

E-mail 1

From: Danny Lopez
Sent: 05 July 2013 18:41
To: Peter Westmacott
Subject: Re: Senator Group [Furniture Manufacturers], Accrington, Lancs

[REDACTED]

No problem, will do later today. [REDACTED] Danny-

Danny Lopez
British Consul General, New York
Director General, UKTI USA

Twitter: @DannyLopez_UK

[REDACTED]

From: Peter Westmacott
Sent: Friday, July 05, 2013 11:33 PM
To: Danny Lopez
Subject: RE: Senator Group [Furniture Manufacturers], Accrington, Lancs

Yes please – that wd be perfect. I will tell Jack

Peter

From: Danny Lopez
Sent: 05 July 2013 18:32
To: Peter Westmacott
Subject: Re: Senator Group [Furniture Manufacturers], Accrington, Lancs

[REDACTED]

Yes Peter, I agree. V happy to follow up and of course a visiting Minister might be an option depending on timing. If they are happy to wait until UNGA there will be plenty in town! Otherwise, I'd be v happy to do it. Wld you like me to follow up directly with the Chairman, whose email is in the chain below? Tks, Danny-

Danny Lopez

British Consul General, New York
Director General, UKTI USA

Twitter: @DannyLopez_UK

[REDACTED]

From: Peter Westmacott
Sent: Friday, July 05, 2013 09:14 PM
To: Danny Lopez
Subject: FW: Senator Group [Furniture Manufacturers], Accrington, Lancs

Danny

I seem to have failed to copy this to you before now. More for you, I would think?

Peter

[REDACTED]

Jack

I am sure that between us the CG (Danny Lopez) or I can help Senator. Am now in California and then Aspen till end of week but will confirm soon.

[REDACTED]

[REDACTED]

More anon

Best to you both from us 2

Peter

From: Jack Straw **[REDACTED]**
Sent: Friday, June 21, 2013 10:17 AM
To: Peter Westmacott
Subject: RE: Senator Group [Furniture Manufacturers], Accrington, Lancs

Peter:

Thanks so much. I'm very grateful.

[REDACTED]

Very best wishes to Susia and you, from us both. Jack

From: Peter Westmacott [REDACTED]

Sent: 20 June 2013 21:52

To: Jack Straw; [REDACTED]

Cc: [REDACTED]

Subject: Re: Senator Group [Furniture Manufacturers], Accrington, Lancs

[REDACTED]

Dear Jack

So nice to hear from you [REDACTED]. I am in Indiana till the end of the week but will get back to you with a proper reply when I return to DC. Happy to try and oblige.

All the best

Peter

From: Jack Straw [REDACTED]

Sent: Thursday, June 20, 2013 12:51 PM

To: Peter Westmacott

Cc: Damian Talbot [REDACTED]

Subject: Senator Group [Furniture Manufacturers], Accrington, Lancs

Dear Peter:

I hope this finds you well.

The Senator Group is a firm of furniture manufacturers (office, contract, and the like) based in Accrington, Lancs. This is adjacent to my Blackburn constituency - but many of the firm's 1,000 employees live in my constituency, and my work for the firm has the full support of the Hyndburn MP (which covers Accrington), Graham Jones.

The chairman of the company, (one of its principal shareholders) is Colin Mustoe.

The firm have greatly expanded their sales force in the US substantially. They tell me that sales in 2012 were up 46% on 2011, and that they expect a further increase this year.

They have acquired a 4500 square feet showroom in New York City, on 5th Avenue. This will be opening its doors for business in about seven weeks.

Mr Mustoe has requested my help in ascertaining whether you, or a visiting Minister, might be able to perform the formal opening of the premises at a date to be mutually agreed in August or September.

I have sent Mr Mustoe an interim reply to explain that you are in Washington, whilst the base of UKTI is New York, and it might well be that the best-placed person to perform the official opening would be your Consul-General, or a visiting Minister if one was through NY and had the time. I'd be really grateful however if you could let me have your initial thoughts.

I'm aware of course that if you or colleagues were able to oblige you'd need to be satisfied about the standing of the company, and I can easily get you information on that. For example, I am almost certain that they are on an HMG approved list of furniture suppliers, and have been for some years. They are one of the largest private employers in the area.

I paste in below an email from Mr Mustoe with some more information about the company (which has been using a different name in the US, though that is to change to Senator).

Very best wishes,

Jack.

From: Colin Mustoe [REDACTED]
Sent: 12 June 2013 15:14
To: Jack Straw
Cc: Tanya Garstang; Robert Mustoe
Subject: RE: Overseas Expansion

Dear Jack

Thanks for the prompt reply.

We have not produced any publicity for the opening of the NY showroom

yet.

Our US company website is www.allermuir-usa.com. Whilst our US company is Senator International Inc we have only recently got control of the Senator name as a brand in the US. The new showroom will be called The Senator Group and new website etc established.

The date is flexible to a degree. I understand there is an important United Nations Conference on week commencing 23rd September. Something around that date would be good.

Thanks again for your help.

Colin Mustoe

[REDACTED]

E-mail 2

From: Jack Straw [REDACTED]
Sent: 06 July 2013 11:11
To: Peter Westmacott
Subject: RE: Senator Group [Furniture Manufacturers], Accrington, Lancs

Dear Peter:

Many thanks. I'll let Colin Mustoe know. I'm very grateful to you and Danny and I know that Colin will greatly appreciate your help.

[REDACTED]

Best wishes to you both. Jack

From: Peter Westmacott [REDACTED]
Sent: 05 July 2013 23:40
To: Jack Straw
Subject: RE: Senator Group [Furniture Manufacturers], Accrington, Lancs

Dear Jack

Danny Lopez, the CG, and I have agreed that he will follow up direct with the Chairman, Colin Mustoe. If we can take advantage of one of the Ministers coming over for UBNGA, we will. If not, Danny will take this on himself. I doubt if the timing will work for me.

[REDACTED]

Best to you both

Peter

From: Jack Straw **[REDACTED]**

Sent: 26 June 2013 06:39

To: Peter Westmacott

Subject: Re: Senator Group [Furniture Manufacturers], Accrington, Lancs

Peter. Thanks so much. **[REDACTED]**

[REDACTED]

Very good wishes to Suzy and you. Jack

[REDACTED]