1. Financial Analysis and Strategy
Financial statements
Accounting standards
Financial statements analysis and ratios
Group and company accounts and intra-group accounting
Transaction accounting
Applying judgement to financial accounts
Strategic reviews and options analysis
Strategic planning and budgeting
Key features of government accounting and budgeting
2. Debt and/or Equity Capital Markets
Debt products
Equity products
Hybrid and derivative products
Capital structure analysis
Sources of capital
Capital structure analysis
Golden share and minority rights
Special situations
3. Valuation
Ratio based methodologies
Asset based methodologies
Cost of capital analysis
Cashflow and dividend methodologies
Valuation of cyclical and distressed assets and special situations
Valuation of financial institutions
Valuing unusual or unique assets
4. Corporate Governance and Regulation
Corporate governance best practice (UK Corporate Governance Code)
The range of government commercial models and entities
Key features of managing public money
Government structures in a government context
Role and responsibilities of the Board
Board effectiveness and accountability
Shareholder relationships
Board and executive recruitment and remuneration
Company ethics, money laundering, market abuse, company law
Takeover Code, Financial Conduct Authority Prospectus Rules and Listing Rules
Competition regulation
Strategic, operational and financial risk management
Financial services regulation
State aid

5. Project Financing
Financing Structures
Credit Analysis
Financial Analysis and Projections
Returns Analysis
Risks and Mitigants
Design and review of project financing arrangements
Execution including negotiation
Project Finance Documentation
6. Management of Transactions
Acquisitions and Mergers
Disposals
Initial Public Offerings
Strategic equity placements/cornerstone
Corporate Restructuring and Distressed Situations
Joint Ventures
Equity, Debt and Hybrid Capital Raising
Options analysis
Transaction design and planning and execution (including managing multiple transaction paths)
Composition and roles of advisory teams
Procurement life-cycle, including management of advisers
The Five Case Model (HMT Green Book) including practical application