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The Rt Hon Patricia Hewitt MP
SECRETARY OF STATE
FOR TRADE AND INDUSTRY

6 October 2004

HRH The Prince of Wales
Clarence House
LONDON
SW1A 1BA

Your loyal Highness,

When we met on 17 March we talked briefly about the work of In Kind Direct which you founded to distribute surplus goods from business to the voluntary sector.

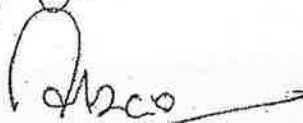
I wanted just to write and let you know that I met recently with [redacted] to hear more about In Kind Direct's work. I was impressed to hear about the scale of their operation as well as the value of the goods which have to date been donated to UK charities through this innovative service.

While my Department is unable to help In Kind Direct with their core funding, we had a useful discussion about options for the charity to leverage more support. I have alerted the Chair at South East of England Development Agency to In Kind Direct's work in case they are interested from a waste recycling perspective. We have also put them in touch with Government colleagues working on the Corporate Challenge which aims to increase the level of corporate support for community involvement including charitable giving. The aims of the Challenge align very well with the work of In Kind Direct and I understand [redacted] is following this up directly.

I do hope In Kind Direct will be able to develop this excellent work.

Yours sincerely,

PATRICIA HEWITT



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HIGHGROVE HOUSE



8th November, 2004

Dear Patricia For Information of Chairman Staniford
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I did just want to write and thank you so much for your letter and for finding the time to meet from In Kind Direct. I could not be more pleased that you have had the opportunity to hear from at first-hand, of the valuable work which I.K.D. does and I am particularly grateful that you put in touch with the Chairman of the South East of England Development Agency. I have no doubt that there is much potential for the two to work together in the same way that In Kind Direct is working with two other Regional Development Agencies.

has already told me that has followed up your kind suggestion that talks to the Government's "Corporate Challenge" team and I look forward to hearing how this progresses. It certainly seems to go to the very heart of what I was trying to achieve in establishing In Kind Direct some eight years ago. But if has no success with the Corporate Challenge Team, you may be hearing from me again!

This comes, as ever, with my warmest good wishes and thanks for your time and help with In Kind Direct.

Yours ever
Hannah