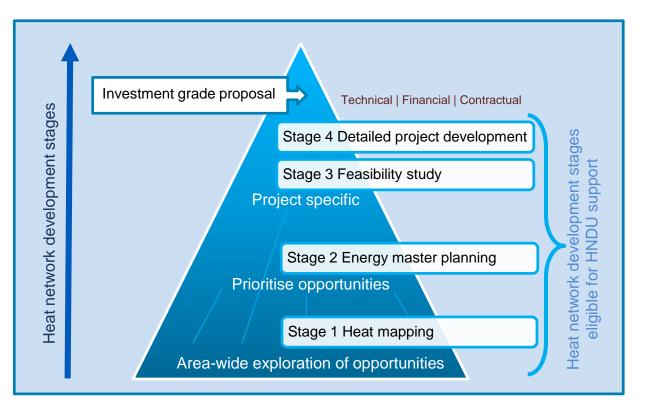
- 3. Feasibility studies
- 4. Detailed project development

Area-wide exploration, identification and prioritisation of heat network project opportunities

Project specific - An increasingly detailed investigation of the technical feasibility, design, financial modelling, business modelling, customer contractual arrangements and delivery approach, leading to investment grade project proposal(s)



HNDU support for Local authorities





HNDU Support vs Capitalised Costs

Issues around the elements below must be mapped, risks assessed and allocated, in order to understand the impact on costs. It is understood that the elements below are interdependent. Only work to be undertake by consultants can be funded by HNDU HNDU eligible Development stage: Principles that can answer 'should the project be viable' HNDU not eligible Commercialisation (aspects that can be wrapped up in capital costs). Detailed work and negotiations that can answer 'is the project viable'

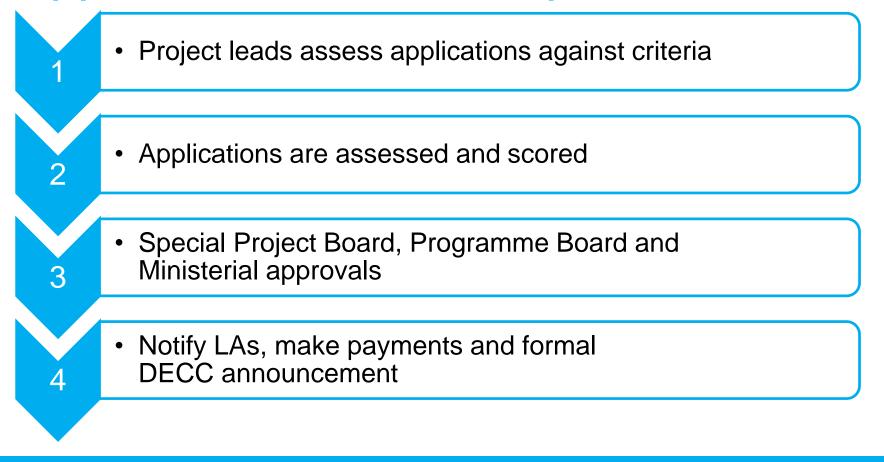
Feasibility

Detailed project development: up to and including LA business case development Commercialisation: Securing finance, procuring delivery, developing detailed contracts

- At some point the development costs should be wrapped up into the capital investment costs
- HNDU has considered **business case development** as sufficient for its funding
- By this time the various technical, commercial and legal aspects will have been proven to enable commercialisation of the project
- This could typically include securing finance, procuring delivery and developing detailed contracts



Application assessment process





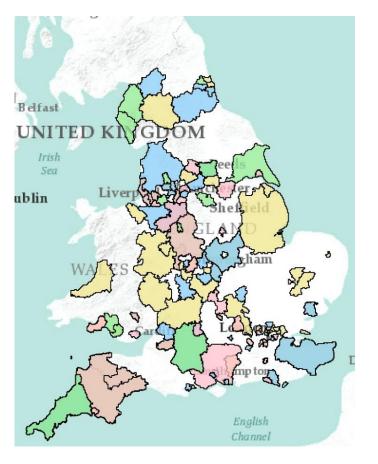
HNDU portfolio

<u>£9.7 MILLION</u> grant funding (c£14.5 million with match funding) has been given to...

122 LOCAL AUTHORITIES across...

180 HEAT NETWORK PROJECTS with...

450 DEVELOPMENT STAGES



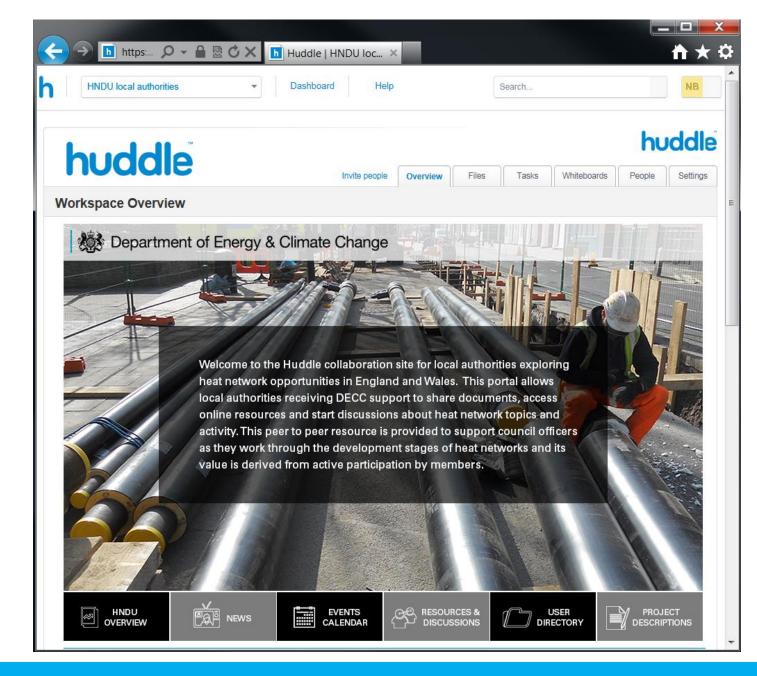


Guidance from HNDU Project Leads

Guidance provides points for consideration (as opposed to advice which advocates a course of action)

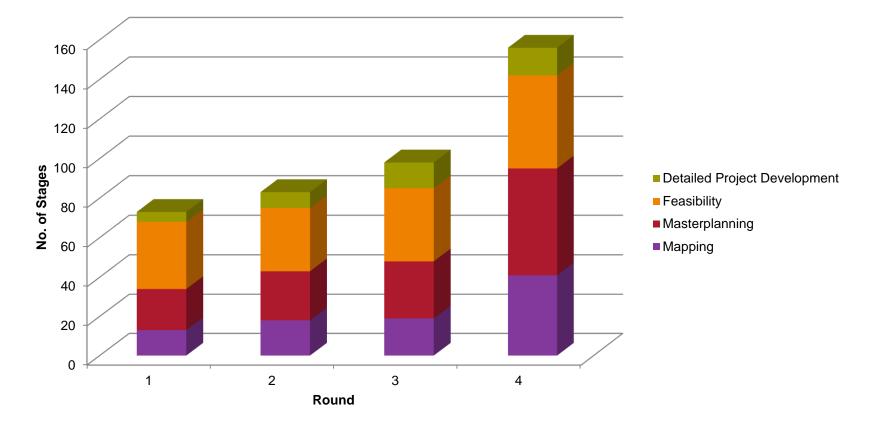
- Initial contact recommendations from application assessment, identify support needs
- Inception meeting and site visit
- Review and provide points for consideration on:
 - draft **specifications and tender documents** (inc example tender specs)
 - to tender responses
 - key project outputs (consultancy report drafts)
- Possibility to attend initial and subsequent key meetings with appointed consultants
- Regular contact including to discuss monthly progress reports

Department of Energy & Climate Change



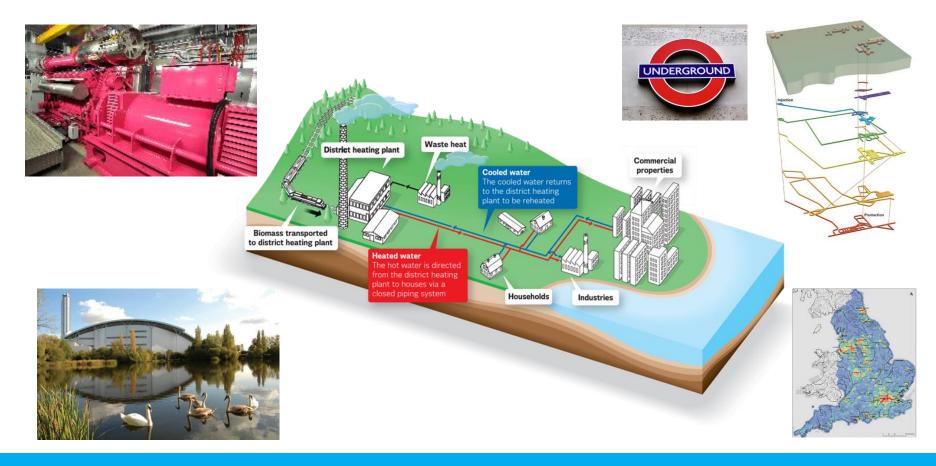


Project Stages





Project types





State of the Market

- So far **c. £3m** has entered the consultancy market
- Procurement has been slower and less peaky than expected
- Concerns have been raised about price inflation but so far there is no evidence to support this
- New entrants due to partnerships, diversification and foreign entrants
- The consultancy market is still of limited size so recommend extending tender period and contacting relevant companies in advance
- Quality of work is generally good but seeing some regional differences



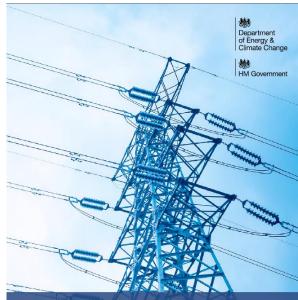
HNDU Evaluation

- CAG consultants have been evaluating the HNDU programme
- They have interviewed **30 LAs and multiple industry stakeholders**
- These LAs are a spectrum and not just successful HNDU applicants
- Using qualitative and quantitative methods a report will be published in May 2015
- HNDU has received some high level views to help inform the shape of our service in 15/16



Energy Investment Report

- Heat networks included as the **third energy** infrastructure
- HNDU portfolio was modelled to have up to £800m capital requirement over the next 10 years
- This has enabled greater engagement with supply chain and investors
- The next step is to supplement modelling with outputs from funded work



Delivering UK Energy Investment: Networks January 2015



The Future of HNDU

- HNDU support confirmed until March 2016
- A budget for funding rounds in 15/16 has not yet been agreed
- If a budget is confirmed it is likely that there will be one funding round in the Autumn
- Any support beyond 15/16 is subject to the Spending Review of the next Government
- What is the required remit for HNDU?



For further information please contact: John Saunders Investment Director Heat Networks Delivery Unit E: hndu@decc.gsi.gov.uk T: 0300 068 8125

Or visit: https://www.gov.uk/government/publications/heatnetworks-funding-stream-application-and-guidance-pack