

## **ANNEX A**

### **Email Chain 1**

**From:** [REDACTED – Section 40]  
**Sent:** 07 July 2016 15:07  
**To:** Ian Cloke  
**Cc:** Tim O'Hanlon; [REDACTED – Section 40]  
**Subject:** RE: Letter to Minister - Block 31, Zambia

Ian – thanks for keeping us in the loop. It's not cropped up in conversation, but then the entire political establishment is currently engrossed in the election. I had been under the impression that the Auditor General had finally moved/made a decision on this issue, which is what allowed the Minister to reissue/grant the licences in question. [REDACTED – Section 43]. I'm not a lawyer but the onus appears to be on the Government to clarify and respond. [REDACTED – Section 27]

I would be happy to meet the Tullow team next week if that would be helpful.

Best wishes

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] | Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]



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**From:** Ian Cloke [REDACTED – Section 40]  
**Sent:** 07 July 2016 11:50  
**To:** [REDACTED – Section 40]  
**Cc:** Tim O'Hanlon  
**Subject:** Letter to Minister - Block 31, Zambia

Hi [REDACTED – Section 40],

Just to keep you in the loop. [REDACTED – Section 41 & 43]. We have submitted the attached letter to the minister and also cc'd it [REDACTED – Section 40]. Just wanted to bring you into the loop in case you heard in conversation. I understand there will be a team in Zambia next week to discuss the license and operations.

Ian

***Ian Cloke***  
***Vice President New Ventures Business***  
***Tullow Oil, Building 9, Chiswick Park, 566 Chiswick High Road, London W4 5XT,***  
[REDACTED – Section 40] | ***Fax: +00 44 20 3249 8801***

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## Email Chain 2

**From:** [REDACTED – Section 40]  
**Sent:** 09 June 2016 13:48  
**To:** Tim O'Hanlon  
**Cc:** Ian Cloke; [REDACTED – Section 40]  
**Subject:** RE: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am - briefing notes

Thanks Tim. It was fantastic to get this over the line, and is just reward for all the effort put in. Four Ministers attended the signing ceremony, and there was a heavy media presence. We have informed our HQ, who were equally delighted. As ever, do let us know if there is anything we can do to support Tullow going forward.

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 09 June 2016 05:32  
**To:** Ian Cloke; [REDACTED – Section 40];  
**Cc:** Fergus Cochrane-Dyett; [REDACTED – Section 40]  
**Subject:** Re: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am - briefing notes

Hello guys from [REDACTED – Section 41 & 43]. I am watching all the email traffic and will be there with you in spirit today and I hope it all goes well. Thanks VERY much [REDACTED – Section 40] and the UKHC team once again for the key and always timely support to get us this far.

Best wishes

Tim

Sent from my BlackBerry 10 smartphone.

**From:** Ian Cloke  
**Sent:** Wednesday, 8 June 2016 20:51  
**To:** [REDACTED – Section 40]; Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am - briefing notes

Dear [REDACTED – Section 40],

Good to meet up earlier today. Please find attached Q&A prepared by Tullow Oil if you wish to utilise. [REDACTED – Section 40] can assist further as required.

I will see you tomorrow morning.

Ian

**From:** [REDACTED – Section 40]  
**Sent:** 06 June 2016 10:05 AM  
**To:** [REDACTED – Section 40]; Ian Cloke; Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am

[REDACTED – Section 40]  
Good to talk earlier. The High Commission will be represented by:

Mr Fergus Cochrane-Dyett OBE, UK High Commissioner  
[REDACTED – Section 40]  
[REDACTED – Section 40]

I look forward to meeting you and the Tullow team on Wednesday afternoon.

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 06 June 2016 10:24  
**To:** [REDACTED – Section 40]  
**Cc:** Fergus Cochrane-Dyett; [REDACTED – Section 40]  
**Subject:** RE: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am

[REDACTED – Section 40]  
It is most likely that the event will take place at the Mines Minister's Office – Conference Room. We are yet to finalise the arrangements with the Mines Ministry Officials.

The Minister will confirm the list of other Ministers attending the event by end of business tomorrow.

Kindly advise the composition of the team from the High Commission that will attend the event.

Best regards.

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** Monday, June 6, 2016 8:44 AM  
**To:** [REDACTED – Section 40]  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am

Ian

That's excellent news. Have you been given a venue yet and do you know who from the Government will be in attendance? The High Commissioner, Fergus Cochrane-Dyett OBE, would very much like to participate as appropriate. I imagine that if this goes through as expected, Tullow will be issuing a media release? It would be good to have sight of that if possible shortly before or as soon as it issues.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] | Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]



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**From:** Ian Cloke [REDACTED – Section 40]  
**Sent:** 03 June 2016 18:17  
**To:** [REDACTED – Section 40]; Tim O'Hanlon  
**Cc:** Fergus Cochrane-Dyett ; [REDACTED – Section 40]  
**Subject:** Zambia GRZ31 Signing ceremony : Confirmed 9th June at 10am

Dear [REDACTED – Section 40],

Just to confirm the signing ceremony is now on and scheduled in Lusaka and on the 9<sup>th</sup> June at 10am. I am arranging flights down, myself and [REDACTED – Section 40] will attend from Tullow. We will be discussing logistics on Monday with [REDACTED – Section 40]. Thanks for your assistance on this.

Regards,

Ian

***Ian Cloke***  
***Vice President New Ventures Business***  
***Tullow Oil, Building 9, Chiswick Park, 566 Chiswick High Road, London W4 5XT,***  
[REDACTED – Section 40] | ***Fax: +00 44 20 3249 8801***

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### Email Chain 3

**From:** [REDACTED – Section 40]  
**Sent:** 26 May 2016 09:32  
**To:** Ian Cloke; Tim O'Hanlon  
**Cc:** Fergus Cochrane-Dyet; [REDACTED – Section 40]  
**Subject:** RE: Authentic Customer Feedback!!

Ian

We are on stand-by. I will be out of the office tomorrow and Monday (but the High Commissioner will be here). He will be out of the office on Wednesday 1 June but I would be happy to represent if the signing ceremony takes place then.

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website -  
<https://www.gov.uk/government/world/zambia>[[REDACTED – Section 40]



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**From:** Ian Cloke [REDACTED – Section 40]  
**Sent:** 25 May 2016 18:07  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]; Fergus Cochrane-Dyet; [REDACTED – Section 40]  
**Subject:** Re: Authentic Customer Feedback!!

Dear [REDACTED – Section 40],

Just a follow up to your email to [REDACTED – Section 40]. We're hoping to hear that a date is pinned down for next week. [REDACTED – Section 27, 41 & 43]. I had booked to come down for the signing ceremony on Friday this week.

I know that they were looking for yourselves to attend as well.

Ian

Sent from my iPhone

On 25 May 2016, at 16:41, Tim O'Hanlon [REDACTED – Section 40]> wrote:  
Hi [REDACTED – Section 40]

I think that the signing was to be later this week in Lusaka but was postponed suddenly by [REDACTED – Section 27, 41 & 43]. My colleague Ian Cloke will probably be there for Tullow since it will become Ian's responsibility going forward as he runs all our exploration assets [REDACTED – Section 41].

Ian will alert you when the new signing date and time has been identified since you will be Tullow's number one invitee!

Thanks again for everything

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 24 May 2016 10:02  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Authentic Customer Feedback!!

Tim

Do let us know if there's anything more we can do to move things along. I met [REDACTED – Section 40] last week and he mentioned that Tullow hoped to organise a 'signing ceremony' soon. Did you have any dates in mind? I imagine that now election campaigning has begun in earnest, pinning down the Principal will be difficult (though not impossible – this is a great news story, potentially a significant investment, [REDACTED – Section 27]).

Btw, I understand that you will attend the FCO Leadership Conference in early July? Our new High Commissioner, Fergus Cochrane-Dyet OBE, will also be in attendance. He's keen to meet you. He'll be in touch separately about this idc.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]  
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**From:** [REDACTED – Section 40]  
**Sent:** 21 April 2016 07:53  
**To:** 'Tim O'Hanlon';  
**Cc:** Fergus Cochrane-Dyet  
**Subject:** RE: Authentic Customer Feedback!!

That's fantastic news Tim - a result of great all round teamwork, [REDACTED – Section 43]. Do keep us in the loop as you progress the project, in particular on any 'signing ceremony' of something that that.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]  
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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 20 April 2016 19:04  
**To:** [REDACTED – Section 40]; Lucy Joyce; [REDACTED – Section 40]  
**Subject:** Authentic Customer Feedback!!

Dear champion team at the UKHC in Lusaka,

I got some encouraging words from [REDACTED – Section 40] when we spoke the other day by phone but I have just had confirmation [REDACTED – Section 41 & 43] that we have now received a letter from the Ministry which confirms that Tullow seems to have won the bid for Block 31. This great result for Tullow and hopefully Zambia is in no small part thanks to your BRILLIANT support.

I sincerely hope that we live up to your expectations.

You are a credit to the FCO and the UK taxpayer!

Warm regards to all

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 20 April 2016 17:02  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW OIL CONTACT DETAILS

Dear Tim,

It was reported on yesterday's evening national TV news (ZNBC) that President Lungu had met with some chiefs from Northern Province. Interestingly, the President informed the gathering that prospecting for oil in Block 31 was now proceeding (I gather this was meant to indicate government's intentions towards bringing development to the Province). In the televised clip, the President mentioned that a legal matter previously before the courts has been resolved and a tender would soon be floated. *Further, that this tender going public was subject to 'ongoing negotiations' with some oil exploration companies.*



Some details are here <http://www.znbc.co.zm/?p=35523> though the article unfortunately misses out my last point in italics.

We hope that Tullow is amongst companies government is courting. Did you get a chance to chat with [REDACTED – Section 40] following correspondence below? Always available to support you so do let us know if you need our input.

Regards,

[REDACTED – Section 40] **British High Commission** | 5210 Independence Avenue | Lusaka | Zambia | [REDACTED – Section 40]

[REDACTED – Section 40]

[OUT OF SCOPE]

**From:** [REDACTED – Section 40]  
**Sent:** 13 April 2016 16:05  
**To:** 'Tim O'Hanlon'  
**Subject:** FW: TULLOW OIL CONTACT DETAILS

FYI. Did [REDACTED – Section 40] make contact?

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 13 April 2016 15:43  
**To:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW OIL CONTACT DETAILS

[REDACTED – Section 40]

I hope you managed to get through to Tim. I am at your disposal any time tomorrow or Friday.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40]  
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**From:** [REDACTED – Section 40]  
**Sent:** 13 April 2016 13:37  
**To:** [REDACTED – Section 40]  
**Subject:** Re: TULLOW OIL CONTACT DETAILS

Many thanks [REDACTED – Section 40],

I will promptly call them and I will need a meeting with you as well perhaps tomorrow. Let me look at my diary.

Regards

[REDACTED – Section 40]

[REDACTED – Section 40]

[REDACTED – Section 27]

[REDACTED – Section 40]

On 13 April 2016 at 11:48, [REDACTED – Section 40]

> wrote:

[REDACTED – Section 40]

Tried to call but couldn't get through to your mobile or secretary.

I understand that you spoke to Lucy this morning and wanted confirmation of the mobile number for Tullow Oil. Please see below:

**Tim O'HANLON**

**Vice-President, African Business**

**Tullow Oil Plc**

**9 Chiswick Park**

**London W4 5XT.**

**Switch: +44.203.249.9000**

[REDACTED – Section 40]

**Web: www.tulloil.com**

Tim is currently [REDACTED – Section 41 & 43], which is two hours behind Lusaka, but his mobile is working fine.

I should be grateful if you could acknowledge receipt of this email [REDACTED – Section 27]

Best regards

[REDACTED – Section 40]

British High Commission

P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40]

|Website - https://www.gov.uk/government/world/zambia [REDACTED – Section 40]

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#### **Email Chain 4**

**From:** [REDACTED – Section 40]  
**Sent:** 15 April 2016 12:01  
**To:** Tim O'Hanlon  
**Cc:** Lucy Joyce (Sensitive)  
**Subject:** RE: No call yet from [REDACTED – Section 40]

Tim

[REDACTED – Section 40]

I did ring his office earlier, to chase up on this, but was told he was out of the office and would only be back this afternoon.

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 15 April 2016 12:18  
**To:** [REDACTED – Section 40]  
**Cc:** Lucy Joyce  
**Subject:** No call yet from [REDACTED – Section 40]

Hi [REDACTED – Section 40]

If you pass me [REDACTED – Section 40] mobile (which I don't seem to have) I will try to call him back.

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** Tim O'Hanlon  
**Sent:** 15 April 2016 09:49  
**To:** [REDACTED – Section 40]

**Subject:**

Radio silence from [REDACTED – Section 40]!

Sent from my BlackBerry 10 smartphone.

***[Emails beneath here are covered in email chain 3  
13 April 2016 16:05 to On 13 April 2016 at 11:48]***

## **Email Chain 5**

From: [REDACTED – Section 40]  
Sent: 01 March 2016 10:11  
To: Tim O'Hanlon; Lucy Joyce  
Cc: [REDACTED – Section 40]  
Subject: RE: Blk 31 update  
Importance: High

Tim

I have just come out of a meeting with [REDACTED – Section 40], [REDACTED – Section 40] Ministry of Mines, with our [REDACTED – Section 40], visiting from London.

[REDACTED – Section 40] was in a really good mood, talkative and informative. When I raised Tullow he told me that the Ministerial Petroleum Committee (MPC) would be meeting this Friday - for the first time since October. [REDACTED – Section 27, 41 & 43].

[REDACTED – Section 40] [REDACTED – Section 27, 41 & 43]

This follows on from a productive visit by the Lord Mayor of the City of London to Lusaka last week (he called on the Finance, Commerce, and Energy Ministers among others).  
[REDACTED – Section 27, 41 & 43]

[REDACTED – Section 40] also mentioned that he and Minister Yaluma would be in London from 19-22 March for a mining conference.

All in all positive news.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40]  
[Website - <https://www.gov.uk/government/world/zambia>][REDACTED – Section 40]

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-----Original Message-----

From: [REDACTED – Section 40]

Sent: 21 January 2016 09:41  
To: 'Tim O'Hanlon'; Lucy Joyce  
Cc: [REDACTED – Section 40]  
Subject: RE: Blk 31 update

Tim

Fair enough. I look forward to the update tomorrow and chewing the fat on next steps.

Best wishes

[REDACTED – Section 40]

-----Original Message-----

From: Tim O'Hanlon [REDACTED – Section 40]  
Sent: 21 January 2016 09:39  
To: [REDACTED – Section 40]; Lucy Joyce  
Cc: [REDACTED – Section 40]  
Subject: RE: Blk 31 update

Hi [REDACTED – Section 40]

I met with [REDACTED – Section 40] this morning in the absence [REDACTED – Section 41] of the [REDACTED – Section 40]. [REDACTED – Section 40] arranged the meeting and attended with me. [REDACTED – Section 41]

[REDACTED – Section 40] will try to get me to see Minister Yaluma this afternoon or tomorrow morning for a chat. He is our sector Minister rather than the Energy Minister [REDACTED – Section 41]. It seems oil and gas exploration falls under Mines and not Energy in Zambia. [REDACTED – Section 41 & 43]

I will therefore take up your offer of the noon slot tomorrow so as to have the maximum of info to pass on to each other by then.

Kind regards

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: [www.tulloil.com](http://www.tulloil.com)

-----Original Message-----

From: [REDACTED – Section 40]  
Sent: 21 January 2016 05:56  
To: [REDACTED – Section 40]; Tim O'Hanlon  
Cc: [REDACTED – Section 40]  
Subject: RE: Blk 31 update

Hello Tim, good to hear from you.

I'm available at 1400hrs and 1600hrs today or alternatively 1200hrs Friday. It might be worth meeting the Energy Minister; if you agree I will try to call or text her this morning to set up a meeting [REDACTED – Section 27].

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] [Website - <https://www.gov.uk/government/world/zambia>]  
[REDACTED – Section 40]  
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-----Original Message-----

From: Lucy Joyce  
Sent: 20 January 2016 18:57  
To: [REDACTED – Section 40]  
Cc: [REDACTED – Section 40]  
Subject: Re: Blk 31 update

Hi Tim

It would be good to meet up and hear about your plans. Unfortunately tomorrow afternoon I have a thing at State House (I will mention to [REDACTED – Section 40] you are in town) and Friday morning I may be outside Lusaka, so may I suggest you arrange a time with [REDACTED – Section 40] and I'll join if I can?

[REDACTED – Section 40] - do you think it would be worth trying for a call on Energy?

Lucy

-----Original Message-----

From: Tim O'Hanlon  
To: Lucy Joyce  
Cc: [REDACTED – Section 40]  
Cc: [REDACTED – Section 40]  
Subject: RE: Blk 31 update  
Sent: 20 Jan 2016 16:47

Hello Lucy

Happy New Year.

I arrive in Lusaka tonight (Wednesday 20th) for a meeting with the [REDACTED – Section 40] at the MMMD [REDACTED – Section 40], tomorrow morning. He is supposed to update me and [REDACTED – Section 40] on the situation and plan-forward for Block 31. I will be free in the afternoon and on Friday morning if you wish to meet me or indeed arrange for me (or you and I together maybe?) to meet anybody else you think would be appropriate.

Sorry for the short notice but this has been sprung on me quickly also. I leave on KQ at 5pm Friday.

Kind regards to you and the team.

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.  
Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: www.tulloil.com

From: [REDACTED – Section 40]  
Sent: 18 December 2015 06:54  
To: Tim O'Hanlon  
Cc: [REDACTED – Section 40]  
Subject: Blk 31 update

Hi Tim

I appreciate this update. [REDACTED – Section 40] texted me last night to say he has been out of the country, and the [REDACTED – Section 27] as we know has been in the North all week, hence the challenge in securing a call.

In the meantime, I think the below is very encouraging (and thank you for the positive words about the team here!) I'll try and speak to [REDACTED – Section 40] before I go on leave to get clarity. And let's try again to [REDACTED – Section 27] when you are next here.

With best wishes for Christmas and the New Year,

Lucy

From: Tim O'Hanlon [REDACTED – Section 40] Sent: 17 December 2015 23:02 To: Lucy Joyce Cc: [REDACTED – Section 40] Subject: Blk 31 update

Hi Lucy

I send this to you from Jo'burg airport en route home.

During my brief stay in Lusaka, between the [REDACTED – Section 41 & 43], I have managed to establish the following summary of where I think we are. Importantly, we seem to have taken two steps forward and only one step back and I am fairly confident that we can credit you and your team - at least in part - for the more important first bit!

[REDACTED – Section 41 & 43]

And so, the relevant committee met last week to progress matters but somebody has decided that the Block 31 bids are now so past their sell-by dates that, according to the rules, there ought to be a re-run. [REDACTED – Section 41 & 43]

To our relief, we have just heard that their intentions are actually twofold:- There will be a general offering, via advertisements, of various oil/gas exploration blocks across Zambia (excluding Block 31) by Govt in the new year and this was the subject referred to in the [REDACTED – Section 40] letter to you even though, confusingly, the subject of the

correspondence referred to "Block 31". [REDACTED – Section 41 & 43] All this needs verification though.

Given the twists and turns that this file has taken, [REDACTED – Section 43] and therefore I ask that your team stays alert to events and correct/confirm my understanding as necessary if they pick up other intel over the coming



## **Email Chain 6**

From: Tim O'Hanlon [REDACTED – Section 40]  
Sent: 22 January 2016 15:37  
To: [REDACTED – Section 40]  
Cc: Lucy Joyce  
Subject: Tullo in Zambia

Hi [REDACTED – Section 40]

[REDACTED – Section 27] - a good call, I think. The meeting itself with [REDACTED – Section 40] went well and I will take up his invitation for a short presentation to [REDACTED – Section 27 & 41] on my next trip. Unless events accelerate, we have decided at Tullow to keep up the pressure and momentum and so you will probably see myself or a colleague again here before March. Here attached is the updated memo I left with [REDACTED – Section 40] and we don't really mind if the UKHC even decides to publish it in the local newspaper! So, use it as you see fit, in other words.

Thanks again for the magnificent help and support.

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: [www.tulloil.com](http://www.tulloil.com)

## Email Chain 7

**From:** [REDACTED – Section 40]  
**Sent:** 10 December 2015 13:19  
**To:** 'Tim O'Hanlon'  
**Cc:** Lucy Joyce; [REDACTED – Section 40]  
**Subject:** RE: Tullow again!!

Tim

I finally got hold of [REDACTED – Section 40] at lunchtime. He said that he was trying to [REDACTED – Section 27] you in next week and reiterated again that he would be in touch very soon. Should a meeting materialise you might have to be ready or willing to consider visiting Lusaka at short notice.

I called on Ms Dora Siliya, the Energy Minister this morning accompanied by the [REDACTED – Section 40] and the [REDACTED – Section 40]. The purpose of the meeting was to share information about both organisations and demonstrate how both organisations can support UK business and potential investors in Zambia - including in the energy sector. I also handed over a follow-up letter from the Acting High Commissioner to the Minister touching upon the discussions on 17 November. There's a reference to Tullow as follows:

We also discussed the aspirations of **Tullow Oil Plc**. I understand from [REDACTED – Section 27] will run a further bidding round in the first quarter of 2016. That's excellent and we shall certainly flag this opportunity to British business. [REDACTED – Section 27] on whether Block 31 will be included or if that Block is for some reason being treated differently?

As you can see we are coming at this from multiple angles.

I will be on leave from 12-24 December. If any correspondence from [REDACTED – Section 40] comes in in the meantime, Lucy or [REDACTED – Section 40] will be in touch direct.

Best regards

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 07 December 2015 14:36  
**To:** 'Tim O'Hanlon'  
**Cc:** Lucy Joyce; [REDACTED – Section 40]  
**Subject:** RE: Tullow again!!

Tim

Re your request for a meeting with [REDACTED – Section 27]. I will keep on trying but as you are probably aware [REDACTED – Section 27].

We have however just received the attached letter from the Ministry of Energy and Water Development. [REDACTED – Section 43] I think this letter is a result of the meeting the Acting High Commissioner and I had [REDACTED – Section 27]

Will keep you posted.

[REDACTED – Section 40]

British High Commission

P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40] |Website - <https://www.gov.uk/world/zambia>|[REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]

**Sent:** 28 November 2015 12:58

**To:** [REDACTED – Section 40]

**Cc:** Lucy Joyce ; [REDACTED – Section 40]

**Subject:** RE: Tullow again!!

Dear [REDACTED – Section 40]

That's great progress which we hugely appreciate at Tullow.

Currently, I plan to arrive into Lusaka late on Monday 14<sup>th</sup> and leave on the afternoon of Thursday 17<sup>th</sup> December.

Kind regards

**Tim O'HANLON**

**Vice-President, African Business**

**Tullow Oil Plc**

**9 Chiswick Park**

**London W4 5XT.**

**Switch: +44.203.249.9000**

[REDACTED – Section 40]

**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]

**Sent:** 25 November 2015 16:20

**To:** Tim O'Hanlon

**Cc:** [REDACTED – Section 40]

**Subject:** RE: Tullow again!!

Tim

Acting High Commissioner Lucy Joyce paid an introductory call on [REDACTED – Section 40] [REDACTED – Section 27], [REDACTED – Section 40] this morning. [REDACTED – Section 27]. Lucy raised a wide range of issues, including Tullow.

[REDACTED – Section 40] confirmed receipt of Lucy's letter of 9 November and said that he would [REDACTED – Section 27] He would write to confirm a date/time in the next few days.

I mentioned that the week beginning 14 December would work particularly well, if [REDACTED – Section 27] was available then.

[REDACTED – Section 27, 41 & 43]

I think it would be helpful to send [REDACTED – Section 40] a 1/2-pager on Tullow's history in Zambia, perhaps an updated version of your aide memoire. Could you provide this? [REDACTED – Section 27]. [REDACTED – Section 43]

I will be out of the office now until 1 December. I will revert with more news then.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] [Website - <https://www.gov.uk/world/zambia>] [REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 17 November 2015 18:49  
**To:** [REDACTED – Section 40]  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Tullow again!!

Thanks very much [REDACTED – Section 40] for the great feedback.

I am keeping my travel plans as flexible as possible [REDACTED – Section 41]. If they do and you get asked for a date that would suit, at this stage please go for the week of Dec 14<sup>th</sup>. Having said that, I will take what I get since beggars can't be choosers!

Thanks again for all the help.

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 17 November 2015 13:32  
**To:** Tim O'Hanlon

**Cc:** [REDACTED – Section 40]

**Subject:** RE: Tullow again!!

Tim

An update from here.

The Acting High Commissioner, Lucy Joyce, the Head of DFID, Emma Donnelly, and I called on the Minister for Energy and Water Development, Ms Dora Siliya, this morning to discuss a range of issues related to her portfolio. I briefed the new Minister on the history of Tullow emphasising in particular your London listing, Tullow's experience of working in Africa, and the transformative effect that a major hydrocarbons find could have for the Zambian economy. I also handed over a copy of Lucy's letter of 9 November to [REDACTED – Section 27]

[REDACTED – Section 27]. She seemed genuinely interested/intrigued however in Tullow's proposal [REDACTED – Section 27] and asked several questions, including to her officials, about the project. [REDACTED – Section 27, 41 & 43]

[REDACTED – Section 27] It's clear that she wants to create the environment for long-term investment in the energy sector; she also recognised the importance of the right legislative environment for private sector investment in energy. [REDACTED – Section 27 & 41]

[REDACTED – Section 27]

Best regards

[REDACTED – Section 40]

British High Commission

P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40] [Website - <https://www.gov.uk/world/zambia>] [REDACTED – Section 40]



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**From:** [REDACTED – Section 40]

**Sent:** 10 November 2015 15:52

**To:** 'Tim O'Hanlon'

**Subject:** FW: Tullow again!!

Tim – just to confirm that the Acting High Commissioner has signed the letter and it has now gone to State House. We will follow up next week if nothing heard by then. You should also be aware that there is a possibility that Laude Maude, Minister of State for UK Trade and Investment, will meet President Lungu in the margins of the Commonwealth Heads of Government meeting (CHOGM) in Malta at the end of this month. We have included in his briefing a point on Tullow.

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 09 November 2015 14:54  
**To:** [REDACTED – Section 40]  
**Subject:** RE: Tullow again!!

Tip top [REDACTED – Section 40], that's perfect and reads well.

Let's hope it gets the required reaction and answer.

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 09 November 2015 12:50  
**To:** Tim O'Hanlon  
**Subject:** RE: Tullow again!!  
**Importance:** High

Tim

I have just forwarded this *draft* letter to Lucy for her consideration. Please shout if there's anything you wish to add.

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 09 November 2015 09:31  
**To:** 'Tim O'Hanlon'  
**Subject:** RE: Tullow again!!

Tim

Sorry, just back from a period of leave. Yes, good idea to put specific dates in the draft letter, which will now go in the name of the new High Commissioner (Lucy Joyce) whom I have briefed on Tullow's aspirations. Lucy will also be making a round of introductory calls on Zambian Ministers over the next few weeks.

Did Tullow link up with the Commerce Minister at last week's DMA conference?

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40] |Website - <https://www.gov.uk/world/zambia>| [REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 06 November 2015 13:49  
**To:** [REDACTED – Section 40]  
**Subject:** Tullow again!!

Hi [REDACTED – Section 40]

I know you are flat out but would it help if you had some dates to suggest in your letter to [REDACTED – Section 27] as to when the Tullow VP will be visiting Lusaka? I could make it during the weeks of Nov 16<sup>th</sup> or 23<sup>rd</sup> or Dec 14<sup>th</sup>. I would stay for a few days and so that leaves some flexibility to tie down the meeting and of course have time to brief the new UK High Commissioner.

Let me know what you think about timings and I will try to plan accordingly.

Kind regards  
**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

## Email Chain 8

**From:** [REDACTED – Section 40]  
**Sent:** 29 October 2015 10:41  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]; Emma Donnelly; [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

Apologies, I have been somewhat distracted by 1001 other things. I'll send through a draft letter this afternoon. The new Acting High Commissioner, Lucy Joyce, arrived yesterday.

You have probably heard that the Honourable Dora Siliya has been appointed as the new Minister for Energy and Water Development. **She will participate in the DMA Conference in London on 4 November.** We are also trying to fix up a bilateral for her with Grant Shapps, DFID Minister for Africa.

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 28 October 2015 12:21  
**To:** [REDACTED – Section 40]  
**Cc:** [REDACTED – Section 40]; Emma Donnelly; [REDACTED – Section 40]  
**Subject:** Re: TULLOW/ZAMBIA UPDATE

Hi [REDACTED – Section 40]

Any news

Best

[REDACTED – Section 40]

Sent from my BlackBerry 10 smartphone.

**From:** [REDACTED – Section 40]  
**Sent:** Wednesday, 7 October 2015 07:55  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Good morning Tim

Yes, I would be very happy to do that in my capacity as [REDACTED – Section 40]. I actually had a long standing meeting with Minister Yaluma scheduled for today. **But last night he was removed from the energy and water development portfolio** to take charge of Mines & Mineral Development (Lungu announced during the state opening of Parliament on 18 September that he would be splitting several Ministries up).

[REDACTED – Section 27] and given the ongoing energy crisis, I'm sure you'll agree that this represents an opportunity to further Tullow's aspirations.



I'll run the draft letter to State House past you later today/tomorrow in case there is something pertinent that you would like to mention that I might have missed. I'll let you know who the new Energy Minister is once the announcement is made.

NB: James left Post in early August (he'll be the UK Ambassador in Bolivia from Jan 2016). I expect a temporary appointment to be made towards the end of the month.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/world/zambia>|[REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 06 October 2015 23:59  
**To:** [REDACTED – Section 40]  
**Cc:** James Thornton  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Hello [REDACTED – Section 40]

I hope you are well wherever you are although I am assuming you are still in Lusaka. We have made no progress since we last met mid-year in Zambia but we are certainly not giving up. Would you please advise if the FCO Lusaka team would be prepared to submit a fresh request to [REDACTED – Section 27 & 41] in the presence of the High Commissioner since we believe this is the one tactic which has not been tried and which we believe will unblock matters.

Please advise

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 10 June 2015 15:42  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

We finally received a reply from [REDACTED – Section 27 & 41].

The pertinent bit of the letter as it refers to Tullow is as follows:

[REDACTED – Section 27 & 41]

[REDACTED – Section 27] We will of course continue to look for ways to push the case for Tullow. Are you still visiting next week?

Regards

[REDACTED – Section 40]

British High Commission

P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40] [Website - <https://www.gov.uk/world/zambia>] [REDACTED – Section 40]



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**From:** [REDACTED – Section 40]  
**Sent:** 03 June 2015 07:17  
**To:** 'Tim O'Hanlon'  
**Cc:** James Thornton  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

As far as I am aware, President Sata never attended ZIMEC although he was often unwell of course. I think it unlikely that Lungu will attend this year's event. [REDACTED – Section 27] A meeting in Lusaka 17-19 June might therefore be possible.

We will of course let you know immediately if a response is forthcoming from the Zambians.

As I will be away mid-June until early July I am copying in the High Commissioner for awareness.

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 02 June 2015 18:21  
**To:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Hi [REDACTED – Section 40]

I am thinking off attending the ZIMEC (<http://www.zimeczambia.com/>) conference in two weeks time. This could be a good opportunity to try to get to see [REDACTED – Section 41] etc.

I'll keep in touch.

best

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 01 June 2015 09:22  
**To:** Tim O'Hanlon  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

NB: The time might now be right for Tullow to [REDACTED – Section 27]. You could reference the High Commissioner's letter, dated 5 May.

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 01 June 2015 09:14  
**To:** 'Tim O'Hanlon'  
**Cc:** James Thornton  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

No news as yet. I have this morning emailed Mr [REDACTED – Section 40] to further enquire about the possibility.

It might interest you to know that a Zambian delegation led by Vice President Wina is actively considering leading a Zambia delegation to the UK in July (14-16 July or 23 July) to help showcase trade and investment opportunities in Zambia. The Commerce minister is also known to be keen to attend. The Minister of Mines and Energy and Finance might also be present. We should know in the next day or two whether this will come off and who exactly will participate. [REDACTED – Section 41]

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 29 May 2015 13:00  
**To:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Hi [REDACTED – Section 40]

Dare I ask? [REDACTED – Section 27, 41 & 43]

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tullowoil.com](http://www.tullowoil.com)**

**From:** Tim O'Hanlon  
**Sent:** 23 May 2015 08:32  
**To:** [REDACTED – Section 40]  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Hi [REDACTED – Section 40]

Thank you very much as ever for your hard work.

I hope we can still secure a meeting with [REDACTED – Section 27] as our preferred way to help unblock the blockage.

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tullowoil.com](http://www.tullowoil.com)**

**From:** [REDACTED – Section 40]  
**Sent:** 21 May 2015 13:37  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Tim

As you know, the High Commissioner wrote to [REDACTED – Section 27] on 5 May (letter dispatched on the 6<sup>th</sup>). [REDACTED – Section 27] the following week I emailed a soft copy of his letter to Mr [REDACTED – Section 40], [REDACTED – Section 27] and Mr [REDACTED – Section 40], [REDACTED – Section 27]

On 20 May, the High Commissioner, Head of DFID and I called on [REDACTED – Section 40], [REDACTED – Section 40] to the [REDACTED – Section 27] for Economic and

Development Affairs to discuss various issues. James referred to Tullow's strong interest in working in Zambia and the frozen file and handed over a copy of his letter plus your Aide Memoire. Mr [REDACTED – Section 40] said he would obtain a 'status report' about Block 31 and get back to us.

[REDACTED – Section 27] But the issue has been brought to the attention of the most senior members of Government including State House officials [REDACTED – Section 27]

The High Commissioner, as you know, departs Zambia soon at the end of his tour. The President has told James that he would like him to pay a farewell call. This will most probably occur in June. If a suitable opportunity arises (and assuming nothing happens in the meantime) James intends to mention Tullow again then. Please let us know if there is anything else we can say that will lend weight to your request for a meeting beyond our letter and your (now slightly dated) Aide Memoire.

Thanks and best regards

[REDACTED – Section 40]

British High Commission

P.O. Box 50050, Lusaka, Zambia

[REDACTED – Section 40] |Website - <https://www.gov.uk/world/zambia>| [REDACTED – Section 40]



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**From:** [REDACTED – Section 40]

**Sent:** 11 May 2015 07:59

**To:** 'Tim O'Hanlon'

**Subject:** RE: Well?

Tim

Not yet but the letter was only finalised and dispatched on Wednesday 6 May. I'll chase up the middle of this week with [REDACTED – Section 27].

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]

**Sent:** 08 May 2015 12:38

**To:** [REDACTED – Section 40]

**Subject:** Well?

Hi [REDACTED – Section 40]

Well? Are you happy this morning?

Anyway, has the HC heard anything back from [REDACTED – Section 27] on the meeting request?

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

**Email Chain 9**

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 11 June 2015 12:33  
**To:** [REDACTED – Section 40]  
**Cc:** James Thornton  
**Subject:** RE: TULLOW/ZAMBIA UPDATE

Dear [REDACTED – Section 40]

Thanks very much for this news which is not all bad. I think I will keep my plan to visit next week.

Kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

***[Emails beneath here are covered in email chain 8***

***10 June 2015 15:42 to 08 May 2015 12:38]***

## **Email Chain 10**

**From:** [REDACTED – Section 40]  
**Sent:** 22 April 2015 15:58  
**To:** 'Tim O'Hanlon'  
**Subject:** RE: Tullow visiting

Thanks for the quick response

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 22 April 2015 16:47  
**To:** [REDACTED – Section 40]  
**Subject:** Re: Tullow visiting

Letter is perfect thanks [REDACTED – Section 40]. Yes, we dropped out of FTSE top 100 recently

Best

Tim

-----

Sent using BlackBerry

**From:** [REDACTED – Section 40]  
**Sent:** Wednesday, April 22, 2015 03:11 PM  
**To:** Tim O'Hanlon  
**Subject:** RE: Tullow visiting

Tim

I have drafted a letter from James to [REDACTED – Section 27]. The extract as it refers to Tullow is below (the first paragraph references his recent meeting with him). Is there anything else you would like to see included? Am I right in thinking that Tullow was recently knocked out of the FTSE? Please bear in mind that James might change the final letter but I want to include everything you consider important in this first draft.

I am writing however about the aspirations of **Tullow Oil plc**, a British company that has established a reputation as one of Africa's leading independent oil and gas exploration and production groups. It is listed on the London Stock Exchange as well as the Irish and Ghana stock exchanges.

Tullow is responsible for the discovery and development of oil and gas in Ghana, Uganda and Kenya and has helped to put all of these countries on the world energy map. With over US\$2.5bn of annual revenues from oil production and a readiness to constantly spend much of this on further exploration – mostly in Africa – Tullow has become the industry partner of choice for African countries seeking to understand and unearth their oil and gas potential.

Since 2009, Tullow has expressed a strong interest to explore for oil and gas in Zambia, specifically in the area known as Block 31 near Lake Mweru where they believe their experience elsewhere in the Rift Valley could pay dividends. [REDACTED – Section 43]



I should be grateful to know whether you would be willing to meet with Mr Tim O'Hanlon, VP African Business to discuss Tullow's commercial aspirations in Zambia, and what the potential positive implications would be for Zambia's economic growth and jobs should hydrocarbons be found in commercial quantities in your country.

Thanks

[REDACTED – Section 40]

**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 20 April 2015 14:39  
**To:** [REDACTED – Section 40]  
**Cc:** [REDACTED – Section 40]  
**Subject:** Re: Tullow visiting

Gr8 thanks very much for this and today's enjoyable and fruitful meeting.

Best

Tim

-----

Sent using BlackBerry

**From:** [REDACTED – Section 40]  
**Sent:** Monday, April 20, 2015 01:27 PM  
**To:** Tim O'Hanlon  
**Cc:** [REDACTED – Section 40]  
**Subject:** RE: Tullow visiting

Tim

James has agreed to write to [REDACTED – Section 27] for you. It will probably go on Wednesday.

Best regards

[REDACTED – Section 40]

**From:** [REDACTED – Section 40]  
**Sent:** 17 April 2015 11:33  
**To:** 'Tim O'Hanlon'  
**Cc:** James Thornton; [REDACTED – Section 40]  
**Subject:** RE: Tullow visiting

Tim

Would 1130 on Monday suit? I'm also free Tuesday morning if that's preferable.

Best wishes

[REDACTED – Section 40]  
British High Commission

P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40] |Website - <https://www.gov.uk/world/zambia>|[REDACTED – Section 40]



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**From:** Tim O'Hanlon [REDACTED – Section 40]  
**Sent:** 17 April 2015 07:07  
**To:** [REDACTED – Section 40]  
**Cc:** James Thornton; [REDACTED – Section 40]  
**Subject:** Tullow visiting

Good morning [REDACTED – Section 40]

I will arrive in Lusaka over the weekend in time for meetings on Monday and up to lunchtime Tuesday. Can you please spare say 30 minutes for me during my stay so that we can chat about the status of Tullow's Block 31 award.

Thank you and kind regards

**Tim O'HANLON**  
**Vice-President, African Business**  
**Tullow Oil Plc**  
**9 Chiswick Park**  
**London W4 5XT.**  
**Switch: +44.203.249.9000**  
[REDACTED – Section 40]  
**Web: [www.tulloil.com](http://www.tulloil.com)**

## **Email Chain 11**

From: Tim O'Hanlon [REDACTED – Section 40]  
Sent: 19 March 2015 06:10  
To: James Thornton  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Dear High Commissioner

Many thanks for the update and thanks also to your hard-working team.

I will drop by to Lusaka when the dust settles in a few weeks time.

Kind regards

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: [www.tulloil.com](http://www.tulloil.com)

-----Original Message-----

From: [REDACTED – Section 40]  
Sent: 18 March 2015 13:16  
To: [REDACTED – Section 40]; Tim O'Hanlon  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

All

Yaluma's most recent letter went last week, and seems to have proposed a meeting to discuss the way forward. [REDACTED – Section 27 & 41]

He thought, though he was not sure, [REDACTED – Section 27, 41 & 43]

Best wishes

James

James Thornton | High Commissioner | British High Commission | 5210 Independence Avenue | PO Box 50050 | 15101 Ridgeway | Lusaka | Zambia  
[REDACTED – Section 40] | Fax: 00 260 2 11 42 32 73 |  
<https://www.gov.uk/government/world/zambia>  
[REDACTED – Section 40] Global Mentor

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-----Original Message-----

From: [REDACTED – Section 40]  
Sent: 18 March 2015 14:30  
To: Tim O'Hanlon  
Cc: [REDACTED – Section 40]; James Thornton  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON  
BLOCK 31 BID PROCESS

[REDACTED – Section 40]/Tim

[REDACTED – Section 27 & 41]

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40]|Website - <https://www.gov.uk/world/zambia>[REDACTED –  
Section 40] Follow us on social media - click on the logos:

-----Original Message-----

From: [REDACTED – Section 40]  
Sent: 05 March 2015 08:00  
To: 'Tim O'Hanlon'  
Cc: [REDACTED – Section 40]; James Thornton  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON  
BLOCK 31 BID PROCESS

Tim

I regret I will be in South Africa over the weekend and next week. Also the 9th is a public holiday here. I'm copying in the High Commissioner however to see whether he would be able to meet you. I'll get an update from James/[REDACTED – Section 40] on my return.

Best regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40]|Website - <https://www.gov.uk/world/zambia>[REDACTED –  
Section 40] Follow us on social media - click on the logos:

-----Original Message-----

From: Tim O'Hanlon [REDACTED – Section 40]

Sent: 04 March 2015 23:55

To: [REDACTED – Section 40]

Cc: [REDACTED – Section 40]

Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Hello [REDACTED – Section 40]

I shall arrive into Lusaka over the coming weekend and wouldn't mind a chat over a cup-o-tea if you have time for me on Monday 9th next.

Kind regards

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: [www.tulloil.com](http://www.tulloil.com)

-----Original Message-----

From: [REDACTED – Section 40]

Sent: 10 February 2015 09:12

To: [REDACTED – Section 40]; Tim O'Hanlon

Cc: [REDACTED – Section 40]

Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Tim

President Lungu has still not nominated a Mines Minister, nor an Attorney General. I thought you would be interested in the media report below:

1. President Lungu promises separation of energy, water sectors from mines as Zesco appeals for help to collect debt from KCM

President Edgar Lungu says government is in the process of separating energy and mining sectors which are currently under the Ministry of Mining, Energy and water Development. The late President Sata in 2012 merged the Ministry of Mines with the Ministry of Water and Energy to create the Ministry of Mining, Energy and water Development. This decision was unanimously approved by Parliament at the time. President Lungu assured Zesco General Manager, Cyprus Chitundu, who observed that there was a conflict of interest in that both energy and mines were under the same ministry and at variance on tariff matters, that

government would soon separate the two departments  
<http://www.lusakatimes.com/2015/02/09/president-lungu-promises-separation-energywater-sectors-mines-zesco-appeals-help-collect-debt-kcm/>

Regards

[REDACTED – Section 40]

-----Original Message-----

From: [REDACTED – Section 40]

Sent: 29 January 2015 15:00

To: Tim O'Hanlon

Cc: [REDACTED – Section 40]; James Thornton

Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Tim

President Lungu is now in Addis for the AU Summit. We expect him back early next week. We would expect the ministerial portfolios that have not yet been filled to happen then.

Best wishes

[REDACTED – Section 40]

-----Original Message-----

From: Tim O'Hanlon [REDACTED – Section 40]

Sent: 29 January 2015 14:51

To: [REDACTED – Section 40]

Cc: [REDACTED – Section 40]

Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Thanks [REDACTED – Section 40] for the news and for keeping in touch. We are still very interested in this project notwithstanding the difficulties in the industry [REDACTED – Section 41]. When do you think the new Mines Minister will be appointed?

Kind regards

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000

[REDACTED – Section 40]

Web: [www.tulloil.com](http://www.tulloil.com)

-----Original Message-----

From: [REDACTED – Section 40]

Sent: 29 January 2015 07:20

To: [REDACTED – Section 40]; Tim O'Hanlon  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON  
BLOCK 31 BID PROCESS

Tim

I wondered if there had been any further developments in your case and whether you would now be planning to visit Zambia again in light of the change in Government personnel? You will no doubt have heard that [REDACTED – Section 27]. As always, if there is anything we can do to assist Tullow on the ground please let us know.

Once the new Minister of Mines has been appointed we propose to go back to the Ministry to enquire whether he/she will take up the outstanding offer to participate in the Chatham House conference on extractives (16-17 March 2015).

Regards

[REDACTED – Section 40]  
British High Commission  
P.O. Box 50050, Lusaka, Zambia  
[REDACTED – Section 40]|Website - <https://www.gov.uk/world/zambia>|[REDACTED –  
Section 40] Follow us on social media - click on the logos:

## **Email Chain 12**

From: [REDACTED – Section 40]  
Sent: 19 March 2015 06:07  
To: James Thornton; [REDACTED – Section 40]  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Dear James

Thank you for your update and effort to bring this matter to a solution. I will also be meeting the Minister this weekend and will give feedback to all.

Best regards.

[REDACTED – Section 40]

***[Emails beneath here are covered in email chain 11  
18 March 2015 13:16 to 29 January 2015 07:20]***



**Email Chain 13**

From: [REDACTED – Section 40]  
Sent: 18 March 2015 12:40  
To: 'Tim O'Hanlon'  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON  
BLOCK 31 BID PROCESS

Tim/[REDACTED – Section 40]

Just spoke to [REDACTED – Section 40] who also attended the meeting. [REDACTED –  
Section 27, 41 & 43]

[REDACTED – Section 40]

***[Emails beneath here are covered in email chain 11  
05 March 2015 08:00 to 29 January 2015 07:20]***

## **Email Chain 14**

From: Tim O'Hanlon [REDACTED – Section 40]  
Sent: 06 March 2015 13:11  
To: James Thornton  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

Thank you High Commissioner for your readiness to meet me - very kind.

However, I have decided to postpone my visit for the moment

Kind regards

Tim O'HANLON  
Vice-President, African Business  
Tullow Oil Plc  
9 Chiswick Park  
London W4 5XT.

Switch: +44.203.249.9000  
[REDACTED – Section 40]  
Web: [www.tulloil.com](http://www.tulloil.com)

-----Original Message-----

From: [REDACTED – Section 40]  
Sent: 05 March 2015 09:44  
To: [REDACTED – Section 40]; Tim O'Hanlon  
Cc: [REDACTED – Section 40]  
Subject: RE: GRZ - MINISTRY OF MINES [REDACTED – Section 40] REPLY LETTER ON BLOCK 31 BID PROCESS

I could see Tim on 10 March - say at 1130. The afternoon would also be possible, though I have various meetings then. If Tim is interested, please fix a time with [REDACTED – Section 40] (in copy).

James

***[Emails beneath here are covered in email chain 11  
05 March 2015 08:00 to 29 January 2015 07:20]***

## **Document 1 - Tullow Oil Memo**

**Tullow Oil plc** 9, Chiswick Park, 566 Chiswick High Road, London, W4 5XT Tel: +44 (0)203 249 9000 Fax: +44 (0)203 249 8801

Registered in England and Wales: Number 3919249 Registered Office as above

### **Tullow Oil in Zambia**

**Who is Tullow Oil?** We are Africa's leading, independent oil and gas, exploration and production group. Our focus is on finding oil particularly in Africa, combined with selective development and high-margin production to fund our exploration-led strategy. Our portfolio of 120 licences spans 22 countries, 12 in Africa alone. We are headquartered in London and have corporate offices in Dublin, Accra, Kampala, Nairobi and Cape Town. We have a total global workforce of 1,200 people with over 50% of these working in our African operations. We are listed on the London, Irish and Ghana stock exchanges.

**For Tullow Oil, why Africa?** Back in 1986, Tullow Oil's first project outside its native Ireland was, by chance, in Senegal West Africa, where the World Bank and Petrosen chose us as the right small oil company to develop and further explore modest oil and gas fields for power generation just outside the capital, Dakar. For more than a decade this project was pivotal to Senegal's energy mix and Tullow was able to expand across the Mother Continent into other countries with oil and gas projects which also had proved *marginal* to the Oil Majors. Ploughing our revenues back into ever-more high risk exploration, Africa has rewarded Tullow with some of the Continent's largest frontier oil discoveries of recent decades.

**For an African country, why Tullow Oil?** In the last ten years alone, Tullow Oil has put three new African countries - Ghana, Uganda and Kenya - on the World Energy Map and on the road to a certain oil-producing future. The giant Jubilee field offshore Ghana was discovered and developed by Tullow Oil and is currently producing 110,000 Bbls/Day. Other fields discovered by Tullow Oil in Ghana are currently being developed and will go on-stream in mid-2016. In the Rift Valleys of East Africa, Tullow has so far discovered 2.3 Billion Bbls of oil reserves which will be developed jointly between Uganda and Kenya and will include the world's longest heated oil export pipeline as well as a refinery. Such widespread success in exploration is no accident and comes from an absolute focus on exploration excellence, an unmatched experience and database of African geology and a readiness to invest large sums with confidence in ever more remote and complex regions of the Continent.

With over US\$2 Bn of annual revenues from oil production during the period 2012-14 and a readiness to constantly spend up to half of this revenue on pure exploration – mostly in Africa – Tullow is becoming the industry partner of choice for African countries seeking to understand and unearth their oil and gas potential. Born as we were *onshore* Africa, we naturally take very seriously our responsibilities to local communities and National Governments across the oil life-cycle and we work to understand, manage and if possible mitigate the impact of our presence in host countries.

**Tullow Oil history in Zambia?** Since 2009, Tullow has expressed a strong interest directly to Govt. to explore for oil and gas in Zambia, specifically in the area known as Block 31 near Lake Mweru where we believe our experience and success in other parts of the Great Rift Valley will pay dividends.

In 2010, Tullow submitted a bid for Block 31 which included a comprehensive commitment exploration work programme [REDACTED – Section 41 & 43] in 2013, along with other reclaimed blocks, it was put out to tender in a licence bid round.

In June 2013, Tullow naturally participated in this licence bid round and submitted an application which included a comprehensive exploration work programme (discussed below) and hoped to be awarded the licence to begin works without delay. [REDACTED – Section 41 & 43]

[REDACTED – Section 41 & 43] In December 2015, Tullow's [REDACTED – Section 40] informed us that the Ministerial Petroleum Committee has been advised by the Honourable Minister of Mines that the relevant Zambian Legal Authorities had finally concluded that there was no longer any legal impediment to the Honourable Minister of Mines proceeding with the award of the Block 31 licence.

[REDACTED – Section 41 & 43]

**Tim O'Hanlon, VP African Business, Tullow Oil plc. (January 2016)**