

Importance of TOPSIDES in Delivering MERUK

Gunther Newcombe Director Exploration & Production

> Topsides Conference March 2016



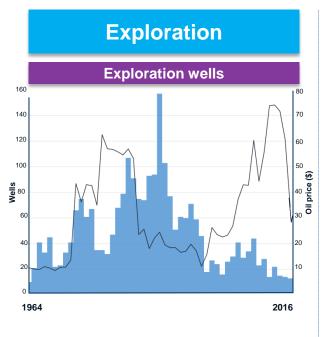


- UKCS & OGA Context
- MERUK Topsides Approach
- Topsides Focus Areas
- Key Messages



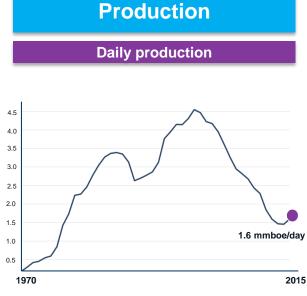
UKCS Context

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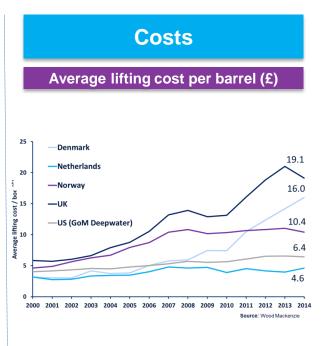


Notable success 2015
 > 60% success at \$6/boe
 > 150 mmboe discovered



Production up by >9% with new fields & PE increase to nearly 70%

43bn barrels recovered Up to 20bn barrels remaining 70% of UK's total primary energy



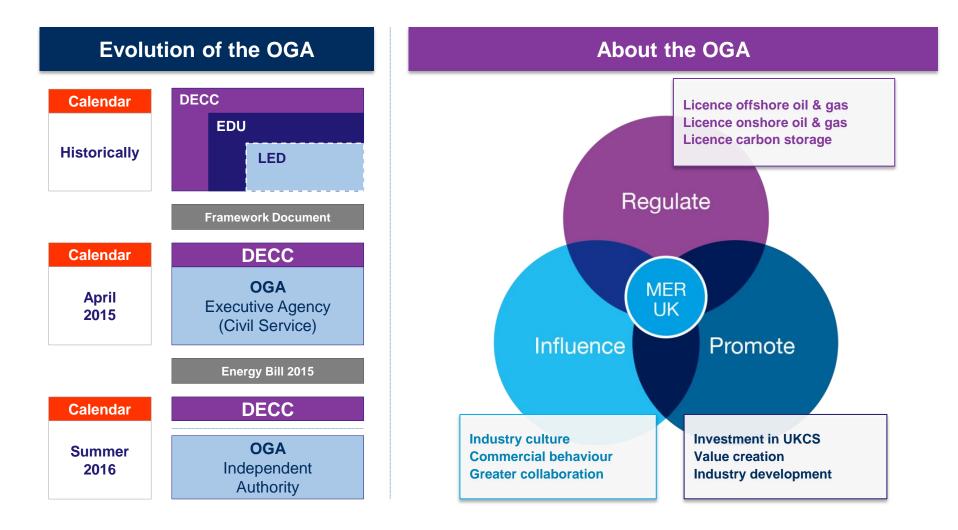


Operating efficiency improvements OPEX reduction \$30/boe to \$16 Sustainable transformation next

Difficult environment with low oil price but turnaround evident



Building the OGA



Energy Bill in Parliament & MERUK Strategy & Corporate Plan issued



MER UK Boards

| Purpose | Deliver tangible benefits in support of MER UK | | | | | | | | | |
|------------------|--|-------------------------------------|----------------------|--|--------------------------------|---|--|--|--|--|
| Objectives | Developing strategic approach & 5 year plans Deliver tangible and quantifiable results Tripartite approach with industry, regulator & government | | | | | | | | | |
| | Exploration | St | Asset Stewardship | | al Development frastructure | Cost & Efficiency | | | | |
| | Phil Kirk, Chrysaor | Ray F | Ray Riddoch, Nexen | | oodfellow, Shell | John Pearson, AMECFW | | | | |
| | Gunther Newcombe | Gunt | Gunther Newcombe | | er Newcombe | Stephen Marcos-Jones | | | | |
| MER UK Boards | | Technology Paul White, GE | | Decommissioning Colette Cohen, Centrica | | Supply chain, exports & skills Neil Sims, Expro Group | | | | |
| | Angela S | Angela Seeney | | Angela Seeney | | Angela Seeney | | | | |
| | | | | | | Topsides Focus | | | | |
| Frequency | Quarterly | Quarterly | | Support | | OGA / OGUK | | | | |
| | | | | | | try lead 🔲 Support lead | | | | |

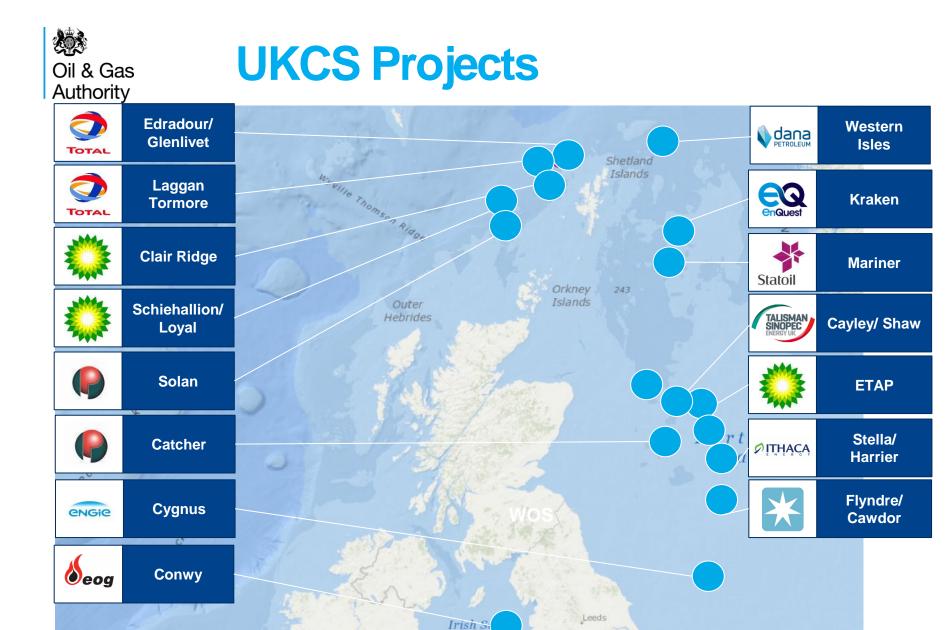
Meetings with Government, Industry & Regulator 3 times per year



OGA Asset Stewardship

| Sector strategy | Work with industry to develop an asset stewardship strategy and framework | | |
|--------------------------------|--|---------|--|
| | Establish and sustain the MER UK Asset Stewardship Board with clear priorities | H1 2016 | |
| MER UK Board | Consider ways to improve asset integrity and project management | Q3 2016 | |
| Improve field information | Update FDP and Cessation of Production (COP) documentation, streamline approval processes and introduce annual review process for approved FDPs to ensure commitments are being fulfilled and value maximised | | |
| Enhanced Oil Recovery (EOR) | Issue an OGA EOR strategy to industry | H1 2016 | |
| | Deliver strategy to facilitate sanctioning of up to 250 mmboe of additional reserves through polymer, low salinity water-flood activity and other secondary recovery opportunities | Q1 2021 | |
| Cost and efficiency | Support operators to understand key cost drivers in order to develop industry-wide solutions to safely reduce OPEX by 30% | | |
| Performance | Implement operator scorecard process and ensure performance is improved through effective transfer of lessons learnt | | |
| Late-life asset management | Begin working with operators to ensure the future use of upstream and midstream infrastructure is considered fully prior to COP | | |
| Contracting strategies | Work with operators to ensure contracting strategies are robust and fair | | |

A number of key areas focus on topsides delivery

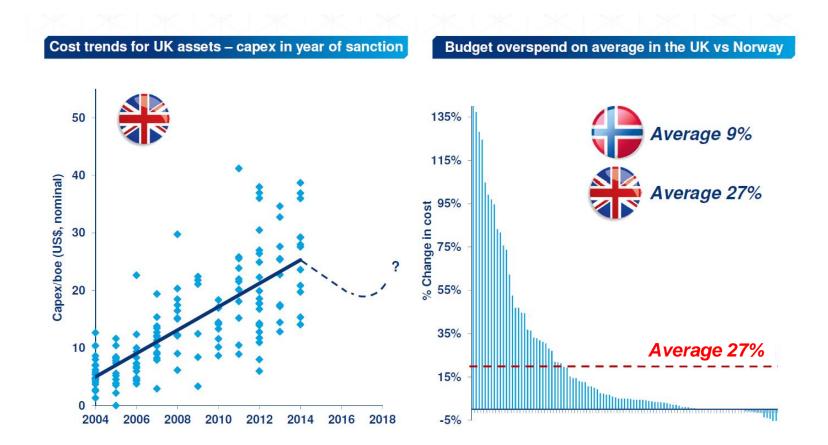


Brownfield & Greenfield Project Delivery Sub-Optimal

Manchester







UKCS Project Cost Management needs improvement



Projects Collaboration



| Purpose | Deli | Deliver tangible, relevant & cost effective initiatives to the Oil & Gas Industry which will help promote, support and develop collaboration and trust in Project Delivery | | | | | | | | | |
|--|----------------------------|--|--|----------------------|--|--|---|--|--|--|--|
| Objectives | 2. | 2. To deliver Project Management knowledge resources which support cost and delivery efficiency | | | | | | | | | |
| Core areas | | How to Collab & Trust | | | te Challenging Blockers | | | | | | |
| | Efficiency & Waste Redu | | · | Knowledge Sharing | | | | | | | |
| Strategy | | | | | | | | | | | |
| Collaboration | | В | Blockers | | Efficiency & Waste | | Knowledge Sharing | | | | |
| 'Project Managementday weToolkit – Principles ofLeadinCollaboration for Projectcapture | | day worl Leading | ge & Change' ½ kshops by experts and d as online o share | Oil | The mind-set of Lean in Oil & Gas Projects Technology & Case Studies from other sectors. | | Continued developed of Project Management Microsite for online Learning Resource with 'Experience Exchange' portal | | | | |

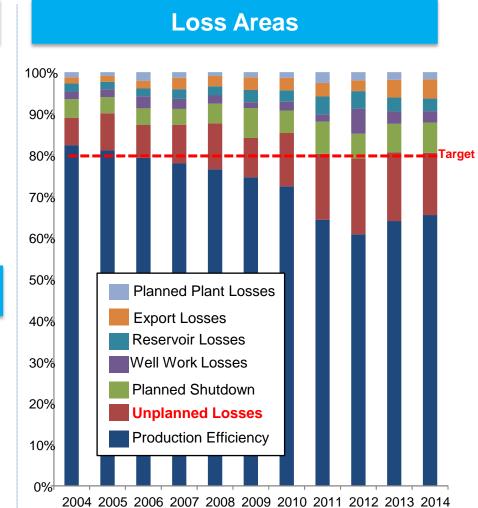
Contact Keith Scott (keith.scott@petrofac.com)

ECITB Work Group established in 1Q 2016

Production Efficiency

UKCS Production & PE





Unplanned losses are major cause of production loss

100%

PE Target

80%

0%

20%

40%

60%

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Oil & Gas Authority



Improved Production Efficiency

Enhanced stewardship strategy

- Senior leadership commitment from MDs
- Increased transparency on data and plans
- Stewardship across each lifecycle stage

Data-driven approach

- Track and review 'company scorecards'
- Leading and lagging performance indicators
- Increase efficiency, value and accountability

Managing late-life assets

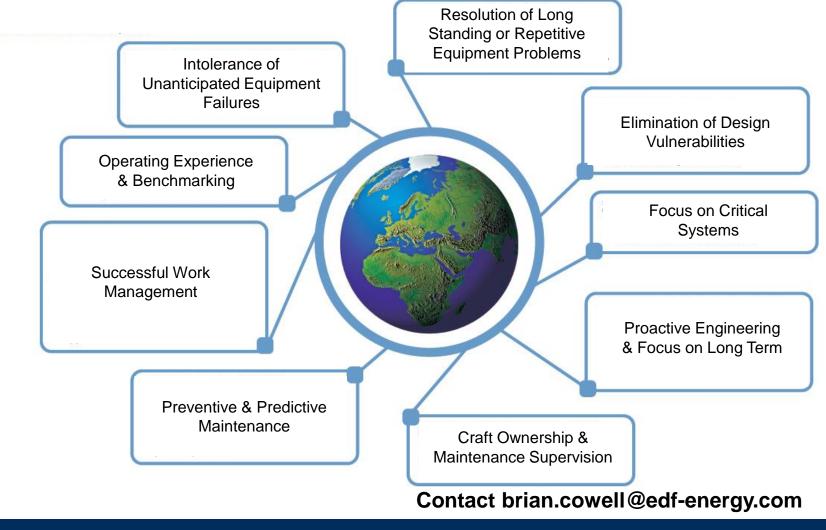
- MER UK approach upstream and midstream
- OGA enhanced oil recovery strategy
- Early planning for decommissioning



Some great examplesand still room for improvement

Golden Eagle

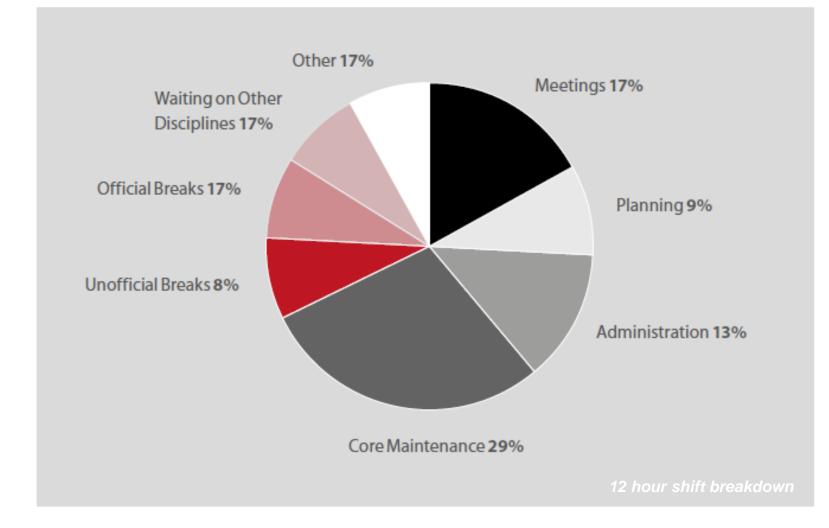




Common success factors in Nuclear Industry



Wrench Time



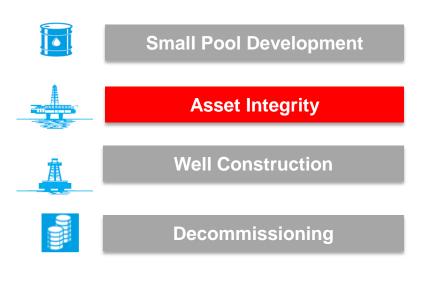
Engagement of workforce critical for improving performance



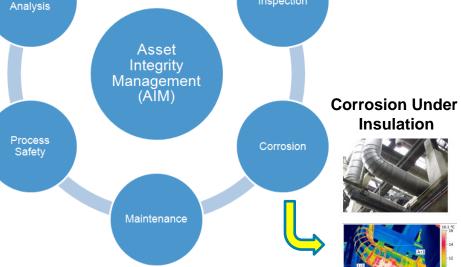




Technology Leadership Board Key Themes



Asset Integrity Management



Technology application improving value



Inspection & CUI



Vessel Inspections

- Major contributor to production downtime
- Often involves personnel entry into confined spaces
- Systems should be depressurised, isolated and gas-freed before maintenance work is carried out
- Hazardous and costly process which leads to minimising the frequency of inspections





Corrosion Under Insulation



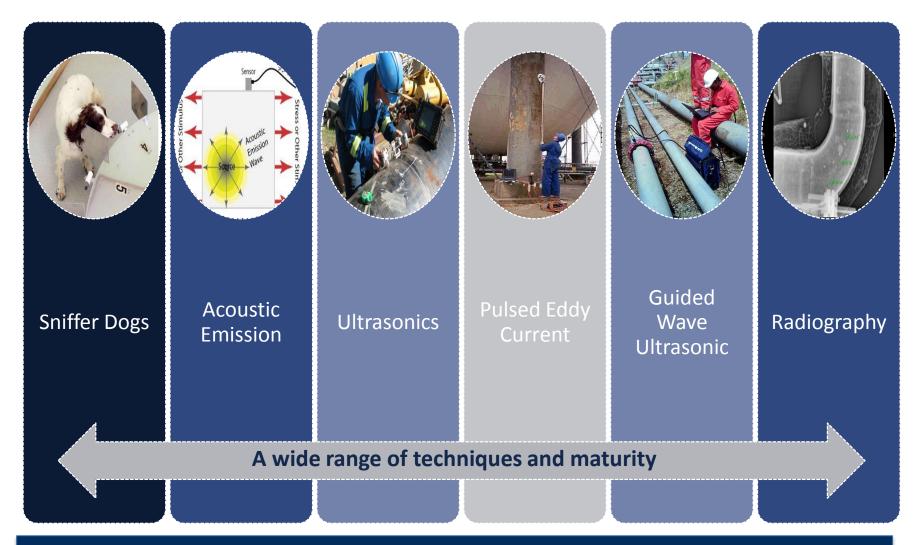


- CUI is responsible for up to 60% of pipe leaks in resulting in huge value loss
- Asset Integrity is a key ingredient to Maximising Economic Recovery (Sir Ian Wood, Final Report 2014)
- UK onshore & offshore process plant infrastructure is a vital asset for maintaining economic production

Innovative approach to inspections & CUI will improve efficiency

Oil & Gas Authority Technology Screening



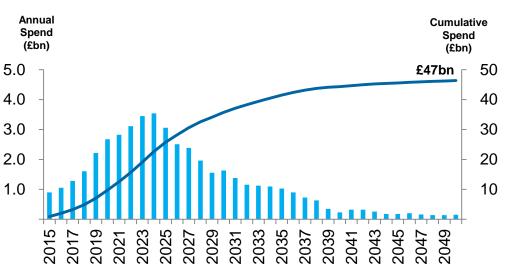


Technology opportunities include transfer from other industries

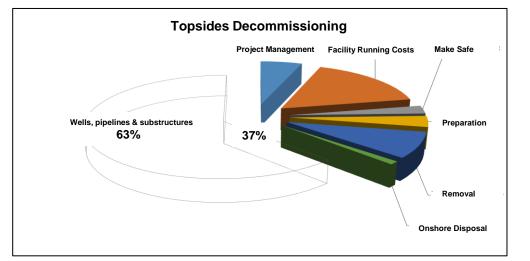


Decommissioning









Good planning & regional approach can offer significant savings





- OGA working closely with Industry & Government to deliver MERUK
- Delivering efficient topside performance is critical
- Focus on all aspects of topsides from design, efficient operations to decommissioning
- Challenge on industry to share more best practices & verify improvements

Focus will make a difference