

Annex B

Procurement Title	Weighting	Commercial
The Use of Roads to Evacuate and Shelter People	70% Technical / 30% Commercial	<p>The price evaluation will be scored as follows: The maximum marks available for this part of the Tender will be 30% and will be awarded to the lowest total price submitted by the Tenderer. The remaining Tenderers will receive marks on a pro rata basis from the lowest to the highest price. The total price submitted by the Tenderer as part of the Commercial Questionnaire will be used for this evaluation. The calculation used is as follows; Commercial Weighting: Score = Lowest Tender Price x 30 % (Maximum available marks) divided by tender price. For example, if three Tenders are received and Tenderer A has quoted £3,000 as their total price, Tenderer B has quoted £5,000 and Tenderer C has quoted £6,000 then the calculation will be as follows:</p> <p>Tenderer A Score = $\frac{£3000}{£3000} \times 30\%$ (Maximum available marks) = 30 %</p> <p>Tenderer B Score = $\frac{£3000}{£5000} \times 30\%$ (Maximum available marks) = 18 %</p> <p>Tenderer C Score = $\frac{£3000}{£6000} \times 30\%$ (Maximum available marks) = 15 %</p>
Annual statistical survey for local authority pollution prevention control (LAPPC) and local authority integrated pollution	70% Technical / 30% Commercial	As above

prevention and control (LA-IPPC)		
The Collection, Slaughter, Salvage and Disposal of TB Affected Bovine animals	60% Technical / 40% Commercial	The calculation is the same methodology as the two examples above, however using 40 per cent rather than 30 per cent
Enforcement Review	70% Technical / 30% Commercial	The same methodology as the first two examples above
Thames Tideway Tunnel Legal Service Consultancy	70% Technical / 30% Commercial	<p>The same methodology as the first two examples above, however this was an E-auction.</p> <p>The E-auction was conducted as follows:</p> <p>Following the evaluation of the written technical and commercial submissions Defra may decide to hold an e-auction as part of the evaluation process, to which the following principles will apply:</p> <ul style="list-style-type: none"> • all Tenderers participating in the presentation/interviews will be invited to participate in the e-auction; • Training will be held for those Tenderers invited to participate in the e-Auction (see proposed timetable). • the total score achieved by each Tender will be the starting point for each Tenderer in the e-auction, comprising: <ul style="list-style-type: none"> ○ the technical score, namely the sum of the scores

		<p>assigned for the written Tender and the interview; and</p> <ul style="list-style-type: none">○ the commercial score, calculated as explained in 1 and 2 above;● Tenderers will have the opportunity to reduce their rates during the e-auction which, when applied through the same package of work described in 2 above, will reduce the example fee calculation, and may improve the Tenderer's commercial (and, therefore, total) score. Tenderers will be able to see immediately the effect of reductions in their rates on their performance during the e-auction;● the total score will be the sole mechanism for ranking Tenderers during the e-auction, thereby adhering to the principles of MEAT (Most Economically Advantageous Tender) used throughout the procurement;● only the commercial score can be affected during the e-auction. The technical score taken into the e-auction will stand unaltered throughout;● the first ranked Tenderer at the close of the e-auction will be awarded the contract, subject to summary due diligence on the rates submitted in the e-auction.
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