

Liverpool City Region Deal with Government

5 July 2012

Foreword

On behalf of the business and civic leadership in the Liverpool City Region, we are proud to submit this Liverpool City Region Deal with Government. We believe that this document not only outlines our position in the North West economy but also highlights some of the opportunities we want to take forward, our approach and importantly our commitment to driving forward sustainable economic resurgence.

The Liverpool City Region's economy has closed the gap on national performance in recent years, but there remains a significant challenge to continue this. Working together, our businesses have identified the potential for additional GVA of £2bn and 100,000 jobs over the next 10 years, an opportunity unparalleled in the country. The role of Government and the public sector is to support and facilitate this growth where it is needed. It's not just for the benefit for our City Region and our communities but also the North West and the UK as a whole.

We are more than just a City Region of 1.5 million people. We have more than just a £20 billion economy to be proud of, and our ambitions stretch beyond our City Region's natural economic and development assets. We are passionate, ambitious and already proving we can close the gap on national performance, where many of our contemporaries fail.

Furthermore, we are ready for the challenge and all that that will bring to our City Region. Whilst we have the determination and character to succeed, we also recognise that the economic journey for the Liverpool City Region is ongoing and that strong leadership and partnership in the years to come is essential in making this happen.

We know that we are already on the right road. We have a powerful public and private partnership and dynamic and successful leadership. We also have real assets we can build on including the unique potential of the Atlantic Gateway to name just one. This £50 billion investment over 50 years will significantly boost the economic potential of the region, making it simpler and more enticing for businesses to invest in the area as a whole. This, in turn, will not only raise the profile of the area, but will have a huge positive impact on the economy, transport links, employment and skills in the region and beyond. With all this in mind, we present our proposals with the confidence that they will deliver the economic impact and influence that is needed and that will make the difference we need to in our region and beyond.

There is a commitment from business and civic leaders in the City Region to take the once in a generation opportunity that is before us: this Deal proposal allows Government to match that commitment.

Adat Hough

Robert Hough Chair, Liverpool City Region Local Enterprise Partnership

Joe Anderson

Joe Anderson Mayor of Liverpool and Chair, Liverpool City Region Cabinet

Executive Summary

Liverpool City Region, with its population of 1.5 million people and £20bn economy, is a key player in the £120bn North West regional economy. A powerful private and public partnership exists between the Local Enterprise Partnership (LEP), City Region Leaders and the newly elected Mayor of Liverpool focusing on the City Region's natural economic strengths of the SuperPort, Advanced Manufacturing, the Low Carbon, Knowledge and Visitor economies. This provides the platform to accelerate economic growth across the City Region and the wider Atlantic Gateway within the North of England.

The Deals presented in this document seek to fully capitalise on these assets and build on the impetus of the Liverpool City Mayoral Deal. As Lord Heseltine and Sir Terry Leahy noted in their report for Government, rebalancing Britain has to be more than a slogan. We are committed to make that a reality and have been ruthless in ensuring that our Liverpool City Region Deal reflects and complements the recommendations of Lord Heseltine and Sir Terry and the plans of our businesses to create 100,000 jobs over the next 10 years.

In achieving our vision and objectives, we must ensure that this success reaches all parts of the Liverpool City Region. This includes addressing some long term structural issues that if not dealt with will hinder our growth, including low business density, significant skills gaps, relatively high levels of unemployment, and relatively low productivity.

The 6 areas set out in our proposal to Government connect and deliver national and local priorities within the Liverpool City Region. They are:

- An international Business Festival which showcases and celebrates business opportunities to Europe and the rest of the World, delivering £100m return on investment;
- A low carbon red tape pilot that will aim to reduce regulatory burdens and streamline local planning processes to accelerate over £100m worth of investment in offshore wind infrastructure in the City Region and create 3,000 jobs;
- To examine how the River Mersey can become the cleanest river in an urban setting by 2045, with the commensurate economic benefits;
- To increase employment by combining up to £80m public and private employment and skills investments and empowering businesses to create more jobs, tackle skills gaps and raise productivity; supporting 17,400 people into work and creating 6,000 apprenticeships;
- To put transport at the heart of economic development through a revised approach to governance and creation of a joint investment fund of £800m supporting the creation of 15,000 jobs; and
- To harness the City Region's science and knowledge assets, attracting 'big science investment', increasing GVA and generating 2,000 high value jobs.

Supporting this will be the development of a wider Liverpool City Region Investment Framework to bring together public funding streams and private sector investments aligned to our strategic priorities. As part of this Deal we are looking for Government to devolve the management of European funding for 2014-2020 to the City Region to deliver against agreed investment priorities and support local decision making.

Introduction

The Liverpool City Region economy is connected to global markets, through its ports, Liverpool John Lennon Airport, Manchester International Airport and by its many multinational companies. The Port of Liverpool is one of the largest ports in the country and has the opportunity to regain its position as the premier trading centre for the North of England. World leaders, including Unilever, Jaguar Land Rover, Maersk, NSG (Pilkington), Novartis, Iberdrola and Sony, are major investors in our business friendly and cost competitive environment. Alongside this, the competitiveness of local firms on an international basis will be critical in determining the Liverpool City Region's future economic prospects.

Four key sectors are already creating new jobs and new opportunities (Visitor Economy, the Low Carbon Economy, the Knowledge Economy and the SuperPort) and these are at the heart of the City Region's economic development strategy. In addition, the Atlantic Gateway, a strategic growth corridor stretching from SuperPort on the Mersey along the Manchester Ship Canal into the heart of Manchester, represents a unique investment opportunity of international importance.

There are 3,000 manufacturing companies in the Liverpool City Region employing nearly 35,000 people and this sector is expanding faster than the economy as a whole. The City Region has particular strengths in lean, efficient manufacturing processes, and can participate in the manufacturing sector at all points of the supply chain from the design and supply of component materials to companies throughout the world, to the final assembly of finished products within the region. In this context, the City Region has a critical and essential 'offer' that will contribute to economic growth at the national level.

Across the City Region there are many excellent opportunities to attract further investment and create additional jobs directly in the key sectors and indirectly through the enhancement of supply chains. Through the creation of Enterprise Zones in Daresbury, Wirral and Liverpool Waters, plus the City Fringe Mayoral Enterprise Zone, the City Region is well placed to make further progress. These combined approaches show the impact and benefits of local leadership within economic development.

As an illustration of the Liverpool City Region's ambition, development and infrastructure schemes already in the pipeline include:

- Liverpool and Wirral Waters (planned £10bn private investment);
- International Trade Centre (planned £200m private investment);
- New Deep Water Port on the Mersey (planned £300m private investment);
- Expansion of Daresbury Science and Innovation Park (planned £600m private and public investment);
- Mersey Gateway Bridge (planned £450m PFI investment);
- Expansion of the Mersey Multimodal Gateway (3MG) (£100m private investment); and
- New Royal Liverpool University Hospital and Bio Campus (£500m PFI investment).

The Liverpool City Region has:

- A track record of delivery, including the 2008 European Capital of Culture celebrations delivering £800m economic benefit to the area and the £4bn private and public sector led transformation of Liverpool City Centre;
- A decade of strong economic performance, with major new projects in the pipeline: a reliance on traditional industry has widened with private sector investments such as Liverpool ONE, Pilkingtons, Peel International Trade Centre and Jaguar Land Rover strengthening the economic base;
- Improved educational attainment and a focus on skills for business, with a 30% increase in GCSE attainment since 2006;
- Invested in infrastructure to encourage growth, including an extensive metro rail network and the planned £450m Mersey Gateway bridge;
- A distinctive cultural and tourism offer, with the highest concentration of cultural and heritage venues in any UK city outside of London;
- An internationally significant knowledge base, building on the strengths of the 4 Universities and the Daresbury Science and Innovation Campus; and
- A growing low carbon economy and high quality environment.

The Inherent Opportunity

Over £5bn has been invested in new infrastructure and businesses in the last decade. The City Region is committed to improving its economic performance and long-term prospects with a projected 100,000 jobs to be created over the next 10 years (Merseyside Economic Review 2012). Many of the measures highlighted elsewhere in this Deal will make a significant contribution to creating these new jobs over the next ten years.

Sector	Projected job growth	
Low Carbon	5,000	
Knowledge Economy		
 Advanced Manufacturing 	12,000	
Digital & Creative	6,000	
Life Sciences	6,000	
 Professional & Financial 	22,000	
Visitor Economy	19,000	
SuperPort	24,000	

(Cambridge Econometrics modelling for Merseyside Economic Review 2012)

Governance and Accountability

The private and public sector have made significant progress in closing the performance gap of the City Region with the rest of the UK economy, reclaiming our position as a competitive City Region and this has been recently reinvigorated with the formal establishment of our Local Enterprise Partnership (LEP) bringing together business and civic leaders. Complementing this model of strategic leadership is the emerging governance arrangement for the newly elected Mayor of Liverpool, together with a clear accountability to the electorate of the other 5 authorities within the functioning economic area via the City Region's Cabinet of Leaders.

International Festival of Business

On behalf of the Liverpool City Region, Liverpool Vision will organise a month long International Festival of Business in 2014, working with Wirral Council, the Local Enterprise Partnership and UKTI. This will build on their experience of hosting Capital of Culture in 2008, participation in the Shanghai International Exposition, the successful hosting of the Global Entrepreneurship Congress in March 2012 and the work of the Liverpool Embassy in London.

This priority supports the Government's target to double annual UK exports to £1trillion by 2020 and will promote our vision that the Mersey once again becomes a key global trading centre. There is more trade than ever going through the Port of Liverpool and this will expand further with a new £150m deep water berth being built in the Port of Liverpool which will allow the largest ships in the world to visit Liverpool and use the City as an access point not just for the Atlantic Gateway but for the country as a whole.

The proposed month long International Festival of Business will focus on a number of commercial sectors and be of sufficient scale to provide a step change in business performance, forming a key component of the UK's action plan to rebalance the economy. It will target global growth markets and exporting, notably USA, China, India, Europe and South America.

The Festival will include a month long exhibition of key trade markets and themed business weeks, with a spotlight on: Trade (focusing on: Knowledge; Low Carbon; Creative / Digital; Port Logistics); Investment; Higher Education; Tourism and Visitor Economy. It will build upon the opportunity presented by the Atlantic Gateway, SuperPort Development, International Trade Centre, the expanded City Centre Commercial District, Freeport, key City Region sectors and Daresbury Science and Innovation Campus.

Many of the City Region's Advanced Manufacturing companies are already involved in trade and export, particularly the emerging BRIC markets where there is a strong cache attached to the 'Made in Britain' brand. Support is being provided to smaller manufacturing companies to strengthen the supply chain and ensure they are export ready, particularly in the context of the Festival and the improvement of international logistics links in 2015 with the new deep water berth on the Mersey.

The estimated total cost of £15m for the Festival will be met in part from private sector contributions and a variety of public sector funding sources, providing some £10m in total. Government are asked to make a specific contribution of £5m subject to a satisfactory business case: this funding will underpin abnormal infrastructure costs, a sustainable event transportation system to secure maximum connectivity as well as exhibition infrastructure costs. Government's contribution will also fund the costs associated with anchoring involvement from international and national partners, underwriting major events designed for the key growth sectors and supporting our ambition for the event to be digitally enabled with a cutting edge event 'app'.

Following confirmation of support from Government, Liverpool Vision and partners will undertake a procurement exercise to identify an experienced, cost effective International event organiser/partner. This commercial partner will manage financial and delivery risk and advise Vision and partners on the precise timing of the event. A clear strategy will be prepared and implemented prior to the event which includes a comprehensive legacy programme for business and the community. The impact of the Festival anticipates that the return on investment will be £100m over 5 years with economic benefits derived from 4 key areas:

- **Development of Image**: raising awareness; enhancing the global perception of the North of the UK as an excellent place to visit, work, invest, study and live.
- **Uplift to exports**: providing a focus to accelerate the growth in the export of both goods and services. Encouraging companies new to exporting to explore markets for the first time as well as assisting experienced exporters to increase the value of their international business through a linked support programme.
- **Securing inward investment**: providing a focus to expand inward investment into the region.
- Increasing tourism and direct visitor spend: As well as core visitor spend a complementary month long cultural programme will attract visitors and play an important part in our long term positioning strategy influencing international tour operators and the business tourism market.

The International Festival of Business will be hosted in a hub of three locations at the core of the City Region: the hugely successful Arena and Convention Centre Liverpool, the International Trade Centre Wirral and a proposed iconic investment centre in North Liverpool to promote investment in the City Region. The LEP will work with SMEs throughout the City Region, to ensure that they are export ready and prepared to seize the opportunities the Festival presents. The tangible outcome for Government's investment will be some £100m economic growth and a transformed international perception of the business base of the North of England.

City Region Offer to Government	City Region Ask of Government
Deliver a National Enterprise Conference in Liverpool in Spring 2013	Endorse and actively support the delivery of the event as a major focal point of UK
 Deliver the International Festival of Business in 2014, providing ²/₃ cost from private and local public sources 	business and investment strategy, providing letters of support from the Prime Minister and Deputy Prime Minister
 Generate a return on the investment of Government of more than £100m over 	Commit Senior Ministerial attendance to the Festival
 five years Commission additional export support for SMEs to prepare themselves for trade 	 Fund £5m (subject to a business case) to the overall cost conditional upon the achievement of agreed level of economic impact
opportunities	Commit senior Civil Service time to the
Commission an independent evaluation of the economic impact of the festival	delivery of the project

Estimated Impact

- £100m additional economic activity in 5 years
- Increase in the competitive advantage of the City Region

Accelerating Investment in the Low Carbon Economy

The Economic Opportunity

The Liverpool City Region's proximity to the Irish Sea together with its port and marine infrastructure provides a unique opportunity to deliver offshore wind and energy projects. For example, in 2011 RWE Innogy and Cammell Laird signed contracts valued at £8m and projections show that this sector could easily grow to more than £100m in the next five years. In addition the value of the 1,000 wind turbines planned for the Irish Sea Round 3 are estimated to be in the region of £18bn (Arup, 2010) and with an industry calculation of 4.5 jobs per installed turbine (Renewables UK), capturing a share of this market will bring immediate jobs, but also open up supply chain and export opportunities in this expanding industry.

Barriers to Growth

With the River Mersey at its heart, the Liverpool City Region is an area of great beauty and has many conservation designations, including 19 SSSIs and 13 Natura 2000 Sites. We wish to balance our economic, social and environmental objectives but our private sector investors tell us that they currently face significant delays on regulatory and planning decisions which act as a barrier, or ultimately prevent investment. For example avoiding delays that have already been experienced in City Region projects, including the construction of temporary quayside infrastructure to support major low carbon energy investment, and delays to coast defence works.

These delays are due to information and process issues within the main Regulatory Bodies, lack of clarity and responsiveness from the local planning authorities and, in a significant number of cases, delays and unsatisfactory responses from the private sector developers deriving from confusion and uncertainty within the process.

The Solution

We will invest in and deliver proactive development processes and the City Region seeks Government support to further improve the responsiveness of the Regulatory Agencies (including Natural England, the Environment Agency and the Marine Management Organisation). This will lead to clearer expectations from the private sector resulting in more efficient overall regulatory processes without compromising regulatory objectives – delivering shorter timescales for decisions, lowering costs and increasing the attractiveness of the UK for investment.

The Offer

- We will accelerate delivery within Councils including trialling a brokerage system to support and engage the private sector, co-ordination of local and national agencies, early engagement of statutory consultees and regulatory bodies and local communities, and investment in a robust environmental evidence base agreed with statutory consultees and regulatory agencies.
- Evaluation of the approach so that other sub-regions can streamline processes.
- Support investment into the sector by committing resources to develop a Green Investment Bank pipeline of projects and by using enhanced capital allowances (ECAs) to secure prime investments in the offshore wind sector within the City Region.

The Ask

• Government to carry out the previously committed actions to support this include: effective pre-application engagement; the provision of a single environmental account

manager to provide a co-ordinated view from the regulatory agencies, enabling an integrated approach to Habitats Regulations Assessment (HRA); and for those regulatory agencies to meet the 13 week requirement to deal with low carbon planning applications within the City Region.

- Designate CORE status to the Liverpool City Region.
- Consider an extension to current capital allowance status once current allocations/levels of investment have been reached or a business case has been made, to facilitate and accelerate investment in the offshore energy industry.

City Region Offer to Government City Region Ask of Government	
 Accelerate delivery of committed actions that fall to Local Planning Authorities and commit to removing barriers to the development process by taking forward the following actions: provision of a senior environmental account manager and Merseyside Environmental Advisory Service (MEAS) to work with applicants and statutory/regulatory bodies to provide end to end co-ordination of the regulatory processes including HRA and planning; Local authorities working with the LEP to invest in an up-to-date environmental monitoring baseline to enable clear and quick measurement of the likely impact of proposals; co-ordination of activity with the national Regulatory Agencies including provision of office space for the Regulatory Agencies' Accounts Manager within the LEP and MEAS; Provide a brokerage support service to private sector applicants to ensure they understand the requirements government seeks at the earliest stage; LCR to provide an evaluation and report to Government on the benefits and impacts of the approach, including a single HRA process and reports for dual consents as agreed with the regulatory authorities. Engage the voluntary sector and local communities in planning issues to inform a strengthened environmental baseline; Commit 4 FTE staff/partners for a minimum of 10 days to develop a green investments pipeline that meets the requirements of the Green Investment Bank and to follow up work as required; Use innovative local financial models to enable packages of investment to come forward e.g. Chrysalis (JESSICA) 	 Commit national regulatory agencies to accelerating the implementation of existing actions including: appoint a single Environmental Accounts Manager to provide a co-ordinated approach (from NE, MMO, EA, as outlined in Defra's Red Tape Challenge, Environment Theme); ensure that a single Habitats Regulation Assessment report is prepared for all major LCR low carbon energy projects; contribute to the work of local and national partners, including the private sector and potential Liverpool City Region Local Nature Partnership, to identify and better target investment in the environmental monitoring baseline; NE to provide up-to-date Citations and Notification packages including revised Conservation Objectives that cover all the qualifying features of the Natura 2000 sites within the LCR by end 2013. Regulatory agencies to successfully complete all low carbon environmental permitting applications in the LCR within 13 weeks (starting from first submission of a complete application) in line with the Government's Penfold Review and Red Tape Challenge. The Marine Management Organisation, Natural England and the Environment Agency have committed to provide DEFRA quarterly performance reports detailing all exceptions which will in the case of LCR be reported by DEFRA to the Cities Minister. Allow an integrated consenting process to be developed for LCR marine/ energy projects, formalising an agreed timetable and data requirements for the Marine Management Organisation and local planning authorities, giving a clearly understood process for private sector applicants. Government to promote the LCR Pilot approach nationally.

City Region Offer to Government	City Region Ask of Government
 Use Enhanced Capital Allowances to secure prime investment into the offshore wind sector within the City Region. Work with DECC and the Green Deal team to develop and deliver plans for 'Go Early' Green Deal roll out, demonstrating what role Councils across the City Region can play, LEAF communities, Social Housing Providers, the Private Rental Sector and other key players, and to drive public awareness through community engagement activities, such as show homes 	 Confirm designation of the LCR as a Centre of Offshore Renewable Engineering. UKGI/GIB to commit to work with Liverpool as a "critical friend" to provide advice on pipeline development and fundability of potential project opportunities and seek to develop funding solutions, which can attract private capital, which UKGI/GIB could invest alongside, to deliver projects. Such funding solutions could involve public sector funding, including sources such as the European Investment Bank. HM Treasury to consider an extension to current capital allowance status once current allocations/levels of investment have been reached or a business case has been made. Government will work with LCR to permit goods to be imported, free of the payment of customs duties where allowed for in EU legislation.
Estimated Impact	
 £100m private investment in next 5 years 	8
 Creation of 3,000 jobs over 10 years 	

The quality of River Mersey was transformed through the Mersey Basin Campaign. The EU Water Framework Directive aims to bring all inland and coastal water to 'Good Ecological Status' by 2015. However, only a quarter of English water bodies achieve this, and the Mersey is not one of them. A further transformation to make the Mersey the cleanest river in an urban setting globally would put the City Region at the leading edge of technical best practice. And, as water security becomes a major global issue, the attraction of having a global centre for improving water quality would be a significant economic asset, generating business and technological know-how that could be exported.

City Region Offer to Government	City Region Ask of Government
 Commission a Task Force to examine how the Mersey can become the cleanest and most ecologically diverse river in an urban setting by 2045 Subject to the report of the Task Force concluding that this is achievable, commit to making the Mersey the cleanest river in an urban setting by 2045 	 Commit to work through relevant Departments and agencies to examine how the Mersey can become the cleanest river in an urban setting by 2045 Subject to the report of the Task Force concluding that this is achievable, work with local interests through relevant Departments and agencies to make the Mersey the cleanest river in an urban setting by 2045

A Deal for Jobs and Skills

The Liverpool City Region has the economic assets, opportunities and latent growth potential for businesses to create 100,000 jobs over the next decade but it will be held back unless a distinct set of challenges and inhibitors in our employment and skills system are addressed.

With the agreement of this Deal the City Region will increase employment by combining public and private investments and empowering our businesses to create more jobs, tackle skills gaps and raise productivity. This will:

- Bring together up to £80million of public and private sector investment delivering business-led skills for growth;
- Create a skills system that keeps pace with structural economic rebalancing; and
- Reduce long-term youth unemployment by half within 3 years.

The City Region's Employment and Skills Board (ESB), accountable to the LEP and City Region Cabinet, brings together business, providers and Government Agencies and has a strong track record of delivery. Working collaboratively across the labour market area has delivered a number of successes, for example almost eradicating the City Region's Level 2 qualification deficiency from 6% in 2004 to just 2% in 2010. In this last year the City Region created more Apprenticeship opportunities for young people than ever before through a business-led campaign, resulting in 10,000 Apprentices in 10½ months.

Building on this momentum our proposition is to create a simplified and liberated 'skills for growth' system to drive forward growth and meet the local businesses needs. The key headlines of this Deal include:

- Up to 10,000 Additional New Jobs Created with SMEs from a unified job creation investment fund for Small and Medium Size Businesses;
- The Skills for Growth Bank an employer-owned mutual to simplify skills funding through grants and loans to businesses. Unlocking £20m skills co-investment from the Private Sector and allowing businesses to reshape the skills system to deliver 6,000 Apprenticeships and help 7,400 people into work;
- Significant improvement to the effectiveness of the skills system by piloting a 'payment by results' approach to adult skills, where providers are rewarded when their services get people into work or progress in work; and
- Reducing long-term youth unemployment by half in three years by Government supporting directly (and through its contracts) the recommendations of an ESB commissioned Youth Unemployment Task Force.

Our Challenges

For too long the employment and skills challenges we face have been looked at as needing a supply-side push rather than a demand-side pull. An over-reliance on combating unemployment by preparing people for work in a manner that is too far removed and independent from business growth. Our most immediate challenge remains a need to use all available means at our disposal to grow private sector jobs.

The City Region is making progress in overcoming long term structural issues, but skills gaps remain the most severe in the country and this has knock on effects to productivity

and the attractiveness of the City Region as an investment opportunity. Some 43% of the City Region's businesses report specific skills gaps; this is particularly acute in growth occupations such as Engineers and Chefs. To meet England averages we would need:

- 16,060 more Level 2 qualifications;
- 48,159 more Level 3 qualifications
- 67,065 more Level 4 qualifications; and
- 28,234 fewer people with no qualifications.

It is not just the sheer scale of this skills gap but the disjoint between training given to individuals and the skills needed by businesses. Enrolments remain high for sectors in structural decline and low for industries experiencing growth: for every individual that enrols on a Maritime course there are 46 people enrolling on Hair and Beauty courses (2009/2010). In general terms, individuals choose courses that interest them rather than those that may have a more demonstrable impact on their economic productivity. As public resources tighten and growth opportunities arrive this is a luxury we may not be able to afford.

The rebalancing of skills investments needs to move at the same speed as our economic rebalancing. The ESB is increasing the depth and breadth of provider and business partnerships with 'Skills for Growth Agreements' between businesses, schools and providers; but unless businesses have a stronger role in determining skills investments the mismatch of provision will continue to inhibit growth.

Public funds alone will not be enough to unlock the step change in skill levels we need. Current mechanisms for co-investment are inefficient as businesses spend their money with different service providers than Government. To obtain greater impact we need to get public and private investments working together.

Our skills gap and historically low job density translate into significant challenges around worklessness, with 54,356 people registered as unemployed (Jobseekers Allowance) and a further 102,680 on Incapacity Benefit/Employment Support Allowance. Across all age groups, unemployment and benefit dependency remains much higher in the Liverpool City Region than almost anywhere else. This is particularly acute in the challenges facing young people trying to get a foothold in the labour market, the youth unemployment rate is nearly 50% higher in the City Region than the England Average. To avoid a lost generation we need to become much better at breaking down departmental and geographic boundaries to tackle unemployment in a way that fits with travel-to-work patterns and not local and national administrative constructs.

Current Employment and Skills Investments

We estimate that public sector investment in jobs and skills totals at least £150m per year, coming from a variety of local, national and EU funding streams and creating a providerbase of over 400 organisations. In far too many cases the look and feel of each of these programmes is driven by the offers providers choose to make and the restrictions of different funding streams. Those who stand to benefit most from investments are not sufficiently empowered to drive the allocation of resources.

Current arrangements for EU funding in the City Region are fragmented, disjointed and compartmentalized across separate Whitehall Departments. The result is that European Social Fund (ESF) has been used by Central Government for top-down initiatives with

limited opportunity for local partners and the LEP to articulate what is needed and critically what is already being funded.

Information on what works is far from transparent, which limits our collective ability to buy the best performing services to help residents get back to work. Currently the ESB is overseeing local investments of £12.6m to tackle worklessness through ESF. If, along with Government and Work Programme Primes, we were able to share what works, we would all be better placed to invest more effectively. DWP in particular should work across the whole labour market area to prioritise and agree its resources alongside the ESB.

There are a number of local and national employer incentives working independently and frequently overlapping (leading to deadweight). These vary from £1,500-£9,000 per individual and are distorting the market. If unified and targeted they could act as a significant job creation tool to deliver many new and additional jobs in small businesses. This would avoid confusion, duplication and deadweight. We are looking for Government to devolve this funding to create a unified job creation investment fund to streamline processes, reduce bureaucracy and simplify incentives for businesses.

In short, Government locally, nationally and EU-wide has created an overly bureaucratic system and there is too much of a separation between funder, supplier and customer – our deal seeks to empower individuals and businesses to lead the transformation of employment and skills investments.

Ask 1: Bring together up to £80m of investments and incentives to help businesses

create more jobs, address skills gaps and increase productivity	
City Region Offer to Government	City Region Ask of Government
 Create the UK's first Skills for Growth Bank, a business-owned mutual to unify public and private sector organisations Invest up to £1m to create and mutualise the 'Skills for Growth Bank' Create 'The Marketplace' – an online price and quality comparison tool for skills training and co-investment by businesses Invest £15m in the provision of incentives to SMEs to create additional jobs and Apprenticeships Establish standardised non-competing Job Creation and Apprenticeship employer incentives within the City Region thus simplifying the landscape, eliminating deadweight and reducing bureaucracy Leverage £20m of commercial skills co- investment through Skills for Growth Bank Create 10,000 new jobs with SMEs Deliver 6,000 Apprenticeships and place 17,400 unemployed people into work 	 Endorse the approach outlined in the LEP's application for £30m of Employer Ownership Pilot Funds to create the UK's first Skills for Growth Bank Mutual, which provides the framework for the other asks in this section Devolve £4.5m Apprenticeship SME Grants and extend the period of delivery by an extra year (latter subject to clearance by HM Treasury) Encourage Work Programme primes to co-invest their employer incentives into this unified pot and allow flexibility in how they are granted in return for proportionate outcomes (£4.5m over 3 years) DWP commits to allocate to the City Region Skills for Growth Bank (subject to confirming its eligibility) any available ESF under spend in the City Region.
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ity Region Offer to Government	City Region Ask of Government
Invest £0.5m to create a Labour Market Information Service to deliver high quality labour market information to help employment and skills providers to reshape their services Work with the SFA to develop a robust 'payment by results' pilot methodology Align local skills and employment investments to the same 'payment by results' formula to avoid market distortion. Challenge all deliverers of skills and employment services to perform better.	 Design, test and pilot a 'payment by results' system within elements of Adult Skills Funding in the Liverpool City Region: this will link the payments providers receive to the progression learning; employment; and/or wage gains of the individuals to whom they provide services to. Movement from designing and testing to full scale will require Ministerial and City Region agreement in advance of the 2013-14 academi year.
Ask 3: Help us to reduce long-term youth unemployment by half in three years	
ity Region Offer to Government	City Region Ask of Government
Mobilise our civic and business leadership to support this shared cause Publicly commit to the achievement of this target Commission a Youth Unemployment Task Force Continue to resource governance arrangements that bring supply and demand together.	 DWP to work with Liverpool City Region to explore the alignment of its commissioning geography with the functional economic and LEP area Formally recognise the ESB as the single voice and strategic lead for employment and skills LCR to work with DWP to establish the feasibility of customer choice in the Work Programme and if deliverable move to a full pile Explore the scope for improving accessibility to the New Enterprise Allowance Give cross-departmental support to the creation and recommendations of an ESB Youth Unemployment Task Force chaired by Jobcentre Plus District Manager, to include transport review. Work Programme prime contractors should also be encouraged to be involved.

stimated Impact

- £80m targeted investment
- 6,000 additional Apprenticeships
- 17,400 unemployed people into work
- Long term youth unemployment halved in 3 years •

Improving Transport Connectivity

The Liverpool City Region has considerable potential for economic growth and a bespoke offer in terms of transport infrastructure, systems and skills.

This offer includes: the SuperPort incorporating major logistics hubs such as 3MG, the Atlantic Gateway and the proposed Mersey Gateway; an extensive motorway network providing links to all other parts of the UK and Europe; Manchester International Airport and Liverpool John Lennon Airport, one of the fastest growing airports in the country; the Mersey Tunnels; Mersey Ferries; comprehensive local bus networks; and a strategic rail network that links both passengers and freight to all other parts of the country. The City Region also has an enviable history of successfully delivering sustainable transport schemes and initiatives.

The City Region's vision is to ensure these assets are developed sustainably and to their true potential, so as to ensure all its communities have access to jobs and education; and to enable businesses to thrive because of their ability to move people, goods and services quickly and efficiently both within the UK and overseas.

We must also ensure that our Enterprise Zones have the necessary transport infrastructure in place to allow them to reach their full potential for job creation and become centres of national and international renown.

To do this, the City Region must ensure that all transport activity is effectively coordinated and that decision making is fully joined up at the strategic level, with any current real or perceived 'disconnects' being removed. Transport must meet the needs of both the public and private sector and it must be integral to LEP decision making, underpinning the City Region's key priorities. The City Region also sees itself leading a multi-agency transport group with Network Rail and Highways Agency to ensure the agencies regulating and delivering transport infrastructure work collectively and collaboratively, to remove delays and bureaucracy. A transport governance review is a key element of the Liverpool City Region's offer to government.

It is self-evident that HS2 would benefit Liverpool enormously if the city is directly on the HS2 map. This is particularly relevant in respect of the capacity for, and the movement of, freight, goods and people. Should this not be possible, reassurance from government is sought that Liverpool's rail connectivity to London and the south east will be substantially enhanced via 'classic-compatible' high speed running into Liverpool, to ensure that Liverpool's economic competitiveness is not disadvantaged in relation to Manchester and other areas.

There remains a need for long term economic rebalancing and transformation, to make significant and enduring changes in the competitive balance of the North. Government, in conjunction with Network Rail, are asked to expand and accelerate the scope for the Northern Hub rail project, to better connect Liverpool, Manchester and Leeds. There is also a need to work with DfT, northern PTEs and northern local authorities on the development of a single Northern Rail franchise with devolved powers to the PTEs concerned to operate and to develop services.

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The City Region also wishes to build on its achievements in delivering improvements to local bus services, through the Merseyside Bus Board and the development of Statutory Quality Partnership Schemes. This would be through a dedicated working relationship with DfT to identify, and seek to collectively resolve, policy issues affecting the improvement of the local bus network, including appropriate devolution.

The Access to the Port of Liverpool study considered the implications of port expansion on the local transport network, the potential for transfer of port related traffic to rail or water and the transport access options to accommodate the predicted growth. Alongside support for shorter term measures such as rail based and water based transport, which will need to be developed in partnership with the DfT and other agencies, there will still be a need to provide a long term highway intervention. This will include working with bodies such as Network Rail and the Highways Agency on option appraisal and scheme development work. In return, the City Region will facilitate this process via a Steering Group, with clear terms of reference and work programmes.

Greater freedom and flexibility is sought with existing funding sources, particularly in terms of the devolution of funds and decision-making. This will include a strategic discussion with Government around an appropriate capital/revenue split within the Integrated Transport Block within the next spending review period and the scope for the alignment of funds from other government departments and agencies for transport purposes.

City Region Offer to Government	City Region Ask of Government	
Port of Liverpool	Port of Liverpool	
• To establish appropriate governance arrangements and facilitate a Steering Group to support the 'ask' around improved access to the Port of Liverpool. This would include key representatives	• For Government to work with the City Region on specifying the details, timing and funding to take forward the Next Steps recommendations identified in the Access to the Port of Liverpool Study	
from the City Region, from Government departments and its agencies, and would	Rail connectivity	
include a link to the established Freight	For Government to:	
Quality Partnership <u>Rail connectivity</u>	 Continue work to ensure completion of the announced Northern Rail Hub and Trans- 	
 Recognising the importance of rail to the economic competitiveness of the City 	Pennine electrification as soon as possible and within budget	
Region, the City Region is committed to ongoing improvement and investment to the network, through the refurbishment of Liverpool Central Station, access and	 b) Subject to the outcome of the consultation, work constructively towards reaching a form of rail devolution for the North of England; and 	
infrastructure improvements to other stations and upgrading the Merseyrail rolling stock.	 Work with promoters in helping them to achieve key rail connectivity priorities such as delivering the Halton Curve and 	
Governance and funding	improvements to the Bootle Branch Line	
• Review transport governance to establish a single strategic transport body for the City Region by 31/12/12, and to produce a coherent transport strategy to support the wider economic development and growth of the LCR. This will include	• Work with the City Region to ensure that the High Speed 2 rail project improves the City Region's connectivity, through a direct rail link to Liverpool, or enhanced 'classic compatible' running into Liverpool via a high quality connection from the high speed line.	

Estimated Impact

- Transport measures are established economic enablers and support economic growth through reduced congestion, access to labour, better and more reliable journey times and reduced costs for employees and businesses. Impacts will also be measured through the evaluation of the Local Transport Plans and linked funding programmes.
- The City Region's Superport proposals are predicted to create 24,000 new jobs and a further £6.1bn GVA by 2020. More than 4,000 of the new jobs are associated with the new deep water berth at the Port of Liverpool, which is also expected to deliver £113m per year of economic benefit by 2020. Improving sustainable access to the Port of Liverpool and associated development sites in south Sefton is an essential part of the Masterplan.
- The business case for the Mersey Gateway shows how the scheme is likely to create over 5,000 long term jobs.
- In terms of the Local Sustainable Transport Fund, Halton's bid indicates that 12 separate employment growth areas that would create over 6,600 jobs by 2015 would benefit from sustainable transport measures. Merseyside's bid would seek to provide a range of measures to support employment and economic growth, including:-
 - the provision of support for 1,350 NEET members of the public in selected areas such as Kirkby;
 - supporting 40 small to medium sized businesses on sustainable travel options in the centre of Liverpool and 40 in Knowsley
- Mode shift in favour of sustainable transport modes, in line with targets and indicators set out within the Merseyside and Halton Local Transport Plans.

Harnessing the City Region's Science and Knowledge Assets

The Liverpool City Region is home to a wide range of nationally and internationally world class knowledge based assets. Over the past decade employment in knowledge intensive business in the City Region has grown by over twice the rate of the rest of the economy. The growth of the knowledge and science sector is central to the Liverpool City Region's vision of creating a thriving economy with world-class aspirations. This part of the Deal aims to secure more effective application of these assets, thus creating more jobs, higher productivity and higher GVA.

Daresbury Science and Innovation Campus (DSIC) is one of only two centres in the UK (along with Harwell Oxford) for 'big scale' science. The critical importance of the development of the DSIC for the long-term economic growth of the North and the UK as a whole is well-known. It is complementary to the Manchester and Liverpool economies along the Atlantic Gateway with their excellent universities, providing a collaborative, innovative and entrepreneurial science and business environment. Government has demonstrated its on-going commitment to the Campus by investing, through the Science and Technology Facilities Council (STFC) over £40million in science and engineering facilities during the financial year 2011/12. STFC has identified further investments in R&D infrastructure that are currently under consideration for funding. The DSIC campus model acts as a powerful magnet for over 100 high growth knowledge and international companies, including IBM, BAe Systems, Perkin Elmer and Rapiscan Systems, with over 100 technology companies already on site. These companies have grown by 37% per year over 4 years. The site development plans will lead to over 1 million m² high quality office space, laboratory, and workshop facilities; which will deliver £217m of GVA annually, lever £156.7m of private sector investment and create 10,000 high value jobs. The City Region and Daresbury SIC have a long term complementary productive working relationship, through the Liverpool Knowledge Economy Group and Daresbury's strategic relationship with HEIs in the City (and the LEPs for Greater Manchester, Cheshire and Warrington), to support leading edge innovation and its translation into goods and services.

There are two significant opportunities for investment in priority science areas at Daresbury over the next 2-4 years. These investments are at a scale which we believe is deliverable in the current economic climate. They offer important direct returns both to science and business and will also help to support and maintain a critical mass of science and technology expertise and investment to place Daresbury in pole position for subsequent investments, while delivering science and industrial connections right now. This link of scientific facilities with business opportunities is at the heart of the success that Daresbury has delivered in recent years.

Complementary to Daresbury, the Liverpool Knowledge Quarter (LKQ) is a remarkable concentration of internationally renowned, high quality knowledge economy assets and activity including Life Sciences and Physical Sciences; Biotech Manufacturing and Research and Development. The institutions which form the core of the Liverpool Knowledge Quarter – including the Universities, Royal Liverpool University Hospital, Liverpool Science Park and Liverpool School of Tropical Medicine – support more than 14,000 fulltime equivalent jobs. The impending redevelopment of the Royal Liverpool University Hospital and expansion of the internationally renowned School of Tropical Medicine provides an opportunity to accelerate the development of this strength for the

benefits of the national economy, and this forms part of one of the Mayoral Development Zones approved as part of the Liverpool City Deal.

 City Region Ask of Government To work with the City Region and STFC on investment in priority science areas at Daresbury over the next 2-4 years to build on previous investments in scientific and engineering 	
investment in priority science areas at Daresbury over the next 2-4 years to build on previous investments in scientific and engineering	
infrastructure and to maintain leading edge R&D capability in this national science and innovation Campus (e.g. ICE-CSE phase 2 and CLARA).	
Ask 2: Build on the bioscience assets in Liverpool Knowledge Quarter	
City Region Offer to Government City Region Ask of Government	
 Government recognises the strategic importance of the Bio Campus alongside the Science Park and Innovation Park as key economic generators and will work with the Mayoral Development Corporation (MDC) and HEIs to help deliver these. UKTI to engage in constructive dialogue with the Mayor of Liverpool to raise the profile of the Knowledge Quarter Mayoral Development Zone (MDZ) and position the MDZ to secure flagship projects, and anchor tenants for this world leading agglomeration of sites. 	
ntre) 900 high tech/high value jobs (BioCampus short	

Liverpool City Region Investment Framework

For a number of years the City Region has successfully aligned central Government funding, ERDF and private sector investment to support strategic priorities within the wider economy. The development of the Liverpool Arena and Convention Centre generating in excess of £300m to the visitor economy is a prime example of this approach. A pipeline of projects spanning investment in infrastructure, business growth, housing, transport and regeneration is in place together with an agreed approach to the joint investment of ERDF, Enterprise Zone and Growing Places funds. This approach includes the following:

- All of the uplift of business rates from the Sci Tech at Daresbury Enterprise Zone will be focused on wider development of the site and of the companies based there. For example, Phase 1 investment of £6.5m will be set aside to deliver the first phase of infrastructure works and will lead to the provision of £19m of infrastructure being provided in subsequent phases;
- 50% of the uplift of business rates from the Mersey Waters Enterprise Zone will be available to the LEP for strategic economic development;
- The Chrysalis Fund of £30m is the City Region's JESSICA fund, promoting a recycling fund which is available to support wider investments. This is currently oversubscribed with projects such as the Exhibition Hall at the Arena and Convention Centre;
- The first wave of Growing Places funding has been allocated to 7 projects which are due to unlock £430m investment to create 3,800 jobs, build 1,500 homes and 320,000 m² commercial and industrial floorspace;
- Proposals to better utilise public employment and skills related funds of up to £80m and with less bureaucracy are covered in the Skills section;
- The plans to create a Transport Infrastructure Investment Fund of £800m are covered in the transport section; and
- The City Region has an ambitious local housing investment plan which has been approved by the LEP and all the Local Authorities.

By bringing together public funding streams and the ability to make local decisions on these priorities, the Liverpool City Region can ensure that resources are invested in ways that will have maximum impact on the economy. This will be underpinned by the production of a clear and transparent City Region Investment Framework, with decision making through the LEP.

The City Region is already integrating our Regional Growth Fund (RGF) submissions to ensure a complimentary approach to investment in creating jobs. The LEP itself submitted a bid in June 2012 to ensure that businesses requiring capital investment of less than £1m (and who could not themselves apply alone to RGF) can access funds that will create jobs and secure private sector investment. The private sector has already come forward with an ask for £4.3m of project funding that would leverage private monies of c.£18m creating 360 jobs in the process. The aim however would be to create a programme of £10m - £15m that could be flexibly deployed to allow resident businesses to expand and international businesses to locate in the City Region.

The City Region already has a track record in managing and operating EU programmes; this has been developed over three EU programmes with a value of \pounds 3.2bn, of which \pounds 1.6bn came from ERDF and ESF. We are well on with delivering the current \pounds 240m ERDF Operational Programme and through the LEP in determining the priorities for the

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remaining £30m of this current resource. However, current arrangements for the management of EU funding are fragmented and disjointed, with the Structural Funds in the UK managed by various Government departments which all use different and unconnected operational programmes, governance arrangements, administration structures, and application/claims/payment/audit processes. Therefore, our 'ask' is for Government to establish a dedicated ERDF and ESF Operational Programme that delegates future EU funding for 2014 - 2020 to the City Region for agreed investment priorities.

The City Region's experience during 18 years of EU funding is that outcomes are improved by taking an integrated partnership based approach to investment. Combining and consolidating ERDF and ESF with local and national investment in a single programme creates greater impact and ability to leverage funds. This joining up of partners, funding streams, and timescales focuses resource on priority actions and outcomes, results in more effective delivery, improved results and reduced costs.

As a potential transition region the Liverpool City Region will receive a substantial allocation of ring-fenced EU funding for the 2014 – 2020. The City Region has the experience, expertise and capacity to directly manage this resource and believes that delegating ERDF and ESF funding to the City Region in a single integrated Operational Programme is the most effective way of managing and delivering this EU funding. This approach will ensure that EU funding is directed at LEP strategic priorities, will maximise opportunities for local match funding, complement the Liverpool Mayoral Deal, and be a practical demonstration of Government's localism agenda. It would also lead to a programme that was much more targeted on local priorities and deliver at least 10% efficiencies in programme running costs.

City Region Offer to Government	City Region Ask of Government
 Manage and deliver a dedicated ERDF and ESF Operational Programme for the City Region, and is willing to become Managing Authority to achieve this. 50% of the uplift of business rates from the Mersey Waters Enterprise Zone will be available to the LEP for strategic economic development. Produce a City Region Investment Framework, including detailed criteria, with strategic decision making through the LEP. Deliver and implement if successful a City Region RGF Programme Bid. 	 Subject to negotiations with the European Commission, the Government commits to work with Liverpool City Region to explore ways in which European Structural Funds can be organised and managed with the City Region so that the City Region's priorities can be delivered and are reflected. This will include consideration of a City Region Operational Programme, which allows the integration of both ERDF and ESF funding at the City Region level. Endorse the Investment Framework approach. RGF Programme bid to be allocated to the City Region and invested as part of the overall Investment Framework and RGF Secretariat to continue to work with the City Region on any future requests for flexible use of RGF funding.

Estimated Impact

- Strategic investment to deliver the City Region's growth priorities
- Reduction in bureaucracy at both the national and local levels with a more effective appraisal and due diligence process
- Lower overheads for appraisal and monitoring with savings for Government departments

Glossary

3MG	Mersey Multimodal Gateway
BRIC	Brazil, Russia, India, China
BSOG	Bus Services Operators Grant
CLARA	Compact Linear Accelerator for Research and Applications
CORE	Centre of Offshore Renewable Engineering.
DEFRA	Department for Environment, Food and Rural Affairs
DfT	Department for Transport
DSIC	Daresbury Science and Innovation Campus
DWP	Department for Work and Pensions
ECA	Enhanced capital allowance
EA	Environment Agency
EIA	Environmental Impact Assessment
ERDF	European Regional Development Fund
ESB	Employment and Skills Board
ESF	European Social Fund
EU	European Union
FTE	Full time equivalents
GIB	Green Investment Bank
GVA	Gross Value Added
HEI	Higher Education Institutions
HRA	Habitats Regulations Assessment
HS2	High Speed Rail Line 2
ICE-CSE	International Centre of Excellence in Computational Science and Engineering
JESSICA	Joint European Support for Sustainable Investment in City Areas, a revolving fund which makes loans to projects
LCR	Liverpool City Region
LEP	Local Enterprise Partnership
LKQ	Liverpool Knowledge Quarter
LTP	Local Transport Plan
MDC	Mayoral Development Corporation
MDZ	Mayoral Development Zone
MEAS	Merseyside Environmental Advisory Service
MMO	Marine Management Organisation
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NE	Natural England
NPPF	National Planning Policy Framework
PFI	Private Finance Initiative
PTE	Passenger Transport Executive
RGF	Regional Growth Fund
SFA	Skills Funding Agency
SMEs	Small and medium sized enterprises
SRS	Synchrotron Radiation Source
SSSIs	Sites of special scientific interest
STFC	Science and Technology Facilities Council
UKTI	UK Trade and Investments