



Crown
Commercial
Service

February 2017

Colleges and universities newsletter

Buying goods and services

This update provides you with the latest news on buying goods and services from the Crown Commercial Service (CCS).

In this issue you will find:

- New agreement to help digitise print, copying, scanning and storage
- New technology products agreement
- Choose a water supplier
- Payment services
- New technology guidance
- Estates Professional Services update
- Fleet eAuctions
- Campaign Solutions
- Car share scheme helps council save over £500,000
- Collaboration with Crescent Purchasing Consortium (CPC)
- How to keep up to date with CCS





New agreement to help digitise print, copying, scanning and storage

A new agreement from CCS, YPO and Eastern Shires Purchasing Organisation is now live and offers you an all-in-one solution for printer/copier, managed print and records information management needs.

The agreement covers a wide range of services from buying multifunctional devices to managing your print strategy, storage and scanning services to support digitisation. There are also services to help you appraise, select, and sensitivity review your records and audit and consultancy to help you optimise your print and records management.

For more information on how you can optimise your print and records information management, please visit the [framework web page](#). Alternatively, you can

E: documentstorageanddevices@crowcommercial.gov.uk

or call

T: 0345 410 2222



New technology products agreement

[Technology Products 2 \(RM3733\)](#) is now live, offering you a flexible and compliant route to market for all your commodity technology product needs - whether it is a single cable or an entire corporate infrastructure. The agreement is a result of unprecedented levels of pre-market engagement with both customers and suppliers. Improvements include:

- a dynamic direct award catalogue
- reseller lots for hardware, software and combined solutions
- simplified terms and conditions for user friendliness
- direct contracting with manufacturers for aggregated hardware requirements

If you're interested in using the new agreement, additional information is available [here](#).

Choose a water supplier

From 3 April over 1.2 million eligible non-household customers in England will be able to choose their water supplier.

We are collaborating with YPO, Eastern Shires Purchasing Organisation (ESPO), North East Procurement Organisation (NEPO), West Mercia Energy, The Energy Consortium and the Ministry of Defence to bring to market the largest public sector water framework agreement in the UK.

[Read our guidance](#) to see how you can prepare to choose your supplier of water, wastewater and ancillary services.

Payment Services: Customers receive over £10 million in rebates in 2 years

Did you know that customers using our [ePurchasing Card Solution \(RM1095\)](#) framework have received back over £10 million in supplier rebates over the past 2 years?

If you're looking to improve your processes for buying low value goods and services and paying invoices - or would like to review your existing card programme - we'd encourage you to take a look at how this agreement can help you.

As well as benefiting from attractive supplier rebates:

- switching to our programme can typically save you between £28 and £45 per card
- you can save at least £5 per transaction compared to traditional purchasing methods, such as bank transfer
- customers have reduced the number of invoices they have to deal with by as much as 45% - and are able to pay more on time as this [case study](#) explains

- suppliers are guaranteed to be paid within 3 working days - helping meet prompt payment targets

You can also rest assured that it needn't be a lengthy process - we can help you get up and running in a matter of weeks.

We currently have 4,000 public sector customers using our payment services, with over £1.4 billion of spend going through the ePurchasing card solution, so if you would like to join them and access these great benefits please visit the [website](#) or email financial.services@crowcommercial.gov.uk to find out more. You can also [view our new payment services brochure](#).





New technology guidance

A new CCS [webpage](#) has been launched this month providing guidance on the latest CCS aggregation opportunities; where you can join with other colleges and universities to buy common technology products such as tablets, chromebooks, laptops and desktops.

When combining your technology requirements with those of other colleges and universities, your organisation can achieve huge savings. Read our latest [case study](#) to learn more about savings that have already been achieved.

How it works

We manage the process from start to finish and offer this service completely free of charge, enabling you to release your own resources.

To qualify, [colleges and universities need to submit their requirements for new devices](#) and send it to CCS at technologyaggregation@crownccommercial.gov.uk. A webinar explains the process in more detail.

This is an ongoing programme of CCS deals to help colleges and universities save money and make the best use of their resources.

Future procurements are scheduled for:

Late April to early May
To allow for summer delivery of devices

Autumn
2017

Spring
2018

More procurement dates will be announced later.

Estates Professional Services update

CCS are currently working towards a replacement for the current Estates Professional Services (RM928) framework, which is due to expire at the end of March 2017.

The new agreement will provide access to property consultancy services, suppliers who can enable the reduction of property costs, the release of unwanted property assets and the identification of savings.

It will contain multiple lots, both national and regional, to cater for a diverse set of requirements and can also be used in conjunction with our [Facilities Management Services agreement](#).

If you have any questions about the EPS project, email **E:** property@crownccommercial.gov.uk



Fleet eAuctions

If you need cars or light commercial vehicles, including minibuses, join one of our regular fleet eAuctions and we can help you make fantastic savings. By combining your requirements with those of other public sector organisations we have helped customers save as much as 40% against manufacturer's retail price (MRP).

[Download a leaflet about eAuctions](#) to share with colleagues. View our new [fleet brochure](#) for details of our full range of solutions. You can also email the team at

E: fleet@crownccommercial.gov.uk





Campaign Solutions

[Campaign Solutions \(RM3774\)](#) is an innovative new marketing and communications framework covering all the services you will need for end-to-end campaigns. It is a single lot agreement that includes a broad range of agencies with different specialisms to help you tap into the very best expertise and talent in the communications industry. The new approach is more flexible than before and allows you to work collaboratively with your agency to encourage innovative solutions to your campaign. All agencies hired through this framework will be able to design, plan and execute your entire campaign. It will be complemented by [Communication Services \(RM37960\)](#), which has just been awarded.

Car share scheme helps council save over £500,000

Our fleet team helps organisations across the public sector save millions of pounds on their vehicle hire each year. Check out how we recently helped one council achieve big savings by introducing a new car share scheme via our [Vehicle Hire \(RM1062\) agreement](#).

With over 1,200 employees who were using their cars for business purposes, the council was looking to reduce associated costs and the amount of cars on site to deal with growing parking issues.

Over the course of the pilot scheme, not only did the council reduce car travel costs by over £500,000, it also reduced carbon emissions by 36% and staff travelling to work by public transport increased by 26%. [Read the full case study](#).

Collaboration with Crescent Purchasing Consortium (CPC)

CCS works collaboratively with Crescent Purchasing Consortium (CPC) in a number of areas across common goods and services. By working together we mutually support and develop specific frameworks for the benefit of the sector.

CPC is a national purchasing consortium with over 4,000 members. Membership is free, enabling you to access [EU compliant frameworks](#) which cover a comprehensive range of goods and services.

One of the benefits of using a CPC framework - just like CCS frameworks - is that all suppliers have been through a robust procurement process and comprehensively vetted before they are appointed. This ensures that only the most reputable suppliers are awarded a place on the framework. Members also have access to a [quote tool](#), letting them send quote requests to all suppliers through one simple form.

CPC is the only consortium who currently has frameworks available for a wide range of hair and beauty products:

- [Hair, Beauty and Wigs Supplies](#)
- [Branded Hair Products](#)
- [Salon Equipment, Furniture, Supply and Maintenance](#)

If you are an educational establishment and are interested in [joining CPC](#) or would like to find out more, please contact the helpdesk or call on **0800 066 2188**.

How to keep up to date with CCS

Sign up for email alerts

You can also sign up for immediate, daily or weekly email alerts which will tell you what we have added or updated on the GOV.UK website. It is a great way to stay up to date with the latest news and information from CCS. Simply [sign up for email alerts](#) and provide your email address and select the frequency you wish to receive updates.

Follow us on social media

We share regular news and updates on Twitter and LinkedIn so if you are not already following us why not take a minute to do so now.

 [@gov_procurement](#) or [@CCS_edu](#)

 [LinkedIn](#)

Read our monthly CCS customer update

As well as this update dedicated to colleges and universities, every month we publish a round-up of the latest news, events and training opportunities. You can view both the latest issue and back copies [on our website](#).

If you would like to receive a copy of this regular update please send your contact details, including email address, to education@crowcommercial.gov.uk

Get in touch

Our education customer team is on hand to help you achieve savings for your organisation. You can email us at education@crowcommercial.gov.uk

You can also call our helpdesk on **0345 410 2222** if you would like to talk to somebody.

